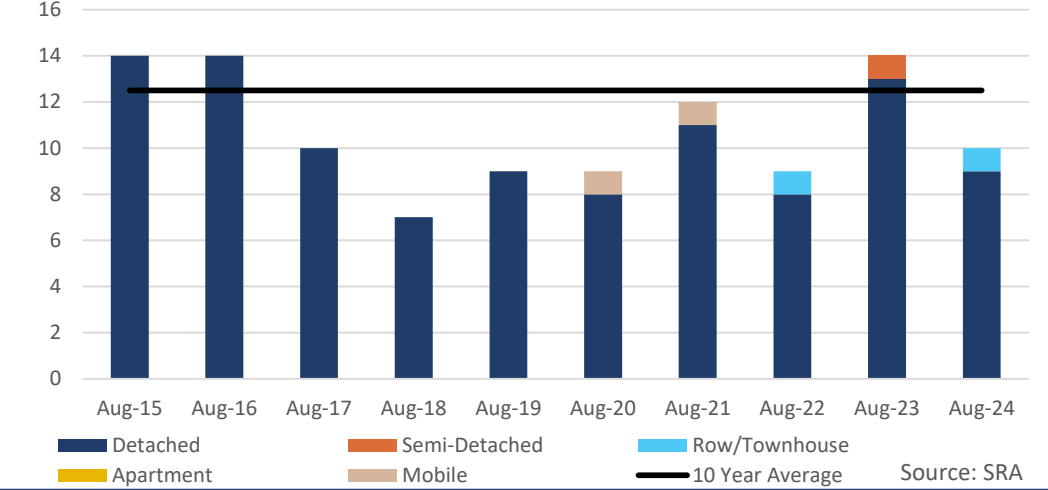




CENSUS DIVISION 10 - AUGUST 2024

Monthly Sales Comparison




SALES

12

↓ 29.4% Y/Y | ↑ 11.2% YTD

VS. 10-YEAR AVERAGE

↓ 4.0% | ↑ 35.9% YTD



NEW LISTINGS

19


↓ 13.6% Y/Y | ↓ 9.9% YTD

VS. 10-YEAR AVERAGE


↓ 31.2% | ↓ 22.0% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 119,283 ↓ **11.1%** Y/Y



Monthly trend*



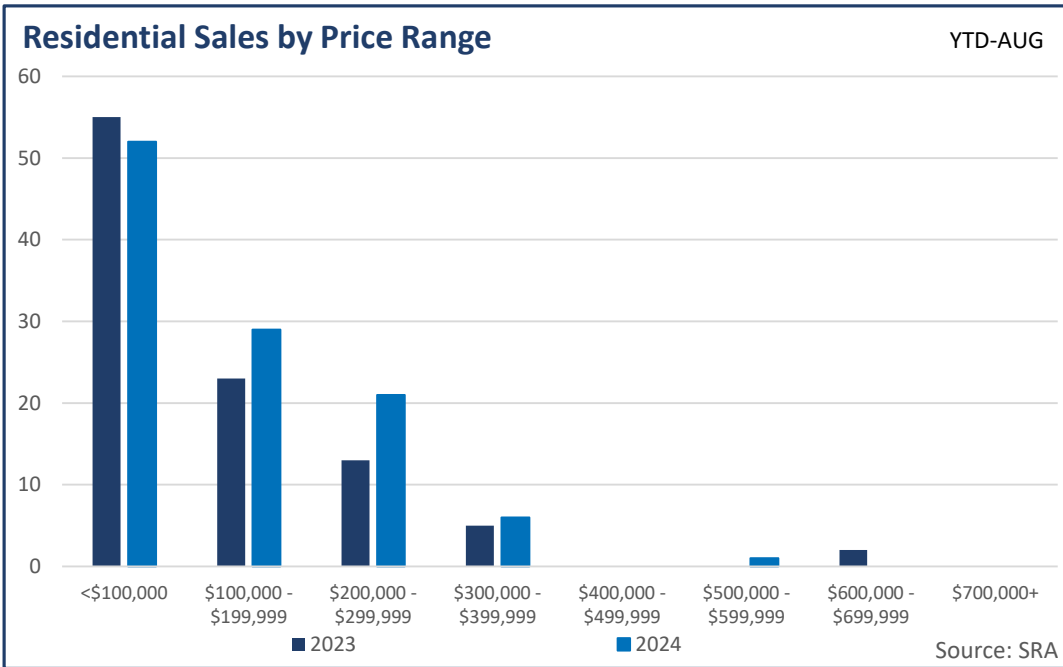
INVENTORY

92

↓ 22.0% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 42.0% | ↓ 31.2% YTD




MONTHS OF SUPPLY

7.67

↑ 10.5% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 45.5% | ↓ 51.2% YTD



CENSUS DIVISION 10 - AUGUST 2024

August 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	9	-31%	14	-22%	65	-30%	7.22	1%	53	\$122,156	39%
Semi-Detached	0	-100%	1	0%	5	400%	-	-	-	-	-
Row/Townhouse	1	-	0	-	2	100%	2.00	-	86	\$145,000	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	2	0%	3	0%	14	-26%	7.00	-26%	64	\$93,500	-63%
Mobile	0	-	1	-	3	50%	-	-	-	-	-
Mutli-Family	0	-100%	0	-	3	50%	-	-	-	-	-
Total Residential	12	-29%	19	-14%	92	-22%	7.67	10%	57	\$119,283	-11%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	13	-4%	28	-31%	159	-42%	14.07	-45%	93	\$117,591	1%

Year-to-Date

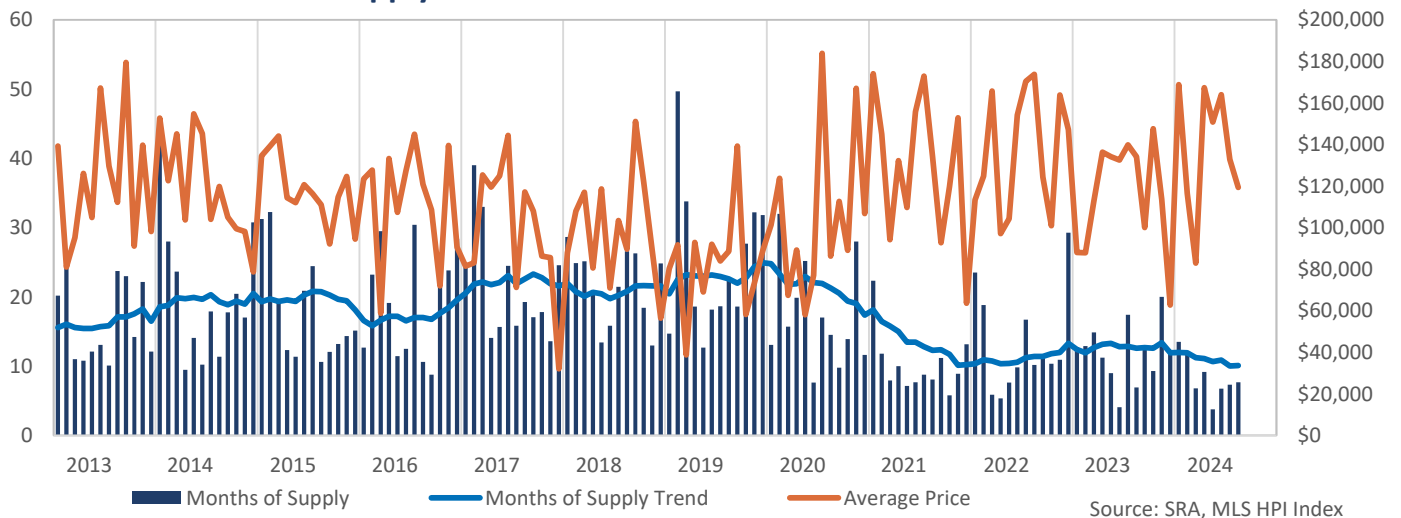
August 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	90	11%	123	-15%	78	-14%	6.94	-22%	97	\$129,576	27%
Semi-Detached	0	-100%	5	150%	2	325%	-	-	-	-	-
Row/Townhouse	1	-	3	200%	2	75%	14.00	-	86	\$145,000	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	12	9%	21	-30%	14	-4%	9.58	-12%	131	\$238,333	-8%
Mobile	0	-	3	200%	1	-21%	-	-	-	-	-
Mutli-Family	6	20%	9	125%	3	0%	4.00	-17%	57	\$58,500	-67%
Total Residential	109	11%	164	-10%	101	-10%	7.39	-19%	99	\$137,778	10%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	80	36%	210	-22%	146	-31%	15.15	-51%	113	\$114,753	20%

Residential Months of Supply and Price



CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	5	-50%	13	-19%	0.38	101	13%	20.20	109	94.1%	161,000	32.8%	139,200	30.6%
Feb-13	4	-20%	12	-37%	0.33	101	4%	25.25	93	88.9%	60,450	-11.1%	80,975	-11.4%
Mar-13	9	50%	18	-14%	0.50	99	-4%	11.00	101	93.0%	53,000	-39.4%	95,167	12.7%
Apr-13	10	11%	26	18%	0.38	108	-2%	10.80	170	92.2%	113,750	51.7%	126,040	32.4%
May-13	11	10%	43	54%	0.26	133	12%	12.09	105	92.3%	79,000	-4.5%	104,864	23.0%
Jun-13	11	-15%	34	-3%	0.32	144	12%	13.09	60	96.9%	193,000	223.0%	167,182	94.4%
Jul-13	15	0%	39	26%	0.38	151	17%	10.07	108	94.2%	111,000	39.4%	129,593	40.3%
Aug-13	7	-50%	34	70%	0.21	166	37%	23.71	146	94.1%	119,000	43.4%	112,143	-3.0%
Sep-13	7	17%	18	-47%	0.39	161	17%	23.00	74	93.4%	189,000	182.1%	179,500	87.3%
Oct-13	10	-29%	15	-40%	0.67	142	14%	14.20	96	90.6%	71,500	-31.9%	91,150	-25.4%
Nov-13	6	-25%	13	-19%	0.46	133	21%	22.17	138	92.7%	120,000	69.0%	139,650	69.9%
Dec-13	10	233%	11	10%	0.91	121	21%	12.10	84	90.8%	90,750	-4.5%	98,150	-26.0%
2013	105	-7%	276	0%	0.38	130	14%	14.86	106	93.3%	110,000	35.8%	122,339	23.4%
Jan-14	3	-40%	26	100%	0.12	136	35%	45.33	116	88.3%	100,000	-37.9%	152,667	9.7%
Feb-14	5	25%	14	17%	0.36	140	39%	28.00	98	95.2%	130,000	115.1%	122,500	51.3%
Mar-14	6	-33%	19	6%	0.32	142	43%	23.67	168	94.3%	111,000	109.4%	145,083	52.5%
Apr-14	15	50%	36	38%	0.42	142	31%	9.47	138	89.0%	74,000	-34.9%	103,627	-17.8%
May-14	11	0%	36	-16%	0.31	155	17%	14.09	58	96.0%	160,000	102.5%	154,741	47.6%
Jun-14	15	36%	30	-12%	0.50	153	6%	10.20	92	92.1%	150,000	-22.3%	145,300	-13.1%
Jul-14	9	-40%	41	5%	0.22	161	7%	17.89	58	89.0%	105,000	-5.4%	104,000	-19.7%
Aug-14	14	100%	28	-18%	0.50	159	-4%	11.36	85	91.9%	112,500	-5.5%	119,750	6.8%
Sep-14	9	29%	26	44%	0.35	160	-1%	17.78	116	86.7%	88,000	-53.4%	104,944	-41.5%
Oct-14	7	-30%	19	27%	0.37	143	1%	20.43	65	81.9%	90,000	25.9%	99,429	9.1%
Nov-14	8	33%	18	38%	0.44	136	2%	17.00	76	87.8%	88,750	-26.0%	98,188	-29.7%
Dec-14	4	-60%	10	-9%	0.40	123	2%	30.75	158	91.8%	67,250	-25.9%	78,625	-19.9%
2014	106	1%	303	10%	0.35	146	12%	16.51	98	90.8%	102,500	-6.8%	120,095	-1.8%
Jan-15	4	33%	17	-35%	0.24	125	-8%	31.25	119	93.9%	123,500	23.5%	134,500	-11.9%
Feb-15	4	-20%	15	7%	0.27	129	-8%	32.25	106	91.9%	155,500	19.6%	139,250	13.7%
Mar-15	7	17%	28	47%	0.25	138	-3%	19.71	145	96.9%	154,000	38.7%	144,071	-0.7%
Apr-15	12	-20%	36	0%	0.33	148	4%	12.33	143	93.3%	80,000	8.1%	114,433	10.4%
May-15	14	27%	36	0%	0.39	159	3%	11.36	84	92.0%	107,500	-32.8%	112,100	-27.6%
Jun-15	8	-47%	33	10%	0.24	167	9%	20.88	165	92.6%	97,500	-35.0%	120,613	-17.0%
Jul-15	7	-22%	32	-22%	0.22	171	6%	24.43	83	93.4%	87,500	-16.7%	116,214	11.7%
Aug-15	16	14%	32	14%	0.50	170	7%	10.63	114	92.4%	98,750	-12.2%	111,031	-7.3%
Sep-15	13	44%	17	-35%	0.76	157	-2%	12.08	107	89.3%	70,000	-20.5%	92,115	-12.2%
Oct-15	11	57%	17	-11%	0.65	145	1%	13.18	142	86.0%	120,000	33.3%	114,682	15.3%
Nov-15	9	13%	13	-28%	0.69	129	-5%	14.33	143	92.8%	114,000	28.5%	124,667	27.0%
Dec-15	8	100%	8	-20%	1.00	121	-2%	15.13	123	85.4%	77,500	15.2%	94,425	20.1%
2015	113	7%	284	-6%	0.40	147	1%	15.57	122	91.5%	104,000	1.5%	114,490	-4.7%
Jan-16	9	125%	9	-47%	1.00	114	-9%	12.67	90	90.6%	105,000	-15.0%	123,500	-8.2%
Feb-16	5	25%	17	13%	0.29	116	-10%	23.20	168	92.8%	65,000	-58.2%	127,700	-8.3%
Mar-16	4	-43%	18	-36%	0.22	118	-14%	29.50	103	89.0%	60,250	-60.9%	58,750	-59.2%
Apr-16	7	-42%	40	11%	0.18	134	-9%	19.14	200	91.4%	145,000	81.3%	133,286	16.5%
May-16	13	-7%	39	8%	0.33	149	-6%	11.46	122	92.8%	98,000	-8.8%	107,308	-4.3%
Jun-16	12	50%	24	-27%	0.50	150	-10%	12.50	93	90.8%	103,000	5.6%	127,375	5.6%
Jul-16	5	-29%	23	-28%	0.22	152	-11%	30.40	128	93.3%	155,000	77.1%	144,900	24.7%
Aug-16	15	-6%	31	-3%	0.48	159	-6%	10.60	64	91.5%	100,000	1.3%	120,880	8.9%
Sep-16	17	31%	22	29%	0.77	149	-5%	8.76	87	89.9%	102,000	45.7%	108,588	17.9%
Oct-16	6	-45%	18	6%	0.33	145	0%	24.17	123	88.5%	72,500	-39.6%	71,981	-37.2%
Nov-16	6	-33%	25	92%	0.24	143	11%	23.83	105	89.3%	132,500	16.2%	139,583	12.0%
Dec-16	5	-38%	17	113%	0.29	142	17%	28.40	91	87.3%	105,000	35.5%	90,500	-4.2%
2016	104	-8%	283	0%	0.37	139	-5%	16.07	106	90.9%	101,000	-2.9%	114,876	0.3%
Jan-17	6	-33%	17	89%	0.35	148	30%	24.67	72	83.7%	47,500	-54.8%	81,417	-34.1%
Feb-17	4	-20%	19	12%	0.21	156	34%	39.00	40	89.9%	80,000	23.1%	83,100	-34.9%
Mar-17	5	25%	20	11%	0.25	165	40%	33.00	96	91.7%	162,000	168.9%	125,300	113.3%
Apr-17	13	86%	51	28%	0.25	183	37%	14.08	93	92.2%	95,000	-34.5%	119,492	-10.3%
May-17	12	-8%	37	-5%	0.32	188	26%	15.67	113	94.5%	102,450	4.5%	124,975	16.5%
Jun-17	8	-33%	32	33%	0.25	196	31%	24.50	189	92.3%	73,750	-28.4%	144,438	13.4%
Jul-17	13	160%	38	65%	0.34	206	36%	15.85	119	86.7%	50,000	-67.7%	71,262	-50.8%
Aug-17	11	-27%	37	19%	0.30	212	33%	19.27	94	93.3%	140,000	40.0%	117,173	-3.1%
Sep-17	12	-29%	27	23%	0.44	205	38%	17.08	89	92.0%	90,500	-11.3%	107,875	-0.7%
Oct-17	11	83%	30	67%	0.37	196	35%	17.82	118	88.3%	65,000	-10.3%	86,318	19.9%
Nov-17	13	117%	21	-16%	0.62	177	24%	13.62	114	85.9%	80,000	-39.6%	85,615	-38.7%
Dec-17	7	40%	14	-18%	0.50	172	21%	24.57	100	82.1%	30,000	-71.4%	32,057	-64.6%
2017	115	11%	343	21%	0.34	184	32%	19.17	107	90.5%	75,000	-25.7%	99,589	-13.3%
Jan-18	6	0%	16	-6%	0.38	172	16%	28.67	115	84.8%	61,500	29.5%	87,833	7.9%
Feb-18	7	75%	21	11%	0.33	174	12%	24.86	167	90.7%	55,000	-31.3%	107,986	29.9%
Mar-18	7	40%	20	0%	0.35	176	7%	25.14	143	86.5%	112,500	-30.6%	117,000	-6.6%
Apr-18	8	-38%	24	-53%	0.33	166	-9%	20.75	182	87.5%	64,000	-32.6%	80,650	-32.5%
May-18	14	17%	46	24%	0.30	188	0%	13.43	112	92.5%	70,000	-31.7%	118,571	-5.1%
Jun-18	12	50%	34	6%	0.35	190	-3%	15.83	71	84.9%	58,000	-21.4%	70,854	-50.9%
Jul-18	9	-31%	31	-18%	0.29	193	-6%	21.44	115	87.5%	105,000	110.0%	103,444	45.2%
Aug-18	7	-36%	28	-24%	0.25	186	-12%	26.57	121	92.2%	63,000	-55.0%	89,686	-23.5%
Sep-18	7	-42%	26	-4%	0.27	184	-10%	26.29	104	91.6%	134,000	48.1%	151,071	40.0%
Oct-18	9	-18%	20	-33%	0.45	166	-15%	18.44	160	91.0%	112,000	72.3%	121,944	41.3%
Nov-18	12	-8%	20	-5%	0.60	156	-12%	13.00	117	86.2%	67,500	-15.6%	88,950	3.9%
Dec-18	6	-14%	13	-7%	0.46	149	-13%	24.83	101	86.4%	59,000	96.7%	56,417	76.0%
2018	104	-10%	299	-13%	0.35	175	-5%	20.19	123	88.9%	70,000	-6.7%	99,779	0.2%

CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	10	67%	22	38%	0.45	147	-15%	14.70	109	86.9%	34,250	-44.3%	80,270	-8.6%
Feb-19	3	-57%	12	-43%	0.25	149	-14%	49.67	145	78.9%	115,000	109.1%	91,667	-15.1%
Mar-19	5	-29%	31	55%	0.16	169	-4%	33.80	128	79.9%	38,000	-66.2%	38,800	-66.8%
Apr-19	10	25%	40	67%	0.25	186	12%	18.60	174	89.4%	72,950	14.0%	92,940	15.2%
May-19	16	14%	46	0%	0.35	203	8%	12.69	122	89.6%	69,250	-1.1%	69,094	-41.7%
Jun-19	11	-8%	24	-29%	0.46	200	5%	18.18	164	89.4%	73,000	25.9%	91,936	29.8%
Jul-19	11	22%	31	0%	0.35	205	6%	18.64	73	85.4%	72,500	-31.0%	84,000	-18.8%
Aug-19	9	29%	24	-14%	0.38	203	9%	22.56	105	90.3%	63,000	0.0%	88,678	-1.1%
Sep-19	10	43%	18	-31%	0.56	186	1%	18.60	160	87.7%	100,000	-25.4%	139,190	-7.9%
Oct-19	6	-33%	16	-20%	0.38	166	0%	27.67	88	86.9%	61,000	-45.5%	58,167	-52.3%
Nov-19	5	-58%	16	-20%	0.31	161	3%	32.20	133	92.9%	62,000	-8.1%	73,200	-17.7%
Dec-19	5	-17%	16	23%	0.31	159	7%	31.80	192	84.8%	46,000	-22.0%	89,000	57.8%
2019	101	-3%	296	-1%	0.34	178	2%	21.13	130	87.7%	64,600	-7.7%	85,068	-14.7%
Jan-20	12	20%	18	-18%	0.67	157	7%	13.08	171	90.3%	88,500	158.4%	101,333	26.2%
Feb-20	5	67%	15	25%	0.33	160	7%	32.00	168	92.3%	157,000	36.5%	123,800	35.1%
Mar-20	10	100%	18	-42%	0.56	157	-7%	15.70	134	89.8%	57,500	51.3%	67,400	73.7%
Apr-20	7	-30%	18	-55%	0.39	139	-25%	19.86	133	87.8%	75,000	2.8%	89,157	-4.1%
May-20	5	-69%	39	-15%	0.13	126	-38%	25.20	84	87.4%	50,000	-27.8%	58,000	-16.1%
Jun-20	17	55%	45	88%	0.38	130	-35%	7.65	114	89.4%	59,500	-18.5%	77,000	-16.2%
Jul-20	8	-27%	24	-23%	0.33	136	-34%	17.00	93	91.5%	155,500	114.5%	183,875	118.9%
Aug-20	10	11%	29	21%	0.34	145	-29%	14.50	81	93.3%	26,750	-57.5%	86,250	-2.7%
Sep-20	15	50%	26	44%	0.58	147	-21%	9.80	82	87.9%	50,000	-50.0%	112,567	-19.1%
Oct-20	10	67%	19	19%	0.53	139	-16%	13.90	56	90.7%	66,500	9.0%	89,100	53.2%
Nov-20	5	0%	16	0%	0.31	140	-13%	28.00	76	90.1%	183,000	195.2%	167,000	128.1%
Dec-20	11	120%	9	-44%	1.22	128	-19%	11.64	171	89.4%	104,000	126.1%	106,791	20.0%
2020	115	14%	276	-7%	0.42	142	-20%	14.82	114	90.0%	72,500	12.2%	101,346	19.1%
Jan-21	6	-50%	19	6%	0.32	134	-15%	22.33	107	95.2%	179,000	102.3%	174,000	71.7%
Feb-21	11	120%	14	-7%	0.79	130	-19%	11.82	115	92.4%	91,000	-42.0%	145,000	17.1%
Mar-21	16	60%	21	17%	0.76	127	-19%	7.94	101	89.5%	73,500	27.8%	94,144	39.7%
Apr-21	13	86%	24	33%	0.54	130	-6%	10.00	151	93.9%	135,000	80.0%	132,200	48.3%
May-21	18	260%	38	-3%	0.47	129	2%	7.17	117	93.3%	89,250	78.5%	109,739	89.2%
Jun-21	16	-6%	28	-38%	0.57	123	-5%	7.69	100	91.9%	158,000	165.5%	155,781	102.3%
Jul-21	14	75%	24	0%	0.58	123	-10%	8.79	58	94.2%	145,000	-6.8%	172,957	-5.9%
Aug-21	15	50%	27	-7%	0.56	121	-17%	8.07	84	92.4%	134,000	400.9%	134,467	55.9%
Sep-21	11	-27%	22	-15%	0.50	123	-16%	11.18	103	91.5%	45,000	-10.0%	92,727	-17.6%
Oct-21	19	90%	15	-21%	1.27	110	-21%	5.79	107	91.8%	82,000	23.3%	119,732	34.4%
Nov-21	11	120%	12	-25%	0.92	98	-30%	8.91	101	92.1%	130,000	-29.0%	152,818	-8.5%
Dec-21	7	-36%	7	-22%	1.00	92	-28%	13.14	99	86.2%	55,000	-47.1%	63,643	-40.4%
2021	157	37%	251	-9%	0.63	120	-15%	9.17	103	92.4%	91,000	25.5%	128,608	26.9%
Jan-22	4	-33%	13	-32%	0.31	94	-30%	23.50	98	84.0%	108,750	-39.2%	113,375	-34.8%
Feb-22	5	-55%	8	-43%	0.63	94	-28%	18.80	173	92.0%	140,000	53.8%	124,700	-14.0%
Mar-22	16	0%	22	5%	0.73	94	-26%	5.88	165	94.1%	130,000	76.9%	165,706	76.0%
Apr-22	17	31%	21	-13%	0.81	91	-30%	5.35	102	91.3%	70,000	-48.1%	97,085	-26.6%
May-22	13	-28%	26	-32%	0.50	99	-23%	7.62	125	93.2%	87,300	-2.2%	104,238	-5.0%
Jun-22	11	-31%	27	-4%	0.41	108	-12%	9.82	130	93.3%	140,000	-11.4%	154,136	-1.1%
Jul-22	7	-50%	24	0%	0.29	117	-5%	16.71	75	88.9%	182,500	25.9%	170,357	-1.5%
Aug-22	11	-27%	18	-33%	0.61	112	-7%	10.18	90	91.9%	140,000	4.5%	173,818	29.3%
Sep-22	10	-9%	27	23%	0.37	113	-8%	11.30	85	89.8%	105,000	133.3%	124,340	34.1%
Oct-22	12	-37%	32	113%	0.38	124	13%	10.33	73	90.6%	76,250	-7.0%	100,992	-15.7%
Nov-22	11	0%	17	42%	0.65	120	22%	10.91	70	94.8%	135,000	3.8%	163,891	7.2%
Dec-22	4	-43%	5	-29%	0.80	117	27%	29.25	79	91.4%	159,250	189.5%	147,125	131.2%
2022	121	-23%	240	-4%	0.50	107	-11%	10.60	107	92.0%	110,000	20.9%	135,376	5.3%
Jan-23	9	125%	12	-8%	0.75	115	22%	12.78	171	89.5%	58,000	-46.7%	87,989	-22.4%
Feb-23	8	60%	5	-38%	1.60	103	10%	12.88	101	88.8%	77,300	-44.8%	87,950	-29.5%
Mar-23	7	-56%	25	14%	0.28	104	11%	14.86	189	90.0%	115,000	-11.5%	112,929	-31.9%
Apr-23	9	-47%	14	-33%	0.64	101	11%	11.22	78	93.9%	96,000	37.1%	136,267	40.4%
May-23	13	0%	40	54%	0.33	117	18%	9.00	93	91.0%	120,000	37.5%	134,185	28.7%
Jun-23	28	155%	40	48%	0.70	114	6%	4.07	60	92.1%	75,450	-46.1%	132,514	-14.0%
Jul-23	7	0%	24	0%	0.29	122	4%	17.43	77	93.5%	95,000	-47.9%	139,900	-17.9%
Aug-23	17	55%	22	22%	0.77	118	5%	6.94	93	91.8%	90,000	-35.7%	134,176	-22.8%
Sep-23	10	0%	30	11%	0.33	126	12%	12.60	77	91.6%	90,000	-14.3%	100,090	-19.5%
Oct-23	13	8%	18	-44%	0.72	121	-2%	9.31	88	95.3%	107,500	41.0%	147,606	46.2%
Nov-23	6	-45%	16	-6%	0.38	120	0%	20.00	58	91.0%	78,750	-41.7%	113,583	-30.7%
Dec-23	9	125%	11	120%	0.82	108	-8%	12.00	86	83.7%	50,000	-68.6%	62,722	-57.4%
2023	136	12%	257	7%	0.53	114	7%	10.07	91	91.7%	85,000	-22.7%	120,539	-11.0%
Jan-24	8	-11%	12	0%	0.67	108	-6%	13.50	140	89.5%	106,250	83.2%	168,750	91.8%
Feb-24	9	13%	17	240%	0.53	109	6%	12.11	126	92.5%	73,500	-4.9%	116,389	32.3%
Mar-24	15	114%	17	-32%	0.88	102	-2%	6.80	99	88.8%	44,750	-61.1%	82,883	-26.6%
Apr-24	11	22%	22	57%	0.50	101	0%	9.18	211	92.2%	152,500	58.9%	167,273	22.8%
May-24	26	100%	35	-13%	0.74	98	-16%	3.77	68	92.8%	142,500	18.8%	150,762	12.4%
Jun-24	15	-46%	30	-25%	0.50	101	-11%	6.73	51	93.6%	158,000	109.4%	163,993	23.8%
Jul-24	13	86%	12	-50%	1.08	95	-22%	7.31	113	91.3%	90,000	-5.3%	132,769	-5.1%
Aug-24	12	-29%	19	-14%	0.63	92	-22%	7.67	57	91.1%	93,000	3.3%	119,283	-11.1%
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	109	11%	164	-10%	0.66	101	-10%	7.39	99	91.8%	109,000	28.2%	137,778	10.4%

CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	5	-50%	12	0%	0.42	89	11%	17.80	109	94.1%	161,000	32.8%	139,200	30.6%
Feb-13	3	-25%	11	-31%	0.27	90	5%	30.00	76	93.6%	45,000	-52.1%	82,667	-24.7%
Mar-13	8	33%	17	-11%	0.47	89	-2%	11.13	112	91.0%	49,000	-44.0%	77,563	-8.1%
Apr-13	10	11%	21	5%	0.48	95	-1%	9.50	170	92.2%	113,750	51.7%	126,040	32.4%
May-13	10	11%	35	52%	0.29	115	14%	11.50	112	93.2%	76,750	-10.2%	104,850	20.1%
Jun-13	10	0%	28	-10%	0.36	123	10%	12.30	44	96.7%	196,500	244.0%	169,900	108.1%
Jul-13	12	0%	35	13%	0.34	129	8%	10.75	127	93.3%	95,000	72.7%	99,242	36.4%
Aug-13	7	-46%	30	58%	0.23	141	23%	20.14	146	94.1%	119,000	56.6%	112,143	2.7%
Sep-13	6	0%	13	-57%	0.46	136	5%	22.67	53	94.5%	189,500	182.8%	184,417	92.4%
Oct-13	10	-23%	14	-33%	0.71	120	5%	12.00	96	90.6%	71,500	-28.5%	91,150	-10.7%
Nov-13	6	-25%	11	-21%	0.55	112	12%	18.67	138	92.7%	120,000	69.0%	139,650	69.9%
Dec-13	9	200%	11	22%	0.82	102	15%	11.33	81	89.5%	91,500	-3.7%	99,056	-25.3%
2013	96	-7%	238	-3%	0.40	112	9%	13.97	107	93.2%	109,250	36.6%	117,664	24.7%
Jan-14	3	-40%	19	58%	0.16	112	26%	37.33	116	88.3%	100,000	-37.9%	152,667	9.7%
Feb-14	5	67%	13	18%	0.38	115	28%	23.00	98	95.2%	130,000	188.9%	122,500	48.2%
Mar-14	5	-38%	16	-6%	0.31	117	31%	23.40	188	93.6%	82,000	67.3%	120,300	55.1%
Apr-14	13	30%	31	48%	0.42	117	23%	9.00	138	89.6%	65,000	-42.9%	90,723	-28.0%
May-14	9	-10%	29	-17%	0.31	127	10%	14.11	55	95.8%	160,000	108.5%	147,461	40.6%
Jun-14	15	50%	22	-21%	0.68	120	-2%	8.00	92	92.1%	150,000	-23.7%	145,300	-14.5%
Jul-14	6	-50%	34	-3%	0.18	131	2%	21.83	63	85.0%	74,750	-21.3%	79,333	-20.1%
Aug-14	12	71%	22	-27%	0.55	127	-10%	10.58	92	91.4%	92,000	-22.7%	120,958	7.9%
Sep-14	8	33%	22	69%	0.36	127	-7%	15.88	112	92.1%	88,500	-53.3%	107,063	-41.9%
Oct-14	5	-50%	16	14%	0.31	111	-8%	22.20	37	79.6%	80,500	12.6%	81,200	-10.9%
Nov-14	7	17%	15	36%	0.47	111	-1%	15.86	80	88.2%	80,000	-33.3%	80,071	-42.7%
Dec-14	3	-67%	8	-27%	0.38	101	-1%	33.67	156	89.6%	62,500	-31.7%	54,833	-44.6%
2014	91	-5%	247	4%	0.37	118	6%	15.56	99	91.1%	90,000	-17.6%	112,891	-4.1%
Jan-15	3	0%	15	-21%	0.20	105	-6%	35.00	127	92.5%	101,000	1.0%	130,667	-14.4%
Feb-15	4	-20%	12	-8%	0.33	106	-8%	26.50	106	91.9%	155,500	19.6%	139,250	13.7%
Mar-15	6	20%	22	38%	0.27	112	-4%	18.67	131	97.4%	160,750	96.0%	165,750	37.8%
Apr-15	12	-8%	30	-3%	0.40	119	2%	9.92	143	93.3%	80,000	23.1%	114,433	26.1%
May-15	14	56%	32	10%	0.44	128	1%	9.14	84	92.0%	107,500	-32.8%	112,100	-24.0%
Jun-15	8	-47%	26	18%	0.31	135	13%	16.88	165	92.6%	97,500	-35.0%	120,613	-17.0%
Jul-15	6	0%	26	-24%	0.23	137	5%	22.83	89	94.4%	127,250	70.2%	121,417	53.0%
Aug-15	14	17%	26	18%	0.54	138	9%	9.86	126	91.9%	83,750	-9.0%	101,179	-16.4%
Sep-15	10	25%	15	-32%	0.67	130	2%	13.00	108	89.5%	67,500	-23.7%	92,350	-13.7%
Oct-15	10	100%	14	-13%	0.71	118	6%	11.80	147	85.2%	117,500	46.0%	113,150	39.3%
Nov-15	7	0%	13	-13%	0.54	107	-4%	15.29	120	90.4%	70,000	-12.5%	105,286	31.5%
Dec-15	6	100%	8	0%	0.75	102	1%	17.00	102	84.7%	112,450	79.9%	111,483	103.3%
2015	100	10%	239	-3%	0.42	120	1%	14.37	121	91.3%	102,500	13.9%	114,569	1.5%
Jan-16	8	167%	7	-53%	1.14	95	-10%	11.88	98	90.9%	110,000	8.9%	125,813	-3.7%
Feb-16	4	0%	15	25%	0.27	98	-8%	24.50	186	84.0%	64,250	-58.7%	64,625	-53.6%
Mar-16	4	-33%	16	-27%	0.25	100	-11%	25.00	103	89.0%	60,250	-62.5%	58,750	-64.6%
Apr-16	6	-50%	36	20%	0.17	117	-2%	19.50	198	91.5%	137,500	71.9%	130,500	14.0%
May-16	10	-29%	34	6%	0.29	130	2%	13.00	124	92.0%	88,000	-18.1%	100,550	-10.3%
Jun-16	12	50%	22	-15%	0.55	132	-2%	11.00	93	90.8%	103,000	5.6%	127,375	5.6%
Jul-16	4	-33%	15	-42%	0.27	133	-3%	33.25	83	94.2%	152,250	19.6%	140,875	16.0%
Aug-16	14	0%	26	0%	0.54	138	0%	9.86	67	90.5%	92,500	10.4%	108,086	6.8%
Sep-16	14	40%	20	33%	0.70	130	0%	9.29	96	89.9%	101,000	49.6%	98,607	6.8%
Oct-16	6	-40%	12	-14%	0.50	126	7%	21.00	123	88.5%	72,500	-38.3%	71,981	-36.4%
Nov-16	4	-43%	22	69%	0.18	124	16%	31.00	107	87.1%	132,500	89.3%	136,875	30.0%
Dec-16	5	-17%	13	63%	0.38	121	19%	24.20	91	87.3%	105,000	-6.6%	90,500	-18.8%
2016	91	-9%	238	0%	0.38	120	0%	15.87	107	90.3%	96,000	-6.3%	106,660	-6.9%
Jan-17	6	-25%	14	100%	0.43	124	31%	20.67	72	83.7%	47,500	-56.8%	81,417	-35.3%
Feb-17	2	-50%	16	7%	0.13	132	35%	66.00	40	94.3%	101,250	57.6%	101,250	56.7%
Mar-17	5	25%	16	0%	0.31	137	37%	27.40	96	91.7%	162,000	168.9%	125,300	113.3%
Apr-17	10	67%	44	22%	0.23	152	30%	15.20	75	91.5%	105,000	-23.6%	115,700	-11.3%
May-17	11	10%	35	3%	0.31	158	22%	14.36	113	94.7%	105,000	19.3%	134,791	34.1%
Jun-17	8	-33%	29	32%	0.28	167	27%	20.88	189	92.3%	73,750	-28.4%	144,438	13.4%
Jul-17	13	225%	31	107%	0.42	173	30%	13.31	119	86.7%	50,000	-67.2%	71,262	-49.4%
Aug-17	10	-29%	26	0%	0.38	172	25%	17.20	100	93.1%	112,500	21.6%	111,390	3.1%
Sep-17	12	-14%	19	-5%	0.63	164	26%	13.67	89	92.0%	90,500	-10.4%	107,875	9.4%
Oct-17	8	33%	27	125%	0.30	162	29%	20.25	116	88.4%	62,000	-14.5%	72,500	0.7%
Nov-17	13	225%	15	-32%	0.87	140	13%	10.77	114	85.9%	80,000	-39.6%	85,615	-37.4%
Dec-17	7	40%	11	-15%	0.64	134	11%	19.14	100	82.1%	30,000	-71.4%	32,057	-64.6%
2017	105	15%	283	19%	0.37	151	26%	17.29	107	90.4%	75,000	-21.9%	98,713	-7.5%
Jan-18	6	0%	13	-7%	0.46	132	6%	22.00	115	84.8%	61,500	29.5%	87,833	7.9%
Feb-18	6	200%	18	13%	0.33	136	3%	22.67	169	87.9%	55,000	-45.7%	81,817	-19.2%
Mar-18	5	0%	19	19%	0.26	140	2%	28.00	154	84.5%	90,000	-44.4%	85,000	-32.2%
Apr-18	7	-30%	22	-50%	0.32	137	-10%	19.57	164	86.4%	60,000	-42.9%	68,814	-40.5%
May-18	12	9%	38	9%	0.32	154	-3%	12.83	103	92.5%	62,500	-40.5%	88,333	-34.5%
Jun-18	12	50%	27	-7%	0.44	152	-9%	12.67	71	84.9%	58,000	-21.4%	70,854	-50.9%
Jul-18	9	-31%	27	-13%	0.33	155	-10%	17.22	115	87.5%	105,000	110.0%	103,444	45.2%
Aug-18	7	-30%	22	-15%	0.32	149	-13%	21.29	121	92.2%	63,000	-44.0%	89,686	-19.5%
Sep-18	5	-58%	17	-11%	0.29	144	-12%	28.80	108	93.1%	52,000	-42.5%	133,200	23.5%
Oct-18	7	-13%	17	-37%	0.41	132	-19%	18.86	150	90.5%	55,500	-10.5%	82,500	13.8%
Nov-18	9	-31%	14	-7%	0.64	122	-13%	13.56	123	85.9%	57,400	-28.3%	66,600	-22.2%
Dec-18	6	-14%	12	9%	0.50	117	-13%	19.50	101	86.4%	59,000	96.7%	56,417	76.0%
2018	91	-13%	246	-13%	0.37	139	-8%	18.35	120	88.3%	60,000	-20.0%	83,242	-15.7%

CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	9	50%	19	46%	0.47	115	-13%	12.78	112	88.2%	34,000	-44.7%	75,300	-14.3%
Feb-19	3	-50%	9	-50%	0.33	115	-15%	38.33	145	78.9%	115,000	109.1%	91,667	12.0%
Mar-19	5	0%	27	42%	0.19	133	-5%	26.60	128	79.9%	38,000	-57.8%	38,800	-54.4%
Apr-19	9	29%	35	59%	0.26	151	10%	16.78	168	89.6%	75,900	26.5%	102,433	48.9%
May-19	13	8%	35	-8%	0.37	161	5%	12.38	111	86.1%	70,000	12.0%	72,923	-17.4%
Jun-19	8	-33%	20	-26%	0.40	162	7%	20.25	171	88.1%	50,150	-13.5%	70,788	-0.1%
Jul-19	8	-11%	22	-19%	0.36	164	6%	20.50	47	87.9%	76,250	-27.4%	95,250	-7.9%
Aug-19	9	29%	21	-5%	0.43	162	9%	18.00	105	90.3%	63,000	0.0%	88,678	-1.1%
Sep-19	9	80%	15	-12%	0.60	149	3%	16.56	154	86.7%	65,000	25.0%	104,878	-21.3%
Oct-19	6	-14%	15	-12%	0.40	138	5%	23.00	88	86.9%	61,000	9.9%	58,167	-29.5%
Nov-19	5	-44%	12	-14%	0.42	133	9%	26.60	133	92.9%	62,000	8.0%	73,200	9.9%
Dec-19	5	-17%	13	8%	0.38	130	11%	26.00	192	84.8%	46,000	-22.0%	89,000	57.8%
2019	89	-2%	243	-1%	0.37	143	3%	19.25	127	87.4%	64,600	7.7%	81,426	-2.2%
Jan-20	8	-11%	15	-21%	0.53	131	14%	16.38	172	91.3%	40,000	17.6%	92,250	22.5%
Feb-20	5	67%	12	33%	0.42	132	15%	26.40	168	92.3%	157,000	36.5%	123,800	35.1%
Mar-20	10	100%	16	-41%	0.63	129	-3%	12.90	134	89.8%	57,500	51.3%	67,400	73.7%
Apr-20	7	-22%	16	-54%	0.44	113	-25%	16.14	133	87.8%	75,000	-1.2%	89,157	-13.0%
May-20	3	-77%	31	-11%	0.10	101	-37%	33.67	122	84.3%	35,500	-49.3%	42,667	-41.5%
Jun-20	15	88%	38	90%	0.39	105	-35%	7.00	117	88.9%	53,000	5.7%	57,767	-18.4%
Jul-20	8	0%	19	-14%	0.42	107	-35%	13.38	93	91.5%	155,500	103.9%	183,875	93.0%
Aug-20	8	-11%	27	29%	0.30	118	-27%	14.75	85	90.5%	26,750	-57.5%	65,375	-26.3%
Sep-20	14	56%	22	47%	0.64	121	-19%	8.64	82	87.9%	45,000	-30.8%	111,250	6.1%
Oct-20	9	50%	15	0%	0.60	112	-19%	12.44	62	89.9%	58,000	-4.9%	79,222	36.2%
Nov-20	4	-20%	10	-17%	0.40	114	-14%	28.50	76	89.2%	144,000	132.3%	148,750	103.2%
Dec-20	10	100%	9	-31%	1.11	105	-19%	10.50	158	89.0%	89,500	94.6%	101,970	14.6%
2020	101	13%	230	-5%	0.44	116	-19%	13.74	115	89.6%	62,000	-4.0%	94,345	15.9%
Jan-21	6	-25%	15	0%	0.40	107	-18%	17.83	107	95.2%	179,000	347.5%	174,000	88.6%
Feb-21	8	60%	13	8%	0.62	107	-19%	13.38	115	93.3%	83,500	-46.8%	141,875	14.6%
Mar-21	15	50%	19	19%	0.79	105	-19%	7.00	97	89.1%	55,000	-4.3%	85,820	27.3%
Apr-21	10	43%	23	44%	0.43	111	-2%	11.10	132	93.8%	60,100	-19.9%	124,360	39.5%
May-21	15	400%	31	0%	0.48	108	7%	7.20	111	93.1%	87,900	147.6%	104,387	144.7%
Jun-21	15	0%	23	-39%	0.65	100	-5%	6.67	103	91.4%	150,000	183.0%	152,167	163.4%
Jul-21	13	63%	18	-5%	0.72	96	-10%	7.38	61	94.2%	135,000	-13.2%	155,108	-15.6%
Aug-21	11	38%	21	-22%	0.52	96	-19%	8.73	85	90.6%	97,500	264.5%	123,273	88.6%
Sep-21	9	-36%	20	-9%	0.45	100	-17%	11.11	119	92.4%	87,000	93.3%	104,444	-6.1%
Oct-21	18	100%	14	-7%	1.29	89	-21%	4.94	111	91.2%	73,500	26.7%	108,883	37.4%
Nov-21	7	75%	11	10%	0.64	86	-25%	12.29	58	95.1%	60,000	-58.3%	118,571	-20.3%
Dec-21	6	-40%	6	-33%	1.00	82	-22%	13.67	94	89.3%	55,000	-38.5%	53,833	-47.2%
2021	133	32%	214	-7%	0.62	99	-14%	8.92	100	92.4%	85,000	37.1%	120,177	27.4%
Jan-22	4	-33%	11	-27%	0.36	83	-22%	20.75	98	84.0%	108,750	-39.2%	113,375	-34.8%
Feb-22	5	-38%	4	-69%	1.25	79	-26%	15.80	173	92.0%	140,000	67.7%	124,700	-12.1%
Mar-22	14	-7%	19	0%	0.74	79	-25%	5.64	181	96.1%	122,000	121.8%	161,164	87.8%
Apr-22	16	60%	15	-35%	1.07	71	-36%	4.44	99	90.9%	70,000	16.5%	95,653	-23.1%
May-22	11	-27%	22	-29%	0.50	77	-29%	7.00	117	93.1%	87,000	-1.0%	98,900	-5.3%
Jun-22	9	-40%	18	-22%	0.50	81	-19%	9.00	137	92.1%	120,000	-20.0%	127,833	-16.0%
Jul-22	5	-62%	20	11%	0.25	89	-7%	17.80	81	92.9%	92,500	-31.5%	160,000	3.2%
Aug-22	8	-27%	18	-14%	0.44	90	-6%	11.25	93	91.0%	103,750	6.4%	144,563	17.3%
Sep-22	5	-44%	21	5%	0.24	93	-7%	18.60	65	92.7%	110,000	26.4%	117,700	12.7%
Oct-22	9	-50%	24	71%	0.38	100	12%	11.11	84	90.0%	82,500	12.2%	100,767	-7.5%
Nov-22	7	0%	16	45%	0.44	100	16%	14.29	52	93.6%	135,000	125.0%	144,843	22.2%
Dec-22	4	-33%	5	-17%	0.80	98	20%	24.50	79	91.4%	159,250	189.5%	147,125	173.3%
2022	97	-27%	193	-10%	0.50	87	-12%	10.72	111	92.3%	100,000	17.6%	125,324	4.3%
Jan-23	8	100%	12	9%	0.67	99	19%	12.38	180	89.3%	56,500	-48.0%	90,863	-19.9%
Feb-23	7	40%	5	25%	1.40	89	13%	12.71	77	90.3%	75,000	-46.4%	79,086	-36.6%
Mar-23	7	-50%	19	0%	0.37	84	6%	12.00	189	90.0%	115,000	-5.7%	112,929	-29.9%
Apr-23	6	-63%	11	-27%	0.55	84	18%	14.00	38	93.8%	92,450	32.1%	133,067	39.1%
May-23	12	9%	27	23%	0.44	91	18%	7.58	99	90.1%	106,950	22.9%	124,533	25.9%
Jun-23	23	156%	32	78%	0.72	88	9%	3.83	63	92.4%	60,000	-50.0%	95,235	-25.5%
Jul-23	5	0%	20	0%	0.25	96	8%	19.20	84	93.7%	95,000	2.7%	109,160	-31.8%
Aug-23	13	63%	18	0%	0.72	93	3%	7.15	80	88.1%	59,000	-43.1%	87,769	-39.3%
Sep-23	8	60%	25	19%	0.32	101	9%	12.63	87	88.7%	74,000	-32.7%	80,738	-31.4%
Oct-23	10	11%	15	-38%	0.67	98	-2%	9.80	61	94.0%	75,000	-9.1%	96,388	-4.3%
Nov-23	5	-29%	13	-19%	0.38	100	0%	20.00	62	89.7%	77,500	-42.6%	82,300	-43.2%
Dec-23	9	125%	10	100%	0.90	90	-8%	10.00	86	83.7%	50,000	-68.6%	62,722	-57.4%
2023	113	16%	207	7%	0.55	93	7%	9.85	89	90.6%	72,000	-28.0%	95,812	-23.5%
Jan-24	6	-25%	10	-17%	0.60	91	-8%	15.17	94	86.9%	96,250	70.4%	98,333	8.2%
Feb-24	9	29%	11	120%	0.82	86	-3%	9.56	126	92.5%	73,500	-2.0%	116,389	47.2%
Mar-24	12	71%	14	-26%	0.86	80	-5%	6.67	117	87.1%	57,375	-50.1%	87,604	-22.4%
Apr-24	9	50%	19	73%	0.47	81	-4%	9.00	194	93.5%	152,500	65.0%	168,889	26.9%
May-24	19	58%	27	0%	0.70	79	-13%	4.16	77	91.6%	140,000	30.9%	143,411	15.2%
Jun-24	14	-39%	19	-41%	0.74	75	-15%	5.36	40	93.7%	150,250	150.4%	162,707	70.8%
Jul-24	12	140%	9	-55%	1.33	68	-29%	5.67	118	89.3%	80,000	-15.8%	112,583	3.1%
Aug-24	9	-31%	14	-22%	0.64	65	-30%	7.22	53	92.9%	90,000	52.5%	122,156	39.2%
Sep-24														
Oct-24														
Nov-24														
Dec-24														
2024	90	11%	123	-15%	0.73	78	-14%	6.94	97	91.5%	102,500	42.4%	129,576	27.4%