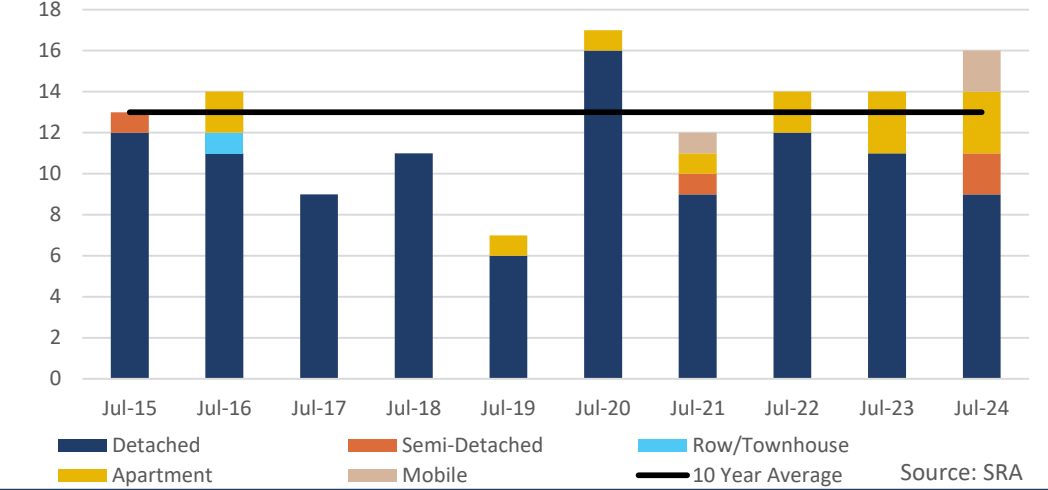


Monthly Sales Comparison



SALES
17

↑ 21.4% Y/Y | ↓ 2.0% YTD

VS. 10-YEAR AVERAGE

↑ 30.8% | ↑ 11.9% YTD

NEW LISTINGS
25

↓ 49.0% Y/Y | ↓ 24.6% YTD

VS. 10-YEAR AVERAGE

↓ 24.0% | ↓ 30.7% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 228,265 ↓ **0.5%** Y/Y

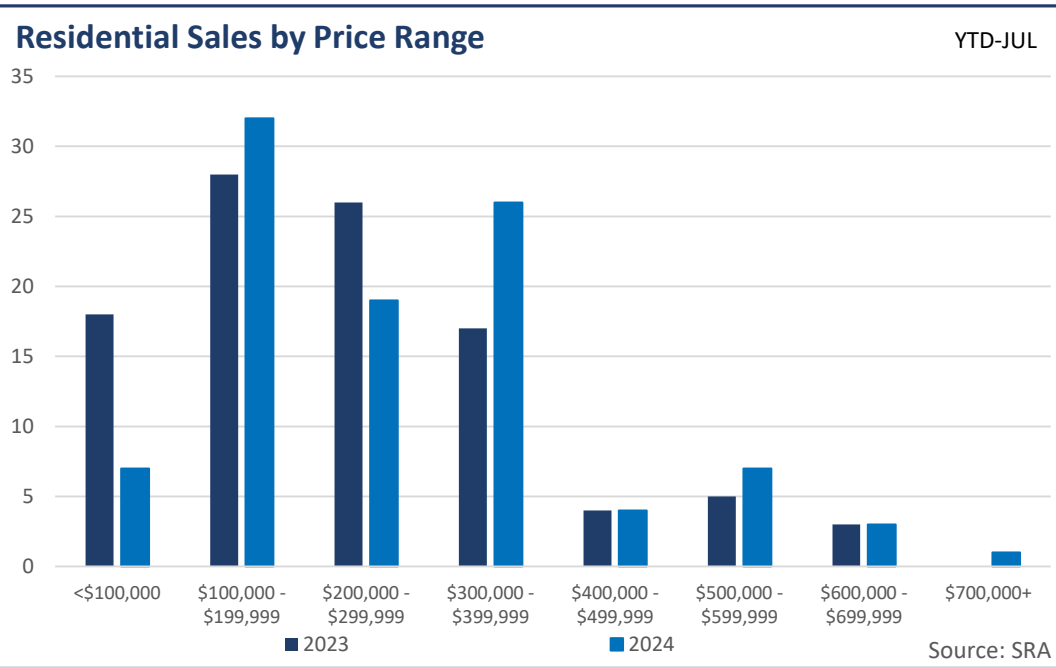
Monthly trend*

INVENTORY
91

↓ 28.9% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 46.0% | ↓ 42.2% YTD



MONTHS OF SUPPLY
5.35

↓ 41.5% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 61.1% | ↓ 51.8% YTD



WEYBURN CA - JULY 2024

July 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	9	-18%	15	-52%	54	-36%	6.00	-22%	72	\$297,500	25%
Semi-Detached	2	-	0	-100%	1	-50%	0.50	-	48	\$119,500	-
Row/Townhouse	0	-	1	-	4	0%	-	-	-	-	-
Apartment	3	0%	5	-64%	21	-22%	7.00	-22%	39	\$210,667	5%
Acreage	0	-	1	-50%	3	0%	-	-	-	-	-
Mobile	2	-	2	100%	5	0%	2.50	-	168	\$91,000	-
Mutli-Family	1	-	1	-	3	50%	3.00	-	318	\$150,000	-
Total Residential	17	21%	25	-49%	91	-29%	5.35	-41%	89	\$228,265	-1%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	13	31%	33	-24%	169	-46%	13.75	-61%	94	\$266,575	-14%

Year-to-Date

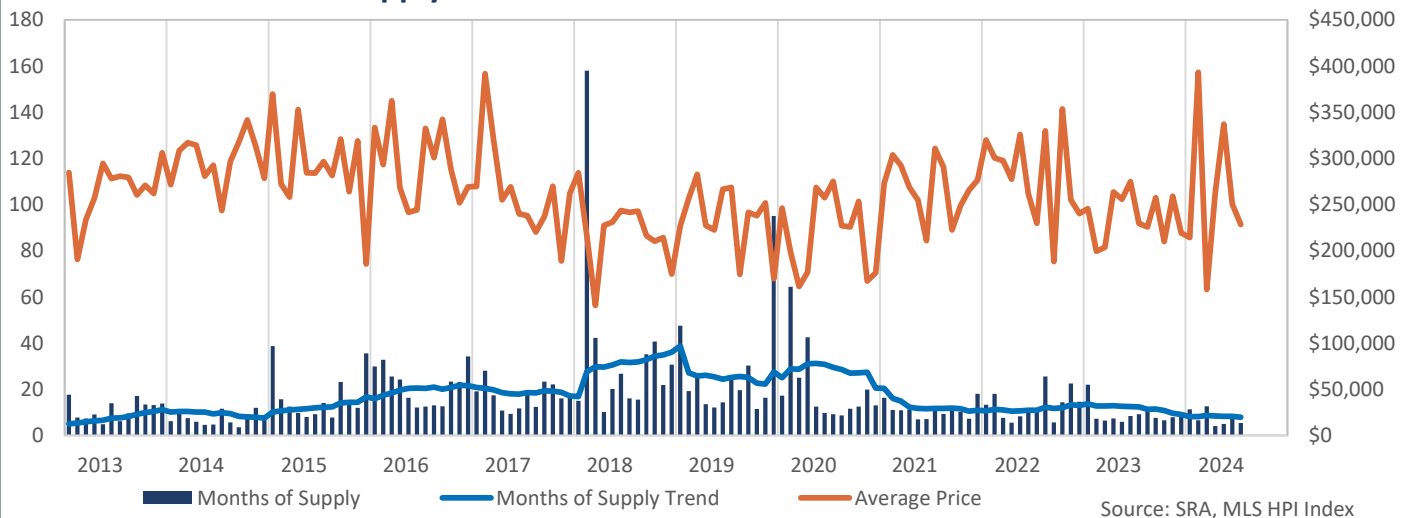
July 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	71	1%	103	-26%	56	-31%	5.54	-32%	96	\$302,183	9%
Semi-Detached	2	-	3	-25%	1	-41%	5.00	-	48	\$119,500	-
Row/Townhouse	3	50%	8	100%	3	-9%	7.00	-39%	24	\$179,167	-9%
Apartment	15	-40%	26	-43%	20	-8%	9.33	53%	134	\$174,753	22%
Acreage	4	300%	5	25%	2	33%	4.00	-67%	86	\$506,875	12%
Mobile	3	0%	5	25%	6	8%	13.00	8%	136	\$78,667	91%
Mutli-Family	1	-	3	200%	2	21%	17.00	-	318	\$150,000	-
Total Residential	99	-2%	153	-25%	91	-23%	6.42	-21%	102	\$275,417	16%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	89	12%	221	-31%	157	-42%	13.34	-52%	100	\$266,769	3%

Residential Months of Supply and Price



WEYBURN CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	4	-64%	23	-4%	0.17	190	15%	47.50	97	86.9%	227,000	-12.7%	226,625	-20.3%
Feb-19	10	900%	26	136%	0.38	192	22%	19.20	112	94.4%	230,000	6.5%	256,650	18.8%
Mar-19	8	100%	42	31%	0.19	209	24%	26.13	165	91.3%	245,000	75.6%	282,625	100.8%
Apr-19	15	-17%	31	-38%	0.48	204	12%	13.60	144	93.6%	237,000	19.4%	227,537	0.0%
May-19	16	60%	27	-40%	0.59	194	-3%	12.13	143	92.4%	219,500	7.3%	222,369	-3.7%
Jun-19	14	75%	40	0%	0.35	201	-6%	14.36	133	92.8%	266,500	24.0%	266,643	9.6%
Jul-19	8	-38%	25	-32%	0.32	199	-4%	24.88	117	92.7%	300,000	39.5%	268,625	11.3%
Aug-19	10	-29%	32	-14%	0.31	196	-10%	19.60	120	88.8%	156,500	-20.7%	174,550	-28.1%
Sep-19	7	17%	34	143%	0.21	212	0%	30.29	107	90.8%	225,000	5.9%	241,429	11.7%
Oct-19	18	260%	32	0%	0.56	205	1%	11.39	83	91.5%	231,000	24.9%	237,878	13.1%
Nov-19	12	33%	16	-38%	0.75	196	-1%	16.33	90	91.1%	207,500	3.8%	251,658	17.4%
Dec-19	2	-67%	8	-43%	0.25	190	3%	95.00	148	91.0%	169,750	-1.0%	169,750	-2.8%
2019	124	18%	336	-7%	0.37	199	3%	19.26	120	91.9%	227,500	8.3%	239,223	4.1%
Jan-20	11	175%	26	13%	0.42	190	0%	17.27	69	92.6%	230,000	1.3%	246,000	8.5%
Feb-20	3	-70%	24	-8%	0.13	193	1%	64.33	29	86.5%	180,000	-21.7%	198,333	-22.7%
Mar-20	7	-13%	24	-43%	0.29	175	-16%	25.00	111	91.6%	159,000	-35.1%	161,357	-42.9%
Apr-20	4	-73%	15	-52%	0.27	170	-17%	42.50	108	86.1%	183,500	-22.6%	176,750	-22.3%
May-20	14	-13%	30	11%	0.47	174	-10%	12.43	110	91.7%	264,500	20.5%	268,414	20.7%
Jun-20	17	21%	32	-20%	0.53	166	-17%	9.76	86	94.1%	245,000	-8.1%	257,424	-3.5%
Jul-20	18	125%	35	40%	0.51	166	-17%	9.22	137	92.7%	252,500	-15.8%	275,278	2.5%
Aug-20	18	80%	24	-25%	0.75	157	-20%	8.72	80	93.3%	201,000	28.4%	227,111	30.1%
Sep-20	13	86%	25	-26%	0.52	150	-29%	11.54	91	92.3%	210,000	-6.7%	225,673	-6.5%
Oct-20	12	-33%	30	-6%	0.40	149	-27%	12.42	97	93.0%	272,500	18.0%	253,333	6.5%
Nov-20	7	-42%	10	-38%	0.70	139	-29%	19.86	108	94.2%	160,000	-22.9%	167,018	-33.6%
Dec-20	10	400%	6	-25%	1.67	130	-32%	13.00	95	92.3%	164,250	-3.2%	176,500	3.7%
2020	134	8%	281	-16%	0.48	163	-18%	14.62	97	92.5%	219,000	-3.7%	232,969	-2.6%
Jan-21	8	-27%	28	8%	0.29	130	-32%	16.25	102	91.3%	247,500	7.6%	273,125	11.0%
Feb-21	12	300%	20	-17%	0.60	133	-31%	11.08	150	93.8%	272,750	51.5%	303,792	53.2%
Mar-21	13	86%	35	46%	0.37	141	-19%	10.85	112	92.4%	273,000	71.7%	292,385	81.2%
Apr-21	13	225%	27	80%	0.48	146	-14%	11.23	120	94.3%	241,000	31.3%	268,385	51.8%
May-21	21	50%	30	0%	0.70	147	-16%	7.00	84	94.7%	269,000	1.7%	254,595	-5.1%
Jun-21	20	18%	25	-22%	0.80	142	-14%	7.10	87	92.6%	185,000	-24.5%	210,925	-18.1%
Jul-21	13	-28%	23	-34%	0.57	139	-16%	10.69	139	93.0%	310,000	22.8%	310,615	12.8%
Aug-21	14	-22%	19	-21%	0.74	131	-17%	9.36	78	95.0%	259,500	29.1%	290,500	27.9%
Sep-21	11	-15%	30	20%	0.37	135	-10%	12.27	88	92.9%	225,000	7.1%	222,591	-1.4%
Oct-21	13	8%	23	-23%	0.57	134	-10%	10.31	76	94.6%	243,500	-10.6%	248,692	-1.8%
Nov-21	17	143%	20	100%	0.85	123	-12%	7.24	88	95.9%	268,000	67.5%	265,588	59.0%
Dec-21	7	-30%	16	167%	0.44	126	-3%	18.00	66	92.7%	265,000	61.3%	276,357	57.0%
2021	162	21%	296	5%	0.55	136	-17%	10.04	98	93.8%	252,500	15.3%	264,948	13.7%
Jan-22	9	13%	9	-68%	1.00	119	-8%	13.22	98	96.2%	270,000	9.1%	319,833	17.1%
Feb-22	7	-42%	21	5%	0.33	126	-5%	18.00	68	95.6%	260,000	-4.7%	300,571	-1.1%
Mar-22	17	31%	33	-6%	0.52	130	-8%	7.65	81	95.1%	290,000	6.2%	297,382	1.7%
Apr-22	22	69%	29	7%	0.76	122	-16%	5.55	106	95.0%	250,250	3.8%	277,364	3.3%
May-22	16	-24%	40	33%	0.40	133	-10%	8.31	110	94.1%	282,500	5.0%	325,906	28.0%
Jun-22	14	-30%	25	0%	0.56	140	-1%	10.00	88	92.6%	272,500	47.3%	261,671	24.1%
Jul-22	14	8%	28	22%	0.50	145	4%	10.36	72	94.9%	240,000	-22.6%	229,564	-26.1%
Aug-22	6	-57%	24	26%	0.25	153	17%	25.50	81	96.0%	309,100	19.1%	329,617	13.5%
Sep-22	23	109%	25	-17%	0.92	131	-3%	5.70	81	92.6%	200,000	-11.1%	188,087	-15.5%
Oct-22	9	-31%	16	-30%	0.56	129	-4%	14.33	44	94.5%	375,000	54.0%	353,544	42.2%
Nov-22	6	-65%	22	10%	0.27	135	10%	22.50	80	94.1%	182,500	-31.9%	255,067	-4.0%
Dec-22	9	29%	10	-38%	0.90	131	4%	14.56	54	92.6%	232,500	-12.3%	240,156	-13.1%
2022	152	-6%	282	-5%	0.54	133	-2%	10.49	84	94.4%	247,450	-2.0%	272,429	2.8%
Jan-23	6	-33%	21	133%	0.29	132	11%	22.00	95	94.1%	188,750	-30.1%	245,667	-23.2%
Feb-23	17	143%	17	-19%	1.00	123	-2%	7.24	64	95.7%	120,000	-53.8%	199,382	-33.7%
Mar-23	18	6%	23	-30%	0.78	115	-12%	6.39	97	94.7%	187,500	-35.3%	203,800	-31.5%
Apr-23	14	-36%	14	-52%	1.00	102	-16%	7.29	115	95.2%	245,000	-2.1%	263,743	-4.9%
May-23	18	13%	41	3%	0.44	105	-21%	5.83	99	93.3%	283,500	0.4%	255,722	-21.5%
Jun-23	14	0%	38	52%	0.37	117	-16%	8.36	66	95.4%	260,500	-4.4%	274,893	5.1%
Jul-23	14	0%	49	75%	0.29	128	-12%	9.14	63	94.2%	216,500	-9.8%	229,429	-0.1%
Aug-23	12	100%	30	25%	0.40	139	-9%	11.58	97	92.9%	137,500	-55.5%	225,750	-31.5%
Sep-23	17	-26%	39	56%	0.44	130	-1%	7.65	69	95.0%	220,000	10.0%	257,206	36.7%
Oct-23	17	89%	15	-6%	1.13	111	-14%	6.53	88	92.0%	218,000	-41.9%	209,853	-40.6%
Nov-23	13	117%	16	-27%	0.81	102	-24%	7.85	71	94.6%	227,500	24.7%	259,038	1.6%
Dec-23	10	11%	6	-40%	1.67	89	-32%	8.90	89	92.5%	181,500	-21.9%	219,170	-8.7%
2023	170	12%	309	10%	0.55	116	-13%	8.19	84	94.2%	219,000	-11.5%	235,859	-13.4%
Jan-24	8	33%	16	-24%	0.50	90	-32%	11.25	126	95.4%	195,000	3.3%	214,188	-12.8%
Feb-24	13	-24%	13	-24%	1.00	85	-31%	6.54	116	95.5%	387,000	222.5%	393,192	97.2%
Mar-24	7	-61%	16	-30%	0.44	88	-23%	12.57	155	93.6%	177,500	-5.3%	158,071	-22.4%
Apr-24	23	64%	35	150%	0.66	94	-8%	4.09	108	94.7%	275,000	12.2%	262,926	-0.3%
May-24	19	6%	29	-29%	0.66	94	-10%	4.95	78	94.6%	320,000	12.9%	336,895	31.7%
Jun-24	12	-14%	19	-50%	0.63	94	-20%	7.83	85	94.2%	184,500	-29.2%	250,500	-8.9%
Jul-24	17	21%	25	-49%	0.68	91	-29%	5.35	89	93.2%	187,500	-13.4%	228,265	-0.5%
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	99	-2%	153	-25%	0.65	91	-23%	6.42	102	94.6%	245,000	6.5%	275,417	16.4%

WEYBURN CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	4	-60%	16	-6%	0.25	129	23%	32.25	97	86.9%	227,000	-15.0%	226,625	-22.6%
Feb-19	9	800%	10	43%	0.90	123	22%	13.67	123	93.9%	215,000	-0.5%	218,500	1.2%
Mar-19	8	167%	25	25%	0.32	131	22%	16.38	165	91.3%	245,000	145.0%	282,625	154.6%
Apr-19	12	-14%	26	-35%	0.46	133	9%	11.08	145	93.5%	261,000	4.4%	236,004	-7.7%
May-19	15	50%	22	-27%	0.68	126	-3%	8.40	138	92.6%	221,000	8.1%	233,527	1.1%
Jun-19	13	86%	27	-16%	0.48	127	-11%	9.77	130	93.0%	263,000	22.3%	264,462	6.9%
Jul-19	6	-45%	18	-40%	0.33	128	-12%	21.33	105	95.2%	300,000	53.8%	290,167	34.5%
Aug-19	8	0%	22	-19%	0.36	126	-18%	15.75	114	87.6%	168,500	-32.6%	181,938	-37.4%
Sep-19	6	20%	31	158%	0.19	143	-5%	23.83	81	88.8%	200,000	-7.0%	219,167	-11.2%
Oct-19	16	300%	21	-13%	0.76	132	-8%	8.25	75	92.7%	258,000	27.4%	248,863	3.2%
Nov-19	10	25%	11	-50%	0.91	123	-14%	12.30	93	90.4%	207,500	15.4%	255,540	18.5%
Dec-19	2	-67%	7	-30%	0.29	121	-5%	60.50	148	91.0%	169,750	-1.0%	169,750	-2.8%
2019	109	25%	236	-13%	0.46	129	-2%	14.15	117	92.0%	237,000	10.2%	241,240	1.1%
Jan-20	9	125%	16	0%	0.56	120	-7%	13.33	61	93.6%	207,500	-8.6%	246,444	8.7%
Feb-20	2	-78%	18	80%	0.11	129	5%	64.50	29	90.0%	242,500	12.8%	242,500	11.0%
Mar-20	5	-38%	12	-52%	0.42	115	-12%	23.00	75	95.2%	162,500	-33.7%	191,900	-32.1%
Apr-20	3	-75%	8	-69%	0.38	109	-18%	36.33	98	90.2%	210,000	-19.5%	199,000	-15.7%
May-20	12	-20%	25	14%	0.48	115	-9%	9.58	115	92.0%	277,500	25.6%	294,125	25.9%
Jun-20	15	15%	25	-7%	0.60	107	-16%	7.13	88	94.5%	235,000	-10.6%	252,747	-4.4%
Jul-20	16	167%	22	22%	0.73	102	-20%	6.38	132	93.4%	252,500	-15.8%	276,625	-4.7%
Aug-20	13	63%	16	-27%	0.81	96	-24%	7.38	86	93.9%	215,500	27.9%	252,231	38.6%
Sep-20	11	83%	19	-39%	0.58	90	-37%	8.18	79	92.4%	223,000	11.5%	241,886	10.4%
Oct-20	9	-44%	19	-10%	0.47	87	-34%	9.67	97	92.4%	305,000	18.2%	264,222	6.2%
Nov-20	6	-40%	7	-36%	0.86	80	-35%	13.33	116	93.4%	172,562	-16.8%	168,187	-34.2%
Dec-20	5	150%	5	-29%	1.00	77	-36%	15.40	109	93.9%	240,000	41.4%	240,700	41.8%
2020	106	-3%	192	-19%	0.55	102	-20%	11.58	96	93.2%	235,000	-0.8%	250,345	3.8%
Jan-21	7	-22%	17	6%	0.41	79	-34%	11.29	114	92.1%	235,000	13.3%	240,000	-2.6%
Feb-21	8	300%	11	-39%	0.73	78	-40%	9.75	151	94.2%	285,750	17.8%	336,938	38.9%
Mar-21	10	100%	24	100%	0.42	87	-24%	8.70	115	93.6%	271,000	66.8%	291,800	52.1%
Apr-21	11	267%	23	188%	0.48	94	-14%	8.55	122	94.8%	241,000	14.8%	280,364	40.9%
May-21	18	50%	22	-12%	0.82	94	-18%	5.22	87	94.8%	272,000	-2.0%	255,361	-13.2%
Jun-21	16	7%	19	-24%	0.84	91	-15%	5.69	76	93.3%	206,750	-12.0%	225,531	-10.8%
Jul-21	9	-44%	17	-23%	0.53	93	-9%	10.33	101	93.8%	310,000	22.8%	341,444	23.4%
Aug-21	9	-31%	14	-13%	0.64	87	-9%	9.67	53	95.5%	282,000	30.9%	326,056	29.3%
Sep-21	7	-36%	19	0%	0.37	89	-1%	12.71	72	94.6%	230,000	3.1%	241,357	-0.2%
Oct-21	10	11%	20	5%	0.50	90	3%	9.00	80	95.0%	251,750	-17.5%	242,600	-8.2%
Nov-21	14	133%	17	143%	0.82	82	3%	5.86	80	96.3%	259,000	50.1%	275,036	63.5%
Dec-21	6	20%	13	160%	0.46	84	9%	14.00	30	93.8%	295,000	22.9%	296,583	23.2%
2021	125	18%	216	13%	0.58	87	-15%	8.38	90	94.4%	264,000	12.3%	274,684	9.7%
Jan-22	6	-14%	8	-53%	0.75	85	8%	14.17	64	97.8%	313,500	33.4%	350,917	46.2%
Feb-22	7	-13%	15	36%	0.47	89	14%	12.71	68	95.6%	260,000	-9.0%	300,571	-10.8%
Mar-22	12	20%	23	-4%	0.52	91	5%	7.58	93	94.7%	347,500	28.2%	336,083	15.2%
Apr-22	20	82%	24	4%	0.83	88	-6%	4.40	113	95.1%	250,250	3.8%	277,475	-1.0%
May-22	12	-33%	29	32%	0.41	94	0%	7.83	87	93.9%	280,000	2.9%	327,458	28.2%
Jun-22	12	-25%	21	11%	0.57	101	1%	8.42	70	93.3%	304,000	47.0%	281,117	24.6%
Jul-22	12	33%	25	47%	0.48	109	17%	9.08	69	95.2%	251,500	-18.9%	252,408	-26.1%
Aug-22	5	-44%	19	36%	0.26	115	32%	23.00	83	96.5%	408,200	44.8%	353,540	8.4%
Sep-22	19	171%	18	-5%	1.06	101	13%	5.32	77	93.5%	225,000	-2.2%	201,316	-16.6%
Oct-22	7	-30%	13	-35%	0.54	99	10%	14.14	46	93.2%	259,000	2.9%	300,986	24.1%
Nov-22	4	-71%	13	-24%	0.31	100	22%	25.00	101	90.4%	182,500	-29.5%	208,250	-24.3%
Dec-22	8	33%	7	-46%	1.14	94	12%	11.75	59	92.3%	248,750	-15.7%	252,500	-15.0%
2022	124	-1%	215	0%	0.58	97	11%	9.40	81	94.4%	256,750	-2.7%	279,619	1.8%
Jan-23	5	-17%	12	50%	0.42	89	5%	17.80	81	94.9%	192,500	-38.6%	265,000	-24.5%
Feb-23	8	14%	13	-13%	0.62	87	-2%	10.88	65	96.5%	312,000	20.0%	382,750	27.3%
Mar-23	11	-8%	15	-35%	0.73	80	-12%	7.27	87	95.7%	257,500	-25.9%	232,400	-30.9%
Apr-23	10	-50%	11	-54%	0.91	71	-19%	7.10	70	95.8%	270,000	7.9%	282,290	1.7%
May-23	15	25%	27	-7%	0.56	73	-22%	4.87	87	93.4%	290,000	3.6%	264,733	-19.2%
Jun-23	10	-17%	31	48%	0.32	82	-19%	8.20	63	95.7%	291,500	-4.1%	298,950	6.3%
Jul-23	11	-8%	31	24%	0.35	85	-22%	7.73	60	94.2%	225,000	-10.5%	237,273	-6.0%
Aug-23	8	60%	21	11%	0.38	94	-18%	11.75	114	92.1%	132,500	-67.5%	174,250	-50.7%
Sep-23	12	-37%	29	61%	0.41	88	-13%	7.33	68	95.4%	248,000	10.2%	250,208	24.3%
Oct-23	12	71%	11	-15%	1.09	79	-20%	6.58	76	93.3%	223,750	-13.6%	221,875	-26.3%
Nov-23	12	200%	8	-38%	1.50	68	-32%	5.67	68	94.7%	234,250	28.4%	263,125	26.4%
Dec-23	9	13%	3	-57%	3.00	58	-38%	6.44	98	92.4%	163,000	-34.5%	212,411	-15.7%
2023	123	-1%	212	-1%	0.58	80	-18%	7.76	77	94.6%	235,000	-8.5%	255,813	-8.5%
Jan-24	6	20%	12	0%	0.50	58	-35%	9.67	124	95.4%	214,250	11.3%	220,583	-16.8%
Feb-24	10	25%	6	-54%	1.67	51	-41%	5.10	106	95.5%	376,000	20.5%	367,650	-3.9%
Mar-24	3	-73%	13	-13%	0.23	57	-29%	19.00	186	93.4%	197,000	-23.5%	178,667	-23.1%
Apr-24	19	90%	27	145%	0.70	61	-14%	3.21	102	95.1%	285,000	5.6%	286,079	1.3%
May-24	15	0%	17	-37%	0.88	56	-23%	3.73	75	95.0%	330,000	13.8%	356,267	34.6%
Jun-24	9	-10%	13	-58%	0.69	56	-32%	6.22	86	94.7%	219,000	-24.9%	273,556	-8.5%
Jul-24	9	-18%	15	-52%	0.60	54	-36%	6.00	72	94.1%	245,000	8.9%	297,500	25.4%
Aug-24														
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	71	1%	103	-26%	0.69	56	-31%	5.54	96	94.9%	309,000	19.3%	302,183	9.4%