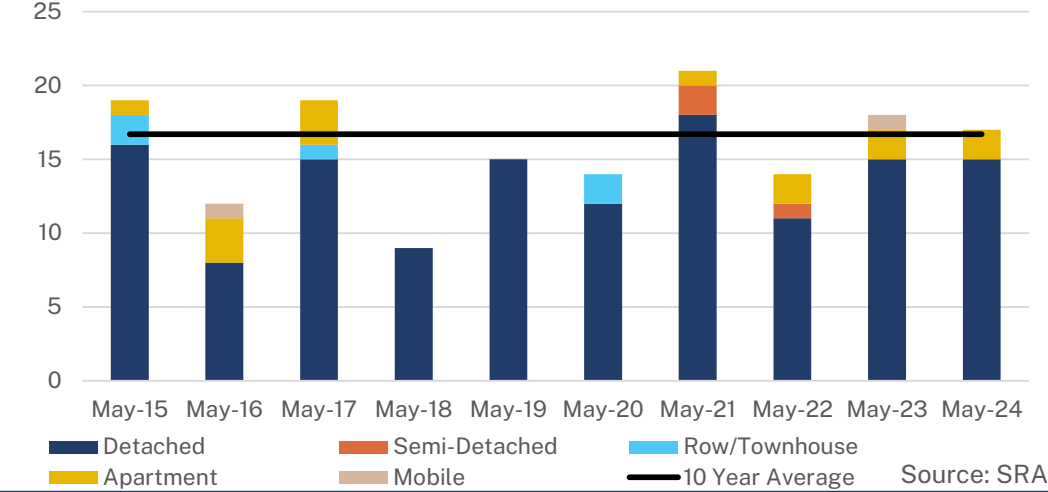


## Monthly Sales Comparison



**SALES**

**17**

↓ 5.6% Y/Y | ↓ 8.5% YTD

VS. 10-YEAR AVERAGE

↑ 1.8% | ↑ 14.8% YTD

**NEW LISTINGS**

**28**

↓ 28.2% Y/Y | ↓ 8.8% YTD

VS. 10-YEAR AVERAGE

↓ 19.5% | ↓ 27.4% YTD

## TOTAL RESIDENTIAL BENCHMARK PRICE

**\$ 241,400** | **↑ 6.6%** Y/Y

Monthly trend\*

**INVENTORY**

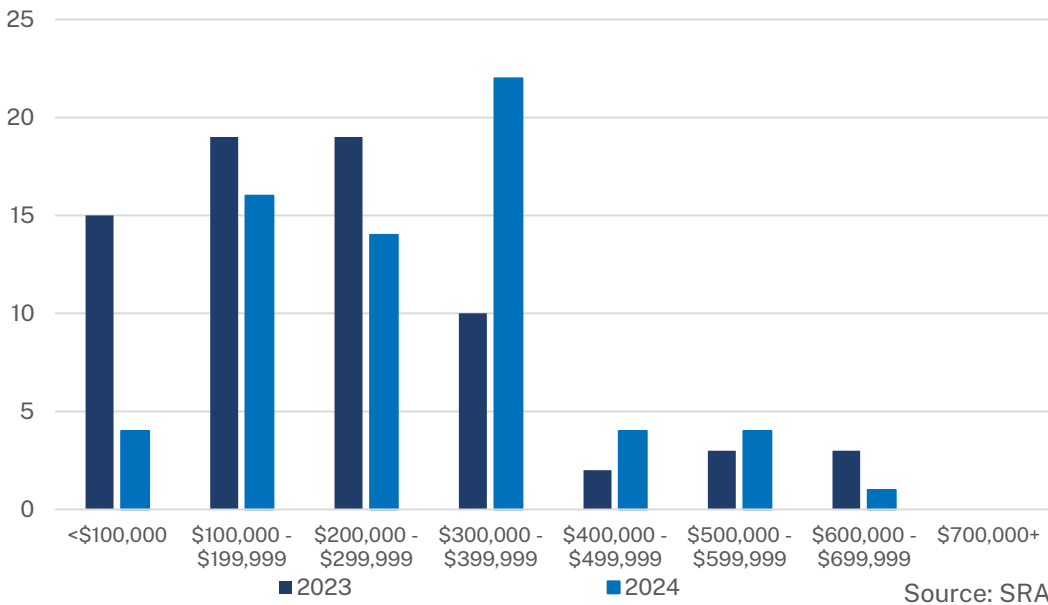
**86**

↓ 16.5% Y/Y | Monthly trend\*

VS. 10-YEAR AVERAGE

↓ 43.7% | ↓ 43.3% YTD

## Residential Sales by Price Range



**MONTHS OF SUPPLY**

**5.06**

↓ 11.6% Y/Y | Monthly trend\*

VS. 10-YEAR AVERAGE

↓ 50.7% | ↓ 55.6% YTD



# WEYBURN - MAY 2024

## May 2024

|                          | Sales     |            | New Listings |             | Inventory |             | Months of Supply |             | DOM       | Benchmark        |           | Avg Price        |            |
|--------------------------|-----------|------------|--------------|-------------|-----------|-------------|------------------|-------------|-----------|------------------|-----------|------------------|------------|
|                          | Actual    | Y/Y%       | Actual       | Y/Y%        | Actual    | Y/Y%        | Actual           | Y/Y%        | Actual    | Actual           | Y/Y%      | Actual           | Y/Y%       |
| Detached                 | 15        | 0%         | 16           | -36%        | 49        | -31%        | 3.27             | -31%        | 75        | \$258,600        | 7%        | \$356,267        | 35%        |
| Semi-Detached            | 0         | -          | 2            | 100%        | 2         | -33%        | -                | -           | -         | -                | -         | -                | -          |
| Row/Townhouse            | 0         | -          | 1            | -50%        | 4         | 0%          | -                | -           | -         | -                | -         | -                | -          |
| Apartment                | 2         | 0%         | 7            | -22%        | 22        | 16%         | 11.00            | 16%         | 134       | \$148,000        | 7%        | \$142,250        | -50%       |
| Acreage                  | 0         | -          | 0            | -           | 0         | -           | -                | -           | -         | -                | -         | -                | -          |
| Mobile                   | 0         | -100%      | 0            | -100%       | 6         | 50%         | -                | -           | -         | -                | -         | -                | -          |
| Mutli-Family             | 0         | -          | 2            | 100%        | 3         | 50%         | -                | -           | -         | -                | -         | -                | -          |
| <b>Total Residential</b> | <b>17</b> | <b>-6%</b> | <b>28</b>    | <b>-28%</b> | <b>86</b> | <b>-17%</b> | <b>5.06</b>      | <b>-12%</b> | <b>82</b> | <b>\$241,400</b> | <b>7%</b> | <b>\$331,088</b> | <b>29%</b> |

## 10-Year Averages

|                   | Sales |       | New Listings |       | Inventory |       | Months of Supply |       | DOM | Benchmark |       | Avg Price |       |
|-------------------|-------|-------|--------------|-------|-----------|-------|------------------|-------|-----|-----------|-------|-----------|-------|
|                   | Avg   | %Diff | Avg          | %Diff | Avg       | %Diff | Avg              | %Diff | Avg | Avg       | %Diff | Avg       | %Diff |
| Total Residential | 17    | 2%    | 35           | -20%  | 153       | -44%  | 10.26            | -51%  | 97  | \$223,930 | 8%    | \$263,039 | 26%   |

## Year-to-Date

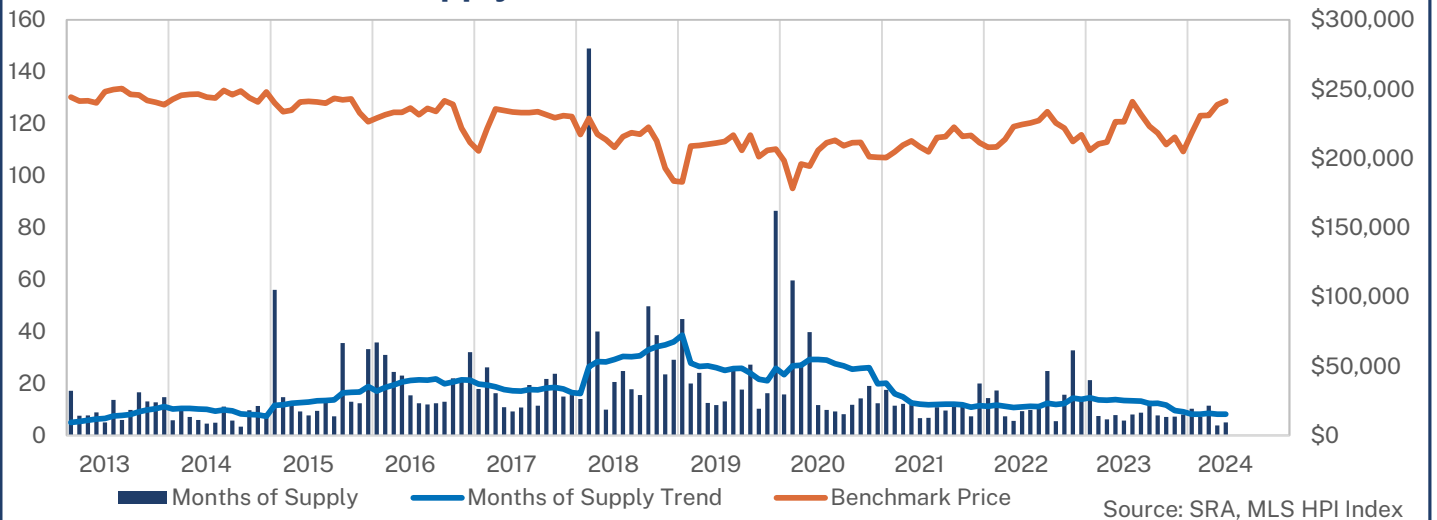
### May 2024

|                          | Sales     |            | New Listings |            | Inventory |             | Months of Supply |             | DOM        | Benchmark        |           | Avg Price        |            |
|--------------------------|-----------|------------|--------------|------------|-----------|-------------|------------------|-------------|------------|------------------|-----------|------------------|------------|
|                          | Actual    | Y/Y%       | Actual       | Y/Y%       | Actual    | Y/Y%        | Actual           | Y/Y%        | Actual     | Actual           | Y/Y%      | Actual           | Y/Y%       |
| Detached                 | 52        | 6%         | 73           | -4%        | 51        | -36%        | 4.88             | -39%        | 104        | \$248,860        | 8%        | \$313,567        | 12%        |
| Semi-Detached            | 0         | -          | 2            | -33%       | 1         | -50%        | -                | -           | -          | -                | -         | -                | -          |
| Row/Townhouse            | 2         | 0%         | 6            | 50%        | 3         | -7%         | 7.00             | -7%         | 26         | -                | -         | \$178,750        | -9%        |
| Apartment                | 10        | -44%       | 18           | -33%       | 19        | -8%         | 9.70             | 65%         | 167        | \$141,100        | 10%       | \$162,530        | 38%        |
| Acreage                  | 0         | -          | 0            | -          | 0         | -           | -                | -           | -          | -                | -         | -                | -          |
| Mobile                   | 1         | -50%       | 3            | 0%         | 6         | 12%         | 29.00            | 123%        | 71         | -                | -         | \$54,000         | 3%         |
| Mutli-Family             | 0         | -          | 2            | 100%       | 2         | 10%         | -                | -           | -          | -                | -         | -                | -          |
| <b>Total Residential</b> | <b>65</b> | <b>-8%</b> | <b>104</b>   | <b>-9%</b> | <b>82</b> | <b>-27%</b> | <b>6.32</b>      | <b>-20%</b> | <b>111</b> | <b>\$232,100</b> | <b>7%</b> | <b>\$282,189</b> | <b>22%</b> |

## 10-Year Averages

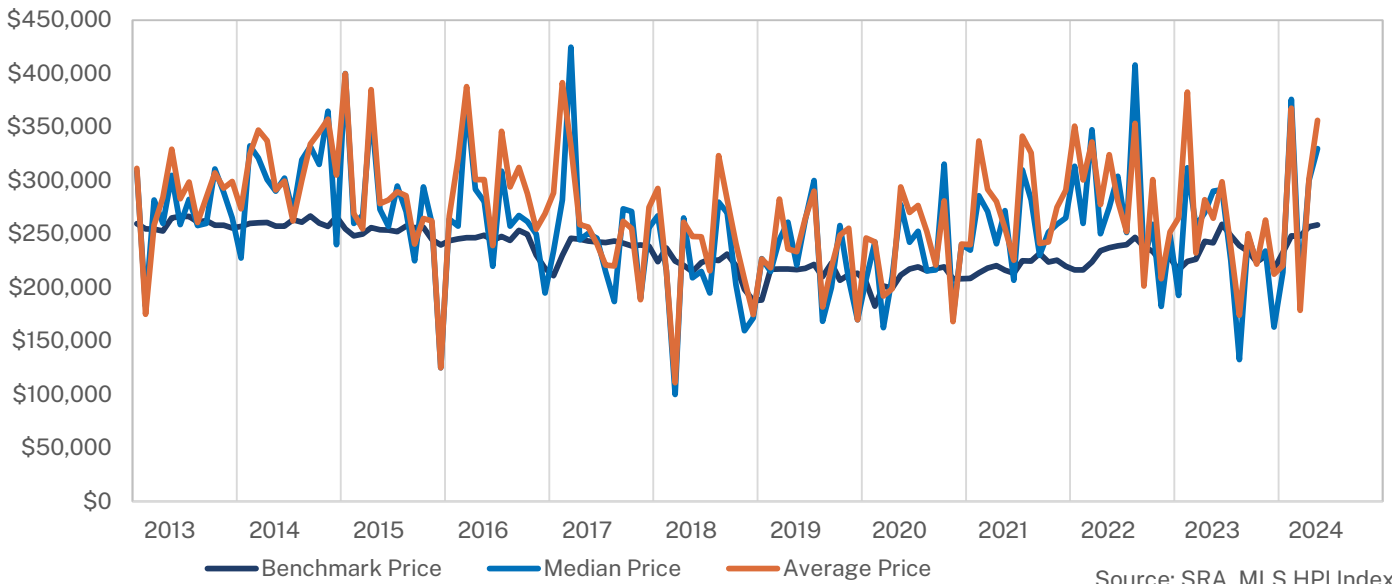
|                   | Sales |       | New Listings |       | Inventory |       | Months of Supply |       | DOM | Benchmark |       | Avg Price |       |
|-------------------|-------|-------|--------------|-------|-----------|-------|------------------|-------|-----|-----------|-------|-----------|-------|
|                   | Avg   | %Diff | Avg          | %Diff | Avg       | %Diff | Avg              | %Diff | Avg | Avg       | %Diff | Avg       | %Diff |
| Total Residential | 57    | 15%   | 143          | -27%  | 145       | -43%  | 14.24            | -56%  | 102 | \$219,656 | 6%    | \$265,449 | 6%    |

## Residential Months of Supply and Price

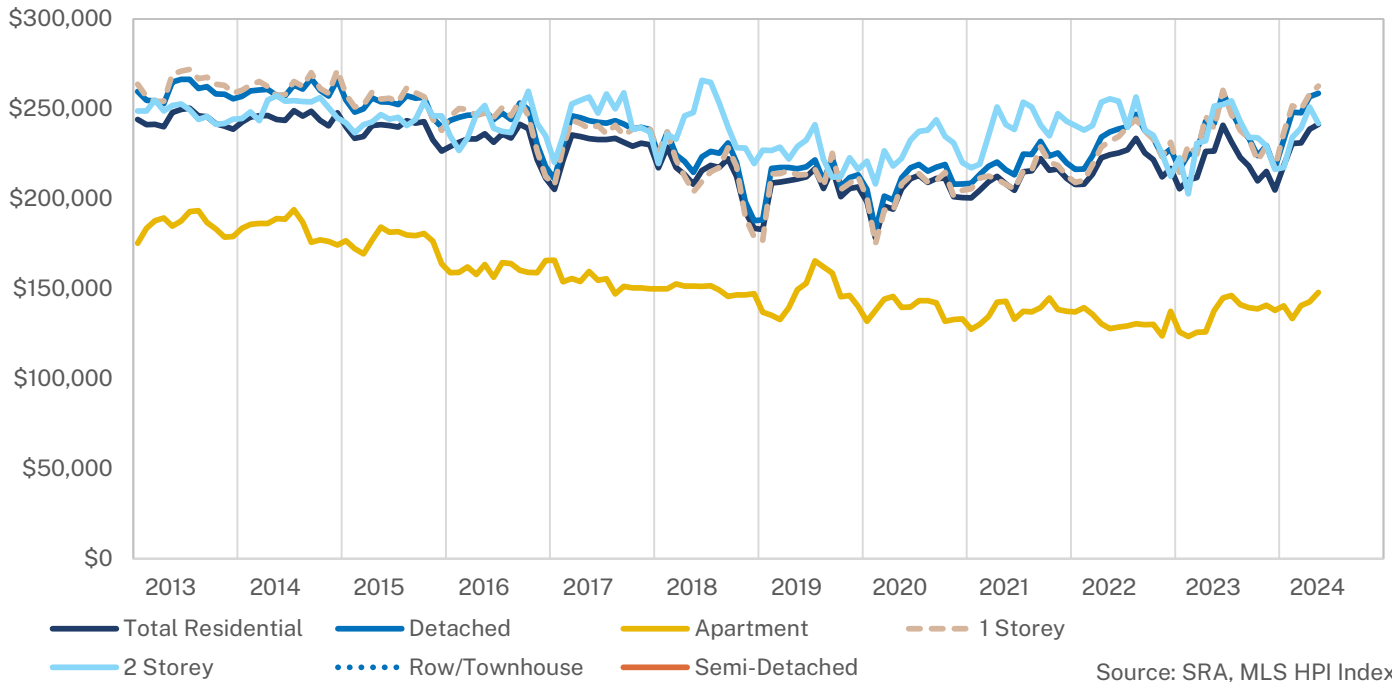




### Detached Pricing



### Benchmark Price





### HPI Benchmark Attributes

|  | Composite              |
|--|------------------------|
| Bedrooms, Above Ground                     | 3                      |
| Bathrooms, Full                            | 2                      |
| Bathrooms, Half                            | 0                      |
| Garage                                     | Attached, Single width |
| Gross Living Area, Above Ground (Sq. Ft.)  | 1162                   |
| Lot Size                                   | -                      |
| Fireplaces, Number of                      | 0                      |
| Year Built                                 | 1971                   |
| May 2024 Benchmark Price                   | \$241,400              |
| Detached Share of Sales, Last 3 Years      | 83%                    |
| Semi-Detached Share of Sales, Last 3 Years | -                      |
| Apartment Share of Sales, Last 3 Years     | 15%                    |
| Townhouse Share of Sales, Last 3 Years     | -                      |

|   | Detached               | 1 Storey               | 2 Storey               |
|---|------------------------|------------------------|------------------------|
| Bedrooms, Above Ground                    | 3                      | 3                      | 3                      |
| Bathrooms, Full                           | 2                      | 2                      | 2                      |
| Bathrooms, Half                           | 0                      | 0                      | 0                      |
| Garage                                    | Attached, Single width | Attached, Single width | Attached, Double width |
| Gross Living Area, Above Ground (Sq. Ft.) | 1185                   | 1149                   | 1474                   |
| Lot Size                                  | 7150                   | 7200                   | 6596                   |
| Fireplaces, Number of                     | 0                      | 0                      | 0                      |
| Year Built                                | 1967                   | 1968                   | 1948                   |
| May 2024 Benchmark Price                  | \$258,600              | \$262,800              | \$241,900              |
| Share of Total Sales, Last 3 Years        | 83%                    | 67%                    | 18%                    |

|   | Semi-Detached | Row/Townhouse | Apartment |
|---|---------------|---------------|-----------|
| Bedrooms, Above Ground                    | -             | -             | 2         |
| Bathrooms, Full                           | -             | -             | 1         |
| Bathrooms, Half                           | -             | -             | 0         |
| Garage                                    | -             | -             | -         |
| Gross Living Area, Above Ground (Sq. Ft.) | -             | -             | 961       |
| Fireplaces, Number of                     | -             | -             | 0         |
| Year Built                                | -             | -             | 2008      |
| May 2024 Benchmark Price                  | -             | -             | \$148,000 |
| Share of Total Sales, Last 3 Years        | -             | -             | 15%       |

| WEYBURN     |            |             |              |             |             |            |             |                  |           |              |                 |              |                |              |                |               |              |
|-------------|------------|-------------|--------------|-------------|-------------|------------|-------------|------------------|-----------|--------------|-----------------|--------------|----------------|--------------|----------------|---------------|--------------|
|             | Sales      | Y/Y%        | New Listings | Y/Y%        | S/NL Ratio  | Inventory  | Y/Y%        | Months of Supply | DOM       | SP/LP        | Benchmark Price | Y/Y%         | Median Price   | Y/Y%         | Average Price  | Y/Y%          | Index        |
| Jan-13      | 9          | -47%        | 87           | 278%        | 0.10        | 155        | 204%        | 17.22            | 68        | 96.0%        | 244,100         | 12.9%        | 290,000        | 20.8%        | 284,756        | 34.0%         | 302.9        |
| Feb-13      | 19         | 0%          | 11           | -50%        | 1.73        | 145        | 190%        | 7.63             | 81        | 97.0%        | 241,300         | 7.0%         | 193,000        | -24.5%       | 190,458        | -27.9%        | 299.4        |
| Mar-13      | 18         | -25%        | 20           | -29%        | 0.90        | 138        | 165%        | 7.67             | 102       | 95.9%        | 241,500         | 3.5%         | 232,650        | -8.2%        | 230,989        | -11.5%        | 299.6        |
| Apr-13      | 18         | -5%         | 42           | 27%         | 0.43        | 160        | 154%        | 8.89             | 104       | 97.8%        | 240,100         | 1.9%         | 222,100        | -19.2%       | 257,083        | -8.4%         | 297.9        |
| May-13      | 33         | 22%         | 49           | 53%         | 0.67        | 166        | 159%        | 5.03             | 80        | 98.2%        | 248,100         | 5.3%         | 269,900        | 9.3%         | 287,974        | 10.5%         | 307.8        |
| Jun-13      | 13         | -58%        | 36           | 20%         | 0.36        | 178        | 187%        | 13.69            | 72        | 96.7%        | 249,800         | 6.2%         | 247,500        | 13.5%        | 278,038        | 16.9%         | 309.9        |
| Jul-13      | 30         | 76%         | 44           | 33%         | 0.68        | 179        | 145%        | 5.97             | 93        | 97.0%        | 250,400         | 7.6%         | 251,500        | -13.1%       | 280,573        | 7.3%          | 310.7        |
| Aug-13      | 18         | 0%          | 30           | -3%         | 0.60        | 177        | 119%        | 9.83             | 80        | 96.9%        | 246,100         | 1.9%         | 243,000        | 23.0%        | 247,581        | 25.7%         | 305.3        |
| Sep-13      | 11         | -58%        | 34           | -48%        | 0.32        | 183        | 61%         | 16.64            | 55        | 95.4%        | 245,700         | 3.0%         | 247,000        | -18.6%       | 260,241        | -13.5%        | 304.8        |
| Oct-13      | 14         | -30%        | 27           | 8%          | 0.52        | 184        | 66%         | 13.14            | 64        | 96.2%        | 241,800         | 1.0%         | 276,500        | 1.7%         | 270,839        | -11.9%        | 300.0        |
| Nov-13      | 13         | -19%        | 12           | -33%        | 1.08        | 166        | 64%         | 12.77            | 93        | 96.5%        | 240,400         | 0.2%         | 265,000        | 25.6%        | 261,988        | 17.0%         | 298.3        |
| Dec-13      | 11         | -31%        | 22           | 267%        | 0.50        | 162        | 100%        | 14.73            | 97        | 93.6%        | 238,800         | 2.4%         | 265,000        | 14.0%        | 299,209        | 24.4%         | 296.3        |
| <b>2013</b> | <b>207</b> | <b>-17%</b> | <b>414</b>   | <b>19%</b>  | <b>0.50</b> | <b>166</b> | <b>121%</b> | <b>9.63</b>      | <b>84</b> | <b>96.7%</b> | <b>244,008</b>  | <b>4.3%</b>  | <b>247,000</b> | <b>-1.2%</b> | <b>262,365</b> | <b>2.4%</b>   | <b>302.7</b> |
| Jan-14      | 15         | 67%         | 31           | -64%        | 0.48        | 88         | -43%        | 5.87             | 75        | 95.6%        | 242,600         | -0.6%        | 243,000        | -16.2%       | 271,660        | -4.6%         | 301.0        |
| Feb-14      | 10         | -47%        | 39           | 255%        | 0.26        | 110        | -24%        | 11.00            | 112       | 96.8%        | 245,500         | 1.7%         | 330,000        | 71.0%        | 291,165        | 52.9%         | 304.6        |
| Mar-14      | 16         | -11%        | 21           | 5%          | 0.76        | 113        | -18%        | 7.06             | 74        | 95.4%        | 246,100         | 1.9%         | 240,500        | 3.4%         | 316,916        | 37.2%         | 305.3        |
| Apr-14      | 19         | 6%          | 27           | -36%        | 0.70        | 112        | -30%        | 5.89             | 95        | 95.5%        | 246,300         | 2.6%         | 244,500        | 10.1%        | 310,842        | 20.9%         | 305.6        |
| May-14      | 25         | -24%        | 34           | -31%        | 0.74        | 114        | -31%        | 4.56             | 92        | 97.1%        | 244,200         | -1.6%        | 253,000        | -6.3%        | 276,031        | -4.1%         | 303.0        |
| Jun-14      | 25         | 92%         | 39           | 8%          | 0.64        | 122        | -31%        | 4.88             | 83        | 96.6%        | 243,600         | -2.5%        | 289,000        | 16.8%        | 283,098        | 1.8%          | 302.2        |
| Jul-14      | 12         | -60%        | 35           | -20%        | 0.34        | 133        | -26%        | 11.08            | 89        | 95.6%        | 249,100         | -0.5%        | 253,750        | 0.9%         | 243,692        | -13.1%        | 309.1        |
| Aug-14      | 23         | 28%         | 39           | 30%         | 0.59        | 131        | -26%        | 5.70             | 65        | 95.8%        | 246,000         | 0.0%         | 315,000        | 29.6%        | 294,487        | 18.9%         | 305.2        |
| Sep-14      | 32         | 191%        | 19           | -44%        | 1.68        | 106        | -42%        | 3.31             | 69        | 95.9%        | 248,700         | 1.2%         | 310,000        | 25.5%        | 317,692        | 22.1%         | 308.6        |
| Oct-14      | 11         | -21%        | 28           | 4%          | 0.39        | 106        | -42%        | 9.64             | 38        | 96.6%        | 243,700         | 0.8%         | 285,000        | 3.1%         | 315,991        | 16.7%         | 302.4        |
| Nov-14      | 10         | -23%        | 46           | 283%        | 0.22        | 113        | -32%        | 11.30            | 79        | 97.4%        | 240,600         | 0.1%         | 294,500        | 11.1%        | 312,532        | 19.3%         | 298.5        |
| Dec-14      | 12         | 9%          | 8            | -64%        | 1.50        | 96         | -41%        | 8.00             | 73        | 95.1%        | 247,900         | 3.8%         | 237,500        | -10.4%       | 278,545        | -6.9%         | 307.6        |
| <b>2014</b> | <b>210</b> | <b>1%</b>   | <b>366</b>   | <b>-12%</b> | <b>0.57</b> | <b>112</b> | <b>-33%</b> | <b>6.40</b>      | <b>78</b> | <b>96.1%</b> | <b>245,358</b>  | <b>0.6%</b>  | <b>270,500</b> | <b>9.5%</b>  | <b>294,042</b> | <b>12.1%</b>  | <b>304.4</b> |
| Jan-15      | 2          | -87%        | 30           | -3%         | 0.07        | 112        | 27%         | 56.00            | 46        | 94.9%        | 240,100         | -1.0%        | 400,000        | 64.6%        | 400,000        | 47.2%         | 297.9        |
| Feb-15      | 8          | -20%        | 23           | -41%        | 0.35        | 118        | 7%          | 14.75            | 92        | 93.4%        | 233,700         | -4.8%        | 277,500        | -15.9%       | 272,325        | -6.5%         | 290.0        |
| Mar-15      | 10         | -38%        | 30           | 43%         | 0.33        | 132        | 17%         | 13.20            | 98        | 94.5%        | 234,700         | -4.6%        | 267,500        | 11.2%        | 254,810        | -19.6%        | 291.2        |
| Apr-15      | 16         | -16%        | 55           | 104%        | 0.29        | 148        | 32%         | 9.25             | 78        | 94.7%        | 240,800         | -2.2%        | 340,500        | 39.3%        | 352,781        | 13.5%         | 298.8        |
| May-15      | 20         | -20%        | 34           | 0%          | 0.59        | 154        | 35%         | 7.70             | 89        | 95.1%        | 241,200         | -1.2%        | 277,950        | 9.9%         | 284,495        | 3.1%          | 299.3        |
| Jun-15      | 17         | -32%        | 41           | 5%          | 0.41        | 160        | 31%         | 9.41             | 108       | 95.2%        | 240,700         | -1.2%        | 250,000        | -13.5%       | 278,449        | -1.6%         | 298.6        |
| Jul-15      | 13         | 8%          | 33           | -6%         | 0.39        | 175        | 32%         | 13.46            | 68        | 95.3%        | 239,900         | -3.7%        | 300,000        | 18.2%        | 296,538        | 21.7%         | 297.6        |
| Aug-15      | 23         | 0%          | 29           | -26%        | 0.79        | 169        | 29%         | 7.35             | 81        | 94.8%        | 243,400         | -1.1%        | 265,000        | -15.9%       | 281,411        | -4.4%         | 302.0        |
| Sep-15      | 5          | -84%        | 29           | 53%         | 0.17        | 178        | 68%         | 35.60            | 46        | 92.6%        | 242,200         | -2.6%        | 225,000        | -27.4%       | 240,600        | -24.3%        | 300.5        |
| Oct-15      | 12         | 9%          | 27           | -4%         | 0.44        | 156        | 47%         | 13.00            | 55        | 94.6%        | 242,900         | -0.3%        | 276,500        | -3.0%        | 263,950        | -16.5%        | 301.4        |
| Nov-15      | 12         | 20%         | 28           | -39%        | 0.43        | 148        | 31%         | 12.33            | 74        | 95.5%        | 232,800         | -3.2%        | 261,200        | -11.3%       | 287,200        | -8.1%         | 288.8        |
| Dec-15      | 4          | -67%        | 13           | 63%         | 0.31        | 133        | 39%         | 33.25            | 143       | 95.3%        | 226,500         | -8.6%        | 186,500        | -21.5%       | 185,725        | -33.3%        | 281.0        |
| <b>2015</b> | <b>142</b> | <b>-30%</b> | <b>372</b>   | <b>2%</b>   | <b>0.38</b> | <b>149</b> | <b>33%</b>  | <b>12.56</b>     | <b>83</b> | <b>94.8%</b> | <b>238,242</b>  | <b>-2.9%</b> | <b>267,500</b> | <b>-1.1%</b> | <b>285,084</b> | <b>-3.0%</b>  | <b>295.6</b> |
| Jan-16      | 4          | 100%        | 35           | 17%         | 0.11        | 143        | 28%         | 35.75            | 101       | 91.8%        | 229,100         | -4.6%        | 264,000        | -34.0%       | 266,750        | -33.3%        | 284.2        |
| Feb-16      | 5          | -38%        | 24           | 4%          | 0.21        | 155        | 31%         | 31.00            | 127       | 94.0%        | 231,400         | -1.0%        | 195,000        | -29.7%       | 293,100        | 7.6%          | 287.1        |
| Mar-16      | 7          | -30%        | 36           | 20%         | 0.19        | 171        | 30%         | 24.43            | 82        | 95.6%        | 233,300         | -0.6%        | 360,000        | 34.6%        | 362,214        | 42.2%         | 289.5        |
| Apr-16      | 8          | -50%        | 46           | -16%        | 0.17        | 184        | 24%         | 23.00            | 147       | 92.2%        | 233,300         | -3.1%        | 264,425        | -22.3%       | 268,274        | -24.0%        | 289.5        |
| May-16      | 12         | -40%        | 34           | 0%          | 0.35        | 185        | 20%         | 15.42            | 87        | 95.0%        | 236,200         | -2.1%        | 222,000        | -20.1%       | 241,417        | -15.1%        | 293.1        |
| Jun-16      | 15         | -12%        | 38           | -7%         | 0.39        | 186        | 16%         | 12.40            | 75        | 94.0%        | 231,400         | -3.9%        | 235,000        | -6.0%        | 243,900        | -12.4%        | 287.1        |
| Jul-16      | 15         | 15%         | 31           | -6%         | 0.48        | 178        | 2%          | 11.87            | 79        | 96.2%        | 236,100         | -1.6%        | 309,000        | 3.0%         | 332,533        | 12.1%         | 292.9        |
| Aug-16      | 14         | -39%        | 42           | 45%         | 0.33        | 174        | 3%          | 12.43            | 60        | 94.5%        | 233,900         | -3.9%        | 281,500        | 6.2%         | 300,929        | 6.9%          | 290.2        |
| Sep-16      | 13         | 160%        | 52           | 79%         | 0.25        | 169        | -5%         | 13.00            | 81        | 94.7%        | 241,500         | -0.3%        | 260,000        | 15.6%        | 300,923        | 25.1%         | 299.6        |
| Oct-16      | 8          | -33%        | 36           | 33%         | 0.22        | 176        | 13%         | 22.00            | 74        | 92.8%        | 239,000         | -1.6%        | 261,750        | -5.3%        | 287,813        | 9.0%          | 296.5        |
| Nov-16      | 8          | -33%        | 21           | -25%        | 0.38        | 173        | 17%         | 21.63            | 123       | 93.1%        | 221,900         | -4.7%        | 243,750        | -6.7%        | 251,875        | -12.3%        | 275.3        |
| Dec-16      | 5          | 25%         | 11           | -15%        | 0.45        | 160        | 20%         | 32.00            | 126       | 92.5%        | 211,500         | -6.6%        | 195,000        | 4.6%         | 269,200        | 44.9%         | 262.4        |
| <b>2016</b> | <b>114</b> | <b>-20%</b> | <b>406</b>   | <b>9%</b>   | <b>0.28</b> | <b>171</b> | <b>15%</b>  | <b>18.02</b>     | <b>90</b> | <b>94.3%</b> | <b>231,550</b>  | <b>-2.8%</b> | <b>262,500</b> | <b>-1.9%</b> | <b>285,493</b> | <b>0.1%</b>   | <b>287.3</b> |
| Jan-17      | 8          | 100%        | 23           | -34%        | 0.35        | 143        | 0%          | 17.88            | 109       | 93.9%        | 205,300         | -10.4%       | 222,500        | -15.7%       | 269,438        | 1.0%          | 254.7        |
| Feb-17      | 6          | 20%         | 28           | 17%         | 0.21        | 157        | 1%          | 26.17            | 116       | 90.9%        | 221,300         | -4.4%        | 282,000        | 44.6%        | 391,500        | 33.6%         | 274.6        |
| Mar-17      | 10         | 43%         | 26           | -28%        | 0.38        | 163        | -5%         | 16.30            | 130       | 94.0%        | 235,600         | 1.0%         | 364,881        | 1.4%         | 320,076        | -11.6%        | 292.3        |
| Apr-17      | 15         | 88%         | 39           | -15%        | 0.38        | 163        | -11%        | 10.87            | 105       | 92.6%        | 234,600         | 0.6%         | 228,000        | -13.8%       | 256,467        | -4.4%         | 291.1        |
| May-17      | 19         | 58%         | 45           | 32%         | 0.42        | 176        | -5%         | 9.26             | 84        | 94.8%        | 233,500         | -1.1%        | 250,500        | 12.8%        | 263,211        | 9.0%          | 289.7        |
| Jun-17      | 17         | 13%         | 39           | 3%          | 0.44        | 183        | -2%         | 10.76            | 90        | 93.7%        | 233,000         | 0.7%         | 246,000        | 4.7%         | 239,882        | -1.6%         | 289.1        |
| Jul-17      | 9          | -40%        | 21           | -32%        | 0.43        | 175        | -2%         | 19.44            | 85        | 94.1%        | 233,000         | -1.3%        | 215,000        | -30.4%       | 221,167        | -33.5%        | 289.1        |
| Aug-17      | 15         | 7%          | 40           | -5%         | 0.38        | 171        | -2%         | 11.40            | 87        | 92.9%        | 233,700         | -0.1%        | 187,000        | -33.6%       | 220,300        | -26.8%        | 290.0        |
| Sep-17      | 8          | -38%        | 36           | -31%        | 0.22        | 174        | 3%          | 21.75            | 54        | 94.4%        | 231,400         | -4.2%        | 240,000        | -7.7%        | 236,813        | -21.3%        | 287.1        |
| Oct-17      | 7          | -13%        | 20           | -44%        | 0.35        | 166        | -6%         | 23.71            | 62        | 93.5%        | 229,300         | -4.1%        | 317,000        | 21.1%        | 289,334        | 0.5%          | 284.5        |
| Nov-17      | 11         | 38%         | 21           | 0%          | 0.52        | 164        | -5%         | 14.91            | 87        | 89.8%        | 230,900         | 4.1%         | 190,000        | -22.1%       | 188,727        | -25.1%        | 286.5        |
| Dec-17      | 10         | 100%        | 16           | 45%         | 0.63        | 155        | -3%         | 15.50            | 125       | 94.2%        | 230,200         | 8.8%         | 253,000        | 29.7%        | 262,150        | -2.6%         | 285.6        |
| <b>2017</b> | <b>135</b> | <b>18%</b>  | <b>354</b>   | <b>-13%</b> | <b>0.38</b> | <b>166</b> | <b>-3%</b>  | <b>14.74</b>     | <b>94</b> | <b>93.4%</b> | <b>229,317</b>  | <b>-1.0%</b> | <b>240,000</b> | <b>-8.6%</b> | <b>255,879</b> | <b>-10.4%</b> | <b>284.5</b> |
| Jan-18      | 11         | 38%         | 24           | 4%          | 0.46        | 154        | 8%          | 14.00            | 121       | 94.0%        | 217,200         | 5.8%         | 260,000        | 16.9%        | 284,318        | 5.5%          | 269.5        |
| Feb-18      | 1          | -83%        | 11           | -61%        | 0.09        | 149        | -5%         | 149.00           | 202       | 96.0%        | 228,800         | 3.4%         | 216,000        | -23.4%       | 216,000        | -44.8%        | 283.9        |
| Mar-18      | 4          | -60%        | 30           | 15%         | 0.13        | 160        | -2%         | 40.00            | 31        | 92.5%        | 217,400         | -7.7%        | 139,500        | -61.8%       | 140,750        | -56.0%        | 269.7        |
| Apr-18      | 17         | 13%         | 44           | 13%         | 0.39        | 168        | 3%          | 9.88             | 136       | 94.4%        | 213,500         | -9.0%        | 210,000        | -7.9%        | 229,912        | -10.4%        | 264.9        |
| May-18      | 9          | -53%        | 42           | -7%         | 0.21        | 185        | 5%          | 20.56            | 81        | 92.0%        | 208,100         | -10.9%       | 209,000        | -16.6%       | 247,839        | -5.8%         | 258.2        |
| Jun-18      | 8          | -53%        | 39           | 0%          | 0.21        | 198        | 8%          | 24.75            | 100       | 91.7%        | 215,700         | -7.4%        | 215,000        | -12.6%       | 243,375        | 1.5%          | 267.6        |
| Jul-18      | 11         | 22%         | 34           | 62%         | 0.32        | 196        | 12%         | 17.82            | 99        | 92.8%        | 218,600         | -6.2%        | 195,000        | -9.3%        | 215,682        | -2.5%         | 271.2        |
| Aug-18      | 13         | -13%        |              |             |             |            |             |                  |           |              |                 |              |                |              |                |               |              |





| WEYBURN     |            |             |              |             |             |            |             |                  |           |              |                 |              |                |              |                |               |              |
|-------------|------------|-------------|--------------|-------------|-------------|------------|-------------|------------------|-----------|--------------|-----------------|--------------|----------------|--------------|----------------|---------------|--------------|
|             | Sales      | Y/Y%        | New Listings | Y/Y%        | S/NL Ratio  | Inventory  | Y/Y%        | Months of Supply | DOM       | SP/LP        | Benchmark Price | Y/Y%         | Median Price   | Y/Y%         | Average Price  | Y/Y%          | Index        |
| Jan-13      | 6          | -45%        | 61           | 336%        | 0.10        | 79         | 98%         | 13.17            | 54        | 95.7%        | 259,700         | 14.4%        | 309,000        | 16.6%        | 311,317        | 26.5%         | 321.0        |
| Feb-13      | 8          | -43%        | 8            | -56%        | 1.00        | 77         | 88%         | 9.63             | 78        | 96.1%        | 254,800         | 7.5%         | 182,500        | -41.5%       | 174,838        | -42.8%        | 315.0        |
| Mar-13      | 11         | -45%        | 17           | -29%        | 0.65        | 76         | 77%         | 6.91             | 81        | 95.1%        | 254,500         | 3.8%         | 282,000        | 3.5%         | 258,636        | -9.1%         | 314.6        |
| Apr-13      | 11         | -35%        | 42           | 100%        | 0.26        | 107        | 138%        | 9.73             | 70        | 97.1%        | 253,000         | 2.4%         | 260,000        | -7.1%        | 284,255        | -3.0%         | 312.7        |
| May-13      | 22         | 38%         | 42           | 56%         | 0.52        | 118        | 127%        | 5.36             | 33        | 98.1%        | 265,000         | 6.8%         | 305,000        | 3.7%         | 329,295        | 7.6%          | 327.6        |
| Jun-13      | 12         | -48%        | 29           | 45%         | 0.41        | 125        | 160%        | 10.42            | 58        | 96.5%        | 266,500         | 7.3%         | 258,750        | 17.1%        | 282,875        | 11.2%         | 329.4        |
| Jul-13      | 24         | 100%        | 39           | 86%         | 0.62        | 132        | 154%        | 5.50             | 44        | 96.5%        | 266,500         | 8.4%         | 282,500        | -7.4%        | 298,729        | -1.9%         | 329.4        |
| Aug-13      | 11         | -31%        | 22           | -21%        | 0.50        | 136        | 127%        | 12.36            | 51        | 95.9%        | 261,300         | 2.3%         | 258,000        | 34.0%        | 260,764        | 34.4%         | 323.0        |
| Sep-13      | 9          | -61%        | 17           | -23%        | 0.53        | 133        | 151%        | 14.78            | 45        | 95.2%        | 262,400         | 3.9%         | 260,000        | -17.1%       | 284,500        | -9.8%         | 324.4        |
| Oct-13      | 10         | -44%        | 23           | 77%         | 0.43        | 137        | 226%        | 13.70            | 69        | 95.7%        | 258,400         | 2.1%         | 311,000        | 7.1%         | 307,200        | -3.1%         | 319.4        |
| Nov-13      | 9          | -10%        | 9            | -40%        | 1.00        | 124        | 188%        | 13.78            | 109       | 96.0%        | 258,200         | 1.4%         | 289,000        | 25.7%        | 293,000        | 17.6%         | 319.2        |
| Dec-13      | 11         | -8%         | 13           | 333%        | 0.85        | 114        | 338%        | 10.36            | 97        | 93.6%        | 255,700         | 3.9%         | 265,000        | 14.0%        | 299,209        | 20.9%         | 316.1        |
| <b>2013</b> | <b>144</b> | <b>-25%</b> | <b>322</b>   | <b>42%</b>  | <b>0.45</b> | <b>113</b> | <b>149%</b> | <b>9.43</b>      | <b>61</b> | <b>96.2%</b> | <b>259,667</b>  | <b>5.3%</b>  | <b>277,000</b> | <b>3.5%</b>  | <b>288,028</b> | <b>3.2%</b>   | <b>321.0</b> |
| Jan-14      | 14         | 133%        | 26           | -57%        | 0.54        | 54         | -32%        | 3.86             | 75        | 95.5%        | 257,000         | -1.0%        | 227,500        | -26.4%       | 273,707        | -12.1%        | 317.7        |
| Feb-14      | 8          | 0%          | 16           | 100%        | 0.50        | 58         | -25%        | 7.25             | 123       | 96.5%        | 260,100         | 2.1%         | 332,500        | 82.2%        | 324,813        | 85.8%         | 321.5        |
| Mar-14      | 13         | 18%         | 16           | -6%         | 0.81        | 59         | -22%        | 4.54             | 65        | 95.0%        | 260,500         | 2.4%         | 321,000        | 13.8%        | 347,177        | 34.2%         | 322.0        |
| Apr-14      | 16         | 45%         | 26           | -38%        | 0.62        | 63         | -41%        | 3.94             | 87        | 95.7%        | 260,900         | 3.1%         | 301,000        | 15.8%        | 337,250        | 18.6%         | 322.5        |
| May-14      | 19         | -14%        | 25           | -40%        | 0.76        | 65         | -45%        | 3.42             | 73        | 96.7%        | 257,500         | -2.8%        | 290,000        | -4.9%        | 291,363        | -11.5%        | 318.3        |
| Jun-14      | 20         | 67%         | 33           | 14%         | 0.61        | 76         | -39%        | 3.80             | 72        | 96.4%        | 257,400         | -3.4%        | 302,450        | 16.9%        | 299,595        | 5.9%          | 318.2        |
| Jul-14      | 9          | -63%        | 30           | -23%        | 0.30        | 89         | -33%        | 9.89             | 81        | 96.5%        | 263,300         | -1.2%        | 270,000        | -4.4%        | 262,311        | -12.2%        | 325.5        |
| Aug-14      | 22         | 100%        | 26           | 18%         | 0.85        | 86         | -37%        | 3.91             | 67        | 95.7%        | 261,100         | -0.1%        | 319,450        | 23.8%        | 300,282        | 15.2%         | 322.7        |
| Sep-14      | 28         | 211%        | 15           | -12%        | 1.87        | 68         | -49%        | 2.43             | 70        | 95.8%        | 266,900         | 1.7%         | 331,950        | 27.7%        | 334,318        | 17.5%         | 329.9        |
| Oct-14      | 9          | -10%        | 22           | -4%         | 0.41        | 71         | -48%        | 7.89             | 32        | 96.4%        | 260,400         | 0.8%         | 315,000        | 1.3%         | 345,322        | 12.4%         | 321.9        |
| Nov-14      | 7          | -22%        | 18           | 100%        | 0.39        | 71         | -43%        | 10.14            | 71        | 97.7%        | 257,200         | -0.4%        | 365,000        | 26.3%        | 357,571        | 22.0%         | 317.9        |
| Dec-14      | 9          | -18%        | 4            | -69%        | 2.25        | 57         | -50%        | 6.33             | 94        | 94.3%        | 266,300         | 4.1%         | 240,000        | -9.4%        | 305,278        | 2.0%          | 329.2        |
| <b>2014</b> | <b>174</b> | <b>21%</b>  | <b>257</b>   | <b>-20%</b> | <b>0.68</b> | <b>68</b>  | <b>-40%</b> | <b>4.70</b>      | <b>74</b> | <b>96.0%</b> | <b>260,717</b>  | <b>0.4%</b>  | <b>302,500</b> | <b>9.2%</b>  | <b>313,528</b> | <b>8.9%</b>   | <b>322.3</b> |
| Jan-15      | 2          | -86%        | 19           | -27%        | 0.11        | 64         | 19%         | 32.00            | 46        | 94.9%        | 254,900         | -0.8%        | 400,000        | 75.8%        | 400,000        | 46.1%         | 315.1        |
| Feb-15      | 7          | -13%        | 12           | -25%        | 0.58        | 65         | 12%         | 9.29             | 102       | 93.1%        | 248,200         | -4.6%        | 260,000        | -21.8%       | 269,086        | -17.2%        | 306.8        |
| Mar-15      | 10         | -23%        | 21           | 31%         | 0.48        | 71         | 20%         | 7.10             | 98        | 94.5%        | 250,100         | -4.0%        | 267,500        | -16.7%       | 254,810        | -26.6%        | 309.1        |
| Apr-15      | 14         | -13%        | 30           | 15%         | 0.47        | 82         | 30%         | 5.86             | 80        | 94.8%        | 256,100         | -1.8%        | 366,000        | 21.6%        | 384,964        | 14.1%         | 316.6        |
| May-15      | 16         | -16%        | 25           | 0%          | 0.64        | 86         | 32%         | 5.38             | 76        | 94.9%        | 253,900         | -1.4%        | 273,000        | -5.9%        | 278,438        | -4.4%         | 313.8        |
| Jun-15      | 14         | -30%        | 29           | -12%        | 0.48        | 88         | 16%         | 6.29             | 108       | 94.7%        | 253,700         | -1.4%        | 257,000        | -15.0%       | 281,893        | -5.9%         | 313.6        |
| Jul-15      | 12         | 33%         | 22           | -27%        | 0.55        | 94         | 6%          | 7.83             | 64        | 95.6%        | 252,400         | -4.1%        | 295,000        | 9.3%         | 289,583        | 10.4%         | 312.0        |
| Aug-15      | 18         | -18%        | 17           | -35%        | 1.06        | 88         | 2%          | 4.89             | 86        | 93.9%        | 257,400         | -1.4%        | 271,000        | -15.2%       | 285,783        | -4.8%         | 318.2        |
| Sep-15      | 5          | -82%        | 24           | 60%         | 0.21        | 98         | 44%         | 19.60            | 46        | 92.6%        | 256,000         | -4.1%        | 225,000        | -32.2%       | 240,600        | -28.0%        | 316.4        |
| Oct-15      | 11         | 22%         | 19           | -14%        | 0.58        | 89         | 25%         | 8.09             | 57        | 94.5%        | 256,400         | -1.5%        | 294,000        | -6.7%        | 264,400        | -23.4%        | 316.9        |
| Nov-15      | 9          | 29%         | 12           | -33%        | 0.75        | 80         | 13%         | 8.89             | 68        | 93.8%        | 244,900         | -4.8%        | 259,900        | -28.8%       | 262,378        | -26.6%        | 302.7        |
| Dec-15      | 1          | -89%        | 12           | 200%        | 0.08        | 72         | 26%         | 72.00            | 200       | 100.0%       | 239,900         | -9.9%        | 124,900        | -48.0%       | 124,900        | -59.1%        | 296.5        |
| <b>2015</b> | <b>119</b> | <b>-32%</b> | <b>242</b>   | <b>-6%</b>  | <b>0.49</b> | <b>81</b>  | <b>20%</b>  | <b>8.21</b>      | <b>81</b> | <b>94.5%</b> | <b>251,992</b>  | <b>-3.3%</b> | <b>275,000</b> | <b>-9.1%</b> | <b>287,727</b> | <b>-8.2%</b>  | <b>311.5</b> |
| Jan-16      | 4          | 100%        | 21           | 11%         | 0.19        | 76         | 19%         | 19.00            | 101       | 91.8%        | 243,700         | -4.4%        | 264,000        | -34.0%       | 266,750        | -33.3%        | 301.2        |
| Feb-16      | 4          | -43%        | 20           | 67%         | 0.20        | 88         | 35%         | 22.00            | 115       | 94.2%        | 245,400         | -1.1%        | 257,500        | -1.0%        | 320,125        | 19.0%         | 303.3        |
| Mar-16      | 5          | -50%        | 29           | 38%         | 0.17        | 106        | 49%         | 21.20            | 66        | 95.0%        | 246,500         | -1.4%        | 372,000        | 39.1%        | 387,800        | 52.2%         | 304.7        |
| Apr-16      | 4          | -71%        | 35           | 17%         | 0.11        | 120        | 46%         | 30.00            | 140       | 91.5%        | 246,700         | -3.7%        | 291,925        | -20.2%       | 300,963        | -21.8%        | 304.9        |
| May-16      | 8          | -50%        | 27           | 8%          | 0.30        | 128        | 49%         | 16.00            | 82        | 95.9%        | 248,800         | -2.0%        | 280,500        | 2.7%         | 300,938        | 8.1%          | 307.5        |
| Jun-16      | 13         | -7%         | 27           | -7%         | 0.48        | 129        | 47%         | 9.92             | 58        | 93.6%        | 244,100         | -3.8%        | 220,000        | -14.4%       | 239,115        | -15.2%        | 301.7        |
| Jul-16      | 11         | -8%         | 20           | -9%         | 0.55        | 123        | 31%         | 11.18            | 79        | 95.4%        | 247,700         | -1.9%        | 309,000        | 4.7%         | 346,182        | 19.5%         | 306.2        |
| Aug-16      | 12         | -33%        | 28           | 65%         | 0.43        | 118        | 34%         | 9.83             | 64        | 93.6%        | 244,200         | -5.1%        | 257,500        | -5.0%        | 294,167        | 2.9%          | 301.9        |
| Sep-16      | 12         | 140%        | 43           | 79%         | 0.28        | 110        | 12%         | 9.17             | 81        | 94.8%        | 253,300         | -1.1%        | 267,250        | 18.8%        | 312,250        | 29.8%         | 313.1        |
| Oct-16      | 8          | -27%        | 30           | 58%         | 0.27        | 115        | 29%         | 14.38            | 74        | 92.8%        | 249,700         | -2.6%        | 261,750        | -11.0%       | 287,813        | 8.9%          | 308.7        |
| Nov-16      | 7          | -22%        | 15           | 25%         | 0.47        | 112        | 40%         | 16.00            | 103       | 92.6%        | 230,300         | -6.0%        | 250,000        | -3.8%        | 254,571        | -3.0%         | 284.7        |
| Dec-16      | 5          | 400%        | 5            | -58%        | 1.00        | 101        | 40%         | 20.20            | 126       | 92.5%        | 217,900         | -9.2%        | 195,000        | 56.1%        | 269,200        | 115.5%        | 269.3        |
| <b>2016</b> | <b>93</b>  | <b>-22%</b> | <b>300</b>   | <b>24%</b>  | <b>0.31</b> | <b>111</b> | <b>36%</b>  | <b>14.26</b>     | <b>83</b> | <b>94.0%</b> | <b>243,192</b>  | <b>-3.5%</b> | <b>267,000</b> | <b>-2.9%</b> | <b>295,934</b> | <b>2.9%</b>   | <b>300.6</b> |
| Jan-17      | 6          | 50%         | 13           | -38%        | 0.46        | 88         | 16%         | 14.67            | 109       | 93.9%        | 211,000         | -13.4%       | 234,000        | -11.4%       | 288,417        | 8.1%          | 260.8        |
| Feb-17      | 6          | 50%         | 22           | 10%         | 0.27        | 98         | 11%         | 16.33            | 116       | 90.9%        | 230,200         | -6.2%        | 282,000        | 9.5%         | 391,500        | 22.3%         | 284.5        |
| Mar-17      | 9          | 80%         | 21           | -28%        | 0.43        | 105        | -1%         | 11.67            | 138       | 93.9%        | 246,100         | -0.2%        | 424,762        | 14.2%        | 332,862        | -14.2%        | 304.2        |
| Apr-17      | 12         | 200%        | 30           | -14%        | 0.40        | 110        | -8%         | 9.17             | 105       | 91.8%        | 245,200         | -0.6%        | 244,500        | -16.2%       | 258,958        | -14.0%        | 303.1        |
| May-17      | 15         | 88%         | 34           | 26%         | 0.44        | 120        | -6%         | 8.00             | 75        | 94.0%        | 243,500         | -2.1%        | 250,500        | -10.7%       | 256,700        | -14.7%        | 301.0        |
| Jun-17      | 15         | 15%         | 34           | 26%         | 0.44        | 129        | 0%          | 8.60             | 65        | 93.5%        | 242,700         | -0.6%        | 246,000        | 11.8%        | 240,533        | 0.6%          | 300.0        |
| Jul-17      | 9          | -18%        | 17           | -15%        | 0.53        | 123        | 0%          | 13.67            | 85        | 94.1%        | 242,100         | -2.3%        | 215,000        | -30.4%       | 221,167        | -36.1%        | 299.3        |
| Aug-17      | 15         | 25%         | 32           | 14%         | 0.47        | 123        | 4%          | 8.20             | 87        | 92.9%        | 243,500         | -0.3%        | 187,000        | -27.4%       | 220,300        | -25.1%        | 301.0        |
| Sep-17      | 6          | -50%        | 27           | -37%        | 0.22        | 125        | 14%         | 20.83            | 58        | 94.9%        | 241,600         | -4.6%        | 273,750        | 2.4%         | 262,083        | -16.1%        | 298.6        |
| Oct-17      | 6          | -25%        | 13           | -57%        | 0.46        | 120        | 4%          | 20.00            | 63        | 93.5%        | 238,900         | -4.3%        | 271,000        | 3.5%         | 255,090        | -11.4%        | 295.3        |
| Nov-17      | 11         | 57%         | 10           | -33%        | 1.10        | 109        | -3%         | 9.91             | 87        | 89.8%        | 239,700         | 4.1%         | 190,000        | -24.0%       | 188,727        | -25.9%        | 296.3        |
| Dec-17      | 9          | 80%         | 13           | 160%        | 0.69        | 104        | 3%          | 11.56            | 113       | 94.2%        | 238,600         | 9.5%         | 256,000        | 31.3%        | 275,056        | 2.2%          | 294.9        |
| <b>2017</b> | <b>119</b> | <b>28%</b>  | <b>266</b>   | <b>-11%</b> | <b>0.45</b> | <b>113</b> | <b>2%</b>   | <b>11.38</b>     | <b>90</b> | <b>93.1%</b> | <b>238,592</b>  | <b>-1.9%</b> | <b>248,000</b> | <b>-7.1%</b> | <b>257,066</b> | <b>-13.1%</b> | <b>294.9</b> |
| Jan-18      | 10         | 67%         | 17           | 31%         | 0.59        | 102        | 16%         | 10.20            | 124       | 94.2%        | 224,300         | 6.3%         | 267,000        | 14.1%        | 292,750        | 1.5%          | 277.3        |
| Feb-18      | 1          | -83%        | 7            | -68%        | 0.14        | 99         | 1%          | 99.00            | 202       | 96.0%        | 237,000         | 3.0%         | 216,000        | -23.4%       | 216,000        | -44.8%        | 293.0        |
| Mar-18      | 3          | -67%        | 19           | -10%        | 0.16        | 104        | -1%         | 34.67            | 31        | 91.5%        | 224,600         | -8.7%        | 100,000        | -76.5%       | 111,000        | -66.7%        | 277.6        |
| Apr-18      | 13         | 8%          | 37           | 23%         | 0.35        | 117        | 6%          | 9.00             | 118       | 94.9%        | 220,800         | -10.0%       | 265,000        | 8.4%         | 261,038        | 0.8%          | 272.9        |
| May-18      | 9          | -40%        | 30           | -12%        | 0.30        | 126        | 5%          | 14.00            | 81        | 92.0%        | 214,800         | -11.8%       | 209,000        | -16.6%       | 247,839        | -3.5%         | 265.5        |
| Jun-18      | 7          | -53%        | 32           | -6%         | 0.22        | 138        | 7%          | 19.71            | 95        | 91.9%        | 223,300         | -8.0%        | 215,000        | -12.6%       | 247,429        | 2.9%          | 276.0        |
| Jul-18      | 11         | 22%         | 29           | 71%         | 0.38        | 142        | 15%         | 12.91            | 99        | 92.8%        | 226,400         | -6.5%        | 195,000        | -9.3%        | 215,682        | -2.5%         | 279.9        |
| Aug-18      | 7          | -53%        | 25           | -22%        | 0.28        | 150        | 22%         |                  |           |              |                 |              |                |              |                |               |              |

