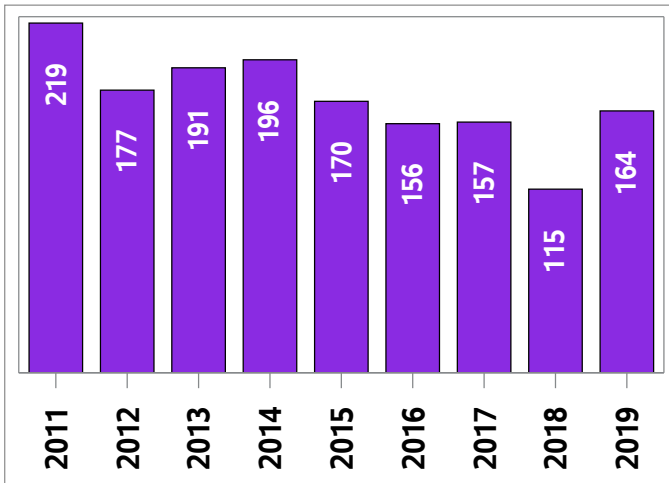
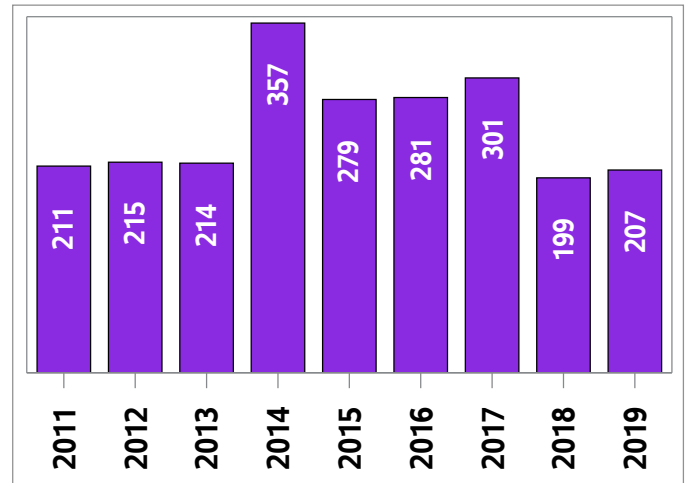


## Regina City and Region MLS® Residential Market Activity

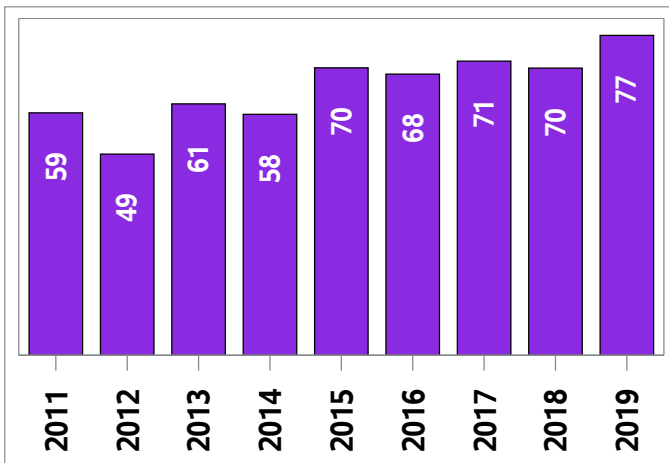
Sales Activity (December only)



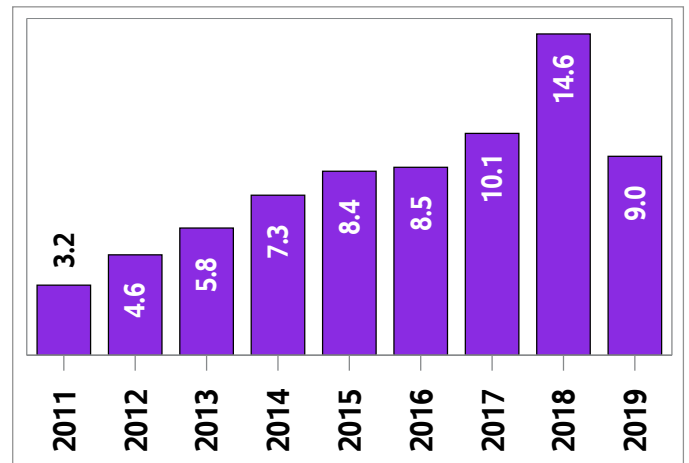
New Listings (December only)



Average Days on Market (December only)

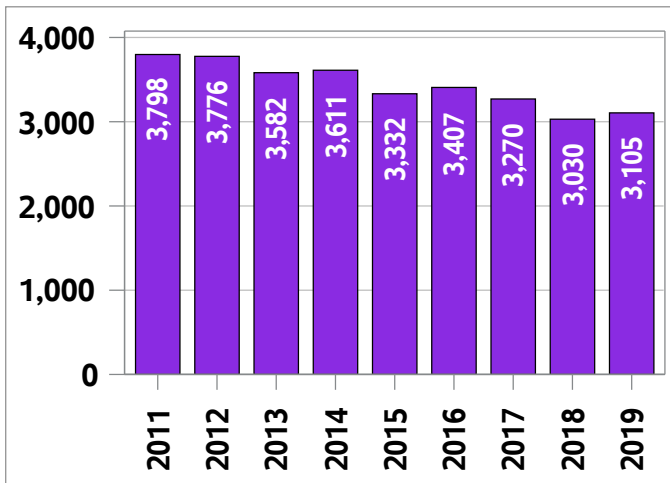


Months of Inventory (December only)

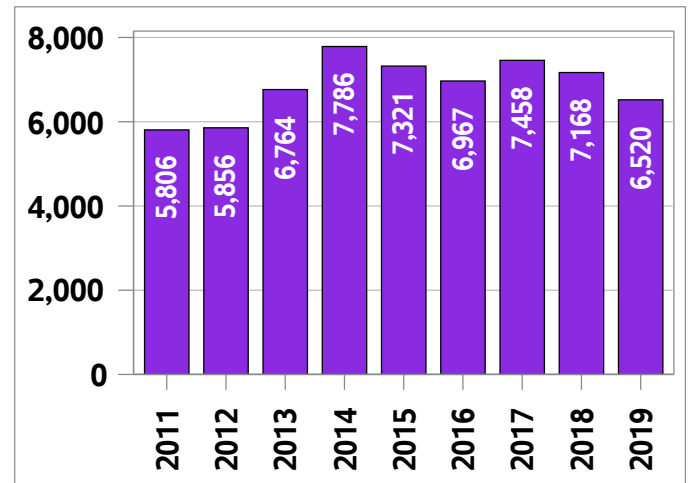


## Regina City and Region MLS® Residential Market Activity

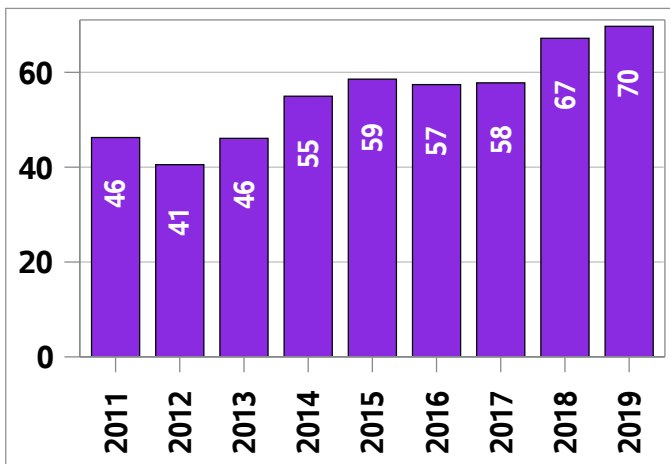
Sales Activity (December Year-to-date)



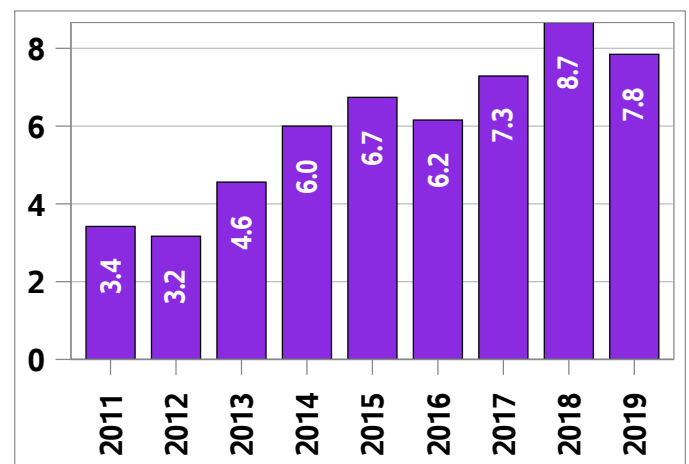
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory <sup>2</sup> (December Year-to-date)



## Regina City and Region MLS® Residential Market Activity

Actual	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	164	42.6	4.5	5.1	-16.3	-7.3	-11.8
Dollar Volume (\$)	\$44,509,207	32.1	-4.2	-9.0	-26.3	-21.2	-3.6
New Listings	207	4.0	-31.2	-26.3	-42.0	-3.7	-8.0
Sales to New Listings Ratio <sup>1</sup>	79	57.8	52.2	55.5	54.9	82.3	82.7
Months of Inventory <sup>2</sup>	9.0	14.6	10.1	8.5	7.3	4.6	4.3
Average Price (\$)	\$271,398	-7.4	-8.3	-13.4	-12.0	-14.9	9.4
Sale to List Price Ratio	94.0	94.1	94.9	94.8	95.2	95.9	95.7
Average Days on Market	77.4	69.5	71.2	68.1	58.3	48.7	60.1

Year-to-date	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	3,105	2.5	-5.0	-8.9	-14.0	-17.8	-13.6
Dollar Volume (\$)	\$929,324,444	1.1	-10.1	-13.9	-19.7	-20.7	4.2
New Listings	6,520	-9.0	-12.6	-6.4	-16.3	11.3	11.6
Sales to New Listings Ratio <sup>3</sup>	48	42.3	43.8	48.9	46.4	64.5	61.5
Months of Inventory <sup>4</sup>	7.8	8.7	7.3	6.2	6.0	3.2	4.3
Average Price (\$)	\$299,299	-1.3	-5.3	-5.5	-6.6	-3.5	20.6
Sale to List Price Ratio	94.8	95.1	95.9	95.8	96.1	97.1	95.7
Average Days on Market	69.7	67.2	57.8	57.4	55.0	40.5	53.0

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

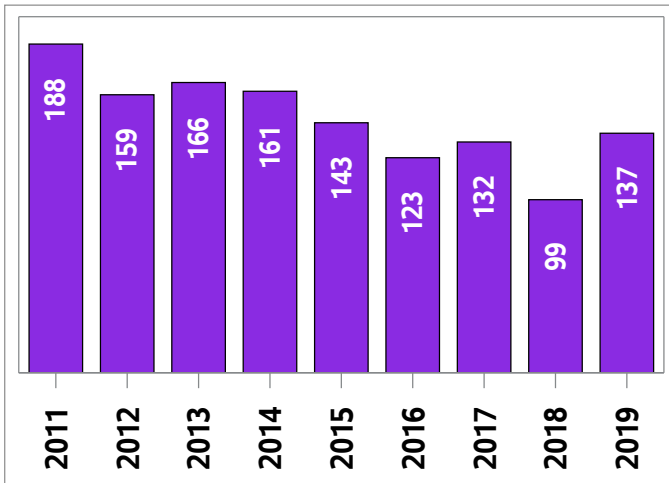
<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>4</sup> Average active listings from January to current month / average sales from January to current month

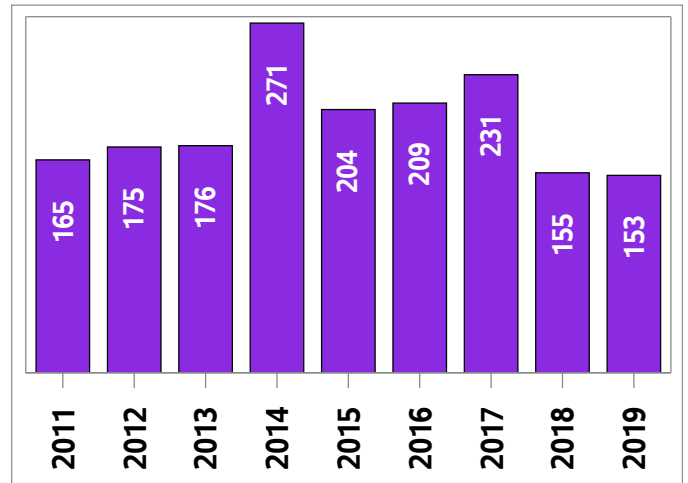
<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# City of Regina MLS® Residential Market Activity

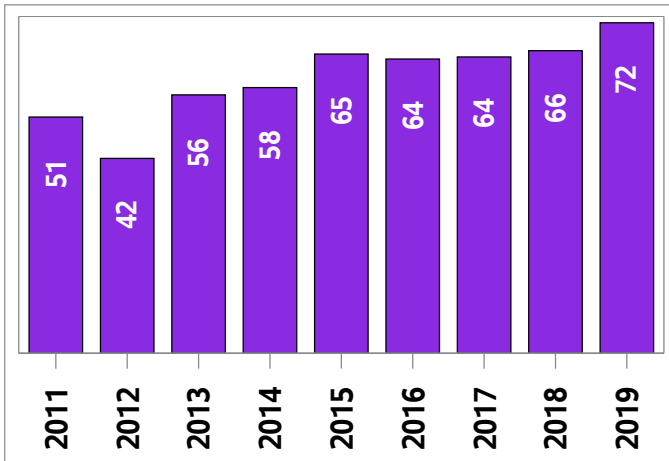
Sales Activity (December only)



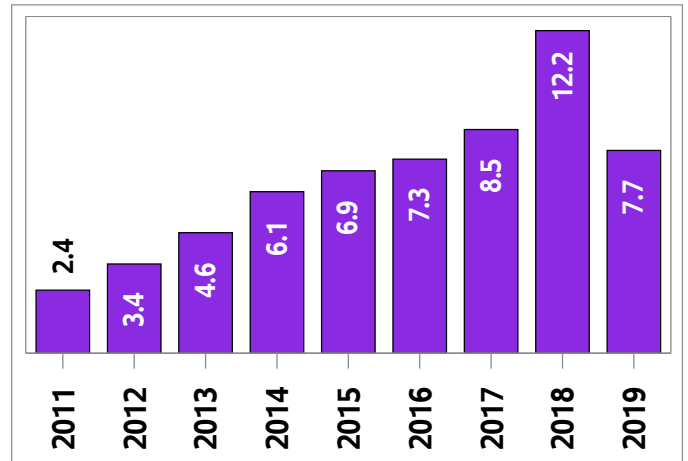
New Listings (December only)



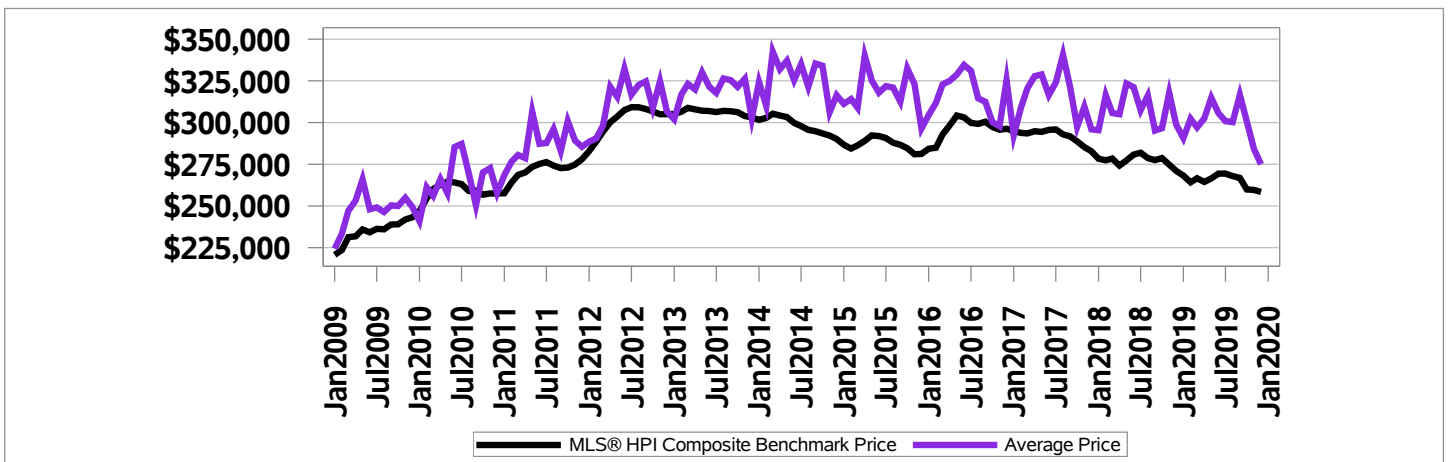
Average Days on Market (December only)



Months of Inventory (December only)

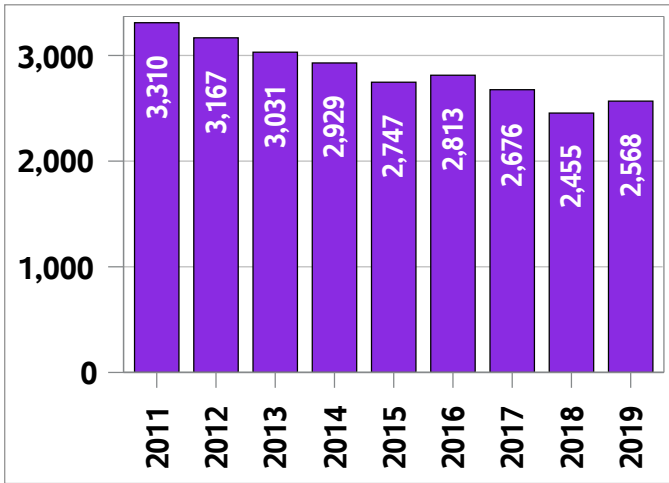


MLS® HPI Benchmark Price and Average Price



## City of Regina MLS® Residential Market Activity

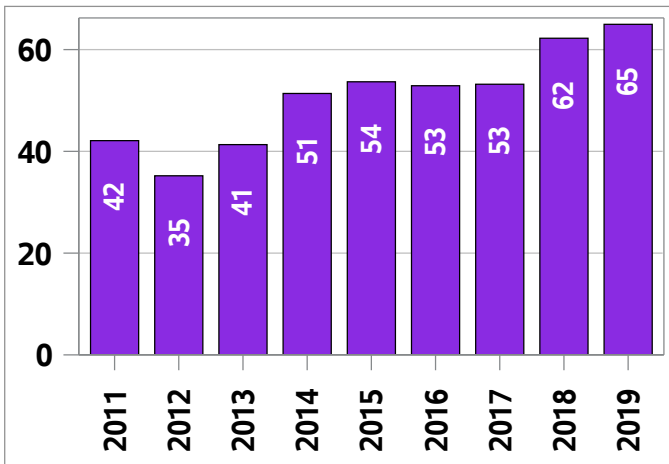
Sales Activity (December Year-to-date)



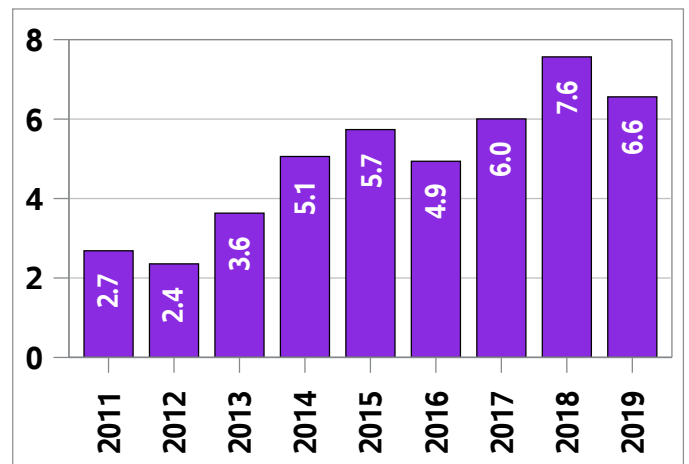
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory <sup>2</sup> (December Year-to-date)



## City of Regina MLS® Residential Market Activity

Actual	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	137	38.4	3.8	11.4	-14.9	-13.8	-17.5
Dollar Volume (\$)	\$37,670,457	27.4	-3.6	-5.9	-26.0	-22.7	-9.0
New Listings	153	-1.3	-33.8	-26.8	-43.5	-12.6	-23.9
Sales to New Listings Ratio <sup>1</sup>	90	63.9	57.1	58.9	59.4	90.9	82.6
Months of Inventory <sup>2</sup>	7.7	12.2	8.5	7.3	6.1	3.4	3.6
Average Price (\$)	\$274,967	-8.0	-7.1	-15.5	-13.1	-10.3	10.2
Sale to List Price Ratio	94.0	94.8	95.2	95.5	95.7	96.2	96.0
Average Days on Market	71.6	65.5	64.2	63.7	57.5	42.2	54.4

Year-to-date	December 2019	Compared to <sup>5</sup>					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	2,568	4.6	-4.0	-8.7	-12.3	-18.9	-20.3
Dollar Volume (\$)	\$773,998,815	1.8	-9.2	-13.7	-19.5	-22.0	-3.6
New Listings	5,021	-9.6	-11.7	-4.2	-14.5	10.6	2.7
Sales to New Listings Ratio <sup>3</sup>	51	44.2	47.1	53.7	49.9	69.8	65.9
Months of Inventory <sup>4</sup>	6.6	7.6	6.0	4.9	5.1	2.4	3.7
Average Price (\$)	\$301,401	-2.7	-5.3	-5.5	-8.2	-3.9	21.0
Sale to List Price Ratio	95.2	95.6	96.3	96.3	96.7	97.5	95.9
Average Days on Market	65.0	62.2	53.2	52.9	51.4	35.2	50.2

<sup>1</sup> Sales / new listings \* 100; Compared to Levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>4</sup> Average active listings from January to current month / average sales from January to current month

<sup>5</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## City of Regina MLS® HPI Benchmark Price

Benchmark Type:	December 2019	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
<b>Composite</b>	<b>\$258,400</b>	-0.5	-3.1	-4.1	-4.6	-12.8	-10.9	6.3
<b>Single Family</b>	<b>\$268,000</b>	-0.2	-3.1	-3.9	-3.7	-12.2	-9.5	7.8
<b>One Storey</b>	<b>\$258,300</b>	0.8	-2.3	-3.1	-4.1	-13.0	-7.7	12.4
<b>Two Storey</b>	<b>\$301,800</b>	-2.1	-4.5	-5.2	-2.3	-8.5	-11.7	0.2
<b>Townhouse</b>	<b>\$225,500</b>	-2.0	0.8	-4.6	-12.2	-17.4	-18.4	-3.0
<b>Apartment</b>	<b>\$179,300</b>	-2.1	-5.6	-5.7	-10.2	-17.0	-22.4	-5.5

Benchmark Type:	December 2019	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
<b>Composite</b>	<b>\$258,400</b>	\$259,600	\$266,800	\$269,400	\$271,000	\$296,300	\$290,100	\$243,200
<b>Single Family</b>	<b>\$268,000</b>	\$268,600	\$276,500	\$278,900	\$278,300	\$305,300	\$296,200	\$248,600
<b>One Storey</b>	<b>\$258,300</b>	\$256,200	\$264,300	\$266,700	\$269,400	\$296,800	\$279,700	\$229,800
<b>Two Storey</b>	<b>\$301,800</b>	\$308,400	\$316,100	\$318,200	\$309,000	\$330,000	\$341,800	\$301,100
<b>Townhouse</b>	<b>\$225,500</b>	\$230,100	\$223,800	\$236,400	\$256,700	\$273,000	\$276,500	\$232,500
<b>Apartment</b>	<b>\$179,300</b>	\$183,100	\$189,900	\$190,200	\$199,600	\$215,900	\$231,100	\$189,800

