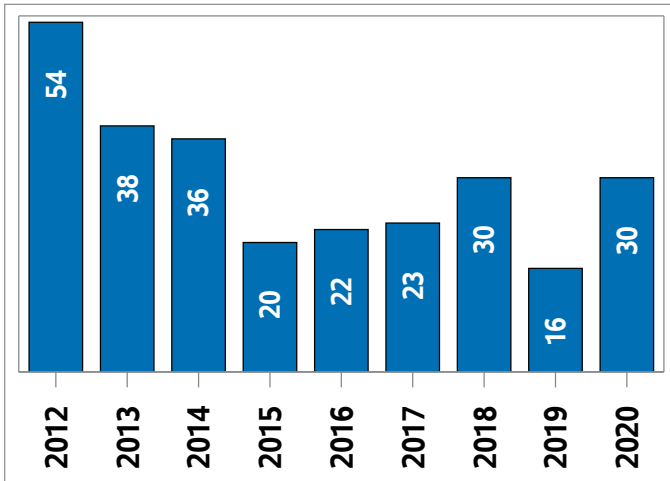
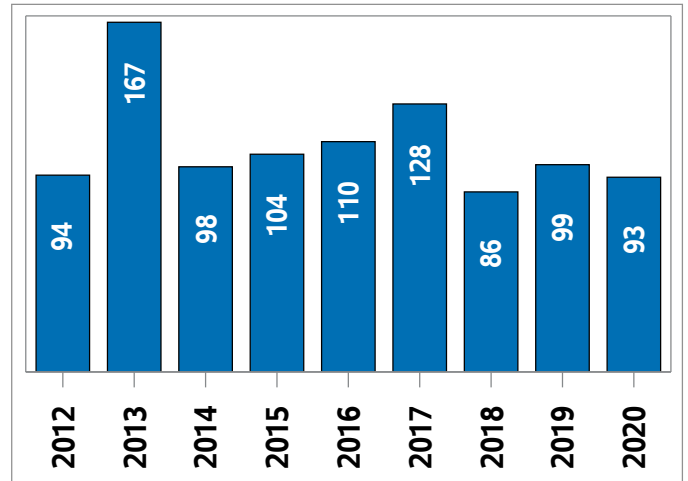


South East Council MLS® Residential Market Activity

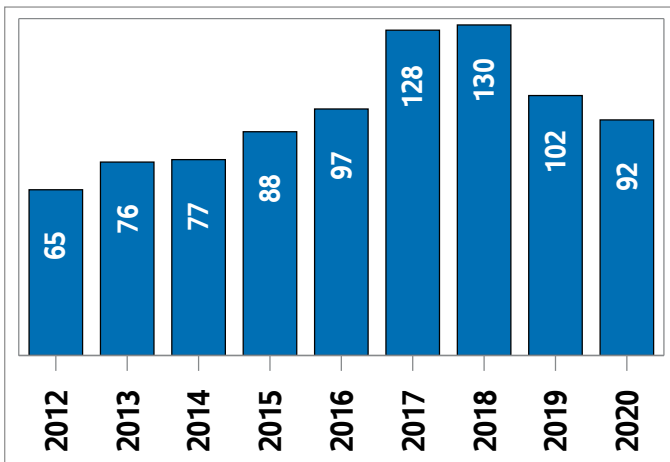
Sales Activity (January only)



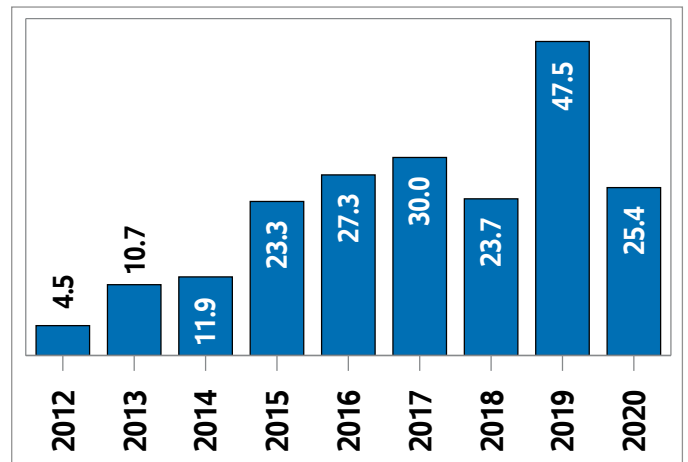
New Listings (January only)



Average Days on Market (January only)



Months of Inventory (January only)



South East Council MLS® Residential Market Activity

Actual	January 2020	Compared to ⁵					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	30	87.5	0.0	30.4	50.0	-21.1	57.9
Dollar Volume (\$)	\$6,050,000	109.1	-20.1	5.8	16.3	-42.2	55.9
New Listings	93	-6.1	8.1	-27.3	-10.6	-44.3	97.9
Sales to New Listings Ratio ¹	32	16.2	34.9	18.0	19.2	22.8	40.4
Months of Inventory ²	25.4	47.5	23.7	30.0	23.3	10.7	9.9
Average Price (\$)	\$201,667	11.5	-20.1	-18.9	-22.5	-26.8	-1.3
Sale to List Price Ratio	91.2	88.5	91.3	90.9	91.7	94.9	94.6
Average Days on Market	92.4	102.0	129.7	127.7	87.8	75.9	63.6

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

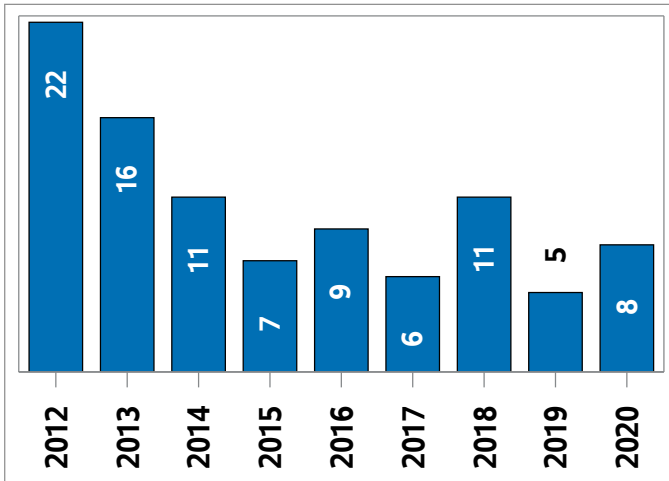
³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

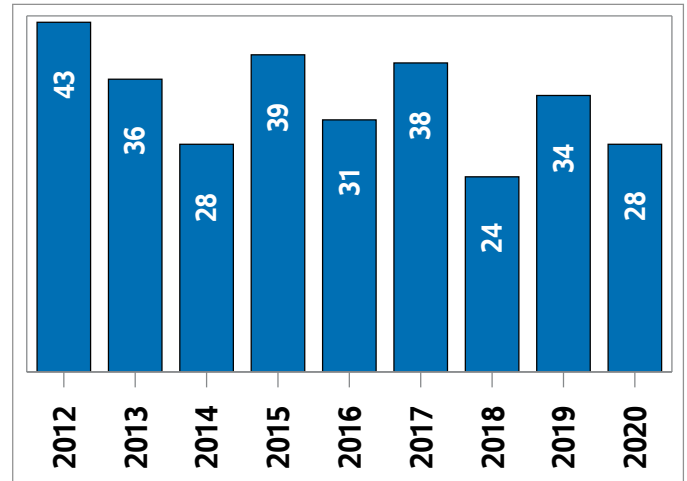
⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

City of Estevan MLS® Residential Market Activity

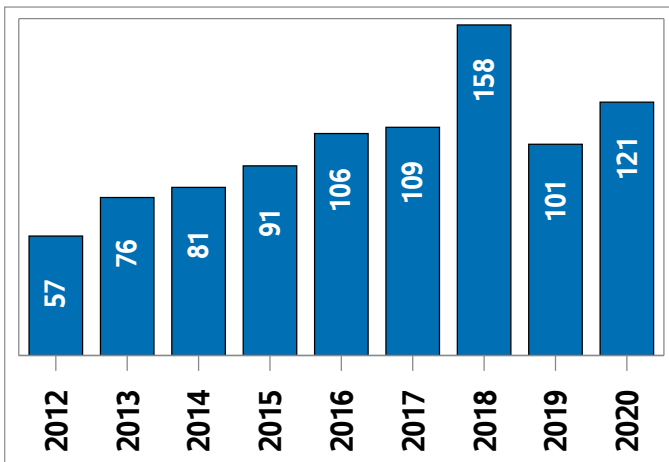
Sales Activity (January only)



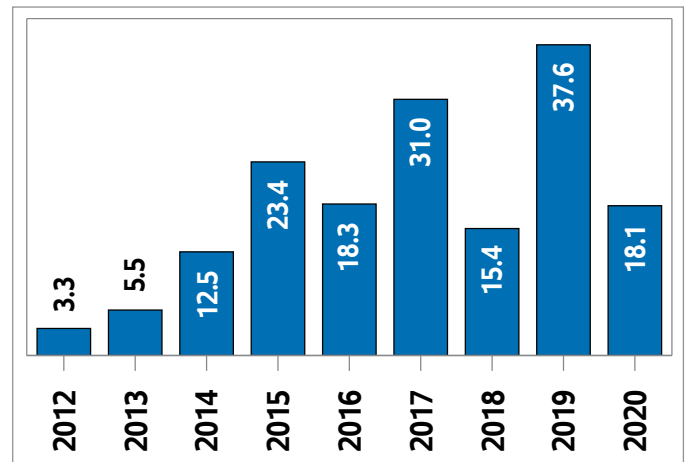
New Listings (January only)



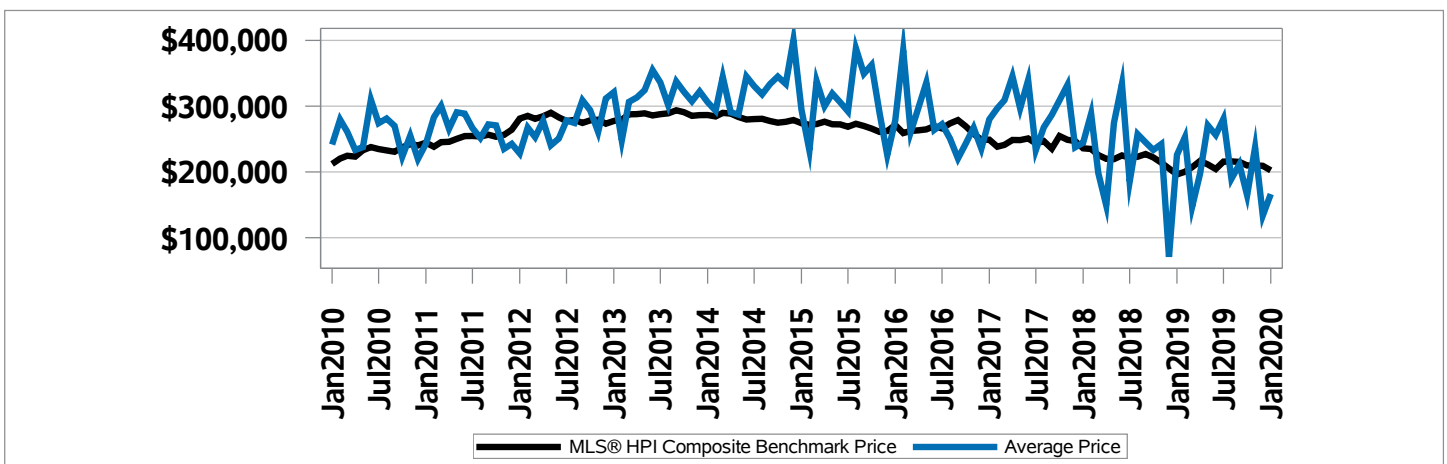
Average Days on Market (January only)



Months of Inventory (January only)



MLS® HPI Benchmark Price and Average Price



City of Estevan MLS® Residential Market Activity

Actual	January 2020	Compared to ⁵					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	8	60.0	-27.3	33.3	14.3	-50.0	-33.3
Dollar Volume (\$)	\$1,331,000	17.8	-50.5	-20.8	-35.5	-74.1	-54.1
New Listings	28	-17.6	16.7	-26.3	-28.2	-22.2	12.0
Sales to New Listings Ratio ¹	29	14.7	45.8	15.8	17.9	44.4	48.0
Months of Inventory ²	18.1	37.6	15.4	31.0	23.4	5.5	5.2
Average Price (\$)	\$166,375	-26.4	-31.9	-40.6	-43.6	-48.2	-31.2
Sale to List Price Ratio	89.5	89.5	89.1	93.6	95.3	97.5	95.9
Average Days on Market	121.4	101.2	158.4	109.3	90.9	75.7	54.8

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ Sum of sales from January to current month / sum of new listings from January to current month

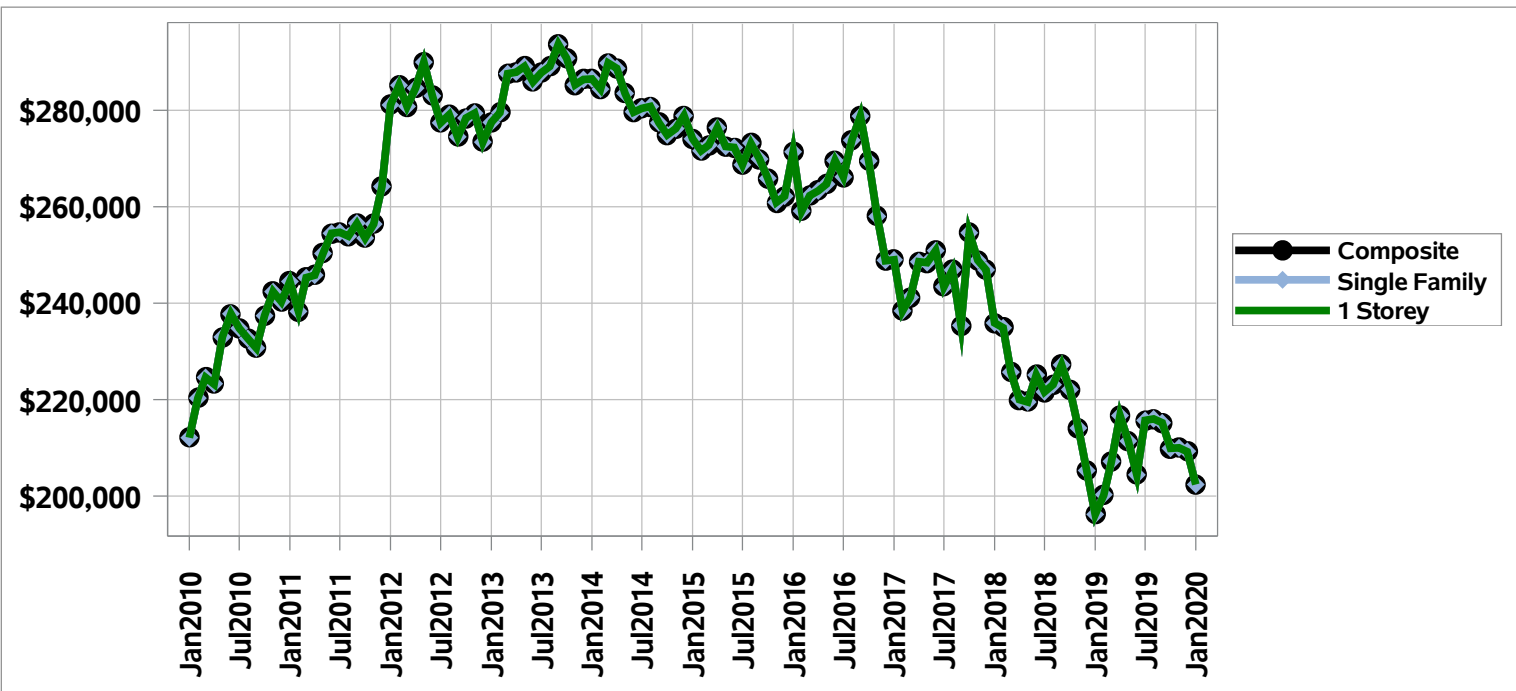
⁴ Average active listings from January to current month / average sales from January to current month

⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

City of Estevan MLS® HPI Benchmark Price

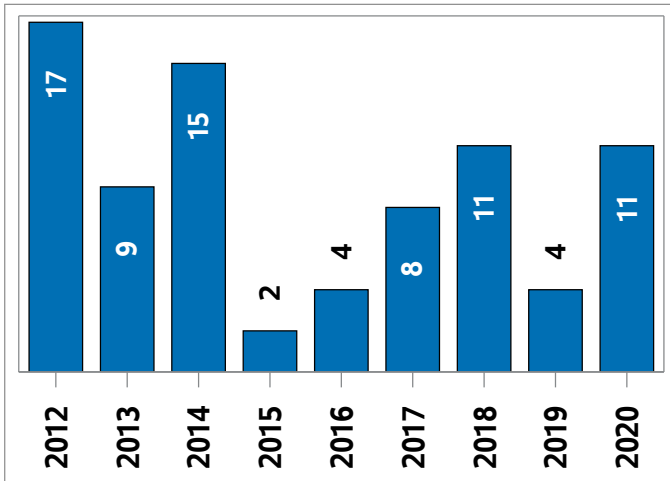
Benchmark Type:	January 2020	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$202,400	-3.3	-3.6	-6.2	3.2	-18.7	-26.2	-4.6
Single Family	\$202,400	-3.3	-3.6	-6.2	3.2	-18.7	-26.2	-4.6
One Storey	\$202,400	-3.3	-3.6	-6.2	3.2	-18.7	-26.2	-4.6
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

Benchmark Type:	January 2020	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$202,400	\$209,300	\$209,900	\$215,700	\$196,200	\$249,000	\$274,100	\$212,100
Single Family	\$202,400	\$209,300	\$209,900	\$215,700	\$196,200	\$249,000	\$274,100	\$212,100
One Storey	\$202,400	\$209,200	\$209,900	\$215,700	\$196,200	\$249,000	\$274,100	\$212,100
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

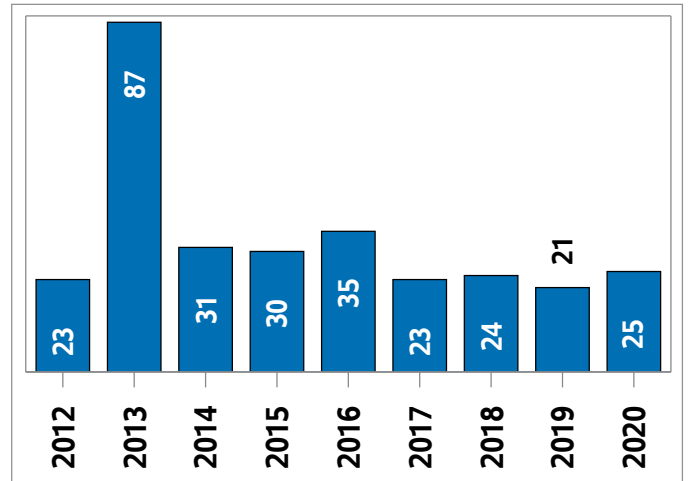


City of Weyburn MLS® Residential Market Activity

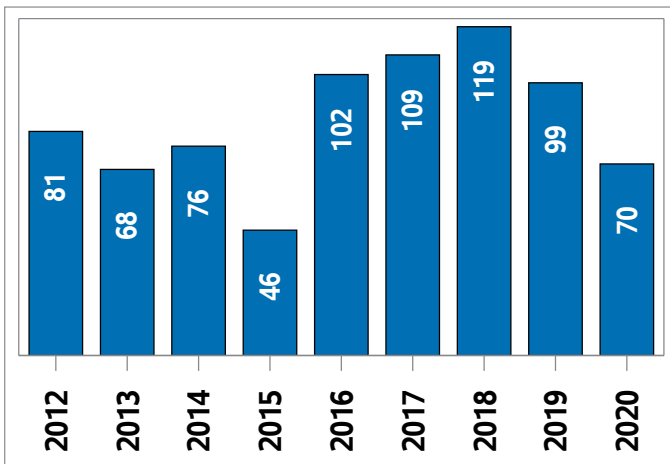
Sales Activity (January only)



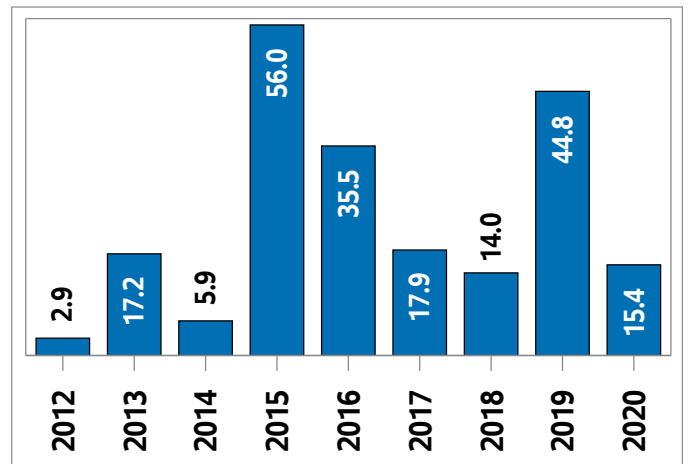
New Listings (January only)



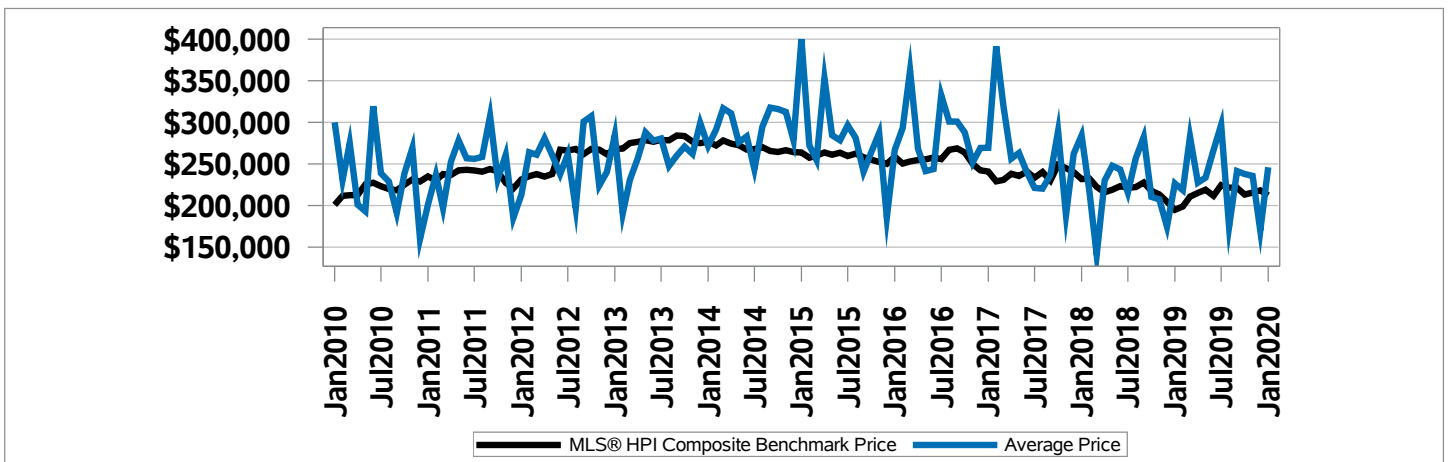
Average Days on Market (January only)



Months of Inventory (January only)



MLS® HPI Benchmark Price and Average Price



City of Weyburn MLS® Residential Market Activity

Actual	January 2020	Compared to ⁵					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	11	175.0	0.0	37.5	450.0	22.2	1,000.0
Dollar Volume (\$)	\$2,706,000	198.5	-13.5	25.5	238.3	5.6	802.0
New Listings	25	19.0	4.2	8.7	-16.7	-71.3	400.0
Sales to New Listings Ratio ¹	44	19.0	45.8	34.8	6.7	10.3	20.0
Months of Inventory ²	15.4	44.8	14.0	17.9	56.0	17.2	37.0
Average Price (\$)	\$246,000	8.5	-13.5	-8.7	-38.5	-13.6	-18.0
Sale to List Price Ratio	92.3	87.3	93.3	93.1	94.3	96.0	100.0
Average Days on Market	69.5	99.0	119.4	109.1	45.5	67.6	151.0

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

City of Weyburn MLS® HPI Benchmark Price

Benchmark Type:	January 2020	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$212,200	-2.7	-0.5	-5.5	8.9	-11.9	-19.6	5.7
Single Family	\$212,200	-2.7	-0.5	-5.5	8.9	-11.9	-19.6	5.7
One Storey	\$212,200	-2.7	-0.5	-5.5	8.9	-11.9	-19.5	5.7
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

Benchmark Type:	January 2020	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$212,200	\$218,200	\$213,200	\$224,600	\$194,900	\$240,900	\$263,800	\$200,800
Single Family	\$212,200	\$218,200	\$213,200	\$224,600	\$194,900	\$240,900	\$263,800	\$200,800
One Storey	\$212,200	\$218,100	\$213,200	\$224,500	\$194,900	\$240,900	\$263,700	\$200,800
Two Storey	0	0	0	0	0	0	0	0
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

