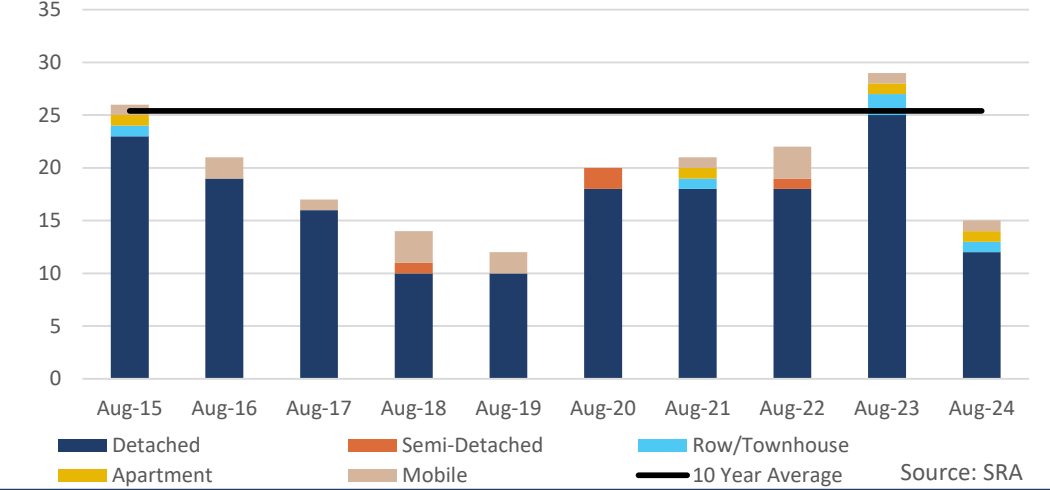




### Monthly Sales Comparison




**SALES**

**16**

↓ 51.5% Y/Y | ↓ 6.3% YTD

VS. 10-YEAR AVERAGE

↓ 37.0% | ↑ 2.8% YTD



**NEW LISTINGS**

**45**


↓ 13.5% Y/Y | ↓ 1.5% YTD

VS. 10-YEAR AVERAGE

↓ 13.8% | ↓ 17.2% YTD

**TOTAL RESIDENTIAL AVERAGE PRICE**

**\$ 244,000** | **↑ 12.4%** Y/Y



Monthly trend\*



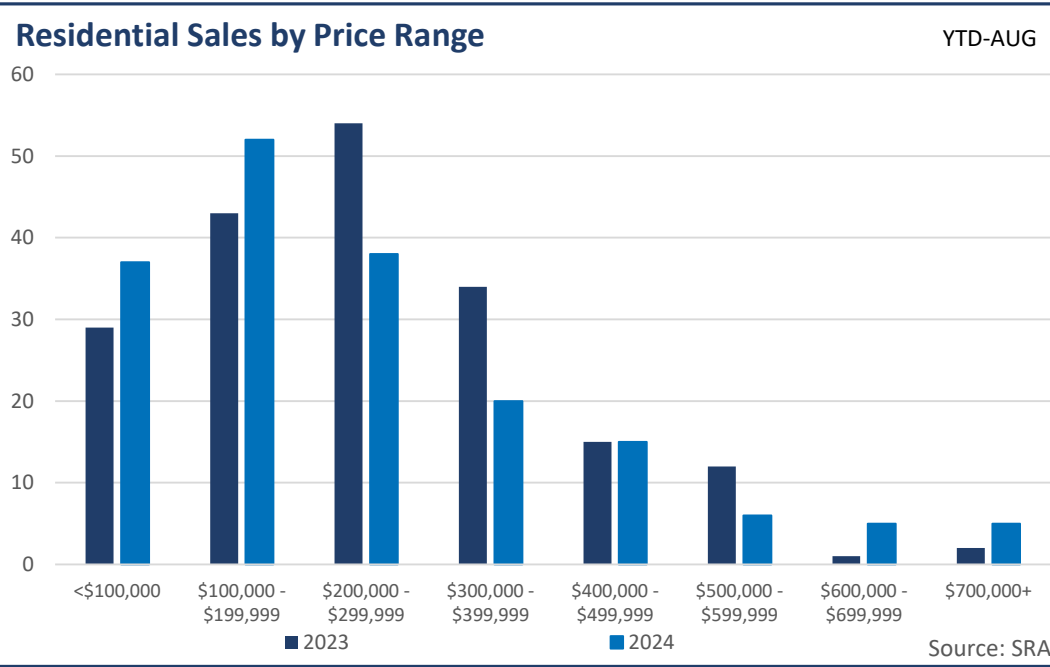
**INVENTORY**

**154**

↓ 6.7% Y/Y | Monthly trend\* →

VS. 10-YEAR AVERAGE

↓ 30.5% | ↓ 30.2% YTD




**MONTHS OF SUPPLY**

**9.63**

↑ 92.5% Y/Y | Monthly trend\* →

VS. 10-YEAR AVERAGE

↓ 3.0% | ↓ 36.0% YTD



# CENSUS DIVISION 12 - AUGUST 2024

## August 2024

|                          | Sales     |             | New Listings |             | Inventory  |            | Months of Supply |            | DOM       | Avg Price        |            |
|--------------------------|-----------|-------------|--------------|-------------|------------|------------|------------------|------------|-----------|------------------|------------|
|                          | Actual    | Y/Y%        | Actual       | Y/Y%        | Actual     | Y/Y%       | Actual           | Y/Y%       | Actual    | Actual           | Y/Y%       |
| Detached                 | 12        | -52%        | 33           | -18%        | 101        | -1%        | 8.42             | 106%       | 70        | \$235,833        | 18%        |
| Semi-Detached            | 0         | -           | 0            | -100%       | 3          | 50%        | -                | -          | -         | -                | -          |
| Row/Townhouse            | 1         | -50%        | 1            | -           | 4          | 0%         | 4.00             | 100%       | 202       | \$395,000        | 44%        |
| Apartment                | 1         | 0%          | 2            | 0%          | 5          | -50%       | 5.00             | -50%       | 98        | \$80,000         | -64%       |
| Acreage                  | 1         | -67%        | 8            | 0%          | 32         | -20%       | 32.00            | 140%       | 120       | \$508,000        | 53%        |
| Mobile                   | 1         | 0%          | 1            | 0%          | 7          | 17%        | 7.00             | 17%        | 84        | \$91,000         | -42%       |
| Mutli-Family             | 0         | -100%       | 0            | -           | 2          | 100%       | -                | -          | -         | -                | -          |
| <b>Total Residential</b> | <b>16</b> | <b>-52%</b> | <b>45</b>    | <b>-13%</b> | <b>154</b> | <b>-7%</b> | <b>9.63</b>      | <b>93%</b> | <b>84</b> | <b>\$244,000</b> | <b>12%</b> |

## 10-Year Averages

|                   | Sales |       | New Listings |       | Inventory |       | Months of Supply |       | DOM | Avg Price |       |
|-------------------|-------|-------|--------------|-------|-----------|-------|------------------|-------|-----|-----------|-------|
|                   | Avg   | %Diff | Avg          | %Diff | Avg       | %Diff | Avg              | %Diff | Avg | Avg       | %Diff |
| Total Residential | 25    | -37%  | 52           | -14%  | 222       | -30%  | 9.93             | -3%   | 83  | \$227,057 | 7%    |

## Year-to-Date

### August 2024

|                          | Sales      |            | New Listings |            | Inventory  |             | Months of Supply |            | DOM       | Avg Price        |            |
|--------------------------|------------|------------|--------------|------------|------------|-------------|------------------|------------|-----------|------------------|------------|
|                          | Actual     | Y/Y%       | Actual       | Y/Y%       | Actual     | Y/Y%        | Actual           | Y/Y%       | Actual    | Actual           | Y/Y%       |
| Detached                 | 128        | -6%        | 237          | 4%         | 95         | -6%         | 5.92             | 0%         | 72        | \$214,723        | -8%        |
| Semi-Detached            | 1          | 0%         | 3            | 0%         | 1          | 25%         | 10.00            | 25%        | 135       | \$249,500        | 0%         |
| Row/Townhouse            | 6          | -14%       | 11           | 38%        | 5          | -5%         | 6.67             | 11%        | 69        | \$258,650        | -2%        |
| Apartment                | 6          | 20%        | 11           | 0%         | 6          | -51%        | 7.50             | -59%       | 52        | \$167,167        | -11%       |
| Acreage                  | 27         | -10%       | 55           | -25%       | 26         | -22%        | 7.81             | -13%       | 106       | \$449,922        | 13%        |
| Mobile                   | 9          | 29%        | 15           | 15%        | 7          | -10%        | 5.89             | -30%       | 101       | \$121,889        | 14%        |
| Mutli-Family             | 1          | -75%       | 3            | -40%       | 2          | 14%         | 16.00            | 357%       | 92        | \$257,000        | 50%        |
| <b>Total Residential</b> | <b>178</b> | <b>-6%</b> | <b>335</b>   | <b>-1%</b> | <b>142</b> | <b>-12%</b> | <b>6.37</b>      | <b>-6%</b> | <b>78</b> | <b>\$246,016</b> | <b>-3%</b> |

## 10-Year Averages

|                   | Sales |       | New Listings |       | Inventory |       | Months of Supply |       | DOM | Avg Price |       |
|-------------------|-------|-------|--------------|-------|-----------|-------|------------------|-------|-----|-----------|-------|
|                   | Avg   | %Diff | Avg          | %Diff | Avg       | %Diff | Avg              | %Diff | Avg | Avg       | %Diff |
| Total Residential | 173   | 3%    | 405          | -17%  | 203       | -30%  | 9.95             | -36%  | 85  | \$239,521 | 3%    |

