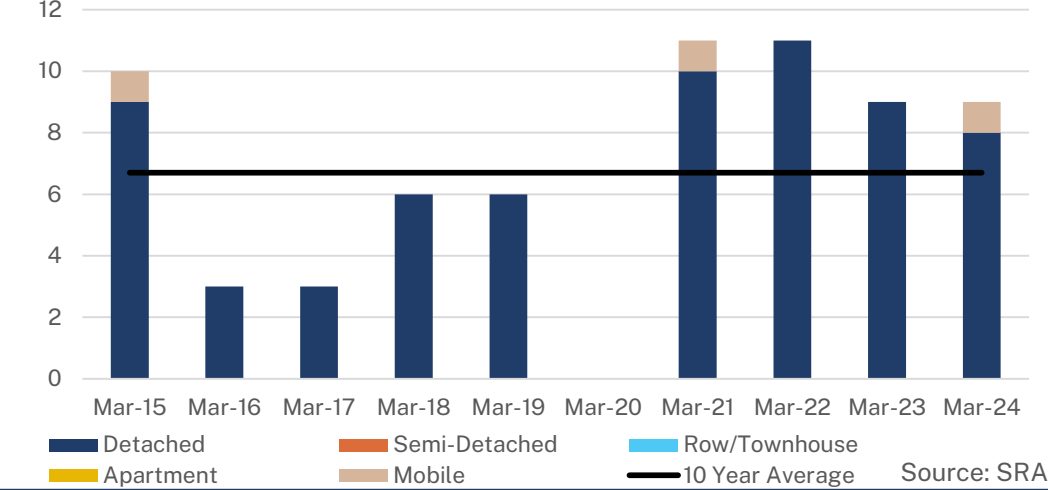




CENSUS DIVISION 4 - MARCH 2024

Monthly Sales Comparison





SALES

10

↑ 11.1% Y/Y | ↑ 40.0% YTD

VS. 10-YEAR AVERAGE

↑ 49.3% | ↑ 23.5% YTD



NEW LISTINGS

26


↑ 36.8% Y/Y | ↑ 19.2% YTD

VS. 10-YEAR AVERAGE

↑ 19.3% | ↑ 13.6% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 216,400 | **↑ 63.5%** Y/Y



Monthly trend*



INVENTORY

107

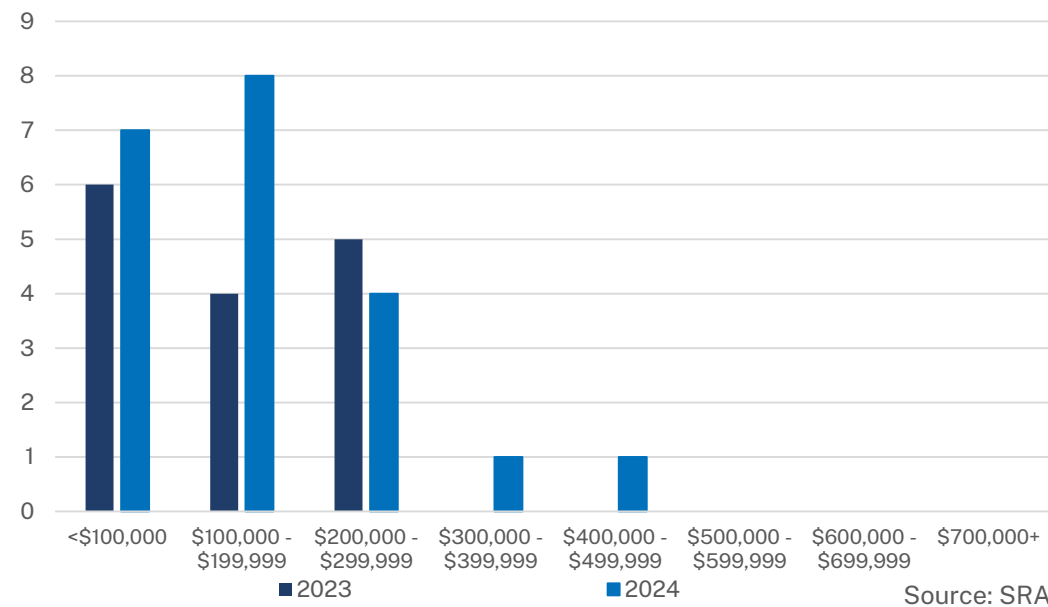
↓ 0.9% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 13.4% | ↓ 13.2% YTD

Residential Sales by Price Range

YTD-MAR




MONTHS OF SUPPLY

10.70

↓ 10.8% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 44.1% | ↓ 41.7% YTD



CENSUS DIVISION 4 - MARCH 2024

March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	8	-11%	24	60%	87	-5%	10.88	6%	160	\$240,500	82%
Semi-Detached	0	-	0	-	0	-100%	-	-	-	-	-
Row/Townhouse	0	-	0	-	0	-	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	0	-	1	-50%	10	-17%	-	-	-	-	-
Mobile	1	-	0	-100%	6	500%	6.00	-	308	\$185,000	-
Mutli-Family	1	-	1	0%	4	100%	4.00	-	99	\$55,000	-
Total Residential	10	11%	26	37%	107	-1%	10.70	-11%	168	\$216,400	64%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	7	49%	22	19%	124	-13%	19.14	-44%	109	\$137,620	57%

Year-to-Date

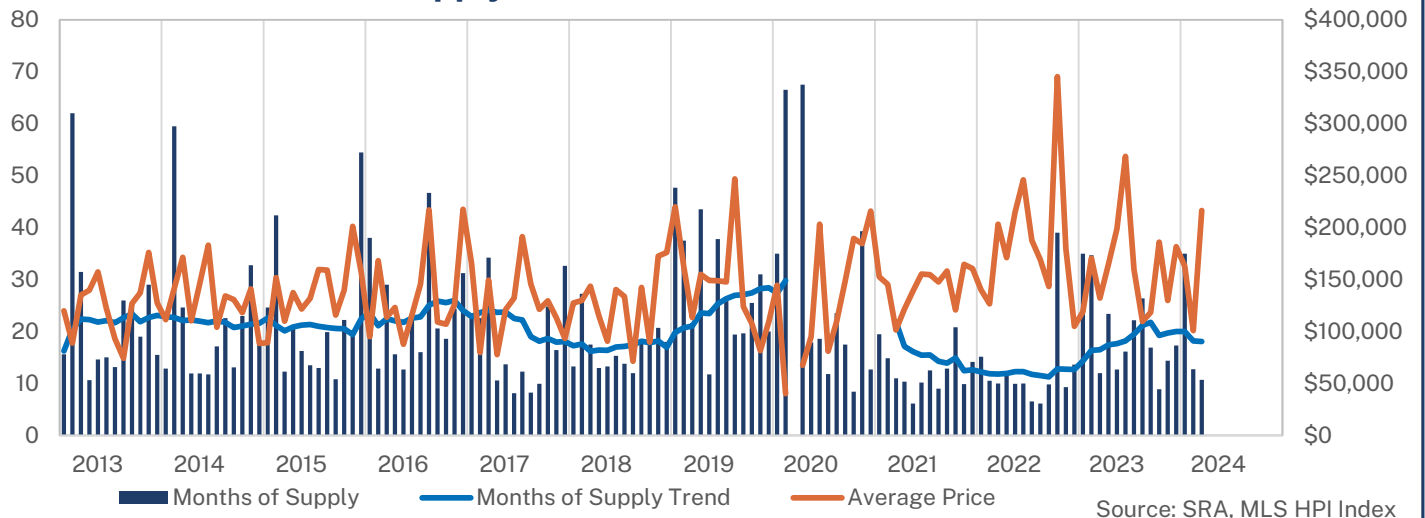
March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	16	23%	54	23%	83	-8%	15.56	-25%	137	\$179,419	48%
Semi-Detached	0	-	0	-	0	-100%	-	-	-	-	-
Row/Townhouse	0	-	0	-	0	-	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	0	-100%	5	0%	10	-15%	-	-	-	-	-
Mobile	2	100%	1	0%	7	600%	10.50	250%	173	\$133,250	-42%
Mutli-Family	3	-	2	0%	5	150%	5.00	-	79	\$107,500	-
Total Residential	21	40%	62	19%	105	-1%	14.95	-29%	132	\$164,748	20%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	17	24%	55	14%	121	-13%	25.65	-42%	130	\$133,510	23%

Residential Months of Supply and Price



CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	8	0%	20	0%	0.40	125	5%	15.63	91	84.4%	122,000	-39.9%	119,875	-40.0%
Feb-13	2	-80%	16	-41%	0.13	124	2%	62.00	68	84.8%	89,000	-29.1%	89,000	-30.2%
Mar-13	4	-73%	19	12%	0.21	126	14%	31.50	125	88.7%	137,500	12.2%	135,250	-3.3%
Apr-13	12	20%	26	4%	0.46	128	5%	10.67	88	91.1%	128,500	16.8%	139,750	15.8%
May-13	10	43%	49	9%	0.20	146	5%	14.60	93	89.9%	152,500	27.1%	157,375	43.1%
Jun-13	10	-17%	30	-12%	0.33	150	9%	15.00	125	88.8%	126,250	-23.8%	121,850	-29.7%
Jul-13	12	50%	32	3%	0.38	158	9%	13.17	84	88.0%	105,500	-22.4%	93,125	-32.7%
Aug-13	6	-40%	21	-36%	0.29	156	5%	26.00	98	84.4%	60,000	-14.9%	74,167	-26.1%
Sep-13	6	-33%	23	28%	0.26	152	3%	25.33	144	91.2%	106,000	-47.0%	127,000	-30.1%
Oct-13	8	100%	24	14%	0.33	152	2%	19.00	97	89.3%	120,500	103.4%	137,125	13.0%
Nov-13	5	-29%	15	-21%	0.33	145	8%	29.00	69	92.0%	130,000	16.1%	175,980	86.4%
Dec-13	8	-33%	9	-40%	0.89	124	-2%	15.50	97	89.8%	122,000	-3.2%	127,488	-21.8%
2013	91	-19%	284	-7%	0.32	141	5%	18.53	98	89.1%	120,000	-8.6%	126,028	-11.1%
Jan-14	9	13%	14	-30%	0.64	116	-7%	12.89	123	86.5%	115,000	-5.7%	111,556	-6.9%
Feb-14	2	0%	12	-25%	0.17	119	-4%	59.50	256	89.3%	141,500	59.0%	141,500	59.0%
Mar-14	5	25%	21	11%	0.24	123	-2%	24.60	117	93.7%	155,000	12.7%	171,500	26.8%
Apr-14	12	0%	49	88%	0.24	143	12%	11.92	160	88.6%	77,500	-39.7%	110,167	-21.2%
May-14	13	30%	36	-27%	0.36	155	6%	11.92	99	89.2%	116,000	-23.9%	146,269	-7.1%
Jun-14	13	30%	25	-17%	0.52	153	2%	11.77	92	89.9%	157,900	25.1%	183,108	50.3%
Jul-14	9	-25%	28	-13%	0.32	154	-3%	17.11	136	85.3%	95,000	-10.0%	104,056	11.7%
Aug-14	7	17%	23	10%	0.30	158	1%	22.57	77	94.0%	150,000	150.0%	134,343	81.1%
Sep-14	11	83%	18	-22%	0.61	144	-5%	13.09	92	91.7%	60,000	-43.4%	130,636	2.9%
Oct-14	6	-25%	27	13%	0.22	138	-9%	23.00	93	89.0%	113,500	-5.8%	118,033	-13.9%
Nov-14	4	-20%	16	7%	0.25	131	-10%	32.75	72	89.1%	136,500	5.0%	141,000	-19.9%
Dec-14	7	-13%	17	89%	0.41	127	2%	18.14	91	84.6%	68,000	-44.3%	88,729	-30.4%
2014	98	8%	286	1%	0.34	138	-1%	16.95	111	89.4%	115,500	-3.8%	132,200	4.9%
Jan-15	5	-44%	8	-43%	0.63	123	6%	24.60	108	81.5%	90,000	-21.7%	89,300	-20.0%
Feb-15	3	50%	16	33%	0.19	127	7%	42.33	157	93.2%	200,000	41.3%	151,667	7.2%
Mar-15	10	100%	23	10%	0.43	123	0%	12.30	130	90.6%	120,000	-22.6%	109,900	-35.9%
Apr-15	6	-50%	28	-43%	0.21	124	-13%	20.67	197	86.4%	115,500	49.0%	137,500	24.8%
May-15	8	-38%	21	-42%	0.38	130	-16%	16.25	50	89.9%	121,000	4.3%	121,625	-16.8%
Jun-15	10	-23%	34	36%	0.29	135	-12%	13.50	65	89.5%	124,500	-21.2%	132,000	-27.9%
Jul-15	7	-22%	24	-14%	0.29	91	-41%	13.00	139	92.1%	148,000	55.8%	159,786	53.6%
Aug-15	7	0%	66	187%	0.11	139	-12%	19.86	49	90.9%	90,000	-40.0%	159,214	18.5%
Sep-15	12	9%	15	-17%	0.80	130	-10%	10.83	85	86.4%	102,500	70.8%	115,792	-11.4%
Oct-15	5	-17%	24	-11%	0.21	111	-20%	22.20	46	86.0%	115,000	1.3%	139,800	18.4%
Nov-15	6	50%	19	19%	0.32	115	-12%	19.17	108	92.6%	212,750	55.9%	201,250	42.7%
Dec-15	2	-71%	9	-47%	0.22	109	-14%	54.50	136	91.3%	157,000	130.9%	157,000	76.9%
2015	81	-17%	287	0%	0.28	121	-12%	17.99	99	89.3%	122,000	5.6%	135,327	2.4%
Jan-16	3	-40%	17	113%	0.18	114	-7%	38.00	65	93.5%	85,000	-5.6%	95,165	6.6%
Feb-16	9	200%	22	38%	0.41	116	-9%	12.89	157	90.4%	160,000	-20.0%	168,222	10.9%
Mar-16	4	-60%	10	-57%	0.40	116	-6%	29.00	80	91.2%	105,000	-12.5%	113,750	3.5%
Apr-16	8	33%	26	-7%	0.31	125	1%	15.63	69	91.9%	117,500	1.7%	123,188	-10.4%
May-16	10	25%	21	0%	0.48	127	-2%	12.70	76	93.3%	75,500	-37.6%	87,800	-27.8%
Jun-16	6	-40%	26	-24%	0.23	137	1%	22.83	84	86.7%	98,000	-21.3%	116,167	-12.0%
Jul-16	8	14%	21	-13%	0.38	128	41%	16.00	151	89.7%	118,000	-20.3%	145,625	-8.9%
Aug-16	3	-57%	34	-48%	0.09	140	1%	46.67	80	96.3%	280,000	211.1%	217,033	36.3%
Sep-16	7	-42%	21	40%	0.33	144	11%	20.57	91	91.5%	105,000	2.4%	109,071	-5.8%
Oct-16	7	40%	10	-58%	0.70	130	17%	18.57	135	82.2%	115,000	0.0%	107,000	-23.5%
Nov-16	5	-17%	17	-11%	0.29	122	6%	24.40	108	94.8%	95,000	-55.3%	126,000	-37.4%
Dec-16	4	100%	18	100%	0.22	125	15%	31.25	106	94.3%	212,250	35.2%	217,625	38.6%
2016	74	-9%	243	-15%	0.30	127	5%	20.59	105	90.9%	106,000	-13.1%	130,326	-3.7%
Jan-17	5	67%	8	-53%	0.63	118	4%	23.60	189	83.0%	155,500	82.9%	165,500	73.9%
Feb-17	5	-44%	10	-55%	0.50	113	-3%	22.60	208	85.2%	45,000	-71.9%	79,780	-52.6%
Mar-17	4	0%	38	280%	0.11	137	18%	34.25	80	89.2%	119,000	13.3%	149,325	31.3%
Apr-17	12	50%	11	-58%	1.09	127	2%	10.58	126	87.5%	42,500	-63.8%	77,833	-36.8%
May-17	10	0%	28	33%	0.36	137	8%	13.70	138	90.4%	105,000	39.1%	121,020	37.8%
Jun-17	18	200%	37	42%	0.49	146	7%	8.11	121	92.8%	82,500	-15.8%	132,189	13.8%
Jul-17	11	38%	12	-43%	0.92	135	5%	12.27	108	91.7%	195,000	65.3%	191,318	31.4%
Aug-17	16	433%	26	-24%	0.62	132	-6%	8.25	103	92.3%	156,500	-44.1%	145,531	-32.9%
Sep-17	12	71%	18	-14%	0.67	119	-17%	9.92	88	90.2%	107,500	2.4%	121,375	11.3%
Oct-17	5	-29%	25	150%	0.20	124	-5%	24.80	201	87.0%	90,000	-21.7%	129,500	21.0%
Nov-17	7	40%	16	-6%	0.44	115	-6%	16.43	104	85.3%	131,000	37.9%	113,143	-10.2%
Dec-17	3	-25%	5	-72%	0.60	98	-22%	32.67	126	87.5%	85,000	-60.0%	93,167	-57.2%
2017	108	46%	234	-4%	0.46	125	-2%	13.90	124	89.8%	112,500	6.1%	129,220	-0.8%
Jan-18	8	60%	18	125%	0.44	106	-10%	13.25	133	84.0%	80,000	-48.6%	127,500	-23.0%
Feb-18	4	-20%	15	50%	0.27	109	-4%	27.25	132	88.6%	140,000	211.1%	130,000	62.9%
Mar-18	6	50%	14	-63%	0.43	105	-23%	17.50	103	94.2%	99,500	-16.4%	143,500	-3.9%
Apr-18	9	-25%	32	191%	0.28	117	-8%	13.00	105	91.9%	112,500	164.7%	115,078	47.9%
May-18	10	0%	33	18%	0.30	133	-3%	13.30	65	90.2%	67,500	-35.7%	90,600	-25.1%
Jun-18	9	-50%	25	-32%	0.36	138	-5%	15.33	118	95.5%	142,000	72.1%	140,500	6.3%
Jul-18	10	-9%	26	117%	0.38	138	2%	13.80	86	89.9%	101,000	-48.2%	133,650	-30.1%
Aug-18	11	-31%	22	-15%	0.50	132	0%	12.00	73	89.6%	40,000	-74.4%	71,386	-50.9%
Sep-18	8	-33%	29	61%	0.28	144	21%	18.00	62	91.2%	112,250	4.4%	142,500	17.4%
Oct-18	7	40%	36	44%	0.19	151	22%	21.57	139	90.3%	60,000	-33.3%	89,643	-30.8%
Nov-18	7	0%	22	38%	0.32	145	26%	20.71	87	91.2%	185,000	41.2%	172,606	52.6%
Dec-18	8	167%	15	200%	0.53	144	47%	18.00	88	92.7%	81,500	-4.1%	176,063	89.0%
2018	97	-10%	287	23%	0.34	130	4%	16.10	96	90.9%	90,000	-20.0%	124,878	-3.4%

CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	3	-63%	16	-11%	0.19	143	35%	47.67	100	88.2%	225,000	181.3%	219,967	72.5%
Feb-19	4	0%	20	33%	0.20	150	38%	37.50	108	92.5%	139,500	-0.4%	162,750	25.2%
Mar-19	7	17%	21	50%	0.33	151	44%	21.57	129	81.7%	71,000	-28.6%	113,429	-21.0%
Apr-19	4	-56%	35	9%	0.11	174	49%	43.50	86	91.2%	147,500	31.1%	155,000	34.7%
May-19	15	50%	33	0%	0.45	176	32%	11.73	101	93.8%	120,000	77.8%	149,293	64.8%
Jun-19	5	-44%	26	4%	0.19	189	37%	37.80	45	92.4%	157,000	10.6%	148,800	5.9%
Jul-19	7	-30%	18	-31%	0.39	181	31%	25.86	105	88.8%	155,000	53.5%	147,643	10.5%
Aug-19	9	-18%	28	27%	0.32	175	33%	19.44	91	92.2%	230,000	475.0%	246,878	245.8%
Sep-19	8	0%	18	-38%	0.44	157	9%	19.63	110	87.4%	117,500	4.7%	123,888	-13.1%
Oct-19	6	-14%	24	-33%	0.25	153	1%	25.50	123	92.5%	111,250	85.4%	107,583	20.0%
Nov-19	5	-29%	25	14%	0.20	155	7%	31.00	141	82.8%	55,000	-70.3%	81,492	-52.8%
Dec-19	7	-13%	8	-47%	0.88	140	-3%	20.00	132	87.6%	130,000	59.5%	109,643	-37.7%
2019	80	-18%	272	-5%	0.29	162	24%	24.30	106	90.1%	135,000	50.0%	147,191	17.9%
Jan-20	4	33%	21	31%	0.19	140	-2%	35.00	152	94.8%	160,000	-28.9%	144,375	-34.4%
Feb-20	2	-50%	15	-25%	0.13	133	-11%	66.50	137	89.4%	40,250	-71.1%	40,250	-75.3%
Mar-20	-	-100%	22	5%	-	142	-6%	-	-	-	-	-	-	-
Apr-20	2	-50%	16	-54%	0.13	135	-22%	67.50	128	90.1%	67,500	-54.2%	67,500	-56.5%
May-20	8	-47%	34	3%	0.24	143	-19%	17.88	104	88.3%	78,000	-35.0%	94,938	-36.4%
Jun-20	8	60%	24	-8%	0.33	149	-21%	18.63	133	90.0%	132,250	-15.8%	203,313	36.6%
Jul-20	12	71%	21	17%	0.57	142	-22%	11.83	68	92.0%	63,250	-59.2%	81,033	-45.1%
Aug-20	6	-33%	20	-29%	0.30	141	-19%	23.50	91	88.7%	107,000	-33.5%	109,650	-55.6%
Sep-20	8	0%	23	28%	0.35	140	-11%	17.50	85	86.5%	156,500	53.2%	148,500	19.9%
Oct-20	15	150%	23	-4%	0.65	126	-18%	8.40	115	91.7%	175,500	57.8%	189,493	76.1%
Nov-20	3	-40%	16	-36%	0.19	118	-24%	39.33	34	93.5%	199,000	261.8%	184,667	126.6%
Dec-20	9	29%	17	113%	0.53	114	-19%	12.67	47	93.4%	169,500	30.4%	215,778	96.8%
2020	77	-4%	252	-7%	0.31	135	-17%	21.08	95	91.0%	135,000	0.0%	147,217	0.0%
Jan-21	6	50%	22	5%	0.27	117	-16%	19.50	137	89.5%	152,500	-4.7%	152,813	5.8%
Feb-21	8	300%	17	13%	0.47	119	-11%	14.88	179	94.3%	102,600	154.9%	145,463	261.4%
Mar-21	11	-	25	14%	0.44	121	-15%	11.00	102	92.9%	65,000	-	101,591	-
Apr-21	12	500%	26	63%	0.46	124	-8%	10.33	96	90.6%	90,000	33.3%	121,625	80.2%
May-21	19	138%	22	-35%	0.86	116	-19%	6.11	107	94.7%	135,000	73.1%	138,863	46.3%
Jun-21	12	50%	26	8%	0.46	122	-18%	10.17	125	93.3%	155,000	17.2%	155,233	-23.6%
Jul-21	10	-17%	27	29%	0.37	125	-12%	12.50	128	93.2%	132,500	109.5%	154,650	90.8%
Aug-21	13	117%	22	10%	0.59	117	-17%	9.00	89	92.9%	105,000	-1.9%	147,654	34.7%
Sep-21	9	13%	19	-17%	0.47	116	-17%	12.89	80	94.4%	122,700	-21.6%	158,133	6.5%
Oct-21	5	-67%	15	-35%	0.33	104	-17%	20.80	123	90.6%	114,000	-35.0%	120,780	-36.3%
Nov-21	10	233%	20	25%	0.50	99	-16%	9.90	99	93.8%	102,500	-48.5%	164,650	-10.8%
Dec-21	7	-22%	18	6%	0.39	99	-13%	14.14	94	91.4%	155,000	-8.6%	160,714	-25.5%
2021	122	58%	259	3%	0.47	115	-15%	11.30	111	93.0%	114,500	-15.2%	142,815	-3.0%
Jan-22	7	17%	23	5%	0.30	106	-9%	15.14	93	89.8%	165,000	8.2%	140,214	-8.2%
Feb-22	10	25%	21	24%	0.48	105	-12%	10.50	129	90.7%	76,500	-25.4%	126,550	-13.0%
Mar-22	11	0%	25	0%	0.44	110	-9%	10.00	102	94.1%	165,000	153.8%	203,255	100.1%
Apr-22	9	-25%	15	-42%	0.60	110	-11%	12.22	75	93.0%	144,250	60.3%	171,056	40.6%
May-22	12	-37%	34	55%	0.35	119	3%	9.92	102	94.9%	190,500	41.1%	215,042	54.9%
Jun-22	12	0%	29	12%	0.41	120	-2%	10.00	51	94.6%	201,750	30.2%	246,167	58.6%
Jul-22	18	80%	33	22%	0.55	118	-6%	6.56	110	95.0%	171,000	29.1%	187,778	21.4%
Aug-22	20	54%	37	68%	0.54	123	5%	6.15	75	92.3%	139,000	32.4%	168,945	14.4%
Sep-22	12	33%	12	-37%	1.00	118	2%	9.83	102	91.5%	93,500	-23.8%	143,242	-9.4%
Oct-22	3	-40%	8	-47%	0.38	117	13%	39.00	222	96.1%	360,000	215.8%	345,333	185.9%
Nov-22	11	10%	14	-30%	0.79	102	3%	9.27	95	91.0%	165,000	61.0%	180,034	9.3%
Dec-22	8	14%	21	17%	0.38	109	10%	13.63	114	87.7%	107,250	-30.8%	105,063	-34.6%
2022	133	9%	272	5%	0.49	113	-2%	10.20	97	93.1%	157,000	37.1%	179,635	25.8%
Jan-23	3	-57%	13	-43%	0.23	105	-1%	35.00	53	96.9%	59,000	-64.2%	119,000	-15.1%
Feb-23	3	-70%	20	-5%	0.15	104	-1%	34.67	122	94.7%	202,000	164.1%	170,667	34.9%
Mar-23	9	-18%	19	-24%	0.47	108	-2%	12.00	141	89.1%	145,000	-12.1%	132,333	-34.9%
Apr-23	5	-44%	21	40%	0.24	117	6%	23.40	92	90.6%	155,000	7.5%	164,700	-3.7%
May-23	10	-17%	35	3%	0.29	127	7%	12.70	67	93.4%	172,000	-9.7%	198,950	7.5%
Jun-23	8	-33%	23	-21%	0.35	129	8%	16.13	136	93.6%	182,500	-9.5%	268,488	9.1%
Jul-23	6	-67%	20	-39%	0.30	133	13%	22.17	43	91.3%	107,500	-37.1%	159,583	-15.0%
Aug-23	5	-75%	24	-35%	0.21	132	7%	26.40	91	87.7%	123,000	-11.5%	109,800	-35.0%
Sep-23	8	-33%	23	92%	0.35	135	14%	16.88	128	89.7%	97,500	4.3%	118,500	-17.3%
Oct-23	14	367%	14	75%	1.00	124	6%	8.86	87	93.8%	175,500	-51.3%	185,975	-46.1%
Nov-23	8	-27%	14	0%	0.57	115	13%	14.38	122	90.3%	97,500	-40.9%	129,750	-27.9%
Dec-23	6	-25%	10	-52%	0.60	104	-5%	17.33	182	88.3%	176,350	64.4%	181,650	72.9%
2023	85	-36%	236	-13%	0.36	119	6%	16.86	106	91.8%	152,700	-2.7%	167,141	-7.0%
Jan-24	3	0%	18	38%	0.17	105	0%	35.00	98	85.0%	150,000	154.2%	163,000	37.0%
Feb-24	8	167%	18	-10%	0.44	102	-2%	12.75	100	88.6%	85,850	-57.5%	100,838	-40.9%
Mar-24	10	11%	26	37%	0.38	107	-1%	10.70	168	89.4%	192,500	32.8%	216,400	63.5%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	21	40%	62	19%	0.34	105	-1%	14.95	132	88.6%	155,000	6.9%	164,748	20.0%

CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/N/L Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	8	0%	18	-5%	0.44	115	11%	14.38	91	84.4%	122,000	-39.9%	119,875	-40.0%
Feb-13	2	-80%	15	-32%	0.13	113	12%	56.50	68	84.8%	89,000	-29.1%	89,000	-30.2%
Mar-13	3	-77%	17	0%	0.18	117	22%	39.00	161	89.5%	175,000	75.0%	179,000	62.4%
Apr-13	10	11%	21	-5%	0.48	117	11%	11.70	102	89.6%	128,500	16.8%	135,300	4.5%
May-13	10	67%	43	8%	0.23	130	8%	13.00	93	89.9%	152,500	48.8%	157,375	65.7%
Jun-13	10	0%	27	-13%	0.37	133	12%	13.30	125	88.8%	126,250	-23.8%	121,850	-25.8%
Jul-13	10	25%	27	-4%	0.37	138	10%	13.80	89	88.2%	108,500	-20.2%	107,000	-22.7%
Aug-13	6	-25%	18	-45%	0.33	135	1%	22.50	98	84.4%	60,000	-30.6%	74,167	-37.6%
Sep-13	6	-25%	21	50%	0.29	131	-1%	21.83	144	91.2%	106,000	-46.1%	127,000	-25.6%
Oct-13	6	50%	21	0%	0.29	132	-2%	22.00	118	87.8%	120,500	103.4%	111,167	-8.4%
Nov-13	5	0%	14	-22%	0.36	126	2%	25.20	69	92.0%	130,000	16.1%	175,980	82.9%
Dec-13	7	-42%	9	-36%	0.78	110	-6%	15.71	94	89.4%	125,000	-0.8%	134,986	-17.2%
2013	83	-18%	251	-10%	0.33	125	6%	18.04	104	88.8%	124,000	-4.6%	127,567	-8.2%
Jan-14	9	13%	10	-44%	0.90	100	-13%	11.11	123	86.5%	115,000	-5.7%	111,556	-6.9%
Feb-14	1	-50%	10	-33%	0.10	103	-9%	103.00	303	82.9%	165,000	85.4%	165,000	85.4%
Mar-14	4	33%	20	18%	0.20	107	-9%	26.75	104	91.0%	130,000	-25.7%	119,375	-33.3%
Apr-14	11	10%	45	114%	0.24	127	9%	11.55	158	87.3%	65,000	-49.4%	101,318	-25.1%
May-14	12	20%	33	-23%	0.36	137	5%	11.42	105	88.9%	128,000	-16.1%	150,125	-4.6%
Jun-14	11	10%	23	-15%	0.48	137	3%	12.45	71	87.8%	156,000	23.6%	146,855	20.5%
Jul-14	9	-10%	26	-4%	0.35	142	3%	15.78	136	85.3%	95,000	-12.4%	104,056	-2.8%
Aug-14	7	17%	16	-11%	0.44	140	4%	20.00	77	94.0%	150,000	150.0%	134,343	81.1%
Sep-14	10	67%	15	-29%	0.67	125	-5%	12.50	93	92.0%	104,500	-1.4%	137,700	8.4%
Oct-14	6	0%	25	19%	0.24	119	-10%	19.83	93	89.0%	113,500	-5.8%	118,033	6.2%
Nov-14	4	-20%	15	7%	0.27	114	-10%	28.50	72	89.1%	136,500	5.0%	141,000	-19.9%
Dec-14	7	0%	15	67%	0.47	109	-1%	15.57	91	84.6%	68,000	-45.6%	88,729	-34.3%
2014	91	10%	253	1%	0.36	122	-2%	16.04	107	88.6%	110,000	-11.3%	124,452	-2.4%
Jan-15	5	-44%	6	-40%	0.83	106	6%	21.20	108	81.5%	90,000	-21.7%	89,300	-20.0%
Feb-15	3	200%	14	40%	0.21	108	5%	36.00	157	93.2%	200,000	21.2%	151,667	-8.1%
Mar-15	9	125%	23	15%	0.39	107	0%	11.89	136	91.5%	130,000	0.0%	115,222	-3.5%
Apr-15	5	-55%	26	-42%	0.19	110	-13%	22.00	166	90.4%	125,000	92.3%	145,400	43.5%
May-15	8	-33%	18	-45%	0.44	113	-18%	14.13	50	89.9%	121,000	-5.5%	121,625	-19.0%
Jun-15	10	-9%	33	43%	0.30	120	-12%	12.00	65	89.5%	124,500	-20.2%	132,000	-10.1%
Jul-15	6	-33%	22	-15%	0.27	81	-43%	13.50	121	91.9%	151,500	59.5%	172,250	65.5%
Aug-15	7	0%	58	263%	0.12	122	-13%	17.43	49	90.9%	90,000	-40.0%	159,214	18.5%
Sep-15	12	20%	13	-13%	0.92	112	-10%	9.33	85	86.4%	102,500	-1.9%	115,792	-15.9%
Oct-15	4	-33%	23	-8%	0.17	99	-17%	24.75	40	86.4%	80,000	-29.5%	111,000	-6.0%
Nov-15	6	50%	17	13%	0.35	103	-10%	17.17	108	92.6%	212,750	55.9%	201,250	42.7%
Dec-15	2	-71%	7	-53%	0.29	96	-12%	48.00	136	91.3%	157,000	130.9%	157,000	76.9%
2015	77	-15%	260	3%	0.30	106	-13%	16.58	94	89.8%	124,000	12.7%	135,864	9.2%
Jan-16	3	-40%	14	133%	0.21	99	-7%	33.00	65	93.5%	85,000	-5.6%	95,165	6.6%
Feb-16	7	133%	21	50%	0.33	105	-3%	15.00	183	89.3%	160,000	-20.0%	157,857	4.1%
Mar-16	3	-67%	9	-61%	0.33	106	-1%	35.33	66	89.2%	103,000	-20.8%	93,333	-19.0%
Apr-16	7	40%	23	-12%	0.30	114	4%	16.29	75	92.6%	139,000	11.2%	128,643	-11.5%
May-16	8	0%	19	6%	0.42	116	3%	14.50	75	93.4%	85,500	-29.3%	97,313	-20.0%
Jun-16	6	-40%	24	-27%	0.25	124	3%	20.67	84	86.7%	98,000	-21.3%	116,167	-12.0%
Jul-16	8	33%	20	-9%	0.40	115	42%	14.38	151	89.7%	118,000	-22.1%	145,625	-15.5%
Aug-16	2	-71%	30	-48%	0.07	128	5%	64.00	107	97.1%	300,050	233.4%	300,050	88.5%
Sep-16	7	-42%	18	38%	0.39	132	18%	18.86	91	91.5%	105,000	2.4%	109,071	-5.8%
Oct-16	6	50%	8	-65%	0.75	117	18%	19.50	136	80.7%	97,500	21.9%	89,000	-19.8%
Nov-16	4	-33%	16	-6%	0.25	109	6%	27.25	122	94.0%	104,250	-51.0%	133,750	-33.5%
Dec-16	3	50%	17	143%	0.18	113	18%	37.67	119	92.6%	134,500	-14.3%	156,833	-0.1%
2016	64	-17%	219	-16%	0.29	115	8%	21.53	110	90.6%	109,000	-12.1%	126,791	-6.7%
Jan-17	4	33%	6	-57%	0.67	105	6%	26.25	197	80.6%	117,750	38.5%	120,625	26.8%
Feb-17	4	-43%	9	-57%	0.44	101	-4%	25.25	183	86.0%	86,500	-45.9%	92,225	-41.6%
Mar-17	3	0%	35	289%	0.09	124	17%	41.33	82	83.8%	58,000	-43.7%	90,767	-2.7%
Apr-17	11	57%	11	-52%	1.00	115	1%	10.45	115	88.1%	40,000	-71.2%	80,818	-37.2%
May-17	9	13%	26	37%	0.35	125	8%	13.89	126	91.8%	87,500	2.3%	110,022	13.1%
Jun-17	14	133%	34	42%	0.41	135	9%	9.64	136	89.3%	82,500	-15.8%	97,464	-16.1%
Jul-17	11	38%	9	-55%	1.22	122	6%	11.09	108	91.7%	195,000	65.3%	191,318	31.4%
Aug-17	14	600%	21	-30%	0.67	118	-8%	8.43	116	92.4%	162,250	-45.9%	162,893	-45.7%
Sep-17	9	29%	16	-11%	0.56	107	-19%	11.89	101	90.1%	110,000	4.8%	137,778	26.3%
Oct-17	4	-33%	20	150%	0.20	109	-7%	27.25	173	85.9%	131,250	34.6%	139,375	56.6%
Nov-17	7	75%	14	-13%	0.50	99	-9%	14.14	104	85.3%	131,000	25.7%	113,143	-15.4%
Dec-17	3	0%	5	-71%	0.60	83	-27%	27.67	126	87.5%	85,000	-36.8%	93,167	-40.6%
2017	93	45%	206	-6%	0.45	112	-3%	14.44	124	89.4%	115,000	5.5%	124,961	-1.4%
Jan-18	8	100%	13	117%	0.62	86	-18%	10.75	133	84.0%	80,000	-32.1%	127,500	5.7%
Feb-18	4	0%	13	44%	0.31	89	-12%	22.25	132	88.6%	140,000	61.8%	130,000	41.0%
Mar-18	6	100%	12	-66%	0.50	86	-31%	14.33	103	94.2%	99,500	71.6%	143,500	58.1%
Apr-18	8	-27%	28	155%	0.29	96	-17%	12.00	109	92.2%	136,250	240.6%	128,088	58.5%
May-18	9	0%	31	19%	0.29	112	-10%	12.44	67	89.5%	55,000	-37.1%	91,167	-17.1%
Jun-18	6	-57%	22	-35%	0.27	118	-13%	19.67	86	96.4%	103,500	25.5%	147,167	51.0%
Jul-18	9	-18%	21	133%	0.43	122	0%	13.56	82	89.9%	102,000	-47.7%	146,000	-23.7%
Aug-18	10	-29%	17	-19%	0.59	112	-5%	11.20	71	89.8%	44,250	-72.7%	76,775	-52.9%
Sep-18	5	-44%	26	63%	0.19	126	18%	25.20	82	89.8%	127,500	15.9%	165,000	19.8%
Oct-18	7	75%	32	60%	0.22	134	23%	19.14	139	90.3%	60,000	-54.3%	89,643	-35.7%
Nov-18	7	0%	20	43%	0.35	129	30%	18.43	87	91.2%	185,000	41.2%	172,606	52.6%
Dec-18	8	167%	11	120%	0.73	125	51%	15.63	88	92.7%	81,500	-4.1%	176,063	89.0%
2018	87	-6%	246	19%	0.35	111	-1%	15.34	96	90.7%	100,000	-13.0%	129,657	3.8%

CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/N/L Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	2	-75%	14	8%	0.14	125	45%	62.50	124	90.7%	117,450	46.8%	117,450	-7.9%
Feb-19	4	0%	19	46%	0.21	133	49%	33.25	108	92.5%	139,500	-0.4%	162,750	25.2%
Mar-19	6	0%	20	67%	0.30	135	57%	22.50	131	88.3%	112,750	13.3%	129,000	-10.1%
Apr-19	4	-50%	28	0%	0.14	151	57%	37.75	86	91.2%	147,500	8.3%	155,000	21.0%
May-19	12	33%	28	-10%	0.43	152	36%	12.67	113	93.4%	119,000	116.4%	119,075	30.6%
Jun-19	3	-50%	24	9%	0.13	165	40%	55.00	46	93.5%	95,000	-8.2%	108,000	-26.6%
Jul-19	7	-22%	15	-29%	0.47	157	29%	22.43	105	88.8%	155,000	52.0%	147,643	1.1%
Aug-19	8	-20%	21	24%	0.38	148	32%	18.50	91	91.8%	193,500	337.3%	247,738	222.7%
Sep-19	8	60%	15	-42%	0.53	129	2%	16.13	110	87.4%	117,500	-7.8%	123,888	-24.9%
Oct-19	6	-14%	21	-34%	0.29	128	-4%	21.33	123	92.5%	111,250	85.4%	107,583	20.0%
Nov-19	4	-43%	24	20%	0.17	133	3%	33.25	91	83.4%	70,000	-62.2%	98,750	-42.8%
Dec-19	7	-13%	8	-27%	0.88	119	-5%	17.00	132	87.6%	130,000	59.5%	109,643	-37.7%
2019	71	-18%	237	-4%	0.30	140	25%	23.59	108	90.3%	124,000	24.0%	138,694	7.0%
Jan-20	3	50%	18	29%	0.17	118	-6%	39.33	114	91.7%	150,000	27.7%	115,833	-1.4%
Feb-20	1	-75%	13	-32%	0.08	114	-14%	114.00	258	80.0%	8,000	-94.3%	8,000	-95.1%
Mar-20	-	-100%	20	0%	-	122	-10%	-	-	-	-	-	-	-
Apr-20	2	-50%	14	-50%	0.14	117	-23%	58.50	128	90.1%	67,500	-54.2%	67,500	-56.5%
May-20	6	-50%	30	7%	0.20	123	-19%	20.50	114	86.4%	78,000	-34.5%	79,250	-33.4%
Jun-20	7	133%	21	-13%	0.33	129	-22%	18.43	137	90.1%	142,000	49.5%	220,786	104.4%
Jul-20	9	29%	17	13%	0.53	124	-21%	13.78	72	91.5%	59,000	-61.9%	76,044	-48.5%
Aug-20	6	-25%	15	-29%	0.40	122	-18%	20.33	91	88.7%	107,000	-44.7%	109,650	-55.7%
Sep-20	7	-13%	22	47%	0.32	122	-5%	17.43	93	87.1%	160,000	36.2%	161,143	30.1%
Oct-20	9	50%	18	-14%	0.50	114	-11%	12.67	99	89.9%	139,000	24.9%	135,222	25.7%
Nov-20	3	-25%	16	-33%	0.19	106	-20%	35.33	34	93.5%	199,000	184.3%	184,667	87.0%
Dec-20	9	29%	14	75%	0.64	100	-16%	11.11	47	93.4%	169,500	30.4%	215,778	96.8%
2020	62	-13%	218	-8%	0.28	118	-16%	22.76	93	90.4%	133,500	7.7%	140,239	1.1%
Jan-21	6	100%	17	-6%	0.35	99	-16%	16.50	137	89.5%	152,500	1.7%	152,813	31.9%
Feb-21	6	500%	16	23%	0.38	102	-11%	17.00	159	96.6%	166,600	1982.5%	177,200	215.0%
Mar-21	10	-	22	10%	0.45	103	-16%	10.30	106	93.3%	48,500	-	102,900	-
Apr-21	10	400%	23	64%	0.43	107	-9%	10.70	100	89.9%	90,000	33.3%	105,350	56.1%
May-21	17	183%	19	-37%	0.89	99	-20%	5.82	104	94.9%	143,000	83.3%	142,847	80.2%
Jun-21	11	57%	24	14%	0.46	105	-19%	9.55	132	93.5%	175,000	23.2%	166,618	-24.5%
Jul-21	8	-11%	22	29%	0.36	107	-14%	13.38	117	94.4%	124,250	110.6%	153,625	102.0%
Aug-21	13	117%	19	27%	0.68	100	-18%	7.69	89	92.9%	105,000	-1.9%	147,654	34.7%
Sep-21	8	14%	15	-32%	0.53	98	-20%	12.25	84	94.6%	173,350	8.3%	175,400	8.8%
Oct-21	5	-44%	13	-28%	0.38	88	-23%	17.60	123	90.6%	114,000	-18.0%	120,780	-10.7%
Nov-21	7	133%	17	6%	0.41	84	-21%	12.00	92	95.1%	67,000	-66.3%	141,214	-23.5%
Dec-21	5	-44%	16	14%	0.31	87	-13%	17.40	107	90.2%	150,000	-11.5%	139,000	-35.6%
2021	106	71%	223	2%	0.48	98	-16%	11.12	110	93.3%	114,500	-14.2%	143,046	2.0%
Jan-22	5	-17%	20	18%	0.25	94	-5%	18.80	85	90.6%	165,000	8.2%	135,800	-11.1%
Feb-22	8	33%	16	0%	0.50	91	-11%	11.38	147	92.6%	76,500	-54.1%	139,625	-21.2%
Mar-22	11	10%	23	5%	0.48	96	-7%	8.73	102	94.1%	165,000	240.2%	203,255	97.5%
Apr-22	8	-20%	13	-43%	0.62	95	-11%	11.88	79	93.0%	202,125	124.6%	182,688	73.4%
May-22	10	-41%	30	58%	0.33	102	3%	10.20	99	94.2%	170,000	18.9%	160,550	12.4%
Jun-22	12	9%	25	4%	0.48	102	-3%	8.50	51	94.6%	201,750	15.3%	246,167	47.7%
Jul-22	15	88%	28	27%	0.54	102	-5%	6.80	120	94.8%	175,000	40.8%	179,800	17.0%
Aug-22	18	38%	33	74%	0.55	108	8%	6.00	62	93.4%	120,000	14.3%	164,939	11.7%
Sep-22	12	50%	12	-20%	1.00	103	5%	8.58	102	91.5%	93,500	-46.1%	143,242	-18.3%
Oct-22	3	-40%	6	-54%	0.50	101	15%	33.67	222	96.1%	360,000	215.8%	345,333	185.9%
Nov-22	10	43%	12	-29%	0.83	86	2%	8.60	85	90.7%	170,500	154.5%	189,550	34.2%
Dec-22	8	60%	16	0%	0.50	90	3%	11.25	114	87.7%	107,250	-28.5%	105,063	-24.4%
2022	120	13%	234	5%	0.51	98	-1%	9.75	96	93.2%	156,750	36.9%	176,747	23.6%
Jan-23	2	-60%	12	-40%	0.17	89	-5%	44.50	70	94.5%	52,000	-68.5%	52,000	-61.7%
Feb-23	2	-75%	17	6%	0.12	90	-1%	45.00	146	95.6%	141,500	85.0%	141,500	1.3%
Mar-23	9	-18%	15	-35%	0.60	92	-4%	10.22	141	89.1%	145,000	-12.1%	132,333	-34.9%
Apr-23	4	-50%	18	38%	0.22	100	5%	25.00	101	91.7%	140,000	-30.7%	152,125	-16.7%
May-23	10	0%	27	-10%	0.37	104	2%	10.40	67	93.4%	172,000	1.2%	198,950	23.9%
Jun-23	5	-58%	21	-16%	0.24	109	7%	21.80	89	92.7%	150,000	-25.7%	231,000	-6.2%
Jul-23	5	-67%	17	-39%	0.29	111	9%	22.20	40	89.0%	105,000	-40.0%	111,300	-38.1%
Aug-23	5	-72%	21	-36%	0.24	111	3%	22.20	91	87.7%	123,000	2.5%	109,800	-33.4%
Sep-23	8	-33%	16	33%	0.50	108	5%	13.50	128	89.7%	97,500	4.3%	118,500	-17.3%
Oct-23	11	267%	12	100%	0.92	102	1%	9.27	72	93.9%	169,000	-53.1%	188,423	-45.4%
Nov-23	7	-30%	9	-25%	0.78	92	7%	13.14	132	87.8%	60,000	-64.8%	99,000	-47.8%
Dec-23	4	-50%	7	-56%	0.57	81	-10%	20.25	166	95.8%	132,450	23.5%	169,975	61.8%
2023	72	-40%	192	-18%	0.38	99	2%	16.51	101	91.8%	139,375	-11.1%	150,417	-14.9%
Jan-24	2	0%	16	33%	0.13	82	-8%	41.00	122	86.6%	140,750	170.7%	140,750	170.7%
Feb-24	6	200%	14	-18%	0.43	80	-11%	13.33	113	89.2%	113,100	-20.1%	110,867	-21.6%
Mar-24	8	-11%	24	60%	0.33	87	-5%	10.88	160	89.6%	232,500	60.3%	240,500	81.7%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	16	23%	54	23%	0.30	83	-8%	15.56	137	89.2%	156,500	49.0%	179,419	47.8%