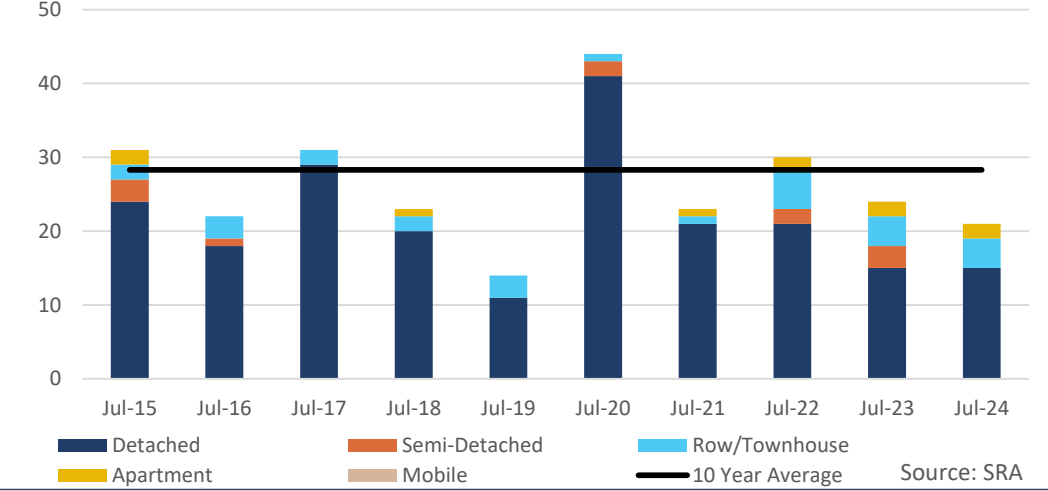


Monthly Sales Comparison



SALES
21

↓ 12.5% Y/Y | ↓ 12.8% YTD

VS. 10-YEAR AVERAGE

↓ 25.8% | ↓ 23.9% YTD

NEW LISTINGS
34

↑ 21.4% Y/Y | ↓ 4.4% YTD

VS. 10-YEAR AVERAGE

↓ 27.4% | ↓ 43.0% YTD

TOTAL RESIDENTIAL BENCHMARK PRICE

\$ 466,300 ↑ **8.3%** Y/Y

Monthly trend*

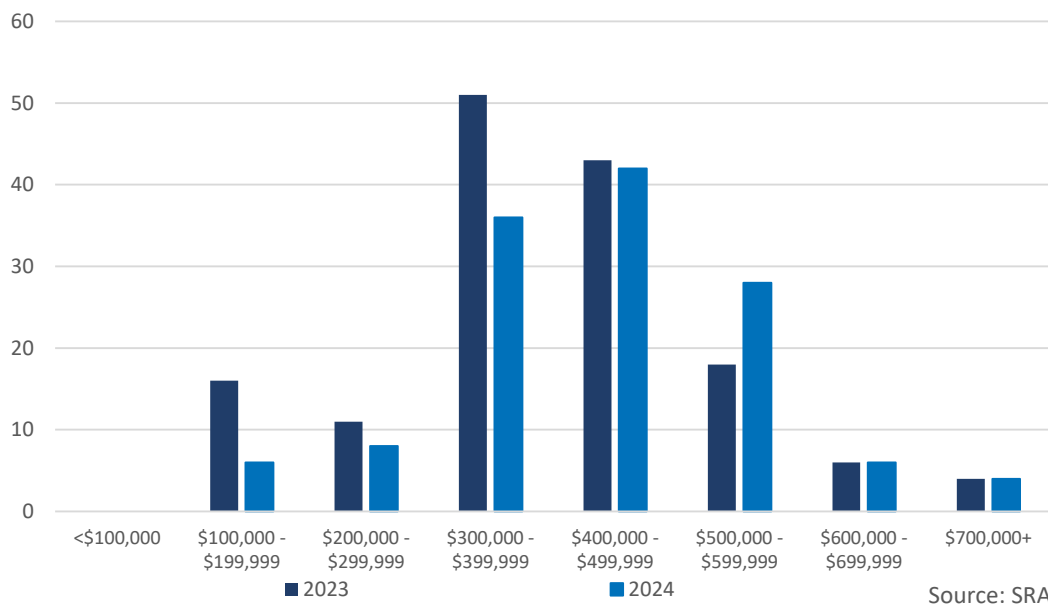
INVENTORY
47

↓ 14.5% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 60.1% | ↓ 66.2% YTD

Residential Sales by Price Range



MONTHS OF SUPPLY
2.24

↓ 2.3% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 50.6% | ↓ 57.9% YTD



July 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	15	0%	26	30%	32	-18%	2.13	-18%	20	\$502,900	10%	\$490,813	0%
Semi-Detached	0	-100%	1	0%	3	-25%	-	-	-	\$389,000	10%	-	-
Row/Townhouse	4	0%	5	25%	8	-11%	2.00	-11%	48	\$377,900	11%	\$307,575	-15%
Apartment	2	0%	2	-33%	4	33%	2.00	33%	42	\$256,000	11%	\$224,950	19%
Acreage	0	-	0	-	0	-	-	-	-	-	-	-	-
Mobile	0	-	0	-	0	-	-	-	-	-	-	-	-
Muti-Family	0	-	0	-	0	-	-	-	-	-	-	-	-
Total Residential	21	-13%	34	21%	47	-15%	2.24	-2%	27	\$466,300	8%	\$430,590	1%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	28	-26%	47	-27%	118	-60%	4.53	-51%	51	\$371,120	26%	\$377,056	14%

Year-to-Date

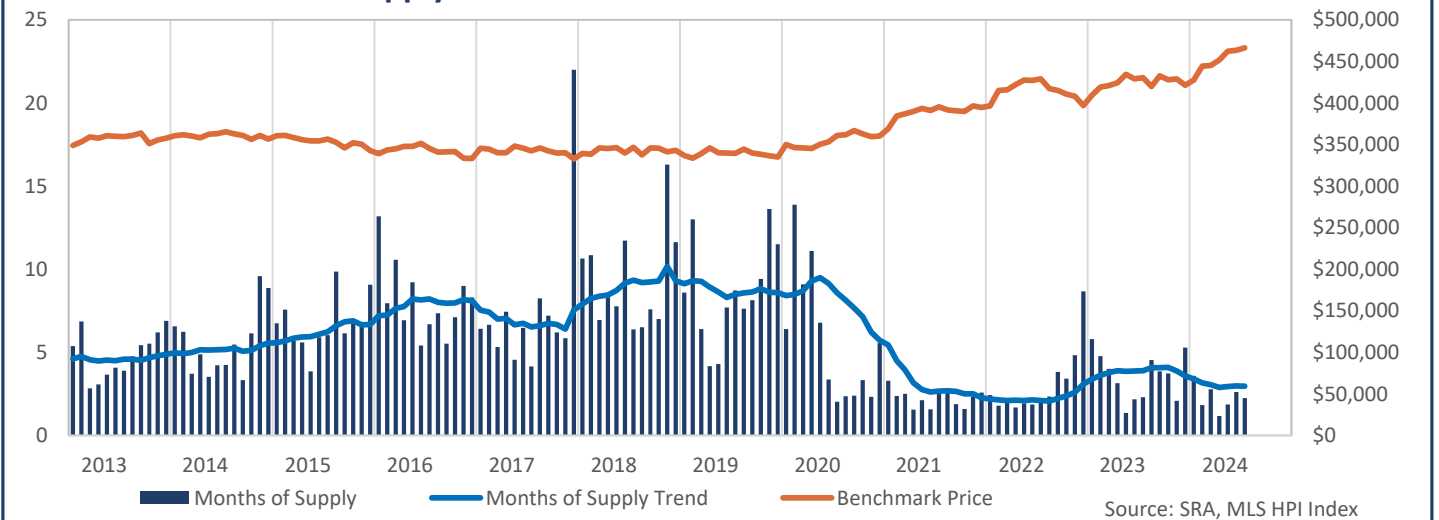
July 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	94	7%	142	11%	25	-29%	1.86	-34%	32	\$485,000	8%	\$489,517	5%
Semi-Detached	8	-50%	11	-45%	4	-41%	3.38	17%	56	\$366,414	6%	\$365,038	8%
Row/Townhouse	21	-25%	35	-10%	8	-31%	2.76	-8%	35	\$365,986	11%	\$352,731	-3%
Apartment	7	-59%	9	-50%	3	-44%	2.57	37%	59	\$248,614	10%	\$200,471	3%
Acreage	0	-	0	-	0	-	-	-	-	-	-	-	-
Mobile	0	-	0	-	0	-	-	-	-	-	-	-	-
Muti-Family	0	-	0	-100%	0	-100%	-	-	-	-	-	-	-
Total Residential	130	-13%	197	-4%	40	-33%	2.14	-23%	35	\$451,471	6%	\$444,197	11%

10-Year Averages

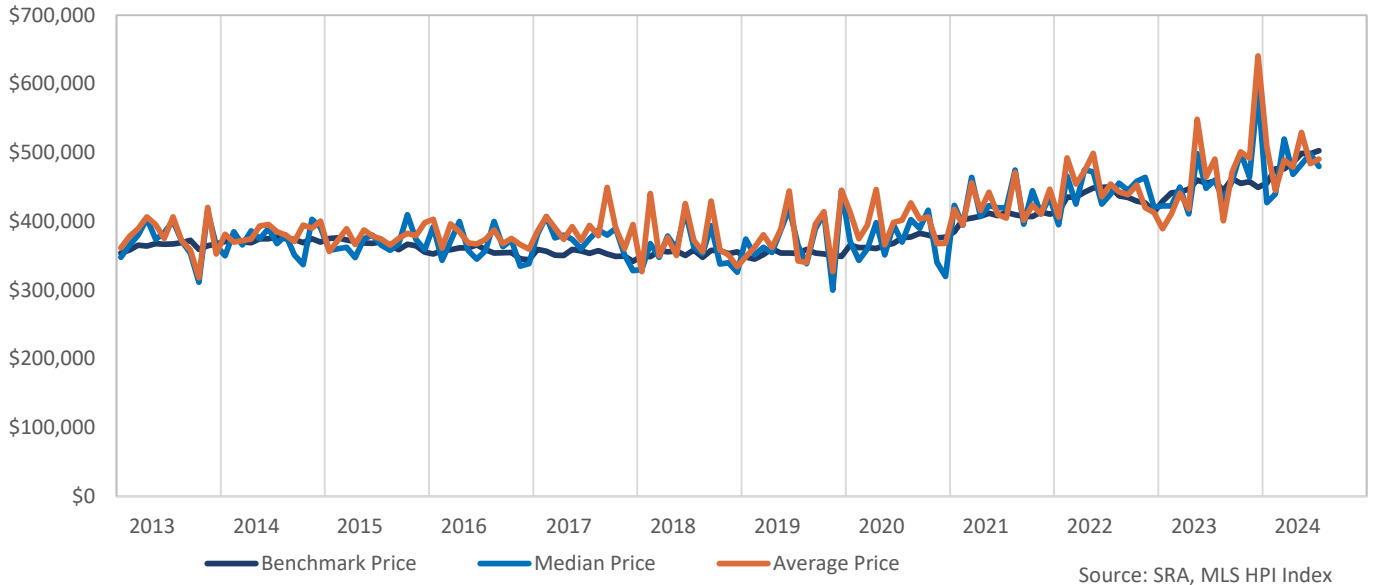
	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	171	-24%	345	-43%	118	-66%	5.08	-58%	52	\$367,074	23%	\$372,493	19%

Residential Months of Supply and Price

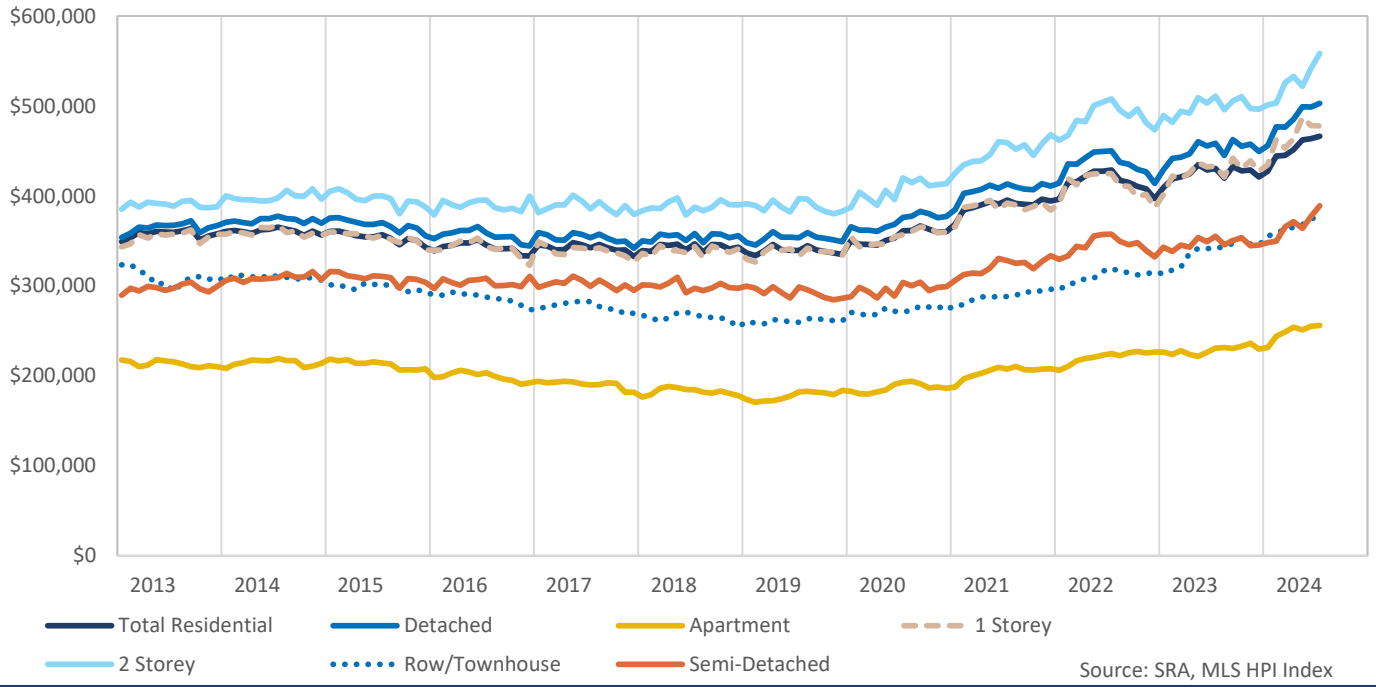




Detached Pricing



Benchmark Price





HPI Benchmark Attributes

	Composite
Bedrooms, Above Ground	3
Bathrooms, Full	2
Bathrooms, Half	0
Garage	Attached, Double width
Gross Living Area, Above Ground (Sq. Ft.)	1270
Lot Size	-
Fireplaces, Number of	0
Year Built	2011
July 2024 Benchmark Price	\$466,300
Detached Share of Sales, Last 3 Years	71%
Semi-Detached Share of Sales, Last 3 Years	5%
Apartment Share of Sales, Last 3 Years	8%
Townhouse Share of Sales, Last 3 Years	14%

	Detached	1 Storey	2 Storey
Bedrooms, Above Ground	3	3	3
Bathrooms, Full	2	2	2
Bathrooms, Half	0	0	1
Garage	Attached, Double width	Attached, Double width	Attached, Double width
Gross Living Area, Above Ground (Sq. Ft.)	1284	1233	1409
Lot Size	6000	6000	5755
Fireplaces, Number of	0	0	1
Year Built	2010	2009	2012
July 2024 Benchmark Price	\$502,900	\$477,900	\$558,300
Share of Total Sales, Last 3 Years	71%	54%	25%

	Semi-Detached	Row/Townhouse	Apartment
Bedrooms, Above Ground	3	3	2
Bathrooms, Full	2	1	1
Bathrooms, Half	1	1	0
Garage	Attached, Single width	Attached, Double width	Attached, Single width
Gross Living Area, Above Ground (Sq. Ft.)	1203	1421	1043
Fireplaces, Number of	0	1	0
Year Built	2012	2014	2009
July 2024 Benchmark Price	\$389,000	\$377,900	\$256,000
Share of Total Sales, Last 3 Years	5%	14%	8%

