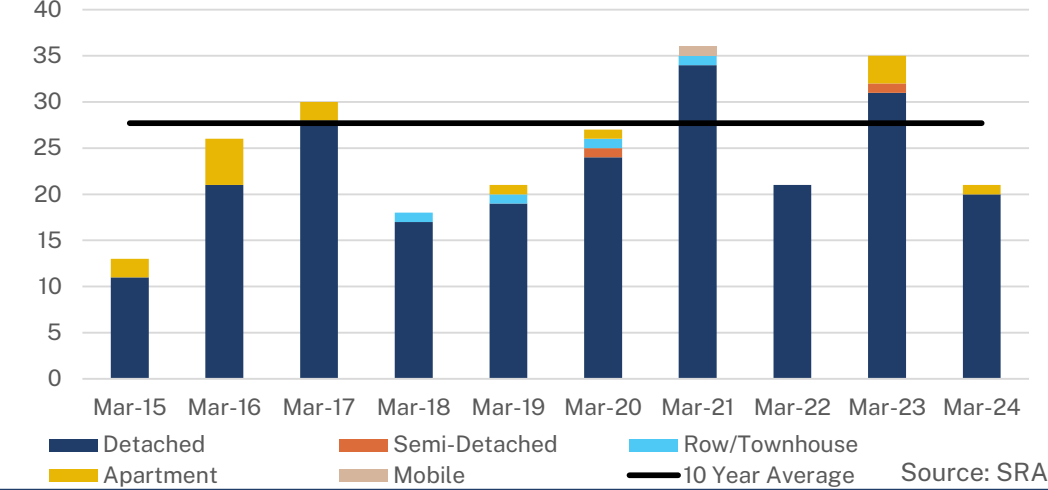




CENSUS DIVISION 16 - MARCH 2024

Monthly Sales Comparison




SALES
23

↓ 39.5% Y/Y | ↓ 25.6% YTD

VS. 10-YEAR AVERAGE
↓ 17.0% | ↓ 1.9% YTD




NEW LISTINGS
58

↓ 1.7% Y/Y | ↑ 5.8% YTD

VS. 10-YEAR AVERAGE
↓ 25.3% | ↓ 15.4% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 240,304 ↑ **6.9%** Y/Y



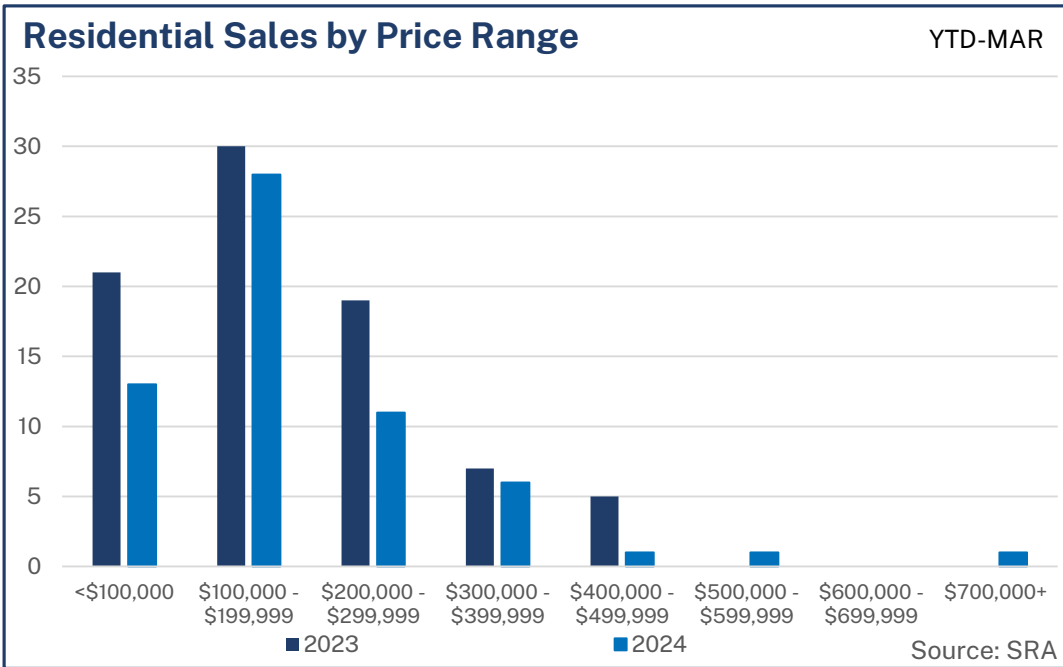

Monthly trend*



INVENTORY
201

↓ 6.1% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE
↓ 31.2% | ↓ 32.6% YTD

MONTHS OF SUPPLY
8.74

↑ 55.2% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE
↓ 24.6% | ↓ 37.0% YTD



CENSUS DIVISION 16 - MARCH 2024

March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	20	-35%	45	7%	140	-5%	7.00	47%	95	\$194,900	-7%
Semi-Detached	0	-100%	0	-	1	-67%	-	-	-	-	-
Row/Townhouse	0	-	1	-	4	-20%	-	-	-	-	-
Apartment	1	-67%	3	-40%	14	-7%	14.00	180%	57	\$154,000	-24%
Acreage	2	-33%	6	-50%	22	-29%	11.00	6%	70	\$737,500	104%
Mobile	0	-	0	-	2	100%	-	-	-	-	-
Mutli-Family	0	-	3	-	18	64%	-	-	-	-	-
Total Residential	23	-39%	58	-2%	201	-6%	8.74	55%	91	\$240,304	7%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	28	-17%	78	-25%	292	-31%	11.59	-25%	92	\$189,518	27%

Year-to-Date

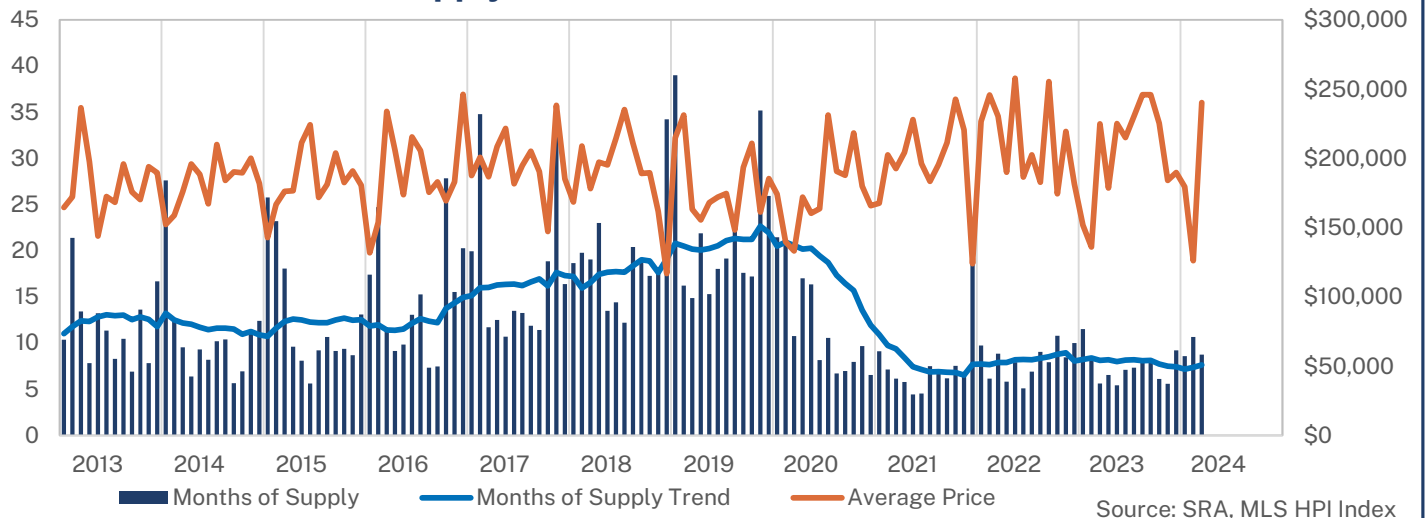
March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	56	-18%	104	-2%	132	-12%	7.09	7%	94	\$169,925	0%
Semi-Detached	0	-100%	1	0%	1	-73%	-	-	-	-	-
Row/Townhouse	0	-100%	3	200%	3	-29%	-	-	-	-	-
Apartment	3	-25%	11	38%	12	-18%	12.00	9%	109	\$149,500	-20%
Acreage	2	-67%	11	-50%	21	-23%	31.50	130%	70	\$737,500	161%
Mobile	0	-	0	-	2	50%	-	-	-	-	-
Mutli-Family	0	-100%	16	-	16	34%	-	-	-	-	-
Total Residential	61	-26%	146	6%	187	-12%	9.21	18%	94	\$187,530	4%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	62	-2%	173	-15%	278	-33%	14.63	-37%	92	\$184,327	2%

Residential Months of Supply and Price



CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	25	178%	46	10%	0.54	259	39%	10.36	112	94.9%	153,500	5.9%	164,476	4.7%
Feb-13	13	-19%	47	2%	0.28	278	40%	21.38	80	94.8%	171,000	-27.5%	172,262	-19.1%
Mar-13	21	-38%	42	-33%	0.50	282	36%	13.43	98	93.4%	190,000	9.7%	236,614	19.1%
Apr-13	38	41%	92	30%	0.41	297	27%	7.82	86	95.0%	178,500	15.5%	197,487	18.9%
May-13	26	-30%	120	38%	0.22	344	32%	13.23	65	96.8%	117,100	-38.2%	144,004	-24.3%
Jun-13	32	-6%	101	-2%	0.32	363	23%	11.34	77	95.9%	157,700	-12.3%	172,409	-8.2%
Jul-13	43	30%	77	5%	0.56	356	14%	8.28	76	94.0%	170,000	3.0%	168,316	2.4%
Aug-13	33	6%	61	-6%	0.54	345	13%	10.45	89	96.1%	199,000	-5.2%	195,945	-5.7%
Sep-13	48	109%	70	27%	0.69	331	14%	6.90	72	94.0%	169,950	-9.6%	175,829	-12.7%
Oct-13	24	-17%	65	-22%	0.37	327	10%	13.63	68	94.0%	169,950	4.9%	170,167	1.6%
Nov-13	35	40%	37	-30%	0.95	274	0%	7.83	85	94.1%	172,000	-7.0%	193,909	20.6%
Dec-13	15	50%	35	52%	0.43	250	-4%	16.67	76	95.5%	180,000	5.9%	189,653	15.5%
2013	353	15%	793	4%	0.45	309	19%	10.50	81	94.8%	170,000	-2.9%	181,148	-1.3%
Jan-14	10	-60%	57	24%	0.18	276	7%	27.60	63	93.0%	165,000	7.5%	152,200	-7.5%
Feb-14	22	69%	50	6%	0.44	279	0%	12.68	82	95.5%	158,750	-7.2%	158,926	-7.7%
Mar-14	30	43%	59	40%	0.51	286	1%	9.53	89	94.5%	156,000	-17.9%	176,057	-25.6%
Apr-14	46	21%	88	-4%	0.52	293	-1%	6.37	81	95.2%	196,700	10.2%	195,846	-0.8%
May-14	36	38%	116	-3%	0.31	335	-3%	9.31	76	94.3%	192,250	64.2%	188,567	30.9%
Jun-14	39	22%	78	-23%	0.50	320	-12%	8.21	83	93.6%	148,000	-6.2%	167,144	-3.1%
Jul-14	33	-23%	86	12%	0.38	337	-5%	10.21	78	94.2%	188,000	10.6%	209,879	24.7%
Aug-14	35	6%	92	51%	0.38	364	6%	10.40	70	95.4%	182,450	-8.3%	184,084	-6.1%
Sep-14	57	19%	66	-6%	0.86	322	-3%	5.65	75	93.3%	180,000	5.9%	190,121	8.1%
Oct-14	41	71%	49	-25%	0.84	284	-13%	6.93	83	96.2%	195,000	14.7%	189,654	11.5%
Nov-14	22	-37%	33	-11%	0.67	251	-8%	11.41	96	93.2%	177,250	3.1%	199,991	3.1%
Dec-14	18	20%	19	-46%	0.95	223	-11%	12.39	73	95.0%	180,000	0.0%	181,878	-4.1%
2014	389	10%	793	0%	0.49	298	-4%	9.18	80	94.5%	180,000	5.9%	185,787	2.6%
Jan-15	9	-10%	36	-37%	0.25	232	-16%	25.78	106	90.6%	107,000	-35.2%	142,833	-6.2%
Feb-15	10	-55%	31	-38%	0.32	232	-17%	23.20	83	95.3%	176,750	11.3%	166,640	4.9%
Mar-15	15	-50%	74	25%	0.20	271	-5%	18.07	56	96.1%	175,000	12.2%	176,120	0.0%
Apr-15	32	-30%	93	6%	0.34	307	5%	9.59	106	93.3%	147,500	-25.0%	176,703	-9.8%
May-15	39	8%	101	-13%	0.39	316	-6%	8.10	57	96.8%	205,000	6.6%	211,323	12.1%
Jun-15	56	44%	92	18%	0.61	314	-2%	5.61	54	95.7%	208,750	41.0%	224,272	34.2%
Jul-15	36	9%	89	3%	0.40	332	-1%	9.22	82	93.6%	165,000	-12.2%	171,778	-18.2%
Aug-15	33	-6%	90	-2%	0.37	352	-3%	10.67	64	93.9%	162,500	-10.9%	181,133	-1.6%
Sep-15	38	-33%	84	27%	0.45	347	8%	9.13	66	94.2%	202,500	12.5%	203,926	7.3%
Oct-15	34	-17%	56	14%	0.61	319	12%	9.38	72	93.3%	168,950	-13.4%	182,474	-3.8%
Nov-15	34	55%	52	58%	0.65	295	18%	8.68	87	90.6%	168,950	-4.7%	190,976	-4.5%
Dec-15	20	11%	34	79%	0.59	262	17%	13.10	80	94.6%	174,250	-3.2%	180,670	-0.7%
2015	356	-8%	832	5%	0.43	298	0%	10.05	73	94.2%	177,800	-1.2%	191,771	3.2%
Jan-16	15	67%	38	6%	0.39	261	13%	17.40	98	92.3%	137,500	28.5%	131,940	-7.6%
Feb-16	11	10%	62	100%	0.18	272	17%	24.73	107	93.4%	156,000	-11.7%	153,773	-7.7%
Mar-16	28	87%	104	41%	0.27	315	16%	11.25	58	95.7%	190,000	8.6%	233,856	32.8%
Apr-16	38	19%	96	3%	0.40	348	13%	9.16	75	94.4%	190,000	28.8%	206,089	16.6%
May-16	39	0%	132	31%	0.30	384	22%	9.85	69	95.0%	165,000	-19.5%	173,736	-17.8%
Jun-16	30	-46%	86	-7%	0.35	392	25%	13.07	65	94.1%	198,750	-4.8%	215,529	-3.9%
Jul-16	26	-28%	76	-15%	0.34	397	20%	15.27	52	95.0%	206,000	24.8%	205,632	19.7%
Aug-16	54	64%	99	10%	0.55	396	13%	7.33	69	94.2%	169,000	4.0%	175,624	-3.0%
Sep-16	48	26%	72	-14%	0.67	358	3%	7.46	79	95.3%	160,000	-21.0%	183,019	-10.3%
Oct-16	12	-65%	54	-4%	0.22	334	5%	27.83	76	95.0%	179,000	5.9%	169,345	-7.2%
Nov-16	21	-38%	65	25%	0.32	326	11%	15.52	100	93.3%	170,000	0.6%	183,048	-4.2%
Dec-16	14	-30%	41	21%	0.34	284	8%	20.29	70	95.1%	255,000	46.3%	246,143	36.2%
2016	336	-6%	925	11%	0.36	339	14%	12.10	73	94.6%	170,000	-4.4%	191,157	-0.3%
Jan-17	15	0%	53	39%	0.28	299	15%	19.93	60	93.9%	212,500	54.5%	187,553	42.2%
Feb-17	9	-18%	62	0%	0.15	313	15%	34.78	66	94.1%	226,000	44.9%	200,778	30.6%
Mar-17	30	7%	99	-5%	0.30	351	11%	11.70	96	95.8%	185,000	-2.6%	186,620	-20.2%
Apr-17	30	-21%	95	-1%	0.32	375	8%	12.50	74	94.8%	182,450	-4.0%	208,390	1.1%
May-17	38	-3%	104	-21%	0.37	406	6%	10.68	71	95.6%	235,500	42.7%	221,632	27.6%
Jun-17	32	7%	113	31%	0.28	432	10%	13.50	83	93.3%	172,450	-13.2%	181,591	-15.7%
Jul-17	32	23%	69	-9%	0.46	424	7%	13.25	74	94.3%	205,000	-0.5%	194,888	-5.2%
Aug-17	36	-33%	84	-15%	0.43	427	8%	11.86	99	92.4%	192,500	13.9%	205,180	16.8%
Sep-17	35	-27%	68	-6%	0.51	400	12%	11.43	72	91.2%	167,250	4.5%	190,450	4.1%
Oct-17	20	67%	58	7%	0.34	377	13%	18.85	76	93.4%	134,000	-25.1%	147,100	-13.1%
Nov-17	11	-48%	54	-17%	0.20	360	10%	32.73	111	92.0%	170,000	0.0%	238,327	30.2%
Dec-17	20	43%	42	2%	0.48	328	15%	16.40	136	94.5%	213,568	-16.2%	185,167	-24.8%
2017	308	-8%	901	-3%	0.34	374	10%	14.58	84	93.8%	181,950	7.0%	195,646	2.3%
Jan-18	18	20%	60	13%	0.30	336	12%	18.67	82	93.3%	157,000	-26.1%	168,517	-10.2%
Feb-18	17	89%	51	-18%	0.33	336	7%	19.76	96	95.1%	183,200	-18.9%	208,818	4.0%
Mar-18	19	-37%	91	-8%	0.21	362	3%	19.05	69	92.0%	202,000	9.2%	178,237	-4.5%
Apr-18	17	-43%	88	-7%	0.19	391	4%	23.00	80	93.8%	183,000	0.3%	197,247	-5.3%
May-18	32	-16%	116	12%	0.28	432	6%	13.50	90	94.0%	185,000	-21.4%	195,273	-11.9%
Jun-18	31	-3%	99	-12%	0.31	447	3%	14.42	72	94.1%	221,000	28.2%	214,268	18.0%
Jul-18	38	19%	82	19%	0.46	464	9%	12.21	65	94.2%	217,500	6.1%	235,101	20.6%
Aug-18	22	-39%	66	-21%	0.33	449	5%	20.41	99	93.4%	184,000	-4.4%	210,750	2.7%
Sep-18	22	-37%	62	-9%	0.35	419	5%	19.05	103	93.6%	158,500	-5.2%	189,023	-0.7%
Oct-18	21	5%	51	-12%	0.41	363	-4%	17.29	77	92.3%	208,000	55.2%	189,667	28.9%
Nov-18	19	73%	43	-20%	0.44	339	-6%	17.84	108	90.4%	160,000	-5.9%	161,732	-32.1%
Dec-18	9	-55%	28	-33%	0.32	308	-6%	34.22	112	89.7%	85,000	-60.2%	116,844	-36.9%
2018	265	-14%	837	-7%	0.32	387	3%	17.53	85	93.4%	182,000	0.0%	196,416	0.4%

CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	8	-56%	54	-10%	0.15	312	-7%	39.00	180	95.2%	123,500	-21.3%	214,750	27.4%
Feb-19	19	12%	39	-24%	0.49	308	-8%	16.21	80	101.7%	200,000	9.2%	231,258	10.7%
Mar-19	22	16%	78	-14%	0.28	327	-10%	14.86	124	91.9%	131,500	-34.9%	163,170	-8.5%
Apr-19	17	0%	87	-1%	0.20	372	-5%	21.88	111	91.9%	150,000	-18.0%	155,488	-21.2%
May-19	27	-16%	109	-6%	0.25	413	-4%	15.30	115	94.2%	162,500	-12.2%	168,089	-13.9%
Jun-19	23	-26%	72	-27%	0.32	415	-7%	18.04	89	92.4%	175,000	-20.8%	172,113	-19.7%
Jul-19	22	-42%	70	-15%	0.31	421	-9%	19.14	86	91.1%	152,500	-29.9%	174,705	-25.7%
Aug-19	18	-18%	60	-9%	0.30	418	-7%	23.22	87	89.5%	122,350	-33.5%	148,267	-29.6%
Sep-19	23	5%	66	6%	0.35	405	-3%	17.61	112	93.1%	195,000	23.0%	193,609	2.4%
Oct-19	23	10%	67	31%	0.34	396	9%	17.22	118	93.1%	195,000	-6.3%	210,861	11.2%
Nov-19	11	-42%	51	19%	0.22	387	14%	35.18	88	91.3%	132,000	-17.5%	161,182	-0.3%
Dec-19	14	56%	28	0%	0.50	363	18%	25.93	84	93.7%	182,450	114.6%	185,343	58.6%
2019	227	-14%	781	-7%	0.29	378	-2%	19.99	104	93.4%	165,000	-9.3%	180,726	-8.0%
Jan-20	17	113%	52	-4%	0.33	365	17%	21.47	115	91.5%	160,000	29.6%	174,206	-18.9%
Feb-20	17	-11%	53	36%	0.32	360	17%	21.18	90	93.3%	125,000	-37.5%	139,806	-39.5%
Mar-20	33	50%	69	-12%	0.48	355	9%	10.76	153	91.4%	115,900	-11.9%	133,273	-18.3%
Apr-20	20	18%	50	-43%	0.40	340	-9%	17.00	122	92.0%	165,000	10.0%	171,945	10.6%
May-20	22	-19%	77	-29%	0.29	360	-13%	16.36	105	91.3%	152,500	-6.2%	160,336	-4.6%
Jun-20	43	87%	84	17%	0.51	351	-15%	8.16	107	91.2%	165,000	-5.7%	163,691	-4.9%
Jul-20	34	55%	81	16%	0.42	359	-15%	10.56	115	93.6%	197,500	29.5%	231,265	32.4%
Aug-20	49	172%	60	0%	0.82	329	-21%	6.71	72	94.6%	154,500	26.3%	190,697	28.6%
Sep-20	44	91%	51	-23%	0.86	307	-24%	6.98	107	93.3%	154,950	-20.5%	187,711	-3.0%
Oct-20	36	57%	50	-25%	0.72	286	-28%	7.94	108	92.5%	188,500	-3.3%	218,281	3.5%
Nov-20	28	155%	46	-10%	0.61	271	-30%	9.68	118	92.6%	171,500	29.9%	179,884	11.6%
Dec-20	34	143%	24	-14%	1.42	223	-39%	6.56	73	94.4%	167,450	-8.2%	165,759	-10.6%
2020	377	66%	697	-11%	0.54	326	-14%	10.36	105	92.8%	165,000	0.0%	179,677	-0.6%
Jan-21	25	47%	46	-12%	0.54	228	-38%	9.12	89	91.5%	150,000	-6.3%	167,660	-3.8%
Feb-21	31	82%	41	-23%	0.76	221	-39%	7.13	120	93.0%	162,000	29.6%	202,545	44.9%
Mar-21	40	21%	88	28%	0.45	246	-31%	6.15	96	95.1%	171,500	48.0%	192,562	44.5%
Apr-21	43	115%	77	54%	0.56	249	-27%	5.79	84	94.0%	190,000	15.2%	204,207	18.8%
May-21	51	132%	55	-29%	0.93	226	-37%	4.43	111	94.7%	195,000	27.9%	227,955	42.2%
Jun-21	53	23%	92	10%	0.58	240	-32%	4.53	63	95.4%	195,000	18.2%	196,132	19.8%
Jul-21	35	3%	74	-9%	0.47	262	-27%	7.49	65	94.9%	159,900	-19.0%	183,491	-20.7%
Aug-21	37	-24%	52	-13%	0.71	257	-22%	6.95	80	94.7%	185,000	19.7%	195,469	2.5%
Sep-21	40	-9%	57	12%	0.70	247	-20%	6.18	88	95.1%	176,000	13.6%	211,298	12.6%
Oct-21	30	-17%	41	-18%	0.73	226	-21%	7.53	96	92.5%	209,500	11.1%	242,680	11.2%
Nov-21	32	14%	35	-24%	0.91	207	-24%	6.47	95	94.8%	181,000	5.5%	220,603	22.6%
Dec-21	9	-74%	26	8%	0.35	185	-17%	20.56	121	91.9%	103,000	-38.5%	124,000	-25.2%
2021	426	13%	684	-2%	0.62	233	-28%	6.56	90	94.3%	177,000	7.3%	203,138	13.1%
Jan-22	18	-28%	35	-24%	0.51	175	-23%	9.72	92	94.1%	202,500	35.0%	226,689	35.2%
Feb-22	30	-3%	50	22%	0.60	184	-17%	6.13	88	95.4%	231,000	42.6%	245,836	21.4%
Mar-22	22	-45%	55	-38%	0.40	195	-21%	8.86	90	94.7%	216,500	26.2%	230,477	19.7%
Apr-22	36	-16%	74	-4%	0.49	210	-16%	5.83	76	95.3%	169,000	-11.1%	190,042	-6.9%
May-22	32	-37%	97	76%	0.33	254	12%	7.94	75	95.4%	228,500	17.2%	257,836	13.1%
Jun-22	49	-8%	80	-13%	0.61	250	4%	5.10	76	94.4%	165,000	-15.4%	186,504	-4.9%
Jul-22	37	6%	67	-9%	0.55	256	-2%	6.92	74	96.0%	162,000	1.3%	202,559	10.4%
Aug-22	29	-22%	63	21%	0.46	262	2%	9.03	78	91.3%	158,000	-14.6%	182,663	-6.6%
Sep-22	34	-15%	81	42%	0.42	270	9%	7.94	58	93.2%	239,500	36.1%	255,309	20.8%
Oct-22	24	-20%	62	51%	0.39	259	15%	10.79	69	93.1%	135,000	-35.6%	174,521	-28.1%
Nov-22	27	-16%	32	-9%	0.84	228	10%	8.44	84	93.3%	196,000	8.3%	219,476	-0.5%
Dec-22	21	133%	35	35%	0.60	210	14%	10.00	79	92.3%	150,000	45.6%	181,494	46.4%
2022	359	-16%	731	7%	0.49	229	-1%	7.67	77	94.2%	185,000	4.5%	212,131	4.4%
Jan-23	19	6%	42	20%	0.45	219	25%	11.53	71	94.6%	140,000	-30.9%	151,758	-33.1%
Feb-23	25	-17%	37	-26%	0.68	209	14%	8.36	99	90.5%	120,000	-48.1%	136,072	-44.6%
Mar-23	38	73%	59	7%	0.64	214	10%	5.63	89	95.0%	194,250	-10.3%	224,804	-2.5%
Apr-23	34	-6%	59	-20%	0.58	223	6%	6.56	113	93.3%	172,500	2.1%	178,553	-6.0%
May-23	45	41%	87	-10%	0.52	244	-4%	5.42	63	94.7%	222,500	-2.6%	225,194	-12.7%
Jun-23	36	-27%	69	-14%	0.52	256	2%	7.11	88	94.5%	221,250	34.1%	214,922	15.2%
Jul-23	35	-5%	56	-16%	0.63	257	0%	7.34	80	93.2%	202,000	24.7%	230,338	13.7%
Aug-23	32	10%	55	-13%	0.58	261	0%	8.16	91	92.9%	215,000	36.1%	245,947	34.6%
Sep-23	33	-3%	63	-22%	0.52	263	-3%	7.97	96	93.9%	230,000	-4.0%	246,067	-3.6%
Oct-23	38	58%	44	-29%	0.86	233	-10%	6.13	85	94.5%	188,000	39.3%	225,337	29.1%
Nov-23	35	30%	35	9%	1.00	196	-14%	5.60	85	93.2%	173,000	-11.7%	184,169	-16.1%
Dec-23	18	-14%	28	-20%	0.64	166	-21%	9.22	61	93.4%	191,000	27.3%	189,772	4.6%
2023	388	8%	634	-13%	0.61	228	0%	7.06	86	93.8%	188,500	1.9%	209,398	-1.3%
Jan-24	21	11%	56	33%	0.38	180	-18%	8.57	96	94.3%	177,000	26.4%	179,495	18.3%
Feb-24	17	-32%	32	-14%	0.53	181	-13%	10.65	95	93.6%	127,500	6.3%	126,053	-7.4%
Mar-24	23	-39%	58	-2%	0.40	201	-6%	8.74	91	93.1%	164,000	-15.6%	240,304	6.9%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	61	-26%	146	6%	0.42	187	-12%	9.21	94	93.6%	157,000	-1.9%	187,530	3.7%

CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/N/L Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	21	163%	41	14%	0.51	204	35%	9.71	103	95.2%	152,900	3.7%	158,567	-4.9%
Feb-13	11	-31%	34	-15%	0.32	216	35%	19.64	70	95.2%	158,000	-33.0%	169,045	-20.6%
Mar-13	18	-38%	36	-35%	0.50	219	28%	12.17	92	92.9%	190,000	15.2%	239,111	29.5%
Apr-13	32	28%	73	14%	0.44	227	17%	7.09	79	94.6%	178,500	15.5%	187,753	13.7%
May-13	17	-41%	94	25%	0.18	269	22%	15.82	53	94.4%	69,000	-62.7%	82,206	-51.6%
Jun-13	25	-14%	81	-8%	0.31	287	15%	11.48	67	95.8%	152,000	-10.6%	153,896	-12.9%
Jul-13	40	43%	63	-7%	0.63	278	4%	6.95	70	93.8%	169,500	2.1%	167,073	1.0%
Aug-13	29	-6%	49	-11%	0.59	267	3%	9.21	95	96.0%	165,000	-21.4%	184,438	-11.2%
Sep-13	40	111%	62	35%	0.65	259	5%	6.48	62	94.6%	161,000	-10.6%	156,648	-17.0%
Oct-13	18	-31%	53	-18%	0.34	259	8%	14.39	50	94.8%	177,500	10.2%	176,344	7.7%
Nov-13	25	32%	28	-18%	0.89	219	0%	8.76	89	93.8%	165,000	3.1%	186,152	23.9%
Dec-13	12	20%	29	53%	0.41	199	-1%	16.58	64	94.6%	155,000	-8.8%	182,367	11.0%
2013	288	7%	643	0%	0.45	242	13%	10.08	75	94.6%	160,000	-5.3%	170,348	-3.9%
Jan-14	10	-52%	43	5%	0.23	212	4%	21.20	63	93.0%	165,000	7.9%	152,200	-4.0%
Feb-14	22	100%	42	24%	0.52	215	0%	9.77	82	95.5%	158,750	0.5%	158,926	-6.0%
Mar-14	21	17%	51	42%	0.41	230	5%	10.95	78	95.3%	138,000	-27.4%	171,733	-28.2%
Apr-14	43	34%	72	-1%	0.60	229	1%	5.33	83	95.5%	191,400	7.2%	192,033	2.3%
May-14	33	94%	101	7%	0.33	267	-1%	8.09	72	94.6%	205,000	197.1%	189,027	129.9%
Jun-14	34	36%	62	-23%	0.55	251	-13%	7.38	71	94.2%	140,000	-7.9%	158,785	3.2%
Jul-14	30	-25%	76	21%	0.39	270	-3%	9.00	71	94.3%	187,500	10.6%	206,150	23.4%
Aug-14	29	0%	74	51%	0.39	290	9%	10.00	64	94.5%	179,000	8.5%	165,829	-10.1%
Sep-14	48	20%	50	-19%	0.96	249	-4%	5.19	70	94.4%	177,500	10.2%	194,354	24.1%
Oct-14	36	100%	37	-30%	0.97	213	-18%	5.92	81	96.2%	192,500	8.5%	188,022	6.6%
Nov-14	19	-24%	29	4%	0.66	189	-14%	9.95	85	92.7%	172,000	4.2%	192,279	3.3%
Dec-14	17	42%	14	-52%	1.21	167	-16%	9.82	65	95.2%	180,000	16.1%	181,988	-0.2%
2014	342	19%	651	1%	0.53	232	-4%	8.13	74	94.8%	177,000	10.6%	182,331	7.0%
Jan-15	7	-30%	27	-37%	0.26	172	-19%	24.57	123	90.4%	102,000	-38.2%	128,571	-15.5%
Feb-15	8	-64%	25	-40%	0.32	173	-20%	21.63	67	95.3%	176,750	11.3%	168,925	6.3%
Mar-15	11	-48%	61	20%	0.18	209	-9%	19.00	66	96.1%	185,000	34.1%	194,991	13.5%
Apr-15	28	-35%	58	-19%	0.48	220	-4%	7.86	111	93.3%	144,000	-24.8%	170,232	-11.4%
May-15	32	-3%	91	-10%	0.35	235	-12%	7.34	58	96.6%	202,500	-1.2%	210,806	11.5%
Jun-15	44	29%	79	27%	0.56	240	-4%	5.45	43	95.8%	206,250	47.3%	218,488	37.6%
Jul-15	29	-3%	72	-5%	0.40	255	-6%	8.79	77	94.1%	150,000	-20.0%	159,155	-22.8%
Aug-15	29	0%	67	-9%	0.43	265	-9%	9.14	64	93.7%	162,500	-9.2%	181,876	9.7%
Sep-15	27	-44%	69	38%	0.39	272	9%	10.07	46	96.2%	218,000	22.8%	214,530	10.4%
Oct-15	27	-25%	44	19%	0.61	247	16%	9.15	77	93.2%	160,000	-16.9%	174,907	-7.0%
Nov-15	26	37%	40	38%	0.65	228	21%	8.77	83	92.0%	165,000	-4.1%	188,112	-2.2%
Dec-15	16	-6%	24	71%	0.67	198	19%	12.38	82	93.5%	155,000	-13.9%	158,994	-12.6%
2015	284	-17%	657	1%	0.43	226	-2%	9.56	70	94.5%	174,000	-1.7%	187,893	3.1%
Jan-16	12	71%	32	19%	0.38	199	16%	16.58	86	91.6%	137,250	34.6%	129,433	0.7%
Feb-16	8	0%	54	116%	0.15	224	29%	28.00	75	94.0%	139,500	-21.1%	161,750	-4.2%
Mar-16	21	91%	62	2%	0.34	242	16%	11.52	75	95.5%	182,000	-1.6%	220,357	13.0%
Apr-16	35	25%	73	26%	0.48	262	19%	7.49	78	94.2%	175,000	21.5%	203,054	19.3%
May-16	34	6%	107	18%	0.32	285	21%	8.38	72	94.9%	164,950	-18.5%	170,671	-19.0%
Jun-16	24	-45%	75	-5%	0.32	300	25%	12.50	65	93.6%	187,500	-9.1%	200,475	-8.2%
Jul-16	22	-24%	64	-11%	0.34	304	19%	13.82	55	94.5%	190,500	27.0%	198,432	24.7%
Aug-16	48	66%	74	10%	0.65	299	13%	6.23	64	93.9%	165,950	2.1%	167,150	-8.1%
Sep-16	39	44%	55	-20%	0.71	265	-3%	6.79	75	95.3%	160,000	-26.6%	176,487	-17.7%
Oct-16	11	-59%	42	-5%	0.26	242	-2%	22.00	63	94.4%	168,000	5.0%	156,136	-10.7%
Nov-16	15	-42%	46	15%	0.33	234	3%	15.60	106	94.3%	188,000	13.9%	190,467	1.3%
Dec-16	6	-63%	27	13%	0.22	212	7%	35.33	63	92.7%	247,500	59.7%	194,500	22.3%
2016	275	-3%	711	8%	0.39	256	13%	11.16	72	94.3%	165,000	-5.2%	182,578	-2.8%
Jan-17	10	-17%	33	3%	0.30	212	7%	21.20	72	94.4%	180,500	31.5%	165,280	27.7%
Feb-17	8	0%	49	-9%	0.16	216	-4%	27.00	67	94.4%	214,500	53.8%	194,625	20.3%
Mar-17	28	33%	80	29%	0.35	248	2%	8.86	96	95.9%	190,000	4.4%	188,075	-14.6%
Apr-17	23	-34%	72	-1%	0.32	269	3%	11.70	62	94.5%	179,900	2.8%	182,122	-10.3%
May-17	33	-3%	86	-20%	0.38	296	4%	8.97	54	95.8%	236,000	43.1%	218,882	28.2%
Jun-17	26	8%	98	31%	0.27	326	9%	12.54	78	93.6%	158,500	-15.5%	165,188	-17.6%
Jul-17	26	18%	53	-17%	0.49	314	3%	12.08	61	94.4%	212,500	11.5%	198,458	0.0%
Aug-17	29	-40%	66	-11%	0.44	317	6%	10.93	97	92.5%	170,000	2.4%	189,847	13.6%
Sep-17	28	-28%	46	-16%	0.61	285	8%	10.18	55	92.1%	170,375	6.5%	199,438	13.0%
Oct-17	15	36%	45	7%	0.33	268	11%	17.87	81	94.6%	130,000	-22.6%	142,267	-8.9%
Nov-17	8	-47%	42	-9%	0.19	249	6%	31.13	76	93.7%	175,000	-6.9%	255,000	33.9%
Dec-17	16	167%	25	-7%	0.64	225	6%	14.06	110	94.8%	188,500	-23.8%	180,706	-7.1%
2017	250	-9%	695	-2%	0.36	269	5%	12.90	75	94.2%	179,950	9.1%	189,991	4.1%
Jan-18	13	30%	33	0%	0.39	218	3%	16.77	76	95.5%	159,000	-11.9%	160,600	-2.8%
Feb-18	13	63%	44	-10%	0.30	224	4%	17.23	102	95.5%	175,000	-18.4%	201,231	3.4%
Mar-18	17	-39%	71	-11%	0.24	250	1%	14.71	69	91.5%	185,000	-2.6%	165,147	-12.2%
Apr-18	12	-48%	71	-1%	0.17	284	6%	23.67	75	93.7%	157,500	-12.5%	182,775	0.4%
May-18	28	-15%	96	12%	0.29	321	8%	11.46	87	93.8%	176,500	-25.2%	187,098	-14.5%
Jun-18	27	4%	75	-23%	0.36	326	0%	12.07	62	94.8%	225,000	42.0%	213,419	29.2%
Jul-18	33	27%	67	26%	0.49	339	8%	10.27	67	94.1%	205,000	-3.5%	232,011	16.9%
Aug-18	19	-34%	48	-27%	0.40	326	3%	17.16	89	95.1%	182,000	7.1%	194,316	2.4%
Sep-18	16	-43%	55	20%	0.29	312	9%	19.50	101	92.7%	165,000	-3.2%	190,250	-4.6%
Oct-18	15	0%	41	-9%	0.37	283	6%	18.87	72	92.3%	135,000	3.8%	150,867	6.0%
Nov-18	16	100%	38	-10%	0.42	265	6%	16.56	103	90.7%	155,000	-11.4%	152,681	-40.1%
Dec-18	8	-50%	21	-16%	0.38	239	6%	29.88	111	87.6%	82,500	-56.2%	102,700	-43.2%
2018	217	-13%	660	-5%	0.33	282	5%	15.61	81	93.6%	173,000	-3.9%	187,214	-1.5%

CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	7	-46%	43	30%	0.16	241	11%	34.43	167	91.4%	117,000	-26.4%	131,286	-18.3%
Feb-19	15	15%	36	-18%	0.42	243	8%	16.20	64	94.9%	198,000	13.1%	200,193	-0.5%
Mar-19	19	12%	56	-21%	0.34	256	2%	13.47	130	91.3%	100,000	-45.9%	155,513	-5.8%
Apr-19	15	25%	72	1%	0.21	295	4%	19.67	114	91.3%	135,000	-14.3%	153,387	-16.1%
May-19	23	-18%	91	-5%	0.25	332	3%	14.43	101	94.3%	165,000	-6.5%	167,891	-10.3%
Jun-19	22	-19%	50	-33%	0.44	321	-2%	14.59	92	92.4%	175,000	-22.2%	177,027	-17.1%
Jul-19	18	-45%	57	-15%	0.32	319	-6%	17.72	87	91.3%	118,500	-42.2%	171,861	-25.9%
Aug-19	15	-21%	47	-2%	0.32	316	-3%	21.07	86	91.5%	114,700	-37.0%	141,253	-27.3%
Sep-19	20	25%	51	-7%	0.39	299	-4%	14.95	114	92.8%	177,500	7.6%	188,900	-0.7%
Oct-19	17	13%	47	15%	0.36	288	2%	16.94	112	93.2%	173,000	28.1%	209,694	39.0%
Nov-19	10	-38%	43	13%	0.23	281	6%	28.10	74	92.9%	148,500	-4.2%	167,300	9.6%
Dec-19	11	38%	20	-5%	0.55	264	10%	24.00	78	92.6%	165,000	100.0%	166,355	62.0%
2019	192	-12%	613	-7%	0.31	288	2%	17.99	101	92.6%	157,500	-9.0%	171,831	-8.2%
Jan-20	13	86%	38	-12%	0.34	268	11%	20.62	119	91.4%	160,000	36.8%	131,538	0.2%
Feb-20	14	-7%	41	14%	0.34	261	7%	18.64	76	93.6%	116,000	-41.4%	142,764	-28.7%
Mar-20	24	26%	49	-13%	0.49	257	0%	10.71	159	90.8%	109,000	9.0%	117,692	-24.3%
Apr-20	16	7%	41	-43%	0.39	255	-14%	15.94	131	91.5%	149,500	10.7%	162,369	5.9%
May-20	19	-17%	63	-31%	0.30	271	-18%	14.26	113	91.3%	160,000	-3.0%	164,600	-2.0%
Jun-20	39	77%	73	46%	0.53	272	-15%	6.97	113	90.8%	153,000	-12.6%	155,903	-11.9%
Jul-20	26	44%	61	7%	0.43	277	-13%	10.65	108	93.0%	197,500	66.7%	216,335	25.9%
Aug-20	43	187%	45	-4%	0.96	252	-20%	5.86	72	94.3%	147,500	28.6%	185,841	31.6%
Sep-20	39	95%	38	-25%	1.03	232	-22%	5.95	111	93.0%	150,000	-15.5%	185,200	-2.0%
Oct-20	30	76%	38	-19%	0.79	212	-26%	7.07	109	93.0%	184,800	6.8%	201,287	-4.0%
Nov-20	22	120%	41	-5%	0.54	205	-27%	9.32	126	91.8%	162,500	9.4%	165,330	-1.2%
Dec-20	31	182%	23	15%	1.35	166	-37%	5.35	68	94.6%	169,900	3.0%	164,219	-1.3%
2020	316	65%	551	-10%	0.57	244	-15%	9.27	106	92.7%	154,950	-1.6%	170,709	-0.7%
Jan-21	21	62%	39	3%	0.54	176	-34%	8.38	86	91.0%	126,000	-21.3%	160,048	21.7%
Feb-21	25	79%	32	-22%	0.78	171	-34%	6.84	100	93.8%	160,000	37.9%	190,156	33.2%
Mar-21	34	42%	73	49%	0.47	193	-25%	5.68	88	94.7%	145,000	33.0%	175,928	49.5%
Apr-21	34	113%	59	44%	0.58	190	-25%	5.59	78	94.3%	179,750	20.2%	190,809	17.5%
May-21	43	126%	43	-32%	1.00	168	-38%	3.91	104	94.9%	195,000	21.9%	206,295	25.3%
Jun-21	47	21%	76	4%	0.62	174	-36%	3.70	65	95.1%	190,000	24.2%	192,364	23.4%
Jul-21	29	12%	57	-7%	0.51	188	-32%	6.48	58	94.2%	139,900	-29.2%	173,941	-19.6%
Aug-21	25	-42%	38	-16%	0.66	188	-25%	7.52	73	95.1%	155,000	5.1%	175,478	-5.6%
Sep-21	34	-13%	49	29%	0.69	180	-22%	5.29	83	95.1%	167,850	11.9%	193,156	4.3%
Oct-21	25	-17%	33	-13%	0.76	164	-23%	6.56	90	91.7%	185,000	0.1%	218,616	8.6%
Nov-21	23	5%	27	-34%	0.85	150	-27%	6.52	78	94.8%	156,500	-3.7%	183,452	11.0%
Dec-21	8	-74%	20	-13%	0.40	134	-19%	16.75	108	92.3%	98,500	-42.0%	125,125	-23.8%
2021	348	10%	546	-1%	0.64	173	-29%	5.97	82	94.2%	165,000	6.5%	187,299	9.7%
Jan-22	12	-43%	27	-31%	0.44	128	-27%	10.67	66	93.8%	148,250	17.7%	182,325	13.9%
Feb-22	23	-8%	40	25%	0.58	137	-20%	5.96	67	96.0%	212,000	32.5%	232,568	22.3%
Mar-22	21	-38%	43	-41%	0.49	141	-27%	6.71	94	94.4%	210,000	44.8%	227,262	29.2%
Apr-22	30	-12%	57	-3%	0.53	154	-19%	5.13	65	95.3%	152,450	-15.2%	184,983	-3.1%
May-22	23	-47%	74	72%	0.31	190	13%	8.26	84	94.5%	224,000	14.9%	246,720	19.6%
Jun-22	41	-13%	62	-18%	0.66	187	7%	4.56	77	93.8%	165,000	-13.2%	173,383	-9.9%
Jul-22	31	7%	49	-14%	0.63	186	-1%	6.00	74	96.8%	166,900	19.3%	211,961	21.9%
Aug-22	24	-4%	44	16%	0.55	187	-1%	7.79	75	92.3%	157,750	1.8%	170,489	-2.8%
Sep-22	26	-24%	63	29%	0.41	193	7%	7.42	60	95.1%	206,950	23.3%	221,635	14.7%
Oct-22	18	-28%	49	48%	0.37	187	14%	10.39	52	91.3%	123,750	-33.1%	135,833	-37.9%
Nov-22	22	-4%	23	-15%	0.96	167	11%	7.59	76	93.6%	194,250	24.1%	206,395	12.5%
Dec-22	14	75%	19	-5%	0.74	145	8%	10.36	74	92.6%	132,500	34.5%	157,864	26.2%
2022	285	-18%	550	1%	0.52	167	-4%	7.02	73	94.5%	172,000	4.2%	197,414	5.4%
Jan-23	16	33%	35	30%	0.46	155	21%	9.69	60	93.8%	129,700	-12.5%	131,150	-28.1%
Feb-23	21	-9%	29	-28%	0.72	149	9%	7.10	99	90.9%	115,000	-45.8%	139,619	-40.0%
Mar-23	31	48%	42	-2%	0.74	148	5%	4.77	93	94.4%	180,000	-14.3%	210,534	-7.4%
Apr-23	29	-3%	49	-14%	0.59	154	0%	5.31	108	93.4%	170,000	11.5%	164,234	-11.2%
May-23	37	61%	67	-9%	0.55	165	-13%	4.46	53	95.4%	222,500	-0.7%	215,411	-12.7%
Jun-23	28	-32%	52	-16%	0.54	178	-5%	6.36	91	94.1%	221,250	34.1%	211,850	22.2%
Jul-23	24	-23%	42	-14%	0.57	178	-4%	7.42	63	93.6%	201,000	20.4%	228,767	7.9%
Aug-23	23	-4%	44	0%	0.52	186	-1%	8.09	81	93.3%	162,000	2.7%	208,800	22.5%
Sep-23	28	8%	50	-21%	0.56	188	-3%	6.71	102	93.0%	220,500	6.5%	213,139	-3.8%
Oct-23	24	33%	32	-35%	0.75	173	-7%	7.21	71	93.2%	150,500	21.6%	177,750	30.9%
Nov-23	27	23%	29	26%	0.93	152	-9%	5.63	91	93.4%	173,000	-10.9%	182,185	-11.7%
Dec-23	16	14%	22	16%	0.73	126	-13%	7.88	63	93.4%	162,500	22.6%	183,869	16.5%
2023	304	7%	493	-10%	0.62	163	-2%	6.42	82	93.7%	180,000	4.7%	192,794	-2.3%
Jan-24	19	19%	37	6%	0.51	130	-16%	6.84	91	94.2%	190,000	46.5%	182,889	39.5%
Feb-24	17	-19%	22	-24%	0.77	127	-15%	7.47	95	93.6%	127,500	10.9%	126,053	-9.7%
Mar-24	20	-35%	45	7%	0.44	140	-5%	7.00	95	91.7%	160,500	-10.8%	194,900	-7.4%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	56	-18%	104	-2%	0.54	132	-12%	7.09	94	93.0%	158,500	8.6%	169,925	0.0%