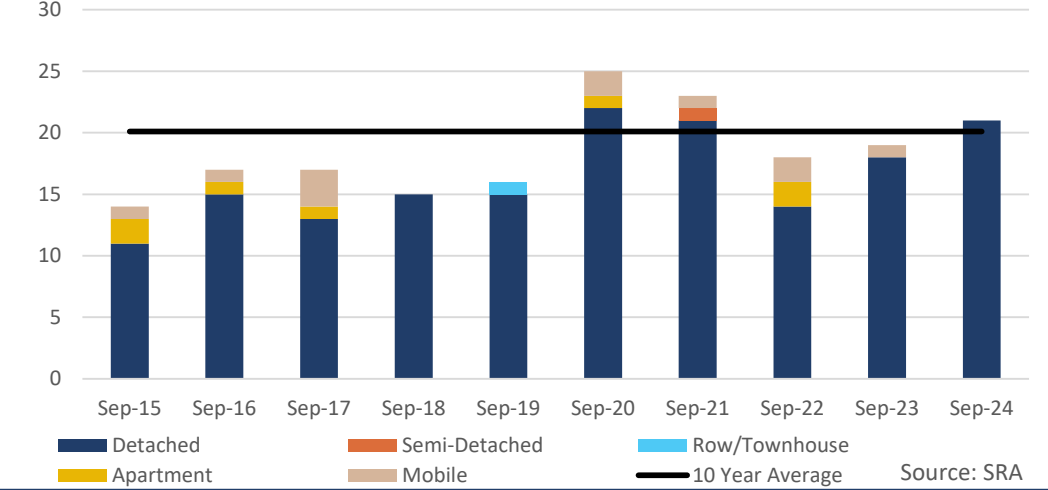




CENSUS DIVISION 13 - SEPTEMBER 2024

Monthly Sales Comparison



SALES

24

↑ 9.1% Y/Y | ↑ 19.9% YTD
 VS. 10-YEAR AVERAGE
 ↑ 19.4% | ↑ 34.3% YTD



NEW LISTINGS

33

↓ 23.3% Y/Y | ↓ 5.8% YTD
 VS. 10-YEAR AVERAGE
 ↓ 27.9% | ↓ 7.6% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 164,978



1.3%

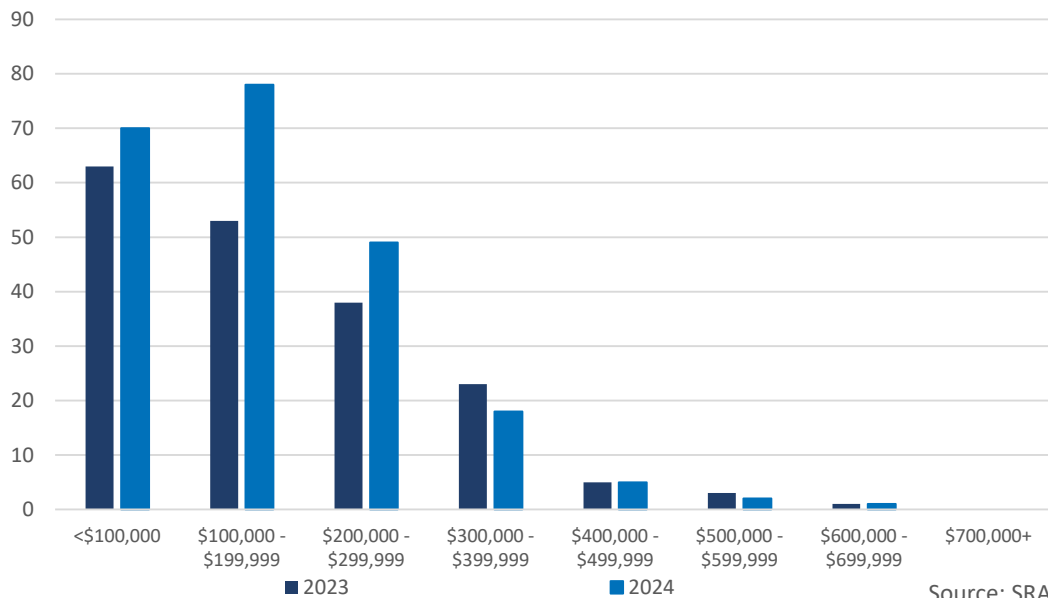
Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-SEP



INVENTORY

207

↓ 20.7% Y/Y | Monthly trend*
 VS. 10-YEAR AVERAGE
 ↓ 18.6% | ↓ 10.3% YTD



MONTHS OF SUPPLY

8.63

↓ 27.3% Y/Y | Monthly trend*
 VS. 10-YEAR AVERAGE
 ↓ 34.3% | ↓ 35.8% YTD



CENSUS DIVISION 13 - SEPTEMBER 2024

September 2024

| | Sales | | New Listings | | Inventory | | Months of Supply | | DOM | Avg Price | |
|--------------------------|-----------|-----------|--------------|-------------|------------|-------------|------------------|-------------|-----------|------------------|-----------|
| | Actual | Y/Y% | Actual | Y/Y% | Actual | Y/Y% | Actual | Y/Y% | Actual | Actual | Y/Y% |
| Detached | 21 | 17% | 27 | -10% | 159 | -21% | 7.57 | -32% | 94 | \$168,499 | -4% |
| Semi-Detached | 0 | - | 0 | - | 0 | - | - | - | - | - | - |
| Row/Townhouse | 0 | - | 1 | 0% | 2 | 100% | - | - | - | - | - |
| Apartment | 0 | - | 0 | -100% | 11 | -15% | - | - | - | - | - |
| Acreage | 2 | -33% | 2 | -60% | 23 | -21% | 11.50 | 19% | 64 | \$138,000 | 0% |
| Mobile | 0 | -100% | 3 | -25% | 10 | -38% | - | - | - | - | - |
| Mutli-Family | 1 | - | 0 | -100% | 2 | 100% | 2.00 | - | 125 | \$145,000 | - |
| Total Residential | 24 | 9% | 33 | -23% | 207 | -21% | 8.63 | -27% | 93 | \$164,978 | 1% |

10-Year Averages

| | Sales | | New Listings | | Inventory | | Months of Supply | | DOM | Avg Price | |
|-------------------|-------|-------|--------------|-------|-----------|-------|------------------|-------|-----|-----------|-------|
| | Avg | %Diff | Avg | %Diff | Avg | %Diff | Avg | %Diff | Avg | Avg | %Diff |
| Total Residential | 20 | 19% | 46 | -28% | 254 | -19% | 13.12 | -34% | 90 | \$175,664 | -6% |

Year-to-Date

September 2024

| | Sales | | New Listings | | Inventory | | Months of Supply | | DOM | Avg Price | |
|--------------------------|------------|------------|--------------|------------|------------|-------------|------------------|-------------|------------|------------------|------------|
| | Actual | Y/Y% | Actual | Y/Y% | Actual | Y/Y% | Actual | Y/Y% | Actual | Actual | Y/Y% |
| Detached | 188 | 22% | 298 | -5% | 169 | -18% | 8.07 | -33% | 111 | \$162,344 | -9% |
| Semi-Detached | 1 | 0% | 1 | 0% | 0 | 200% | 3.00 | 200% | 91 | \$265,000 | -37% |
| Row/Townhouse | 1 | -50% | 3 | 0% | 1 | -19% | 13.00 | 63% | 22 | \$260,000 | 35% |
| Apartment | 4 | 33% | 13 | -7% | 12 | 1% | 27.50 | -24% | 48 | \$195,500 | 25% |
| Acreage | 19 | 27% | 34 | -15% | 24 | 9% | 11.42 | -14% | 137 | \$284,178 | 11% |
| Mobile | 7 | -36% | 19 | -17% | 11 | -8% | 14.57 | 44% | 76 | \$33,250 | -39% |
| Mutli-Family | 3 | - | 6 | 200% | 3 | 189% | 8.67 | - | 56 | \$202,000 | - |
| Total Residential | 223 | 20% | 374 | -6% | 221 | -13% | 8.91 | -27% | 110 | \$170,698 | -4% |

10-Year Averages

| | Sales | | New Listings | | Inventory | | Months of Supply | | DOM | Avg Price | |
|-------------------|-------|-------|--------------|-------|-----------|-------|------------------|-------|-----|-----------|-------|
| | Avg | %Diff | Avg | %Diff | Avg | %Diff | Avg | %Diff | Avg | Avg | %Diff |
| Total Residential | 166 | 34% | 405 | -8% | 246 | -10% | 13.88 | -36% | 102 | \$184,713 | -8% |

Residential Months of Supply and Price

