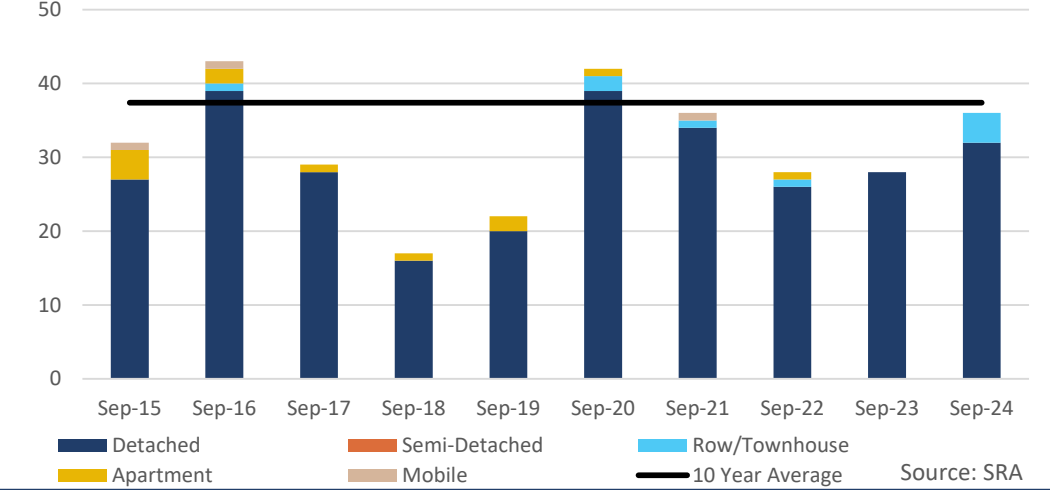




Monthly Sales Comparison




SALES

37

↑ 12.1% Y/Y | ↑ 5.7% YTD

VS. 10-YEAR AVERAGE

↓ 1.1% | ↑ 14.8% YTD



NEW LISTINGS


49

↓ 22.2% Y/Y | ↑ 4.7% YTD

VS. 10-YEAR AVERAGE

↓ 26.9% | ↓ 15.5% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

INVENTORY

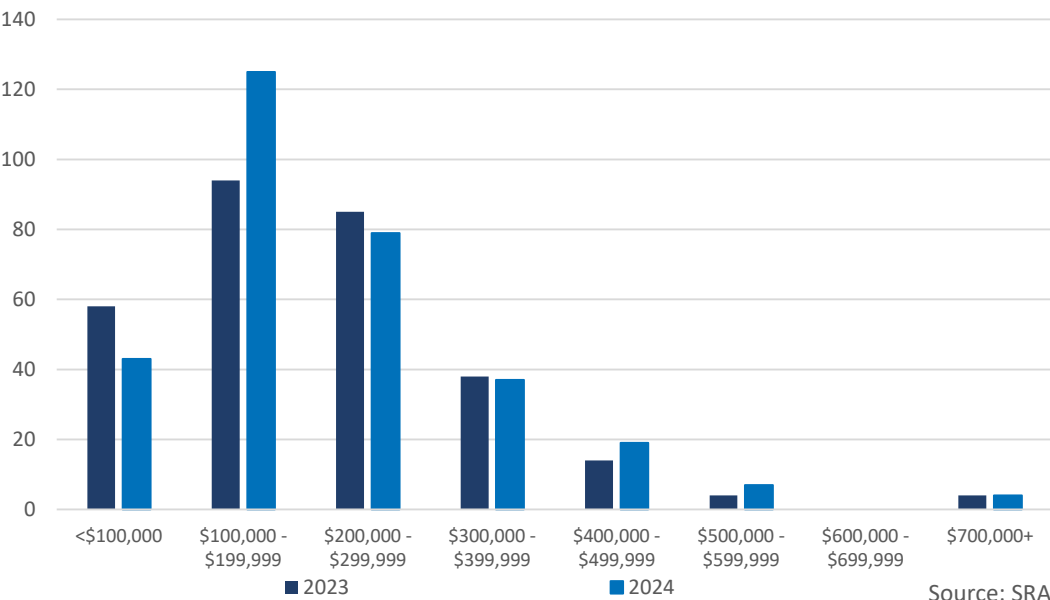
223

↓ 15.8% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 33.2% | ↓ 30.0% YTD

Residential Sales by Price Range




MONTHS OF SUPPLY

6.03

↓ 24.9% Y/Y | Monthly trend*

VS. 10-YEAR AVERAGE

↓ 39.4% | ↓ 42.5% YTD



CENSUS DIVISION 16 - SEPTEMBER 2024

September 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	32	14%	41	-18%	162	-14%	5.06	-25%	106	\$248,794	17%
Semi-Detached	0	-	0	-	0	-100%	-	-	-	-	-
Row/Townhouse	4	-	1	0%	2	-60%	0.50	-	41	\$200,625	-
Apartment	0	-	1	-50%	11	-21%	-	-	-	-	-
Acreage	1	-80%	5	-38%	26	-33%	26.00	233%	39	\$130,000	-70%
Mobile	0	-	0	-100%	2	0%	-	-	-	-	-
Mutli-Family	0	-	1	0%	20	54%	-	-	-	-	-
Total Residential	37	12%	49	-22%	223	-16%	6.03	-25%	97	\$240,376	-2%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	37	-1%	67	-27%	334	-33%	9.94	-39%	86	\$205,053	17%

Year-to-Date

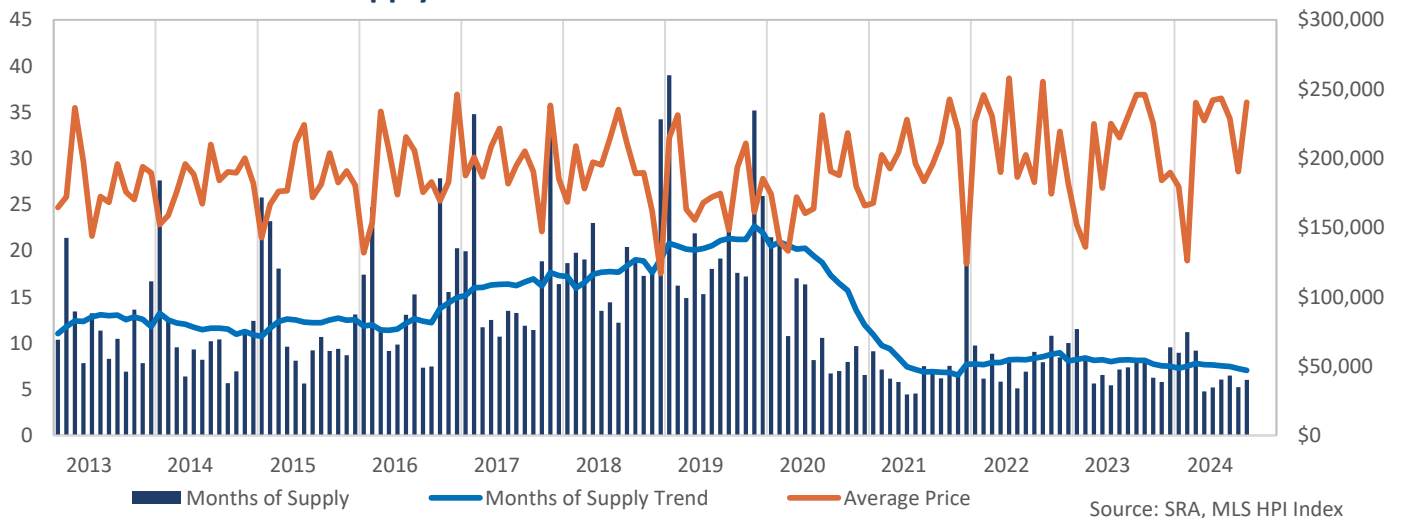
September 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	258	9%	432	5%	162	-3%	5.64	-11%	72	\$205,257	5%
Semi-Detached	1	-50%	1	-75%	0	-90%	3.00	-80%	99	\$150,000	-38%
Row/Townhouse	10	100%	13	63%	3	-29%	3.00	-64%	40	\$271,390	9%
Apartment	10	-29%	21	-19%	11	-24%	10.00	6%	67	\$170,150	4%
Acreage	26	-26%	57	-20%	25	-30%	8.77	-5%	73	\$396,638	21%
Mobile	4	100%	4	0%	3	67%	6.25	-17%	90	\$111,500	-64%
Mutli-Family	5	150%	24	500%	18	51%	32.00	-40%	103	\$173,100	61%
Total Residential	314	6%	552	5%	222	-7%	6.38	-12%	72	\$220,210	4%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	274	15%	653	-15%	318	-30%	11.09	-42%	85	\$195,285	13%

Residential Months of Supply and Price



CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	8	-56%	54	-10%	0.15	312	-7%	39.00	180	95.2%	123,500	-21.3%	214,750	27.4%
Feb-19	19	12%	39	-24%	0.49	308	-8%	16.21	80	101.7%	200,000	9.2%	231,258	10.7%
Mar-19	22	16%	78	-14%	0.28	327	-10%	14.86	124	91.9%	131,500	-34.9%	163,170	-8.5%
Apr-19	17	0%	87	-1%	0.20	372	-5%	21.88	111	91.9%	150,000	-18.0%	155,488	-21.2%
May-19	27	-16%	109	-6%	0.25	413	-4%	15.30	115	94.2%	162,500	-12.2%	168,089	-13.9%
Jun-19	23	-26%	72	-27%	0.32	415	-7%	18.04	89	92.4%	175,000	-20.8%	172,113	-19.7%
Jul-19	22	-42%	70	-15%	0.31	421	-9%	19.14	86	91.1%	152,500	-29.9%	174,705	-25.7%
Aug-19	18	-18%	60	-9%	0.30	418	-7%	23.22	87	89.5%	122,350	-33.5%	148,267	-29.6%
Sep-19	23	5%	66	6%	0.35	405	-3%	17.61	112	93.1%	195,000	23.0%	193,609	2.4%
Oct-19	23	10%	67	31%	0.34	396	9%	17.22	118	93.1%	195,000	-6.3%	210,861	11.2%
Nov-19	11	-42%	51	19%	0.22	387	14%	35.18	88	91.3%	132,000	-17.5%	161,182	-0.3%
Dec-19	14	56%	28	0%	0.50	363	18%	25.93	84	93.7%	182,450	114.6%	185,343	58.6%
2019	227	-14%	781	-7%	0.29	378	-2%	19.99	104	93.4%	165,000	-9.3%	180,726	-8.0%
Jan-20	17	113%	52	-4%	0.33	365	17%	21.47	115	91.5%	160,000	29.6%	174,206	-18.9%
Feb-20	17	-11%	53	36%	0.32	360	17%	21.18	90	93.3%	125,000	-37.5%	139,806	-39.5%
Mar-20	33	50%	69	-12%	0.48	355	9%	10.76	153	91.4%	115,900	-11.9%	133,273	-18.3%
Apr-20	20	18%	50	-43%	0.40	340	-9%	17.00	122	92.0%	165,000	10.0%	171,945	10.6%
May-20	22	-19%	77	-29%	0.29	360	-13%	16.36	105	91.3%	152,500	-6.2%	160,336	-4.6%
Jun-20	43	87%	84	17%	0.51	351	-15%	8.16	107	91.2%	165,000	-5.7%	163,691	-4.9%
Jul-20	34	55%	81	16%	0.42	359	-15%	10.56	115	93.6%	197,500	29.5%	231,265	32.4%
Aug-20	49	172%	60	0%	0.82	329	-21%	6.71	72	94.6%	154,500	26.3%	190,697	28.6%
Sep-20	44	91%	51	-23%	0.86	307	-24%	6.98	107	93.3%	154,950	-20.5%	187,711	-3.0%
Oct-20	36	57%	50	-25%	0.72	286	-28%	7.94	108	92.5%	188,500	-3.3%	218,281	3.5%
Nov-20	28	155%	46	-10%	0.61	271	-30%	9.68	118	92.6%	171,500	29.9%	179,884	11.6%
Dec-20	34	143%	24	-14%	1.42	223	-39%	6.56	73	94.4%	167,450	-8.2%	165,759	-10.6%
2020	377	66%	697	-11%	0.54	326	-14%	10.36	105	92.8%	165,000	0.0%	179,677	-0.6%
Jan-21	25	47%	46	-12%	0.54	228	-38%	9.12	89	91.5%	150,000	-6.3%	167,660	-3.8%
Feb-21	31	82%	41	-23%	0.76	221	-39%	7.13	120	93.0%	162,000	29.6%	202,545	44.9%
Mar-21	40	21%	88	28%	0.45	246	-31%	6.15	96	95.1%	171,500	48.0%	192,562	44.5%
Apr-21	43	115%	77	54%	0.56	249	-27%	5.79	84	94.0%	190,000	15.2%	204,207	18.8%
May-21	51	132%	55	-29%	0.93	226	-37%	4.43	111	94.7%	195,000	27.9%	227,955	42.2%
Jun-21	53	23%	92	10%	0.58	240	-32%	4.53	63	95.4%	195,000	18.2%	196,132	19.8%
Jul-21	35	3%	74	-9%	0.47	262	-27%	7.49	65	94.9%	159,900	-19.0%	183,491	-20.7%
Aug-21	37	-24%	52	-13%	0.71	257	-22%	6.95	80	94.7%	185,000	19.7%	195,469	2.5%
Sep-21	40	-9%	57	12%	0.70	247	-20%	6.18	88	95.1%	176,000	13.6%	211,298	12.6%
Oct-21	30	-17%	41	-18%	0.73	226	-21%	7.53	96	92.5%	209,500	11.1%	242,680	11.2%
Nov-21	32	14%	35	-24%	0.91	207	-24%	6.47	95	94.8%	181,000	5.5%	220,603	22.6%
Dec-21	9	-74%	26	8%	0.35	185	-17%	20.56	121	91.9%	103,000	-38.5%	124,000	-25.2%
2021	426	13%	684	-2%	0.62	233	-28%	6.56	90	94.3%	177,000	7.3%	203,138	13.1%
Jan-22	18	-28%	35	-24%	0.51	175	-23%	9.72	92	94.1%	202,500	35.0%	226,689	35.2%
Feb-22	30	-3%	50	22%	0.60	184	-17%	6.13	88	95.4%	231,000	42.6%	245,836	21.4%
Mar-22	22	-45%	55	-38%	0.40	195	-21%	8.86	90	94.7%	216,500	26.2%	230,477	19.7%
Apr-22	36	-16%	74	-4%	0.49	210	-16%	5.83	76	95.3%	169,000	-11.1%	190,042	-6.9%
May-22	32	-37%	97	76%	0.33	254	12%	7.94	75	95.4%	228,500	17.2%	257,836	13.1%
Jun-22	49	-8%	80	-13%	0.61	250	4%	5.10	76	94.4%	165,000	-15.4%	186,504	-4.9%
Jul-22	37	6%	67	-9%	0.55	256	-2%	6.92	74	96.0%	162,000	1.3%	202,559	10.4%
Aug-22	29	-22%	63	21%	0.46	262	2%	9.03	78	91.3%	158,000	-14.6%	182,663	-6.6%
Sep-22	34	-15%	81	42%	0.42	270	9%	7.94	58	93.2%	239,500	36.1%	255,309	20.8%
Oct-22	24	-20%	62	51%	0.39	259	15%	10.79	69	93.1%	135,000	-35.6%	174,521	-28.1%
Nov-22	27	-16%	32	-9%	0.84	228	10%	8.44	84	93.3%	196,000	8.3%	219,476	-0.5%
Dec-22	21	133%	35	35%	0.60	210	14%	10.00	79	92.3%	150,000	45.6%	181,494	46.4%
2022	359	-16%	731	7%	0.49	229	-1%	7.67	77	94.2%	185,000	4.5%	212,131	4.4%
Jan-23	19	6%	42	20%	0.45	219	25%	11.53	71	94.6%	140,000	-30.9%	151,758	-33.1%
Feb-23	25	-17%	37	-26%	0.68	209	14%	8.36	99	90.5%	120,000	-48.1%	136,072	-44.6%
Mar-23	38	73%	59	7%	0.64	214	10%	5.63	89	95.0%	194,250	-10.3%	224,804	-2.5%
Apr-23	34	-6%	59	-20%	0.58	223	6%	6.56	113	93.3%	172,500	2.1%	178,553	-6.0%
May-23	45	41%	87	-10%	0.52	244	-4%	5.42	63	94.7%	222,500	-2.6%	225,194	-12.7%
Jun-23	36	-27%	69	-14%	0.52	257	3%	7.14	88	94.5%	221,250	34.1%	214,922	15.2%
Jul-23	35	-5%	56	-16%	0.63	258	1%	7.37	80	93.2%	202,000	24.7%	230,338	13.7%
Aug-23	32	10%	55	-13%	0.58	262	0%	8.19	91	92.9%	215,000	36.1%	245,947	34.6%
Sep-23	33	-3%	63	-22%	0.52	265	-2%	8.03	96	93.9%	230,000	-4.0%	246,067	-3.6%
Oct-23	38	58%	44	-29%	0.86	237	-8%	6.24	85	94.5%	188,000	39.3%	225,337	29.1%
Nov-23	35	30%	35	9%	1.00	202	-11%	5.77	85	93.2%	173,000	-11.7%	184,169	-16.1%
Dec-23	18	-14%	28	-20%	0.64	172	-18%	9.56	61	93.4%	191,000	27.3%	189,772	4.6%
2023	388	8%	634	-13%	0.61	230	0%	7.12	86	93.8%	188,500	1.9%	209,398	-1.3%
Jan-24	21	11%	56	33%	0.38	188	-14%	8.95	96	94.3%	177,000	26.4%	179,495	18.3%
Feb-24	17	-32%	32	-14%	0.53	190	-9%	11.18	95	93.6%	127,500	6.3%	126,053	-7.4%
Mar-24	23	-39%	58	-2%	0.40	211	-1%	9.17	91	93.1%	164,000	-15.6%	240,304	6.9%
Apr-24	46	35%	71	20%	0.65	220	-1%	4.78	77	95.7%	186,000	7.8%	227,303	27.3%
May-24	45	0%	83	-5%	0.54	234	-4%	5.20	64	95.6%	195,000	-12.4%	241,935	7.4%
Jun-24	41	14%	73	6%	0.56	248	-4%	6.05	50	95.8%	235,000	6.2%	243,434	13.3%
Jul-24	39	11%	69	23%	0.57	253	-2%	6.49	67	97.6%	216,900	7.4%	228,787	-0.7%
Aug-24	45	41%	61	11%	0.74	235	-10%	5.22	47	95.9%	165,000	-23.3%	190,358	-22.6%
Sep-24	37	12%	49	-22%	0.76	223	-16%	6.03	97	94.4%	204,000	-11.3%	240,376	-2.3%
Oct-24														
Nov-24														
Dec-24														
2024	314	6%	552	5%	0.57	222	-7%	6.38	72	95.4%	185,000	-4.6%	220,210	4.1%

CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	7	-46%	43	30%	0.16	241	11%	34.43	167	91.4%	117,000	-26.4%	131,286	-18.3%
Feb-19	15	15%	36	-18%	0.42	243	8%	16.20	64	94.9%	198,000	13.1%	200,193	-0.5%
Mar-19	19	12%	56	-21%	0.34	256	2%	13.47	130	91.3%	100,000	-45.9%	155,513	-5.8%
Apr-19	15	25%	72	1%	0.21	295	4%	19.67	114	91.3%	135,000	-14.3%	153,387	-16.1%
May-19	23	-18%	91	-5%	0.25	332	3%	14.43	101	94.3%	165,000	-6.5%	167,891	-10.3%
Jun-19	22	-19%	50	-33%	0.44	321	-2%	14.59	92	92.4%	175,000	-22.2%	177,027	-17.1%
Jul-19	18	-45%	57	-15%	0.32	319	-6%	17.72	87	91.3%	118,500	-42.2%	171,861	-25.9%
Aug-19	15	-21%	47	-2%	0.32	316	-3%	21.07	86	91.5%	114,700	-37.0%	141,253	-27.3%
Sep-19	20	25%	51	-7%	0.39	299	-4%	14.95	114	92.8%	177,500	7.6%	188,900	-0.7%
Oct-19	17	13%	47	15%	0.36	288	2%	16.94	112	93.2%	173,000	28.1%	209,694	39.0%
Nov-19	10	-38%	43	13%	0.23	281	6%	28.10	74	92.9%	148,500	-4.2%	167,300	9.6%
Dec-19	11	38%	20	-5%	0.55	264	10%	24.00	78	92.6%	165,000	100.0%	166,355	62.0%
2019	192	-12%	613	-7%	0.31	288	2%	17.99	101	92.6%	157,500	-9.0%	171,831	-8.2%
Jan-20	13	86%	38	-12%	0.34	268	11%	20.62	119	91.4%	160,000	36.8%	131,538	0.2%
Feb-20	14	-7%	41	14%	0.34	261	7%	18.64	76	93.6%	116,000	-41.4%	142,764	-28.7%
Mar-20	24	26%	49	-13%	0.49	257	0%	10.71	159	90.8%	109,000	9.0%	117,692	-24.3%
Apr-20	16	7%	41	-43%	0.39	255	-14%	15.94	131	91.5%	149,500	10.7%	162,369	5.9%
May-20	19	-17%	63	-31%	0.30	271	-18%	14.26	113	91.3%	160,000	-3.0%	164,600	-2.0%
Jun-20	39	77%	73	46%	0.53	272	-15%	6.97	113	90.8%	153,000	-12.6%	155,903	-11.9%
Jul-20	26	44%	61	7%	0.43	277	-13%	10.65	108	93.0%	197,500	66.7%	216,335	25.9%
Aug-20	43	187%	45	-4%	0.96	252	-20%	5.86	72	94.3%	147,500	28.6%	185,841	31.6%
Sep-20	39	95%	38	-25%	1.03	232	-22%	5.95	111	93.0%	150,000	-15.5%	185,200	-2.0%
Oct-20	30	76%	38	-19%	0.79	212	-26%	7.07	109	93.0%	184,800	6.8%	201,287	-4.0%
Nov-20	22	120%	41	-5%	0.54	205	-27%	9.32	126	91.8%	162,500	9.4%	165,330	-1.2%
Dec-20	31	182%	23	15%	1.35	166	-37%	5.35	68	94.6%	169,900	3.0%	164,219	-1.3%
2020	316	65%	551	-10%	0.57	244	-15%	9.27	106	92.7%	154,950	-1.6%	170,709	-0.7%
Jan-21	21	62%	39	3%	0.54	176	-34%	8.38	86	91.0%	126,000	-21.3%	160,048	21.7%
Feb-21	25	79%	32	-22%	0.78	171	-34%	6.84	100	93.8%	160,000	37.9%	190,156	33.2%
Mar-21	34	42%	73	49%	0.47	193	-25%	5.68	88	94.7%	145,000	33.0%	175,928	49.5%
Apr-21	34	113%	59	44%	0.58	190	-25%	5.59	78	94.3%	179,750	20.2%	190,809	17.5%
May-21	43	126%	43	-32%	1.00	168	-38%	3.91	104	94.9%	195,000	21.9%	206,295	25.3%
Jun-21	47	21%	76	4%	0.62	174	-36%	3.70	65	95.1%	190,000	24.2%	192,364	23.4%
Jul-21	29	12%	57	-7%	0.51	188	-32%	6.48	58	94.2%	139,900	-29.2%	173,941	-19.6%
Aug-21	25	-42%	38	-16%	0.66	188	-25%	7.52	73	95.1%	155,000	5.1%	175,478	-5.6%
Sep-21	34	-13%	49	29%	0.69	180	-22%	5.29	83	95.1%	167,850	11.9%	193,156	4.3%
Oct-21	25	-17%	33	-13%	0.76	164	-23%	6.56	90	91.7%	185,000	0.1%	218,616	8.6%
Nov-21	23	5%	27	-34%	0.85	150	-27%	6.52	78	94.8%	156,500	-3.7%	183,452	11.0%
Dec-21	8	-74%	20	-13%	0.40	134	-19%	16.75	108	92.3%	98,500	-42.0%	125,125	-23.8%
2021	348	10%	546	-1%	0.64	173	-29%	5.97	82	94.2%	165,000	6.5%	187,299	9.7%
Jan-22	12	-43%	27	-31%	0.44	128	-27%	10.67	66	93.8%	148,250	17.7%	182,325	13.9%
Feb-22	23	-8%	40	25%	0.58	137	-20%	5.96	67	96.0%	212,000	32.5%	232,588	22.3%
Mar-22	21	-38%	43	-41%	0.49	141	-27%	6.71	94	94.4%	210,000	44.8%	227,262	29.2%
Apr-22	30	-12%	57	-3%	0.53	154	-19%	5.13	65	95.3%	152,450	-15.2%	184,983	-3.1%
May-22	23	-47%	74	72%	0.31	190	13%	8.26	84	94.5%	224,000	14.9%	246,720	19.6%
Jun-22	41	-13%	62	-18%	0.66	187	7%	4.56	77	93.8%	165,000	-13.2%	173,383	-9.9%
Jul-22	31	7%	49	-14%	0.63	186	-1%	6.00	74	96.8%	166,900	19.3%	211,961	21.9%
Aug-22	24	-4%	44	16%	0.55	187	-1%	7.79	75	92.3%	157,750	1.8%	170,489	-2.8%
Sep-22	26	-24%	63	29%	0.41	193	7%	7.42	60	95.1%	206,950	23.3%	221,635	14.7%
Oct-22	18	-28%	49	48%	0.37	187	14%	10.39	52	91.3%	123,750	-33.1%	135,833	-37.9%
Nov-22	22	-4%	23	-15%	0.96	167	11%	7.59	76	93.6%	194,250	24.1%	206,395	12.5%
Dec-22	14	75%	19	-5%	0.74	145	8%	10.36	74	92.6%	132,500	34.5%	157,864	26.2%
2022	285	-18%	550	1%	0.52	167	-4%	7.02	73	94.5%	172,000	4.2%	197,414	5.4%
Jan-23	16	33%	35	30%	0.46	155	21%	9.69	60	93.8%	129,700	-12.5%	131,150	-28.1%
Feb-23	21	-9%	29	-28%	0.72	149	9%	7.10	99	90.9%	115,000	-45.8%	139,619	-40.0%
Mar-23	31	48%	42	-2%	0.74	148	5%	4.77	93	94.4%	180,000	-14.3%	210,534	-7.4%
Apr-23	29	-3%	49	-14%	0.59	154	0%	5.31	108	93.4%	170,000	11.5%	164,234	-11.2%
May-23	37	61%	67	-9%	0.55	165	-13%	4.46	53	95.4%	222,500	-0.7%	215,411	-12.7%
Jun-23	28	-32%	52	-16%	0.54	178	-5%	6.36	91	94.1%	221,250	34.1%	211,850	22.2%
Jul-23	24	-23%	42	-14%	0.57	178	-4%	7.42	63	93.6%	201,000	20.4%	228,767	7.9%
Aug-23	23	-4%	44	0%	0.52	186	-1%	8.09	81	93.3%	162,000	2.7%	208,800	22.5%
Sep-23	28	8%	50	-21%	0.56	189	-2%	6.75	102	93.0%	220,500	6.5%	213,139	-3.8%
Oct-23	24	33%	32	-35%	0.75	174	-7%	7.25	71	93.2%	150,500	21.6%	177,750	30.9%
Nov-23	27	23%	29	26%	0.93	155	-7%	5.74	91	93.4%	173,000	-10.9%	182,185	-11.7%
Dec-23	16	14%	22	16%	0.73	129	-11%	8.06	63	93.4%	162,500	22.6%	183,869	16.5%
2023	304	7%	493	-10%	0.62	163	-2%	6.45	82	93.7%	180,000	4.7%	192,794	-2.3%
Jan-24	19	19%	37	6%	0.51	134	-14%	7.05	91	94.2%	190,000	46.5%	182,889	39.5%
Feb-24	17	-19%	22	-24%	0.77	132	-11%	7.76	95	93.6%	127,500	10.9%	126,053	-9.7%
Mar-24	20	-35%	45	7%	0.44	146	-1%	7.30	95	91.7%	160,500	-10.8%	194,900	-7.4%
Apr-24	36	24%	57	16%	0.63	156	1%	4.33	76	95.4%	167,500	-1.5%	206,404	25.7%
May-24	32	-14%	71	6%	0.45	174	5%	5.44	53	95.9%	167,500	-24.7%	215,978	0.3%
Jun-24	34	21%	59	13%	0.58	188	6%	5.53	52	95.4%	236,500	6.9%	239,879	13.2%
Jul-24	30	25%	50	19%	0.60	190	7%	6.33	62	96.4%	200,900	0.0%	194,010	-15.2%
Aug-24	38	65%	50	14%	0.76	174	-6%	4.58	50	95.6%	162,500	0.3%	188,450	-9.7%
Sep-24	32	14%	41	-18%	0.78	162	-14%	5.06	106	94.4%	207,000	-6.1%	248,794	16.7%
Oct-24														
Nov-24														
Dec-24														
2024	258	9%	432	5%	0.60	162	-3%	5.64	72	95.0%	175,000	-2.8%	205,257	4.7%