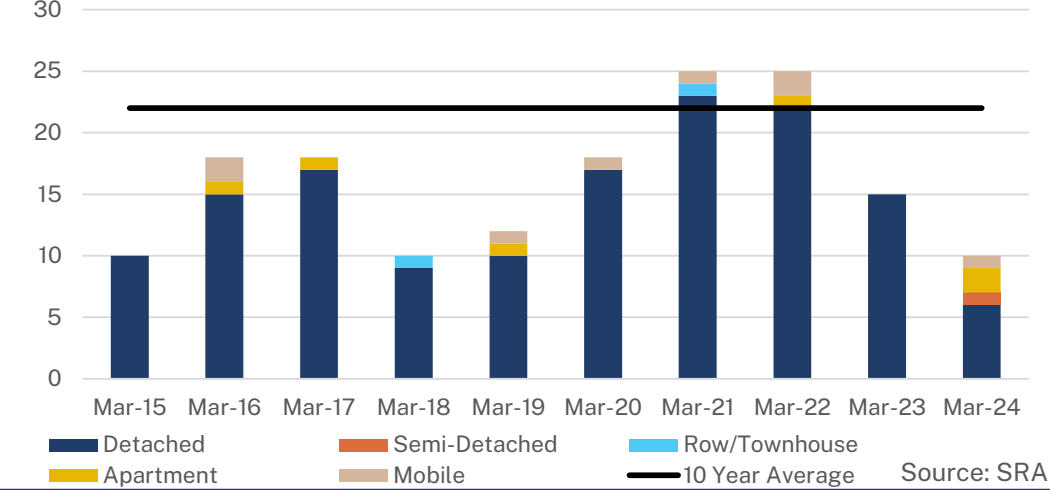




CENSUS DIVISION 12 - MARCH 2024


Monthly Sales Comparison




SALES
12

↓ 40.0% Y/Y | ↓ 13.7% YTD

VS. 10-YEAR AVERAGE
↓ 45.5% | ↓ 10.8% YTD




NEW LISTINGS
32

↓ 17.9% Y/Y | ↑ 12.6% YTD

VS. 10-YEAR AVERAGE
↓ 35.0% | ↓ 18.2% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 224,292 ↓ **26.4%** Y/Y



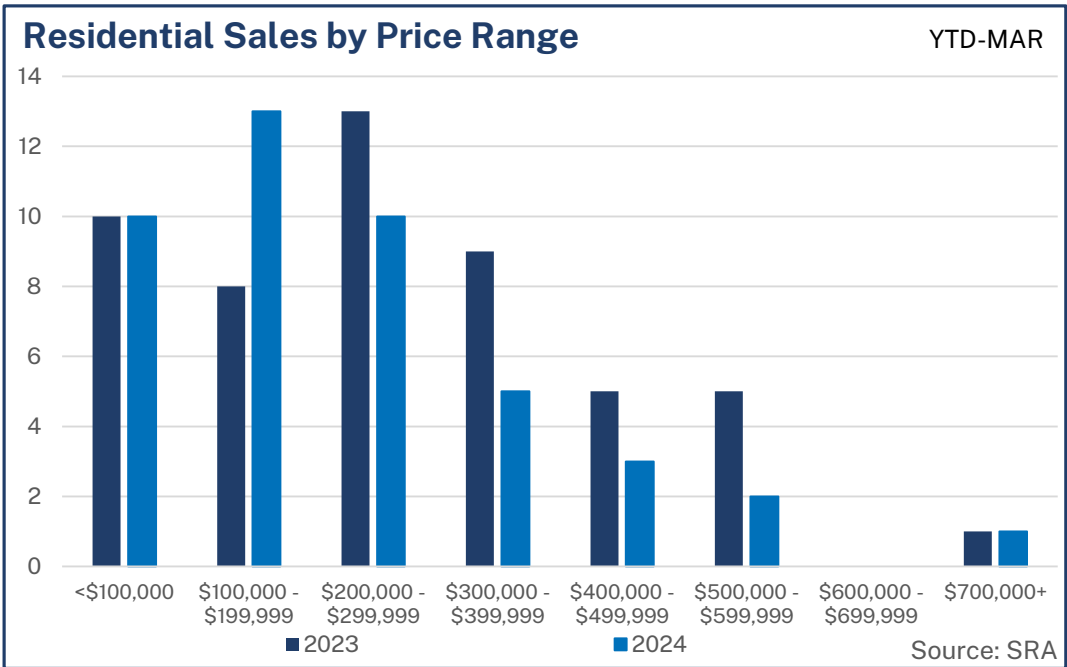
Monthly trend*



INVENTORY
135

↓ 11.8% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE
↓ 28.1% | ↓ 29.2% YTD




MONTHS OF SUPPLY
11.25

↑ 47.1% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE
↑ 22.0% | ↓ 24.3% YTD



CENSUS DIVISION 12 - MARCH 2024

March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	6	-60%	24	0%	91	-2%	15.17	145%	92	\$207,000	-18%
Semi-Detached	1	-	0	-100%	0	-100%	0.00	-	135	\$249,500	-
Row/Townhouse	0	-	1	-	7	17%	-	-	-	-	-
Apartment	2	-	1	-50%	6	-54%	3.00	-	45	\$195,000	-
Acreage	2	-60%	5	-50%	24	-17%	12.00	107%	53	\$360,000	-21%
Mobile	1	-	1	-50%	5	-50%	5.00	-	78	\$90,000	-
Mutli-Family	0	-	0	-	2	100%	-	-	-	-	-
Total Residential	12	-40%	32	-18%	135	-12%	11.25	47%	80	\$224,292	-26%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	22	-45%	49	-35%	188	-28%	9.22	22%	97	\$246,914	-9%

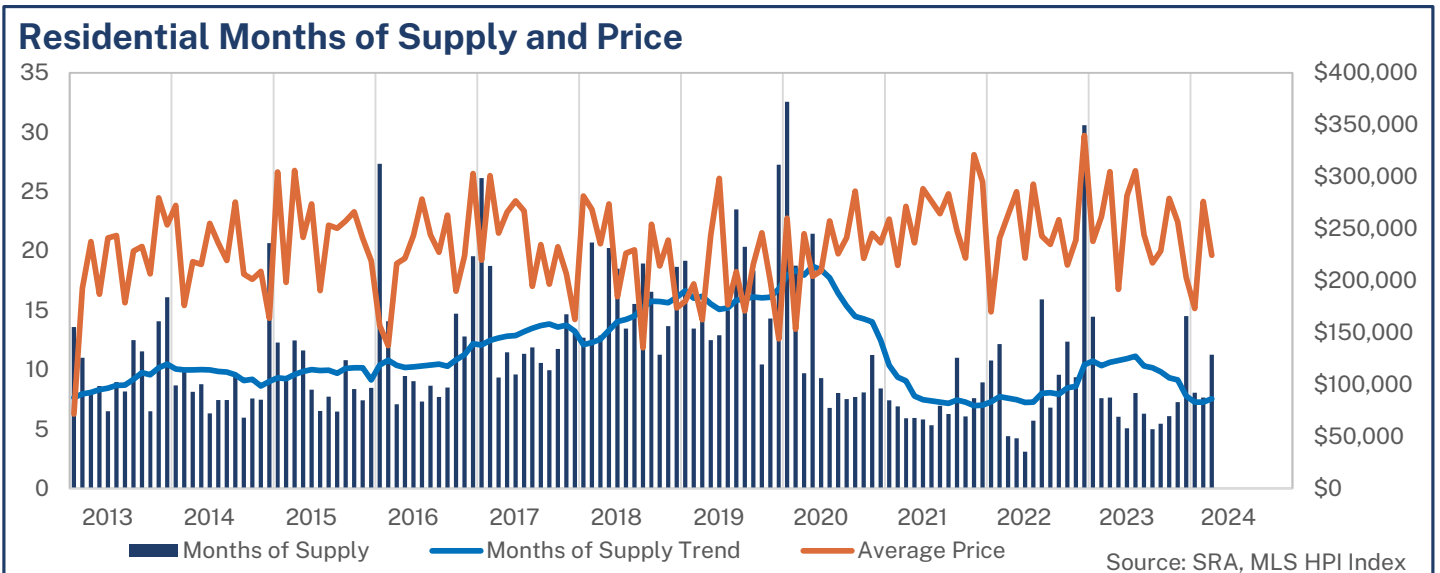
Year-to-Date

March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	32	-14%	69	30%	84	-15%	7.84	-2%	69	\$214,306	-18%
Semi-Detached	1	-	0	-100%	1	-33%	2.00	-	135	\$249,500	-
Row/Townhouse	0	-100%	6	50%	5	0%	-	-	-	-	-
Apartment	2	-	5	67%	6	-47%	9.50	-	45	\$195,000	-
Acreage	6	-45%	12	-37%	25	-8%	12.67	68%	74	\$378,667	4%
Mobile	3	-	4	-20%	5	-36%	5.33	-	42	\$71,667	-
Mutli-Family	0	-100%	2	0%	2	0%	-	-	-	-	-
Total Residential	44	-14%	98	13%	129	-17%	8.77	-4%	69	\$226,916	-17%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	49	-11%	120	-18%	182	-29%	11.59	-24%	97	\$235,199	-4%



CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	10	43%	33	0%	0.30	136	1%	13.60	67	90.7%	51,500	-65.7%	71,600	-60.9%
Feb-13	14	-30%	43	-14%	0.33	154	4%	11.00	56	95.2%	183,500	-1.6%	192,629	5.2%
Mar-13	20	-13%	36	-18%	0.56	159	7%	7.95	51	96.2%	179,750	8.6%	237,450	19.8%
Apr-13	21	-19%	59	18%	0.36	181	16%	8.62	85	95.5%	175,900	-19.1%	187,019	-25.0%
May-13	30	-9%	58	-6%	0.52	195	20%	6.50	63	96.2%	219,200	8.0%	240,903	10.7%
Jun-13	23	-12%	60	25%	0.38	206	32%	8.96	51	97.2%	241,000	30.8%	243,495	21.3%
Jul-13	25	19%	54	4%	0.46	204	23%	8.16	71	94.4%	155,000	-34.9%	178,828	-24.7%
Aug-13	16	-36%	40	-11%	0.40	200	18%	12.50	30	95.2%	170,500	-10.3%	228,494	-0.7%
Sep-13	17	-50%	46	5%	0.37	196	23%	11.53	108	95.6%	212,500	-3.4%	232,800	-4.2%
Oct-13	28	47%	49	0%	0.57	182	10%	6.50	61	93.7%	182,500	-13.1%	206,607	-1.9%
Nov-13	13	-38%	33	57%	0.39	183	25%	14.08	75	95.3%	270,000	48.4%	279,577	40.0%
Dec-13	10	0%	21	5%	0.48	161	29%	16.10	94	96.4%	205,000	35.2%	253,680	40.2%
2013	227	-14%	532	3%	0.43	180	17%	9.50	66	95.5%	190,000	-0.4%	215,670	-0.4%
Jan-14	19	90%	44	33%	0.43	165	21%	8.68	101	93.2%	235,000	356.3%	272,442	280.5%
Feb-14	16	14%	30	-30%	0.53	161	5%	10.06	78	95.3%	144,950	-21.0%	176,156	-8.6%
Mar-14	22	10%	59	64%	0.37	179	13%	8.14	82	95.7%	193,500	7.6%	218,191	-8.1%
Apr-14	22	5%	55	-7%	0.40	193	7%	8.77	85	94.2%	229,900	30.7%	215,582	15.3%
May-14	34	13%	78	34%	0.44	215	10%	6.32	51	95.6%	243,000	10.9%	255,156	5.9%
Jun-14	30	30%	66	10%	0.45	223	8%	7.43	80	93.4%	206,750	-14.2%	236,007	-3.1%
Jul-14	29	16%	60	11%	0.48	216	6%	7.45	80	92.5%	230,000	48.4%	219,497	22.7%
Aug-14	22	38%	45	13%	0.49	212	6%	9.64	55	97.0%	264,950	55.4%	275,460	20.6%
Sep-14	31	82%	47	2%	0.66	185	-6%	5.97	76	91.3%	181,000	-14.8%	206,126	-11.5%
Oct-14	23	-18%	39	-20%	0.59	174	-4%	7.57	109	94.8%	205,000	12.3%	201,161	-2.6%
Nov-14	21	62%	26	-21%	0.81	157	-14%	7.48	106	95.1%	180,000	-33.3%	208,876	-25.3%
Dec-14	6	-40%	16	-24%	0.38	124	-23%	20.67	106	94.7%	165,000	-19.5%	163,900	-35.4%
2014	275	21%	565	6%	0.49	184	2%	8.01	81	94.3%	208,500	9.7%	225,838	4.7%
Jan-15	11	-42%	41	-7%	0.27	135	-18%	12.27	52	94.7%	320,000	36.2%	304,682	11.8%
Feb-15	16	0%	40	33%	0.40	148	-8%	9.25	86	94.2%	159,500	10.0%	198,469	12.7%
Mar-15	13	-41%	45	-24%	0.29	162	-9%	12.46	86	96.0%	273,000	41.1%	306,038	40.3%
Apr-15	16	-27%	60	9%	0.27	186	-4%	11.63	51	94.6%	215,000	-6.5%	241,666	12.1%
May-15	25	-26%	65	-17%	0.38	208	-3%	8.32	52	96.5%	265,000	9.1%	273,962	7.4%
Jun-15	32	7%	69	5%	0.46	209	-6%	6.53	64	94.8%	166,400	-19.5%	190,456	-19.3%
Jul-15	29	0%	74	23%	0.39	224	4%	7.72	53	94.1%	260,000	13.0%	253,445	15.5%
Aug-15	33	50%	53	18%	0.62	214	1%	6.48	63	94.2%	279,000	5.3%	250,506	-9.1%
Sep-15	20	-35%	64	36%	0.31	216	17%	10.80	65	95.4%	244,250	34.9%	257,400	24.9%
Oct-15	24	4%	47	21%	0.51	201	16%	8.38	67	94.3%	292,000	42.4%	266,350	32.4%
Nov-15	26	24%	43	65%	0.60	193	23%	7.42	85	93.9%	217,500	20.8%	240,827	15.3%
Dec-15	19	217%	17	6%	1.12	161	30%	8.47	86	94.6%	190,000	15.2%	219,000	33.6%
2015	264	-4%	618	9%	0.43	188	2%	8.55	67	94.7%	228,500	9.6%	245,816	8.8%
Jan-16	6	-45%	27	-34%	0.22	164	21%	27.33	106	95.3%	112,050	-65.0%	156,850	-48.5%
Feb-16	12	-25%	33	-18%	0.36	169	14%	14.08	105	92.5%	108,500	-32.0%	137,583	-30.7%
Mar-16	24	85%	49	9%	0.49	170	5%	7.08	90	94.1%	211,000	-22.7%	216,529	-29.2%
Apr-16	21	31%	64	7%	0.33	199	7%	9.48	67	92.8%	220,000	2.3%	221,376	-8.4%
May-16	24	-4%	70	8%	0.34	217	4%	9.04	78	95.8%	262,000	-1.1%	243,296	-11.2%
Jun-16	29	-9%	61	-12%	0.48	212	1%	7.31	59	95.2%	258,000	55.0%	278,433	46.2%
Jul-16	25	-14%	69	-7%	0.36	216	-4%	8.64	66	95.3%	227,000	-12.7%	243,836	-3.8%
Aug-16	27	-18%	46	-13%	0.59	208	-3%	7.70	69	94.8%	225,000	-19.4%	227,241	-9.3%
Sep-16	24	20%	55	-14%	0.44	204	-6%	8.50	67	94.5%	210,250	-13.9%	263,035	2.2%
Oct-16	14	-42%	54	15%	0.26	206	2%	14.71	109	101.2%	176,250	-39.6%	189,718	-28.8%
Nov-16	15	-42%	29	-33%	0.52	192	-1%	12.80	68	95.7%	210,000	-3.4%	223,733	-7.1%
Dec-16	9	-53%	19	12%	0.47	176	9%	19.56	70	94.5%	271,000	42.6%	302,944	38.3%
2016	230	-13%	576	-7%	0.40	194	3%	10.14	75	95.0%	220,000	-3.7%	233,192	-5.1%
Jan-17	7	17%	34	26%	0.21	183	12%	26.14	73	94.8%	205,000	83.0%	219,571	40.0%
Feb-17	11	-8%	39	18%	0.28	206	22%	18.73	69	94.6%	270,000	148.8%	301,041	118.8%
Mar-17	23	-4%	58	18%	0.40	215	26%	9.35	69	94.6%	230,000	9.0%	245,652	13.4%
Apr-17	21	0%	72	13%	0.29	241	21%	11.48	90	94.0%	242,000	10.0%	265,952	20.1%
May-17	27	13%	74	6%	0.36	259	19%	9.59	58	93.7%	249,000	-5.0%	276,854	13.8%
Jun-17	23	-21%	57	-7%	0.40	261	23%	11.35	79	95.1%	274,900	6.6%	267,126	-4.1%
Jul-17	22	-12%	53	-23%	0.42	261	21%	11.86	61	94.0%	157,450	-30.6%	194,605	-20.2%
Aug-17	25	-7%	68	48%	0.37	264	27%	10.56	103	93.1%	239,000	6.2%	234,644	3.3%
Sep-17	25	4%	58	5%	0.43	249	22%	9.96	76	93.8%	179,900	-14.4%	196,644	-25.2%
Oct-17	20	43%	45	-17%	0.44	235	14%	11.75	82	93.9%	194,000	10.1%	232,500	22.6%
Nov-17	15	0%	29	0%	0.52	220	15%	14.67	75	94.1%	178,000	-15.2%	206,407	-7.7%
Dec-17	14	56%	24	26%	0.58	187	6%	13.36	91	91.2%	147,000	-45.8%	162,600	-46.3%
2017	233	1%	611	6%	0.38	232	19%	11.94	77	94.0%	210,000	-4.5%	235,143	0.8%
Jan-18	16	129%	47	38%	0.34	203	11%	12.69	107	93.9%	264,500	29.0%	281,375	28.1%
Feb-18	10	-9%	35	-10%	0.29	207	0%	20.70	87	95.7%	248,500	-8.0%	268,450	-10.8%
Mar-18	17	-26%	48	-17%	0.35	219	2%	12.88	114	94.5%	265,000	15.2%	235,503	-4.1%
Apr-18	12	-43%	66	-8%	0.18	243	1%	20.25	157	94.3%	250,000	3.3%	273,771	2.9%
May-18	14	-48%	54	-27%	0.26	259	0%	18.50	53	94.0%	151,250	-39.3%	184,686	-33.3%
Jun-18	20	-13%	63	11%	0.32	269	3%	13.45	56	90.6%	192,950	-29.8%	226,510	-15.2%
Jul-18	17	-23%	46	-13%	0.37	264	1%	15.53	113	94.8%	180,000	14.3%	229,662	18.0%
Aug-18	15	-40%	61	-10%	0.25	284	8%	18.93	107	92.8%	115,000	-51.9%	135,500	-42.3%
Sep-18	16	-36%	48	-17%	0.33	265	6%	16.56	122	94.7%	218,500	21.5%	254,213	29.3%
Oct-18	22	10%	42	-7%	0.52	248	6%	11.27	87	91.8%	200,000	3.1%	214,132	-7.9%
Nov-18	18	20%	44	52%	0.41	246	12%	13.67	98	92.8%	215,000	20.8%	239,028	15.8%
Dec-18	12	-14%	14	-42%	0.86	224	20%	18.67	96	88.9%	166,750	13.4%	173,792	6.9%
2018	189	-19%	568	-7%	0.33	244	5%	15.51	98	93.2%	200,000	-4.8%	225,895	-3.9%

CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	12	-25%	39	-17%	0.31	230	13%	19.17	128	93.5%	171,500	-35.2%	180,117	-36.0%
Feb-19	17	70%	46	31%	0.37	229	11%	13.47	94	91.0%	200,000	-19.5%	196,974	-26.6%
Mar-19	16	-6%	45	-6%	0.36	234	7%	14.63	122	91.4%	94,500	-64.3%	162,369	-31.1%
Apr-19	20	67%	60	-9%	0.33	250	3%	12.50	87	94.0%	241,000	-3.6%	243,940	-10.9%
May-19	21	50%	66	22%	0.32	271	5%	12.90	74	94.3%	269,000	77.9%	298,424	61.6%
Jun-19	18	-10%	53	-16%	0.34	270	0%	15.00	114	91.7%	165,000	-14.5%	176,750	-22.0%
Jul-19	12	-29%	57	24%	0.21	282	7%	23.50	94	94.6%	187,500	4.2%	208,458	-9.2%
Aug-19	14	-7%	48	-21%	0.29	285	0%	20.36	125	92.3%	165,000	43.5%	170,814	26.1%
Sep-19	15	-6%	42	-13%	0.36	275	4%	18.33	131	92.7%	242,000	10.8%	215,933	-15.1%
Oct-19	23	5%	32	-24%	0.72	240	-3%	10.43	94	94.1%	234,000	17.0%	245,991	14.9%
Nov-19	16	-11%	34	-23%	0.47	229	-7%	14.31	124	93.8%	172,500	-19.8%	199,625	-16.5%
Dec-19	8	-33%	19	36%	0.42	218	-3%	27.25	134	90.5%	115,000	-31.0%	143,825	-17.2%
2019	192	2%	541	-5%	0.35	251	3%	15.69	107	93.1%	200,000	0.0%	211,299	-6.5%
Jan-20	7	-42%	40	3%	0.18	228	-1%	32.57	136	92.4%	287,500	67.6%	260,071	44.4%
Feb-20	12	-29%	30	-35%	0.40	225	-2%	18.75	105	93.7%	143,000	-28.5%	153,158	-22.2%
Mar-20	24	50%	50	11%	0.48	233	0%	9.71	131	91.5%	221,250	134.1%	245,208	51.0%
Apr-20	11	-45%	33	-45%	0.33	236	-6%	21.45	102	93.2%	210,000	-12.9%	204,291	-16.3%
May-20	25	19%	46	-30%	0.54	232	-14%	9.28	122	93.5%	220,000	-18.2%	209,396	-29.8%
Jun-20	32	78%	56	6%	0.57	217	-20%	6.78	111	94.5%	257,500	56.1%	257,378	45.6%
Jul-20	27	125%	61	7%	0.44	217	-23%	8.04	111	95.4%	248,000	32.3%	225,798	8.3%
Aug-20	29	107%	55	15%	0.53	218	-24%	7.52	71	94.6%	230,000	39.4%	241,231	41.2%
Sep-20	26	73%	41	-2%	0.63	200	-27%	7.69	92	94.7%	286,500	18.4%	286,112	32.5%
Oct-20	24	4%	41	28%	0.59	194	-19%	8.08	75	93.8%	199,500	-14.7%	221,458	-10.0%
Nov-20	17	6%	25	-26%	0.68	191	-17%	11.24	109	93.3%	260,000	50.7%	245,559	23.0%
Dec-20	19	138%	11	-42%	1.73	160	-27%	8.42	96	95.6%	205,000	78.3%	236,342	64.3%
2020	253	32%	489	-10%	0.52	213	-15%	10.08	103	94.0%	232,500	16.3%	236,256	11.8%
Jan-21	22	214%	43	8%	0.51	163	-29%	7.41	86	94.5%	260,000	-9.6%	259,295	-0.3%
Feb-21	23	92%	36	20%	0.64	159	-29%	6.91	110	93.0%	189,500	32.5%	214,761	40.2%
Mar-21	29	21%	56	12%	0.52	171	-27%	5.90	73	96.0%	254,900	15.2%	271,521	10.7%
Apr-21	32	191%	72	118%	0.44	190	-19%	5.94	84	95.6%	197,500	-6.0%	236,431	15.7%
May-21	33	32%	50	9%	0.66	192	-17%	5.82	63	95.9%	274,000	24.5%	288,352	37.7%
Jun-21	34	6%	41	-27%	0.83	181	-17%	5.32	60	96.0%	286,500	11.3%	276,435	7.4%
Jul-21	27	0%	52	-15%	0.52	188	-13%	6.96	72	94.6%	242,000	-2.4%	264,311	17.1%
Aug-21	30	3%	49	-11%	0.61	188	-14%	6.27	75	95.7%	225,000	-2.2%	283,402	17.5%
Sep-21	17	-35%	34	-17%	0.50	187	-7%	11.00	61	94.9%	210,000	-26.7%	247,978	-13.3%
Oct-21	28	17%	35	-15%	0.80	170	-12%	6.07	59	94.3%	217,200	8.9%	221,639	0.1%
Nov-21	22	29%	31	24%	0.71	167	-13%	7.59	81	96.4%	247,450	-4.8%	321,082	30.8%
Dec-21	16	-16%	14	27%	1.14	143	-11%	8.94	90	94.7%	292,500	42.7%	295,063	24.8%
2021	313	24%	513	5%	0.61	175	-18%	6.71	75	95.3%	240,000	3.2%	264,674	12.0%
Jan-22	13	-41%	20	-53%	0.65	140	-14%	10.77	149	92.5%	130,000	-50.0%	170,038	-34.4%
Feb-22	12	-48%	34	-6%	0.35	146	-8%	12.17	129	96.2%	235,000	24.0%	240,858	12.2%
Mar-22	32	10%	43	-23%	0.74	141	-18%	4.41	103	95.6%	235,450	-7.6%	263,428	-3.0%
Apr-22	33	3%	42	-42%	0.79	139	-27%	4.21	71	95.6%	234,000	18.5%	285,436	20.7%
May-22	44	33%	52	4%	0.85	136	-29%	3.09	104	95.1%	202,000	-26.3%	221,680	-23.1%
Jun-22	26	-24%	55	34%	0.47	148	-18%	5.69	74	95.3%	265,000	-7.5%	292,978	6.0%
Jul-22	11	-59%	52	0%	0.21	175	-7%	15.91	51	94.4%	155,000	-36.0%	242,864	-8.1%
Aug-22	26	-13%	45	-8%	0.58	177	-6%	6.81	93	96.4%	238,000	5.8%	234,777	-17.2%
Sep-22	19	12%	44	29%	0.43	182	-3%	9.58	66	95.9%	210,000	0.0%	258,713	4.3%
Oct-22	14	-50%	31	-11%	0.45	173	2%	12.36	68	94.4%	189,500	-12.8%	214,910	-3.0%
Nov-22	17	-23%	29	-6%	0.59	159	-5%	9.35	89	96.8%	246,500	-0.4%	239,132	-25.5%
Dec-22	5	-69%	15	7%	0.33	153	7%	30.60	93	93.4%	240,000	-17.9%	339,700	15.1%
2022	252	-19%	462	-10%	0.55	156	-11%	7.42	90	95.4%	226,250	-5.7%	249,147	-5.9%
Jan-23	11	-15%	25	25%	0.44	159	14%	14.45	127	93.3%	225,000	73.1%	237,818	39.9%
Feb-23	20	67%	23	-32%	0.87	152	4%	7.60	70	94.6%	247,500	5.3%	261,675	8.6%
Mar-23	20	-38%	39	-9%	0.51	153	9%	7.65	100	95.4%	274,485	16.6%	304,698	15.7%
Apr-23	25	-24%	39	-7%	0.64	151	9%	6.04	97	93.9%	195,000	-16.7%	191,676	-32.8%
May-23	31	-30%	55	6%	0.56	157	15%	5.06	113	95.0%	272,500	34.9%	281,795	27.1%
Jun-23	22	-15%	61	11%	0.36	177	20%	8.05	69	96.9%	259,500	-2.1%	305,836	4.4%
Jul-23	28	155%	46	-12%	0.61	176	1%	6.29	67	95.9%	213,000	37.4%	244,314	0.6%
Aug-23	33	27%	52	16%	0.63	165	-7%	5.00	68	94.5%	225,000	-5.5%	216,996	-7.6%
Sep-23	29	53%	47	7%	0.62	158	-13%	5.45	72	94.9%	197,000	-6.2%	228,517	-11.7%
Oct-23	23	64%	29	-6%	0.79	140	-19%	6.09	95	95.9%	270,000	42.5%	279,209	29.9%
Nov-23	18	6%	25	-14%	0.72	131	-18%	7.28	73	94.3%	227,450	-7.7%	256,561	7.3%
Dec-23	8	60%	17	13%	0.47	116	-24%	14.50	93	94.5%	203,500	-15.2%	203,000	-40.2%
2023	268	6%	458	-1%	0.59	153	-2%	6.85	85	95.1%	227,950	0.8%	251,836	1.1%
Jan-24	15	36%	35	40%	0.43	121	-24%	8.07	78	93.8%	157,500	-30.0%	173,060	-27.2%
Feb-24	17	-15%	31	35%	0.55	130	-14%	7.65	52	96.2%	245,000	-1.0%	276,288	5.6%
Mar-24	12	-40%	32	-18%	0.38	135	-12%	11.25	80	94.5%	222,250	-19.0%	224,292	-26.4%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	44	-14%	98	13%	0.45	129	-17%	8.77	69	95.1%	195,000	-13.3%	226,916	-17.0%

CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	7	40%	22	-27%	0.32	102	-8%	14.57	73	87.1%	30,000	-80.0%	58,714	-66.1%
Feb-13	11	-31%	34	-17%	0.32	118	-4%	10.73	51	94.6%	179,000	14.4%	177,718	-2.4%
Mar-13	12	-40%	29	-22%	0.41	126	3%	10.50	61	94.4%	134,750	-23.6%	186,333	-10.9%
Apr-13	19	-14%	48	30%	0.40	141	14%	7.42	90	95.4%	175,900	-12.6%	187,889	-16.8%
May-13	26	-7%	46	7%	0.57	149	19%	5.73	66	95.8%	211,250	3.2%	229,181	2.2%
Jun-13	18	-14%	43	10%	0.42	156	30%	8.67	36	97.3%	223,500	20.8%	225,822	15.4%
Jul-13	21	31%	40	0%	0.53	152	16%	7.24	63	94.2%	150,500	-37.0%	162,895	-28.1%
Aug-13	13	-28%	29	-19%	0.45	146	8%	11.23	29	94.7%	167,500	-11.8%	185,069	-13.3%
Sep-13	12	-60%	36	16%	0.33	146	22%	12.17	126	95.0%	229,950	5.7%	245,108	8.0%
Oct-13	22	47%	41	8%	0.54	137	8%	6.23	60	94.3%	172,500	-19.8%	190,909	-12.6%
Nov-13	9	-53%	23	44%	0.39	138	25%	15.33	79	95.2%	249,000	41.5%	256,167	54.5%
Dec-13	9	29%	17	6%	0.53	119	24%	13.22	90	96.0%	205,000	25.2%	220,867	32.3%
2013	179	-18%	408	1%	0.44	136	13%	9.11	66	95.2%	179,000	-5.8%	198,082	-4.9%
Jan-14	15	114%	29	32%	0.52	121	19%	8.07	98	93.2%	235,000	683.3%	249,627	325.2%
Feb-14	13	18%	19	-44%	0.68	115	-3%	8.85	93	94.4%	149,900	-16.3%	167,846	-5.6%
Mar-14	16	33%	39	34%	0.41	122	-3%	7.63	86	95.1%	180,000	33.6%	186,356	0.0%
Apr-14	20	5%	38	-21%	0.53	126	-11%	6.30	92	94.4%	208,450	18.5%	206,145	9.7%
May-14	29	12%	61	33%	0.48	142	-5%	4.90	52	96.1%	231,000	9.3%	246,083	7.4%
Jun-14	20	11%	46	7%	0.43	154	-1%	7.70	67	93.3%	182,000	-18.6%	186,410	-17.5%
Jul-14	24	14%	38	-5%	0.63	143	-6%	5.96	78	93.3%	214,500	42.5%	207,975	27.7%
Aug-14	15	15%	32	10%	0.47	145	-1%	9.67	52	96.3%	260,000	55.2%	239,275	29.3%
Sep-14	28	133%	34	-6%	0.82	127	-13%	4.54	73	90.2%	173,000	-24.8%	189,746	-22.6%
Oct-14	17	-23%	27	-34%	0.63	116	-15%	6.82	127	94.5%	172,500	0.0%	181,806	-4.8%
Nov-14	18	100%	22	-4%	0.82	106	-23%	5.89	115	94.6%	172,000	-30.9%	195,717	-23.6%
Dec-14	5	-44%	10	-41%	0.50	80	-33%	16.00	85	94.4%	190,000	-7.3%	171,700	-22.3%
2014	220	23%	395	-3%	0.56	125	-8%	6.80	82	94.1%	190,000	6.1%	205,732	3.9%
Jan-15	9	-40%	32	10%	0.28	88	-27%	9.78	62	93.6%	285,000	21.3%	290,167	16.2%
Feb-15	12	-8%	24	26%	0.50	92	-20%	7.67	78	94.0%	159,500	6.4%	192,375	14.6%
Mar-15	10	-38%	36	-8%	0.28	107	-12%	10.70	72	96.3%	246,000	36.7%	254,450	36.5%
Apr-15	13	-35%	39	3%	0.33	122	-3%	9.38	46	93.8%	205,000	-1.7%	199,108	-3.4%
May-15	18	-38%	46	-25%	0.39	141	-1%	7.83	51	96.7%	272,500	18.0%	269,622	9.6%
Jun-15	26	30%	52	13%	0.50	144	-6%	5.54	66	94.1%	166,400	-8.6%	177,046	-5.0%
Jul-15	22	-8%	58	53%	0.38	158	10%	7.18	53	93.6%	176,250	-17.8%	221,768	6.6%
Aug-15	23	53%	36	13%	0.64	149	3%	6.48	63	94.4%	210,000	-19.2%	244,991	2.4%
Sep-15	17	-39%	49	44%	0.35	156	23%	9.18	67	95.4%	238,500	37.9%	243,882	28.5%
Oct-15	17	0%	30	11%	0.57	146	26%	8.59	56	93.0%	285,000	65.2%	269,794	48.4%
Nov-15	18	0%	32	45%	0.56	142	34%	7.89	87	94.5%	198,500	15.4%	202,917	3.7%
Dec-15	12	140%	13	30%	0.92	119	49%	9.92	99	93.3%	158,750	-16.4%	175,125	2.0%
2015	197	-10%	447	13%	0.44	130	4%	7.94	66	94.4%	210,000	10.5%	225,937	9.8%
Jan-16	3	-67%	20	-38%	0.15	124	41%	41.33	105	96.3%	95,000	-66.7%	118,333	-59.2%
Feb-16	11	-8%	22	-8%	0.50	121	32%	11.00	112	92.4%	90,000	-43.6%	138,545	-28.0%
Mar-16	15	50%	40	11%	0.38	126	18%	8.40	80	93.5%	189,000	-23.2%	184,520	-27.5%
Apr-16	17	31%	43	10%	0.40	142	16%	8.35	52	93.1%	215,000	4.9%	208,171	4.6%
May-16	17	-6%	39	-15%	0.44	145	3%	8.53	82	96.5%	295,000	8.3%	267,271	-0.9%
Jun-16	19	-27%	43	-17%	0.44	144	0%	7.58	68	94.6%	225,000	35.2%	247,711	39.9%
Jul-16	21	-5%	56	-3%	0.38	144	-9%	6.86	59	94.2%	220,000	24.8%	227,024	2.4%
Aug-16	19	-17%	30	-17%	0.63	142	-5%	7.47	59	93.8%	183,000	-12.9%	195,426	-20.2%
Sep-16	21	24%	40	-18%	0.53	139	-11%	6.62	70	94.6%	198,000	-17.0%	252,055	3.4%
Oct-16	11	-35%	40	33%	0.28	144	-1%	13.09	103	90.9%	160,000	-43.9%	166,914	-38.1%
Nov-16	12	-33%	20	-38%	0.60	133	-6%	11.08	75	95.6%	210,000	5.8%	236,167	16.4%
Dec-16	5	-58%	11	-15%	0.45	119	0%	23.80	67	93.7%	225,000	41.7%	258,900	47.8%
2016	171	-13%	404	-10%	0.42	135	4%	9.49	73	94.3%	210,000	0.0%	217,392	-3.8%
Jan-17	4	33%	25	25%	0.16	126	2%	31.50	67	94.1%	189,000	98.9%	160,500	35.6%
Feb-17	9	-18%	27	23%	0.33	142	17%	15.78	68	94.3%	195,000	116.7%	255,772	84.6%
Mar-17	17	13%	33	-18%	0.52	140	11%	8.24	84	93.5%	190,000	0.5%	213,353	15.6%
Apr-17	19	12%	57	33%	0.33	164	15%	8.63	91	93.6%	232,000	7.9%	260,895	25.3%
May-17	20	18%	51	31%	0.39	178	23%	8.90	61	95.4%	228,750	-22.5%	218,440	-18.3%
Jun-17	18	-5%	34	-21%	0.53	176	22%	9.78	65	95.6%	200,000	-11.1%	229,106	-7.5%
Jul-17	20	-5%	34	-39%	0.59	164	14%	8.20	59	94.3%	128,950	-41.4%	183,315	-19.3%
Aug-17	16	-16%	47	57%	0.34	167	18%	10.44	88	91.6%	156,000	-14.8%	183,525	-6.1%
Sep-17	20	-5%	42	5%	0.48	157	13%	7.85	82	92.7%	179,000	-9.6%	190,170	-24.6%
Oct-17	15	36%	28	-30%	0.54	143	-1%	9.53	77	94.3%	190,000	18.8%	210,867	26.3%
Nov-17	8	-33%	21	5%	0.38	136	2%	17.00	63	93.5%	191,500	-8.8%	192,775	-18.4%
Dec-17	10	100%	18	64%	0.56	120	1%	12.00	97	90.5%	131,650	-41.5%	165,740	-36.0%
2017	176	3%	417	3%	0.42	151	12%	10.30	76	93.8%	190,000	-9.5%	209,030	-3.8%
Jan-18	9	125%	31	24%	0.29	132	5%	14.67	74	92.5%	195,000	3.2%	234,222	45.9%
Feb-18	8	-11%	26	-4%	0.31	138	-3%	17.25	73	95.9%	248,500	27.4%	265,563	3.8%
Mar-18	9	-47%	34	3%	0.26	153	9%	17.00	130	95.0%	136,000	-28.4%	201,861	-5.4%
Apr-18	5	-74%	45	-21%	0.11	174	6%	34.80	178	93.1%	225,000	-3.0%	266,800	2.3%
May-18	12	-40%	27	-47%	0.44	175	-2%	14.58	54	92.4%	135,000	-41.0%	158,133	-27.6%
Jun-18	15	-17%	46	35%	0.33	184	5%	12.27	37	89.5%	150,000	-25.0%	205,480	-10.3%
Jul-18	10	-50%	36	6%	0.28	187	14%	18.70	139	95.4%	181,875	41.0%	238,275	30.0%
Aug-18	10	-38%	47	0%	0.21	206	23%	20.60	91	92.7%	120,500	-22.8%	141,750	-22.8%
Sep-18	11	-45%	31	-26%	0.35	188	20%	17.09	133	93.5%	205,000	14.5%	207,264	9.0%
Oct-18	14	-7%	32	14%	0.44	178	24%	12.71	91	90.7%	187,500	-1.3%	187,493	-11.1%
Nov-18	13	63%	27	29%	0.48	175	29%	13.46	88	92.7%	200,000	4.4%	193,808	0.5%
Dec-18	9	-10%	9	-50%	1.00	154	28%	17.11	72	87.6%	192,500	46.2%	176,500	6.5%
2018	125	-29%	391	-6%	0.32	170	13%	16.35	91	92.5%	180,000	-5.3%	201,409	-3.6%

CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/N/L Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	10	11%	29	-6%	0.34	158	20%	15.80	143	92.3%	156,500	-19.7%	161,340	-31.1%
Feb-19	13	63%	35	35%	0.37	155	12%	11.92	103	88.5%	187,000	-24.7%	165,119	-37.8%
Mar-19	10	11%	31	-9%	0.32	161	5%	16.10	126	88.1%	73,750	-45.8%	96,240	-52.3%
Apr-19	14	180%	48	7%	0.29	178	2%	12.71	70	92.6%	230,000	2.2%	215,136	-19.4%
May-19	15	25%	36	33%	0.42	185	6%	12.33	80	93.1%	261,000	93.3%	262,700	66.1%
Jun-19	13	-13%	33	-28%	0.39	182	-1%	14.00	111	90.4%	145,000	-3.3%	142,423	-30.7%
Jul-19	9	-10%	42	17%	0.21	192	3%	21.33	67	95.0%	170,000	-6.5%	214,278	-10.1%
Aug-19	10	0%	35	-26%	0.29	197	-4%	19.70	115	92.7%	180,000	49.4%	177,640	25.3%
Sep-19	14	27%	27	-13%	0.52	190	1%	13.57	134	93.2%	246,000	20.0%	225,643	8.9%
Oct-19	15	7%	22	-31%	0.68	167	-6%	11.13	86	95.7%	235,000	25.3%	258,720	38.0%
Nov-19	12	-8%	13	-52%	0.92	150	-14%	12.50	147	93.1%	135,000	-32.5%	165,833	-14.4%
Dec-19	4	-56%	16	78%	0.25	151	-2%	37.75	118	86.9%	115,000	-40.3%	126,375	-28.4%
2019	139	11%	367	-6%	0.38	172	1%	14.86	106	92.6%	185,000	2.8%	192,564	-4.4%
Jan-20	2	-80%	25	-14%	0.08	153	-3%	76.50	179	93.4%	130,000	-16.9%	130,000	-19.4%
Feb-20	8	-38%	21	-40%	0.38	153	-1%	19.13	134	93.2%	126,500	-32.4%	138,988	-15.8%
Mar-20	17	70%	31	0%	0.55	155	-4%	9.12	120	93.3%	195,000	16.4%	198,971	106.7%
Apr-20	10	-29%	26	-46%	0.38	156	-12%	15.60	109	92.9%	199,950	-13.1%	197,470	-8.2%
May-20	18	20%	29	-19%	0.62	151	-18%	8.39	116	94.2%	220,251	-15.6%	204,745	-22.1%
Jun-20	20	54%	34	3%	0.59	138	-24%	6.90	116	93.0%	193,500	33.4%	210,630	47.9%
Jul-20	20	122%	43	2%	0.47	143	-26%	7.15	113	94.9%	244,000	43.5%	220,728	3.0%
Aug-20	18	80%	32	-9%	0.56	141	-28%	7.83	78	94.3%	242,500	34.7%	236,400	33.1%
Sep-20	17	21%	27	0%	0.63	128	-33%	7.53	89	94.2%	245,000	-0.4%	246,294	9.2%
Oct-20	20	33%	31	41%	0.65	127	-24%	6.35	79	93.9%	199,500	-15.1%	210,750	-18.5%
Nov-20	9	-25%	20	54%	0.45	132	-12%	14.67	62	95.5%	255,000	88.9%	247,611	49.3%
Dec-20	16	300%	8	-50%	2.00	110	-27%	6.88	93	94.5%	182,500	58.7%	184,350	45.9%
2020	175	26%	327	-11%	0.54	141	-18%	9.64	102	94.0%	205,000	10.8%	210,725	9.4%
Jan-21	16	700%	34	36%	0.47	117	-24%	7.31	84	94.4%	205,000	57.7%	234,031	80.0%
Feb-21	17	113%	26	24%	0.65	115	-25%	6.76	102	92.0%	172,000	36.0%	179,824	29.4%
Mar-21	23	35%	41	32%	0.56	120	-23%	5.22	78	95.8%	249,900	28.2%	248,443	24.9%
Apr-21	26	160%	55	112%	0.47	136	-13%	5.23	90	95.0%	190,000	-5.0%	196,608	-0.4%
May-21	20	11%	36	24%	0.56	142	-6%	7.10	60	94.6%	236,000	7.2%	241,205	17.8%
Jun-21	28	40%	22	-35%	1.27	126	-9%	4.50	61	95.6%	270,000	39.5%	264,854	25.7%
Jul-21	19	-5%	27	-37%	0.70	125	-13%	6.58	66	94.7%	210,000	-13.9%	238,126	7.9%
Aug-21	18	0%	36	13%	0.50	131	-7%	7.28	69	94.3%	187,500	-22.7%	212,000	-10.3%
Sep-21	13	-24%	20	-26%	0.65	124	-3%	9.54	64	94.0%	207,500	-15.3%	211,646	-14.1%
Oct-21	22	10%	28	-10%	0.79	113	-11%	5.14	64	94.3%	214,750	7.6%	211,182	0.2%
Nov-21	11	22%	25	25%	0.44	120	-9%	10.91	50	97.1%	188,000	-26.3%	243,764	-1.6%
Dec-21	13	-19%	7	-13%	1.86	101	-8%	7.77	72	95.4%	280,000	53.4%	284,154	54.1%
2021	226	29%	357	9%	0.63	123	-13%	6.50	72	94.9%	210,000	2.4%	230,003	9.1%
Jan-22	13	-19%	13	-62%	1.00	96	-18%	7.38	149	92.5%	130,000	-36.6%	170,038	-27.3%
Feb-22	7	-59%	26	0%	0.27	101	-12%	14.43	112	96.5%	240,000	39.5%	218,486	21.5%
Mar-22	22	-4%	33	-20%	0.67	99	-18%	4.50	80	95.7%	235,450	-5.8%	244,391	-1.6%
Apr-22	23	-12%	33	-40%	0.70	101	-26%	4.39	72	95.2%	210,000	10.5%	234,022	19.0%
May-22	33	65%	29	-19%	1.14	88	-38%	2.67	85	95.3%	190,000	-19.5%	205,315	-14.9%
Jun-22	20	-29%	36	64%	0.56	97	-23%	4.85	50	96.1%	240,000	-11.1%	284,997	7.6%
Jul-22	4	-79%	34	26%	0.12	118	-6%	29.50	47	93.2%	141,250	-32.7%	152,375	-36.0%
Aug-22	18	0%	33	-8%	0.55	122	-7%	6.78	93	95.8%	227,500	21.3%	227,772	7.4%
Sep-22	13	0%	31	55%	0.42	127	2%	9.77	81	94.5%	207,000	-0.2%	217,927	3.0%
Oct-22	12	-45%	24	-14%	0.50	123	9%	10.25	76	94.5%	189,500	-11.8%	212,395	0.6%
Nov-22	16	45%	16	-36%	1.00	108	-10%	6.75	91	96.4%	238,250	26.7%	225,953	-7.3%
Dec-22	3	-77%	9	29%	0.33	103	2%	34.33	78	93.7%	240,000	-14.3%	329,500	16.0%
2022	184	-19%	317	-11%	0.58	107	-13%	6.97	84	95.3%	206,000	-1.9%	226,463	-1.5%
Jan-23	8	-38%	14	8%	0.57	103	7%	12.88	155	91.8%	219,500	68.8%	218,875	28.7%
Feb-23	14	100%	15	-42%	0.93	99	-2%	7.07	67	95.7%	247,500	3.1%	290,500	33.0%
Mar-23	15	-32%	24	-27%	0.63	93	-6%	6.20	114	94.9%	200,000	-15.1%	253,531	3.7%
Apr-23	19	-17%	28	-15%	0.68	90	-11%	4.74	94	94.1%	205,000	-2.4%	199,153	-14.9%
May-23	20	-39%	37	28%	0.54	100	14%	5.00	100	94.7%	281,250	48.0%	270,688	31.8%
Jun-23	14	-30%	35	-3%	0.40	109	12%	7.79	57	95.9%	237,450	-1.1%	244,886	-14.1%
Jul-23	21	425%	34	0%	0.62	110	-7%	5.24	49	96.0%	208,000	47.3%	214,800	41.0%
Aug-23	25	39%	40	21%	0.63	102	-16%	4.08	64	93.8%	149,000	-34.5%	200,179	-12.1%
Sep-23	20	54%	34	10%	0.59	99	-22%	4.95	60	94.4%	137,500	-33.6%	163,255	-25.1%
Oct-23	15	25%	21	-13%	0.71	92	-25%	6.13	86	93.2%	177,000	-6.6%	207,653	-2.2%
Nov-23	14	-13%	17	6%	0.82	84	-22%	6.00	78	94.9%	227,450	-4.5%	247,636	9.6%
Dec-23	6	100%	12	33%	0.50	76	-26%	12.67	89	93.3%	195,000	-18.8%	190,333	-42.2%
2023	191	4%	311	-2%	0.61	96	-10%	6.06	80	94.6%	213,000	3.4%	223,828	-1.2%
Jan-24	13	63%	24	71%	0.54	78	-24%	6.00	77	94.9%	157,500	-28.2%	174,300	-20.4%
Feb-24	13	-7%	21	40%	0.62	82	-17%	6.31	51	96.4%	245,000	-1.0%	257,685	-11.3%
Mar-24	6	-60%	24	0%	0.25	91	-2%	15.17	92	94.6%	180,000	-10.0%	207,000	-18.4%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	32	-14%	69	30%	0.46	84	-15%	7.84	69	95.6%	193,500	-13.6%	214,306	-17.6%