

SASKATCHEWAN REAL ESTATE STARTS 2021 OFF STRONGER THAN IT HAS IN NINE YEARS

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For immediate release:

Building off the momentum seen in 2020, the Saskatchewan real estate market started 2021 off strong. Across the province, sales were up over 49% from last January (going from 616 to 919), new listings were down just over 5% (going from 1,855 to 1,758). Inventories were also down in 18 of the 19 markets that the SRA tracks.

“We haven’t seen a January like this since 2012,” said SRA Economic Analyst Chris Gbekorbu. With new listings down 10% from their historical averages, there are fewer houses being put on the market. At the same time, the rising number of sales combined with falling inventory suggests strong demand for what housing is available. This could put upward pressure on prices and help to encourage potential sellers. “Although it is only one month and another COVID-like event could slow things down again like it did last March and April, this strong start should help us be optimistic for 2021,” said Gbekorbu.

While some analysts have suggested that national housing numbers could suffer significantly this year, most analysts project that home prices will rise and that the economy will see strong growth as we continue to recover from the effects of COVID. Most consumers are also optimistic about real estate, expecting the market to continue to grow and be a good investment opportunity.

Saskatoon

Sales in Saskatoon were up 26.9%, going from 219 in January 2020 to 278 in January 2021, and up 25.5% in the overall region, going from 290 to 364. In Saskatoon, sales were 28.2% above the 5-year average (and 30.1% above the 10-year average), while in the larger region, sales were 24.1% above the 5-year average (and 26.9% above the 10-year average).

Sales volume was up 35.6% in the city, going from \$71.5M to \$96.9M in 2021 (33.7% above the 5-year average, and 33.7% above the 10-year average). In the region, sales volume was up 33.8%, going from \$90.2M to \$120.7M (29.0% above the 5-year average and 30.6% above the 10-year average).

In Saskatoon, the number of new listings in January 2021 fell 2.5%, going from 571 to 557 (7.9% below the 5-year average and 10.6% below the 10-year average), while in



the region, new listings fell 4.2% from 811 last year to 777 this year (9.3% below the 5-year average and 11.4% below the 10-year average). Active listings fell 24.5% in Saskatoon (down from 1,373 to 1,037) and fell 28.0% in the region (down from 2,584 to 1,860).

Inventory in Saskatoon stood at 3.7 months (which is 40.5% below the level last year and 45.0% below the 5-year average), while the sales to listing ratio was 49.9%, suggesting balanced market conditions. Inventory in the larger region stood at 5.1 months (which is 42.7% below the level last year and 42.1% below the 5-year average), while the sales to listing ratio was 46.8%, suggesting balanced market conditions.

Homes in Saskatoon stayed on the market an average of 55 days in January—down 14.1% from 64 days last year (but below the 5-year average of 60 days and above the 10-year average of 55 days). Homes in the region stayed on the market longer than homes in the city at 63 days on average in 2021, but also down from an average of 73 days last year (and 11.3% below the 5-year average).

In Saskatoon, the MLS® Home Price Index (HPI)—which provides a more accurate measure of house price trends—was up 4.7% year-over-year, going from \$305,800 to \$320,300.

Regina

Sales in Regina were up 75.5%, going from 110 in January 2020 to 193 in January 2021, and up 68.9% in the overall region, going from 132 to 223. In Regina, sales were 32.4% above the 5-year average (and 29.2% above the 10-year average), while in the larger region, sales were 31% above the 5-year average (and 30.2% above the 10-year average).

Sales volume was up 82.1% in the city, going from \$29.1M to \$52.9M in 2021 (27.9% above the 5-year average, and 20.3% above the 10-year average). In the region, sales volume was up 64.9%, going from \$37.0M to \$61.1M (25.3% above the 5-year average and 20.5% above the 10-year average).

In Regina, the number of new listings in January 2021 fell 1.7%, going from 344 to 338 (11.4% below the 5-year average and 9.5% below the 10-year average), while in the region, new listings fell 11.7% from 436 last year to 385 this year (17.4% below the 5-year average and 15.5% below the 10-year average). Active listings fell 30.2% in Regina (down from 1,202 to 839) and fell 32.7% in the region (down from 1,622 to 1,092).

Inventory in Regina stood at 4.3 months (which is 60.2% below the level last year and 44.6% below the 5-year average), while the sales to listing ratio was 57.1%, suggesting balanced market conditions. Inventory in the larger region stood at 4.9 months (which is 60.1% below the level last year and 46.1% below the 5-year average), while the sales to listing ratio was 57.9%, suggesting balanced market conditions.

Homes in Regina stayed on the market an average of 57 days in January—down 32.1% from 84 days last year (but below the 5-year average of 67 days and below the 10-year average of 57 days). Homes in the region stayed on the market longer than



homes in the city at 64 days on average in 2021, but also down from an average of 87 days last year (and 11.6% below the 5-year average).

In Regina, the MLS® Home Price Index (HPI)—which provides a more accurate measure of house price trends—was up 4.7% year-over-year, going from \$266,100 to \$278,600.

Melfort

Sales in Melfort were up 133.3%, going from 3 in January 2020 to 7 in January 2021, and up 120.0% in the overall region, going from 10 to 22. In Melfort, sales were 34.6% above the 5-year average (and 42.9% above the 10-year average), while in the larger region, sales were 50.7% above the 5-year average (and 59.4% above the 10-year average).

Sales volume was up 150.3% in the city, going from \$0.6M to \$1.6M in 2021 (59.8% above the 5-year average, and 81.7% above the 10-year average). In the region, sales volume was up 166.8%, going from \$1.3M to \$3.5M (54.0% above the 5-year average and 71.6% above the 10-year average).

In Melfort, the number of new listings in January 2021 rose 40.0%, going from 10 to 14 (20.7% above the 5-year average and 14.8% above the 10-year average), while in the region, new listings rose 12.5% from 32 last year to 36 this year (3.4% below the 5-year average and 10.4% below the 10-year average). Active listings fell 9.4% in Melfort (down from 53 to 48) and fell 24.6% in the region (down from 224 to 169).

Inventory in Melfort stood at 6.9 months (which is 61.2% below the level last year and 34.5% below the 5-year average), while the sales to listing ratio was 50.0%, suggesting balanced market conditions. Inventory in the larger region stood at 7.7 months (which is 65.7% below the level last year and 50.0% below the 5-year average), while the sales to listing ratio was 61.1%, suggesting that market conditions favour sellers.

Homes in Melfort stayed on the market an average of 135 days in January—down 24.6% from 179 days last year (and above the 5-year average of 103 days and above the 10-year average of 98 days). Homes in the region stayed on the market for less time than homes in the city at 118 days on average in 2021, but also down from an average of 178 days last year (and 4.7% below the 5-year average).

Moose Jaw

Sales in Moose Jaw were up 45.8%, going from 24 in January 2020 to 35 in January 2021, and up 17.1% in the overall region, going from 35 to 41. In Moose Jaw, sales were 36.7% above the 5-year average (and 29.2% above the 10-year average), while in the larger region, sales were 25.8% above the 5-year average (and 20.2% above the 10-year average).

Sales volume was up 55.2% in the city, going from \$4.9M to \$7.7M in 2021 (38.9% above the 5-year average, and 28.7% above the 10-year average). In the region, sales



volume was up 33.0%, going from \$6.3M to \$8.4M (30.0% above the 5-year average and 23.4% above the 10-year average).

In Moose Jaw, the number of new listings in January 2021 fell 28.6%, going from 77 to 55 (19.8% below the 5-year average and 17.3% below the 10-year average), while in the region, new listings fell 18.5% from 108 last year to 88 this year (7.6% below the 5-year average and 3.5% below the 10-year average). Active listings fell 32.3% in Moose Jaw (down from 229 to 155) and fell 24.5% in the region (down from 444 to 335).

Inventory in Moose Jaw stood at 4.4 months (which is 53.6% below the level last year and 53.3% below the 5-year average), while the sales to listing ratio was 63.6%, suggesting that market conditions favour sellers. Inventory in the larger region stood at 8.2 months (which is 35.6% below the level last year and 38.6% below the 5-year average), while the sales to listing ratio was 46.6%, suggesting balanced market conditions.

Homes in Moose Jaw stayed on the market an average of 73 days in January—down 18.9% from 90 days last year (but below the 5-year average of 79 days and above the 10-year average of 70 days). Homes in the region stayed on the market longer than homes in the city at 97 days on average in 2021, but also up from an average of 96 days last year (and 9.5% above the 5-year average).

North Battleford

Sales in North Battleford were up 180.0%, going from 10 in January 2020 to 28 in January 2021, and up 57.6% in the overall region, going from 33 to 52. In North Battleford, sales were 112.1% above the 5-year average (and 131.4% above the 10-year average), while in the larger region, sales were 57.6% above the 5-year average (and 62.0% above the 10-year average).

Sales volume was up 299.6% in the city, going from \$1.4M to \$5.6M in 2021 (120.8% above the 5-year average, and 137.4% above the 10-year average). In the region, sales volume was up 85.6%, going from \$6.1M to \$11.3M (79.5% above the 5-year average and 83.6% above the 10-year average).

In North Battleford, the number of new listings in January 2021 fell 15.4%, going from 39 to 33 (17.1% below the 5-year average and 10.6% below the 10-year average), while in the region, new listings fell 13.9% from 101 last year to 87 this year (14.2% above the 5-year average and 11.4% below the 10-year average). Active listings fell 66.5% in North Battleford (down from 191 to 64) and fell 29.7% in the region (down from 717 to 504).

Inventory in North Battleford stood at 2.3 months (which is 88.0% below the level last year and 85.3% below the 5-year average), while the sales to listing ratio was 84.8%, suggesting that market conditions favour sellers. Inventory in the larger region stood at 9.7 months (which is 55.4% below the level last year and 53.9% below the 5-year average), while the sales to listing ratio was 59.8%, suggesting balanced market conditions.



Homes in North Battleford stayed on the market an average of 82 days in January—down 15.5% from 97 days last year (but below the 5-year average of 84 days and above the 10-year average of 81 days). Homes in the region stayed on the market longer than homes in the city at 104 days on average in 2021, but also down from an average of 115 days last year (and 2.2% above the 5-year average).

Prince Albert

Sales in Prince Albert were up 173.3%, going from 15 in January 2020 to 41 in January 2021, and up 151.9% in the overall region, going from 27 to 68. In Prince Albert, sales were 91.6% above the 5-year average (and 80.6% above the 10-year average), while in the larger region, sales were 86.8% above the 5-year average (and 94.3% above the 10-year average).

Sales volume was up 234.9% in the city, going from \$2.8M to \$9.4M in 2021 (102.8% above the 5-year average, and 94.7% above the 10-year average). In the region, sales volume was up 251.6%, going from \$5.1M to \$17.8M (116.7% above the 5-year average and 136.8% above the 10-year average).

In Prince Albert, the number of new listings in January 2021 rose 43.5%, going from 46 to 66 (22.7% above the 5-year average and 26.0% above the 10-year average), while in the region, new listings rose 24.1% from 83 last year to 103 this year (8.6% below the 5-year average and 14.3% above the 10-year average). Active listings fell 13.9% in Prince Albert (down from 238 to 205) and fell 26.9% in the region (down from 547 to 400).

Inventory in Prince Albert stood at 5 months (which is 68.5% below the level last year and 64.6% below the 5-year average), while the sales to listing ratio was 62.1%, suggesting that market conditions favour sellers. Inventory in the larger region stood at 5.9 months (which is 71.0% below the level last year and 68.2% below the 5-year average), while the sales to listing ratio was 66.0%, suggesting that market conditions favour sellers.

Homes in Prince Albert stayed on the market an average of 72 days in January—down 21.7% from 92 days last year (but below the 5-year average of 97 days and below the 10-year average of 95 days). Homes in the region stayed on the market longer than homes in the city at 83 days on average in 2021, but also down from an average of 108 days last year (and 22.9% below the 5-year average).

Swift Current

Sales in Swift Current were down 5.6%, going from 18 in January 2020 to 17 in January 2021, and up 7.1% in the overall region, going from 28 to 30. In Swift Current, sales were 4.9% above the 5-year average (and 6.2% above the 10-year average), while in the larger region, sales were 7.9% above the 5-year average (and 9.9% above the 10-year average).

Sales volume was up 22.6% in the city, going from \$4.0M to \$4.9M in 2021 (16.0% above the 5-year average, and 22.0% above the 10-year average). In the region, sales



volume was up 35.1%, going from \$5.6M to \$7.5M (23.6% above the 5-year average and 33.7% above the 10-year average).

In Swift Current, the number of new listings in January 2021 rose 5.7%, going from 35 to 37 (4.6% below the 5-year average and 6.3% above the 10-year average), while in the region, new listings rose 9.6% from 73 last year to 80 this year (2.6% below the 5-year average and 12.8% above the 10-year average). Active listings fell 20.9% in Swift Current (down from 196 to 155) and fell 17.5% in the region (down from 480 to 396).

Inventory in Swift Current stood at 9.1 months (which is 16.3% below the level last year and 9.2% below the 5-year average), while the sales to listing ratio was 45.9%, suggesting balanced market conditions. Inventory in the larger region stood at 13.2 months (which is 23.0% below the level last year and 14.0% below the 5-year average), while the sales to listing ratio was 37.5%, suggesting that market conditions favour buyers.

Homes in Swift Current stayed on the market an average of 99 days in January—down 14.7% from 116 days last year (and above the 5-year average of 98 days and above the 10-year average of 88 days). Homes in the region stayed on the market longer than homes in the city at 112 days on average in 2021, but also down from an average of 120 days last year (and 0.7% above the 5-year average).

Yorkton

Sales in Yorkton were up 77.8%, going from 9 in January 2020 to 16 in January 2021, and up 171.0% in the overall region, going from 31 to 84. In Yorkton, sales were 33.3% above the 5-year average (and 32.2% above the 10-year average), while in the larger region, sales were 68% above the 5-year average (and 82.6% above the 10-year average).

Sales volume was up 70.9% in the city, going from \$1.7M to \$2.9M in 2021 (19.4% above the 5-year average, and 18.2% above the 10-year average). In the region, sales volume was up 215.5%, going from \$4.1M to \$13.0M (78.1% above the 5-year average and 94.8% above the 10-year average).

In Yorkton, the number of new listings in January 2021 rose 7.7%, going from 26 to 28 (13.0% below the 5-year average and 15.4% below the 10-year average), while in the region, new listings fell 8.5% from 117 last year to 107 this year (15.7% below the 5-year average and 11.7% below the 10-year average). Active listings fell 35.1% in Yorkton (down from 151 to 98) and fell 27.0% in the region (down from 895 to 653).

Inventory in Yorkton stood at 6.1 months (which is 63.5% below the level last year and 50.1% below the 5-year average), while the sales to listing ratio was 57.1%, suggesting balanced market conditions. Inventory in the larger region stood at 7.8 months (which is 73.1% below the level last year and 58.0% below the 5-year average), while the sales to listing ratio was 78.5%, suggesting that market conditions favour sellers.

Homes in Yorkton stayed on the market an average of 116 days in January—down 15.9% from 138 days last year (and above the 5-year average of 98 days and above the



10-year average of 95 days). Homes in the region stayed on the market longer than homes in the city at 131 days on average in 2021, but also down from an average of 141 days last year (and 14.3% above the 5-year average).

South East Saskatchewan

Sales in south east Saskatchewan were up 13.3%, going from 30 in January 2020 to 34 in January 2021, up 27.8% from the 5-year average (and 12.2% above the 10-year average). The total number of sales in Estevan was flat at 8) and fell 36.4% in Weyburn (going from 11 to 7). Sales in Estevan were 5.3% above the 5-year average (and 22.3% below the 10-year average), while they were 14.6% below the 5-year average (and 20.5% below the 10-year average) in Weyburn.

Sales volume in the region rose 7.3%, going from \$6.0M to \$6.5M in 2021 (13.0% above the 5-year average, and 8.2% below the 10-year average). Sales volume in Estevan rose 19.8%—\$1.3M to \$1.6M in 2021 (5.3% below the 5-year average and 39.9% below the 10-year average), while it decreased 37.9% in Weyburn—\$2.7M to \$1.7M (20.6% below the 5-year average and 26.0% below the 10-year average).

The number of new listings in south east Saskatchewan fell 1.1%, going from 93 to 92 (7.6% below the 5-year average and 14.1% below the 10-year average). The number of new listings in Estevan were down from 28 last year to 20 this year (a fall of 28.6%), while in Weyburn, new listings decreased from 25 last year to 23 this year (a fall of 8.0%). Active listings were down 23.1% across the region (784 in 2020 to 603 in 2021), down 24.5% in Estevan (151 to 114), and down 29.3% in Weyburn (174 to 123).

Inventory in south east Saskatchewan stood at 17.7 months (which is 32.1% below the level last year and 39.1% below the 5-year average), while the sales to listing ratio was 37.0%, suggesting that market conditions favour buyers. Inventory in Estevan stood at 14.2 months (which is 24.5% below the level last year and 38.6% below the 5-year average), while the sales to listing ratio was 40.0%, suggesting balanced market conditions. Inventory in Weyburn stood at 17.6 months (which is 11.1% above the level last year and 19.9% below the 5-year average), while the sales to listing ratio was 30.4%, suggesting that market conditions favour buyers.

In 2021, homes stayed on the market an average of 127 days in south east Saskatchewan, up 38.0% from 92 days last year (and 10.2% above the 5-year average of 115 days and 31.3% above the 10-year average of 97 days). Homes in Estevan stayed on the market for less time than homes in the larger region at 87 days on average in 2021, but also down from an average of 120 days last year (and 24.2% below the 5-year average). Homes in Weyburn stayed on the market for less time than homes in the larger region at 114 days on average in 2021, but also up from an average of 69 days last year (and 11.8% above the 5-year average).



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Year-Over-Year Residential Housing Statistics for January

	Saskatoon								Saskatoon Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	278	\$96.9M	\$312,250	557	1,037	55	49.9	3.7	364	\$120.7M	296,750	777	1,860	63	46.8	5.1
January 2020	219	\$71.5M	\$319,500	571	1,373	64	38.4	6.3	290	\$90.2M	301,250	811	2,584	73	35.8	8.9
y/y % Chg	26.9	35.6	(2.3)	(2.5)	(24.5)	(14.1)	30.1	(40.5)	25.5	33.8	(1.5)	(4.2)	(28.0)	(13.7)	31.0	(42.7)
2021 YTD	278	\$96.9M	\$312,250	557	1,037	55	49.9	3.7	364	\$120.7M	296,750	777	1,860	63	46.8	5.1
2020 YTD	219	\$71.5M	\$319,500	571	1,373	64	38.4	6.3	290	\$90.2M	301,250	811	2,584	73	35.8	8.9
YTD % Chg	26.9	35.6	(2.3)	(2.5)	(24.5)	(14.1)	30.1	(40.5)	25.5	33.8	(1.5)	(4.2)	(28.0)	(13.7)	31.0	(42.7)
5-Yr Avg	217	\$72.5M	\$316,532	605	1,414	60	36.5	6.8	293	\$93.5M	300,700	856	2,514	71	34.9	8.8
5-Yr Avg % Chg	28.2	33.7	(1.4)	(7.9)	(26.6)	(8.0)	36.6	(45.0)	24.1	29.0	(1.3)	(9.3)	(26.0)	(11.3)	34.3	(42.1)
10-Yr Avg	214	\$72.5M	\$321,516	623	1,349	55	35.2	6.6	287	\$92.4M	306,960	877	2,382	64	33.4	8.6
10-Yr Avg % Chg	30.1	33.7	(2.9)	(10.6)	(23.1)	0.5	41.9	(43.3)	26.9	30.6	(3.3)	(11.4)	(21.9)	(1.9)	40.4	(40.5)

	Regina								Regina Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	193	\$52.9M	\$265,000	338	839	57	57.1	4.3	223	\$61.1M	\$262,000	385	1,092	64	57.9	4.9
January 2020	110	\$29.1M	\$274,000	344	1,202	84	32.0	10.9	132	\$37.0M	\$275,000	436	1,622	87	30.3	12.3
y/y % Chg	75.5	82.1	(3.3)	(1.7)	(30.2)	(32.1)	78.6	(60.2)	68.9	64.9	(4.7)	(11.7)	(32.7)	(26.4)	91.3	(60.1)
2021 YTD	193	\$52.9M	\$265,000	338	839	57	57.1	4.3	223	\$61.1M	\$262,000	385	1,092	64	57.9	4.9
2020 YTD	110	\$29.1M	\$274,000	344	1,202	84	32.0	10.9	132	\$37.0M	\$275,000	436	1,622	87	30.3	12.3
YTD % Chg	75.5	82.1	(3.3)	(1.7)	(30.2)	(32.1)	78.6	(60.2)	68.9	64.9	(4.7)	(11.7)	(32.7)	(26.4)	91.3	(60.1)
5-Yr Avg	146	\$41.4M	\$278,070	382	1,090	67	38.9	7.8	170	\$48.7M	\$274,675	466	1,477	72	37.5	9.1
5-Yr Avg % Chg	32.4	27.9	(4.7)	(11.4)	(23.0)	(15.2)	46.7	(44.6)	31.0	25.3	(4.6)	(17.4)	(26.1)	(11.6)	54.6	(46.1)
10-Yr Avg	149	\$44.0M	\$287,260	373	947	57	40.9	6.8	171	\$50.7M	\$285,363	456	1,299	61	38.5	8.0
10-Yr Avg % Chg	29.2	20.3	(7.7)	(9.5)	(11.4)	(0.2)	39.6	(35.7)	30.2	20.5	(8.2)	(15.5)	(16.0)	4.4	50.4	(38.9)



Year-Over-Year Residential Housing Statistics for January (continued)

	Melfort								Melfort Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	7	\$1.6M	\$220,000	14	48	135	50.0	6.9	22	\$3.5M	\$163,450	36	169	118	61.1	7.7
January 2020	3	624000	\$235,000	10	53	179	30.0	17.7	10	\$1.3M	\$115,000	32	224	178	31.3	22.4
y/y % Chg	133.3	150.3	(6.4)	40.0	(9.4)	(24.6)	66.7	(61.2)	120.0	166.8	42.1	12.5	(24.6)	(33.7)	95.6	(65.7)
2021 YTD	7	\$1.6M	\$220,000	14	48	135	50.0	6.9	22	\$3.5M	\$163,450	36	169	118	61.1	7.7
2020 YTD	3	624000	\$235,000	10	53	179	30.0	17.7	10	\$1.3M	\$115,000	32	224	178	31.3	22.4
YTD % Chg	133.3	150.3	(6.4)	40.0	(9.4)	(24.6)	66.7	(61.2)	120.0	166.8	42.1	12.5	(24.6)	(33.7)	95.6	(65.7)
5-Yr Avg	5	977479.8	\$197,850	12	49	103	43.9	10.5	15	\$2.3M	\$139,190	35	206	124	41.8	15.4
5-Yr Avg % Chg	34.6	59.8	11.2	20.7	(1.6)	30.8	14.0	(34.5)	50.7	54.0	17.4	3.4	(18.0)	(4.7)	46.3	(50.0)
10-Yr Avg	5	859644.9	\$180,585	12	55	98	41.2	12.1	14	\$2.1M	\$143,180	40	214	117	35.4	17.2
10-Yr Avg % Chg	42.9	81.7	21.8	14.8	(13.4)	37.6	21.3	(43.1)	59.4	71.6	14.2	(10.4)	(21.1)	0.9	72.6	(55.2)

	Moose Jaw								Moose Jaw Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	35	\$7.7M	\$171,500	55	155	73	63.6	4.4	41	\$8.4M	\$167,500	88	335	97	46.6	8.2
January 2020	24	\$4.9M	\$201,500	77	229	90	31.2	9.5	35	\$6.3M	\$160,000	108	444	96	32.4	12.7
y/y % Chg	45.8	55.2	(14.9)	(28.6)	(32.3)	(18.9)	104.2	(53.6)	17.1	33.0	4.7	(18.5)	(24.5)	1.0	43.8	(35.6)
2021 YTD	35	\$7.7M	\$171,500	55	155	73	63.6	4.4	41	\$8.4M	\$167,500	88	335	97	46.6	8.2
2020 YTD	24	\$4.9M	\$201,500	77	229	90	31.2	9.5	35	\$6.3M	\$160,000	108	444	96	32.4	12.7
YTD % Chg	45.8	55.2	(14.9)	(28.6)	(32.3)	(18.9)	104.2	(53.6)	17.1	33.0	4.7	(18.5)	(24.5)	1.0	43.8	(35.6)
5-Yr Avg	26	\$5.5M	\$189,880	69	227	79	39.6	9.5	33	\$6.5M	\$170,500	95	417	89	34.8	13.3
5-Yr Avg % Chg	36.7	38.9	(9.7)	(19.8)	(31.8)	(7.6)	60.6	(53.3)	25.8	30.0	(1.8)	(7.6)	(19.7)	9.5	33.8	(38.6)
10-Yr Avg	27	\$6.0M	\$193,040	67	210	70	42.9	8.8	34	\$6.8M	\$172,695	91	373	81	38.5	11.9
10-Yr Avg % Chg	29.2	28.7	(11.2)	(17.3)	(26.1)	3.8	48.2	(49.6)	20.2	23.4	(3.0)	(3.5)	(10.3)	19.5	20.9	(31.3)



Year-Over-Year Residential Housing Statistics for January (continued)

	North Battleford								North Battleford Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	28	\$5.6M	\$160,000	33	64	82	84.8	2.3	51	\$11.0M	\$195,000	59	540	93	86.4	10.6
January 2020	10	\$1.4M	\$142,500	39	191	97	25.6	19.1	25	\$4.4M	\$185,400	66	714	109	37.9	28.6
y/y % Chg	180.0	299.6	12.3	(15.4)	(66.5)	(15.5)	230.9	(88.0)	104.0	152.1	5.2	(10.6)	(24.4)	(14.7)	128.2	(62.9)
2021 YTD	28	\$5.6M	\$160,000	33	64	82	84.8	2.3	694	\$144.7M	\$180,315	1,370	694	109	51.8	14.7
2020 YTD	10	\$1.4M	\$142,500	39	191	97	25.6	19.1	474	\$93.4M	\$176,263	1,521	767	104	32.1	21.1
YTD % Chg	180.0	299.6	12.3	(15.4)	(66.5)	(15.5)	230.9	(88.0)	46.4	54.9	2.3	(9.9)	(9.5)	4.4	61.1	(30.5)
5-Yr Avg	13	\$2.5M	\$167,050	40	146	84	35.1	15.6	30	\$5.8M	\$175,780	65	631	107	47.1	23.5
5-Yr Avg % Chg	112.1	120.8	(4.2)	(17.1)	(56.1)	(1.9)	141.5	(85.3)	71.1	91.1	10.9	(9.5)	(14.4)	(12.8)	83.5	(54.9)
10-Yr Avg	12	\$2.3M	\$167,665	37	128	81	34.4	13.3	32	\$6.2M	\$178,240	63	551	101	53.5	18.6
10-Yr Avg % Chg	131.4	137.4	(4.6)	(10.6)	(50.2)	1.4	146.5	(82.8)	57.9	78.4	9.4	(5.9)	(2.0)	(7.5)	61.4	(43.1)

	Prince Albert								Prince Albert Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	41	\$9.4M	\$211,000	66	205	72	62.1	5.0	68	\$17.8M	\$250,000	103	400	83	66.0	5.9
January 2020	15	\$2.8M	\$200,000	46	238	92	32.6	15.9	27	\$5.1M	\$200,000	83	547	108	32.5	20.3
y/y % Chg	173.3	234.9	5.5	43.5	(13.9)	(21.7)	90.5	(68.5)	151.9	251.6	25.0	24.1	(26.9)	(23.1)	102.9	(71.0)
2021 YTD	41	\$9.4M	\$211,000	66	205	72	62.1	5.0	68	\$17.8M	\$250,000	103	400	83	66.0	5.9
2020 YTD	15	\$2.8M	\$200,000	46	238	92	32.6	15.9	27	\$5.1M	\$200,000	83	547	108	32.5	20.3
YTD % Chg	173.3	234.9	5.5	43.5	(13.9)	(21.7)	90.5	(68.5)	151.9	251.6	25.0	24.1	(26.9)	(23.1)	102.9	(71.0)
5-Yr Avg	21	\$4.6M	\$192,800	54	251	97	38.9	14.1	36	\$8.2M	\$197,000	95	559	108	38.6	18.5
5-Yr Avg % Chg	91.6	102.8	9.4	22.7	(18.3)	(25.6)	59.7	(64.6)	86.8	116.7	26.9	8.6	(28.5)	(22.9)	71.0	(68.2)
10-Yr Avg	23	\$4.8M	\$191,445	52	240	95	43.5	12.3	35	\$7.5M	\$191,353	90	535	101	39.3	17.3
10-Yr Avg % Chg	80.6	94.7	10.2	26.0	(14.7)	(24.3)	42.7	(59.5)	94.3	136.8	30.6	14.3	(25.2)	(17.8)	68.2	(66.0)



Year-Over-Year Residential Housing Statistics for January (continued)

	Swift Current								Swift Current Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	17	\$4.9M	\$235,000	37	155	99	45.9	9.1	30	\$7.5M	\$224,000	80	396	112	37.5	13.2
January 2020	18	\$4.0M	\$199,100	35	196	116	51.4	10.9	28	\$5.6M	\$177,500	73	480	120	38.4	17.1
y/y % Chg	(5.6)	22.6	18.0	5.7	(20.9)	(14.7)	(10.7)	(16.3)	7.1	35.1	26.2	9.6	(17.5)	(6.7)	(2.2)	(23.0)
2021 YTD	17	\$4.9M	\$235,000	37	155	99	45.9	9.1	30	\$7.5M	\$224,000	80	396	112	37.5	13.2
2020 YTD	18	\$4.0M	\$199,100	35	196	116	51.4	10.9	28	\$5.6M	\$177,500	73	480	120	38.4	17.1
YTD % Chg	(5.6)	22.6	18.0	5.7	(20.9)	(14.7)	(10.7)	(16.3)	7.1	35.1	26.2	9.6	(17.5)	(6.7)	(2.2)	(23.0)
5-Yr Avg	16	\$4.2M	\$229,720	39	159	98	44.5	10.0	28	\$6.1M	\$198,300	78	420	111	36.5	15.4
5-Yr Avg % Chg	4.9	16.0	2.3	(4.6)	(2.5)	0.8	3.2	(9.2)	7.9	23.6	13.0	2.6	(5.8)	0.7	2.7	(14.0)
10-Yr Avg	16	\$4.0M	\$222,860	35	125	88	48.0	8.8	27	\$5.6M	\$180,675	71	369	98	40.0	14.7
10-Yr Avg % Chg	6.3	22.0	5.4	6.3	24.1	12.1	(4.2)	3.6	9.9	33.7	24.0	12.8	7.3	14.2	(6.2)	(10.4)

	Yorkton								Yorkton Region							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	16	\$2.9M	\$183,500	28	98	116	57.1	6.1	84	\$13.0M	\$135,000	107	653	131	78.5	7.8
January 2020	9	\$1.7M	\$195,000	26	151	138	34.6	16.8	31	\$4.1M	\$120,000	117	895	141	26.5	28.9
y/y % Chg	77.8	70.9	(5.9)	7.7	(35.1)	(15.9)	65.1	(63.5)	171.0	215.5	12.5	(8.5)	(27.0)	(7.1)	196.3	(73.1)
2021 YTD	16	\$2.9M	\$183,500	28	98	116	57.1	6.1	84	\$13.0M	\$135,000	107	653	131	78.5	7.8
2020 YTD	9	\$1.7M	\$195,000	26	151	138	34.6	16.8	31	\$4.1M	\$120,000	117	895	141	26.5	28.9
YTD % Chg	77.8	70.9	(5.9)	7.7	(35.1)	(15.9)	65.1	(63.5)	171.0	215.5	12.5	(8.5)	(27.0)	(7.1)	196.3	(73.1)
5-Yr Avg	12	\$2.5M	\$202,880	32	135	98	37.9	12.3	50	\$7.3M	\$121,600	127	810	115	41.0	18.5
5-Yr Avg % Chg	33.3	19.4	(9.6)	(13.0)	(27.2)	18.9	50.6	(50.1)	68.0	78.1	11.0	(15.7)	(19.4)	14.3	91.7	(58.0)
10-Yr Avg	12	\$2.5M	\$199,784	33	128	95	37.4	11.3	46	\$6.7M	\$124,763	121	720	112	39.3	17.4
10-Yr Avg % Chg	32.2	18.2	(8.2)	(15.4)	(23.2)	22.6	52.7	(45.8)	82.6	94.8	8.2	(11.7)	(9.3)	17.1	99.8	(55.3)



Year-Over-Year Residential Housing Statistics for January (continued)

	Estevan								Weyburn							
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	8	\$1.6M	\$196,500	20	114	87	40.0	14.3	7	\$1.7M	\$235,000	23	123	114	30.4	17.6
January 2020	8	\$1.3M	\$131,500	28	151	120	28.6	18.9	11	\$2.7M	\$230,000	25	174	69	44.0	15.8
y/y % Chg	0.0	19.8	49.4	(28.6)	(24.5)	(27.5)	40.0	(24.5)	(36.4)	(37.9)	2.2	(8.0)	(29.3)	65.2	(30.8)	11.1
2021 YTD	8	\$1.6M	\$196,500	20	114	87	40.0	14.3	7	\$1.7M	\$235,000	23	123	114	30.4	17.6
2020 YTD	8	\$1.3M	\$131,500	28	151	120	28.6	18.9	11	\$2.7M	\$230,000	25	174	69	44.0	15.8
YTD % Chg	0.0	19.8	49.4	(28.6)	(24.5)	(27.5)	40.0	(24.5)	(36.4)	(37.9)	2.2	(8.0)	(29.3)	65.2	(30.8)	11.1
5-Yr Avg	8	\$1.7M	\$212,500	29	160	115	29.0	23.2	8	\$2.1M	\$234,900	23	154	102	34.8	21.9
5-Yr Avg % Chg	5.3	(5.3)	(7.5)	(30.6)	(28.8)	(24.2)	38.0	(38.6)	(14.6)	(20.6)	0.0	(0.9)	(20.2)	11.8	(12.6)	(19.9)
10-Yr Avg	10	\$2.7M	\$245,540	32	142	99	32.7	17.8	9	\$2.3M	\$261,150	32	134	88	32.5	22.7
10-Yr Avg % Chg	(22.3)	(39.9)	(20.0)	(37.7)	(19.9)	(12.3)	22.4	(20.1)	(20.5)	(26.0)	(10.0)	(28.6)	(7.9)	29.7	(6.3)	(22.6)

South East Saskatchewan								
	# Sales	Sales Volume	Sale Price	# New Listings	Active Listings	Days to Sell	Sales to List	Inventory
January 2021	34	\$6.5M	\$189,500	92	603	127	37.0	17.7
January 2020	30	\$6.1M	\$192,500	93	784	92	32.3	26.1
y/y % Chg	13.3	7.3	(1.6)	(1.1)	(23.1)	38.0	14.6	(32.1)
2021 YTD	34	\$6.5M	\$189,500	92	603	127	37.0	17.7
2020 YTD	30	\$6.1M	\$192,500	93	784	92	32.3	26.1
YTD % Chg	13.3	7.3	(1.6)	(1.1)	(23.1)	38.0	14.6	(32.1)
5-Yr Avg	27	\$5.7M	\$199,190	100	711	115	27.6	29.1
5-Yr Avg % Chg	27.8	13.0	(4.9)	(7.6)	(15.2)	10.2	33.7	(39.1)
10-Yr Avg	30	\$7.1M	\$222,826	107	570	97	29.4	22.3
10-Yr Avg % Chg	12.2	(8.2)	(15.0)	(14.1)	5.7	31.3	25.5	(20.5)

