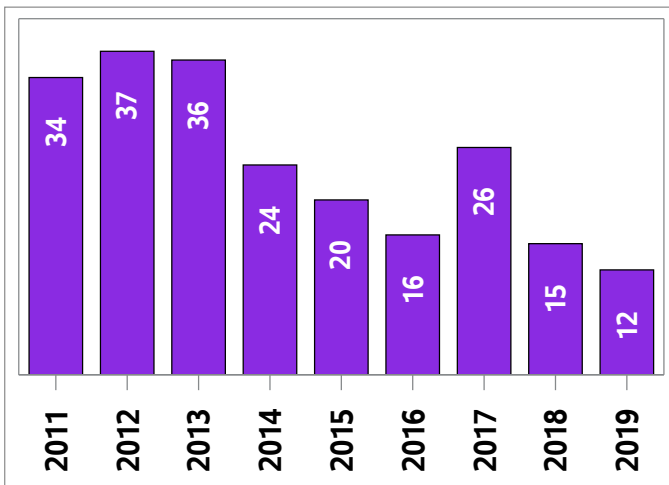
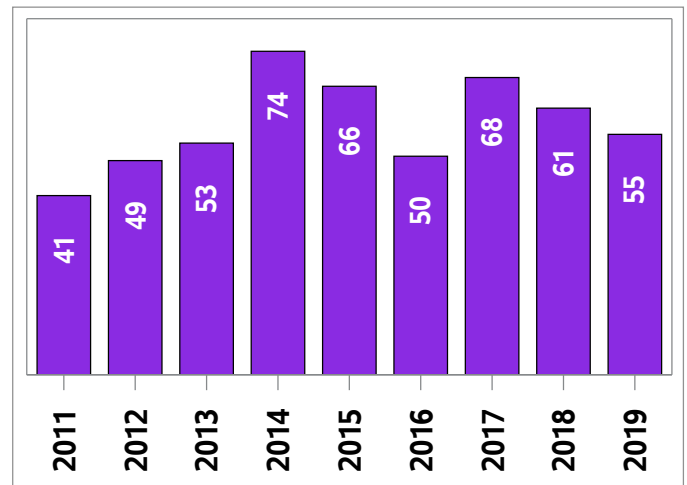


## South East Council MLS® Residential Market Activity

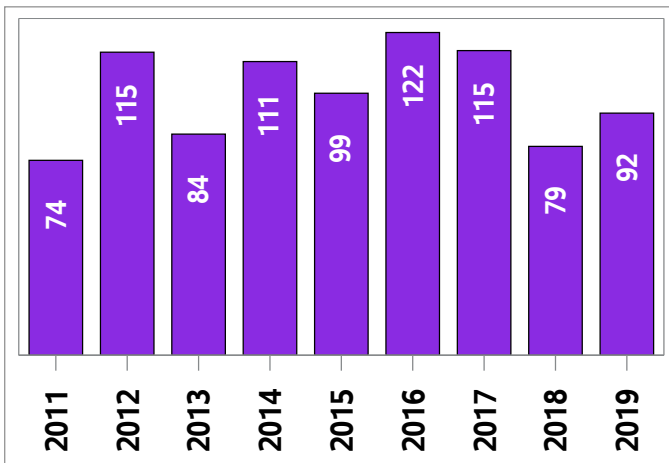
**Sales Activity (December only)**



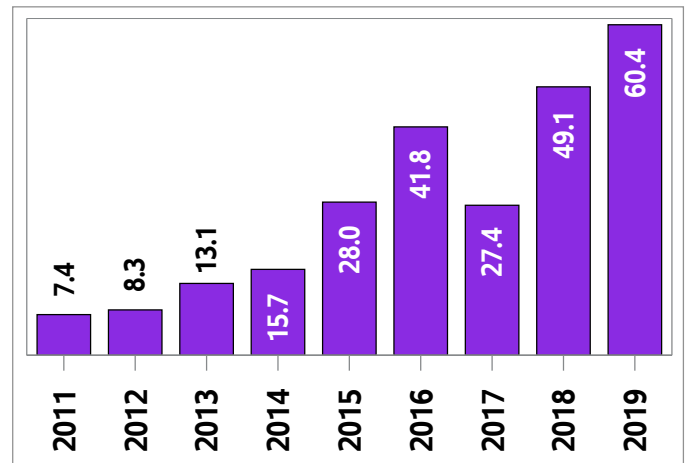
**New Listings (December only)**



**Average Days on Market (December only)**

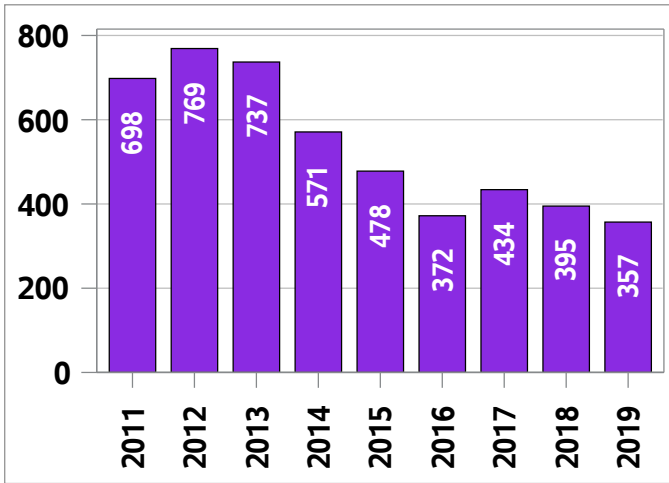


**Months of Inventory (December only)**

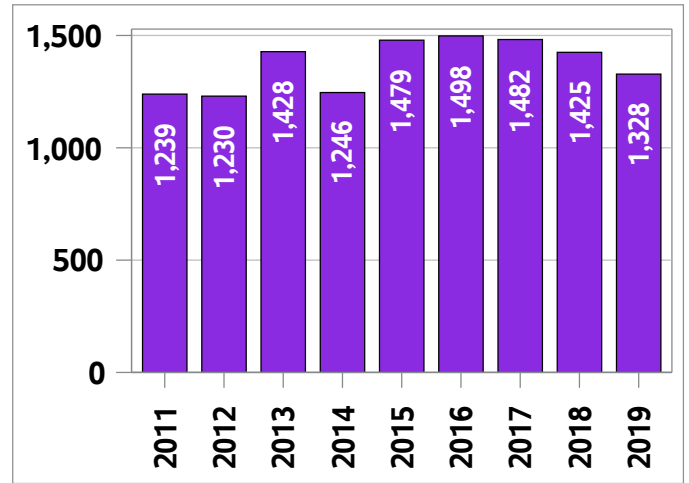


## South East Council MLS® Residential Market Activity

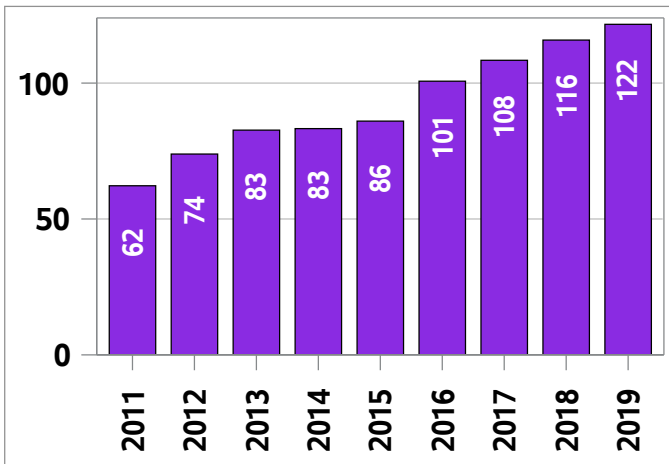
Sales Activity (December Year-to-date)



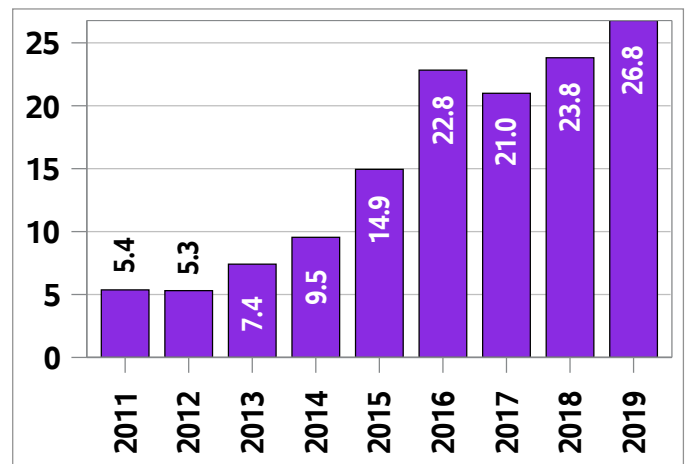
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory <sup>2</sup> (December Year-to-date)



## South East Council MLS® Residential Market Activity

Actual	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	12	-20.0	-53.8	-25.0	-50.0	-67.6	-50.0
Dollar Volume (\$)	\$1,378,500	-47.2	-75.2	-55.4	-76.4	-84.3	-70.7
New Listings	55	-9.8	-19.1	10.0	-25.7	12.2	48.6
Sales to New Listings Ratio <sup>1</sup>	22	24.6	38.2	32.0	32.4	75.5	64.9
Months of Inventory <sup>2</sup>	60.4	49.1	27.4	41.8	15.7	8.3	8.8
Average Price (\$)	\$114,875	-34.0	-46.3	-40.6	-52.7	-51.7	-41.3
Sale to List Price Ratio	85.2	87.7	92.8	90.8	92.1	94.5	94.7
Average Days on Market	91.6	79.0	115.2	122.1	111.1	114.6	62.1

Year-to-date	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	357	-9.6	-17.7	-4.0	-37.5	-53.6	-26.4
Dollar Volume (\$)	\$69,806,101	-12.3	-31.6	-22.8	-54.1	-61.7	-23.3
New Listings	1,328	-6.8	-10.4	-11.3	6.6	8.0	23.9
Sales to New Listings Ratio <sup>3</sup>	27	27.7	29.3	24.8	45.8	62.5	45.2
Months of Inventory <sup>4</sup>	26.8	23.8	21.0	22.8	9.5	5.3	6.9
Average Price (\$)	\$195,535	-2.9	-16.8	-19.6	-26.6	-17.5	4.2
Sale to List Price Ratio	88.6	90.3	91.7	91.9	94.1	94.8	92.9
Average Days on Market	121.6	115.8	108.4	100.7	83.2	73.9	61.1

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

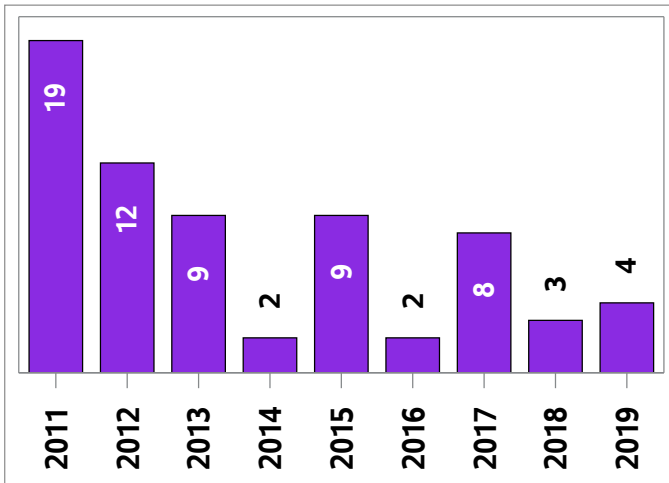
<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>4</sup> Average active listings from January to current month / average sales from January to current month

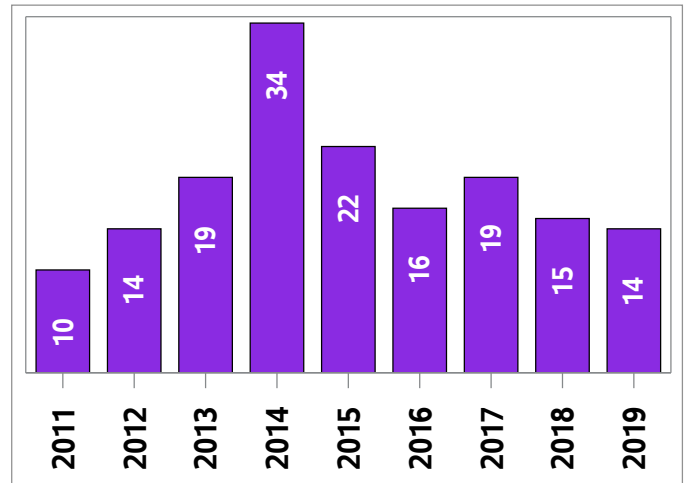
<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## City of Estevan MLS® Residential Market Activity

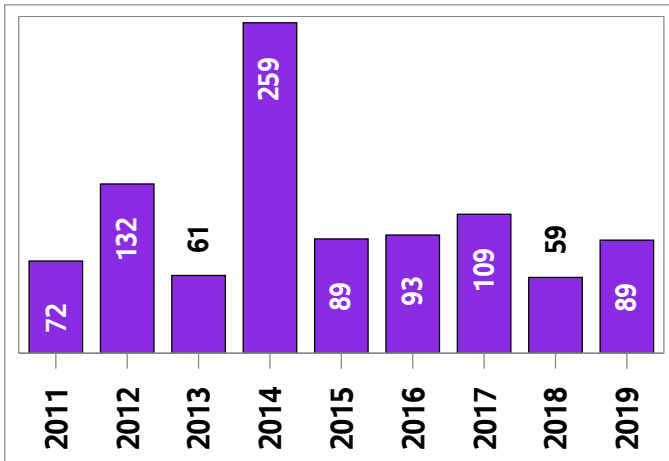
Sales Activity (December only)



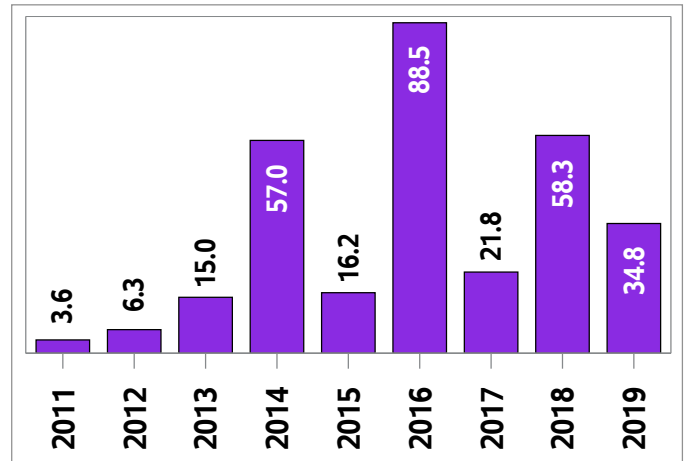
New Listings (December only)



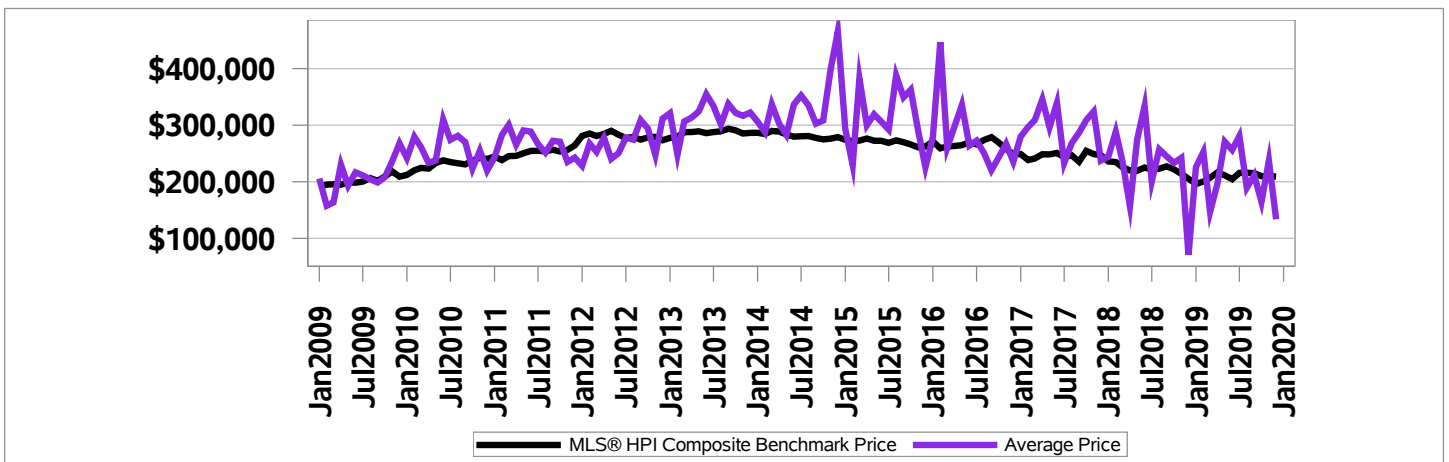
Average Days on Market (December only)



Months of Inventory (December only)

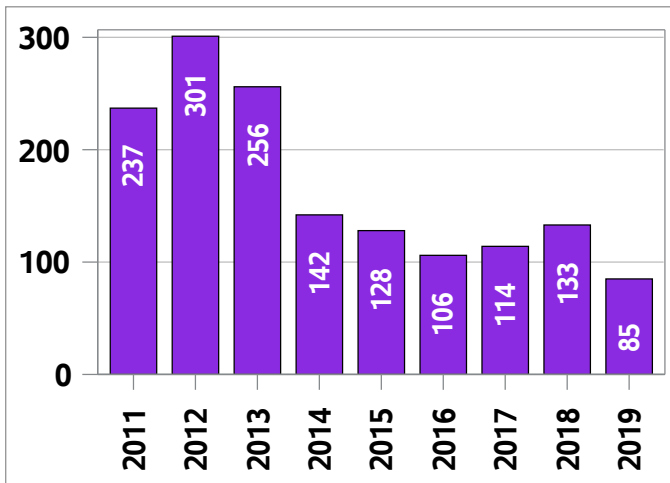


MLS® HPI Benchmark Price and Average Price

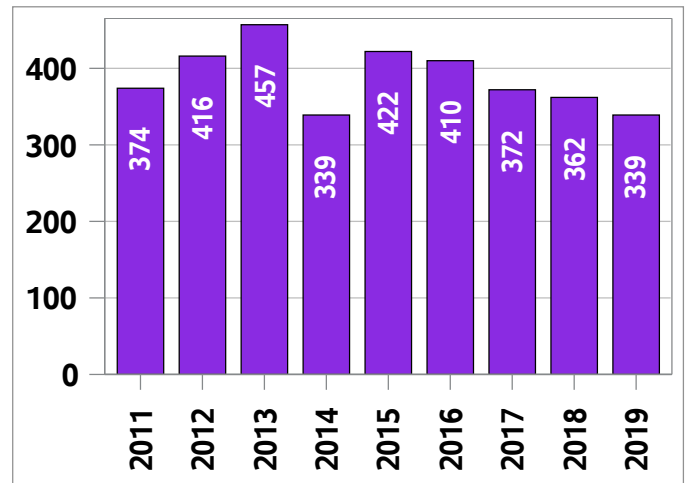


## City of Estevan MLS® Residential Market Activity

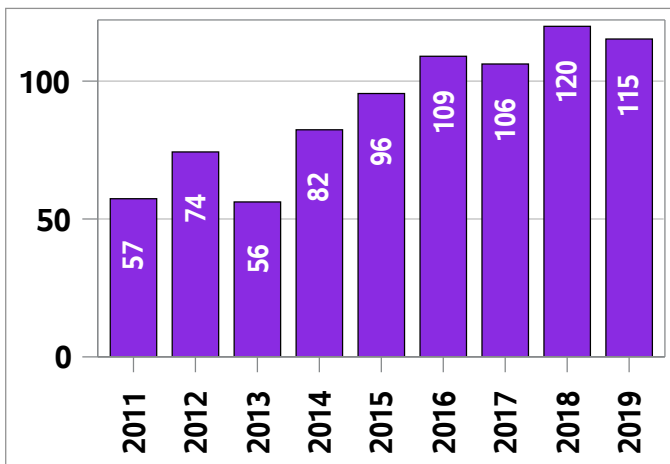
Sales Activity (December Year-to-date)



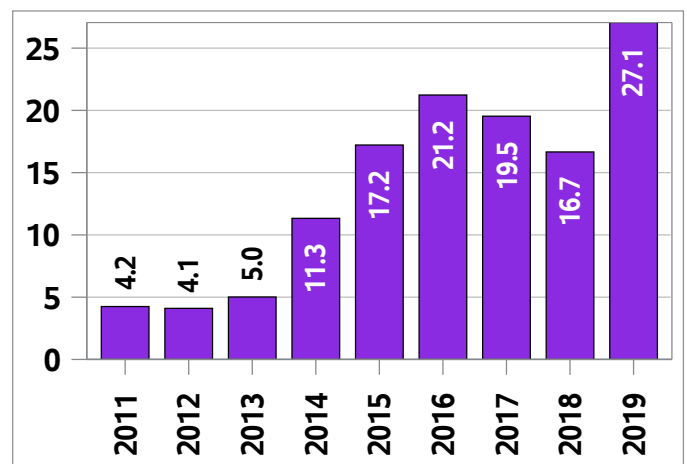
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory <sup>2</sup> (December Year-to-date)



## City of Estevan MLS® Residential Market Activity

Actual	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	4	33.3	-50.0	100.0	100.0	-66.7	-42.9
Dollar Volume (\$)	\$535,000	151.5	-71.8	13.6	-42.5	-85.7	-71.5
New Listings	14	-6.7	-26.3	-12.5	-58.8	0.0	-6.7
Sales to New Listings Ratio <sup>1</sup>	29	20.0	42.1	12.5	5.9	85.7	46.7
Months of Inventory <sup>2</sup>	34.8	58.3	21.8	88.5	57.0	6.3	9.1
Average Price (\$)	\$133,750	88.6	-43.7	-43.2	-71.3	-57.1	-50.1
Sale to List Price Ratio	79.4	88.5	91.5	96.3	97.2	96.9	97.2
Average Days on Market	88.5	59.3	108.8	92.5	258.5	132.4	45.0

Year-to-date	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	85	-36.1	-25.4	-19.8	-40.1	-71.8	-52.8
Dollar Volume (\$)	\$18,748,700	-41.8	-43.9	-35.8	-58.9	-76.5	-50.6
New Listings	339	-6.4	-8.9	-17.3	0.0	-18.5	-20.2
Sales to New Listings Ratio <sup>3</sup>	25	36.7	30.6	25.9	41.9	72.4	42.4
Months of Inventory <sup>4</sup>	27.1	16.7	19.5	21.2	11.3	4.1	6.2
Average Price (\$)	\$220,573	-8.9	-24.8	-19.9	-31.3	-16.8	4.7
Sale to List Price Ratio	88.8	91.9	92.8	92.5	96.3	96.5	94.5
Average Days on Market	115.3	119.9	106.2	109.0	82.4	74.3	54.4

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

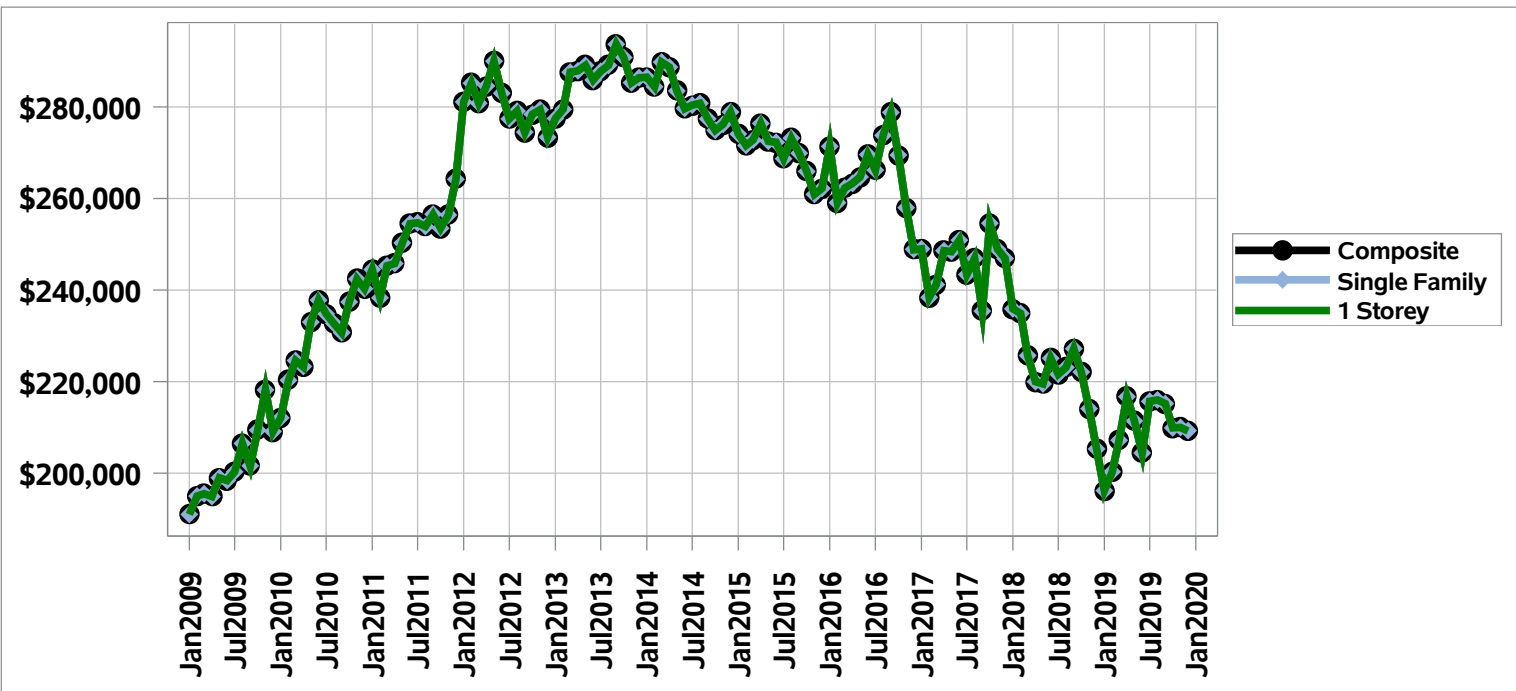
<sup>4</sup> Average active listings from January to current month / average sales from January to current month

<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## City of Estevan MLS® HPI Benchmark Price

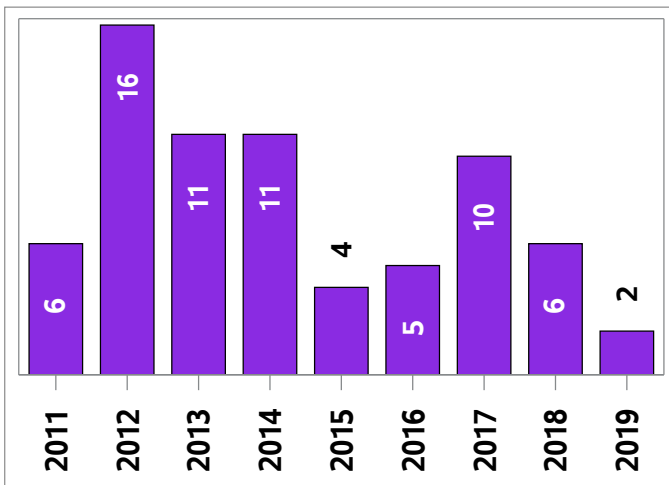
Benchmark Type:	December 2019	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$209,300	-0.3	-2.7	2.4	1.9	-15.9	-25.0	0.1
Single Family	\$209,300	-0.3	-2.7	2.4	1.9	-15.9	-25.0	0.1
One Storey	\$209,200	-0.4	-2.8	2.3	1.9	-15.9	-25.0	0.0
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

Benchmark Type:	December 2019	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$209,300	\$210,000	\$215,200	\$204,400	\$205,300	\$248,900	\$278,900	\$209,100
Single Family	\$209,300	\$210,000	\$215,200	\$204,400	\$205,300	\$248,900	\$278,900	\$209,100
One Storey	\$209,200	\$210,000	\$215,200	\$204,400	\$205,300	\$248,800	\$278,900	\$209,100
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

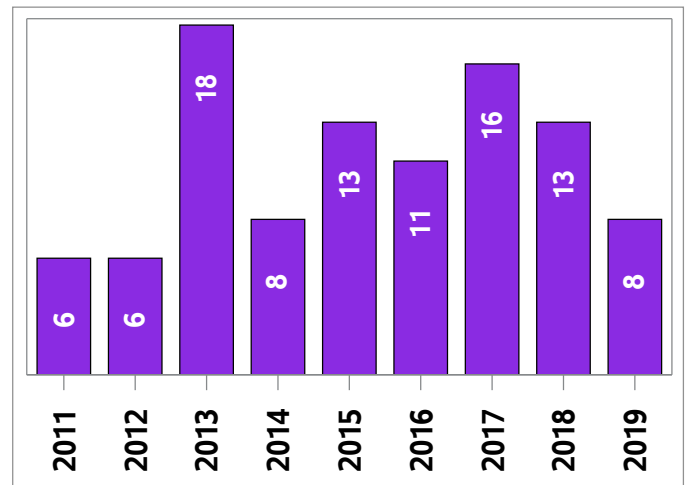


# City of Weyburn MLS® Residential Market Activity

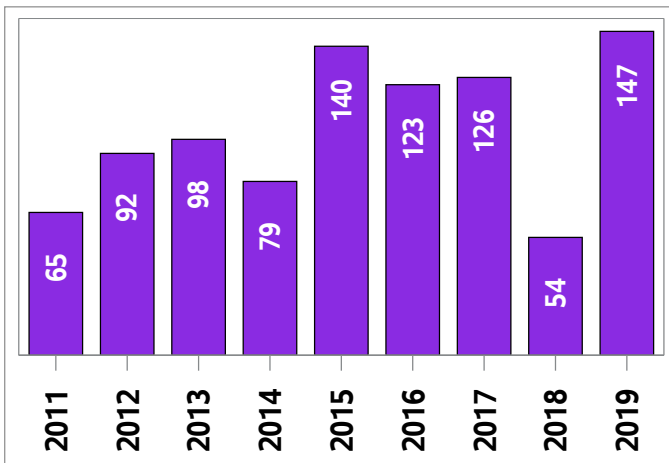
Sales Activity (December only)



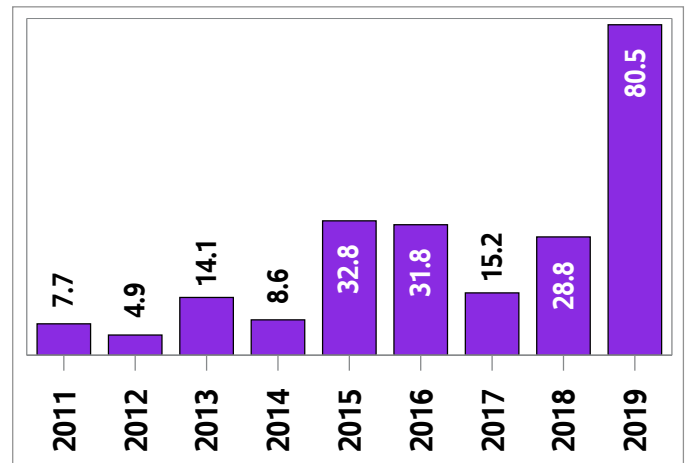
New Listings (December only)



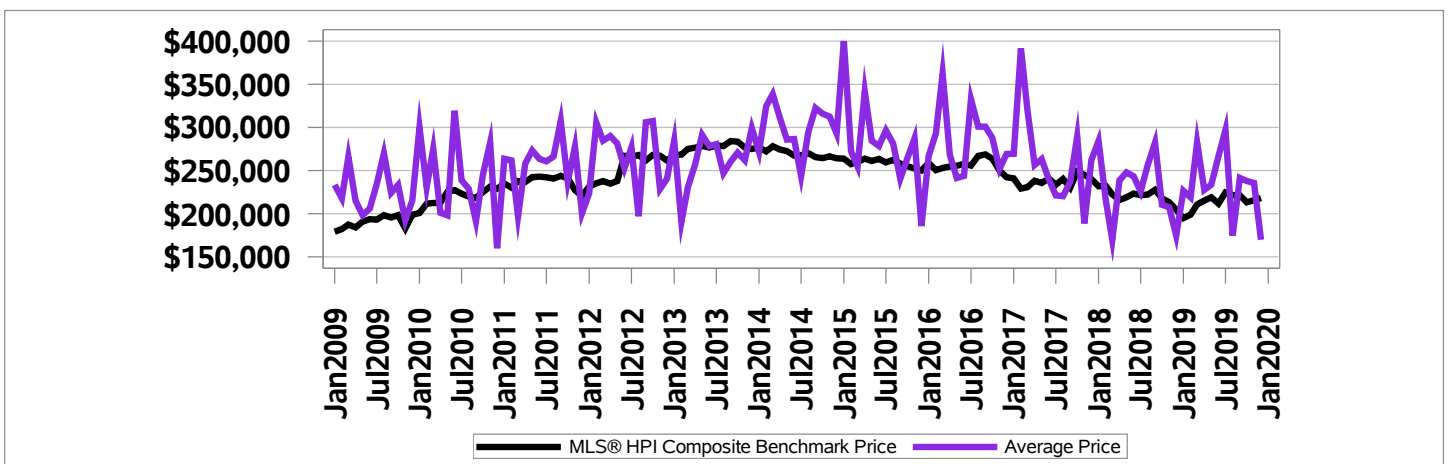
Average Days on Market (December only)



Months of Inventory (December only)



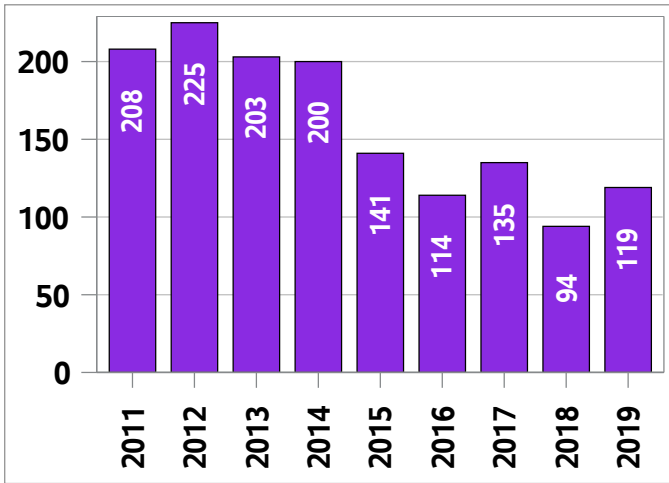
MLS® HPI Benchmark Price and Average Price



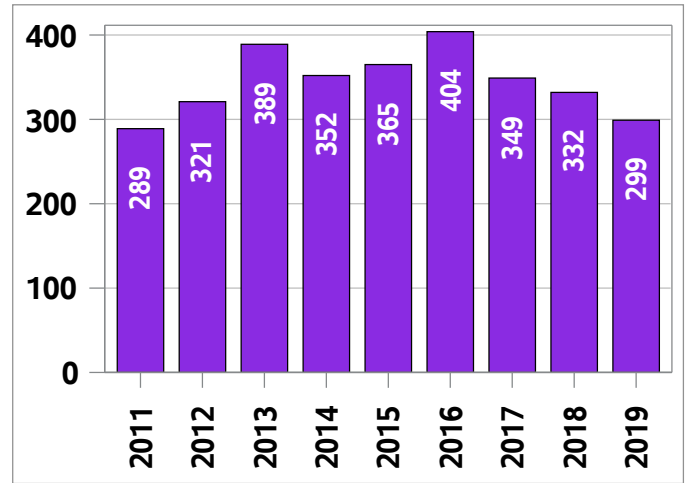


# City of Weyburn MLS® Residential Market Activity

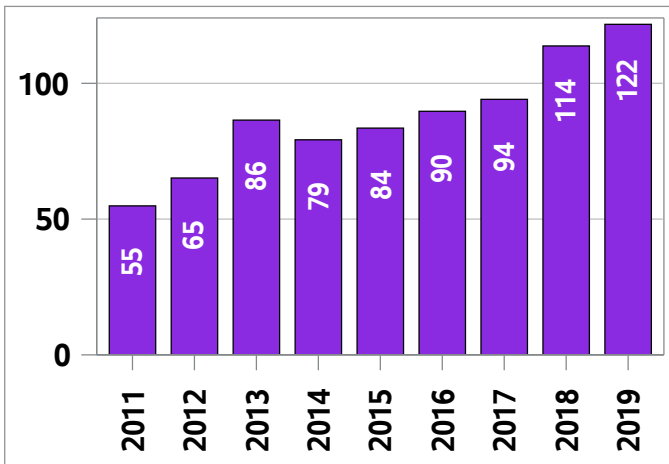
Sales Activity (December Year-to-date)



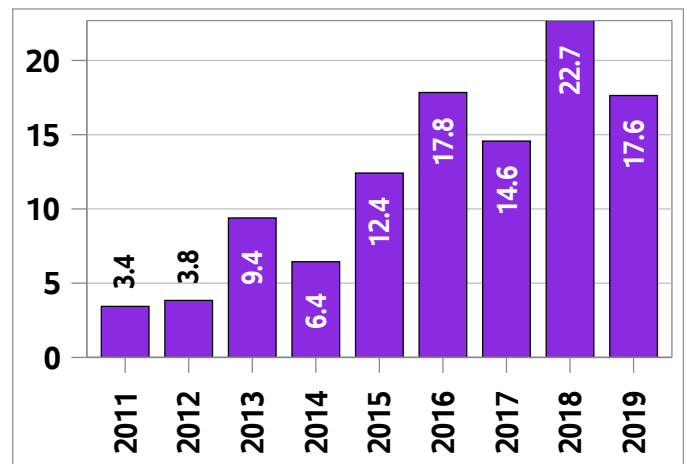
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory <sup>2</sup> (December Year-to-date)



## City of Weyburn MLS® Residential Market Activity

Actual	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	2	-66.7	-80.0	-60.0	-81.8	-87.5	-75.0
Dollar Volume (\$)	\$339,500	-67.6	-87.0	-74.8	-89.5	-91.2	-80.3
New Listings	8	-38.5	-50.0	-27.3	0.0	33.3	14.3
Sales to New Listings Ratio <sup>1</sup>	25	46.2	62.5	45.5	137.5	266.7	114.3
Months of Inventory <sup>2</sup>	80.5	28.8	15.2	31.8	8.6	4.9	4.9
Average Price (\$)	\$169,750	-2.8	-35.2	-36.9	-42.0	-29.4	-21.1
Sale to List Price Ratio	88.3	91.5	94.1	88.5	94.2	95.6	94.0
Average Days on Market	147.0	53.5	126.1	122.8	78.9	91.6	33.3

Year-to-date	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	119	26.6	-11.9	4.4	-40.5	-47.1	-19.6
Dollar Volume (\$)	\$28,296,150	26.7	-18.1	-13.1	-52.8	-53.1	-15.1
New Listings	299	-9.9	-14.3	-26.0	-15.1	-6.9	34.1
Sales to New Listings Ratio <sup>3</sup>	40	28.3	38.7	28.2	56.8	70.1	66.4
Months of Inventory <sup>4</sup>	17.6	22.7	14.6	17.8	6.4	3.8	4.2
Average Price (\$)	\$237,783	0.1	-7.1	-16.7	-20.8	-11.3	5.6
Sale to List Price Ratio	91.0	91.7	92.6	93.5	95.5	96.1	95.1
Average Days on Market	121.7	113.8	94.1	89.7	79.2	65.1	53.8

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>4</sup> Average active listings from January to current month / average sales from January to current month

<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## City of Weyburn MLS® HPI Benchmark Price

Benchmark Type:	December 2019	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$218,200	1.2	-1.4	3.1	6.6	-9.9	-17.4	9.8
Single Family	\$218,200	1.2	-1.4	3.1	6.6	-9.9	-17.4	9.8
One Storey	\$218,100	1.2	-1.4	3.0	6.5	-10.0	-17.4	9.7
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

Benchmark Type:	December 2019	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$218,200	\$215,600	\$221,300	\$211,700	\$204,700	\$242,300	\$264,200	\$198,800
Single Family	\$218,200	\$215,600	\$221,300	\$211,700	\$204,700	\$242,300	\$264,200	\$198,800
One Storey	\$218,100	\$215,600	\$221,300	\$211,700	\$204,700	\$242,300	\$264,200	\$198,800
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

