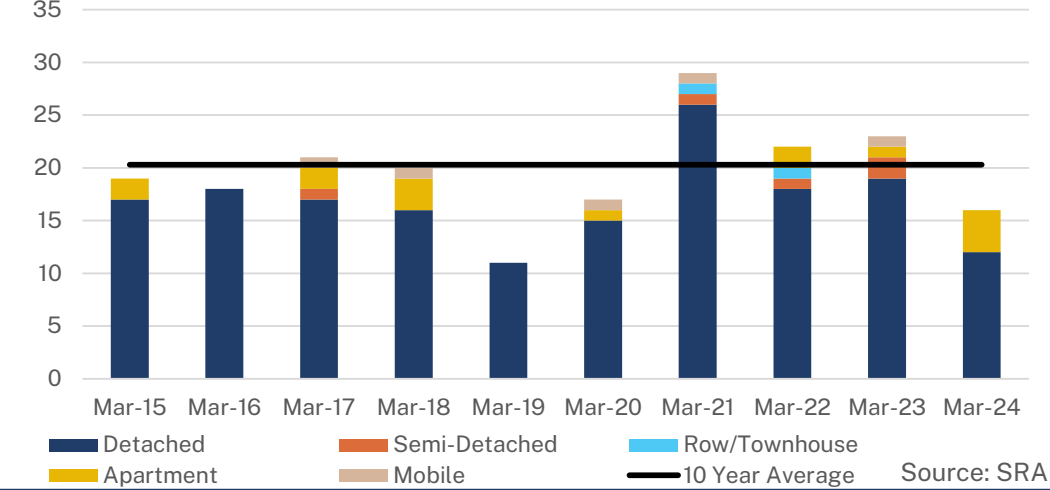




YORKTON CA - MARCH 2024

Monthly Sales Comparison



SALES

19

↓ 17.4% Y/Y | ↓ 13.6% YTD

VS. 10-YEAR AVERAGE

↓ 6.4% | ↑ 8.6% YTD

NEW LISTINGS

23

↓ 39.5% Y/Y | ↓ 11.6% YTD

VS. 10-YEAR AVERAGE

↓ 52.5% | ↓ 36.6% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 205,616 | **↓ 23.1%** Y/Y

Monthly trend*

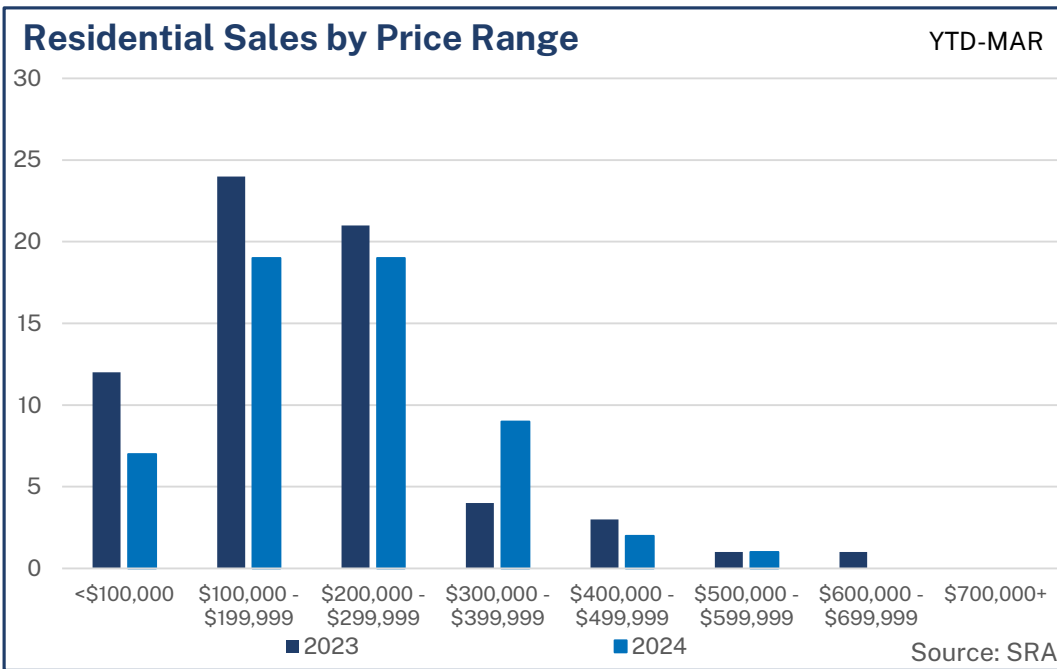
INVENTORY

84

↓ 13.4% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 48.4% | ↓ 45.7% YTD



MONTHS OF SUPPLY

4.42

↑ 4.8% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 49.0% | ↓ 55.6% YTD



YORKTON CA - MARCH 2024

March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	12	-37%	19	-42%	59	-13%	4.92	37%	42	\$209,433	-24%
Semi-Detached	0	-100%	2	-	6	50%	-	-	-	-	-
Row/Townhouse	0	-	1	-	2	-33%	-	-	-	-	-
Apartment	4	300%	0	-100%	5	-29%	1.25	-82%	92	\$168,875	-7%
Acreage	3	-	1	0%	7	40%	2.33	-	46	\$239,333	-
Mobile	0	-100%	0	-100%	0	-100%	-	-	-	-	-
Mutli-Family	0	-	0	-100%	5	67%	-	-	-	-	-
Total Residential	19	-17%	23	-39%	84	-13%	4.42	5%	53	\$205,616	-23%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	20	-6%	48	-52%	163	-48%	8.67	-49%	86	\$227,895	-10%

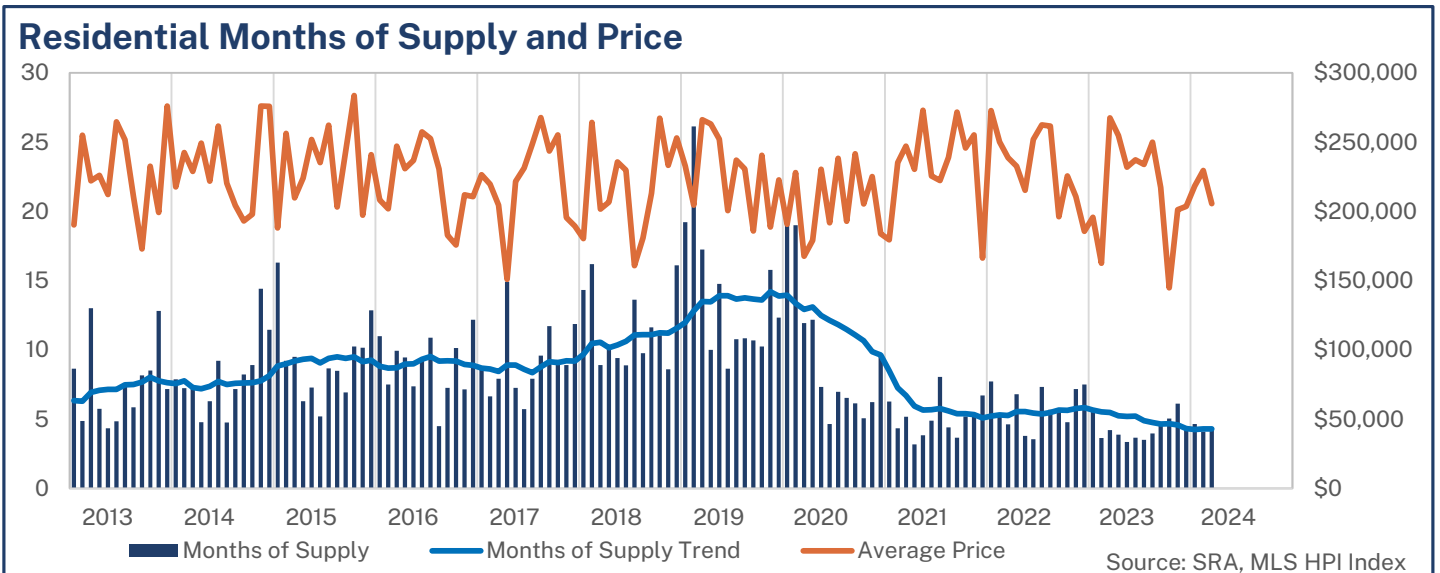
Year-to-Date

March 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	42	-24%	58	-12%	58	-13%	4.14	14%	74	\$215,267	1%
Semi-Detached	3	0%	5	25%	4	-20%	4.00	-20%	90	\$282,467	-8%
Row/Townhouse	1	-	1	-50%	1	-43%	4.00	-	55	\$289,900	-
Apartment	7	40%	5	-29%	8	10%	3.29	-22%	117	\$213,643	26%
Acreage	3	-	5	150%	8	53%	7.67	-	46	\$239,333	-
Mobile	1	-67%	0	-100%	0	-100%	0.00	-100%	167	\$45,000	-43%
Mutli-Family	0	-	2	100%	4	18%	-	-	-	-	-
Total Residential	57	-14%	76	-12%	83	-14%	4.37	0%	80	\$218,193	5%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	53	9%	120	-37%	153	-46%	9.85	-56%	87	\$221,433	-1%



YORKTON CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	9	-25%	40	-2%	0.23	173	1%	19.22	82	92.9%	172,000	-14.4%	232,767	29.0%
Feb-19	7	-36%	30	-36%	0.23	183	3%	26.14	108	92.6%	164,500	-21.7%	204,500	-22.6%
Mar-19	12	-43%	58	32%	0.21	207	11%	17.25	128	95.7%	235,000	22.1%	266,215	32.0%
Apr-19	22	16%	53	4%	0.42	220	12%	10.00	89	94.4%	222,889	14.5%	263,008	27.2%
May-19	17	-29%	64	-2%	0.27	251	11%	14.76	40	95.1%	240,000	13.2%	252,206	7.0%
Jun-19	28	8%	39	-43%	0.72	242	5%	8.64	111	93.9%	219,250	7.5%	200,464	-12.7%
Jul-19	22	16%	46	-33%	0.48	237	-8%	10.77	68	94.9%	221,000	47.3%	237,041	47.3%
Aug-19	23	-8%	60	30%	0.38	249	2%	10.83	97	95.8%	204,600	7.7%	230,578	27.5%
Sep-19	22	5%	41	-9%	0.54	235	-4%	10.68	78	94.8%	202,000	22.4%	185,727	-12.8%
Oct-19	21	5%	31	-3%	0.68	215	-3%	10.24	101	93.0%	223,500	-12.6%	240,426	-10.0%
Nov-19	13	-43%	32	19%	0.41	205	4%	15.77	122	93.0%	190,000	-25.5%	188,654	-19.1%
Dec-19	15	50%	19	19%	0.79	185	15%	12.33	161	93.5%	215,000	-14.0%	222,713	-11.9%
2019	211	-9%	513	-7%	0.41	217	3%	12.33	96	94.3%	215,000	4.9%	226,796	4.5%
Jan-20	9	0%	31	-23%	0.29	180	4%	20.00	138	92.2%	195,000	13.4%	190,767	-18.0%
Feb-20	10	43%	44	47%	0.23	190	4%	19.00	84	94.6%	256,950	56.2%	228,020	11.5%
Mar-20	17	42%	46	-21%	0.37	203	-2%	11.94	109	93.4%	158,000	-32.8%	167,682	-37.0%
Apr-20	17	-23%	33	-38%	0.52	207	-6%	12.18	115	93.4%	170,000	-23.7%	179,063	-31.9%
May-20	28	65%	42	-34%	0.67	205	-18%	7.32	110	95.2%	219,950	-8.4%	230,314	-8.7%
Jun-20	42	50%	52	33%	0.81	195	-19%	4.64	104	94.7%	188,000	-14.3%	191,671	-4.4%
Jul-20	29	32%	55	20%	0.53	202	-15%	6.97	108	96.1%	215,000	-2.7%	238,240	0.5%
Aug-20	30	30%	46	-23%	0.65	196	-21%	6.53	100	94.5%	156,750	-23.4%	192,780	-16.4%
Sep-20	30	36%	34	-17%	0.88	184	-22%	6.13	100	95.2%	230,000	13.9%	241,518	30.0%
Oct-20	32	52%	32	3%	1.00	162	-25%	5.06	89	94.8%	185,000	-17.2%	205,431	-14.6%
Nov-20	22	69%	19	-41%	1.16	137	-33%	6.23	89	93.6%	221,500	16.6%	225,068	19.3%
Dec-20	12	-20%	11	-42%	1.09	115	-38%	9.58	85	93.0%	175,000	-18.6%	183,917	-17.4%
2020	278	32%	445	-13%	0.62	181	-16%	7.83	102	94.6%	201,000	-6.5%	208,852	-7.9%
Jan-21	19	111%	31	0%	0.61	119	-34%	6.26	127	93.5%	172,000	-11.8%	179,458	-5.9%
Feb-21	27	170%	36	-18%	0.75	117	-38%	4.33	98	95.9%	229,000	-10.9%	235,270	3.2%
Mar-21	29	71%	74	61%	0.39	150	-26%	5.17	74	95.8%	200,000	26.6%	246,983	47.3%
Apr-21	45	165%	49	48%	0.92	143	-31%	3.18	58	95.8%	210,000	23.5%	230,333	28.6%
May-21	35	25%	39	-7%	0.90	134	-35%	3.83	54	97.2%	224,000	1.8%	272,851	18.5%
Jun-21	29	-31%	51	-2%	0.57	142	-27%	4.90	63	97.1%	215,000	14.4%	225,648	17.7%
Jul-21	19	-34%	46	-16%	0.41	153	-24%	8.05	58	95.1%	205,500	-4.4%	222,321	-6.7%
Aug-21	35	17%	55	20%	0.64	154	-21%	4.40	63	94.2%	177,000	12.9%	238,966	24.0%
Sep-21	39	30%	48	41%	0.81	143	-22%	3.67	47	96.4%	217,500	-5.4%	271,560	12.4%
Oct-21	26	-19%	33	3%	0.79	135	-17%	5.19	62	96.3%	240,000	29.7%	245,646	19.6%
Nov-21	24	9%	29	53%	0.83	130	-5%	5.42	82	95.5%	228,750	3.3%	255,186	13.4%
Dec-21	17	42%	17	55%	1.00	114	-1%	6.71	66	95.3%	169,000	-3.4%	166,271	-9.6%
2021	344	24%	508	14%	0.68	136	-25%	4.75	68	95.8%	212,750	5.8%	238,081	14.0%
Jan-22	14	-26%	20	-35%	0.70	108	-9%	7.71	71	95.7%	216,250	25.7%	272,750	52.0%
Feb-22	19	-30%	28	-22%	0.68	102	-13%	5.37	71	96.0%	235,000	2.6%	250,026	6.3%
Mar-22	22	-24%	35	-53%	0.63	102	-32%	4.64	61	96.6%	228,750	14.4%	238,695	-3.4%
Apr-22	19	-58%	56	14%	0.34	129	-10%	6.79	54	95.8%	245,000	16.7%	232,579	1.0%
May-22	35	0%	46	18%	0.76	133	-1%	3.80	70	95.9%	220,000	-1.8%	215,160	-21.1%
Jun-22	36	24%	47	-8%	0.77	128	-10%	3.56	53	96.9%	232,400	8.1%	251,897	11.6%
Jul-22	19	0%	39	-15%	0.49	139	-9%	7.32	49	98.3%	214,000	4.1%	262,518	18.1%
Aug-22	25	-29%	43	-22%	0.58	142	-8%	5.68	70	95.9%	249,000	40.7%	261,616	9.5%
Sep-22	23	-41%	36	-25%	0.64	133	-7%	5.78	59	93.7%	185,000	-14.9%	196,187	-27.8%
Oct-22	26	0%	36	9%	0.72	124	-8%	4.77	63	94.4%	199,000	-17.1%	225,585	-8.2%
Nov-22	17	-29%	24	-17%	0.71	122	-6%	7.18	56	95.0%	219,000	-4.3%	210,620	-17.5%
Dec-22	14	-18%	15	-12%	0.93	105	-8%	7.50	78	93.1%	167,500	-0.9%	185,679	11.7%
2022	269	-22%	425	-16%	0.63	122	-10%	5.45	63	95.8%	220,000	3.4%	233,918	-1.7%
Jan-23	18	29%	25	25%	0.72	100	-7%	5.56	64	95.2%	207,000	-4.3%	195,747	-28.2%
Feb-23	25	32%	23	-18%	1.09	91	-11%	3.64	96	94.3%	167,000	-28.9%	162,568	-35.0%
Mar-23	23	5%	38	9%	0.61	97	-5%	4.22	57	95.9%	230,000	0.5%	267,516	12.1%
Apr-23	26	37%	37	-34%	0.70	101	-22%	3.88	86	96.2%	216,000	-11.8%	254,704	9.5%
May-23	36	3%	63	37%	0.57	121	-9%	3.36	62	96.0%	232,750	5.8%	231,814	7.7%
Jun-23	32	-11%	40	-15%	0.80	117	-9%	3.66	37	96.9%	191,750	-17.5%	237,222	-5.8%
Jul-23	32	68%	40	3%	0.80	112	-19%	3.50	61	96.0%	234,750	9.7%	233,958	-10.9%
Aug-23	30	20%	43	0%	0.70	119	-16%	3.97	58	95.8%	230,250	-7.5%	250,002	-4.4%
Sep-23	25	9%	27	-25%	0.93	116	-13%	4.64	58	94.4%	150,000	-18.9%	217,228	10.7%
Oct-23	22	-15%	34	-6%	0.65	111	-10%	5.05	73	92.7%	122,500	-38.4%	144,818	-35.8%
Nov-23	17	0%	26	8%	0.65	104	-15%	6.12	79	95.1%	220,000	0.5%	201,153	-4.5%
Dec-23	20	43%	20	33%	1.00	87	-17%	4.35	69	94.7%	192,500	14.9%	203,545	9.6%
2023	306	14%	416	-2%	0.74	106	-13%	4.17	65	95.5%	207,000	-5.9%	220,239	-5.8%
Jan-24	17	-6%	21	-16%	0.81	79	-21%	4.65	94	95.0%	225,000	8.7%	218,318	11.5%
Feb-24	21	-16%	32	39%	0.66	86	-5%	4.10	92	95.0%	229,900	37.7%	229,471	41.2%
Mar-24	19	-17%	23	-39%	0.83	84	-13%	4.42	53	95.0%	187,000	-18.7%	205,616	-23.1%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	57	-14%	76	-12%	0.75	83	-14%	4.37	80	95.0%	210,000	8.1%	218,193	4.8%

YORKTON CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/N/L Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	8	-27%	29	4%	0.28	126	3%	15.75	90	92.6%	186,000	-18.8%	243,738	32.6%
Feb-19	4	-64%	24	-37%	0.17	137	11%	34.25	155	95.6%	162,250	-22.7%	188,375	-28.7%
Mar-19	11	-31%	44	22%	0.25	150	13%	13.64	122	96.1%	240,000	22.3%	275,417	32.4%
Apr-19	18	20%	41	-7%	0.44	160	9%	8.89	92	95.0%	208,250	7.0%	251,732	16.9%
May-19	14	-33%	51	9%	0.27	186	11%	13.29	40	94.6%	232,500	13.4%	256,393	9.6%
Jun-19	22	10%	31	-42%	0.71	178	3%	8.09	102	94.2%	219,250	7.5%	209,086	-5.9%
Jul-19	19	6%	38	-36%	0.50	174	-13%	9.16	58	95.0%	230,000	47.4%	248,021	48.8%
Aug-19	19	-14%	50	43%	0.38	189	1%	9.95	80	95.9%	170,000	-12.0%	229,226	22.4%
Sep-19	17	-6%	28	-7%	0.61	178	-4%	10.47	75	94.7%	200,000	21.6%	191,765	-0.5%
Oct-19	16	14%	24	26%	0.67	167	1%	10.44	103	93.9%	220,550	-16.2%	254,559	-11.0%
Nov-19	10	-44%	24	4%	0.42	156	5%	15.60	110	93.5%	184,000	-21.7%	181,750	-17.3%
Dec-19	13	63%	13	8%	1.00	135	12%	10.38	162	93.7%	215,000	-9.9%	225,054	-3.4%
2019	171	-11%	397	-6%	0.43	161	3%	11.32	93	94.6%	212,000	4.7%	231,564	7.8%
Jan-20	9	13%	27	-7%	0.33	135	7%	15.00	138	92.2%	195,000	4.8%	190,767	-21.7%
Feb-20	9	125%	32	33%	0.28	140	2%	15.56	89	94.1%	284,900	75.6%	227,911	21.0%
Mar-20	15	36%	36	-18%	0.42	150	0%	10.00	105	93.3%	177,275	-26.0%	177,273	-35.6%
Apr-20	14	-22%	29	-29%	0.48	156	-3%	11.14	117	94.0%	186,000	-10.7%	186,207	-26.0%
May-20	25	79%	33	-35%	0.76	154	-17%	6.16	112	95.3%	225,000	-3.2%	233,756	-8.8%
Jun-20	34	55%	42	35%	0.81	146	-18%	4.29	74	95.1%	188,000	-14.3%	193,435	-7.5%
Jul-20	25	32%	49	29%	0.51	156	-10%	6.24	113	96.2%	190,000	-17.4%	232,662	-6.2%
Aug-20	26	37%	41	-18%	0.63	151	-20%	5.81	100	94.4%	177,500	4.4%	199,035	-13.2%
Sep-20	26	53%	29	4%	0.90	145	-19%	5.58	84	95.2%	218,500	9.3%	235,887	23.0%
Oct-20	28	75%	29	21%	0.97	125	-25%	4.46	85	94.9%	185,000	-16.1%	198,921	-21.9%
Nov-20	18	80%	16	-33%	1.13	108	-31%	6.00	75	94.1%	215,500	17.1%	221,378	21.8%
Dec-20	11	-15%	10	-23%	1.10	89	-34%	8.09	74	93.0%	165,000	-23.3%	182,091	-19.1%
2020	240	40%	373	-6%	0.64	138	-15%	6.90	95	94.7%	195,000	-8.0%	208,904	-9.8%
Jan-21	18	100%	28	4%	0.64	95	-30%	5.28	119	93.3%	171,000	-12.3%	177,050	-7.2%
Feb-21	23	156%	30	-6%	0.77	92	-34%	4.00	91	95.9%	208,000	-27.0%	228,622	0.3%
Mar-21	26	73%	59	64%	0.44	116	-23%	4.46	62	96.2%	213,500	20.3%	258,750	46.0%
Apr-21	41	193%	41	41%	1.00	106	-32%	2.59	59	95.6%	200,000	7.5%	230,366	23.7%
May-21	32	28%	30	-9%	1.07	96	-38%	3.00	56	97.3%	234,500	4.2%	277,619	18.8%
Jun-21	26	-24%	42	0%	0.62	103	-29%	3.96	56	97.2%	237,000	26.1%	233,992	21.0%
Jul-21	17	-32%	36	-27%	0.47	110	-29%	6.47	56	95.3%	251,000	32.1%	230,712	-0.8%
Aug-21	32	23%	47	15%	0.68	112	-26%	3.50	62	94.4%	171,500	-3.4%	206,541	3.8%
Sep-21	34	31%	36	24%	0.94	100	-31%	2.94	42	97.0%	232,000	6.2%	284,746	20.7%
Oct-21	23	-18%	31	7%	0.74	99	-21%	4.30	59	96.8%	219,000	18.4%	240,970	21.1%
Nov-21	18	0%	20	25%	0.90	94	-13%	5.22	58	96.2%	220,000	2.1%	219,248	-1.0%
Dec-21	11	0%	15	50%	0.73	86	-3%	7.82	79	96.3%	195,000	18.2%	174,555	-4.1%
2021	301	25%	415	11%	0.73	101	-27%	4.02	63	96.1%	210,000	7.7%	236,568	13.2%
Jan-22	10	-44%	15	-46%	0.67	81	-15%	8.10	65	96.2%	216,250	26.5%	255,050	44.1%
Feb-22	18	-22%	22	-27%	0.82	73	-21%	4.06	70	96.0%	227,500	9.4%	249,028	8.9%
Mar-22	18	-31%	28	-53%	0.64	74	-36%	4.11	57	96.6%	228,750	7.1%	241,850	-6.5%
Apr-22	17	-59%	43	5%	0.40	91	-14%	5.35	48	95.7%	245,000	22.5%	233,441	1.3%
May-22	26	-19%	41	37%	0.63	101	5%	3.88	47	95.8%	214,000	-8.7%	209,377	-24.6%
Jun-22	31	19%	40	-5%	0.78	98	-5%	3.16	47	97.0%	225,000	-5.1%	255,461	9.2%
Jul-22	19	12%	31	-14%	0.61	105	-5%	5.53	49	98.3%	214,000	-14.7%	262,518	13.8%
Aug-22	21	-34%	37	-21%	0.57	107	-4%	5.10	59	96.0%	239,000	39.4%	253,257	22.6%
Sep-22	17	-50%	31	-14%	0.55	104	4%	6.12	61	92.8%	179,000	-22.8%	187,518	-34.1%
Oct-22	21	-9%	27	-13%	0.78	93	-6%	4.43	62	94.0%	188,000	-14.2%	226,390	-6.1%
Nov-22	15	-17%	21	5%	0.71	92	-2%	6.13	55	95.7%	190,000	-13.6%	202,369	-7.7%
Dec-22	12	9%	14	-7%	0.86	77	-10%	6.42	61	92.7%	167,500	-14.1%	185,625	6.3%
2022	225	-25%	350	-16%	0.64	91	-9%	4.87	56	95.8%	214,000	1.9%	232,130	-1.9%
Jan-23	15	50%	19	27%	0.79	73	-10%	4.87	60	95.4%	209,000	-3.4%	206,763	-18.9%
Feb-23	21	17%	14	-36%	1.50	59	-19%	2.81	89	93.9%	167,000	-26.6%	161,771	-35.0%
Mar-23	19	6%	33	18%	0.58	68	-8%	3.58	47	95.9%	230,000	0.5%	275,599	14.0%
Apr-23	19	12%	26	-40%	0.73	71	-22%	3.74	63	96.4%	190,000	-22.4%	215,884	-7.5%
May-23	27	4%	43	5%	0.63	84	-17%	3.11	60	96.3%	232,000	8.4%	234,844	12.2%
Jun-23	22	-29%	25	-38%	0.88	77	-21%	3.50	41	97.1%	165,200	-26.6%	202,986	-20.5%
Jul-23	22	16%	32	3%	0.69	78	-26%	3.55	47	96.6%	237,500	11.0%	254,734	-3.0%
Aug-23	23	10%	37	0%	0.62	87	-19%	3.78	49	96.3%	239,000	0.0%	260,828	3.0%
Sep-23	19	12%	24	-23%	0.79	88	-15%	4.63	52	95.2%	149,900	-16.3%	213,037	13.6%
Oct-23	19	-10%	26	-4%	0.73	82	-12%	4.32	72	92.2%	120,000	-36.2%	143,105	-36.8%
Nov-23	13	-13%	21	0%	0.62	80	-13%	6.15	65	94.4%	220,000	15.8%	195,008	-3.6%
Dec-23	18	50%	16	14%	1.13	63	-18%	3.50	63	95.0%	192,500	14.9%	204,161	10.0%
2023	237	5%	316	-10%	0.75	76	-17%	3.84	59	95.6%	202,500	-5.4%	216,132	-6.9%
Jan-24	12	-20%	18	-5%	0.67	58	-21%	4.83	83	95.8%	201,500	-3.6%	214,083	3.5%
Feb-24	18	-14%	21	50%	0.86	57	-3%	3.17	88	94.6%	207,125	24.0%	219,944	36.0%
Mar-24	12	-37%	19	-42%	0.63	59	-13%	4.92	42	95.1%	183,500	-20.2%	209,433	-24.0%
Apr-24														
May-24														
Jun-24														
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	42	-24%	58	-12%	0.72	58	-13%	4.14	74	95.1%	201,125	1.6%	215,267	0.9%