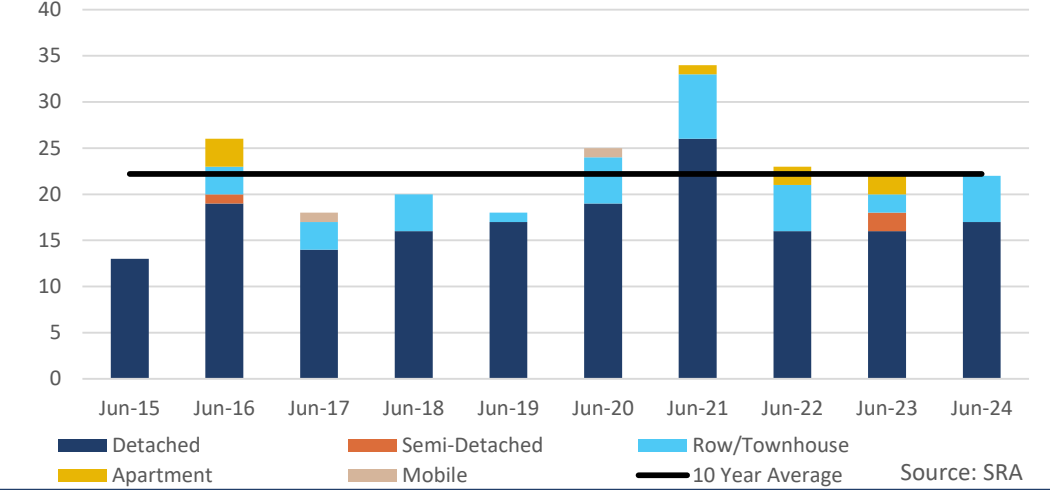




Monthly Sales Comparison




SALES

22

0.0% Y/Y | ↑ 24.4% YTD

VS. 10-YEAR AVERAGE

↓ 0.9% | ↑ 11.4% YTD



NEW LISTINGS

14


↓ 50.0% Y/Y | ↓ 6.8% YTD

VS. 10-YEAR AVERAGE

↓ 61.7% | ↓ 41.9% YTD

TOTAL RESIDENTIAL BENCHMARK PRICE

\$ 398,800 | **↑ 5.5%** Y/Y



Monthly trend*



INVENTORY

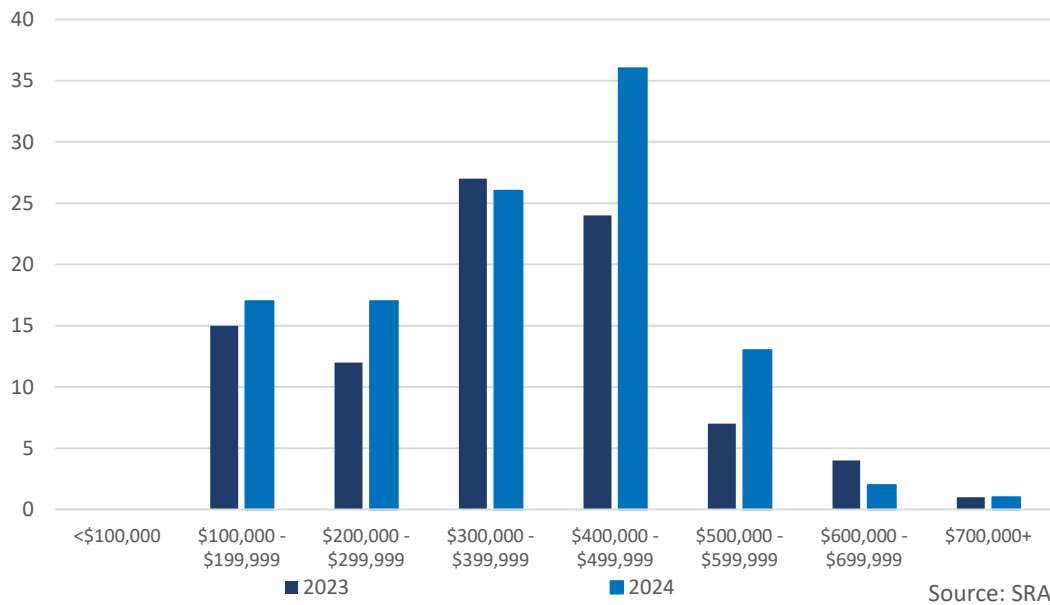
22

↓ 51.1% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 75.6% | ↓ 61.3% YTD

Residential Sales by Price Range




MONTHS OF SUPPLY

1.00

↓ 51.1% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 77.4% | ↓ 67.8% YTD



MARTENSVILLE - JUNE 2024

June 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	17	6%	10	-44%	13	-54%	0.76	-56%	19	\$471,800	10%	\$445,082	0%
Semi-Detached	0	-100%	0	-100%	0	-100%	-	-	-	-	-	-	-
Row/Townhouse	5	150%	3	-25%	6	-45%	1.20	-78%	64	\$212,600	10%	\$272,340	25%
Apartment	0	-100%	0	-100%	2	-33%	-	-	-	\$220,500	13%	-	-
Acreage	0	-	0	-	0	-	-	-	-	-	-	-	-
Mobile	0	-	1	-	1	-	-	-	-	-	-	-	-
Muti-Family	0	-	0	-	0	-	-	-	-	-	-	-	-
Total Residential	22	0%	14	-50%	22	-51%	1.00	-51%	30	\$398,800	6%	\$405,823	4%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	22	-1%	37	-62%	90	-76%	4.43	-77%	50	\$338,800	18%	\$329,388	23%

Year-to-Date

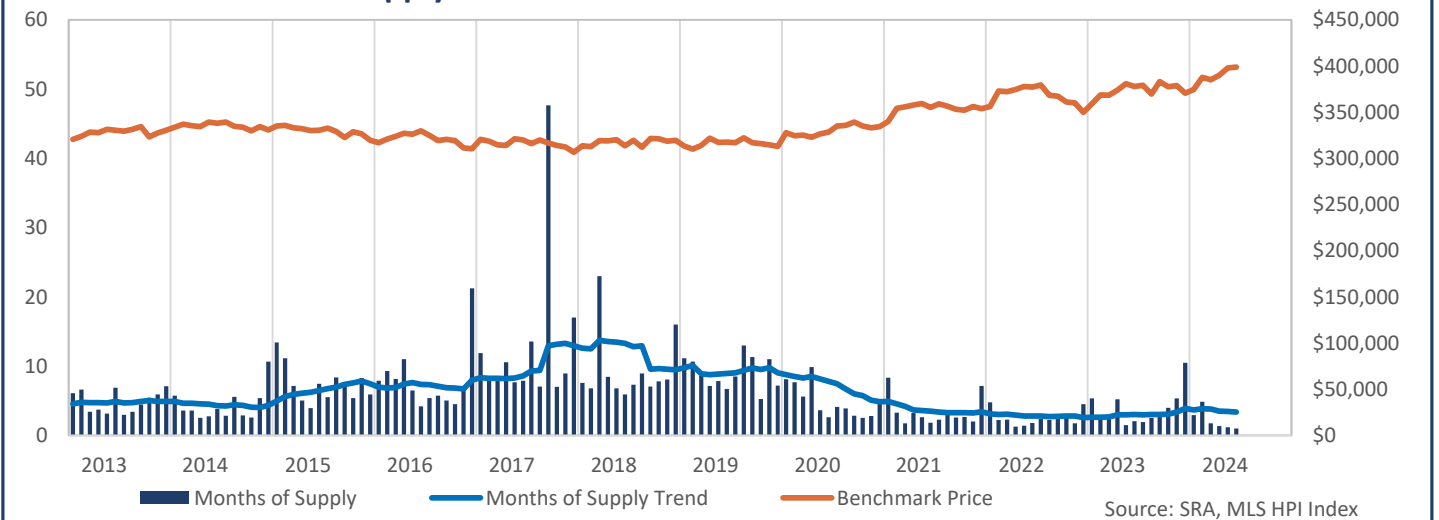
June 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	66	14%	77	-17%	19	-12%	1.74	-22%	58	\$455,217	8%	\$449,105	4%
Semi-Detached	5	-29%	3	-57%	1	-45%	1.20	-24%	63	-	-	\$385,300	6%
Row/Townhouse	34	89%	38	41%	10	16%	1.71	-39%	42	\$206,200	10%	\$234,068	13%
Apartment	7	40%	5	0%	3	-50%	2.14	-64%	70	\$214,000	10%	\$303,271	37%
Acreage	0	-100%	0	-	0	-100%	-	-	-	-	-	-	-
Mobile	0	-100%	1	0%	0	-80%	-	-	-	-	-	-	-
Muti-Family	0	-	0	-	0	-	-	-	-	-	-	-	-
Total Residential	112	24%	124	-7%	33	-15%	1.74	-32%	54	\$389,017	5%	\$371,863	1%

10-Year Averages

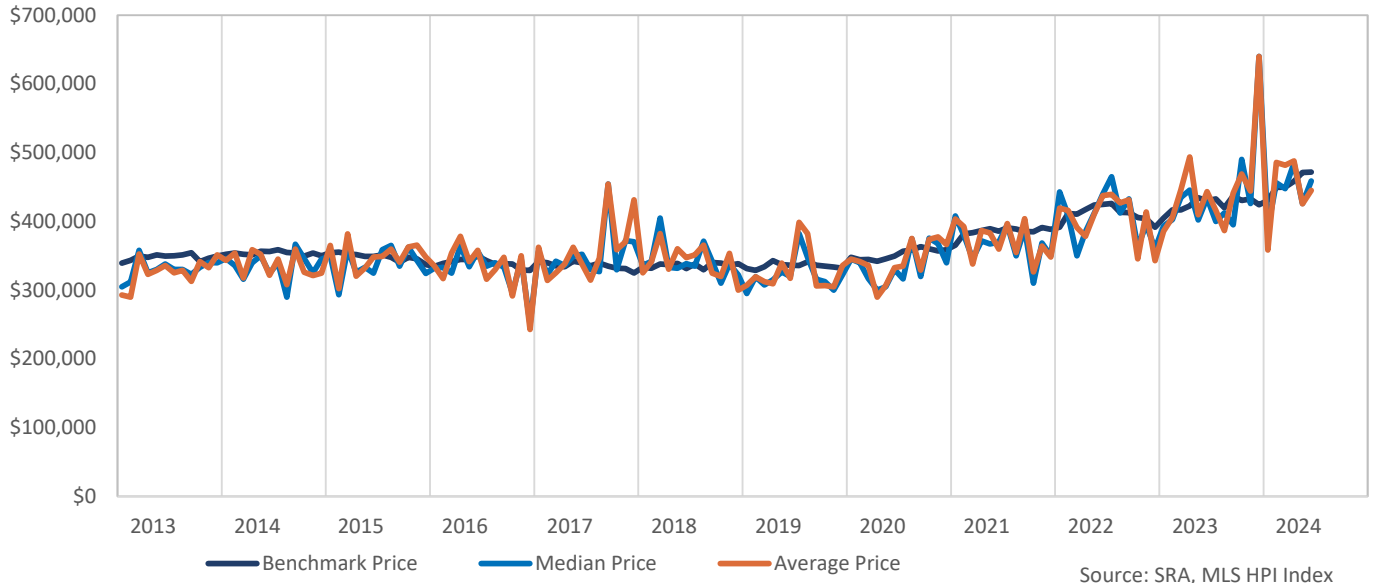
	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	101	11%	214	-42%	84	-61%	5.41	-68%	53	\$336,612	16%	\$326,816	14%

Residential Months of Supply and Price

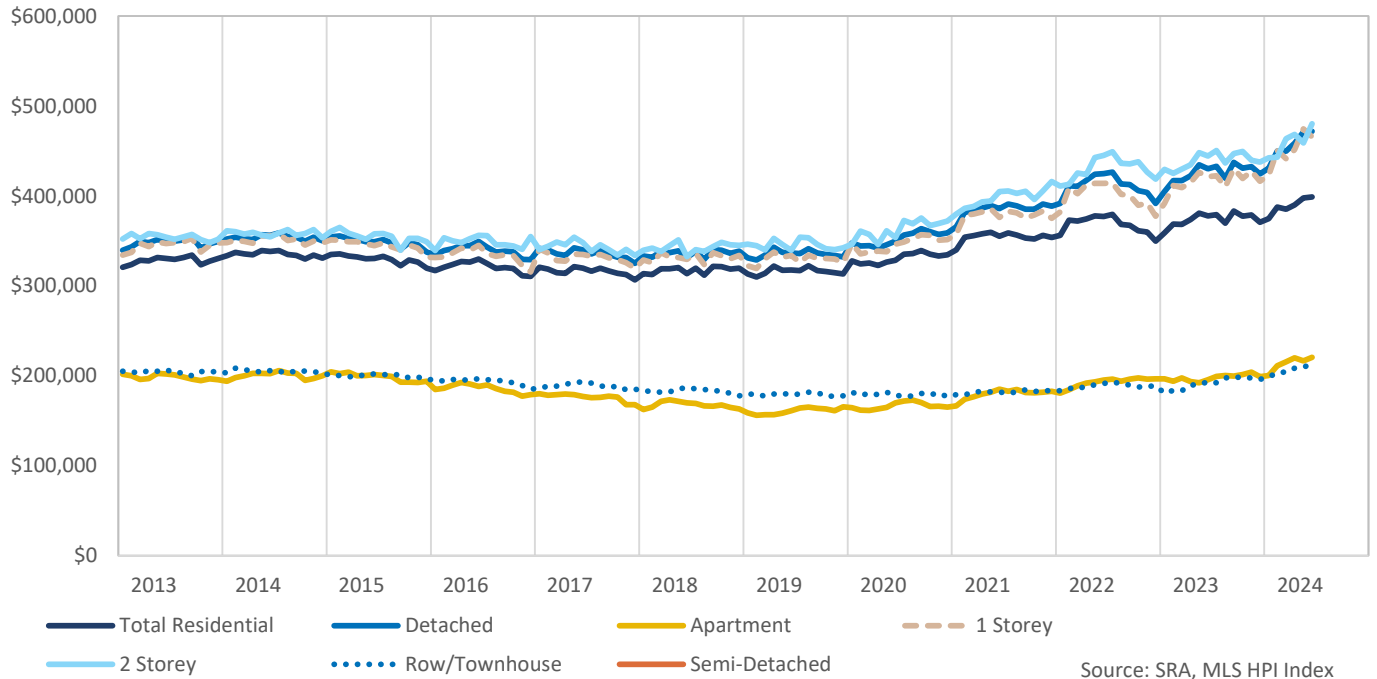




Detached Pricing



Benchmark Price





HPI Benchmark Attributes

Composite	
Bedrooms, Above Ground	3
Bathrooms, Full	2
Bathrooms, Half	0
Garage	Attached, Double width
Gross Living Area, Above Ground (Sq. Ft.)	1158
Lot Size	-
Fireplaces, Number of	0
Year Built	2008
June 2024 Benchmark Price	\$398,800
Detached Share of Sales, Last 3 Years	70%
Semi-Detached Share of Sales, Last 3 Years	2%
Apartment Share of Sales, Last 3 Years	4%
Townhouse Share of Sales, Last 3 Years	24%

	Detached	1 Storey	2 Storey
Bedrooms, Above Ground	3	3	3
Bathrooms, Full	2	2	2
Bathrooms, Half	0	0	1
Garage	Attached, Double width	Attached, Double width	Attached, Double width
Gross Living Area, Above Ground (Sq. Ft.)	1216	1167	1370
Lot Size	6156	6257	5700
Fireplaces, Number of	0	0	0
Year Built	2008	2008	2010
June 2024 Benchmark Price	\$471,800	\$465,600	\$480,200
Share of Total Sales, Last 3 Years	70%	48%	24%

	Semi-Detached	Row/Townhouse	Apartment
Bedrooms, Above Ground	-	2	2
Bathrooms, Full	-	1	1
Bathrooms, Half	-	0	0
Garage	-	-	Attached, Single width
Gross Living Area, Above Ground (Sq. Ft.)	-	949	1062
Fireplaces, Number of	-	0	0
Year Built	-	2009	1997
June 2024 Benchmark Price	-	\$212,600	\$220,500
Share of Total Sales, Last 3 Years	2%	24%	4%

