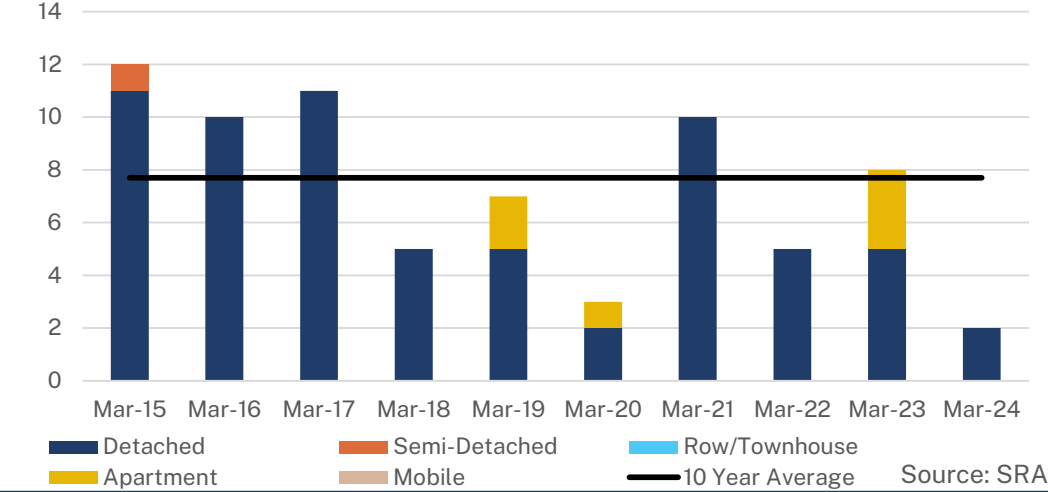


Monthly Sales Comparison



SALES

2

↓ 75.0% Y/Y | ↓ 23.5% YTD

VS. 10-YEAR AVERAGE

↓ 74.0% | ↓ 27.8% YTD

NEW LISTINGS

7

↑ 16.7% Y/Y | ↓ 22.2% YTD

VS. 10-YEAR AVERAGE

↓ 44.4% | ↓ 59.7% YTD

TOTAL RESIDENTIAL BENCHMARK PRICE

\$ 207,100 ↓ **6.4%** Y/Y

Monthly trend*

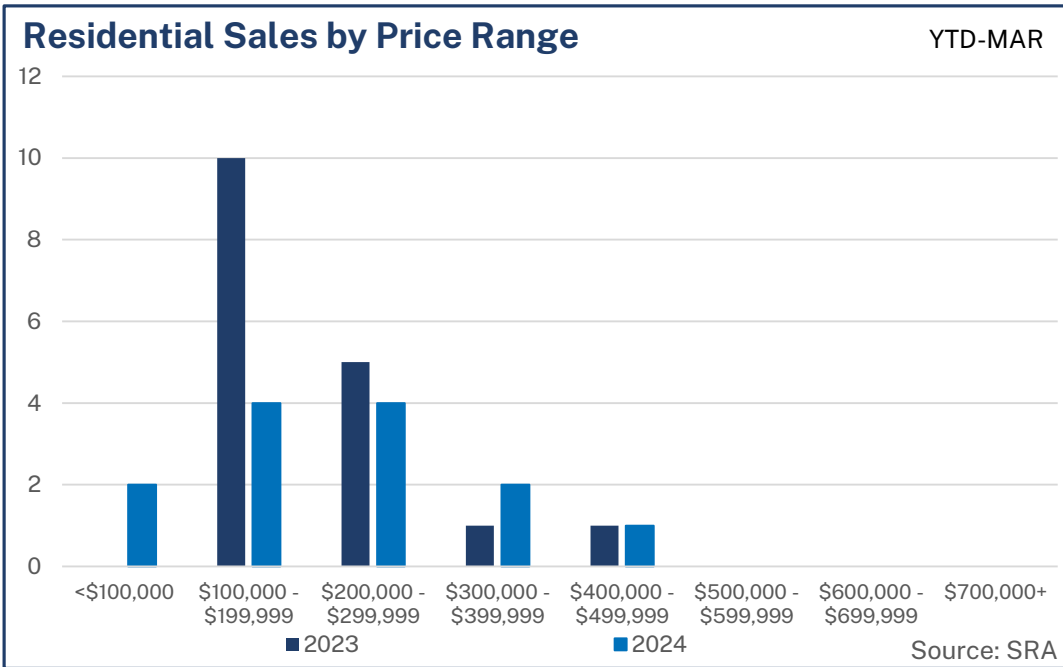
INVENTORY

25

↑ 4.2% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 46.8% | ↓ 52.5% YTD



MONTHS OF SUPPLY

12.50

↑ 316.7% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↑ 63.9% | ↓ 44.8% YTD



MELFORT - MARCH 2024

March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	2	-60%	7	17%	21	5%	10.50	163%	68	\$206,800	-6%	\$214,000	-9%
Semi-Detached	0	-	0	-	1	-	-	-	-	-	-	-	-
Row/Townhouse	0	-	0	-	0	-	-	-	-	-	-	-	-
Apartment	0	-100%	0	-	2	100%	-	-	-	-	-	-	-
Acreage	0	-	0	-	0	-	-	-	-	-	-	-	-
Mobile	0	-	0	-	0	-100%	-	-	-	-	-	-	-
Mutli-Family	0	-	0	-	1	-50%	-	-	-	-	-	-	-
Total Residential	2	-75%	7	17%	25	4%	12.50	317%	68	\$207,100	-6%	\$214,000	1%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	8	-74%	13	-44%	47	-47%	7.62	64%	93	\$196,850	5%	\$228,645	-6%

Year-to-Date

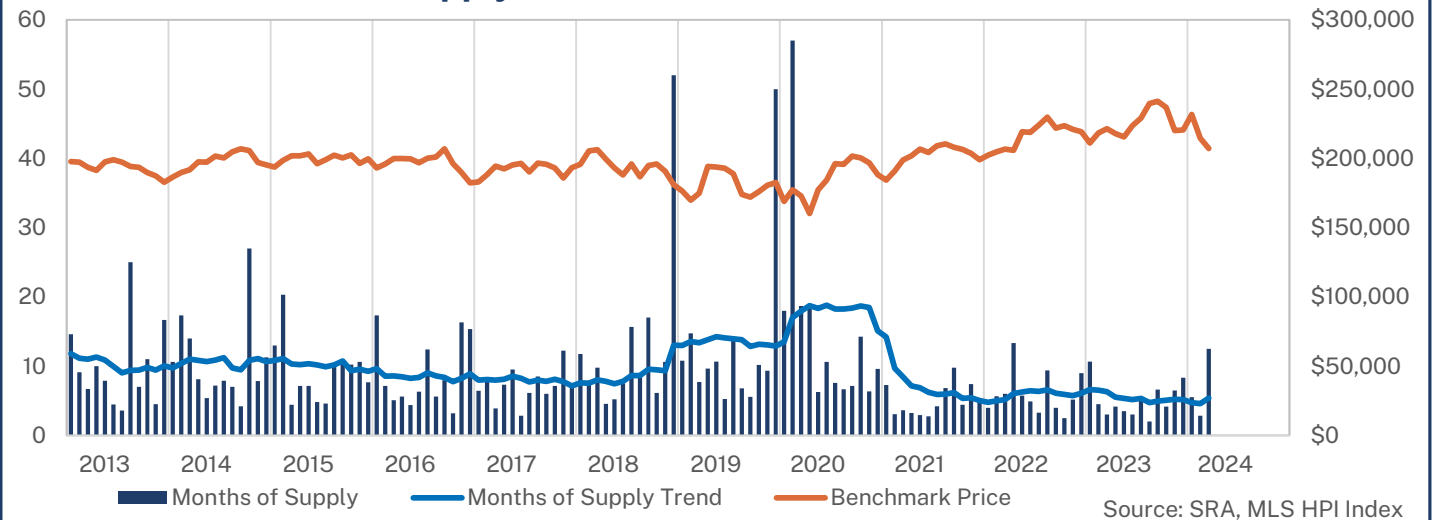
March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	11	-15%	13	-13%	18	-16%	4.82	-1%	94	\$217,567	0%	\$227,511	-1%
Semi-Detached	0	-	1	-	1	-	-	-	-	-	-	-	-
Row/Townhouse	0	-	0	-	0	-	-	-	-	-	-	-	-
Apartment	2	-50%	0	-100%	3	-27%	4.00	45%	124	-	-	\$170,000	-1%
Acreage	0	-	0	-	0	-	-	-	-	-	-	-	-
Mobile	0	-	0	-100%	0	-100%	-	-	-	-	-	-	-
Mutli-Family	0	-	0	-	1	-50%	-	-	-	-	-	-	-
Total Residential	13	-24%	14	-22%	22	-19%	5.15	6%	98	\$217,800	0%	\$218,663	1%

10-Year Averages

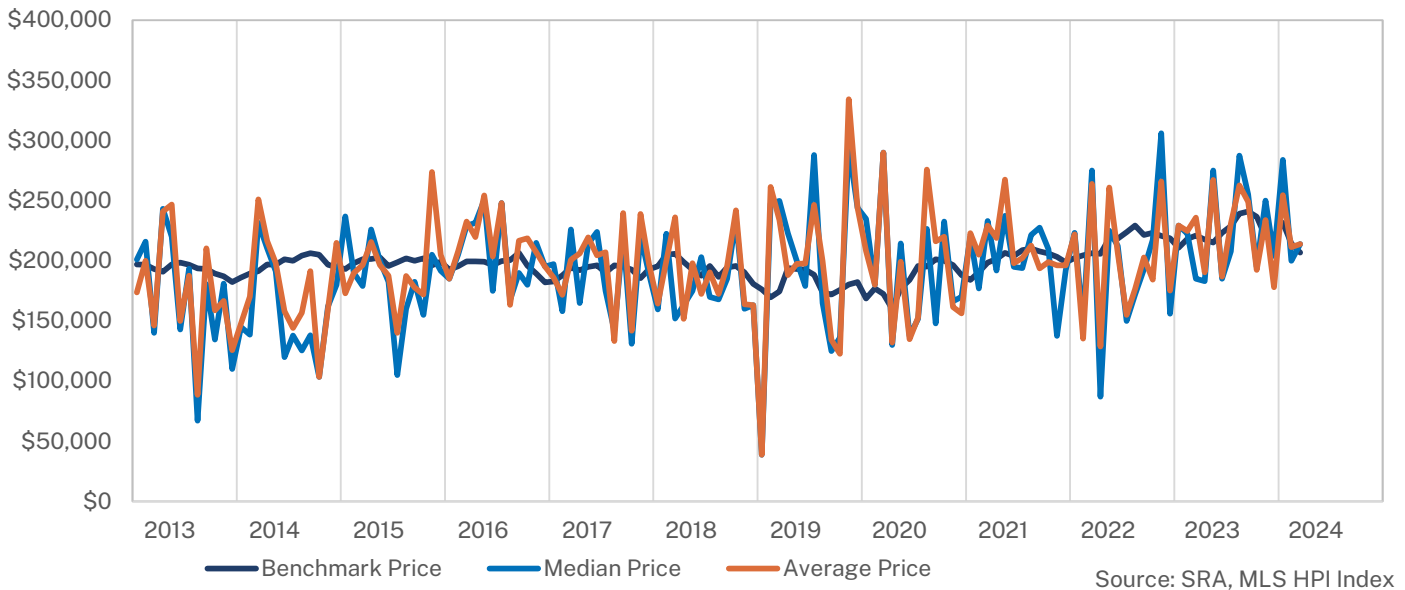
	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	18	-28%	35	-60%	47	-53%	9.34	-45%	90	\$193,410	13%	\$204,650	7%

Residential Months of Supply and Price

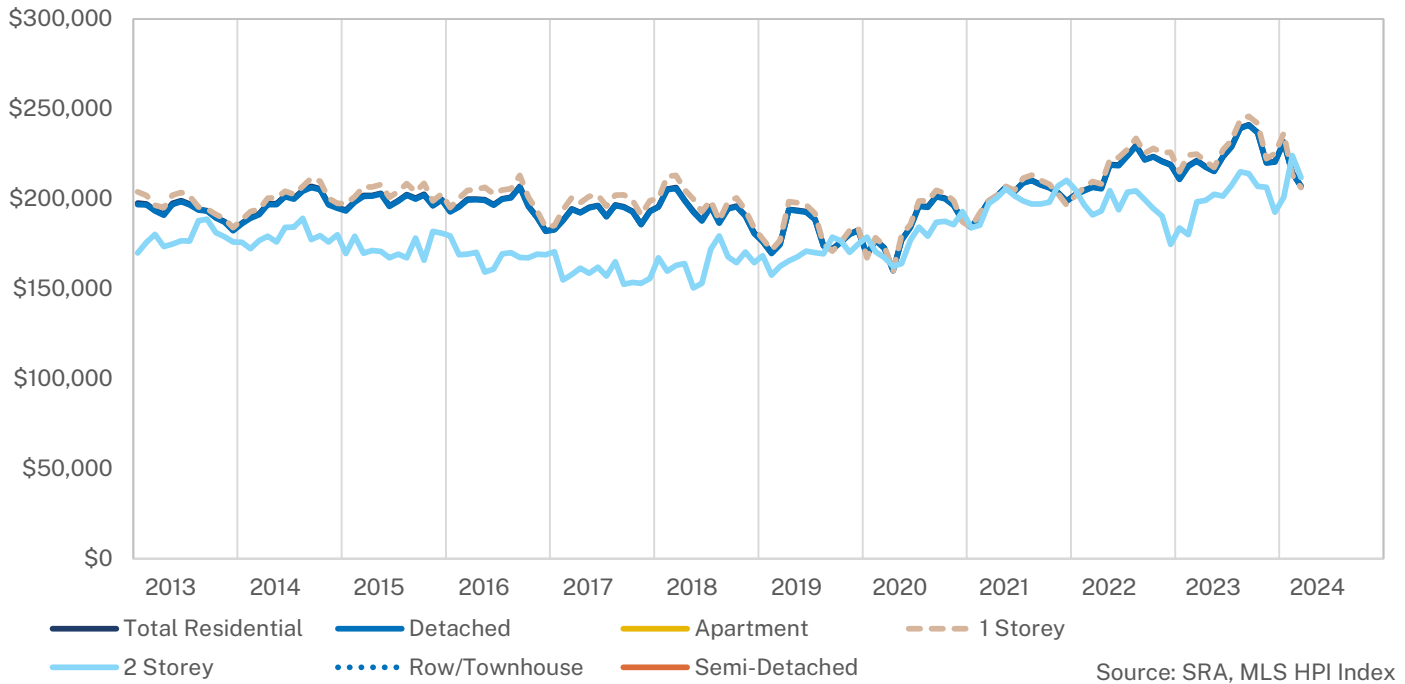




Detached Pricing



Benchmark Price





HPI Benchmark Attributes

	Composite
Bedrooms, Above Ground	3
Bathrooms, Full	2
Bathrooms, Half	0
Garage	Attached, Single width
Gross Living Area, Above Ground (Sq. Ft.)	1115
Lot Size	-
Fireplaces, Number of	0
Year Built	1972
March 2024 Benchmark Price	\$207,100
Detached Share of Sales, Last 3 Years	97%
Semi-Detached Share of Sales, Last 3 Years	-
Apartment Share of Sales, Last 3 Years	-
Townhouse Share of Sales, Last 3 Years	-

	Detached	1 Storey	2 Storey
Bedrooms, Above Ground	3	3	3
Bathrooms, Full	2	2	2
Bathrooms, Half	0	0	0
Garage	Attached, Single width	Attached, Single width	Attached, Single width
Gross Living Area, Above Ground (Sq. Ft.)	1115	1101	1389
Lot Size	6825	6875	6250
Fireplaces, Number of	0	0	0
Year Built	1972	1973	1951
March 2024 Benchmark Price	\$206,800	\$206,300	\$211,800
Share of Total Sales, Last 3 Years	97%	86%	14%

	Semi-Detached	Row/Townhouse	Apartment
Bedrooms, Above Ground	-	-	-
Bathrooms, Full	-	-	-
Bathrooms, Half	-	-	-
Garage	-	-	-
Gross Living Area, Above Ground (Sq. Ft.)	-	-	-
Fireplaces, Number of	-	-	-
Year Built	-	-	-
March 2024 Benchmark Price	-	-	-
Share of Total Sales, Last 3 Years	-	-	-

