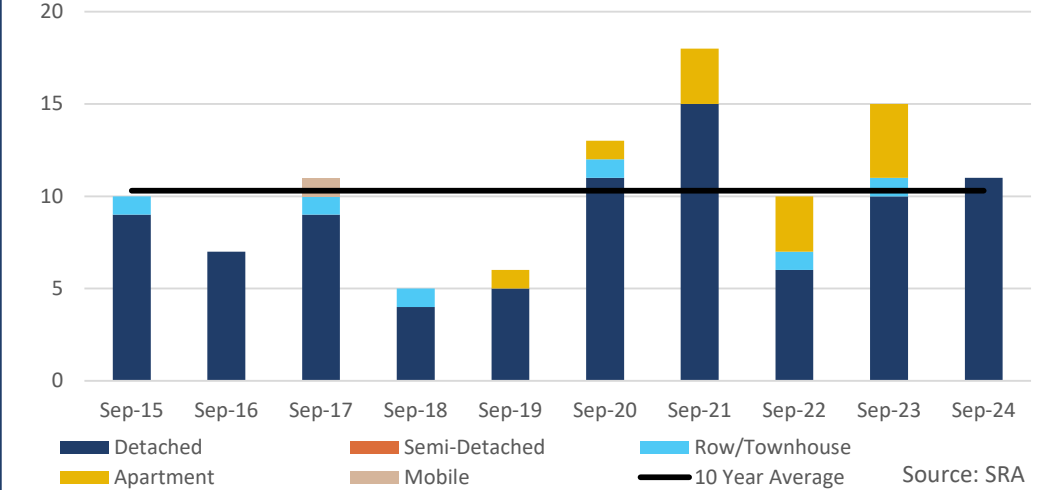


## Monthly Sales Comparison



## SALES

11

↓ 26.7% Y/Y | ↓ 7.8% YTD  
 VS. 10-YEAR AVERAGE  
 ↑ 6.8% | ↑ 11.5% YTD



## NEW LISTINGS

9

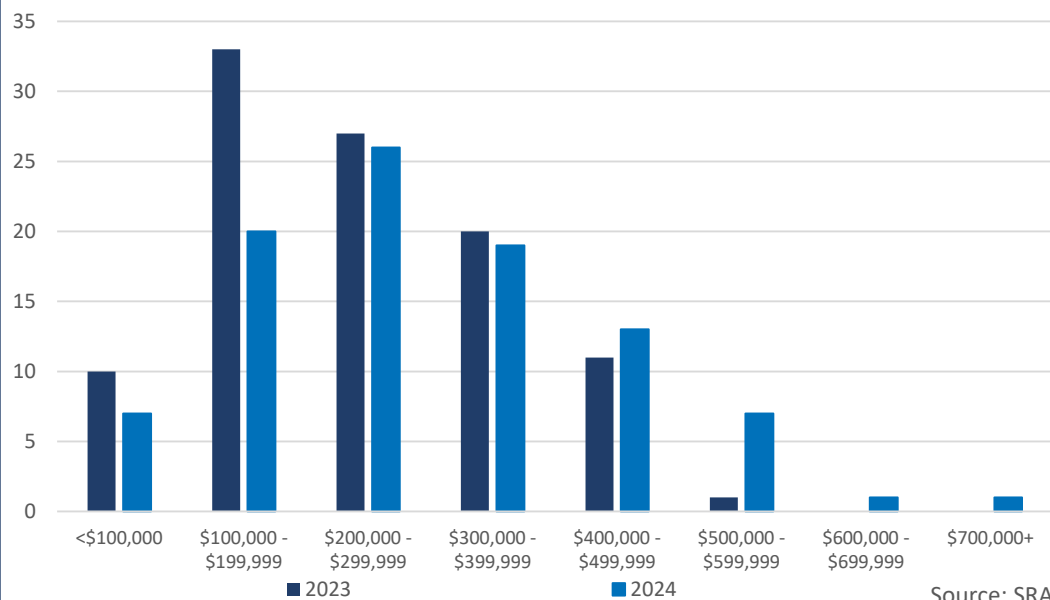
↓ 10.0% Y/Y | ↓ 21.3% YTD  
 VS. 10-YEAR AVERAGE  
 ↓ 41.6% | ↓ 31.2% YTD

## TOTAL RESIDENTIAL BENCHMARK PRICE

\$ **280,800** ↑ **7.3%** Y/Y Monthly trend\*

## Residential Sales by Price Range

YTD-SEP



## INVENTORY

32

↓ 39.6% Y/Y | Monthly trend\*  
 VS. 10-YEAR AVERAGE  
 ↓ 62.5% | ↓ 60.2% YTD



## MONTHS OF SUPPLY

2.91

↓ 17.7% Y/Y | Monthly trend\*  
 VS. 10-YEAR AVERAGE  
 ↓ 72.0% | ↓ 67.4% YTD



# HUMBOLDT - SEPTEMBER 2024

## September 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	11	10%	9	13%	27	-34%	2.45	-40%	30	\$287,000	6%	\$417,764	64%
Semi-Detached	0	-	0	-	3	-	-	-	-	-	-	-	-
Row/Townhouse	0	-100%	0	-	1	0%	-	-	-	\$328,600	9%	-	-
Apartment	0	-100%	0	-100%	1	-86%	-	-	-	\$239,200	14%	-	-
Acreage	0	-	0	-	0	-	-	-	-	-	-	-	-
Mobile	0	-	0	-	0	-	-	-	-	-	-	-	-
Muti-Family	0	-	0	-100%	0	-100%	-	-	-	-	-	-	-
<b>Total Residential</b>	<b>11</b>	<b>-27%</b>	<b>9</b>	<b>-10%</b>	<b>32</b>	<b>-40%</b>	<b>2.91</b>	<b>-18%</b>	<b>30</b>	<b>\$280,800</b>	<b>7%</b>	<b>\$417,764</b>	<b>69%</b>

## 10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	10	7%	15	-42%	85	-63%	10.40	-72%	94	\$229,690	22%	\$229,209	82%

## Year-to-Date

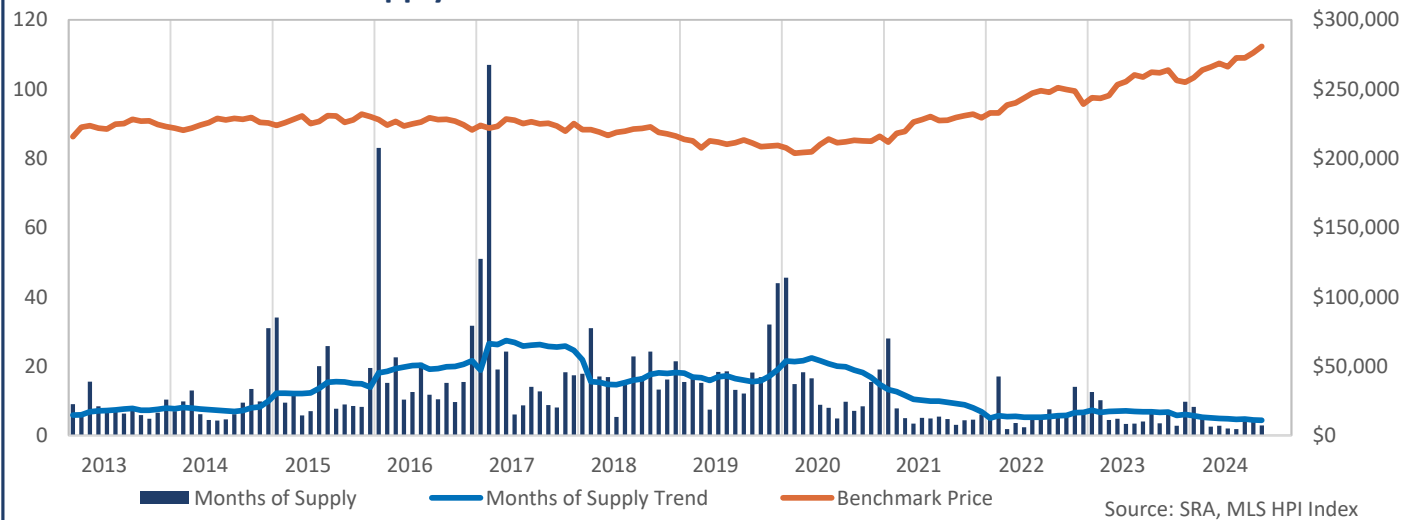
### September 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%	Actual	Y/Y%
Detached	80	10%	96	-14%	28	-23%	3.19	-29%	61	\$274,900	6%	\$305,948	18%
Semi-Detached	1	-	6	-	2	-	22.00	-	27	-	-	\$309,000	-
Row/Townhouse	1	-86%	2	-71%	0	-82%	4.00	27%	27	\$320,222	10%	\$265,000	5%
Apartment	11	-45%	12	-52%	1	-88%	1.18	-78%	25	\$229,844	11%	\$211,582	25%
Acreage	0	-	0	-	0	-	-	-	-	-	-	-	-
Mobile	0	-	1	-50%	1	20%	-	-	-	-	-	-	-
Muti-Family	1	-50%	1	-80%	0	-100%	0.00	-100%	18	-	-	\$145,000	-46%
<b>Total Residential</b>	<b>94</b>	<b>-8%</b>	<b>118</b>	<b>-21%</b>	<b>33</b>	<b>-38%</b>	<b>3.19</b>	<b>-33%</b>	<b>55</b>	<b>\$269,422</b>	<b>6%</b>	<b>\$292,789</b>	<b>21%</b>

## 10-Year Averages

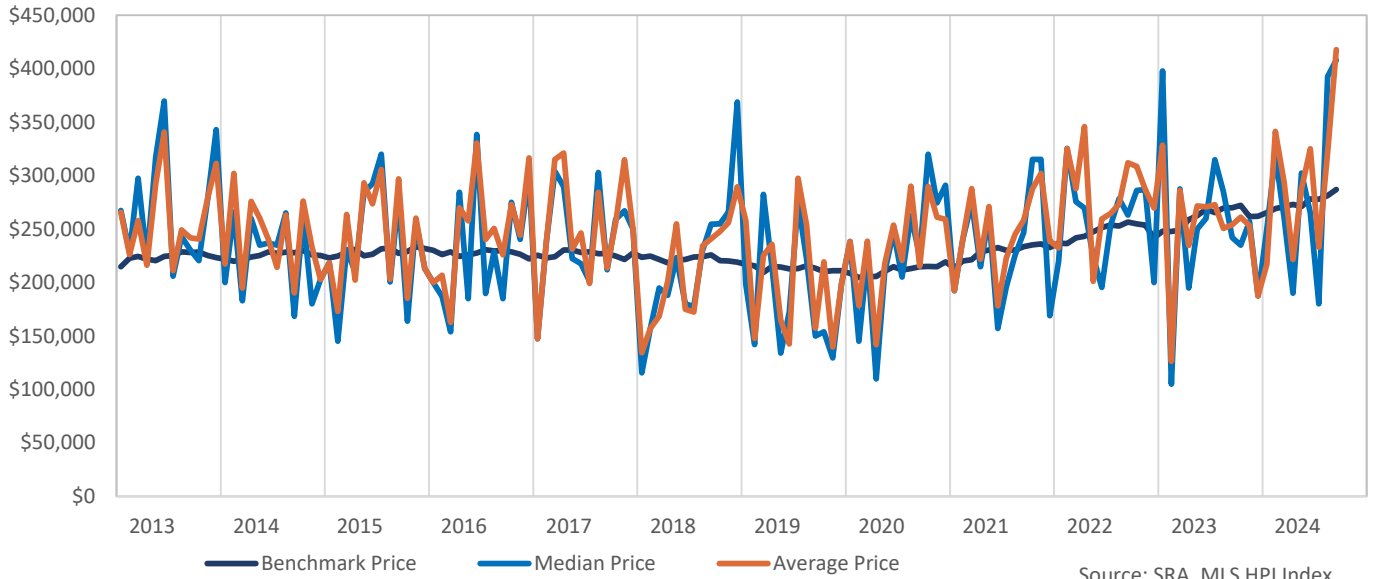
	Sales		New Listings		Inventory		Months of Supply		DOM	Benchmark		Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff	Avg	%Diff
Total Residential	84	12%	172	-31%	84	-60%	9.79	-67%	93	\$226,544	19%	\$233,147	26%

## Residential Months of Supply and Price

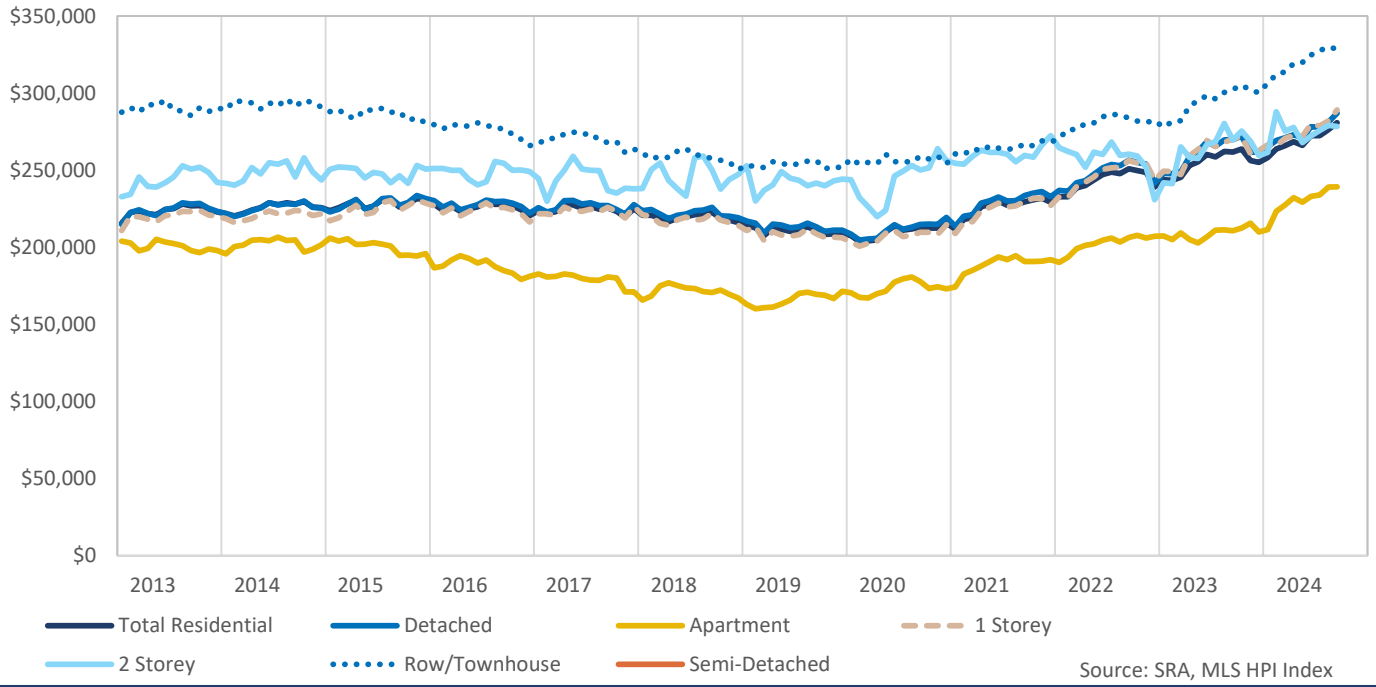




### Detached Pricing



### Benchmark Price





### HPI Benchmark Attributes

Composite	
Bedrooms, Above Ground	2
Bathrooms, Full	2
Bathrooms, Half	0
Garage	Attached, Single width
Gross Living Area, Above Ground (Sq. Ft.)	1163
Lot Size	-
Fireplaces, Number of	0
Year Built	1983
September 2024 Benchmark Price	\$280,800
Detached Share of Sales, Last 3 Years	75%
Semi-Detached Share of Sales, Last 3 Years	2%
Apartment Share of Sales, Last 3 Years	18%
Townhouse Share of Sales, Last 3 Years	5%

	Detached	1 Storey	2 Storey
Bedrooms, Above Ground	3	3	3
Bathrooms, Full	2	2	2
Bathrooms, Half	0	0	0
Garage	Attached, Double width	Attached, Double width	Attached, Double width
Gross Living Area, Above Ground (Sq. Ft.)	1211	1184	1585
Lot Size	6894	6900	6600
Fireplaces, Number of	0	0	0
Year Built	1977	1977	1974
September 2024 Benchmark Price	\$287,000	\$289,100	\$278,400
Share of Total Sales, Last 3 Years	75%	62%	15%

	Semi-Detached	Row/Townhouse	Apartment
Bedrooms, Above Ground	-	2	2
Bathrooms, Full	-	2	1
Bathrooms, Half	-	0	0
Garage	-	Attached, Single width	Attached, Single width
Gross Living Area, Above Ground (Sq. Ft.)	-	1064	914
Fireplaces, Number of	-	0	0
Year Built	-	2001	2009
September 2024 Benchmark Price	-	\$328,600	\$239,200
Share of Total Sales, Last 3 Years	2%	5%	18%







