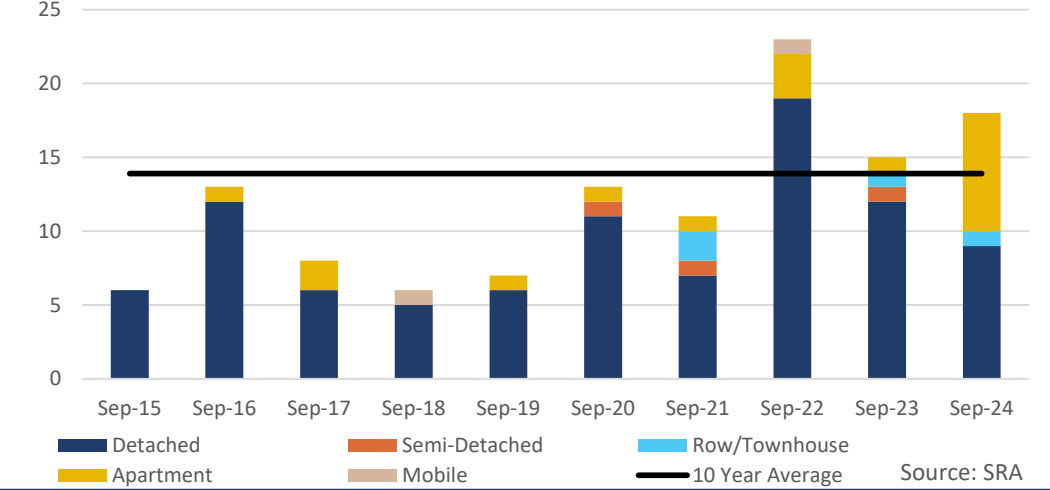




Monthly Sales Comparison



SALES

18

↑ 5.9% Y/Y | ↑ 2.3% YTD  
 VS. 10-YEAR AVERAGE  
 ↑ 29.5% | ↑ 13.3% YTD



NEW LISTINGS

22

↓ 43.6% Y/Y | ↓ 25.7% YTD  
 VS. 10-YEAR AVERAGE  
 ↓ 29.7% | ↓ 28.9% YTD

TOTAL RESIDENTIAL AVERAGE PRICE

\$ 181,096



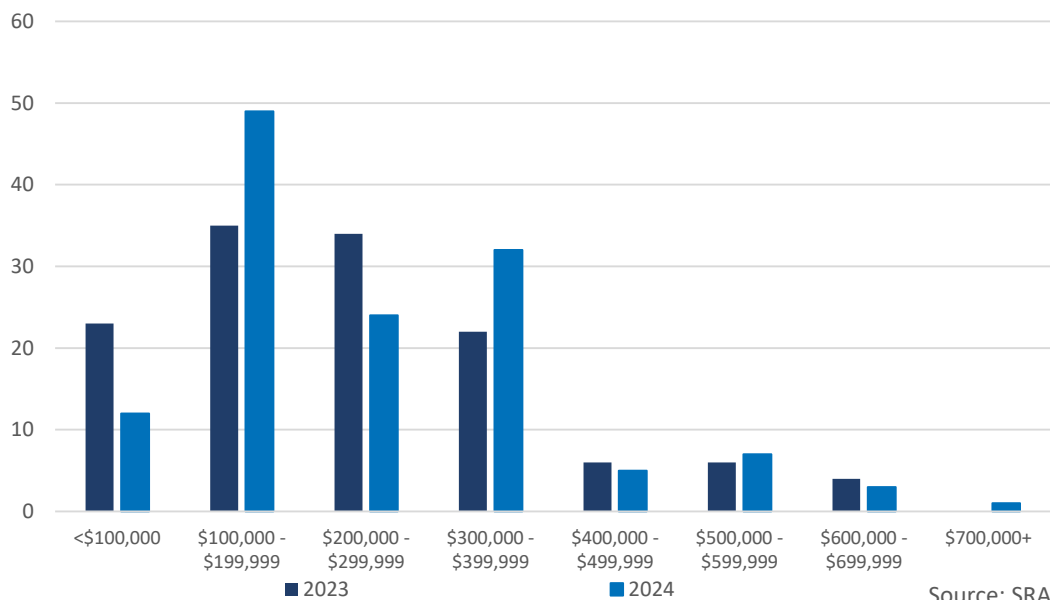
29.6% Y/Y



Monthly trend\*

Residential Sales by Price Range

YTD-SEP



INVENTORY

93

↓ 28.5% Y/Y | Monthly trend\*  
 VS. 10-YEAR AVERAGE  
 ↓ 42.9% | ↓ 39.8% YTD



MONTHS OF SUPPLY

5.17

↓ 32.4% Y/Y | Monthly trend\*  
 VS. 10-YEAR AVERAGE  
 ↓ 68.7% | ↓ 50.7% YTD



# WEYBURN CA - SEPTEMBER 2024

## September 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	9	-25%	14	-52%	58	-34%	6.44	-12%	51	\$198,858	-21%
Semi-Detached	0	-100%	0	-	1	0%	-	-	-	-	-
Row/Townhouse	1	0%	0	-100%	3	-25%	3.00	-25%	12	\$201,500	12%
Apartment	8	700%	3	-40%	16	-33%	2.00	-92%	119	\$158,563	87%
Acreage	0	-100%	1	0%	5	67%	-	-	-	-	-
Mobile	0	-	4	100%	8	0%	-	-	-	-	-
Mutli-Family	0	-	0	-100%	2	0%	-	-	-	-	-
<b>Total Residential</b>	<b>18</b>	<b>6%</b>	<b>22</b>	<b>-44%</b>	<b>93</b>	<b>-28%</b>	<b>5.17</b>	<b>-32%</b>	<b>79</b>	<b>\$181,096</b>	<b>-30%</b>

## 10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	14	29%	31	-30%	163	-43%	16.51	-69%	80	\$256,859	-29%

## Year-to-Date

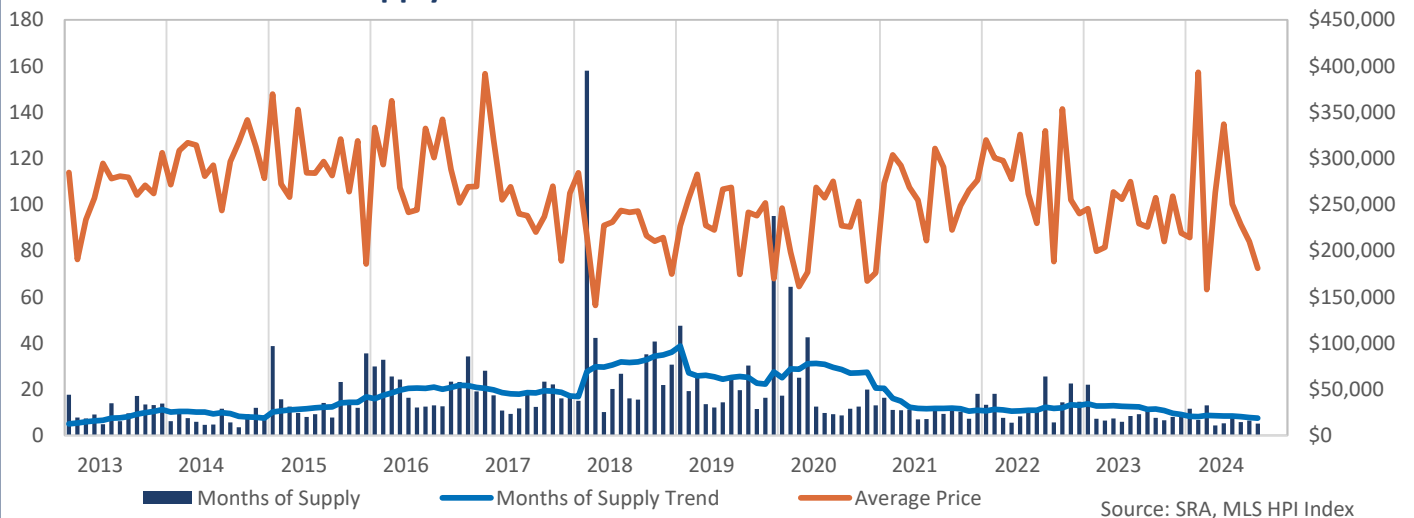
### September 2024

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	92	2%	137	-28%	60	-28%	5.85	-30%	90	\$281,617	7%
Semi-Detached	2	100%	3	-25%	1	-40%	6.00	-70%	48	\$119,500	-46%
Row/Townhouse	5	67%	9	50%	3	-13%	5.60	-48%	32	\$184,300	-3%
Apartment	25	-11%	33	-39%	20	-11%	7.16	-1%	128	\$165,832	19%
Acreage	4	-20%	7	-13%	3	32%	6.25	64%	86	\$506,875	4%
Mobile	4	33%	10	25%	6	14%	14.50	-15%	134	\$122,750	198%
Mutli-Family	1	-	3	50%	2	17%	21.00	-	318	\$150,000	-
<b>Total Residential</b>	<b>133</b>	<b>2%</b>	<b>202</b>	<b>-26%</b>	<b>96</b>	<b>-21%</b>	<b>6.47</b>	<b>-23%</b>	<b>97</b>	<b>\$254,763</b>	<b>7%</b>

## 10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	117	13%	284	-29%	159	-40%	13.14	-51%	96	\$264,214	-4%

## Residential Months of Supply and Price









WEYBURN CA														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	4	-60%	16	-6%	0.25	129	23%	32.25	97	86.9%	227,000	-15.0%	226,625	-22.6%
Feb-19	9	800%	10	43%	0.90	123	22%	13.67	123	93.9%	215,000	-0.5%	218,500	1.2%
Mar-19	8	167%	25	25%	0.32	131	22%	16.38	165	91.3%	245,000	145.0%	282,625	154.6%
Apr-19	12	-14%	26	-35%	0.46	133	9%	11.08	145	93.5%	261,000	4.4%	236,004	-7.7%
May-19	15	50%	22	-27%	0.68	126	-3%	8.40	138	92.6%	221,000	8.1%	233,527	1.1%
Jun-19	13	86%	27	-16%	0.48	127	-11%	9.77	130	93.0%	263,000	22.3%	264,462	6.9%
Jul-19	6	-45%	18	-40%	0.33	128	-12%	21.33	105	95.2%	300,000	53.8%	290,167	34.5%
Aug-19	8	0%	22	-19%	0.36	126	-18%	15.75	114	87.6%	168,500	-32.6%	181,938	-37.4%
Sep-19	6	20%	31	158%	0.19	143	-5%	23.83	81	88.8%	200,000	-7.0%	219,167	-11.2%
Oct-19	16	300%	21	-13%	0.76	132	-8%	8.25	75	92.7%	258,000	27.4%	248,863	3.2%
Nov-19	10	25%	11	-50%	0.91	123	-14%	12.30	93	90.4%	207,500	15.4%	255,540	18.5%
Dec-19	2	-67%	7	-30%	0.29	121	-5%	60.50	148	91.0%	169,750	-1.0%	169,750	-2.8%
2019	109	25%	236	-13%	0.46	129	-2%	14.15	117	92.0%	237,000	10.2%	241,240	1.1%
Jan-20	9	125%	16	0%	0.56	120	-7%	13.33	61	93.6%	207,500	-8.6%	246,444	8.7%
Feb-20	2	-78%	18	80%	0.11	129	5%	64.50	29	90.0%	242,500	12.8%	242,500	11.0%
Mar-20	5	-38%	12	-52%	0.42	115	-12%	23.00	75	95.2%	162,500	-33.7%	191,900	-32.1%
Apr-20	3	-75%	8	-69%	0.38	109	-18%	36.33	98	90.2%	210,000	-19.5%	199,000	-15.7%
May-20	12	-20%	25	14%	0.48	115	-9%	9.58	115	92.0%	277,500	25.6%	294,125	25.9%
Jun-20	15	15%	25	-7%	0.60	107	-16%	7.13	88	94.5%	235,000	-10.6%	252,747	-4.4%
Jul-20	16	167%	22	22%	0.73	102	-20%	6.38	132	93.4%	252,500	-15.8%	276,625	-4.7%
Aug-20	13	63%	16	-27%	0.81	96	-24%	7.38	86	93.9%	215,500	27.9%	252,231	38.6%
Sep-20	11	83%	19	-39%	0.58	90	-37%	8.18	79	92.4%	223,000	11.5%	241,886	10.4%
Oct-20	9	-44%	19	-10%	0.47	87	-34%	9.67	97	92.4%	305,000	18.2%	264,222	6.2%
Nov-20	6	-40%	7	-36%	0.86	80	-35%	13.33	116	93.4%	172,562	-16.8%	168,187	-34.2%
Dec-20	5	150%	5	-29%	1.00	77	-36%	15.40	109	93.9%	240,000	41.4%	240,700	41.8%
2020	106	-3%	192	-19%	0.55	102	-20%	11.58	96	93.2%	235,000	-0.8%	250,345	3.8%
Jan-21	7	-22%	17	6%	0.41	79	-34%	11.29	114	92.1%	235,000	13.3%	240,000	-2.6%
Feb-21	8	300%	11	-39%	0.73	78	-40%	9.75	151	94.2%	285,750	17.8%	336,938	38.9%
Mar-21	10	100%	24	100%	0.42	87	-24%	8.70	115	93.6%	271,000	66.8%	291,800	52.1%
Apr-21	11	267%	23	188%	0.48	94	-14%	8.55	122	94.8%	241,000	14.8%	280,364	40.9%
May-21	18	50%	22	-12%	0.82	94	-18%	5.22	87	94.8%	272,000	-2.0%	255,361	-13.2%
Jun-21	16	7%	19	-24%	0.84	91	-15%	5.69	76	93.3%	206,750	-12.0%	225,531	-10.8%
Jul-21	9	-44%	17	-23%	0.53	93	-9%	10.33	101	93.8%	310,000	22.8%	341,444	23.4%
Aug-21	9	-31%	14	-13%	0.64	87	-9%	9.67	53	95.5%	282,000	30.9%	326,056	29.3%
Sep-21	7	-36%	19	0%	0.37	89	-1%	12.71	72	94.6%	230,000	3.1%	241,357	-0.2%
Oct-21	10	11%	20	5%	0.50	90	3%	9.00	80	95.0%	251,750	-17.5%	242,600	-8.2%
Nov-21	14	133%	17	143%	0.82	82	3%	5.86	80	96.3%	259,000	50.1%	275,036	63.5%
Dec-21	6	20%	13	160%	0.46	84	9%	14.00	30	93.8%	295,000	22.9%	296,583	23.2%
2021	125	18%	216	13%	0.58	87	-15%	8.38	90	94.4%	264,000	12.3%	274,684	9.7%
Jan-22	6	-14%	8	-53%	0.75	85	8%	14.17	64	97.8%	313,500	33.4%	350,917	46.2%
Feb-22	7	-13%	15	36%	0.47	89	14%	12.71	68	95.6%	260,000	-9.0%	300,571	-10.8%
Mar-22	12	20%	23	-4%	0.52	91	5%	7.58	93	94.7%	347,500	28.2%	336,083	15.2%
Apr-22	20	82%	24	4%	0.83	88	-6%	4.40	113	95.1%	250,250	3.8%	277,475	-1.0%
May-22	12	-33%	29	32%	0.41	94	0%	7.83	87	93.9%	280,000	2.9%	327,458	28.2%
Jun-22	12	-25%	21	11%	0.57	101	1%	8.42	70	93.3%	304,000	47.0%	281,117	24.6%
Jul-22	12	33%	25	47%	0.48	109	17%	9.08	69	95.2%	251,500	-18.9%	252,408	-26.1%
Aug-22	5	-44%	19	36%	0.26	115	32%	23.00	83	96.5%	408,200	44.8%	353,540	8.4%
Sep-22	19	171%	18	-5%	1.06	101	13%	5.32	77	93.5%	225,000	-2.2%	201,316	-16.6%
Oct-22	7	-30%	13	-35%	0.54	99	10%	14.14	46	93.2%	259,000	2.9%	300,986	24.1%
Nov-22	4	-71%	13	-24%	0.31	100	22%	25.00	101	90.4%	182,500	-29.5%	208,250	-24.3%
Dec-22	8	33%	7	-46%	1.14	94	12%	11.75	59	92.3%	248,750	-15.7%	252,050	-15.0%
2022	124	-1%	215	0%	0.58	97	11%	9.40	81	94.4%	256,750	-2.7%	279,619	1.8%
Jan-23	5	-17%	12	50%	0.42	89	5%	17.80	81	94.9%	192,500	-38.6%	265,000	-24.5%
Feb-23	8	14%	13	-13%	0.62	87	-2%	10.88	65	96.5%	312,000	20.0%	382,750	27.3%
Mar-23	11	-8%	15	-35%	0.73	80	-12%	7.27	87	95.7%	257,500	-25.9%	232,400	-30.9%
Apr-23	10	-50%	11	-54%	0.91	71	-19%	7.10	70	95.8%	270,000	7.9%	282,290	1.7%
May-23	15	25%	27	-7%	0.56	73	-22%	4.87	87	93.4%	290,000	3.6%	264,733	-19.2%
Jun-23	10	-17%	31	48%	0.32	82	-19%	8.20	63	95.7%	291,500	-4.1%	298,950	6.3%
Jul-23	11	-8%	31	24%	0.35	85	-22%	7.73	60	94.2%	225,000	-10.5%	237,273	-6.0%
Aug-23	8	60%	21	11%	0.38	94	-18%	11.75	114	92.1%	132,500	-67.5%	174,250	-50.7%
Sep-23	12	-37%	29	61%	0.41	88	-13%	7.33	68	95.4%	248,000	10.2%	250,208	24.3%
Oct-23	12	71%	11	-15%	1.09	79	-20%	6.58	76	93.3%	223,750	-13.6%	221,875	-26.3%
Nov-23	12	200%	8	-38%	1.50	69	-31%	5.75	68	94.7%	234,250	28.4%	263,125	26.4%
Dec-23	9	13%	3	-57%	3.00	59	-37%	6.56	98	92.4%	163,000	-34.5%	212,411	-15.7%
2023	123	-1%	212	-1%	0.58	80	-18%	7.77	77	94.6%	235,000	-8.5%	255,813	-8.5%
Jan-24	6	20%	12	0%	0.50	59	-34%	9.83	124	95.4%	214,250	11.3%	220,583	-16.8%
Feb-24	10	25%	6	-54%	1.67	52	-40%	5.20	106	95.5%	376,000	20.5%	367,650	-3.9%
Mar-24	3	-73%	13	-13%	0.23	59	-26%	19.67	186	93.4%	197,000	-23.5%	178,667	-23.1%
Apr-24	19	90%	27	145%	0.70	65	-8%	3.42	102	95.1%	285,000	5.6%	286,079	1.3%
May-24	15	0%	17	-37%	0.88	61	-16%	4.07	75	95.0%	330,000	13.8%	356,267	34.6%
Jun-24	9	-10%	13	-58%	0.69	61	-26%	6.78	86	94.7%	219,000	-24.9%	273,556	-8.5%
Jul-24	9	-18%	15	-52%	0.60	59	-31%	6.56	72	94.1%	245,000	8.9%	297,500	25.4%
Aug-24	12	50%	20	-5%	0.60	64	-32%	5.33	79	94.0%	185,000	39.6%	222,000	27.4%
Sep-24	9	-25%	14	-52%	0.64	58	-34%	6.44	51	94.5%	170,000	-31.5%	198,858	-20.5%
Oct-24														
Nov-24														
Dec-24														
2024	92	2%	137	-28%	0.67	60	-28%	5.85	90	94.8%	282,500	9.8%	281,617	6.8%