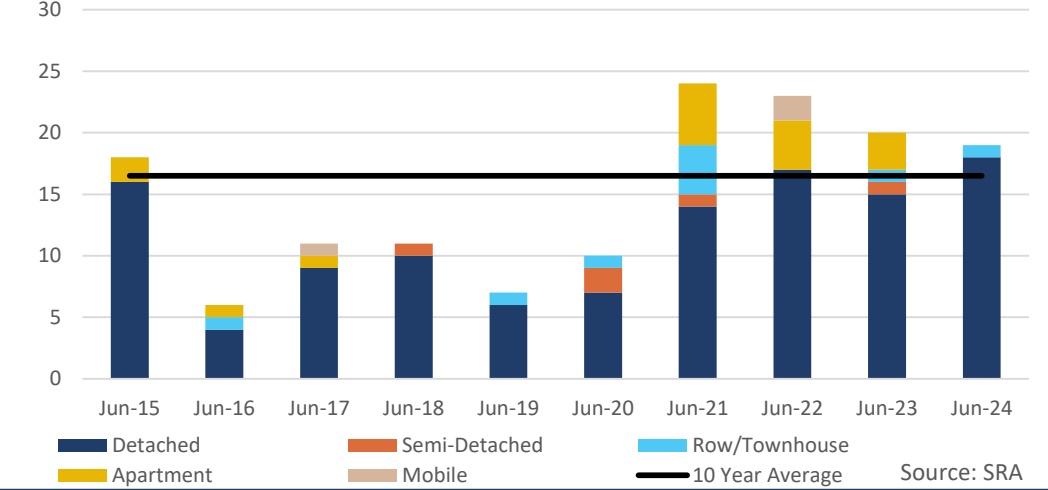


Monthly Sales Comparison



SALES

21

0.0% Y/Y | ↓ 14.0% YTD

VS. 10-YEAR AVERAGE

↑ 27.3% | ↑ 2.6% YTD

NEW LISTINGS

28

↓ 30.0% Y/Y | ↓ 14.1% YTD

VS. 10-YEAR AVERAGE

↓ 33.0% | ↓ 33.1% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 274,948 ↑ **16.9%** Y/Y

Monthly trend*

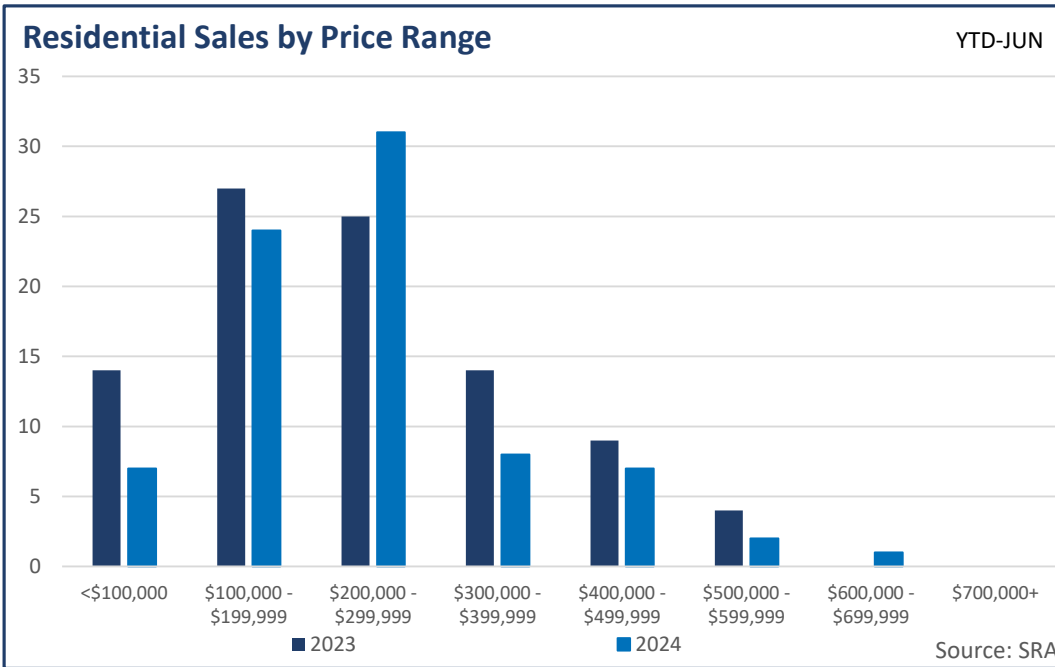
INVENTORY

95

↓ 26.4% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 50.9% | ↓ 48.0% YTD



MONTHS OF SUPPLY

4.52

↓ 26.4% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 71.1% | ↓ 55.2% YTD



ESTEVAN CA - JUNE 2024

June 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	18	20%	22	-15%	48	-39%	2.67	-49%	105	\$263,556	5%
Semi-Detached	0	-100%	0	-100%	7	600%	-	-	-	-	-
Row/Townhouse	1	0%	1	0%	4	-33%	4.00	-33%	22	\$254,900	20%
Apartment	0	-100%	3	-50%	21	-5%	-	-	-	-	-
Acreage	2	100%	1	-75%	9	-18%	4.50	-59%	30	\$387,500	2%
Mobile	0	-	0	-100%	2	-60%	-	-	-	-	-
Mutli-Family	0	-	1	-	4	-20%	-	-	-	-	-
Total Residential	21	0%	28	-30%	95	-26%	4.52	-26%	94	\$274,948	17%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	17	27%	42	-33%	194	-51%	15.63	-71%	109	\$276,517	-1%

Year-to-Date

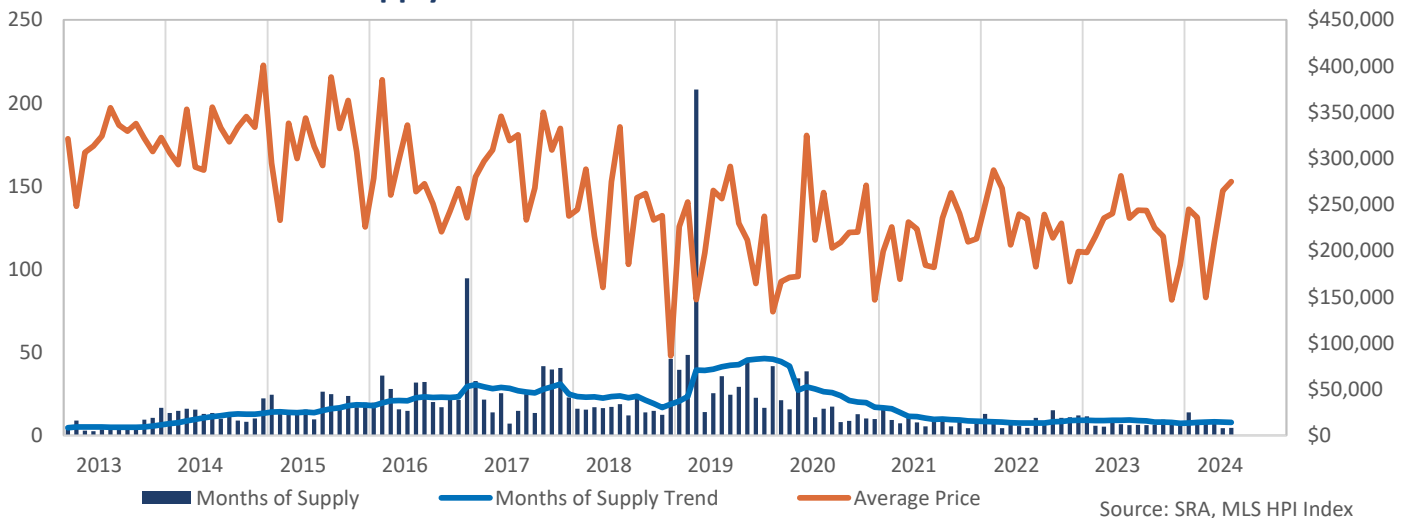
June 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	61	-5%	94	-22%	50	-22%	4.90	-18%	79	\$250,343	-1%
Semi-Detached	1	-50%	7	250%	6	450%	33.00	1000%	223	\$260,000	-18%
Row/Townhouse	4	-33%	8	33%	3	-55%	4.25	-33%	26	\$219,475	9%
Apartment	8	-43%	24	14%	19	-5%	13.88	66%	95	\$96,688	-14%
Acreage	6	0%	7	-46%	10	-6%	9.67	-6%	146	\$350,667	-6%
Mobile	0	-	2	-50%	3	38%	-	-	-	-	-
Mutli-Family	0	-100%	4	0%	2	-30%	-	-	-	-	-
Total Residential	80	-14%	146	-14%	92	-14%	6.88	0%	85	\$241,079	2%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	78	3%	218	-33%	176	-48%	15.35	-55%	101	\$262,233	-8%

Residential Months of Supply and Price



ESTEVAN CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	16	-27%	36	-16%	0.44	89	20%	5.56	75	98.1%	280,000	27.3%	321,225	40.8%
Feb-13	11	-63%	24	-66%	0.46	99	-6%	9.00	59	95.7%	249,900	6.4%	247,973	-7.3%
Mar-13	28	-26%	32	-9%	0.88	81	-17%	2.89	91	96.2%	281,000	20.9%	306,476	21.2%
Apr-13	33	22%	40	25%	0.83	85	-15%	2.58	49	97.3%	286,000	24.4%	313,297	12.8%
May-13	25	-38%	39	-43%	0.64	90	-27%	3.60	39	97.2%	340,000	47.9%	324,292	34.9%
Jun-13	26	4%	36	16%	0.72	92	-23%	3.54	48	97.0%	370,000	68.2%	354,723	41.4%
Jul-13	28	17%	35	21%	0.80	89	-25%	3.18	64	97.5%	335,500	42.2%	336,179	20.9%
Aug-13	23	-8%	87	142%	0.26	131	11%	5.70	49	96.4%	326,500	29.6%	329,352	20.0%
Sep-13	29	21%	47	81%	0.62	132	18%	4.55	50	97.7%	345,000	21.3%	337,578	9.3%
Oct-13	17	13%	56	143%	0.30	161	48%	9.47	64	97.3%	325,000	22.6%	321,789	9.5%
Nov-13	15	-25%	26	136%	0.58	158	82%	10.53	52	96.1%	300,000	27.1%	307,360	17.9%
Dec-13	9	-25%	19	36%	0.47	149	94%	16.56	60	95.0%	297,000	-8.5%	322,389	3.5%
2013	260	-14%	477	14%	0.55	113	9%	5.22	58	97.0%	312,500	31.7%	322,607	21.2%
Jan-14	11	-31%	29	-19%	0.38	149	67%	13.55	83	96.9%	320,000	14.3%	306,136	-4.7%
Feb-14	16	45%	112	367%	0.14	235	137%	14.69	37	97.9%	307,500	23.0%	293,170	18.2%
Mar-14	15	-46%	38	19%	0.39	241	198%	16.07	92	97.9%	325,000	15.7%	353,242	15.3%
Apr-14	17	-48%	54	35%	0.31	264	211%	15.53	64	97.0%	313,000	9.4%	290,614	-7.2%
May-14	21	-16%	41	5%	0.51	272	202%	12.95	74	96.2%	290,000	-14.7%	287,233	-11.4%
Jun-14	20	-23%	38	6%	0.53	271	195%	13.55	81	96.6%	335,000	-9.5%	355,585	0.2%
Jul-14	20	-29%	89	154%	0.22	200	125%	10.00	50	95.9%	311,500	-7.2%	332,977	-1.0%
Aug-14	17	-26%	53	-39%	0.32	217	66%	12.76	60	95.8%	293,000	-10.3%	317,945	-3.5%
Sep-14	25	-14%	51	9%	0.49	221	67%	8.84	77	96.3%	299,000	-13.3%	333,760	-1.1%
Oct-14	22	29%	25	-55%	0.88	182	13%	8.27	93	97.0%	332,500	2.3%	345,242	7.3%
Nov-14	17	13%	24	-8%	0.71	173	9%	10.18	75	94.4%	295,000	-1.7%	333,853	8.6%
Dec-14	7	-22%	53	179%	0.13	156	5%	22.29	93	97.0%	370,000	24.6%	400,786	24.3%
2014	208	-20%	607	27%	0.34	215	90%	12.41	72	96.5%	311,000	-0.5%	326,567	1.2%
Jan-15	7	-36%	39	34%	0.18	171	15%	24.43	88	95.2%	282,900	-11.6%	294,938	-3.7%
Feb-15	12	-25%	36	-68%	0.33	181	-23%	15.08	91	94.8%	233,250	-24.1%	232,875	-20.6%
Mar-15	15	0%	45	18%	0.33	194	-20%	12.93	77	94.9%	305,000	-6.2%	337,987	-4.3%
Apr-15	16	-6%	56	4%	0.29	220	-17%	13.75	94	94.5%	299,500	-4.3%	299,838	3.2%
May-15	15	-29%	42	2%	0.36	233	-14%	15.53	89	94.6%	300,000	3.4%	343,627	19.6%
Jun-15	24	20%	55	45%	0.44	231	-15%	9.63	54	96.7%	314,950	-6.0%	313,106	-11.9%
Jul-15	8	-60%	29	-67%	0.28	210	5%	26.25	60	94.1%	255,000	-18.1%	292,125	-12.3%
Aug-15	9	-47%	47	-11%	0.19	223	3%	24.78	104	110.4%	319,678	9.1%	387,898	22.0%
Sep-15	14	-44%	40	-22%	0.35	215	-3%	15.36	135	94.4%	333,500	11.5%	332,357	-0.4%
Oct-15	9	-59%	29	16%	0.31	213	17%	23.67	102	94.7%	305,000	-8.3%	362,656	5.0%
Nov-15	12	-29%	25	4%	0.48	204	18%	17.00	135	92.4%	299,950	1.7%	306,908	-8.1%
Dec-15	9	29%	28	-47%	0.32	178	14%	19.78	93	92.5%	220,500	-40.4%	225,600	-43.7%
2015	150	-28%	471	-22%	0.32	206	-4%	16.49	91	95.7%	299,900	-3.6%	312,357	-4.4%
Jan-16	9	29%	33	-15%	0.27	178	4%	19.78	105	91.5%	290,000	2.5%	278,389	-5.6%
Feb-16	5	-58%	65	81%	0.08	180	-1%	36.00	95	96.8%	330,000	41.5%	384,980	65.3%
Mar-16	7	-53%	36	-20%	0.19	196	1%	28.00	99	88.3%	250,000	-18.0%	260,429	-22.9%
Apr-16	13	-19%	29	-48%	0.45	203	-8%	15.62	110	93.3%	300,000	0.2%	298,538	-0.4%
May-16	14	-7%	38	-10%	0.37	207	-11%	14.79	107	95.5%	330,000	10.0%	335,877	-2.3%
Jun-16	7	-71%	44	-20%	0.16	222	-4%	31.71	184	91.9%	285,000	-9.5%	264,000	-15.7%
Jul-16	7	-13%	34	17%	0.21	225	7%	32.14	84	93.9%	275,000	7.8%	272,643	-6.7%
Aug-16	11	22%	35	-26%	0.31	221	-1%	20.09	105	95.1%	255,000	-20.2%	250,745	-35.4%
Sep-16	13	-7%	46	15%	0.28	220	2%	16.92	95	92.7%	200,000	-40.0%	220,462	-33.7%
Oct-16	10	11%	28	-3%	0.36	214	0%	21.40	109	90.1%	230,000	-24.6%	242,900	-33.0%
Nov-16	10	-17%	33	32%	0.30	214	5%	21.40	124	94.6%	288,000	-4.0%	267,200	-12.9%
Dec-16	2	-78%	16	-43%	0.13	189	6%	94.50	92	96.5%	235,500	6.8%	235,500	4.4%
2016	108	-28%	437	-7%	0.25	206	0%	22.86	109	93.3%	269,500	-10.1%	275,827	-11.7%
Jan-17	6	-33%	40	21%	0.15	196	10%	32.67	109	93.9%	254,500	-12.2%	279,996	0.6%
Feb-17	9	80%	23	-65%	0.39	194	8%	21.56	108	94.1%	275,000	-16.7%	296,833	-22.9%
Mar-17	14	100%	25	-31%	0.56	193	-2%	13.79	120	94.2%	302,500	21.0%	309,100	18.7%
Apr-17	8	-38%	38	31%	0.21	203	0%	25.38	98	95.3%	346,000	15.3%	345,525	15.7%
May-17	28	100%	49	29%	0.57	199	-4%	7.11	112	94.0%	294,950	-10.6%	319,163	-5.0%
Jun-17	13	86%	35	-20%	0.37	191	-14%	14.69	97	96.2%	320,000	12.3%	325,627	23.3%
Jul-17	8	14%	34	0%	0.24	198	-12%	24.75	107	92.4%	215,000	-21.8%	233,250	-14.4%
Aug-17	15	36%	35	0%	0.43	202	-9%	13.47	115	93.3%	270,000	5.9%	267,860	6.8%
Sep-17	5	-62%	46	0%	0.11	208	-5%	41.60	79	94.5%	425,000	112.5%	350,000	58.8%
Oct-17	5	-50%	25	-11%	0.20	198	-7%	39.60	132	90.9%	355,000	54.3%	308,900	27.2%
Nov-17	5	-50%	28	-15%	0.18	203	-5%	40.60	45	91.5%	365,000	26.7%	332,300	24.4%
Dec-17	8	300%	19	19%	0.42	183	-3%	22.88	105	92.3%	185,000	-21.4%	237,488	0.8%
2017	124	15%	397	-9%	0.31	197	-4%	19.10	106	93.9%	280,500	4.1%	301,230	9.2%
Jan-18	11	83%	24	-40%	0.46	176	-10%	16.00	157	89.3%	250,000	-1.8%	244,414	-12.7%
Feb-18	11	22%	20	-13%	0.55	171	-12%	15.55	123	95.8%	315,000	14.5%	288,391	-2.8%
Mar-18	11	-21%	43	72%	0.26	187	-3%	17.00	119	92.1%	177,500	-41.3%	215,773	-30.2%
Apr-18	12	50%	38	0%	0.32	197	-3%	16.42	131	94.8%	140,000	-59.5%	160,358	-53.6%
May-18	12	-57%	46	-6%	0.26	205	3%	17.08	49	95.2%	282,500	-4.2%	274,708	-13.9%
Jun-18	12	-8%	45	29%	0.27	226	18%	18.83	121	94.2%	307,500	-3.9%	333,922	2.5%
Jul-18	18	125%	31	-9%	0.58	218	10%	12.11	164	92.7%	142,500	-33.7%	185,161	-20.6%
Aug-18	9	-40%	32	-9%	0.28	224	11%	24.89	91	92.9%	290,000	7.4%	257,389	-3.9%
Sep-18	15	200%	27	-41%	0.56	207	0%	13.80	87	92.6%	290,000	-31.8%	262,065	-25.1%
Oct-18	13	160%	30	20%	0.43	192	-3%	14.77	118	89.9%	225,000	-36.6%	233,413	-24.4%
Nov-18	15	200%	37	32%	0.41	186	-8%	12.40	128	94.3%	247,500	-32.2%	237,827	-28.4%
Dec-18	4	-50%	15	-21%	0.27	184	1%	46.00	79	83.1%	90,375	-51.1%	86,188	-63.7%
2018	143	15%	388	-2%	0.37	198	0%	16.59	118	93.0%	250,000	-10.9%	237,686	-21.1%

ESTEVAN CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	5	-55%	34	42%	0.15	197	12%	39.40	101	91.5%	230,000	-8.0%	226,000	-7.5%
Feb-19	4	-64%	20	0%	0.20	194	13%	48.50	80	94.5%	305,000	-3.2%	252,750	-12.4%
Mar-19	1	-91%	33	-23%	0.03	208	11%	208.00	11	94.9%	147,000	-17.2%	147,000	-31.9%
Apr-19	15	25%	44	16%	0.34	212	8%	14.13	134	91.9%	205,000	46.4%	197,467	23.1%
May-19	9	-25%	47	2%	0.19	229	12%	25.44	152	90.6%	220,000	-22.1%	265,222	-3.5%
Jun-19	7	-42%	50	11%	0.14	250	11%	35.71	140	95.0%	247,000	-19.7%	256,286	-23.2%
Jul-19	10	-44%	32	3%	0.31	245	12%	24.50	67	93.6%	310,100	117.6%	291,200	57.3%
Aug-19	8	-11%	23	-28%	0.35	234	4%	29.25	113	87.1%	203,000	-30.0%	229,625	-10.8%
Sep-19	5	-67%	31	15%	0.16	225	9%	45.00	97	90.9%	238,000	-17.9%	211,600	-19.3%
Oct-19	9	-31%	25	-17%	0.36	204	6%	22.67	81	89.3%	130,000	-42.2%	164,556	-29.5%
Nov-19	11	-27%	20	-46%	0.55	182	-2%	16.55	167	89.3%	262,500	6.1%	237,227	-0.3%
Dec-19	4	0%	14	-7%	0.29	167	-9%	41.75	88	84.3%	150,000	66.0%	133,750	55.2%
2019	88	-38%	373	-4%	0.24	212	7%	28.94	116	91.1%	216,750	-13.3%	225,724	-5.0%
Jan-20	8	60%	29	-15%	0.28	169	-14%	21.13	120	91.9%	131,500	-42.8%	166,375	-26.4%
Feb-20	10	150%	18	-10%	0.56	157	-19%	15.70	86	91.1%	140,000	-54.1%	171,100	-32.3%
Mar-20	5	400%	37	12%	0.14	172	-17%	34.40	121	90.8%	135,000	-8.2%	172,200	17.1%
Apr-20	4	-73%	12	-73%	0.33	154	-27%	38.50	96	94.3%	310,000	51.2%	325,000	64.6%
May-20	14	56%	31	-34%	0.45	153	-33%	10.93	99	91.2%	169,500	-23.0%	211,700	-20.2%
Jun-20	10	43%	39	-22%	0.26	160	-36%	16.00	132	93.4%	290,000	17.4%	262,950	2.6%
Jul-20	10	0%	41	28%	0.24	174	-29%	17.40	122	91.6%	177,500	-42.8%	202,943	-30.3%
Aug-20	21	163%	31	35%	0.68	169	-28%	8.05	129	92.7%	210,000	3.4%	208,926	-9.0%
Sep-20	19	280%	39	26%	0.49	166	-26%	8.74	76	91.6%	215,000	-9.7%	219,879	3.9%
Oct-20	13	44%	36	44%	0.36	167	-18%	12.85	46	90.6%	220,000	69.2%	220,115	33.8%
Nov-20	15	36%	21	5%	0.71	153	-16%	10.20	73	91.2%	275,000	4.8%	270,817	14.2%
Dec-20	14	250%	20	43%	0.70	137	-18%	9.79	99	88.2%	136,250	-9.2%	146,707	9.7%
2020	143	63%	354	-5%	0.40	161	-24%	13.50	98	91.6%	195,000	-10.0%	212,367	-5.9%
Jan-21	8	0%	22	-24%	0.36	136	-20%	17.00	87	92.1%	196,500	49.4%	199,375	19.8%
Feb-21	14	40%	16	-11%	0.88	129	-18%	9.21	121	92.0%	190,000	35.7%	225,714	31.9%
Mar-21	19	280%	44	19%	0.43	139	-19%	7.32	94	93.6%	135,000	0.0%	169,184	-1.8%
Apr-21	13	225%	31	158%	0.42	146	-5%	11.23	86	95.1%	212,000	-31.6%	231,115	-28.9%
May-21	20	43%	44	42%	0.45	156	2%	7.80	107	95.7%	218,750	29.1%	223,508	5.6%
Jun-21	26	160%	29	-26%	0.90	142	-11%	5.46	121	92.1%	182,450	-37.1%	184,158	-30.0%
Jul-21	17	70%	37	-10%	0.46	148	-15%	8.71	56	92.8%	200,000	12.7%	181,906	-10.4%
Aug-21	16	-24%	26	-16%	0.62	143	-15%	8.94	64	93.9%	244,500	16.4%	235,431	12.7%
Sep-21	25	32%	25	-36%	1.00	134	-19%	5.36	94	93.8%	247,000	14.9%	262,620	19.4%
Oct-21	13	0%	20	-44%	0.65	130	-22%	10.00	136	93.0%	239,000	8.6%	240,250	9.1%
Nov-21	25	67%	21	0%	1.19	107	-30%	4.28	93	91.8%	190,000	-30.9%	209,716	-22.6%
Dec-21	12	-14%	20	0%	0.60	101	-26%	8.42	121	92.8%	188,750	38.5%	212,875	45.1%
2021	208	45%	335	-5%	0.62	134	-17%	7.75	98	93.3%	200,000	2.6%	214,316	0.9%
Jan-22	8	0%	16	-27%	0.50	104	-24%	13.00	133	94.4%	192,000	-2.3%	249,750	25.3%
Feb-22	13	-7%	20	25%	0.65	104	-19%	8.00	74	95.4%	300,200	58.0%	287,269	27.3%
Mar-22	24	26%	32	-27%	0.75	104	-25%	4.33	95	94.0%	241,500	78.9%	267,592	58.2%
Apr-22	14	8%	23	-26%	0.61	102	-30%	7.29	100	94.9%	155,000	-26.9%	206,321	-10.7%
May-22	20	0%	42	-5%	0.48	112	-28%	5.60	82	95.8%	231,250	5.7%	239,693	7.2%
Jun-22	25	-4%	43	48%	0.58	114	-20%	4.56	78	92.9%	190,000	4.1%	234,340	27.2%
Jul-22	11	-35%	26	-30%	0.42	117	-21%	10.64	67	94.3%	131,000	-34.5%	182,627	0.4%
Aug-22	16	0%	36	38%	0.44	128	-10%	8.00	73	95.6%	253,425	3.7%	239,141	1.6%
Sep-22	9	-64%	29	16%	0.31	137	2%	15.22	85	93.3%	160,000	-35.2%	213,944	-18.5%
Oct-22	12	-8%	17	-15%	0.71	126	-3%	10.50	91	92.7%	215,500	-9.8%	229,742	-4.4%
Nov-22	11	-56%	15	-29%	0.73	120	12%	10.91	85	90.8%	168,000	-11.6%	166,364	-20.7%
Dec-22	9	-25%	10	-50%	0.90	108	7%	12.00	74	92.7%	230,000	21.9%	199,111	-6.5%
2022	172	-17%	309	-8%	0.56	115	-15%	8.00	85	94.1%	215,000	7.5%	231,599	8.1%
Jan-23	9	13%	19	19%	0.47	103	-1%	11.44	86	93.0%	175,000	-8.9%	197,989	-20.7%
Feb-23	17	31%	22	10%	0.77	99	-5%	5.82	91	95.4%	159,500	-46.9%	215,582	-25.0%
Mar-23	18	-25%	26	-19%	0.69	96	-8%	5.33	79	95.6%	205,500	-14.9%	235,192	-12.1%
Apr-23	11	-21%	18	-22%	0.61	96	-6%	8.73	93	92.4%	220,000	41.9%	240,227	16.4%
May-23	17	-15%	45	7%	0.38	115	3%	6.76	101	94.0%	265,000	14.6%	281,206	17.3%
Jun-23	21	-16%	40	-7%	0.53	129	13%	6.14	84	95.6%	255,000	34.2%	235,200	0.4%
Jul-23	20	82%	28	8%	0.71	128	9%	6.40	69	94.0%	215,875	64.8%	243,963	33.6%
Aug-23	19	19%	23	-36%	0.83	118	-8%	6.21	71	94.0%	238,000	-6.1%	243,558	1.8%
Sep-23	17	89%	22	-24%	0.77	109	-20%	6.41	70	93.2%	222,000	38.8%	224,794	5.1%
Oct-23	12	0%	25	47%	0.48	114	-10%	9.50	84	93.3%	205,000	-4.9%	215,667	-6.1%
Nov-23	12	9%	17	13%	0.71	107	-11%	8.92	117	91.2%	140,000	-16.7%	146,792	-11.8%
Dec-23	14	56%	7	-30%	2.00	84	-22%	6.00	115	93.0%	205,000	-10.9%	184,707	-7.2%
2023	187	9%	292	-6%	0.64	108	-6%	6.94	86	94.0%	213,750	-0.6%	226,236	-2.3%
Jan-24	6	-33%	10	-47%	0.60	83	-19%	13.83	121	93.6%	249,500	42.6%	244,833	23.7%
Feb-24	10	-41%	24	9%	0.42	88	-11%	8.80	71	94.9%	203,500	27.6%	236,000	9.5%
Mar-24	10	-44%	22	-15%	0.45	92	-4%	9.20	94	92.6%	126,000	-38.7%	149,400	-36.5%
Apr-24	10	-9%	26	44%	0.38	93	-3%	9.30	91	92.1%	205,750	-6.5%	209,250	-12.9%
May-24	23	35%	36	-20%	0.64	99	-14%	4.30	67	94.3%	258,000	-2.6%	265,083	-5.7%
Jun-24	21	0%	28	-30%	0.75	95	-26%	4.52	94	95.4%	254,900	0.0%	274,948	16.9%
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	80	-14%	146	-14%	0.55	92	-14%	6.88	85	94.3%	231,500	5.2%	241,079	1.7%

ESTEVAN CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	14	27%	30	30%	0.47	59	59%	4.21	69	97.9%	300,000	3.4%	336,771	24.3%
Feb-13	7	-56%	19	-30%	0.37	69	50%	9.86	39	94.6%	250,000	-21.0%	274,757	-14.4%
Mar-13	21	5%	15	15%	1.40	54	46%	2.57	93	95.5%	335,000	20.9%	334,577	16.2%
Apr-13	26	100%	27	69%	0.96	53	39%	2.04	57	97.4%	307,500	2.2%	338,550	-0.4%
May-13	18	13%	26	18%	0.69	55	31%	3.06	43	97.2%	369,500	19.4%	350,267	15.9%
Jun-13	21	62%	33	50%	0.64	61	33%	2.90	49	96.8%	385,000	18.5%	389,186	19.1%
Jul-13	23	64%	27	13%	0.85	56	6%	2.43	65	97.7%	375,000	21.2%	369,039	7.1%
Aug-13	18	20%	23	-15%	0.78	54	-4%	3.00	46	96.5%	361,000	13.7%	338,228	11.1%
Sep-13	17	55%	32	39%	0.53	66	8%	3.88	65	97.0%	380,000	1.3%	389,280	2.8%
Oct-13	10	0%	33	106%	0.30	85	42%	8.50	72	96.9%	393,500	24.9%	409,892	26.7%
Nov-13	9	-10%	14	40%	0.64	81	65%	9.00	49	95.3%	360,000	28.8%	351,944	17.7%
Dec-13	8	14%	11	0%	0.73	72	53%	9.00	65	94.6%	302,250	-20.5%	329,688	-10.9%
2013	192	23%	290	24%	0.66	64	34%	3.98	60	96.8%	360,000	15.9%	354,385	11.1%
Jan-14	6	-57%	20	-33%	0.30	74	25%	12.33	68	96.4%	357,000	19.0%	378,833	12.5%
Feb-14	9	29%	36	89%	0.25	96	39%	10.67	41	96.1%	345,000	38.0%	321,111	16.9%
Mar-14	11	-48%	25	67%	0.44	95	76%	8.64	75	96.6%	325,000	-3.0%	359,682	7.5%
Apr-14	13	-50%	24	-11%	0.54	97	83%	7.46	50	95.9%	315,000	2.4%	299,000	-11.7%
May-14	13	-28%	29	12%	0.45	109	98%	8.38	64	95.9%	335,000	-9.3%	329,231	-6.0%
Jun-14	11	-48%	28	-15%	0.39	111	82%	10.09	84	96.5%	320,000	-16.9%	366,536	-5.8%
Jul-14	17	-26%	62	130%	0.27	118	111%	6.94	47	95.7%	318,000	-15.2%	351,503	-4.8%
Aug-14	12	-33%	15	-35%	0.80	114	111%	9.50	54	95.7%	328,750	-8.9%	343,992	1.7%
Sep-14	16	-6%	28	-13%	0.57	116	76%	7.25	70	95.4%	351,000	-7.6%	370,088	-4.9%
Oct-14	13	30%	13	-61%	1.00	86	1%	6.62	83	96.2%	365,000	-7.2%	378,865	-7.6%
Nov-14	15	67%	17	21%	0.88	78	-4%	5.20	67	94.5%	315,000	-12.5%	348,433	-1.0%
Dec-14	7	-13%	20	82%	0.35	61	-15%	8.71	93	97.0%	370,000	22.4%	400,786	21.6%
2014	143	-26%	317	9%	0.45	96	51%	8.08	65	95.9%	330,000	-8.3%	351,752	-0.7%
Jan-15	5	-17%	22	10%	0.23	68	-8%	13.60	100	91.8%	261,900	-26.6%	278,580	-26.5%
Feb-15	5	-44%	24	-33%	0.21	80	-17%	16.00	79	94.3%	270,000	-21.7%	251,700	-21.6%
Mar-15	12	9%	21	-16%	0.57	83	-13%	6.92	75	94.5%	310,000	-4.6%	345,867	-3.8%
Apr-15	9	-31%	38	58%	0.24	105	8%	11.67	82	94.3%	360,000	14.3%	363,056	21.4%
May-15	11	-15%	25	-14%	0.44	111	2%	10.09	81	94.7%	300,000	-10.4%	320,673	-2.6%
Jun-15	16	45%	38	36%	0.42	116	5%	7.25	54	94.9%	315,000	-1.6%	317,738	-13.3%
Jul-15	6	-65%	17	-73%	0.35	119	1%	19.83	57	93.7%	297,500	-6.4%	318,250	-9.5%
Aug-15	4	-67%	17	13%	0.24	121	6%	30.25	122	118.2%	493,750	50.2%	572,000	66.3%
Sep-15	12	-25%	19	-32%	0.63	114	-2%	9.50	129	95.2%	396,000	12.8%	372,708	0.7%
Oct-15	6	-54%	24	85%	0.25	120	40%	20.00	106	95.1%	403,000	10.4%	408,167	7.7%
Nov-15	8	-47%	14	-18%	0.57	110	41%	13.75	141	91.8%	332,500	5.6%	316,500	-9.2%
Dec-15	6	-14%	19	-5%	0.32	101	66%	16.83	93	90.5%	239,750	-35.2%	218,750	-45.4%
2015	100	-30%	278	-12%	0.36	104	8%	12.48	90	95.5%	311,500	-5.6%	336,440	-4.4%
Jan-16	8	60%	18	-18%	0.44	102	50%	12.75	102	91.2%	282,750	8.0%	276,938	-0.6%
Feb-16	5	0%	50	108%	0.10	109	36%	21.80	95	96.8%	330,000	22.2%	384,980	53.0%
Mar-16	7	-42%	23	10%	0.30	122	47%	17.43	99	88.3%	250,000	-19.4%	260,429	-24.7%
Apr-16	10	11%	18	-53%	0.56	125	19%	12.50	110	92.6%	328,500	-8.8%	320,850	-11.6%
May-16	11	0%	27	8%	0.41	128	15%	11.64	116	95.2%	363,000	21.0%	370,707	15.6%
Jun-16	4	-75%	31	-18%	0.13	140	21%	35.00	185	93.2%	251,500	-20.2%	275,750	-13.2%
Jul-16	5	-17%	25	47%	0.20	144	21%	28.80	107	94.3%	295,000	-0.8%	304,300	-4.4%
Aug-16	10	150%	22	29%	0.45	141	17%	14.10	86	94.5%	238,500	-51.7%	245,150	-57.1%
Sep-16	8	-33%	22	16%	0.36	139	22%	17.38	100	94.1%	255,000	-35.6%	238,375	-36.0%
Oct-16	7	17%	20	-17%	0.35	134	12%	19.14	121	90.5%	235,000	-41.7%	271,286	-33.5%
Nov-16	6	-25%	23	64%	0.26	137	25%	22.83	140	92.7%	255,000	-23.3%	266,500	-15.8%
Dec-16	2	-67%	9	-53%	0.22	118	17%	59.00	92	96.5%	235,500	-1.8%	235,500	7.7%
2016	83	-17%	288	4%	0.29	128	23%	18.54	110	93.2%	275,000	-11.7%	291,586	-13.3%
Jan-17	4	-50%	28	56%	0.14	127	25%	31.75	115	93.0%	254,500	-10.0%	298,500	7.8%
Feb-17	5	0%	18	-64%	0.28	125	15%	25.00	111	94.0%	310,000	-6.1%	355,000	-7.8%
Mar-17	13	86%	18	-22%	0.72	122	0%	9.38	125	94.4%	307,000	22.8%	322,877	24.0%
Apr-17	7	-30%	30	67%	0.23	132	6%	18.86	110	94.9%	375,000	14.2%	349,600	9.0%
May-17	19	73%	37	37%	0.51	136	6%	7.16	90	94.3%	305,000	-16.0%	330,692	-10.8%
Jun-17	9	125%	27	-13%	0.33	132	-6%	14.67	89	96.4%	265,000	5.4%	352,406	27.8%
Jul-17	6	20%	29	16%	0.21	144	0%	24.00	108	92.5%	232,500	-21.2%	244,833	-19.5%
Aug-17	12	20%	24	9%	0.50	146	4%	12.17	88	94.2%	270,000	13.2%	308,200	25.7%
Sep-17	2	-75%	28	27%	0.07	150	8%	75.00	121	95.7%	352,500	38.2%	352,500	47.9%
Oct-17	4	-43%	15	-25%	0.27	139	4%	34.75	150	91.4%	397,500	69.1%	372,500	37.3%
Nov-17	3	-50%	19	-17%	0.16	141	3%	47.00	42	90.7%	365,000	43.1%	330,833	24.1%
Dec-17	6	200%	14	56%	0.43	132	12%	22.00	105	92.5%	207,500	-11.9%	255,817	8.6%
2017	90	8%	287	0%	0.31	136	6%	18.07	102	94.1%	294,500	7.1%	321,758	10.3%
Jan-18	9	125%	14	-50%	0.64	122	-4%	13.56	154	89.6%	250,000	-1.8%	256,172	-14.2%
Feb-18	9	80%	16	-11%	0.56	117	-6%	13.00	140	95.2%	315,000	1.6%	303,611	-14.5%
Mar-18	7	-46%	34	89%	0.21	138	13%	19.71	133	93.9%	220,000	-28.3%	271,643	-15.9%
Apr-18	7	0%	23	-23%	0.30	145	10%	20.71	139	92.6%	110,000	-70.7%	152,071	-56.5%
May-18	9	-53%	29	-22%	0.31	142	4%	15.78	53	95.7%	310,000	1.6%	305,833	-7.5%
Jun-18	10	11%	35	30%	0.29	158	20%	15.80	112	94.3%	313,000	18.1%	353,206	0.2%
Jul-18	14	133%	23	-21%	0.61	152	6%	10.86	189	92.8%	172,500	-25.8%	201,064	-17.9%
Aug-18	9	-25%	23	-4%	0.39	153	5%	17.00	91	92.9%	290,000	7.4%	257,389	-16.5%
Sep-18	13	550%	20	-29%	0.65	136	-9%	10.46	92	94.4%	290,000	-17.7%	270,460	-23.3%
Oct-18	11	175%	27	80%	0.41	129	-7%	11.73	127	89.6%	225,000	-43.4%	239,898	-35.6%
Nov-18	10	233%	27	42%	0.37	130	-8%	13.00	133	92.2%	295,000	-19.2%	266,240	-19.5%
Dec-18	1	-83%	8	-43%	0.13	132	0%	132.00	87	93.4%	154,000	-25.8%	154,000	-39.8%
2018	109	21%	279	-3%	0.39	138	2%	15.17	125	93.1%	261,500	-11.2%	260,470	-19.0%

ESTEVAN CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	4	-56%	23	64%	0.17	140	15%	35.00	85	91.6%	285,000	14.0%	246,250	-3.9%
Feb-19	3	-67%	17	6%	0.18	137	17%	45.67	98	94.0%	335,000	6.3%	315,000	3.8%
Mar-19	-	-100%	25	-26%	-	148	7%	-	-	-	-	-	-	-
Apr-19	12	71%	28	22%	0.43	149	3%	12.42	114	92.1%	240,500	118.6%	231,458	52.2%
May-19	8	-11%	32	10%	0.25	155	9%	19.38	160	91.0%	246,250	-20.6%	270,875	-11.4%
Jun-19	6	-40%	31	-11%	0.19	165	4%	27.50	137	95.1%	224,500	-28.3%	256,500	-27.4%
Jul-19	8	-43%	24	4%	0.33	167	10%	20.88	68	93.1%	310,100	79.8%	302,650	50.5%
Aug-19	6	-33%	18	-22%	0.33	160	5%	26.67	79	87.8%	203,000	-30.0%	197,833	-23.1%
Sep-19	4	-69%	21	5%	0.19	150	10%	37.50	112	90.5%	241,500	-16.7%	234,500	-13.3%
Oct-19	7	-36%	19	-30%	0.37	136	5%	19.43	84	90.8%	200,000	-11.1%	178,714	-25.5%
Nov-19	11	10%	14	-48%	0.79	120	-8%	10.91	167	89.3%	262,500	-11.0%	237,227	-10.9%
Dec-19	3	200%	8	0%	0.38	109	-17%	36.33	89	87.2%	170,000	10.4%	135,000	-12.3%
2019	72	-34%	260	-7%	0.28	145	5%	24.11	115	91.4%	240,500	-8.0%	239,239	-8.2%
Jan-20	7	75%	18	-22%	0.39	108	-23%	15.43	100	92.3%	130,000	-54.4%	171,143	-30.5%
Feb-20	6	100%	12	-29%	0.50	99	-28%	16.50	98	89.7%	188,000	-43.9%	178,917	-43.2%
Mar-20	5	-	25	0%	0.20	108	-27%	21.60	121	90.8%	135,000	-	172,200	-
Apr-20	2	-83%	6	-79%	0.33	97	-35%	48.50	24	95.4%	462,500	92.3%	462,500	99.8%
May-20	8	0%	22	-31%	0.36	98	-37%	12.25	116	92.8%	169,500	-31.2%	213,375	-21.2%
Jun-20	7	17%	26	-16%	0.27	109	-34%	15.57	158	93.7%	290,000	29.2%	265,643	3.6%
Jul-20	8	0%	36	50%	0.22	123	-26%	15.38	119	91.7%	200,000	-35.5%	215,241	-28.9%
Aug-20	19	217%	22	22%	0.86	119	-26%	6.26	133	93.0%	210,000	3.4%	219,286	10.8%
Sep-20	15	275%	20	-5%	0.75	110	-27%	7.33	86	91.3%	237,500	-1.7%	237,313	1.2%
Oct-20	11	57%	21	11%	0.52	102	-25%	9.27	48	90.6%	220,000	10.0%	214,682	20.1%
Nov-20	10	-9%	16	14%	0.63	93	-23%	9.30	63	92.2%	335,750	27.9%	302,225	27.4%
Dec-20	8	167%	12	50%	0.67	85	-22%	10.63	74	89.8%	145,000	-14.7%	155,363	15.1%
2020	106	47%	236	-9%	0.45	104	-28%	11.80	99	92.0%	217,500	-9.6%	223,573	-6.5%
Jan-21	7	0%	15	-17%	0.47	85	-21%	12.14	87	91.7%	248,000	90.8%	207,143	21.0%
Feb-21	10	67%	9	-25%	1.11	79	-20%	7.90	125	92.5%	224,000	19.1%	246,500	37.8%
Mar-21	10	100%	31	24%	0.32	90	-17%	9.00	107	93.2%	183,500	35.9%	209,650	21.7%
Apr-21	11	450%	21	250%	0.52	94	-3%	8.55	78	94.8%	212,000	-54.2%	237,182	-48.7%
May-21	15	88%	36	64%	0.42	106	8%	7.07	116	94.9%	225,000	3.7%	222,453	4.3%
Jun-21	14	100%	19	-27%	0.74	98	-10%	7.00	116	92.8%	195,000	-32.8%	222,193	-16.4%
Jul-21	13	63%	30	-17%	0.43	106	-14%	8.15	64	93.2%	200,000	0.0%	189,646	-11.9%
Aug-21	11	-42%	15	-32%	0.73	102	-14%	9.27	72	93.5%	275,000	31.0%	266,355	21.5%
Sep-21	21	40%	19	-5%	1.11	95	-14%	4.52	98	93.3%	232,000	-2.3%	236,214	-0.5%
Oct-21	10	-9%	13	-38%	0.77	90	-12%	9.00	149	92.6%	248,922	13.1%	281,334	31.0%
Nov-21	20	100%	15	-6%	1.33	71	-24%	3.55	97	91.7%	225,750	-32.8%	229,445	-24.1%
Dec-21	7	-13%	14	17%	0.50	67	-21%	9.57	133	92.9%	155,000	6.9%	196,000	26.2%
2021	149	41%	237	0%	0.63	90	-13%	7.27	102	93.1%	225,000	3.4%	229,517	2.7%
Jan-22	8	14%	5	-67%	1.60	60	-29%	7.50	133	94.4%	192,000	-22.6%	249,750	20.6%
Feb-22	10	0%	14	56%	0.71	59	-25%	5.90	69	96.2%	307,600	37.3%	269,950	9.5%
Mar-22	16	60%	22	-29%	0.73	62	-31%	3.88	94	93.4%	241,500	31.6%	246,994	17.8%
Apr-22	11	0%	13	-38%	0.85	57	-39%	5.18	105	95.9%	165,000	-22.2%	215,773	-9.0%
May-22	15	0%	31	-14%	0.48	63	-41%	4.20	88	95.8%	265,000	17.8%	251,390	13.0%
Jun-22	17	21%	34	79%	0.50	71	-28%	4.18	66	93.5%	220,000	12.8%	245,735	10.6%
Jul-22	8	-38%	20	-33%	0.40	78	-26%	9.75	75	94.5%	164,450	-17.8%	217,300	14.6%
Aug-22	13	18%	26	73%	0.50	85	-17%	6.54	71	96.3%	266,850	-3.0%	244,981	-8.0%
Sep-22	6	-71%	18	-5%	0.33	88	-7%	14.67	67	94.5%	182,500	-21.3%	232,000	-1.8%
Oct-22	11	10%	10	-23%	1.10	79	-12%	7.18	90	92.7%	222,000	-10.8%	232,445	-17.4%
Nov-22	9	-55%	10	-33%	0.90	73	3%	8.11	97	89.8%	168,000	-25.6%	169,722	-26.0%
Dec-22	6	-14%	4	-71%	1.50	60	-10%	10.00	74	91.8%	210,000	35.5%	207,500	5.9%
2022	130	-13%	207	-13%	0.63	70	-23%	6.42	85	94.3%	227,000	0.0%	235,506	2.6%
Jan-23	5	-38%	14	180%	0.36	59	-2%	11.80	57	92.8%	181,900	-5.3%	162,780	-34.8%
Feb-23	10	0%	14	0%	0.71	56	-5%	5.60	60	96.7%	268,500	-12.7%	263,690	-2.3%
Mar-23	12	-25%	20	-9%	0.60	59	-5%	4.92	35	96.5%	222,500	-7.9%	259,663	5.1%
Apr-23	8	-27%	13	0%	0.62	58	2%	7.25	80	91.0%	217,000	31.5%	211,875	-1.8%
May-23	14	-7%	33	6%	0.42	71	13%	5.07	109	94.3%	290,500	9.6%	298,607	18.8%
Jun-23	15	-12%	26	-24%	0.58	79	11%	5.27	58	95.7%	272,500	23.9%	252,087	2.6%
Jul-23	13	63%	21	5%	0.62	80	3%	6.15	42	95.5%	246,000	49.6%	274,981	26.5%
Aug-23	13	0%	18	-31%	0.72	80	-6%	6.15	74	92.5%	223,000	-16.4%	213,531	-12.8%
Sep-23	11	83%	19	6%	0.58	77	-13%	7.00	62	94.1%	207,000	13.4%	232,864	0.4%
Oct-23	9	-18%	14	40%	0.64	77	-3%	8.56	88	94.2%	205,000	-7.7%	227,222	-2.2%
Nov-23	8	-11%	9	-10%	0.89	70	-4%	8.75	102	91.7%	167,500	-0.3%	163,813	-3.5%
Dec-23	11	83%	3	-25%	3.67	51	-15%	4.64	114	94.1%	240,000	14.3%	211,727	2.0%
2023	129	-1%	204	-1%	0.63	68	-2%	6.33	73	94.5%	227,000	0.0%	238,916	1.4%
Jan-24	5	0%	8	-43%	0.63	49	-17%	9.80	101	93.8%	239,000	31.4%	241,800	48.5%
Feb-24	8	-20%	16	14%	0.50	49	-13%	6.13	77	95.7%	209,000	-22.2%	265,250	0.6%
Mar-24	6	-50%	12	-40%	0.50	50	-15%	8.33	58	94.7%	167,500	-24.7%	170,750	-34.2%
Apr-24	7	-13%	17	31%	0.41	53	-9%	7.57	73	91.5%	186,500	-14.1%	209,357	-1.2%
May-24	17	21%	19	-42%	0.89	50	-30%	2.94	56	95.3%	265,000	-8.8%	276,818	-7.3%
Jun-24	18	20%	22	-15%	0.82	48	-39%	2.67	105	95.2%	237,000	-13.0%	263,556	4.5%
Jul-24														
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	61	-5%	94	-22%	0.65	50	-22%	4.90	79	94.8%	235,000	2.4%	250,343	-1.2%