



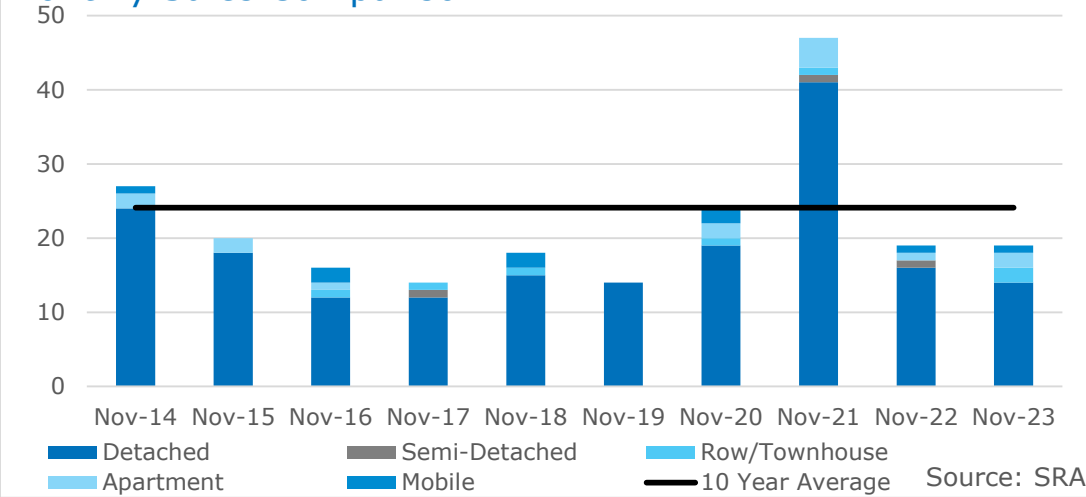
SASKATCHEWAN
REALTORS®
ASSOCIATION

CENSUS METROPOLITAN AREAS OR CENSUS AGGLOMERATIONS (CMACA)



- 1 LLOYDMINSTER**
 - 2 NORTH BATTLEFORD**
 - 3 PRINCE ALBERT**
 - 4 SASKATOON**
 - 5 SWIFT CURRENT**
 - 6 MOOSE JAW**
 - 7 REGINA**
 - 8 YORKTON**
 - 9 WEYBURN**
 - 10 ESTEVAN**
-

Monthly Sales Comparison



SALES

20

9.1% Y/Y 6.9% YTD
 10-year average spread YTD

17.0% 11.7%

NEW LISTINGS

41

10.8% Y/Y 10.5% YTD
 10-year average spread YTD

21.6% 20.0%

INVENTORY

320

18.8% Y/Y Monthly trend*
 10-year average spread YTD

22.0% 16.6%

MONTHS OF SUPPLY

16.00

10.7% Y/Y Monthly trend*
 10-year average spread YTD

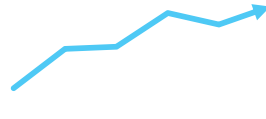
18.6% 32.5%



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 185,375

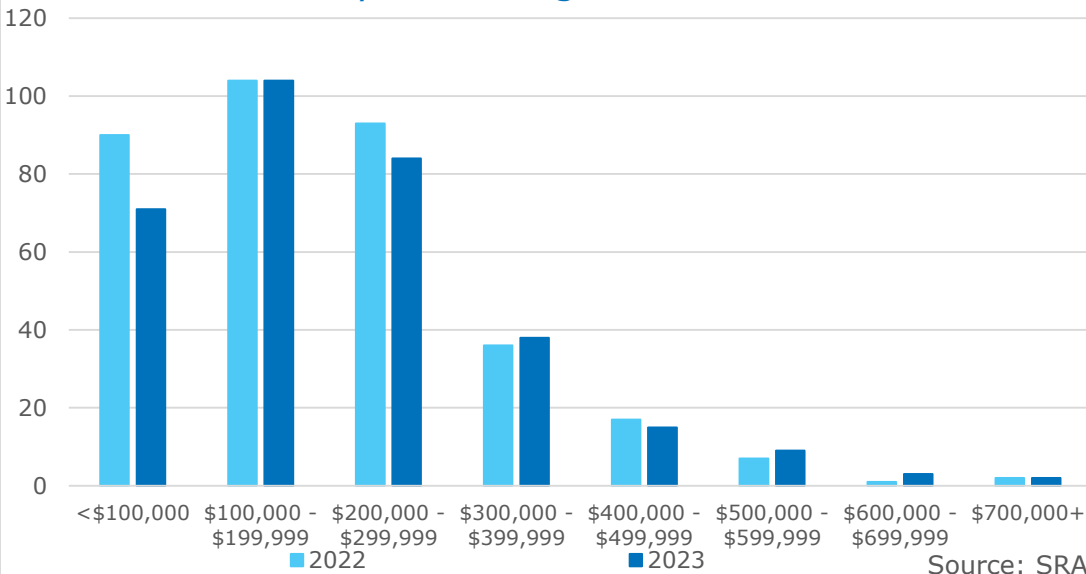
15.2% Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	14	-13%	30	20%	252	-18%	18.00	-6%	102	\$202,250	17%
Semi-Detached	0	-100%	0	-	7	-13%	-	-	-	-	-
Row/Townhouse	2	-	2	0%	7	-22%	3.50	-	129	\$182,500	-
Apartment	2	100%	2	-	15	-17%	7.50	-58%	113	\$129,000	-3%
Acreage	1	0%	7	-13%	28	-30%	28.00	-30%	284	\$200,000	-43%
Mobile	1	0%	0	-100%	8	14%	8.00	14%	349	\$53,000	253%
Mutli-Family	0	-100%	0	-100%	3	-50%	-	-	-	-	-
Total Residential	20	-9%	41	11%	320	-19%	16.00	-11%	127	\$185,375	15%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	24	-17%	52	-22%	410	-22%	19.65	-19%	105	\$225,127	-18%

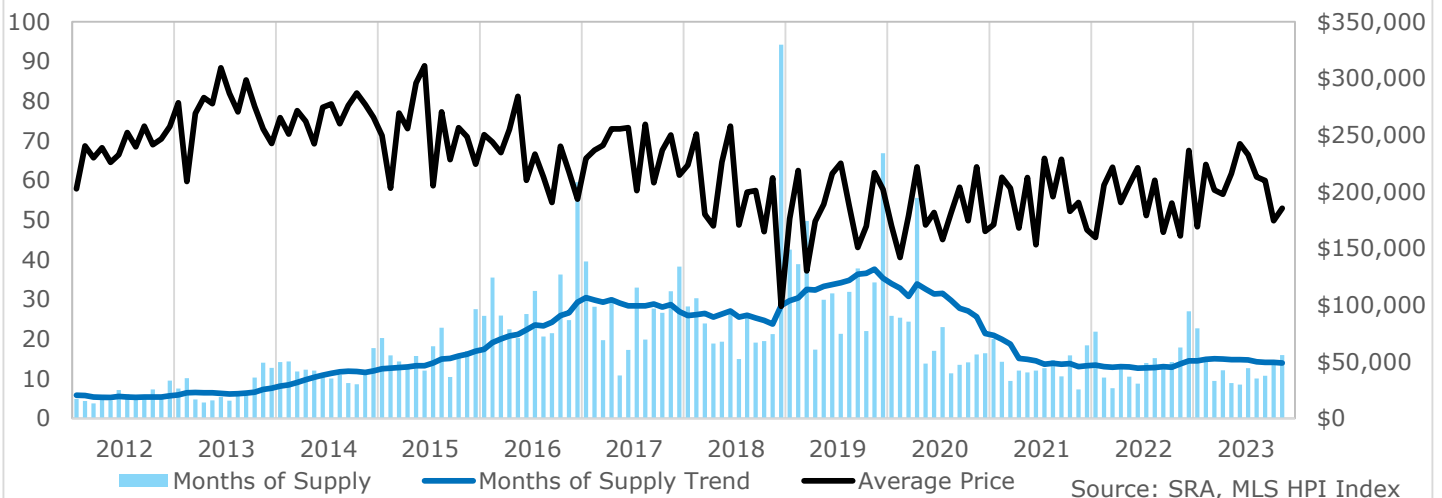
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	250	-10%	525	-9%	274	-10%	12.08	0%	100	\$206,973	8%
Semi-Detached	3	-40%	9	-36%	3	-62%	11.67	-36%	106	\$286,000	3%
Row/Townhouse	9	125%	15	-25%	8	-9%	9.33	-59%	149	\$189,556	3%
Apartment	24	60%	34	0%	19	18%	8.54	-26%	101	\$125,233	0%
Acreage	30	-3%	53	-16%	31	-20%	11.47	-18%	133	\$331,613	1%
Mobile	6	-40%	13	-13%	8	-2%	13.83	63%	147	\$92,167	92%
Mutli-Family	4	-33%	9	-40%	6	-14%	17.00	29%	117	\$195,250	177%
Total Residential	326	-7%	658	-10%	349	-11%	11.77	-4%	106	\$210,415	7%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	292	12%	822	-20%	418	-17%	17.45	-33%	101	\$224,353	-6%

Residential Months of Supply and Price



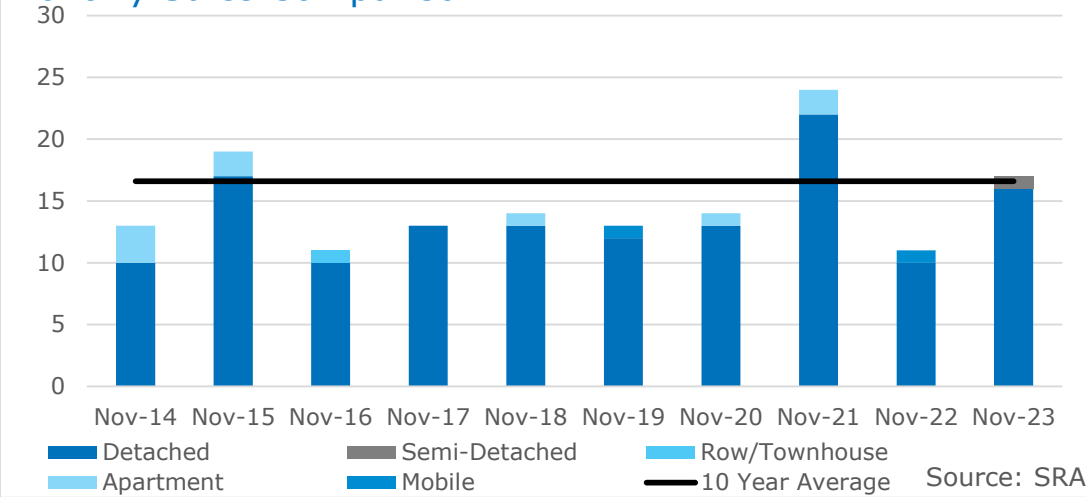
CENSUS DIVISION 1														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	26	-13%	62	11%	0.42	196	32%	7.54	75	95.7%	237,500	10.5%	278,446	37.5%
Feb-13	20	-51%	38	-56%	0.53	203	13%	10.15	67	95.1%	188,750	-16.1%	209,163	-13.0%
Mar-13	39	-19%	51	-11%	0.76	185	3%	4.74	84	95.2%	250,000	11.4%	269,165	17.0%
Apr-13	50	25%	80	13%	0.63	200	6%	4.00	62	95.7%	280,000	25.1%	283,120	18.5%
May-13	44	-12%	67	-32%	0.66	200	-12%	4.55	63	96.0%	284,000	23.5%	277,734	22.9%
Jun-13	39	22%	75	27%	0.52	211	-7%	5.41	55	95.8%	290,000	33.3%	309,326	33.0%
Jul-13	49	29%	76	25%	0.64	218	-6%	4.45	62	96.0%	275,000	27.9%	286,707	13.7%
Aug-13	43	-2%	127	90%	0.34	274	17%	6.37	70	95.1%	252,500	7.2%	270,419	12.8%
Sep-13	39	-9%	68	17%	0.57	263	19%	6.74	51	96.2%	280,000	20.2%	298,571	15.8%
Oct-13	30	0%	104	96%	0.29	309	40%	10.30	69	96.1%	245,000	1.9%	275,231	14.0%
Nov-13	22	-33%	51	70%	0.43	309	61%	14.05	60	95.2%	265,000	15.8%	255,400	3.5%
Dec-13	21	17%	33	3%	0.64	267	55%	12.71	76	93.5%	240,000	13.7%	242,665	-5.8%
2013	422	-6%	832	14%	0.51	236	17%	6.72	65	95.6%	270,000	20.0%	276,429	16.0%
Jan-14	19	-27%	59	-5%	0.32	270	38%	14.21	73	95.6%	275,000	15.8%	265,447	-4.7%
Feb-14	25	25%	135	255%	0.19	359	77%	14.36	50	96.4%	270,000	43.0%	250,969	20.0%
Mar-14	31	-21%	64	25%	0.48	366	98%	11.81	83	96.5%	245,000	-2.0%	271,440	0.8%
Apr-14	33	-34%	93	16%	0.35	405	103%	12.27	81	94.9%	255,000	-8.9%	262,135	-7.4%
May-14	36	-18%	90	34%	0.40	435	118%	12.08	84	95.3%	239,000	-15.8%	242,303	-12.8%
Jun-14	38	-3%	72	-4%	0.53	434	106%	11.42	84	94.6%	250,000	-13.8%	274,564	-11.2%
Jul-14	37	-24%	156	105%	0.24	373	71%	10.08	54	95.1%	279,000	1.5%	277,536	-3.2%
Aug-14	36	-16%	94	-26%	0.38	396	45%	11.00	66	94.6%	255,000	1.0%	259,901	-3.9%
Sep-14	44	13%	84	24%	0.52	392	49%	8.91	66	95.6%	251,500	-10.2%	276,200	-7.5%
Oct-14	40	33%	66	-37%	0.61	344	11%	8.60	86	95.6%	280,000	14.3%	287,083	4.3%
Nov-14	27	23%	38	-25%	0.71	314	2%	11.63	79	94.0%	260,000	-1.9%	276,833	8.4%
Dec-14	15	-29%	69	109%	0.22	266	0%	17.73	102	95.0%	238,500	-0.6%	265,667	9.5%
2014	381	-10%	1,020	23%	0.37	363	54%	11.43	75	95.3%	260,000	-3.7%	268,399	-2.9%
Jan-15	14	-26%	61	3%	0.23	284	5%	20.29	91	93.5%	260,950	-5.1%	249,648	-6.0%
Feb-15	19	-24%	59	-56%	0.32	302	-16%	15.89	90	94.3%	200,000	-25.9%	203,100	-19.1%
Mar-15	23	-26%	77	20%	0.30	331	-10%	14.39	86	93.4%	220,000	-10.2%	269,404	-0.7%
Apr-15	27	-18%	89	-4%	0.30	361	-11%	13.37	90	93.6%	230,000	-9.8%	255,644	-2.5%
May-15	26	-28%	99	10%	0.26	409	-6%	15.73	84	94.2%	270,000	13.0%	295,958	22.1%
Jun-15	35	-8%	102	42%	0.34	423	-3%	12.09	53	95.2%	313,635	25.5%	311,130	13.3%
Jul-15	23	-38%	74	-53%	0.31	418	12%	18.17	54	92.3%	176,000	-36.9%	205,196	-26.1%
Aug-15	19	-47%	81	-14%	0.23	434	10%	22.84	102	102.8%	188,000	-26.3%	270,451	4.1%
Sep-15	38	-14%	71	-15%	0.54	396	1%	10.42	101	93.8%	212,000	-15.7%	228,461	-17.3%
Oct-15	25	-38%	83	26%	0.30	399	16%	15.96	87	93.0%	242,500	-13.4%	256,456	-10.7%
Nov-15	23	-15%	59	55%	0.39	391	25%	17.00	98	92.0%	235,000	-9.6%	248,561	-10.2%
Dec-15	13	-13%	47	-32%	0.28	358	35%	27.54	95	88.4%	218,000	-8.6%	224,454	-15.5%
2015	285	-25%	902	-12%	0.32	376	3%	15.81	84	94.0%	237,900	-8.5%	254,817	-5.1%
Jan-16	14	0%	65	7%	0.22	362	27%	25.86	98	92.0%	271,000	3.9%	250,250	0.2%
Feb-16	11	-42%	110	86%	0.10	391	29%	35.55	100	95.0%	265,000	32.5%	243,991	20.1%
Mar-16	16	-30%	67	-13%	0.24	415	25%	25.94	86	90.2%	199,000	-9.5%	234,469	-13.0%
Apr-16	19	-30%	65	-27%	0.29	427	18%	22.47	105	92.9%	248,000	7.8%	254,789	-0.3%
May-16	22	-15%	84	-15%	0.26	446	9%	20.27	116	94.4%	279,250	3.4%	284,263	-4.0%
Jun-16	18	-49%	92	-10%	0.20	473	12%	26.28	144	90.7%	182,500	-41.8%	210,250	-32.4%
Jul-16	15	-35%	69	-7%	0.22	482	15%	32.13	116	94.3%	197,000	11.9%	233,067	13.6%
Aug-16	23	21%	81	0%	0.28	475	9%	20.65	82	93.3%	222,000	18.1%	213,030	-21.2%
Sep-16	22	-42%	84	18%	0.26	472	19%	21.45	116	91.7%	184,000	-13.2%	190,659	-16.5%
Oct-16	13	-48%	69	-17%	0.19	472	18%	36.31	97	90.8%	225,000	-7.2%	240,269	-6.3%
Nov-16	19	-17%	69	17%	0.28	471	20%	24.79	113	93.4%	220,000	-6.4%	217,679	-12.4%
Dec-16	7	-46%	40	-15%	0.18	417	16%	59.57	108	93.4%	206,000	-5.5%	193,357	-13.9%
2016	199	-30%	895	-1%	0.22	442	18%	26.65	107	92.7%	225,000	-5.4%	231,263	-9.2%
Jan-17	11	-21%	83	28%	0.13	435	20%	39.55	130	92.4%	246,000	-9.2%	229,316	-8.4%
Feb-17	16	45%	61	-45%	0.26	451	15%	28.19	105	92.3%	225,000	-15.1%	236,656	-3.0%
Mar-17	23	44%	60	-10%	0.38	453	9%	19.70	128	94.0%	215,000	8.0%	240,843	2.7%
Apr-17	16	-16%	78	20%	0.21	475	11%	29.69	91	94.8%	240,000	-3.2%	255,481	0.3%
May-17	44	100%	94	12%	0.47	476	7%	10.82	102	93.2%	261,000	-6.5%	255,410	-10.1%
Jun-17	28	56%	97	5%	0.29	484	2%	17.29	107	94.6%	199,500	9.3%	256,613	22.1%
Jul-17	15	0%	84	22%	0.18	495	3%	33.00	124	93.1%	190,000	-3.6%	201,004	-13.8%
Aug-17	26	13%	99	22%	0.26	517	9%	19.88	105	94.5%	270,000	21.6%	259,494	21.8%
Sep-17	18	-18%	72	-14%	0.25	498	6%	27.67	103	92.1%	157,500	-14.4%	208,083	9.1%
Oct-17	18	38%	62	-10%	0.29	479	1%	26.61	167	89.4%	223,000	-0.9%	236,806	-1.4%
Nov-17	15	-21%	61	-12%	0.25	481	2%	32.07	105	91.7%	260,000	18.2%	250,100	14.9%
Dec-17	12	71%	49	23%	0.24	459	10%	38.25	128	91.6%	172,500	-16.3%	214,783	11.1%
2017	242	22%	900	1%	0.27	475	8%	23.57	114	93.1%	230,500	2.4%	241,562	4.5%
Jan-18	16	45%	51	-39%	0.31	452	4%	28.25	149	90.1%	219,275	-10.9%	223,628	-2.5%
Feb-18	15	-6%	52	-15%	0.29	454	1%	30.27	127	95.4%	265,000	17.8%	250,820	6.0%
Mar-18	20	-13%	83	38%	0.24	478	6%	23.90	132	90.4%	141,500	-34.2%	180,100	-25.2%
Apr-18	27	69%	100	28%	0.27	509	7%	18.85	119	94.0%	160,000	-33.3%	169,752	-33.6%
May-18	27	-39%	103	10%	0.26	522	10%	19.33	72	94.3%	220,000	-15.7%	226,319	-11.4%
Jun-18	21	-25%	115	19%	0.18	556	15%	26.48	127	93.7%	238,500	19.5%	257,873	0.5%
Jul-18	36	140%	79	-6%	0.46	540	9%	15.00	128	91.7%	154,000	-18.9%	170,643	-15.1%
Aug-18	22	-15%	94	-5%	0.23	557	8%	25.32	113	91.6%	217,000	-19.6%	199,637	-23.1%
Sep-18	27	50%	57	-21%	0.47	516	4%	19.11	91	91.6%	171,975	9.2%	201,055	-3.4%
Oct-18	25	39%	66	6%	0.38	488	2%	19.52	113	89.3%	170,473	-23.6%	164,735	-30.4%
Nov-18	22	47%	69	13%	0.32	468	-3%	21.27	128	92.8%	167,500	-35.6%	212,245	-15.1%
Dec-18	5	-58%	41	-16%	0.12	471	3%	94.20	83	81.0%	132,000	-23.5%	98,950	-53.9%
2018	263	9%	910	1%	0.29	501	5%	22.86	116	92.2%	175,000	-24.1%	198,851	-17.7%

CENSUS DIVISION 1														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	11	-31%	59	16%	0.19	468	4%	42.55	107	89.6%	145,000	-33.9%	176,309	-21.2%
Feb-19	12	-20%	45	-13%	0.27	467	3%	38.92	136	91.5%	287,500	8.5%	218,792	-12.8%
Mar-19	10	-50%	74	-11%	0.14	498	4%	49.80	146	90.6%	82,500	-41.7%	130,090	-27.8%
Apr-19	29	7%	98	-2%	0.30	503	-1%	17.34	125	91.7%	180,000	12.5%	173,807	2.4%
May-19	18	-33%	103	0%	0.17	539	3%	29.94	134	91.2%	167,750	-23.8%	189,061	-16.5%
Jun-19	18	-14%	98	-15%	0.18	568	2%	31.56	137	92.2%	211,000	-11.5%	215,944	-16.3%
Jul-19	26	-28%	77	-3%	0.34	555	3%	21.35	91	93.4%	197,500	28.2%	225,219	32.0%
Aug-19	17	-23%	68	-28%	0.25	542	-3%	31.88	117	88.8%	140,000	-35.5%	187,377	-6.1%
Sep-19	14	-48%	67	18%	0.21	529	3%	37.79	91	90.8%	126,000	-26.7%	150,857	-25.0%
Oct-19	23	-8%	75	14%	0.31	506	4%	22.00	112	89.8%	178,000	4.4%	169,739	3.0%
Nov-19	14	-36%	38	-45%	0.37	480	3%	34.29	169	89.3%	210,000	25.4%	216,893	2.2%
Dec-19	7	40%	40	-2%	0.18	468	-1%	66.86	68	89.8%	170,000	28.8%	202,000	104.1%
2019	199	-24%	842	-7%	0.24	510	2%	30.77	120	91.0%	175,000	0.0%	189,467	-4.7%
Jan-20	18	64%	53	-10%	0.34	466	0%	25.89	104	91.9%	131,500	-9.3%	169,944	-3.6%
Feb-20	18	50%	45	0%	0.40	457	-2%	25.39	112	90.7%	125,000	-56.5%	142,023	-35.1%
Mar-20	19	90%	70	-5%	0.27	463	-7%	24.37	117	89.0%	192,000	132.7%	178,837	37.5%
Apr-20	8	-72%	41	-58%	0.20	445	-12%	55.63	115	94.1%	187,500	4.2%	221,875	27.7%
May-20	31	72%	82	-20%	0.38	429	-20%	13.84	138	88.3%	150,500	-10.3%	170,719	-9.7%
Jun-20	25	39%	79	-19%	0.32	426	-25%	17.04	106	92.7%	152,000	-28.0%	181,708	-15.9%
Jul-20	20	-23%	98	27%	0.20	461	-17%	23.05	136	91.8%	151,250	-23.4%	157,681	-30.0%
Aug-20	41	141%	83	22%	0.49	465	-14%	11.34	146	92.7%	162,789	16.3%	181,529	-3.1%
Sep-20	34	143%	85	27%	0.40	460	-13%	13.53	79	92.2%	201,000	59.5%	203,903	35.2%
Oct-20	31	35%	67	-11%	0.46	439	-13%	14.16	67	89.4%	190,000	6.7%	174,419	2.8%
Nov-20	26	86%	47	24%	0.55	420	-13%	16.15	80	92.1%	200,000	-4.8%	221,948	2.3%
Dec-20	24	243%	40	0%	0.60	394	-16%	16.42	106	90.6%	146,250	-14.0%	165,038	-18.3%
2020	295	48%	790	-6%	0.37	444	-13%	18.05	109	91.2%	160,000	-8.6%	180,647	-4.7%
Jan-21	20	11%	54	2%	0.37	400	-14%	20.00	112	90.9%	142,500	8.4%	170,850	0.5%
Feb-21	28	56%	54	20%	0.52	400	-12%	14.29	112	92.6%	200,000	60.0%	212,786	49.8%
Mar-21	45	137%	101	44%	0.45	424	-8%	9.42	129	94.2%	150,000	-21.9%	203,047	13.5%
Apr-21	36	350%	73	78%	0.49	435	-2%	12.08	124	94.1%	137,500	-26.7%	168,047	-24.3%
May-21	38	23%	89	9%	0.43	442	3%	11.63	140	94.5%	204,000	35.5%	212,636	24.6%
Jun-21	37	48%	76	-4%	0.49	447	5%	12.08	118	91.7%	155,000	2.0%	153,273	-15.6%
Jul-21	36	80%	82	-16%	0.44	456	-1%	12.67	80	94.8%	200,000	32.2%	229,422	45.5%
Aug-21	30	-27%	59	-29%	0.51	441	-5%	14.70	79	93.8%	202,500	24.4%	195,707	7.8%
Sep-21	40	18%	58	-32%	0.69	423	-8%	10.58	89	92.6%	215,000	7.0%	228,748	12.2%
Oct-21	26	-16%	54	-19%	0.48	414	-6%	15.92	152	92.3%	162,500	-14.5%	182,779	4.8%
Nov-21	51	96%	54	15%	0.94	373	-11%	7.31	115	92.6%	160,000	-20.0%	190,631	-14.1%
Dec-21	20	-17%	43	8%	0.47	369	-6%	18.45	105	92.2%	155,000	6.0%	166,385	0.8%
2021	407	38%	797	1%	0.51	419	-6%	12.34	113	93.2%	172,000	7.5%	195,075	8.0%
Jan-22	17	-15%	44	-19%	0.39	372	-7%	21.88	137	92.4%	140,000	-1.8%	159,706	-6.5%
Feb-22	35	25%	42	-22%	0.83	361	-10%	10.31	91	93.5%	210,000	5.0%	205,729	-3.3%
Mar-22	47	4%	87	-14%	0.54	359	-15%	7.64	103	93.3%	213,000	42.0%	221,561	9.1%
Apr-22	28	-22%	67	-8%	0.42	369	-15%	13.18	106	92.6%	162,500	18.2%	190,582	13.4%
May-22	37	-3%	98	10%	0.38	390	-12%	10.54	125	93.8%	194,400	-4.7%	206,291	-3.0%
Jun-22	45	22%	85	12%	0.53	394	-12%	8.76	107	92.8%	195,000	25.8%	221,122	44.3%
Jul-22	29	-19%	69	-16%	0.42	406	-11%	14.00	84	92.2%	130,000	-35.0%	179,100	-21.9%
Aug-22	28	-7%	76	29%	0.37	426	-3%	15.21	83	93.4%	192,500	-4.9%	210,170	7.4%
Sep-22	33	-18%	76	31%	0.43	430	2%	13.03	104	91.1%	146,500	-31.9%	164,227	-28.2%
Oct-22	29	12%	54	0%	0.54	412	0%	14.21	117	92.1%	205,000	26.2%	189,997	3.9%
Nov-22	22	-57%	37	-31%	0.59	394	6%	17.91	97	92.1%	138,750	-13.3%	160,977	-15.6%
Dec-22	14	-30%	31	-28%	0.45	378	2%	27.00	113	92.4%	210,000	35.5%	236,550	42.1%
2022	364	-11%	766	-4%	0.48	391	-7%	12.89	105	92.8%	179,000	4.1%	198,096	1.5%
Jan-23	16	-6%	40	-9%	0.40	363	-2%	22.69	102	92.4%	151,250	8.0%	169,063	5.9%
Feb-23	24	-31%	44	5%	0.55	355	-2%	14.79	111	95.3%	158,500	-24.5%	224,017	8.9%
Mar-23	37	-21%	64	-26%	0.58	350	-3%	9.46	127	94.7%	180,000	-15.5%	201,634	-9.0%
Apr-23	28	0%	51	-24%	0.55	340	-8%	12.14	140	92.4%	194,500	19.7%	197,684	3.7%
May-23	36	-3%	99	1%	0.36	322	-17%	8.94	101	93.3%	213,500	9.8%	216,064	4.7%
Jun-23	44	-2%	113	33%	0.39	375	-5%	8.52	106	94.4%	201,000	3.1%	242,328	9.6%
Jul-23	30	3%	58	-16%	0.52	380	-6%	12.67	95	94.0%	198,500	52.7%	232,571	29.9%
Aug-23	36	29%	54	-29%	0.67	362	-15%	10.06	65	93.0%	207,500	7.8%	212,958	1.3%
Sep-23	32	-3%	47	-38%	0.68	343	-20%	10.72	98	90.1%	187,000	27.6%	209,766	27.7%
Oct-23	23	-21%	47	-13%	0.49	328	-20%	14.26	98	92.0%	180,000	-12.2%	174,517	-8.1%
Nov-23	20	-9%	41	11%	0.49	320	-19%	16.00	127	90.0%	167,500	20.7%	185,375	15.2%
Dec-23														
2023	326	-7%	658	-10%	0.50	349	-11%	11.77	106	93.1%	183,500	2.8%	210,415	7.0%

CENSUS DIVISION 1														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	24	33%	50	43%	0.48	147	56%	6.13	72	95.4%	237,500	3.3%	283,950	33.2%
Feb-13	14	-46%	31	-23%	0.45	155	53%	11.07	58	94.8%	197,500	-10.1%	224,204	-14.0%
Mar-13	30	0%	30	-9%	1.00	139	42%	4.63	87	94.5%	265,500	10.6%	290,821	21.3%
Apr-13	37	54%	60	22%	0.62	154	32%	4.16	73	96.2%	286,000	10.5%	297,446	15.8%
May-13	36	38%	52	2%	0.69	152	14%	4.22	70	95.8%	287,500	13.9%	286,397	14.3%
Jun-13	33	65%	64	36%	0.52	164	16%	4.97	55	95.6%	359,000	27.1%	328,448	21.1%
Jul-13	42	50%	62	11%	0.68	165	7%	3.93	63	97.2%	276,500	14.3%	298,394	8.1%
Aug-13	36	9%	47	-18%	0.77	163	2%	4.53	74	94.7%	238,650	-0.6%	258,528	4.6%
Sep-13	25	-17%	49	-4%	0.51	167	6%	6.68	61	95.5%	330,000	63.8%	311,291	19.2%
Oct-13	23	0%	74	80%	0.31	202	29%	8.78	74	95.7%	285,000	14.0%	299,366	21.4%
Nov-13	16	-27%	33	22%	0.48	197	42%	12.31	62	94.3%	270,000	18.7%	260,994	3.7%
Dec-13	17	31%	22	-19%	0.77	163	26%	9.59	81	92.9%	257,500	17.0%	246,000	-8.4%
2013	333	14%	574	12%	0.58	164	25%	5.91	69	95.5%	278,000	13.5%	287,381	13.3%
Jan-14	14	-42%	47	-6%	0.30	168	14%	12.00	63	95.0%	302,500	27.4%	282,071	-0.7%
Feb-14	17	21%	55	77%	0.31	191	23%	11.24	55	95.1%	240,000	21.5%	241,676	7.8%
Mar-14	26	-13%	47	57%	0.55	189	36%	7.27	77	95.2%	228,500	-13.9%	252,827	-13.1%
Apr-14	25	-32%	55	-8%	0.45	203	32%	8.12	64	94.0%	290,000	1.4%	254,880	-14.3%
May-14	28	-22%	71	37%	0.39	231	52%	8.25	82	95.0%	245,000	-14.8%	248,964	-13.1%
Jun-14	28	-15%	58	-9%	0.48	232	41%	8.29	82	93.9%	213,500	-40.5%	253,702	-22.8%
Jul-14	33	-21%	114	84%	0.29	246	49%	7.45	53	95.0%	284,000	2.7%	287,874	-3.5%
Aug-14	28	-22%	45	-4%	0.62	248	52%	8.86	57	94.6%	270,000	13.1%	256,546	-0.8%
Sep-14	34	36%	56	14%	0.61	245	47%	7.21	61	94.8%	251,500	-23.8%	280,741	-9.8%
Oct-14	26	13%	42	-43%	0.62	209	3%	8.04	75	95.0%	292,500	2.6%	299,163	-0.1%
Nov-14	24	50%	30	-9%	0.80	187	-5%	7.79	73	94.2%	270,500	0.2%	281,896	8.0%
Dec-14	13	-24%	32	45%	0.41	143	-12%	11.00	97	94.9%	282,000	9.5%	281,462	14.4%
2014	296	-11%	652	14%	0.45	208	27%	8.42	69	94.7%	259,000	-6.8%	268,611	-6.5%
Jan-15	10	-29%	40	-15%	0.25	156	-7%	15.60	91	91.5%	260,950	-13.7%	243,940	-13.5%
Feb-15	10	-41%	41	-25%	0.24	175	-8%	17.50	84	93.5%	200,500	-16.5%	209,300	-13.4%
Mar-15	20	-23%	43	-9%	0.47	185	-2%	9.25	86	92.9%	209,500	-8.3%	263,845	4.4%
Apr-15	18	-28%	68	24%	0.26	213	5%	11.83	75	93.1%	222,500	-23.3%	275,556	8.1%
May-15	19	-32%	76	7%	0.25	252	9%	13.26	73	94.6%	265,000	8.2%	287,521	15.5%
Jun-15	26	-7%	75	29%	0.35	267	15%	10.27	51	94.8%	314,950	47.5%	300,338	18.4%
Jul-15	21	-36%	54	-53%	0.39	284	15%	13.52	52	91.9%	176,000	-38.0%	204,381	-29.0%
Aug-15	13	-54%	45	0%	0.29	288	16%	22.15	105	104.7%	188,000	-30.4%	291,923	13.8%
Sep-15	35	3%	48	-14%	0.73	256	4%	7.31	99	94.2%	215,000	-14.5%	231,686	-17.5%
Oct-15	18	-31%	68	62%	0.26	266	27%	14.78	96	93.0%	252,500	-13.7%	258,194	-13.7%
Nov-15	18	-25%	39	30%	0.46	254	36%	14.11	96	91.8%	247,500	-8.5%	246,722	-12.5%
Dec-15	9	-31%	36	13%	0.25	243	70%	27.00	76	87.3%	220,500	-21.8%	222,222	-21.0%
2015	217	-27%	633	-3%	0.34	237	14%	13.08	81	93.8%	232,500	-10.2%	254,956	-5.1%
Jan-16	13	30%	47	18%	0.28	254	63%	19.54	96	91.9%	267,000	2.3%	247,192	1.3%
Feb-16	10	0%	83	102%	0.12	279	59%	27.90	97	95.0%	265,000	32.2%	247,390	18.2%
Mar-16	14	-30%	51	19%	0.27	303	64%	21.64	88	88.8%	186,500	-11.0%	224,036	-15.1%
Apr-16	15	-17%	48	-29%	0.31	307	44%	20.47	100	92.6%	300,000	34.8%	269,233	-2.3%
May-16	18	-5%	69	-9%	0.26	324	29%	18.00	112	94.0%	284,500	7.4%	311,904	8.5%
Jun-16	12	-54%	72	-4%	0.17	349	31%	29.08	128	91.3%	182,500	-42.1%	215,000	-28.4%
Jul-16	11	-48%	57	6%	0.19	363	28%	33.00	110	94.8%	275,000	56.3%	252,364	23.5%
Aug-16	21	62%	59	31%	0.36	362	26%	17.24	71	93.0%	218,500	16.2%	206,095	-29.4%
Sep-16	16	-54%	53	10%	0.30	357	39%	22.31	126	92.9%	200,000	-7.0%	196,594	-15.1%
Oct-16	10	-44%	51	-25%	0.20	354	33%	35.40	103	91.3%	229,000	-9.3%	259,350	0.4%
Nov-16	12	-33%	55	41%	0.22	359	41%	29.92	113	91.6%	214,500	-13.3%	203,075	-17.7%
Dec-16	7	-22%	32	-11%	0.22	315	30%	45.00	108	93.4%	206,000	-6.6%	193,357	-13.0%
2016	159	-27%	677	7%	0.23	327	38%	24.69	103	92.6%	235,000	1.1%	237,044	-7.0%
Jan-17	9	-31%	66	40%	0.14	334	31%	37.11	137	91.6%	246,000	-7.9%	226,278	-8.5%
Feb-17	12	20%	53	-36%	0.23	348	25%	29.00	104	91.7%	215,000	-18.9%	240,833	-2.7%
Mar-17	22	57%	48	-6%	0.46	346	14%	15.73	131	94.1%	232,500	24.7%	245,882	9.8%
Apr-17	13	-13%	62	29%	0.21	364	19%	28.00	84	94.2%	235,000	-21.7%	267,515	-0.6%
May-17	33	83%	73	6%	0.45	367	13%	11.12	85	93.8%	272,500	-4.2%	256,414	-17.8%
Jun-17	22	83%	81	13%	0.27	378	8%	17.18	112	94.5%	199,500	9.3%	268,120	24.7%
Jul-17	13	18%	72	26%	0.18	393	8%	30.23	127	93.3%	190,000	-30.9%	201,390	-20.2%
Aug-17	21	0%	79	34%	0.27	410	13%	19.52	96	94.7%	270,000	23.6%	287,017	39.3%
Sep-17	13	-19%	50	-6%	0.26	394	10%	30.31	120	90.8%	160,000	-20.0%	193,615	-1.5%
Oct-17	13	30%	49	-4%	0.27	383	8%	29.46	171	90.7%	215,000	-6.1%	228,500	-11.9%
Nov-17	12	0%	48	-13%	0.25	384	7%	32.00	117	89.9%	213,250	-0.6%	212,125	4.5%
Dec-17	9	29%	32	0%	0.28	366	16%	40.67	135	91.6%	175,000	-15.0%	233,600	20.8%
2017	192	21%	713	5%	0.27	372	14%	23.27	114	93.1%	235,000	0.0%	244,556	3.2%
Jan-18	13	44%	38	-42%	0.34	354	6%	27.23	144	89.2%	215,000	-12.6%	213,619	-5.6%
Feb-18	13	8%	44	-17%	0.30	355	2%	27.31	140	94.8%	265,000	23.3%	255,577	6.1%
Mar-18	14	-36%	64	33%	0.22	380	10%	27.14	133	91.6%	167,750	-27.8%	195,429	-20.5%
Apr-18	22	69%	75	21%	0.29	403	11%	18.32	119	93.2%	155,500	-33.8%	169,250	-36.7%
May-18	19	-42%	76	4%	0.25	406	11%	21.37	83	94.3%	220,000	-19.3%	226,826	-11.5%
Jun-18	19	-14%	97	20%	0.20	440	16%	23.16	123	93.7%	238,500	19.5%	260,017	-3.0%
Jul-18	28	115%	63	-13%	0.44	427	9%	15.25	147	91.5%	154,000	-18.9%	168,041	-16.6%
Aug-18	18	-14%	79	0%	0.23	441	8%	24.50	91	91.5%	217,000	-19.6%	194,362	-32.3%
Sep-18	24	85%	43	-14%	0.56	399	1%	16.63	97	92.9%	179,488	12.2%	207,436	7.1%
Oct-18	22	69%	56	14%	0.39	381	-1%	17.32	119	88.9%	172,737	-19.7%	167,403	-26.7%
Nov-18	15	25%	51	6%	0.29	363	-5%	24.20	145	91.0%	226,900	6.4%	218,627	3.1%
Dec-18	2	-78%	31	-3%	0.06	370	1%	185.00	94	84.2%	152,000	-13.1%	152,000	-34.9%
2018	209	9%	717	1%	0.29	393	6%	22.58	120	92.1%	185,000	-21.3%	202,189	-17.3%

CENSUS DIVISION 1														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	8	-38%	44	16%	0.18	369	4%	46.13	109	90.9%	217,000	0.9%	201,988	-5.4%
Feb-19	9	-31%	38	-14%	0.24	368	4%	40.89	142	90.9%	275,000	3.8%	216,056	-15.5%
Mar-19	9	-36%	57	-11%	0.16	391	3%	43.44	161	90.0%	50,000	-70.2%	128,211	-34.4%
Apr-19	24	9%	80	7%	0.30	403	0%	16.79	122	91.6%	186,250	19.8%	190,454	12.5%
May-19	17	-11%	82	8%	0.21	426	5%	25.06	136	91.5%	155,500	-29.3%	187,241	-17.5%
Jun-19	15	-21%	70	-28%	0.21	441	0%	29.40	124	92.2%	160,000	-32.9%	197,800	-23.9%
Jul-19	23	-18%	61	-3%	0.38	430	1%	18.70	92	92.9%	205,000	33.1%	227,639	35.5%
Aug-19	13	-28%	56	-29%	0.23	422	-4%	32.46	108	89.5%	130,000	-40.1%	175,415	-9.7%
Sep-19	12	-50%	56	30%	0.21	413	4%	34.42	98	91.0%	157,500	-12.3%	155,417	-25.1%
Oct-19	19	-14%	64	14%	0.30	397	4%	20.89	121	90.0%	178,000	3.0%	167,895	0.3%
Nov-19	14	-7%	32	-37%	0.44	381	5%	27.21	169	89.3%	210,000	-7.4%	216,893	-0.8%
Dec-19	6	200%	29	-6%	0.21	373	1%	62.17	66	91.4%	190,000	25.0%	214,000	40.8%
2019	169	-19%	669	-7%	0.25	401	2%	28.49	121	91.1%	180,000	-2.7%	191,283	-5.4%
Jan-20	16	100%	41	-7%	0.39	370	0%	23.13	88	92.2%	127,500	-41.2%	166,625	-17.5%
Feb-20	14	56%	34	-11%	0.41	362	-2%	25.86	124	89.8%	112,500	-59.1%	137,066	-36.6%
Mar-20	17	89%	55	-4%	0.31	364	-7%	21.41	107	88.2%	192,000	284.0%	181,053	41.2%
Apr-20	5	-79%	32	-60%	0.16	354	-12%	70.80	116	94.4%	225,000	20.8%	270,000	41.8%
May-20	19	12%	69	-16%	0.28	349	-18%	18.37	143	91.6%	150,500	-3.2%	162,237	-13.4%
Jun-20	20	33%	62	-11%	0.32	353	-20%	17.65	107	92.4%	151,000	-5.6%	174,785	-11.6%
Jul-20	18	-22%	83	36%	0.22	382	-11%	21.22	136	91.8%	150,000	-26.8%	158,118	-30.5%
Aug-20	39	200%	66	18%	0.59	379	-10%	9.72	149	92.8%	180,000	38.5%	185,172	5.6%
Sep-20	29	142%	57	2%	0.51	361	-13%	12.45	88	92.0%	215,000	36.5%	214,403	38.0%
Oct-20	27	42%	48	-25%	0.56	333	-16%	12.33	63	91.2%	166,000	-6.7%	159,111	-5.2%
Nov-20	19	36%	39	22%	0.49	323	-15%	17.00	79	93.2%	249,000	18.6%	241,192	11.2%
Dec-20	16	167%	28	-3%	0.57	305	-18%	19.06	99	91.3%	140,000	-26.3%	162,181	-24.2%
2020	239	41%	614	-8%	0.39	353	-12%	17.72	109	91.8%	165,000	-8.3%	181,381	-5.2%
Jan-21	18	13%	42	2%	0.43	308	-17%	17.11	117	91.4%	126,000	-1.2%	170,667	2.4%
Feb-21	21	50%	41	21%	0.51	308	-15%	14.67	109	92.6%	200,000	77.8%	203,810	48.7%
Mar-21	33	94%	80	45%	0.41	330	-9%	10.00	130	94.0%	212,000	10.4%	223,367	23.4%
Apr-21	27	440%	61	91%	0.44	345	-3%	12.78	113	93.8%	160,000	-28.9%	181,741	-32.7%
May-21	31	63%	75	9%	0.41	353	1%	11.39	143	94.1%	205,000	36.2%	209,735	29.3%
Jun-21	25	25%	61	-2%	0.41	361	2%	14.44	113	92.2%	175,000	15.9%	159,748	-8.6%
Jul-21	31	72%	65	-22%	0.48	368	-4%	11.87	85	95.4%	205,000	36.7%	242,168	53.2%
Aug-21	22	-44%	43	-35%	0.51	355	-6%	16.14	80	92.7%	225,000	25.0%	201,314	8.7%
Sep-21	33	14%	47	-18%	0.70	341	-6%	10.33	94	92.6%	172,000	-20.0%	202,982	-5.3%
Oct-21	22	-19%	42	-13%	0.52	330	-1%	15.00	158	92.0%	167,500	0.9%	194,197	22.1%
Nov-21	41	116%	43	10%	0.95	297	-8%	7.24	116	91.3%	160,000	-35.7%	193,162	-19.9%
Dec-21	14	-13%	29	4%	0.48	290	-5%	20.71	102	92.4%	106,500	-23.9%	142,157	-12.3%
2021	318	33%	629	2%	0.51	332	-6%	12.53	113	93.0%	180,000	9.1%	197,932	9.1%
Jan-22	16	-11%	33	-21%	0.48	286	-7%	17.88	144	92.3%	146,000	15.9%	167,563	-1.8%
Feb-22	24	14%	33	-20%	0.73	282	-8%	11.75	73	94.6%	220,000	10.0%	200,938	-1.4%
Mar-22	38	15%	66	-18%	0.58	279	-15%	7.34	100	92.9%	195,000	-8.0%	193,764	-13.3%
Apr-22	23	-15%	46	-25%	0.50	281	-19%	12.22	116	92.7%	160,000	0.0%	185,361	2.0%
May-22	28	-10%	81	8%	0.35	298	-16%	10.64	123	93.9%	182,200	-11.1%	203,138	-3.1%
Jun-22	34	36%	70	15%	0.49	311	-14%	9.15	107	93.1%	209,500	19.7%	210,279	31.6%
Jul-22	24	-23%	57	-12%	0.42	323	-12%	13.46	72	93.6%	137,000	-33.2%	191,808	-20.8%
Aug-22	24	9%	64	49%	0.38	340	-4%	14.17	81	93.5%	192,500	-14.4%	206,594	2.6%
Sep-22	27	-18%	54	15%	0.50	333	-2%	12.33	99	90.9%	146,500	-14.8%	166,519	-18.0%
Oct-22	25	14%	45	7%	0.56	322	-2%	12.88	122	91.7%	209,000	24.8%	195,796	0.8%
Nov-22	16	-61%	25	-42%	0.64	306	3%	19.13	103	91.8%	151,250	-5.5%	172,750	-10.6%
Dec-22	10	-29%	22	-24%	0.45	291	0%	29.10	107	90.6%	181,000	70.0%	217,690	53.1%
2022	289	-9%	596	-5%	0.48	304	-8%	12.64	103	92.8%	180,000	0.0%	193,289	-2.3%
Jan-23	12	-25%	33	0%	0.36	278	-3%	23.17	95	91.9%	135,250	-7.4%	144,750	-13.6%
Feb-23	16	-33%	33	0%	0.48	271	-4%	16.94	97	95.4%	193,250	-12.2%	229,275	14.1%
Mar-23	27	-29%	54	-18%	0.50	278	0%	10.30	125	94.9%	168,000	-13.8%	196,684	1.5%
Apr-23	23	0%	40	-13%	0.58	269	-4%	11.70	135	91.5%	180,000	12.5%	175,333	-5.4%
May-23	30	7%	79	-2%	0.38	252	-15%	8.40	99	94.0%	217,500	19.4%	220,347	8.5%
Jun-23	35	3%	91	30%	0.38	295	-5%	8.43	92	94.4%	170,000	-18.9%	248,701	18.3%
Jul-23	21	-13%	44	-23%	0.48	298	-8%	14.19	89	95.3%	210,000	53.3%	232,983	21.5%
Aug-23	28	17%	46	-28%	0.61	290	-15%	10.36	64	92.2%	169,750	-11.8%	184,011	-10.9%
Sep-23	25	-7%	43	-20%	0.58	278	-17%	11.12	103	90.1%	185,000	26.3%	214,500	28.8%
Oct-23	19	-24%	32	-29%	0.59	258	-20%	13.58	103	92.7%	180,000	-13.9%	181,100	-7.5%
Nov-23	14	-13%	30	20%	0.47	252	-18%	18.00	102	91.4%	177,500	17.4%	202,250	17.1%
Dec-23														
2023	250	-10%	525	-9%	0.48	274	-10%	12.08	100	93.3%	181,950	1.1%	206,973	7.6%

Monthly Sales Comparison



SALES

18

↑ 50.0% Y/Y ↑ 9.4% YTD
10-year average spread

8.4% ↑ 17.0% ↑

NEW LISTINGS

25

↓ 30.6% Y/Y ↑ 4.7% YTD
10-year average spread

35.1% ↓ 10.4% ↓

INVENTORY

184

↓ 27.8% Y/Y Monthly trend* ↓
10-year average spread

32.7% ↓ 18.9% ↓

MONTHS OF SUPPLY

10.22

↓ 51.9% Y/Y Monthly trend* →
10-year average spread

42.7% ↓ 35.3% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

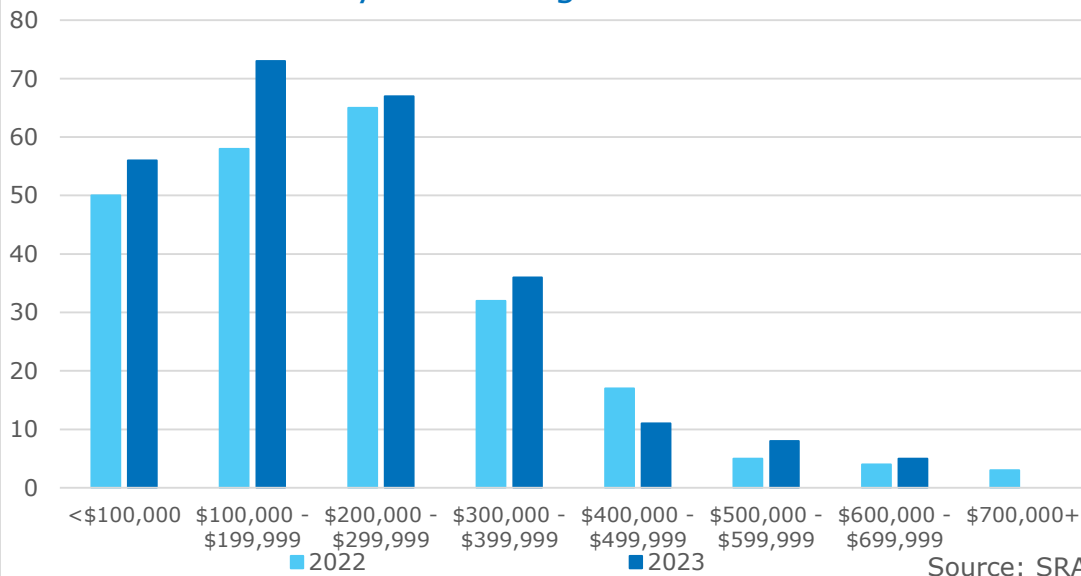
\$ 250,944

↑ 36.3% Y/Y



Residential Sales by Price Range

YTD-NOV



Source: SRA

November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	16	60%	15	-35%	132	-33%	8.25	-58%	85	\$250,438	66%
Semi-Detached	1	-	1	-	1	0%	1.00	-	98	\$210,000	-
Row/Townhouse	0	-	1	0%	2	-33%	-	-	-	-	-
Apartment	0	-	4	-33%	21	5%	-	-	-	-	-
Acreage	0	-100%	3	0%	14	-22%	-	-	-	-	-
Mobile	0	-100%	0	-100%	11	0%	-	-	-	-	-
Mutli-Family	1	-	1	-50%	3	-40%	3.00	-	9	\$300,000	-
Total Residential	18	50%	25	-31%	184	-28%	10.22	-52%	82	\$250,944	36%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	17	8%	39	-35%	273	-33%	17.84	-43%	98	\$213,334	18%

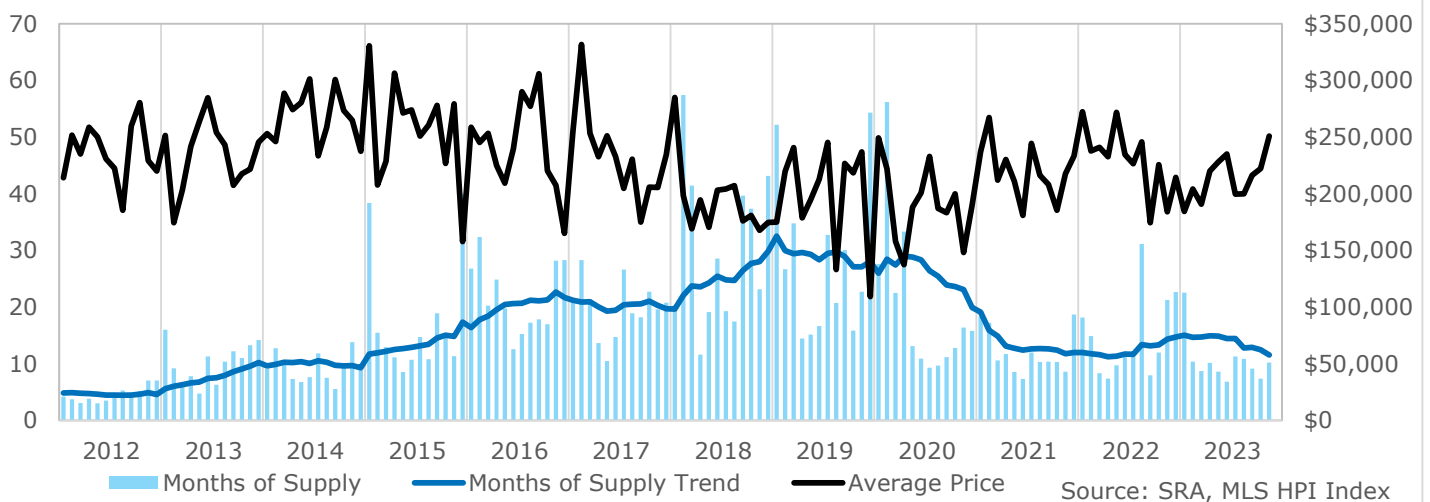
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	197	2%	382	0%	170	-12%	9.48	-13%	84	\$216,927	-4%
Semi-Detached	2	-33%	5	150%	2	83%	11.00	175%	150	\$215,000	2%
Row/Townhouse	3	200%	7	0%	3	-20%	12.00	-73%	103	\$190,667	-9%
Apartment	30	114%	62	94%	22	24%	7.93	-42%	104	\$137,667	-8%
Acreage	17	13%	34	-3%	16	-9%	10.41	-20%	100	\$373,956	-3%
Mobile	6	0%	16	-30%	10	-25%	18.00	-25%	125	\$103,500	-16%
Mutli-Family	1	0%	4	-33%	4	17%	42.00	17%	9	\$300,000	-20%
Total Residential	256	9%	510	5%	226	-9%	9.73	-17%	89	\$215,410	-6%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	219	17%	569	-10%	279	-19%	15.04	-35%	95	\$229,779	-6%

Residential Months of Supply and Price



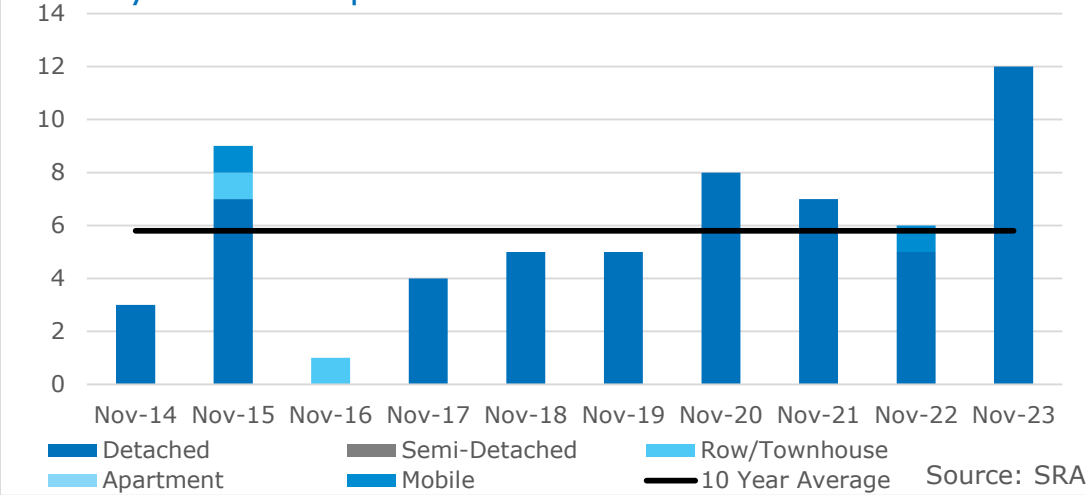
CENSUS DIVISION 2														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	13	-41%	103	186%	0.13	208	126%	16.00	71	95.8%	269,000	10.0%	251,515	17.4%
Feb-13	22	-12%	24	-23%	0.92	202	117%	9.18	87	96.3%	173,000	-30.8%	174,327	-30.7%
Mar-13	31	-3%	33	-20%	0.94	183	87%	5.90	99	94.6%	210,000	5.5%	203,203	-13.6%
Apr-13	27	0%	67	56%	0.40	211	103%	7.81	84	97.2%	223,200	-16.6%	241,793	-6.5%
May-13	48	30%	80	48%	0.60	228	105%	4.75	69	97.4%	236,500	-3.5%	263,874	5.5%
Jun-13	23	-34%	73	43%	0.32	260	113%	11.30	59	95.0%	260,000	22.4%	284,735	23.4%
Jul-13	41	41%	61	13%	0.67	258	88%	6.29	80	96.6%	227,700	13.9%	254,005	14.2%
Aug-13	26	-4%	55	10%	0.47	269	89%	10.35	68	96.8%	229,750	24.2%	243,152	31.1%
Sep-13	22	-41%	54	-35%	0.41	268	56%	12.18	75	93.7%	156,250	-37.5%	207,552	-20.1%
Oct-13	24	-23%	46	18%	0.52	264	64%	11.00	67	94.1%	227,550	-14.1%	217,531	-22.4%
Nov-13	19	-14%	34	3%	0.56	252	63%	13.26	92	95.4%	197,000	-6.6%	221,597	-3.3%
Dec-13	17	-11%	28	87%	0.61	241	80%	14.18	82	93.3%	255,000	18.6%	245,547	11.6%
2013	313	-9%	658	24%	0.48	237	87%	9.09	78	95.8%	222,000	-1.8%	236,598	-0.8%
Jan-14	18	38%	39	-62%	0.46	164	-21%	9.11	81	95.3%	211,000	-21.6%	253,044	0.6%
Feb-14	15	-32%	56	133%	0.27	191	-5%	12.73	107	97.0%	214,000	23.7%	246,010	41.1%
Mar-14	20	-35%	43	30%	0.47	200	9%	10.00	73	95.0%	226,350	7.8%	288,733	42.1%
Apr-14	29	7%	62	-7%	0.47	212	0%	7.31	88	95.6%	195,000	-12.6%	274,355	13.5%
May-14	33	-31%	56	-30%	0.59	223	-2%	6.76	86	96.9%	253,000	7.0%	280,399	6.3%
Jun-14	31	35%	65	-11%	0.48	236	-9%	7.61	83	95.9%	299,900	15.3%	301,208	5.8%
Jul-14	21	-49%	63	3%	0.33	248	-4%	11.81	95	94.6%	247,500	8.7%	233,419	-8.1%
Aug-14	32	23%	58	5%	0.55	241	-10%	7.53	61	94.4%	259,000	12.7%	258,706	6.4%
Sep-14	39	77%	40	-26%	0.98	216	-19%	5.54	72	95.4%	291,900	86.8%	300,796	44.9%
Oct-14	22	-8%	49	7%	0.45	207	-22%	9.41	68	95.5%	193,500	-15.0%	273,450	25.7%
Nov-14	15	-21%	58	71%	0.26	207	-18%	13.80	83	95.7%	265,000	34.5%	264,821	19.5%
Dec-14	18	6%	25	-11%	0.72	174	-28%	9.67	74	92.9%	222,500	-12.7%	237,358	-3.3%
2014	293	-6%	614	-7%	0.48	210	-11%	8.60	79	95.4%	246,000	10.8%	272,145	15.0%
Jan-15	5	-72%	46	18%	0.11	192	17%	38.40	78	92.7%	309,000	46.4%	330,600	30.6%
Feb-15	13	-13%	36	-36%	0.36	201	5%	15.46	103	92.5%	245,000	14.5%	207,662	-15.6%
Mar-15	17	-15%	47	9%	0.36	220	10%	12.94	99	94.8%	260,000	14.9%	228,741	-20.8%
Apr-15	22	-24%	85	37%	0.26	245	16%	11.14	71	94.8%	277,200	42.2%	306,427	11.7%
May-15	30	-9%	59	5%	0.51	257	15%	8.57	88	94.7%	273,000	7.9%	271,193	-3.3%
Jun-15	26	-16%	77	18%	0.34	278	18%	10.69	85	95.1%	253,750	-15.4%	273,947	-9.1%
Jul-15	20	-5%	51	-19%	0.39	294	19%	14.70	74	95.2%	271,750	9.8%	250,975	7.5%
Aug-15	27	-16%	51	-12%	0.53	292	21%	10.81	81	94.8%	250,000	-3.5%	260,628	0.7%
Sep-15	16	-59%	61	53%	0.26	302	40%	18.88	72	92.8%	247,000	-15.4%	278,094	-7.5%
Oct-15	18	-18%	43	-12%	0.42	276	33%	15.33	72	92.9%	236,200	22.1%	226,883	-17.0%
Nov-15	23	53%	45	-22%	0.51	261	26%	11.35	85	94.4%	259,900	-1.9%	279,300	5.5%
Dec-15	6	-67%	24	-4%	0.25	240	38%	40.00	149	92.9%	146,000	-34.4%	157,817	-33.5%
2015	223	-24%	625	2%	0.36	255	21%	13.71	84	94.3%	255,000	3.7%	260,994	-4.1%
Jan-16	9	80%	46	0%	0.20	241	26%	26.78	74	90.8%	230,000	-25.6%	258,556	-21.8%
Feb-16	8	-38%	42	17%	0.19	259	29%	32.38	142	91.4%	190,000	-22.4%	245,188	18.1%
Mar-16	13	-24%	48	2%	0.27	263	20%	20.23	95	94.1%	236,500	-9.0%	253,300	10.7%
Apr-16	12	-45%	87	2%	0.14	298	22%	24.83	124	91.3%	248,725	-10.3%	224,932	-26.6%
May-16	16	-47%	66	12%	0.24	316	23%	19.75	108	93.5%	166,250	-39.1%	209,250	-22.8%
Jun-16	25	-4%	66	-14%	0.38	314	13%	12.56	68	93.9%	235,000	-7.4%	239,540	-12.6%
Jul-16	21	5%	66	29%	0.32	320	9%	15.24	83	95.7%	265,000	-2.5%	289,971	15.5%
Aug-16	19	-30%	72	41%	0.26	328	12%	17.26	75	93.8%	245,000	-2.0%	277,237	6.4%
Sep-16	17	6%	71	16%	0.24	303	0%	17.82	74	95.0%	259,000	4.9%	305,824	10.0%
Oct-16	18	0%	58	35%	0.31	305	11%	16.94	83	93.2%	229,000	-3.0%	220,411	-2.9%
Nov-16	11	-52%	43	-4%	0.26	310	19%	28.18	114	93.1%	233,000	-10.4%	207,532	-25.7%
Dec-16	10	67%	21	-13%	0.48	283	18%	28.30	115	92.1%	87,500	-40.1%	165,100	4.6%
2016	179	-20%	686	10%	0.26	295	16%	19.78	91	93.6%	235,000	-7.8%	246,225	-5.7%
Jan-17	13	44%	47	2%	0.28	273	13%	21.00	114	90.9%	213,500	-7.2%	255,423	-1.2%
Feb-17	10	25%	43	2%	0.23	283	9%	28.30	114	91.9%	282,000	48.4%	331,700	35.3%
Mar-17	14	8%	52	8%	0.27	299	14%	21.36	109	93.2%	227,500	-3.8%	253,269	0.0%
Apr-17	22	83%	65	-25%	0.34	300	1%	13.64	104	92.4%	208,500	-16.2%	232,773	3.5%
May-17	31	94%	81	23%	0.38	325	3%	10.48	86	94.4%	240,000	44.4%	251,061	20.0%
Jun-17	23	-8%	68	3%	0.34	338	8%	14.70	104	94.0%	240,000	2.1%	232,957	-2.7%
Jul-17	13	-38%	58	-12%	0.22	346	8%	26.62	90	94.1%	190,000	-28.3%	204,646	-29.4%
Aug-17	18	-5%	60	-17%	0.30	340	4%	18.89	90	93.3%	188,500	-23.1%	230,472	-16.9%
Sep-17	18	6%	61	-14%	0.30	328	8%	18.22	70	92.9%	181,250	-30.0%	174,944	-42.8%
Oct-17	14	-22%	45	-22%	0.31	318	4%	22.71	81	93.3%	184,394	-19.5%	205,838	-6.6%
Nov-17	16	45%	39	-9%	0.41	314	1%	19.63	98	89.9%	202,500	-13.1%	205,688	-0.9%
Dec-17	14	40%	23	10%	0.61	291	3%	20.79	105	93.8%	243,500	178.3%	234,536	42.1%
2017	206	15%	642	-6%	0.32	313	6%	18.23	96	93.0%	215,000	-8.5%	232,327	-5.6%
Jan-18	14	8%	37	-21%	0.38	284	4%	20.29	106	94.5%	251,450	17.8%	284,957	11.6%
Feb-18	5	-50%	32	-26%	0.16	287	1%	57.40	91	93.2%	216,000	-23.4%	198,200	-40.2%
Mar-18	7	-50%	44	-15%	0.16	290	-3%	41.43	67	90.9%	179,000	-21.3%	169,143	-33.2%
Apr-18	27	23%	80	23%	0.34	313	4%	11.59	142	93.8%	167,500	-19.7%	194,570	-16.4%
May-18	18	-42%	75	-7%	0.24	344	6%	19.11	132	91.5%	132,000	-45.0%	170,364	-32.1%
Jun-18	13	-43%	74	9%	0.18	371	10%	28.54	83	91.7%	215,000	-10.4%	203,077	-12.8%
Jul-18	19	46%	56	-3%	0.34	366	6%	19.26	81	92.9%	192,000	1.1%	204,205	-0.2%
Aug-18	21	17%	57	-5%	0.37	367	8%	17.48	98	91.9%	194,000	2.9%	207,155	-10.1%
Sep-18	9	-50%	38	-38%	0.24	357	9%	39.67	85	92.5%	130,000	-28.3%	176,156	0.7%
Oct-18	9	-36%	50	11%	0.18	336	6%	37.33	123	89.9%	185,000	0.3%	180,944	-12.1%
Nov-18	14	-13%	44	13%	0.32	324	3%	23.14	119	88.3%	150,000	-25.9%	167,679	-18.5%
Dec-18	7	-50%	24	4%	0.29	302	4%	43.14	68	89.4%	175,000	-28.1%	174,700	-25.5%
2018	163	-21%	611	-5%	0.27	328	5%	24.18	106	92.1%	187,000	-13.0%	197,171	-15.1%

CENSUS DIVISION 2														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	6	-57%	41	11%	0.15	313	10%	52.17	79	87.0%	122,500	-51.3%	174,917	-38.6%
Feb-19	12	140%	42	31%	0.29	320	11%	26.67	119	94.2%	197,000	-8.8%	219,708	10.9%
Mar-19	10	43%	63	43%	0.16	348	20%	34.80	168	89.1%	217,500	21.5%	240,800	42.4%
Apr-19	24	-11%	59	-26%	0.41	347	11%	14.46	118	92.8%	193,000	15.2%	178,810	-8.1%
May-19	23	28%	56	-25%	0.41	348	1%	15.13	133	90.7%	205,000	55.3%	194,865	14.4%
Jun-19	21	62%	59	-20%	0.36	350	-6%	16.67	111	92.3%	200,000	-7.0%	212,900	4.8%
Jul-19	11	-42%	50	-11%	0.22	360	-2%	32.73	114	92.6%	295,000	53.6%	245,273	20.1%
Aug-19	17	-19%	46	-19%	0.37	352	-4%	20.71	126	90.3%	109,000	-43.8%	133,112	-35.7%
Sep-19	12	33%	55	45%	0.22	361	1%	30.08	102	93.0%	200,000	53.8%	226,625	28.7%
Oct-19	22	144%	45	-10%	0.49	348	4%	15.82	95	91.2%	205,950	11.3%	218,377	20.7%
Nov-19	15	7%	34	-23%	0.44	341	5%	22.73	93	91.5%	202,000	34.7%	236,993	41.3%
Dec-19	6	-14%	21	-13%	0.29	326	8%	54.33	76	91.3%	85,750	-51.0%	109,250	-37.5%
2019	179	10%	571	-7%	0.31	343	4%	22.98	114	91.6%	195,000	4.3%	201,304	2.1%
Jan-20	12	100%	46	12%	0.26	331	6%	27.58	74	92.1%	244,000	99.2%	249,250	42.5%
Feb-20	6	-50%	44	5%	0.14	337	5%	56.17	98	88.4%	236,500	20.1%	222,000	1.0%
Mar-20	14	40%	37	-41%	0.38	315	-9%	22.50	155	88.5%	150,000	-31.0%	157,964	-34.4%
Apr-20	9	-63%	27	-54%	0.33	300	-14%	33.33	118	85.5%	157,000	-18.7%	137,444	-23.1%
May-20	24	4%	61	9%	0.39	315	-9%	13.13	94	90.5%	182,500	-11.0%	188,242	-3.4%
Jun-20	27	29%	44	-25%	0.61	295	-16%	10.93	110	93.4%	213,000	6.5%	200,781	-5.7%
Jul-20	31	182%	60	20%	0.52	289	-20%	9.32	123	92.6%	235,000	-20.3%	232,823	-5.1%
Aug-20	29	71%	46	0%	0.63	281	-20%	9.69	83	92.6%	177,000	62.4%	187,107	40.6%
Sep-20	24	100%	41	-25%	0.59	268	-26%	11.17	113	91.7%	181,750	-9.1%	183,260	-19.1%
Oct-20	21	-5%	46	2%	0.46	268	-23%	12.76	112	92.1%	175,000	-15.0%	199,829	-8.5%
Nov-20	15	0%	22	-35%	0.68	246	-28%	16.40	90	91.0%	157,123	-22.2%	148,042	-37.5%
Dec-20	15	150%	18	-14%	0.83	237	-27%	15.80	103	92.9%	168,500	96.5%	190,133	74.0%
2020	227	27%	492	-14%	0.46	290	-15%	15.34	106	91.7%	184,500	-5.4%	193,926	-3.7%
Jan-21	13	8%	42	-9%	0.31	239	-28%	18.38	155	91.2%	235,000	-3.7%	237,223	-4.8%
Feb-21	14	133%	34	-23%	0.41	241	-28%	17.21	141	93.7%	247,750	4.8%	267,321	20.4%
Mar-21	24	71%	58	57%	0.41	254	-19%	10.58	118	90.9%	167,750	11.8%	212,063	34.2%
Apr-21	23	156%	55	104%	0.42	269	-10%	11.70	119	94.4%	215,000	36.9%	230,239	67.5%
May-21	32	33%	54	-11%	0.59	273	-13%	8.53	80	94.1%	202,500	11.0%	211,009	12.1%
Jun-21	36	33%	49	11%	0.73	263	-11%	7.31	115	91.9%	173,000	-18.8%	180,928	-9.9%
Jul-21	22	-29%	45	-25%	0.49	263	-9%	11.95	108	92.7%	227,500	-3.2%	244,500	5.0%
Aug-21	25	-14%	42	-9%	0.60	258	-8%	10.32	106	93.9%	195,000	10.2%	216,204	15.6%
Sep-21	25	4%	46	12%	0.54	259	-3%	10.36	80	92.8%	223,000	22.7%	208,180	13.6%
Oct-21	24	14%	35	-24%	0.69	247	-8%	10.29	80	93.1%	166,000	-5.1%	185,413	-7.2%
Nov-21	26	73%	30	36%	0.87	224	-9%	8.62	85	94.1%	202,500	28.9%	217,527	46.9%
Dec-21	12	-20%	28	56%	0.43	224	-5%	18.67	114	90.9%	247,500	46.9%	233,125	22.6%
2021	276	22%	518	5%	0.53	251	-13%	10.92	104	92.9%	200,000	8.4%	215,104	10.9%
Jan-22	12	-8%	25	-40%	0.48	218	-9%	18.17	121	95.8%	212,500	-9.6%	272,375	14.8%
Feb-22	15	7%	35	3%	0.43	223	-7%	14.87	110	94.6%	220,000	-11.2%	237,800	-11.0%
Mar-22	28	17%	54	-7%	0.52	233	-8%	8.32	80	94.7%	205,000	22.2%	240,882	13.6%
Apr-22	31	35%	49	-11%	0.63	228	-15%	7.35	94	95.1%	225,000	4.7%	232,571	1.0%
May-22	26	-19%	75	39%	0.35	253	-7%	9.73	101	94.3%	248,250	22.6%	271,685	28.8%
Jun-22	23	-36%	53	8%	0.43	270	3%	11.74	77	93.4%	230,000	32.9%	234,535	29.6%
Jul-22	24	9%	41	-9%	0.59	270	3%	11.25	75	94.4%	240,000	5.5%	226,600	-7.3%
Aug-22	9	-64%	42	0%	0.21	280	9%	31.11	103	94.7%	187,500	-3.8%	245,744	13.7%
Sep-22	33	32%	52	13%	0.63	262	1%	7.94	87	92.6%	165,000	-26.0%	174,558	-16.2%
Oct-22	21	-13%	25	-29%	0.84	252	2%	12.00	48	93.5%	170,000	2.4%	225,686	21.7%
Nov-22	12	-54%	36	20%	0.33	255	14%	21.25	125	93.0%	152,500	-24.7%	184,158	-15.3%
Dec-22	11	-8%	22	-21%	0.50	249	11%	22.64	98	92.3%	200,000	-19.2%	214,445	-8.0%
2022	245	-11%	509	-2%	0.48	249	-1%	12.22	89	94.1%	207,000	3.5%	228,436	6.2%
Jan-23	11	-8%	36	44%	0.31	248	14%	22.55	79	93.3%	149,000	-29.9%	184,364	-32.3%
Feb-23	23	53%	33	-6%	0.70	239	7%	10.39	72	95.8%	120,000	-45.5%	204,196	-14.1%
Mar-23	27	-4%	45	-17%	0.60	235	1%	8.70	91	93.4%	177,500	-13.4%	190,867	-20.8%
Apr-23	22	-29%	34	-31%	0.65	223	-2%	10.14	123	94.5%	190,000	-15.6%	220,086	-5.4%
May-23	26	0%	65	-13%	0.40	224	-11%	8.62	89	92.4%	205,000	-17.4%	228,077	-16.1%
Jun-23	33	43%	65	23%	0.51	225	-17%	6.82	79	94.4%	222,500	-3.3%	235,080	0.2%
Jul-23	21	-13%	66	61%	0.32	237	-12%	11.29	82	93.6%	172,500	-28.1%	199,667	-11.9%
Aug-23	22	144%	45	7%	0.49	239	-15%	10.86	113	93.7%	147,250	-21.5%	199,836	-18.7%
Sep-23	25	-24%	63	21%	0.40	229	-13%	9.16	77	94.7%	202,500	22.7%	216,240	23.9%
Oct-23	28	33%	33	32%	0.85	207	-18%	7.39	91	93.5%	216,500	27.4%	222,321	-1.5%
Nov-23	18	50%	25	-31%	0.72	184	-28%	10.22	82	94.2%	234,250	53.6%	250,944	36.3%
Dec-23														
2023	256	9%	510	5%	0.50	226	-9%	9.73	89	94.0%	192,250	-7.8%	215,410	-6.0%

CENSUS DIVISION 2														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	9	-44%	75	200%	0.12	127	61%	14.11	59	95.7%	290,000	11.5%	251,644	5.8%
Feb-13	11	-45%	20	-23%	0.55	129	59%	11.73	92	94.7%	80,000	-69.5%	146,836	-47.1%
Mar-13	23	-18%	28	-24%	0.82	115	34%	5.00	85	93.8%	226,000	-6.6%	209,848	-15.5%
Apr-13	19	-24%	64	106%	0.30	150	79%	7.89	61	96.7%	225,000	-18.2%	251,458	-5.2%
May-13	35	35%	66	38%	0.53	168	73%	4.80	38	97.4%	277,000	2.2%	274,209	0.2%
Jun-13	20	-26%	60	54%	0.33	193	86%	9.65	50	96.0%	253,750	16.4%	260,695	7.3%
Jul-13	33	43%	55	38%	0.60	198	77%	6.00	43	96.2%	235,000	17.5%	260,652	14.8%
Aug-13	17	-29%	41	-11%	0.41	211	80%	12.41	51	95.4%	240,000	33.3%	218,759	18.3%
Sep-13	20	-39%	35	-5%	0.57	199	88%	9.95	73	93.5%	165,000	-34.0%	213,200	-19.8%
Oct-13	20	-31%	40	54%	0.50	204	132%	10.20	70	93.4%	250,000	-6.7%	225,050	-20.9%
Nov-13	13	-13%	30	11%	0.43	199	119%	15.31	94	95.0%	207,000	-2.4%	250,885	7.1%
Dec-13	17	13%	17	42%	1.00	181	148%	10.65	82	93.3%	255,000	20.9%	245,547	11.5%
2013	237	-16%	531	35%	0.45	173	86%	8.75	62	95.4%	235,000	-5.2%	239,732	-3.9%
Jan-14	17	89%	31	-59%	0.55	115	-9%	6.76	81	95.2%	210,000	-27.6%	253,635	0.8%
Feb-14	13	18%	32	60%	0.41	124	-4%	9.54	112	96.8%	330,000	312.5%	259,769	76.9%
Mar-14	16	-30%	34	21%	0.47	129	12%	8.06	58	94.4%	240,500	6.4%	315,519	50.4%
Apr-14	26	37%	56	-13%	0.46	142	-5%	5.46	82	95.8%	214,450	-4.7%	286,395	13.9%
May-14	26	-26%	43	-35%	0.60	151	-10%	5.81	74	96.5%	277,500	0.2%	284,742	3.8%
Jun-14	22	10%	51	-15%	0.43	167	-13%	7.59	68	96.4%	302,450	19.2%	292,586	12.2%
Jul-14	16	-52%	53	-4%	0.30	180	-9%	11.25	78	95.5%	247,500	5.3%	235,831	-9.5%
Aug-14	29	71%	41	0%	0.71	172	-18%	5.93	63	95.3%	266,000	10.8%	259,659	18.7%
Sep-14	34	70%	29	-17%	1.17	151	-24%	4.44	74	95.2%	310,000	87.9%	319,288	49.8%
Oct-14	17	-15%	38	-5%	0.45	147	-28%	8.65	60	94.7%	190,000	-24.0%	255,465	13.5%
Nov-14	10	-23%	26	-13%	0.38	141	-29%	14.10	78	96.9%	294,500	42.3%	296,000	18.0%
Dec-14	14	-18%	16	-6%	0.88	117	-35%	8.36	83	94.0%	222,500	-12.7%	238,957	-2.7%
2014	240	1%	450	-15%	0.53	145	-16%	7.23	74	95.6%	260,000	10.6%	278,463	16.2%
Jan-15	3	-82%	31	0%	0.10	126	10%	42.00	91	94.6%	245,000	16.7%	324,000	27.7%
Feb-15	11	-15%	21	-34%	0.52	127	2%	11.55	110	92.6%	245,000	-25.8%	208,145	-19.9%
Mar-15	16	0%	35	3%	0.46	136	5%	8.50	104	94.6%	250,000	4.0%	224,913	-28.7%
Apr-15	20	-23%	56	0%	0.36	156	10%	7.80	71	94.8%	325,750	51.9%	324,320	13.2%
May-15	24	-8%	46	7%	0.52	167	11%	6.96	79	94.4%	248,500	-10.5%	257,954	-9.4%
Jun-15	22	0%	55	8%	0.40	180	8%	8.18	83	94.6%	253,750	-16.1%	260,477	-11.0%
Jul-15	18	13%	37	-30%	0.49	189	5%	10.50	72	95.7%	246,250	-0.5%	241,861	2.6%
Aug-15	22	-24%	34	-17%	0.65	182	6%	8.27	85	94.0%	251,625	-5.4%	259,482	-0.1%
Sep-15	12	-65%	51	76%	0.24	197	30%	16.42	72	91.6%	210,000	-32.3%	215,000	-32.7%
Oct-15	17	0%	35	-8%	0.49	187	27%	11.00	75	92.7%	232,400	22.3%	224,994	-11.9%
Nov-15	17	70%	21	-19%	0.81	168	19%	9.88	79	92.6%	232,000	-21.2%	223,759	-24.4%
Dec-15	3	-79%	20	25%	0.15	156	33%	52.00	174	90.2%	124,900	-43.9%	109,633	-54.1%
2015	185	-23%	442	-2%	0.42	164	14%	10.65	84	94.0%	242,000	-6.9%	247,934	-11.0%
Jan-16	9	200%	30	-3%	0.30	153	21%	17.00	74	90.8%	230,000	-6.1%	258,556	-20.2%
Feb-16	7	-36%	35	67%	0.20	168	32%	24.00	137	91.3%	195,000	-20.4%	253,786	21.9%
Mar-16	11	-31%	36	3%	0.31	171	26%	15.55	91	93.4%	184,000	-26.4%	245,127	9.0%
Apr-16	8	-60%	64	14%	0.13	198	27%	24.75	110	90.4%	237,500	-27.1%	219,606	-32.3%
May-16	12	-50%	50	9%	0.24	219	31%	18.25	112	93.9%	222,000	-10.7%	238,208	-7.7%
Jun-16	21	-5%	53	-4%	0.40	226	26%	10.76	59	94.1%	250,000	-1.5%	242,310	-7.0%
Jul-16	16	-11%	49	32%	0.33	232	23%	14.50	85	95.3%	255,750	3.9%	286,525	18.5%
Aug-16	14	-36%	51	50%	0.27	237	30%	16.93	55	93.9%	257,500	2.3%	302,500	16.6%
Sep-16	15	25%	55	8%	0.27	211	7%	14.07	78	94.1%	259,000	23.3%	276,933	28.8%
Oct-16	15	-12%	45	29%	0.33	210	12%	14.00	93	92.9%	220,000	-5.3%	218,460	-2.9%
Nov-16	10	-41%	36	71%	0.28	216	29%	21.60	99	92.7%	200,250	-13.7%	204,985	-8.4%
Dec-16	10	233%	14	-30%	0.71	195	25%	19.50	115	92.1%	87,500	-29.9%	165,100	50.6%
2016	148	-20%	518	17%	0.29	203	24%	16.46	87	93.3%	233,500	-3.5%	246,317	-0.7%
Jan-17	9	0%	31	3%	0.29	186	22%	20.67	104	93.3%	213,500	-7.2%	215,611	-16.6%
Feb-17	9	29%	36	3%	0.25	194	15%	21.56	113	91.8%	264,000	35.4%	333,778	31.5%
Mar-17	13	18%	39	8%	0.33	205	20%	15.77	113	93.1%	250,000	35.9%	256,982	4.8%
Apr-17	17	113%	50	-22%	0.34	213	8%	12.53	94	91.8%	207,000	-12.8%	233,029	6.1%
May-17	24	100%	61	22%	0.39	235	7%	9.79	83	93.3%	212,500	-4.3%	231,563	-2.8%
Jun-17	17	-19%	57	8%	0.30	249	10%	14.65	59	93.8%	240,000	-4.0%	224,294	-7.4%
Jul-17	12	-25%	46	-6%	0.26	257	11%	21.42	96	94.1%	186,250	-27.2%	189,200	-34.0%
Aug-17	18	29%	50	-2%	0.36	259	9%	14.39	90	93.3%	188,500	-26.8%	230,472	-23.8%
Sep-17	15	0%	46	-16%	0.33	251	19%	16.73	77	93.1%	177,500	-31.5%	170,133	-38.6%
Oct-17	11	-27%	32	-29%	0.34	244	16%	22.18	73	93.3%	198,787	-9.6%	198,176	-9.3%
Nov-17	13	30%	20	-44%	0.65	228	6%	17.54	88	90.1%	190,000	-5.1%	180,846	-11.8%
Dec-17	13	30%	20	43%	0.65	209	7%	16.08	95	93.8%	250,000	185.7%	241,346	46.2%
2017	171	16%	488	-6%	0.35	228	12%	15.96	89	92.9%	210,000	-10.1%	223,723	-9.2%
Jan-18	11	22%	28	-10%	0.39	204	10%	18.55	115	94.1%	260,000	21.8%	288,218	33.7%
Feb-18	3	-67%	22	-39%	0.14	207	7%	69.00	104	94.7%	216,000	-18.2%	172,000	-48.5%
Mar-18	6	-54%	30	-23%	0.20	206	0%	34.33	73	90.2%	139,500	-44.2%	159,000	-38.1%
Apr-18	22	29%	66	32%	0.33	228	7%	10.36	138	93.9%	177,250	-14.4%	207,427	-11.0%
May-18	17	-29%	56	-8%	0.30	246	5%	14.47	140	91.6%	135,000	-36.5%	176,268	-23.9%
Jun-18	12	-29%	60	5%	0.20	270	8%	22.50	79	91.9%	187,500	-21.9%	202,083	-9.9%
Jul-18	17	42%	47	2%	0.36	273	6%	16.06	81	93.0%	172,500	-7.4%	183,171	-3.2%
Aug-18	12	-33%	43	-14%	0.28	276	7%	23.00	63	93.0%	161,000	-14.6%	213,667	-7.3%
Sep-18	8	-47%	32	-30%	0.25	270	8%	33.75	90	92.7%	170,000	-4.2%	190,425	11.9%
Oct-18	7	-36%	37	16%	0.19	251	3%	35.86	125	89.6%	185,000	-6.9%	185,929	-6.2%
Nov-18	13	0%	38	90%	0.34	246	8%	18.92	112	87.7%	150,000	-21.1%	164,808	-8.9%
Dec-18	7	-46%	20	0%	0.35	227	9%	32.43	68	89.4%	175,000	-30.0%	174,700	-27.6%
2018	135	-21%	479	-2%	0.28	242	6%	21.51	104	92.1%	178,000	-15.2%	196,249	-12.3%

CENSUS DIVISION 2														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	6	-45%	30	7%	0.20	231	13%	38.50	79	87.0%	122,500	-52.9%	174,917	-39.3%
Feb-19	11	267%	22	0%	0.50	229	11%	20.82	128	93.7%	179,000	-17.1%	185,136	7.6%
Mar-19	9	50%	43	43%	0.21	248	20%	27.56	157	90.9%	225,000	61.3%	253,111	59.2%
Apr-19	20	-9%	47	-29%	0.43	253	11%	12.65	119	92.3%	147,500	-16.8%	175,723	-15.3%
May-19	21	24%	46	-18%	0.46	254	3%	12.10	134	90.7%	205,000	51.9%	204,852	16.2%
Jun-19	19	58%	43	-28%	0.44	252	-7%	13.26	112	92.4%	200,000	6.7%	211,363	4.6%
Jul-19	9	-47%	40	-15%	0.23	262	-4%	29.11	105	94.5%	295,000	71.0%	254,444	38.9%
Aug-19	15	25%	33	-23%	0.45	255	-8%	17.00	123	89.6%	100,500	-37.6%	131,527	-38.4%
Sep-19	10	25%	47	47%	0.21	264	-2%	26.40	78	92.0%	166,000	-2.4%	201,950	6.1%
Oct-19	20	186%	31	-16%	0.65	247	-2%	12.35	90	92.2%	227,000	22.7%	225,215	21.1%
Nov-19	12	-8%	23	-39%	0.52	236	-4%	19.67	103	90.1%	201,000	34.0%	232,700	41.2%
Dec-19	6	-14%	20	0%	0.30	229	1%	38.17	76	91.3%	85,750	-51.0%	109,250	-37.5%
2019	158	17%	425	-11%	0.37	247	2%	18.73	112	91.6%	197,000	10.7%	198,929	1.4%
Jan-20	9	50%	29	-3%	0.31	229	-1%	25.44	61	93.6%	207,500	69.4%	246,444	40.9%
Feb-20	4	-64%	34	55%	0.12	242	6%	60.50	61	91.0%	236,500	32.1%	218,000	17.8%
Mar-20	10	11%	24	-44%	0.42	225	-9%	22.50	124	91.3%	154,500	-31.3%	177,150	-30.0%
Apr-20	7	-65%	17	-64%	0.41	214	-15%	30.57	119	88.9%	165,000	11.9%	143,143	-18.5%
May-20	19	-10%	51	11%	0.37	231	-9%	12.16	103	91.2%	190,000	-7.3%	198,132	-3.3%
Jun-20	23	21%	36	-16%	0.64	212	-16%	9.22	110	94.0%	213,000	6.5%	203,570	-3.7%
Jul-20	27	200%	44	10%	0.61	201	-23%	7.44	114	93.1%	235,000	-20.3%	228,093	-10.4%
Aug-20	23	53%	34	3%	0.68	195	-24%	8.48	75	93.3%	180,000	79.1%	195,961	49.0%
Sep-20	19	90%	29	-38%	0.66	181	-31%	9.53	99	92.8%	190,000	14.5%	191,145	-5.4%
Oct-20	15	-25%	35	13%	0.43	184	-26%	12.27	92	91.4%	175,000	-22.9%	198,593	-11.8%
Nov-20	13	8%	17	-26%	0.76	169	-28%	13.00	90	91.7%	157,123	-21.8%	151,971	-34.7%
Dec-20	9	50%	17	-15%	0.53	168	-27%	18.67	116	93.7%	240,000	179.9%	236,944	116.9%
2020	178	13%	367	-14%	0.49	204	-17%	13.77	99	92.6%	191,500	-2.8%	200,531	0.8%
Jan-21	11	22%	29	0%	0.38	173	-24%	15.73	159	92.0%	225,000	8.4%	199,900	-18.9%
Feb-21	10	150%	23	-32%	0.43	171	-29%	17.10	137	94.0%	272,750	15.3%	279,250	28.1%
Mar-21	19	90%	44	83%	0.43	184	-18%	9.68	120	91.2%	140,000	-9.4%	195,395	10.3%
Apr-21	19	171%	47	176%	0.40	201	-6%	10.58	129	94.9%	215,000	30.3%	232,132	62.2%
May-21	29	53%	44	-14%	0.66	204	-12%	7.03	81	94.1%	195,000	2.6%	206,976	4.5%
Jun-21	30	30%	35	-3%	0.86	191	-10%	6.37	103	92.0%	173,000	-18.8%	177,397	-12.9%
Jul-21	17	-37%	35	-20%	0.49	193	-4%	11.35	85	93.3%	210,000	-10.6%	243,765	6.9%
Aug-21	19	-17%	34	0%	0.56	188	-4%	9.89	100	94.2%	170,000	-5.6%	213,032	8.7%
Sep-21	17	-11%	30	3%	0.57	188	4%	11.06	63	94.9%	223,000	17.4%	188,088	-1.6%
Oct-21	19	27%	30	-14%	0.63	180	-2%	9.47	78	93.8%	177,000	1.1%	171,732	-13.5%
Nov-21	22	69%	24	41%	0.92	161	-5%	7.32	80	94.6%	202,500	28.9%	220,523	45.1%
Dec-21	9	0%	24	41%	0.38	163	-3%	18.11	93	91.3%	265,000	10.4%	256,056	8.1%
2021	221	24%	399	9%	0.55	183	-10%	9.94	99	93.5%	195,000	1.8%	209,261	4.4%
Jan-22	8	-27%	24	-17%	0.33	168	-3%	21.00	84	97.8%	217,500	-3.3%	279,438	39.8%
Feb-22	14	40%	26	13%	0.54	169	-1%	12.07	109	94.9%	222,500	-18.4%	239,429	-14.3%
Mar-22	22	16%	40	-9%	0.55	174	-5%	7.91	88	94.2%	201,500	43.9%	244,873	25.3%
Apr-22	28	47%	42	-11%	0.67	174	-13%	6.21	99	95.0%	229,950	7.0%	230,082	-0.9%
May-22	21	-28%	59	34%	0.36	193	-5%	9.19	91	92.9%	220,000	12.8%	251,800	21.7%
Jun-22	19	-37%	40	14%	0.48	205	7%	10.79	56	94.0%	255,000	47.4%	246,805	39.1%
Jul-22	18	6%	34	-3%	0.53	211	9%	11.72	86	94.0%	240,000	14.3%	228,383	-6.3%
Aug-22	7	-63%	35	3%	0.20	220	17%	31.43	111	95.6%	187,500	10.3%	281,814	32.3%
Sep-22	29	71%	39	30%	0.74	209	11%	7.21	85	93.2%	180,000	-19.3%	181,359	-3.6%
Oct-22	18	-5%	20	-33%	0.90	200	11%	11.11	50	92.9%	160,000	-9.6%	196,911	14.7%
Nov-22	10	-55%	23	-4%	0.43	197	22%	19.70	142	90.5%	152,500	-24.7%	151,250	-31.4%
Dec-22	10	11%	18	-25%	0.56	189	16%	18.90	106	92.0%	216,250	-18.4%	221,390	-13.5%
2022	204	-8%	400	0%	0.51	192	5%	11.32	88	93.9%	208,500	6.9%	225,529	7.8%
Jan-23	9	13%	23	-4%	0.39	181	8%	20.11	63	93.5%	145,000	-33.3%	178,222	-36.2%
Feb-23	12	-14%	28	8%	0.43	180	7%	15.00	72	95.9%	243,500	9.4%	302,500	26.3%
Mar-23	19	-14%	34	-15%	0.56	176	1%	9.26	86	94.3%	185,000	-8.2%	195,468	-20.2%
Apr-23	17	-39%	31	-26%	0.55	171	-2%	10.06	101	94.7%	230,000	0.0%	216,906	-5.7%
May-23	22	5%	49	-17%	0.45	176	-9%	8.00	81	92.5%	178,500	-18.9%	226,727	-10.0%
Jun-23	26	37%	51	28%	0.51	173	-16%	6.65	79	94.7%	239,950	-5.9%	233,073	-5.6%
Jul-23	17	-6%	44	29%	0.39	176	-17%	10.35	71	93.7%	172,500	-28.1%	195,412	-14.4%
Aug-23	17	143%	35	0%	0.49	176	-20%	10.35	121	93.7%	145,000	-22.7%	164,200	-41.7%
Sep-23	19	-34%	51	31%	0.37	172	-18%	9.05	73	94.8%	170,000	-5.6%	190,053	4.8%
Oct-23	23	28%	21	5%	1.10	154	-23%	6.70	86	94.3%	220,000	37.5%	231,304	17.5%
Nov-23	16	60%	15	-35%	1.07	132	-33%	8.25	85	94.1%	234,250	53.6%	250,438	65.6%
Dec-23														
2023	197	2%	382	0%	0.52	170	-12%	9.48	84	94.2%	200,000	-4.1%	216,927	-3.9%

Monthly Sales Comparison



SALES

12

↑ 100% Y/Y ↑ 1.0% YTD
10-year average spread YTD

106.9% ↑ 18.5% ↑

NEW LISTINGS

23

↑ 109% Y/Y ↑ 2.7% YTD
10-year average spread YTD

44.7% ↑ 1.8% ↓

INVENTORY

120

↓ 8.4% Y/Y Monthly trend*
10-year average spread YTD

14.0% ↓ 13.1% ↓

MONTHS OF SUPPLY

10.00

↓ 54.2% Y/Y Monthly trend*
10-year average spread YTD

71.6% ↓ 33.6% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

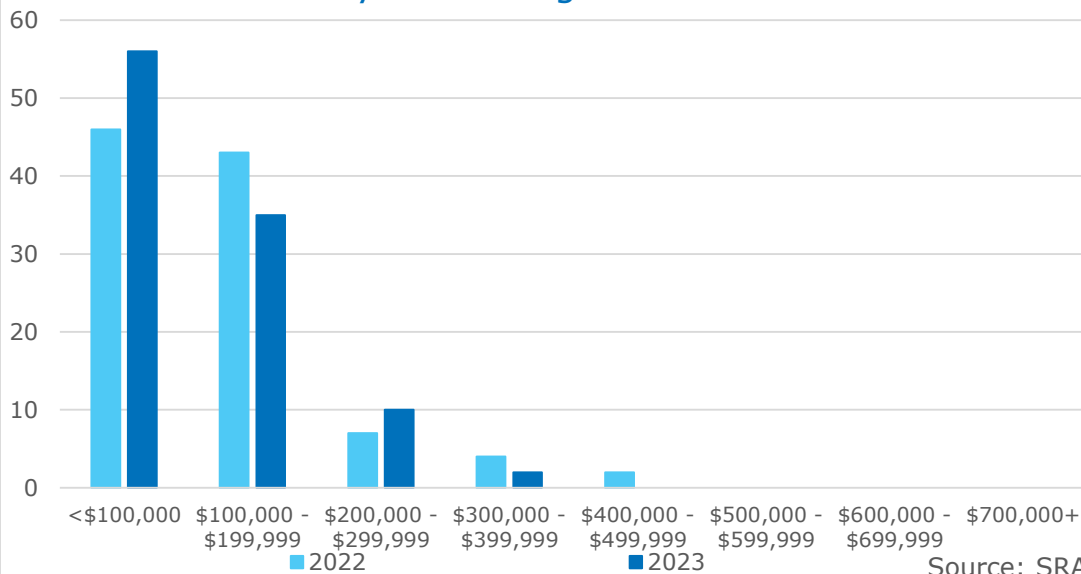
\$ 74,317

↓ 22.3% Y/Y



Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	12	140%	19	111%	103	-12%	8.58	-63%	93	\$74,317	-21%
Semi-Detached	0	-	0	-	0	-	-	-	-	-	-
Row/Townhouse	0	-	0	-	0	-100%	-	-	-	-	-
Apartment	0	-	0	-	1	0%	-	-	-	-	-
Acreage	0	-	3	200%	14	180%	-	-	-	-	-
Mobile	0	-100%	1	0%	2	-60%	-	-	-	-	-
Mutli-Family	0	-	0	-	0	-100%	-	-	-	-	-
Total Residential	12	100%	23	109%	120	-8%	10.00	-54%	93	\$74,317	-22%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	6	107%	16	45%	140	-14%	35.26	-72%	124	\$121,070	-39%

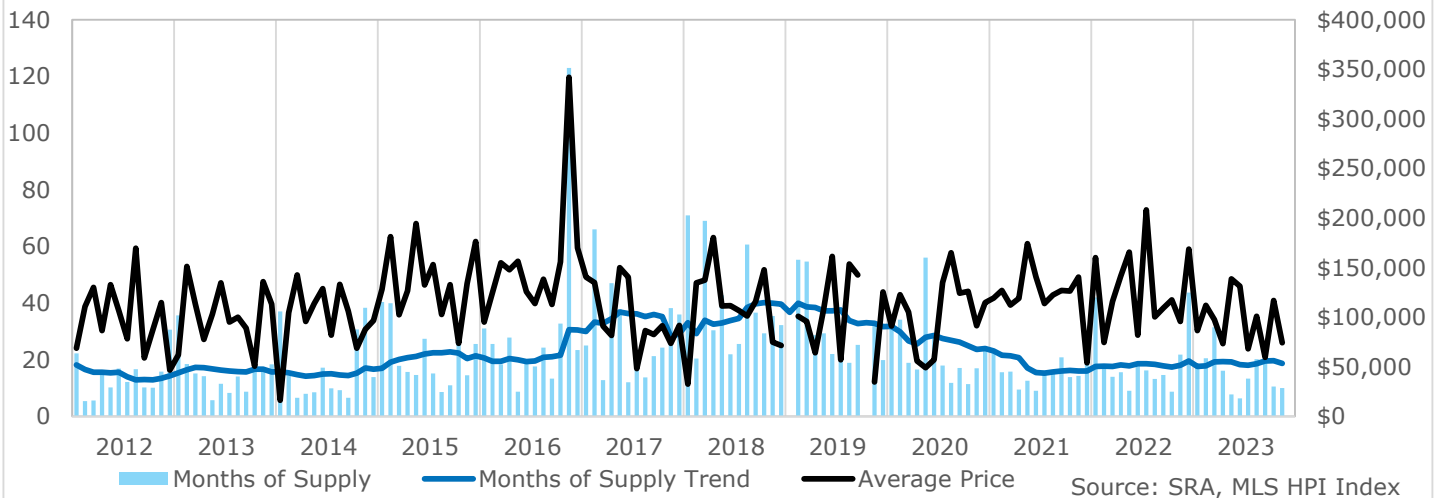
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	95	9%	205	4%	108	-10%	12.48	-17%	116	\$100,762	-7%
Semi-Detached	0	-	1	-	0	-	-	-	-	-	-
Row/Townhouse	1	-	1	0%	1	-50%	6.00	-	43	\$125,000	-
Apartment	0	-100%	1	-50%	1	-33%	-	-	-	-	-
Acreage	4	-60%	18	20%	9	46%	26.00	266%	214	\$173,250	-38%
Mobile	1	-50%	4	-50%	4	-13%	42.00	75%	98	\$12,000	-84%
Mutli-Family	2	100%	1	-50%	1	-69%	5.00	-84%	194	\$122,500	354%
Total Residential	103	1%	231	3%	124	-9%	13.23	-10%	121	\$103,372	-17%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	87	19%	235	-2%	143	-13%	19.94	-34%	124	\$117,494	-12%

Residential Months of Supply and Price



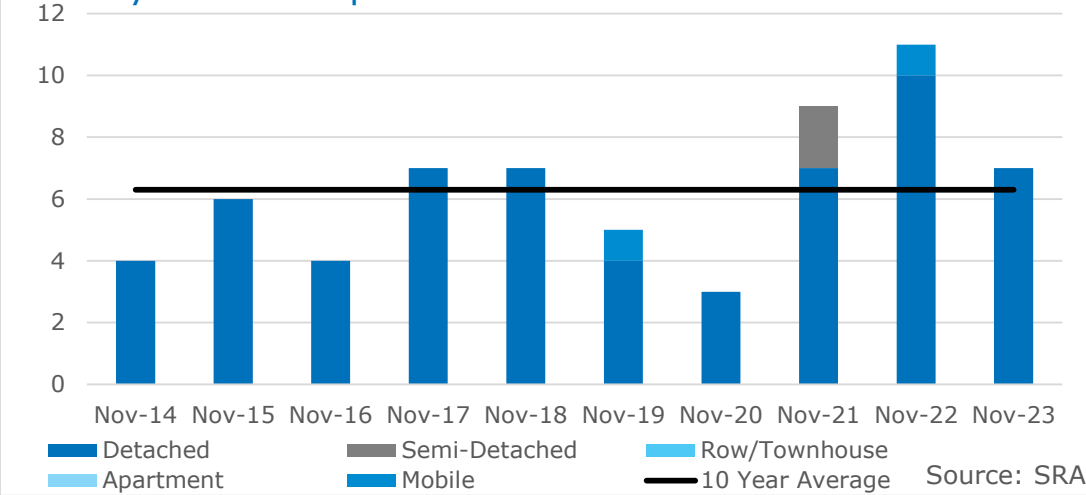
CENSUS DIVISION 3														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	3	-25%	26	63%	0.12	107	20%	35.67	178	87.0%	65,100	0.2%	62,033	-9.9%
Feb-13	6	-63%	19	12%	0.32	111	29%	18.50	75	96.4%	185,400	97.8%	151,133	36.4%
Mar-13	7	-53%	14	-52%	0.50	106	26%	15.14	133	93.4%	110,000	-12.0%	113,271	-12.8%
Apr-13	8	33%	22	-4%	0.36	114	23%	14.25	97	91.7%	63,450	-29.9%	77,550	-10.5%
May-13	19	90%	24	-8%	0.79	108	6%	5.68	85	90.9%	90,000	-27.2%	103,132	-22.4%
Jun-13	11	83%	36	140%	0.31	127	26%	11.55	98	93.2%	135,000	41.0%	134,682	26.2%
Jul-13	15	67%	27	35%	0.56	124	14%	8.27	79	93.3%	53,000	-26.4%	95,033	21.4%
Aug-13	9	50%	27	108%	0.33	127	27%	14.11	100	89.6%	94,500	-23.8%	99,972	-41.1%
Sep-13	14	56%	29	45%	0.48	122	33%	8.71	101	86.7%	80,000	100.5%	88,857	51.0%
Oct-13	6	-33%	19	19%	0.32	126	38%	21.00	71	83.9%	35,000	-59.3%	50,667	-41.9%
Nov-13	7	17%	19	27%	0.37	117	23%	16.71	159	92.5%	152,000	10.5%	135,929	18.4%
Dec-13	6	100%	14	40%	0.43	110	20%	18.33	146	85.1%	123,500	341.1%	113,333	142.0%
2013	111	12%	276	25%	0.40	117	23%	12.60	102	91.0%	85,000	-5.6%	103,171	-1.4%
Jan-14	3	0%	12	-54%	0.25	111	4%	37.00	198	77.6%	15,000	-77.0%	16,250	-73.8%
Feb-14	8	33%	16	-16%	0.50	115	4%	14.38	120	86.6%	125,000	-32.6%	104,688	-30.7%
Mar-14	17	143%	25	79%	0.68	112	6%	6.59	162	89.6%	133,200	21.1%	142,571	25.9%
Apr-14	15	88%	32	45%	0.47	120	5%	8.00	100	87.6%	100,000	57.6%	95,667	23.4%
May-14	14	-26%	27	13%	0.52	119	10%	8.50	133	85.4%	92,500	2.8%	113,964	10.5%
Jun-14	8	-27%	37	3%	0.22	138	9%	17.25	129	94.3%	165,750	22.8%	128,850	-4.3%
Jul-14	15	0%	33	22%	0.45	148	19%	9.87	55	89.6%	51,000	-3.8%	81,813	-13.9%
Aug-14	15	67%	18	-33%	0.83	139	9%	9.27	50	89.1%	125,000	32.3%	133,240	33.3%
Sep-14	19	36%	27	-7%	0.70	125	2%	6.58	95	86.5%	92,000	15.0%	106,153	19.5%
Oct-14	4	-33%	11	-42%	0.36	123	-2%	30.75	83	87.4%	47,500	35.7%	68,725	35.6%
Nov-14	3	-57%	14	-26%	0.21	115	-2%	38.33	115	85.8%	120,000	-21.1%	87,667	-35.5%
Dec-14	8	33%	11	-21%	0.73	111	1%	13.88	103	86.0%	70,000	-43.3%	96,613	-14.8%
2014	129	16%	263	-5%	0.49	123	6%	11.44	105	88.1%	105,000	23.5%	107,944	4.6%
Jan-15	3	0%	21	75%	0.14	121	9%	40.33	93	94.4%	150,000	900.0%	128,333	689.7%
Feb-15	3	-63%	10	-38%	0.30	120	4%	40.00	180	94.0%	169,000	35.2%	181,333	73.2%
Mar-15	7	-59%	20	-20%	0.35	125	12%	17.86	147	92.1%	123,000	-7.7%	102,571	-28.1%
Apr-15	8	-47%	28	-13%	0.29	126	5%	15.75	149	90.0%	123,000	23.0%	126,688	32.4%
May-15	9	-36%	26	-4%	0.35	132	11%	14.67	116	92.2%	270,000	191.9%	194,489	70.7%
Jun-15	5	-38%	28	-24%	0.18	137	-1%	27.40	136	90.5%	136,000	-17.9%	132,600	2.9%
Jul-15	9	-40%	22	-33%	0.41	136	-8%	15.11	80	94.5%	131,500	157.8%	152,989	87.0%
Aug-15	15	0%	14	-22%	1.07	130	-6%	8.67	109	90.1%	93,000	-25.6%	102,793	-22.9%
Sep-15	11	-42%	23	-15%	0.48	121	-3%	11.00	108	91.2%	140,000	52.2%	132,891	25.2%
Oct-15	5	25%	29	164%	0.17	129	5%	25.80	126	89.6%	75,000	57.9%	73,760	7.3%
Nov-15	9	200%	20	43%	0.45	131	14%	14.56	121	89.2%	65,000	-45.8%	133,944	52.8%
Dec-15	5	-38%	13	18%	0.38	128	15%	25.60	125	90.0%	175,000	150.0%	176,400	82.6%
2015	89	-31%	254	-3%	0.35	128	4%	17.26	120	91.4%	125,000	19.0%	133,829	24.0%
Jan-16	4	33%	12	-43%	0.33	124	2%	31.00	134	88.8%	95,000	-36.7%	95,000	-26.0%
Feb-16	5	67%	17	70%	0.29	128	7%	25.60	148	91.8%	115,000	-32.0%	124,600	-31.3%
Mar-16	7	0%	18	-10%	0.39	129	3%	18.43	104	88.4%	100,000	-18.7%	154,857	51.0%
Apr-16	5	-38%	28	0%	0.18	139	10%	27.80	204	84.6%	175,000	42.3%	148,000	16.8%
May-16	15	67%	30	15%	0.50	131	-1%	8.73	138	90.9%	155,000	-42.6%	156,367	-19.6%
Jun-16	7	40%	28	0%	0.25	137	0%	19.57	37	89.8%	145,000	6.6%	125,786	-5.1%
Jul-16	8	-11%	15	-32%	0.53	141	4%	17.63	65	91.5%	102,500	-22.1%	113,688	-25.7%
Aug-16	6	-60%	21	50%	0.29	146	12%	24.33	97	90.5%	147,500	58.6%	138,250	34.5%
Sep-16	10	-9%	13	-43%	0.77	133	10%	13.30	111	86.3%	102,250	-27.0%	113,050	-14.9%
Oct-16	4	-20%	21	-28%	0.19	131	2%	32.75	68	93.9%	114,000	52.0%	155,750	111.2%
Nov-16	1	-89%	9	-55%	0.11	123	-6%	123.00	102	98.0%	342,000	426.2%	342,000	155.3%
Dec-16	5	0%	12	-8%	0.42	117	-9%	23.40	141	90.0%	160,000	-8.6%	170,000	-3.6%
2016	77	-13%	224	-12%	0.34	132	3%	20.51	112	89.9%	135,000	8.0%	139,448	4.2%
Jan-17	5	25%	18	50%	0.28	125	1%	25.00	163	89.8%	124,900	31.5%	140,480	47.9%
Feb-17	2	-60%	18	6%	0.11	132	3%	66.00	25	83.1%	135,000	17.4%	135,000	8.3%
Mar-17	10	43%	17	-6%	0.59	128	-1%	12.80	166	84.0%	72,500	-27.5%	91,100	-41.2%
Apr-17	3	-40%	28	0%	0.11	141	1%	47.00	210	88.2%	52,000	-70.3%	81,667	-44.8%
May-17	4	-73%	27	-10%	0.15	151	15%	37.75	102	87.6%	174,000	12.3%	150,000	-4.1%
Jun-17	12	71%	18	-36%	0.67	145	6%	12.08	117	92.5%	154,000	6.2%	140,585	11.8%
Jul-17	9	13%	20	33%	0.45	147	4%	16.33	102	81.2%	32,500	-68.3%	48,089	-57.7%
Aug-17	11	83%	23	10%	0.48	152	4%	13.82	140	83.8%	45,000	-69.5%	86,545	-37.4%
Sep-17	7	-30%	16	23%	0.44	149	12%	21.29	134	84.2%	59,900	-41.4%	82,557	-27.0%
Oct-17	6	50%	21	0%	0.29	146	11%	24.33	159	90.7%	88,450	-22.4%	91,317	-41.4%
Nov-17	4	300%	17	89%	0.24	153	24%	38.25	162	85.3%	60,000	-82.5%	73,750	-78.4%
Dec-17	4	-20%	13	8%	0.31	144	23%	36.00	46	68.8%	38,750	-75.8%	91,875	-46.0%
2017	77	0%	236	5%	0.33	143	8%	22.25	132	86.1%	75,000	-44.4%	98,552	-29.3%
Jan-18	2	-60%	14	-22%	0.14	142	14%	71.00	78	92.8%	32,450	-74.0%	32,450	-76.9%
Feb-18	7	250%	14	-22%	0.50	143	8%	20.43	154	92.4%	129,000	-4.4%	134,571	-0.3%
Mar-18	2	-80%	16	-6%	0.13	138	8%	69.00	76	83.4%	137,500	89.7%	137,500	50.9%
Apr-18	5	67%	28	0%	0.18	152	8%	30.40	179	89.5%	175,000	236.5%	180,400	120.9%
May-18	4	0%	35	30%	0.11	171	13%	42.75	201	88.3%	105,000	-39.7%	111,400	-25.7%
Jun-18	8	-33%	25	39%	0.32	175	21%	21.88	86	88.8%	75,050	-51.3%	111,763	-20.5%
Jul-18	7	-22%	27	35%	0.26	179	22%	25.57	58	90.0%	70,000	115.4%	106,714	121.9%
Aug-18	3	-73%	21	-9%	0.14	182	20%	60.67	90	88.5%	80,000	77.8%	101,333	17.1%
Sep-18	5	-29%	19	19%	0.26	183	23%	36.60	180	88.6%	120,000	100.3%	116,000	40.5%
Oct-18	6	0%	18	-14%	0.33	176	21%	29.33	136	85.5%	149,950	69.5%	147,817	61.9%
Nov-18	5	25%	23	35%	0.22	177	16%	35.40	178	85.0%	65,000	8.3%	74,900	1.6%
Dec-18	5	25%	10	-23%	0.50	161	12%	32.20	97	89.5%	25,500	-34.2%	71,600	-22.1%
2018	59	-23%	250	6%	0.24	165	16%	33.54	128	88.6%	110,000	46.7%	114,814	16.5%

CENSUS DIVISION 3														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	-	-100%	23	64%	-	165	16%	-	-	-	-	-	-	-
Feb-19	3	-57%	10	-29%	0.30	166	16%	55.33	315	83.3%	83,000	-35.7%	101,000	-24.9%
Mar-19	3	50%	14	-13%	0.21	164	19%	54.67	204	79.9%	100,000	-27.3%	95,667	-30.4%
Apr-19	6	20%	28	0%	0.21	172	13%	28.67	237	86.9%	55,000	-68.6%	64,117	-64.5%
May-19	6	50%	33	-6%	0.18	176	3%	29.33	102	89.8%	51,500	-51.0%	108,500	-2.6%
Jun-19	8	0%	20	-20%	0.40	176	1%	22.00	217	86.6%	151,000	101.2%	161,500	44.5%
Jul-19	6	-14%	23	-15%	0.26	177	-1%	29.50	153	80.4%	37,500	-46.4%	57,083	-46.5%
Aug-19	9	200%	19	-10%	0.47	170	-7%	18.89	117	94.3%	85,000	6.3%	153,796	51.8%
Sep-19	7	40%	27	42%	0.26	177	-3%	25.29	82	89.7%	100,000	-16.7%	142,714	23.0%
Oct-19	-	-100%	18	0%	-	169	-4%	-	-	-	-	-	-	-
Nov-19	5	0%	19	-17%	0.26	166	-6%	33.20	108	84.3%	45,000	-30.8%	34,800	-53.5%
Dec-19	8	60%	14	40%	0.57	159	-1%	19.88	145	89.4%	90,000	252.9%	125,500	75.3%
2019	61	3%	248	-1%	0.25	170	3%	33.39	157	88.4%	83,000	-24.5%	111,826	-2.6%
Jan-20	5	-	22	-4%	0.23	166	1%	33.20	143	69.2%	45,000	-	91,120	-
Feb-20	5	67%	23	130%	0.22	171	3%	34.20	163	84.3%	125,000	50.6%	122,600	21.4%
Mar-20	9	200%	24	71%	0.38	170	4%	18.89	95	89.4%	65,000	-35.0%	105,378	10.2%
Apr-20	10	67%	20	-29%	0.50	166	-3%	16.60	173	80.3%	51,500	-6.4%	55,800	-13.0%
May-20	3	-50%	22	-33%	0.14	168	-5%	56.00	171	84.2%	16,000	-68.9%	49,167	-54.7%
Jun-20	6	-25%	26	30%	0.23	174	-1%	29.00	157	86.7%	37,625	-75.1%	57,125	-64.6%
Jul-20	10	67%	26	13%	0.38	179	1%	17.90	135	91.2%	127,500	240.0%	135,035	136.6%
Aug-20	15	67%	27	42%	0.56	178	5%	11.87	145	90.8%	110,000	29.4%	165,017	7.3%
Sep-20	10	43%	21	-22%	0.48	171	-3%	17.10	162	87.9%	156,250	56.3%	124,200	-13.0%
Oct-20	14	-	16	-11%	0.88	160	-5%	11.43	120	88.8%	94,950	-	126,171	-
Nov-20	9	80%	14	-26%	0.64	153	-8%	17.00	101	92.4%	77,000	71.1%	91,600	163.2%
Dec-20	6	-25%	10	-29%	0.60	145	-9%	24.17	100	93.8%	128,000	42.2%	114,667	-8.6%
2020	102	67%	251	1%	0.41	167	-2%	19.62	136	88.1%	89,550	7.9%	111,879	0.0%
Jan-21	6	20%	19	-14%	0.32	142	-14%	23.67	235	91.6%	132,500	194.4%	119,500	31.1%
Feb-21	9	80%	14	-39%	0.64	140	-18%	15.56	155	90.8%	105,000	-16.0%	127,156	3.7%
Mar-21	9	0%	27	13%	0.33	142	-16%	15.78	111	91.2%	120,000	84.6%	112,378	6.6%
Apr-21	15	50%	27	35%	0.56	142	-14%	9.47	155	88.3%	90,000	74.8%	118,933	113.1%
May-21	11	267%	17	-23%	0.65	138	-18%	12.55	84	92.3%	169,000	956.3%	174,227	254.4%
Jun-21	15	150%	23	-12%	0.65	136	-22%	9.07	126	90.9%	140,000	272.1%	140,933	146.7%
Jul-21	9	-10%	29	12%	0.31	146	-18%	16.22	99	92.0%	85,000	-33.3%	113,800	-15.7%
Aug-21	9	-40%	19	-30%	0.47	145	-19%	16.11	130	88.5%	100,000	-9.1%	122,556	-25.7%
Sep-21	7	-30%	20	-5%	0.35	146	-15%	20.86	123	87.0%	113,500	-27.4%	127,143	2.4%
Oct-21	10	-29%	15	-6%	0.67	139	-13%	13.90	94	91.1%	96,000	1.1%	126,445	0.2%
Nov-21	9	0%	13	-7%	0.69	129	-16%	14.33	84	87.8%	132,000	71.4%	140,444	53.3%
Dec-21	5	-17%	11	10%	0.45	126	-13%	25.20	90	84.4%	30,000	-76.6%	53,960	-52.9%
2021	114	12%	234	-7%	0.49	139	-16%	14.66	123	90.1%	114,250	27.6%	127,217	13.7%
Jan-22	3	-50%	12	-37%	0.25	126	-11%	42.00	181	90.8%	145,000	9.4%	160,000	33.9%
Feb-22	7	-22%	17	21%	0.41	125	-11%	17.86	140	86.4%	60,000	-42.9%	74,643	-41.3%
Mar-22	9	0%	23	-15%	0.39	126	-11%	14.00	140	87.2%	105,000	-12.5%	115,989	3.2%
Apr-22	8	-47%	20	-26%	0.40	125	-12%	15.63	119	91.9%	143,750	59.7%	141,563	19.0%
May-22	14	27%	26	53%	0.54	127	-8%	9.07	165	92.3%	164,450	-2.7%	165,707	-4.9%
Jun-22	8	-47%	28	22%	0.29	142	4%	17.75	96	88.0%	78,950	-43.6%	82,050	-41.8%
Jul-22	9	0%	22	-24%	0.41	146	0%	16.22	70	88.1%	160,000	88.2%	208,100	82.9%
Aug-22	12	33%	36	89%	0.33	159	10%	13.25	97	89.4%	88,500	-11.5%	100,250	-18.2%
Sep-22	10	43%	11	-45%	0.91	146	0%	14.60	71	87.1%	103,500	-8.8%	109,100	-14.2%
Oct-22	16	60%	19	27%	0.84	140	1%	8.75	133	89.9%	84,500	-12.0%	117,531	-7.0%
Nov-22	6	-33%	11	-15%	0.55	131	2%	21.83	112	76.9%	102,500	-22.3%	95,667	-31.9%
Dec-22	3	-40%	10	-9%	0.30	131	4%	43.67	166	94.6%	155,000	416.7%	168,667	212.6%
2022	105	-8%	235	0%	0.45	135	-3%	15.47	120	89.0%	115,000	0.7%	126,501	-0.6%
Jan-23	7	133%	18	50%	0.39	129	2%	18.43	133	84.9%	80,000	-44.8%	86,629	-45.9%
Feb-23	6	-14%	13	-24%	0.46	123	-2%	20.50	138	90.8%	92,100	53.5%	112,033	50.1%
Mar-23	4	-56%	16	-30%	0.25	126	0%	31.50	157	88.7%	85,000	-19.0%	97,500	-15.9%
Apr-23	8	0%	22	10%	0.36	129	3%	16.13	142	90.8%	63,000	-56.2%	73,313	-48.2%
May-23	16	14%	28	8%	0.57	125	-2%	7.81	125	90.2%	125,000	-24.0%	138,756	-16.3%
Jun-23	18	125%	23	-18%	0.78	115	-19%	6.39	166	89.8%	130,250	65.0%	131,208	59.9%
Jul-23	9	0%	22	0%	0.41	120	-18%	13.33	73	89.7%	30,000	-81.3%	68,156	-67.2%
Aug-23	6	-50%	21	-42%	0.29	121	-24%	20.17	85	82.3%	96,450	9.0%	100,817	0.6%
Sep-23	5	-50%	26	136%	0.19	129	-12%	25.80	96	84.8%	51,900	-49.9%	59,680	-45.3%
Oct-23	12	-25%	19	0%	0.63	126	-10%	10.50	97	92.0%	82,500	-2.4%	116,825	-0.6%
Nov-23	12	100%	23	109%	0.52	120	-8%	10.00	93	90.6%	66,450	-35.2%	74,317	-22.3%
Dec-23														
2023	103	1%	231	3%	0.45	124	-9%	13.23	121	89.4%	82,500	-24.0%	103,372	-17.5%

CENSUS DIVISION 3														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	2	-50%	21	50%	0.10	95	22%	47.50	117	87.1%	60,500	-6.9%	60,500	-12.2%
Feb-13	4	-75%	15	-6%	0.27	97	31%	24.25	91	98.2%	217,000	131.5%	174,000	57.0%
Mar-13	7	-53%	14	-50%	0.50	94	29%	13.43	133	93.4%	110,000	-12.0%	113,271	-12.8%
Apr-13	8	33%	19	-10%	0.42	100	25%	12.50	97	91.7%	63,450	-29.9%	77,550	-10.5%
May-13	19	111%	22	-4%	0.86	94	8%	4.95	85	90.9%	90,000	-40.9%	103,132	-27.9%
Jun-13	8	60%	34	127%	0.24	115	26%	14.38	113	92.6%	70,000	-47.8%	103,938	-13.5%
Jul-13	14	56%	20	11%	0.70	110	13%	7.86	84	92.7%	47,500	-34.0%	81,964	4.7%
Aug-13	9	125%	25	127%	0.36	111	23%	12.33	100	89.6%	94,500	-38.0%	99,972	-55.5%
Sep-13	12	50%	24	20%	0.50	103	23%	8.58	111	86.5%	92,500	85.2%	95,667	53.2%
Oct-13	5	-38%	17	13%	0.29	107	29%	21.40	65	79.2%	25,000	-71.6%	36,800	-61.0%
Nov-13	7	17%	17	31%	0.41	99	16%	14.14	159	92.5%	152,000	10.5%	135,929	18.4%
Dec-13	5	67%	9	13%	0.56	91	10%	18.20	154	82.5%	87,000	210.7%	99,000	111.4%
2013	100	8%	237	17%	0.42	101	21%	12.16	104	90.7%	82,500	-13.2%	98,471	-9.3%
Jan-14	3	50%	10	-52%	0.30	93	-2%	31.00	198	77.6%	15,000	-75.2%	16,250	-73.1%
Feb-14	7	75%	14	-7%	0.50	97	0%	13.86	121	86.7%	130,000	-40.1%	115,000	-33.9%
Mar-14	15	114%	20	43%	0.75	92	-2%	6.13	178	89.8%	133,200	21.1%	142,247	25.6%
Apr-14	14	75%	28	47%	0.50	99	-1%	7.07	103	87.2%	90,000	41.8%	92,714	19.6%
May-14	13	-32%	24	9%	0.54	98	4%	7.54	130	85.4%	80,000	-11.1%	105,038	1.8%
Jun-14	8	0%	34	0%	0.24	116	1%	14.50	129	94.3%	165,750	136.8%	128,850	24.0%
Jul-14	12	-14%	29	45%	0.41	127	15%	10.58	35	90.3%	49,250	3.7%	75,600	-7.8%
Aug-14	14	56%	18	-28%	0.78	120	8%	8.57	46	89.7%	130,200	37.8%	134,186	34.2%
Sep-14	17	42%	25	4%	0.68	111	8%	6.53	91	86.3%	80,000	-13.5%	102,759	7.4%
Oct-14	4	-20%	9	-47%	0.44	108	1%	27.00	83	87.4%	47,500	90.0%	68,725	86.8%
Nov-14	3	-57%	12	-29%	0.25	99	0%	33.00	115	85.8%	120,000	-21.1%	87,667	-35.5%
Dec-14	7	40%	10	11%	0.70	98	8%	14.00	111	86.9%	55,000	-36.8%	90,414	-8.7%
2014	117	17%	233	-2%	0.50	105	3%	10.75	105	88.3%	95,000	15.2%	105,857	7.5%
Jan-15	2	-33%	19	90%	0.11	110	18%	55.00	90	94.4%	117,500	683.3%	117,500	623.1%
Feb-15	3	-57%	8	-43%	0.38	109	12%	36.33	180	94.0%	169,000	30.0%	181,333	57.7%
Mar-15	6	-60%	16	-20%	0.38	113	23%	18.83	167	91.2%	126,500	-5.0%	115,500	-18.8%
Apr-15	7	-50%	26	-7%	0.27	114	15%	16.29	156	89.8%	150,000	66.7%	136,429	47.1%
May-15	7	-46%	23	-4%	0.30	121	23%	17.29	97	90.5%	103,500	29.4%	168,486	60.4%
Jun-15	5	-38%	21	-38%	0.24	121	4%	24.20	136	90.5%	136,000	-17.9%	132,600	2.9%
Jul-15	7	-42%	20	-31%	0.35	122	-4%	17.43	89	93.8%	131,500	167.0%	150,286	98.8%
Aug-15	14	0%	14	-22%	1.00	117	-3%	8.36	110	91.0%	92,500	-29.0%	103,493	-22.9%
Sep-15	10	-41%	19	-24%	0.53	108	-3%	10.80	112	91.4%	144,500	80.6%	139,680	35.9%
Oct-15	5	25%	23	156%	0.22	110	2%	22.00	126	89.6%	75,000	57.9%	73,760	7.3%
Nov-15	7	133%	19	58%	0.37	115	16%	16.43	146	87.0%	65,000	-45.8%	139,571	59.2%
Dec-15	4	-43%	11	10%	0.36	114	16%	28.50	120	90.5%	156,000	183.6%	156,250	72.8%
2015	77	-34%	219	-6%	0.35	115	9%	17.84	125	90.9%	123,000	29.5%	131,661	24.4%
Jan-16	3	50%	11	-42%	0.27	111	1%	37.00	166	85.4%	70,000	-40.4%	85,000	-27.7%
Feb-16	5	67%	15	88%	0.33	114	5%	22.80	148	91.8%	115,000	-32.0%	124,600	-31.3%
Mar-16	5	-17%	13	-19%	0.38	115	2%	23.00	139	85.7%	100,000	-20.9%	157,000	35.9%
Apr-16	4	-43%	25	-4%	0.16	123	8%	30.75	183	85.8%	155,000	3.3%	138,750	1.7%
May-16	13	86%	25	9%	0.52	114	-6%	8.77	145	91.7%	155,000	49.8%	148,500	-11.9%
Jun-16	7	40%	25	19%	0.28	122	1%	17.43	37	89.8%	145,000	6.6%	125,786	-5.1%
Jul-16	8	14%	11	-45%	0.73	122	0%	15.25	65	91.5%	102,500	-22.1%	113,688	-24.4%
Aug-16	5	-64%	18	29%	0.28	125	7%	25.00	98	90.2%	145,000	56.8%	125,900	21.7%
Sep-16	9	-10%	11	-42%	0.82	114	6%	12.67	114	86.2%	98,500	-31.8%	106,278	-23.9%
Oct-16	3	-40%	19	-17%	0.16	112	2%	37.33	44	89.2%	112,000	49.3%	99,333	34.7%
Nov-16	-	-100%	8	-58%	-	104	-10%	-	-	-	-	-	-	-
Dec-16	4	0%	9	-18%	0.44	97	-15%	24.25	151	84.7%	137,500	-11.9%	131,250	-16.0%
2016	66	-14%	190	-13%	0.35	114	0%	20.80	115	89.0%	122,500	-0.4%	126,477	-3.9%
Jan-17	4	33%	17	55%	0.24	105	-5%	26.25	158	91.2%	127,450	82.1%	155,600	83.1%
Feb-17	2	-60%	16	7%	0.13	112	-2%	56.00	25	83.1%	135,000	17.4%	135,000	8.3%
Mar-17	9	80%	15	15%	0.60	109	-5%	12.11	158	85.1%	70,000	-30.0%	91,222	-41.9%
Apr-17	3	-25%	26	4%	0.12	122	-1%	40.67	210	88.2%	52,000	-66.5%	81,667	-41.1%
May-17	3	-77%	23	-8%	0.13	132	16%	44.00	126	88.2%	193,000	24.5%	148,333	-0.1%
Jun-17	10	43%	15	-40%	0.67	125	2%	12.50	135	92.4%	147,500	1.7%	133,103	5.8%
Jul-17	9	13%	14	27%	0.64	124	2%	13.78	102	81.2%	32,500	-68.3%	48,089	-57.7%
Aug-17	9	80%	18	0%	0.50	128	2%	14.22	152	80.6%	40,000	-72.4%	69,111	-45.1%
Sep-17	6	-33%	15	36%	0.40	129	13%	21.50	148	84.9%	61,450	-37.6%	89,317	-16.0%
Oct-17	5	67%	20	5%	0.25	129	15%	25.80	185	90.4%	139,000	24.1%	102,000	2.7%
Nov-17	4	-	16	100%	0.25	136	31%	34.00	162	85.3%	60,000	-	73,750	-
Dec-17	3	-25%	9	0%	0.33	126	30%	42.00	53	47.1%	35,000	-74.5%	37,500	-71.4%
2017	67	2%	204	7%	0.33	123	8%	22.04	140	85.7%	70,000	-42.9%	93,174	-26.3%
Jan-18	2	-50%	13	-24%	0.15	124	18%	62.00	78	92.8%	32,450	-74.5%	32,450	-79.1%
Feb-18	5	150%	14	-13%	0.36	128	14%	25.60	145	85.8%	110,000	-18.5%	108,400	-19.7%
Mar-18	2	-78%	15	0%	0.13	124	14%	62.00	76	83.4%	137,500	96.4%	137,500	50.7%
Apr-18	5	67%	22	-15%	0.23	132	8%	26.40	179	89.5%	175,000	236.5%	180,400	120.9%
May-18	4	33%	24	4%	0.17	141	7%	35.25	201	88.3%	105,000	-45.6%	111,400	-24.9%
Jun-18	5	-50%	19	27%	0.26	145	16%	29.00	82	88.8%	60,100	-59.3%	119,520	-10.2%
Jul-18	6	-33%	24	71%	0.25	149	20%	24.83	58	90.2%	65,000	100.0%	102,167	112.5%
Aug-18	2	-78%	15	-17%	0.13	149	16%	74.50	114	80.3%	62,000	55.0%	62,000	-10.3%
Sep-18	5	-17%	18	20%	0.28	149	16%	29.80	180	88.6%	120,000	95.3%	116,000	29.9%
Oct-18	5	0%	17	-15%	0.29	144	12%	28.80	136	85.2%	150,000	7.9%	149,380	46.5%
Nov-18	5	25%	21	31%	0.24	148	9%	29.60	178	85.0%	65,000	8.3%	74,900	1.6%
Dec-18	5	67%	6	-33%	0.83	133	6%	26.60	97	89.5%	25,500	-27.1%	71,600	90.9%
2018	51	-24%	208	2%	0.25	139	13%	32.67	131	87.6%	80,000	14.3%	110,265	18.3%

CENSUS DIVISION 3														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	-	-100%	17	31%	-	133	7%	-	-	-	-	-	-	-
Feb-19	3	-40%	9	-36%	0.33	134	5%	44.67	315	83.3%	83,000	-24.5%	101,000	-6.8%
Mar-19	2	0%	11	-27%	0.18	132	6%	66.00	132	72.1%	73,500	-46.5%	73,500	-46.5%
Apr-19	5	0%	25	14%	0.20	141	7%	28.20	248	88.1%	15,000	-91.4%	56,940	-68.4%
May-19	5	25%	30	25%	0.17	150	6%	30.00	113	93.7%	48,000	-54.3%	80,200	-28.0%
Jun-19	7	40%	13	-32%	0.54	149	3%	21.29	210	88.0%	169,000	181.2%	173,857	45.5%
Jul-19	5	-17%	18	-25%	0.28	147	-1%	29.40	130	76.6%	25,000	-61.5%	45,500	-55.5%
Aug-19	6	200%	16	7%	0.38	145	-3%	24.17	105	89.8%	80,000	29.0%	79,186	27.7%
Sep-19	6	20%	24	33%	0.25	153	3%	25.50	89	88.8%	147,500	22.9%	152,167	31.2%
Oct-19	-	-100%	15	-12%	-	142	-1%	-	-	-	-	-	-	-
Nov-19	5	0%	18	-14%	0.28	142	-4%	28.40	108	84.3%	45,000	-30.8%	34,800	-53.5%
Dec-19	6	20%	13	117%	0.46	139	5%	23.17	139	85.8%	77,500	203.9%	83,583	16.7%
2019	50	-2%	209	0%	0.24	142	2%	34.14	153	86.9%	65,000	-18.8%	92,876	-15.8%
Jan-20	5	-	17	0%	0.29	145	9%	29.00	143	69.2%	45,000	-	91,120	-
Feb-20	4	33%	20	122%	0.20	150	12%	37.50	146	86.8%	134,500	62.0%	123,250	22.0%
Mar-20	7	250%	19	73%	0.37	147	11%	21.00	64	87.4%	59,000	-19.7%	70,057	-4.7%
Apr-20	9	80%	17	-32%	0.53	143	1%	15.89	164	79.3%	45,000	200.0%	55,056	-3.3%
May-20	3	-40%	20	-33%	0.15	145	-3%	48.33	171	84.2%	16,000	-66.7%	49,167	-38.7%
Jun-20	6	-14%	22	69%	0.27	149	0%	24.83	157	86.7%	37,625	-77.7%	57,125	-67.1%
Jul-20	9	80%	18	0%	0.50	149	1%	16.56	120	91.1%	120,000	380.0%	119,483	162.6%
Aug-20	12	100%	25	56%	0.48	151	4%	12.58	152	93.5%	78,625	-1.7%	137,563	73.7%
Sep-20	9	50%	14	-42%	0.64	141	-8%	15.67	179	87.9%	162,500	10.2%	134,833	-11.4%
Oct-20	14	-	14	-7%	1.00	129	-9%	9.21	120	88.8%	94,950	-	126,171	-
Nov-20	8	60%	13	-28%	0.62	125	-12%	15.63	95	91.8%	73,000	62.2%	81,800	135.1%
Dec-20	5	-17%	10	-23%	0.50	120	-14%	24.00	87	93.0%	99,000	27.7%	95,600	14.4%
2020	91	82%	209	0%	0.44	141	-1%	18.62	133	88.0%	80,500	23.8%	101,793	9.6%
Jan-21	4	-20%	16	-6%	0.25	121	-17%	30.25	246	90.7%	95,000	111.1%	96,750	6.2%
Feb-21	8	100%	14	-30%	0.57	120	-20%	15.00	154	89.6%	92,500	-31.2%	114,300	-7.3%
Mar-21	8	14%	24	26%	0.33	122	-17%	15.25	124	92.2%	135,000	128.8%	113,925	62.6%
Apr-21	12	33%	19	12%	0.63	120	-16%	10.00	138	86.8%	89,000	97.8%	95,333	73.2%
May-21	7	133%	16	-20%	0.44	120	-17%	17.14	80	91.4%	160,000	900.0%	152,643	210.5%
Jun-21	15	150%	20	-9%	0.75	116	-22%	7.73	126	90.9%	140,000	272.1%	140,933	146.7%
Jul-21	8	-11%	26	44%	0.31	129	-13%	16.13	105	91.4%	100,000	-16.7%	122,813	2.8%
Aug-21	8	-33%	17	-32%	0.47	129	-15%	16.13	137	84.8%	85,000	8.1%	100,500	-26.9%
Sep-21	7	-22%	19	36%	0.37	130	-8%	18.57	123	87.0%	113,500	-30.2%	127,143	-5.7%
Oct-21	9	-36%	11	-21%	0.82	121	-6%	13.44	100	87.9%	87,000	-8.4%	92,717	-26.5%
Nov-21	7	-13%	11	-15%	0.64	113	-10%	16.14	77	88.8%	115,000	57.5%	119,143	45.7%
Dec-21	5	0%	8	-20%	0.63	108	-10%	21.60	90	84.4%	30,000	-69.7%	53,960	-43.6%
2021	98	8%	201	-4%	0.49	121	-14%	14.79	122	89.2%	105,000	30.4%	113,817	11.8%
Jan-22	2	-50%	12	-25%	0.17	109	-10%	54.50	259	84.3%	117,500	23.7%	117,500	21.4%
Feb-22	7	-13%	17	21%	0.41	108	-10%	15.43	140	86.4%	60,000	-35.1%	74,643	-34.7%
Mar-22	8	0%	23	-4%	0.35	112	-8%	14.00	116	88.0%	114,500	-15.2%	117,363	3.0%
Apr-22	8	-33%	17	-11%	0.47	114	-5%	14.25	119	91.9%	143,750	61.5%	141,563	48.5%
May-22	8	14%	17	6%	0.47	114	-5%	14.25	205	92.7%	123,000	-23.1%	130,500	-14.5%
Jun-22	8	-47%	23	15%	0.35	124	7%	15.50	96	88.0%	78,950	-43.6%	82,050	-41.8%
Jul-22	7	-13%	21	-19%	0.33	129	0%	18.43	84	85.2%	128,900	28.9%	159,700	30.0%
Aug-22	12	50%	31	82%	0.39	139	8%	11.58	97	89.4%	88,500	4.1%	100,250	-0.2%
Sep-22	9	29%	10	-47%	0.90	126	-3%	14.00	75	86.2%	74,000	-34.8%	103,667	-18.5%
Oct-22	13	44%	17	55%	0.76	123	2%	9.46	136	90.1%	79,000	-9.2%	93,500	0.8%
Nov-22	5	-29%	9	-18%	0.56	117	4%	23.40	111	75.5%	100,000	-13.0%	93,800	-21.3%
Dec-22	3	-40%	9	13%	0.33	118	9%	39.33	166	94.6%	155,000	416.7%	168,667	212.6%
2022	90	-8%	206	2%	0.44	119	-1%	15.92	123	88.3%	101,750	-3.1%	110,819	-2.6%
Jan-23	7	250%	14	17%	0.50	112	3%	16.00	133	84.9%	80,000	-31.9%	86,629	-26.3%
Feb-23	4	-43%	10	-41%	0.40	106	-2%	26.50	176	86.7%	92,100	53.5%	84,800	13.6%
Mar-23	4	-50%	13	-43%	0.31	107	-4%	26.75	157	88.7%	85,000	-25.8%	97,500	-16.9%
Apr-23	8	0%	20	18%	0.40	108	-5%	13.50	142	90.8%	63,000	-56.2%	73,313	-48.2%
May-23	12	50%	26	53%	0.46	110	-4%	9.17	94	92.2%	130,000	5.7%	143,592	10.0%
Jun-23	16	100%	20	-13%	0.80	101	-19%	6.31	163	89.0%	130,250	65.0%	132,297	61.2%
Jul-23	9	29%	22	5%	0.41	106	-18%	11.78	73	89.7%	30,000	-76.7%	68,156	-57.3%
Aug-23	6	-50%	21	-32%	0.29	108	-22%	18.00	85	82.3%	96,450	9.0%	100,817	0.6%
Sep-23	5	-44%	22	120%	0.23	114	-10%	22.80	96	84.8%	51,900	-29.9%	59,680	-42.4%
Oct-23	12	-8%	18	6%	0.67	111	-10%	9.25	97	92.0%	82,500	4.4%	116,825	24.9%
Nov-23	12	140%	19	111%	0.63	103	-12%	8.58	93	90.6%	66,450	-33.6%	74,317	-20.8%
Dec-23														
2023	95	9%	205	4%	0.46	108	-10%	12.48	116	89.3%	82,500	-16.7%	100,762	-7.4%

Monthly Sales Comparison



SALES

8

27.3% Y/Y ↓ 36.8% YTD ↓
10-year average spread YTD

27.0% ↑ 12.0% ↓

NEW LISTINGS

14

0.0% Y/Y → 10.0% YTD ↓
10-year average spread YTD

22.2% ↓ 11.0% ↓

INVENTORY

113

10.8% Y/Y ↑ Monthly trend* ↑
10-year average spread YTD

9.4% ↓ 8.7% ↓

MONTHS OF SUPPLY

14.13

52.3% Y/Y ↑ Monthly trend* →
10-year average spread YTD

39.1% ↓ 1.4% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

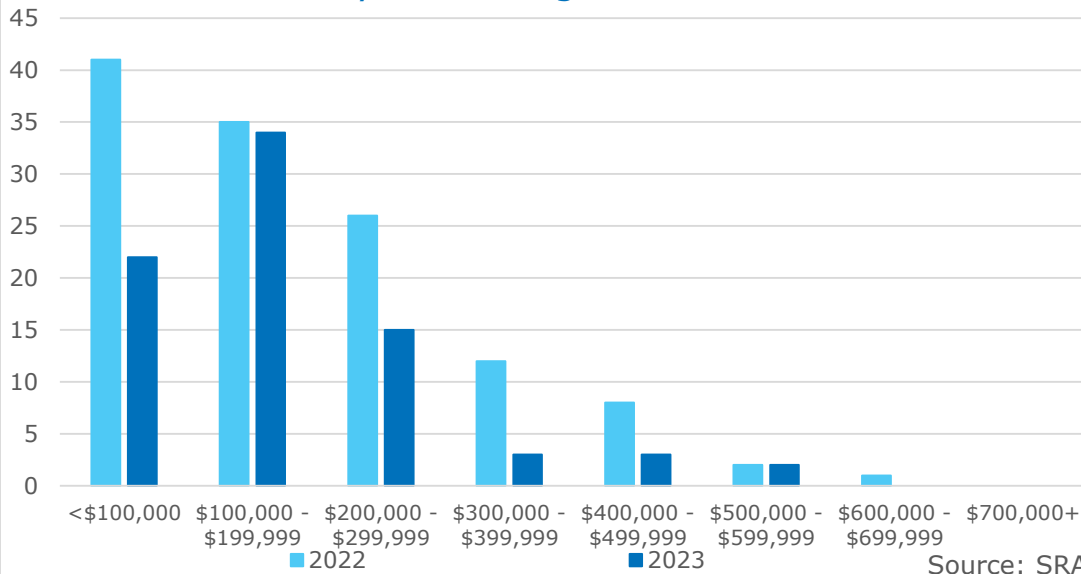
\$ 129,750

↓ 27.9% Y/Y

Monthly trend* →

Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	7	-30%	9	-25%	90	5%	12.86	50%	132	\$99,000	-48%
Semi-Detached	0	-	0	-	0	-100%	-	-	-	-	-
Row/Townhouse	0	-	0	-	0	-	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	1	-	2	0%	10	-17%	10.00	-	52	\$345,000	-
Mobile	0	-100%	2	-	8	700%	-	-	-	-	-
Mutli-Family	0	-	1	-	5	150%	-	-	-	-	-
Total Residential	8	-27%	14	0%	113	11%	14.13	52%	122	\$129,750	-28%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	6	27%	18	-22%	125	-9%	23.20	-39%	92	\$154,082	-16%

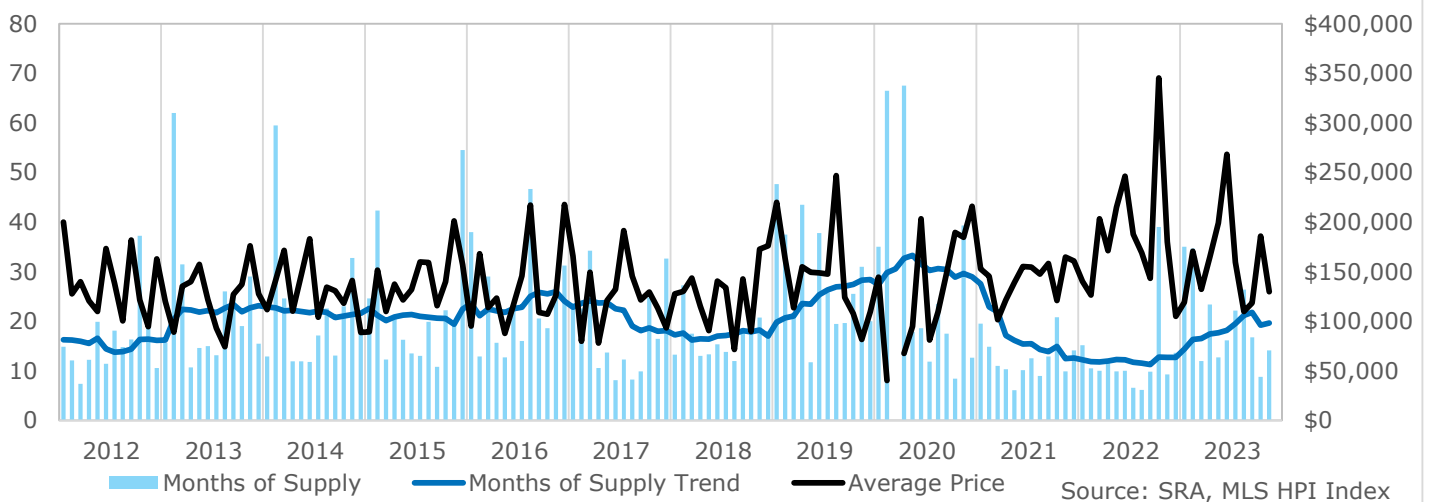
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	68	-39%	185	-15%	100	2%	16.24	68%	97	\$149,267	-18%
Semi-Detached	1	-	0	-100%	0	150%	5.00	-	242	\$148,000	-
Row/Townhouse	0	-	0	-	0	-	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	9	13%	22	-8%	12	1%	14.33	-10%	114	\$287,767	3%
Mobile	1	-80%	12	100%	4	133%	49.00	1067%	73	\$229,000	162%
Mutli-Family	0	-	7	250%	3	124%	-	-	-	-	-
Total Residential	79	-37%	226	-10%	120	6%	16.77	68%	101	\$166,039	-10%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	90	-12%	254	-11%	132	-9%	17.00	-1%	105	\$138,714	20%

Residential Months of Supply and Price



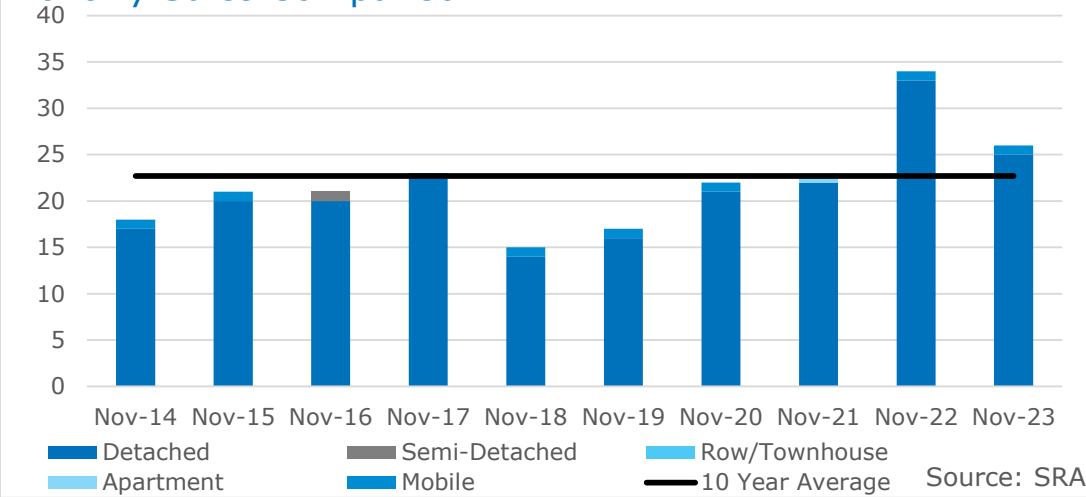
CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	8	0%	20	0%	0.40	125	5%	15.63	91	84.4%	122,000	-39.9%	119,875	-40.0%
Feb-13	2	-80%	16	-41%	0.13	124	2%	62.00	68	84.8%	89,000	-29.1%	89,000	-30.2%
Mar-13	4	-73%	19	12%	0.21	126	14%	31.50	125	88.7%	137,500	12.2%	135,250	-3.3%
Apr-13	12	20%	26	4%	0.46	128	5%	10.67	88	91.1%	128,500	16.8%	139,750	15.8%
May-13	10	43%	49	9%	0.20	146	5%	14.60	93	89.9%	152,500	27.1%	157,375	43.1%
Jun-13	10	-17%	30	-12%	0.33	150	9%	15.00	125	88.8%	126,250	-23.8%	121,850	-29.7%
Jul-13	12	50%	32	3%	0.38	158	9%	13.17	84	88.0%	105,500	-22.4%	93,125	-32.7%
Aug-13	6	-40%	21	-36%	0.29	156	5%	26.00	98	84.4%	60,000	-14.9%	74,167	-26.1%
Sep-13	6	-33%	23	28%	0.26	152	3%	25.33	144	91.2%	106,000	-47.0%	127,000	-30.1%
Oct-13	8	100%	24	14%	0.33	152	2%	19.00	97	89.3%	120,500	103.4%	137,125	13.0%
Nov-13	5	-29%	15	-21%	0.33	145	8%	29.00	69	92.0%	130,000	16.1%	175,980	86.4%
Dec-13	8	-33%	9	-40%	0.89	124	-2%	15.50	97	89.8%	122,000	-3.2%	127,488	-21.8%
2013	91	-19%	284	-7%	0.32	141	5%	18.53	98	89.1%	120,000	-8.6%	126,028	-11.1%
Jan-14	9	13%	14	-30%	0.64	116	-7%	12.89	123	86.5%	115,000	-5.7%	111,556	-6.9%
Feb-14	2	0%	12	-25%	0.17	119	-4%	59.50	256	89.3%	141,500	59.0%	141,500	59.0%
Mar-14	5	25%	21	11%	0.24	123	-2%	24.60	117	93.7%	155,000	12.7%	171,500	26.8%
Apr-14	12	0%	49	88%	0.24	143	12%	11.92	160	88.6%	77,500	-39.7%	110,167	-21.2%
May-14	13	30%	36	-27%	0.36	155	6%	11.92	99	89.2%	116,000	-23.9%	146,269	-7.1%
Jun-14	13	30%	25	-17%	0.52	153	2%	11.77	92	89.9%	157,900	25.1%	183,108	50.3%
Jul-14	9	-25%	28	-13%	0.32	154	-3%	17.11	136	85.3%	95,000	-10.0%	104,056	11.7%
Aug-14	7	17%	23	10%	0.30	158	1%	22.57	77	94.0%	150,000	150.0%	134,343	81.1%
Sep-14	11	83%	18	-22%	0.61	144	-5%	13.09	92	91.7%	60,000	-43.4%	130,636	2.9%
Oct-14	6	-25%	27	13%	0.22	138	-9%	23.00	93	89.0%	113,500	-5.8%	118,033	-13.9%
Nov-14	4	-20%	16	7%	0.25	131	-10%	32.75	72	89.1%	136,500	5.0%	141,000	-19.9%
Dec-14	7	-13%	17	89%	0.41	127	2%	18.14	91	84.6%	68,000	-44.3%	88,729	-30.4%
2014	98	8%	286	1%	0.34	138	-1%	16.95	111	89.4%	115,500	-3.8%	132,200	4.9%
Jan-15	5	-44%	8	-43%	0.63	123	6%	24.60	108	81.5%	90,000	-21.7%	89,300	-20.0%
Feb-15	3	50%	16	33%	0.19	127	7%	42.33	157	93.2%	200,000	41.3%	151,667	7.2%
Mar-15	10	100%	23	10%	0.43	123	0%	12.30	130	90.6%	120,000	-22.6%	109,900	-35.9%
Apr-15	6	-50%	28	-43%	0.21	124	-13%	20.67	197	86.4%	115,500	49.0%	137,500	24.8%
May-15	8	-38%	21	-42%	0.38	130	-16%	16.25	50	89.9%	121,000	4.3%	121,625	-16.8%
Jun-15	10	-23%	34	36%	0.29	135	-12%	13.50	65	89.5%	124,500	-21.2%	132,000	-27.9%
Jul-15	7	-22%	24	-14%	0.29	91	-41%	13.00	139	92.1%	148,000	55.8%	159,786	53.6%
Aug-15	7	0%	66	187%	0.11	139	-12%	19.86	49	90.9%	90,000	-40.0%	159,214	18.5%
Sep-15	12	9%	15	-17%	0.80	130	-10%	10.83	85	86.4%	102,500	70.8%	115,792	-11.4%
Oct-15	5	-17%	24	-11%	0.21	111	-20%	22.20	46	86.0%	115,000	1.3%	139,800	18.4%
Nov-15	6	50%	19	19%	0.32	115	-12%	19.17	108	92.6%	212,750	55.9%	201,250	42.7%
Dec-15	2	-71%	9	-47%	0.22	109	-14%	54.50	136	91.3%	157,000	130.9%	157,000	76.9%
2015	81	-17%	287	0%	0.28	121	-12%	17.99	99	89.3%	122,000	5.6%	135,327	2.4%
Jan-16	3	-40%	17	113%	0.18	114	-7%	38.00	65	93.5%	85,000	-5.6%	95,165	6.6%
Feb-16	9	200%	22	38%	0.41	116	-9%	12.89	157	90.4%	160,000	-20.0%	168,222	10.9%
Mar-16	4	-60%	10	-57%	0.40	116	-6%	29.00	80	91.2%	105,000	-12.5%	113,750	3.5%
Apr-16	8	33%	26	-7%	0.31	125	1%	15.63	69	91.9%	117,500	1.7%	123,188	-10.4%
May-16	10	25%	21	0%	0.48	127	-2%	12.70	76	93.3%	75,500	-37.6%	87,800	-27.8%
Jun-16	6	-40%	26	-24%	0.23	137	1%	22.83	84	86.7%	98,000	-21.3%	116,167	-12.0%
Jul-16	8	14%	21	-13%	0.38	128	41%	16.00	151	89.7%	118,000	-20.3%	145,625	-8.9%
Aug-16	3	-57%	34	-48%	0.09	140	1%	46.67	80	96.3%	280,000	211.1%	217,033	36.3%
Sep-16	7	-42%	21	40%	0.33	144	11%	20.57	91	91.5%	105,000	2.4%	109,071	-5.8%
Oct-16	7	40%	10	-58%	0.70	130	17%	18.57	135	82.2%	115,000	0.0%	107,000	-23.5%
Nov-16	5	-17%	17	-11%	0.29	122	6%	24.40	108	94.8%	95,000	-55.3%	126,000	-37.4%
Dec-16	4	100%	18	100%	0.22	125	15%	31.25	106	94.3%	212,250	35.2%	217,625	38.6%
2016	74	-9%	243	-15%	0.30	127	5%	20.59	105	90.9%	106,000	-13.1%	130,326	-3.7%
Jan-17	5	67%	8	-53%	0.63	118	4%	23.60	189	83.0%	155,500	82.9%	165,500	73.9%
Feb-17	5	-44%	10	-55%	0.50	113	-3%	22.60	208	85.2%	45,000	-71.9%	79,780	-52.6%
Mar-17	4	0%	38	280%	0.11	137	18%	34.25	80	89.2%	119,000	13.3%	149,325	31.3%
Apr-17	12	50%	11	-58%	1.09	127	2%	10.58	126	87.5%	42,500	-63.8%	77,833	-36.8%
May-17	10	0%	28	33%	0.36	137	8%	13.70	138	90.4%	105,000	39.1%	121,020	37.8%
Jun-17	18	200%	37	42%	0.49	146	7%	8.11	121	92.8%	82,500	-15.8%	132,189	13.8%
Jul-17	11	38%	12	-43%	0.92	135	5%	12.27	108	91.7%	195,000	65.3%	191,318	31.4%
Aug-17	16	433%	26	-24%	0.62	132	-6%	8.25	103	92.3%	156,500	-44.1%	145,531	-32.9%
Sep-17	12	71%	18	-14%	0.67	119	-17%	9.92	88	90.2%	107,500	2.4%	121,375	11.3%
Oct-17	5	-29%	25	150%	0.20	124	-5%	24.80	201	87.0%	90,000	-21.7%	129,500	21.0%
Nov-17	7	40%	16	-6%	0.44	115	-6%	16.43	104	85.3%	131,000	37.9%	113,143	-10.2%
Dec-17	3	-25%	5	-72%	0.60	98	-22%	32.67	126	87.5%	85,000	-60.0%	93,167	-57.2%
2017	108	46%	234	-4%	0.46	125	-2%	13.90	124	89.8%	112,500	6.1%	129,220	-0.8%
Jan-18	8	60%	18	125%	0.44	106	-10%	13.25	133	84.0%	80,000	-48.6%	127,500	-23.0%
Feb-18	4	-20%	15	50%	0.27	109	-4%	27.25	132	88.6%	140,000	211.1%	130,000	62.9%
Mar-18	6	50%	14	-63%	0.43	105	-23%	17.50	103	94.2%	99,500	-16.4%	143,500	-3.9%
Apr-18	9	-25%	32	191%	0.28	117	-8%	13.00	105	91.9%	112,500	164.7%	115,078	47.9%
May-18	10	0%	33	18%	0.30	133	-3%	13.30	65	90.2%	67,500	-35.7%	90,600	-25.1%
Jun-18	9	-50%	25	-32%	0.36	138	-5%	15.33	118	95.5%	142,000	72.1%	140,500	6.3%
Jul-18	10	-9%	26	117%	0.38	138	2%	13.80	86	89.9%	101,000	-48.2%	133,650	-30.1%
Aug-18	11	-31%	22	-15%	0.50	132	0%	12.00	73	89.6%	40,000	-74.4%	71,386	-50.9%
Sep-18	8	-33%	29	61%	0.28	144	21%	18.00	62	91.2%	112,250	4.4%	142,500	17.4%
Oct-18	7	40%	36	44%	0.19	151	22%	21.57	139	90.3%	60,000	-33.3%	89,643	-30.8%
Nov-18	7	0%	22	38%	0.32	145	26%	20.71	87	91.2%	185,000	41.2%	172,606	52.6%
Dec-18	8	167%	15	200%	0.53	144	47%	18.00	88	92.7%	81,500	-4.1%	176,063	89.0%
2018	97	-10%	287	23%	0.34	130	4%	16.10	96	90.9%	90,000	-20.0%	124,878	-3.4%

CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	3	-63%	16	-11%	0.19	143	35%	47.67	100	88.2%	225,000	181.3%	219,967	72.5%
Feb-19	4	0%	20	33%	0.20	150	38%	37.50	108	92.5%	139,500	-0.4%	162,750	25.2%
Mar-19	7	17%	21	50%	0.33	151	44%	21.57	129	81.7%	71,000	-28.6%	113,429	-21.0%
Apr-19	4	-56%	35	9%	0.11	174	49%	43.50	86	91.2%	147,500	31.1%	155,000	34.7%
May-19	15	50%	33	0%	0.45	176	32%	11.73	101	93.8%	120,000	77.8%	149,293	64.8%
Jun-19	5	-44%	26	4%	0.19	189	37%	37.80	45	92.4%	157,000	10.6%	148,800	5.9%
Jul-19	7	-30%	18	-31%	0.39	181	31%	25.86	105	88.8%	155,000	53.5%	147,643	10.5%
Aug-19	9	-18%	28	27%	0.32	175	33%	19.44	91	92.2%	230,000	475.0%	246,878	245.8%
Sep-19	8	0%	18	-38%	0.44	157	9%	19.63	110	87.4%	117,500	4.7%	123,888	-13.1%
Oct-19	6	-14%	24	-33%	0.25	153	1%	25.50	123	92.5%	111,250	85.4%	107,583	20.0%
Nov-19	5	-29%	25	14%	0.20	155	7%	31.00	141	82.8%	55,000	-70.3%	81,492	-52.8%
Dec-19	7	-13%	8	-47%	0.88	140	-3%	20.00	132	87.6%	130,000	59.5%	109,643	-37.7%
2019	80	-18%	272	-5%	0.29	162	24%	24.30	106	90.1%	135,000	50.0%	147,191	17.9%
Jan-20	4	33%	21	31%	0.19	140	-2%	35.00	152	94.8%	160,000	-28.9%	144,375	-34.4%
Feb-20	2	-50%	15	-25%	0.13	133	-11%	66.50	137	89.4%	40,250	-71.1%	40,250	-75.3%
Mar-20	-	-100%	22	5%	-	142	-6%	-	-	-	-	-	-	-
Apr-20	2	-50%	16	-54%	0.13	135	-22%	67.50	128	90.1%	67,500	-54.2%	67,500	-56.5%
May-20	8	-47%	34	3%	0.24	143	-19%	17.88	104	88.3%	78,000	-35.0%	94,938	-36.4%
Jun-20	8	60%	24	-8%	0.33	149	-21%	18.63	133	90.0%	132,250	-15.8%	203,313	36.6%
Jul-20	12	71%	21	17%	0.57	142	-22%	11.83	68	92.0%	63,250	-59.2%	81,033	-45.1%
Aug-20	6	-33%	20	-29%	0.30	141	-19%	23.50	91	88.7%	107,000	-53.5%	109,650	-55.6%
Sep-20	8	0%	23	28%	0.35	140	-11%	17.50	85	86.5%	156,500	33.2%	148,500	19.9%
Oct-20	15	150%	23	-4%	0.65	126	-18%	8.40	115	91.7%	175,500	57.8%	189,493	76.1%
Nov-20	3	-40%	16	-36%	0.19	118	-24%	39.33	34	93.5%	199,000	261.8%	184,667	126.6%
Dec-20	9	29%	17	113%	0.53	114	-19%	12.67	47	93.4%	169,500	30.4%	215,778	96.8%
2020	77	-4%	252	-7%	0.31	135	-17%	21.08	95	91.0%	135,000	0.0%	147,217	0.0%
Jan-21	6	50%	22	5%	0.27	117	-16%	19.50	137	89.5%	152,500	-4.7%	152,813	5.8%
Feb-21	8	300%	17	13%	0.47	119	-11%	14.88	179	94.3%	102,600	154.9%	145,463	261.4%
Mar-21	11	-	25	14%	0.44	121	-15%	11.00	102	92.9%	65,000	-	101,591	-
Apr-21	12	500%	26	63%	0.46	124	-8%	10.33	96	90.6%	90,000	33.3%	121,625	80.2%
May-21	19	138%	22	-35%	0.86	116	-19%	6.11	107	94.7%	135,000	73.1%	138,863	46.3%
Jun-21	12	50%	26	8%	0.46	122	-18%	10.17	125	93.3%	155,000	17.2%	155,233	-23.6%
Jul-21	10	-17%	27	29%	0.37	125	-12%	12.50	128	93.2%	132,500	109.5%	154,650	90.8%
Aug-21	13	117%	22	10%	0.59	117	-17%	9.00	89	92.9%	105,000	-1.9%	147,654	34.7%
Sep-21	9	13%	19	-17%	0.47	116	-17%	12.89	80	94.4%	122,700	-21.6%	158,133	6.5%
Oct-21	5	-67%	15	-35%	0.33	104	-17%	20.80	123	90.6%	114,000	-35.0%	120,780	-36.3%
Nov-21	10	233%	20	25%	0.50	99	-16%	9.90	99	93.8%	102,500	-48.5%	164,650	-10.8%
Dec-21	7	-22%	18	6%	0.39	99	-13%	14.14	94	91.4%	155,000	-8.6%	160,714	-25.5%
2021	122	58%	259	3%	0.47	115	-15%	11.30	111	93.0%	114,500	-15.2%	142,815	-3.0%
Jan-22	7	17%	23	5%	0.30	106	-9%	15.14	93	89.8%	165,000	8.2%	140,214	-8.2%
Feb-22	10	25%	21	24%	0.48	105	-12%	10.50	129	90.7%	76,500	-25.4%	126,550	-13.0%
Mar-22	11	0%	25	0%	0.44	110	-9%	10.00	102	94.1%	165,000	153.8%	203,255	100.1%
Apr-22	9	-25%	15	-42%	0.60	110	-11%	12.22	75	93.0%	144,250	60.3%	171,056	40.6%
May-22	12	-37%	34	55%	0.35	119	3%	9.92	102	94.9%	190,500	41.1%	215,042	54.9%
Jun-22	12	0%	29	12%	0.41	120	-2%	10.00	51	94.6%	201,750	30.2%	246,167	58.6%
Jul-22	18	80%	33	22%	0.55	118	-6%	6.56	110	95.0%	171,000	29.1%	187,778	21.4%
Aug-22	20	54%	37	68%	0.54	123	5%	6.15	75	92.3%	139,000	32.4%	168,945	14.4%
Sep-22	12	33%	12	-37%	1.00	118	2%	9.83	102	91.5%	93,500	-23.8%	143,242	-9.4%
Oct-22	3	-40%	8	-47%	0.38	117	13%	39.00	222	96.1%	360,000	215.8%	345,333	185.9%
Nov-22	11	10%	14	-30%	0.79	102	3%	9.27	95	91.0%	165,000	61.0%	180,034	9.3%
Dec-22	8	14%	21	17%	0.38	109	10%	13.63	114	87.7%	107,250	-30.8%	105,063	-34.6%
2022	133	9%	272	5%	0.49	113	-2%	10.20	97	93.1%	157,000	37.1%	179,635	25.8%
Jan-23	3	-57%	13	-43%	0.23	105	-1%	35.00	53	96.9%	59,000	-64.2%	119,000	-15.1%
Feb-23	3	-70%	20	-5%	0.15	104	-1%	34.67	122	94.7%	202,000	164.1%	170,667	34.9%
Mar-23	9	-18%	19	-24%	0.47	108	-2%	12.00	141	89.1%	145,000	-12.1%	132,333	-34.9%
Apr-23	5	-44%	21	40%	0.24	117	6%	23.40	92	90.6%	155,000	7.5%	164,700	-3.7%
May-23	10	-17%	35	3%	0.29	127	7%	12.70	67	93.4%	172,000	-9.7%	198,950	-7.5%
Jun-23	8	-33%	23	-21%	0.35	129	8%	16.13	136	93.6%	182,500	-9.5%	268,488	9.1%
Jul-23	6	-67%	20	-39%	0.30	133	13%	22.17	43	91.3%	107,500	-37.1%	159,583	-15.0%
Aug-23	5	-75%	24	-35%	0.21	132	7%	26.40	91	87.7%	123,000	-11.5%	109,800	-35.0%
Sep-23	8	-33%	23	92%	0.35	134	14%	16.75	128	89.7%	97,500	4.3%	118,500	-17.3%
Oct-23	14	367%	14	75%	1.00	123	5%	8.79	87	93.8%	175,500	-51.3%	185,975	-46.1%
Nov-23	8	-27%	14	0%	0.57	113	11%	14.13	122	90.3%	97,500	-40.9%	129,750	-27.9%
Dec-23														
2023	79	-37%	226	-10%	0.35	120	6%	16.77	101	92.1%	152,000	-5.0%	166,039	-10.0%

CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	8	0%	18	-5%	0.44	115	11%	14.38	91	84.4%	122,000	-39.9%	119,875	-40.0%
Feb-13	2	-80%	15	-32%	0.13	113	12%	56.50	68	84.8%	89,000	-29.1%	89,000	-30.2%
Mar-13	3	-77%	17	0%	0.18	117	22%	39.00	161	89.5%	175,000	75.0%	179,000	62.4%
Apr-13	10	11%	21	-5%	0.48	117	11%	11.70	102	89.6%	128,500	16.8%	135,300	4.5%
May-13	10	67%	43	8%	0.23	130	8%	13.00	93	89.9%	152,500	48.8%	157,375	65.7%
Jun-13	10	0%	27	-13%	0.37	133	12%	13.30	125	88.8%	126,250	-23.8%	121,850	-25.8%
Jul-13	10	25%	27	-4%	0.37	138	10%	13.80	89	88.2%	108,500	-20.2%	107,000	-22.7%
Aug-13	6	-25%	18	-45%	0.33	135	1%	22.50	98	84.4%	60,000	-30.6%	74,167	-37.6%
Sep-13	6	-25%	21	50%	0.29	131	-1%	21.83	144	91.2%	106,000	-46.1%	127,000	-25.6%
Oct-13	6	50%	21	0%	0.29	132	-2%	22.00	118	87.8%	120,500	103.4%	111,167	-8.4%
Nov-13	5	0%	14	-22%	0.36	126	2%	25.20	69	92.0%	130,000	16.1%	175,980	82.9%
Dec-13	7	-42%	9	-36%	0.78	110	-6%	15.71	94	89.4%	125,000	-0.8%	134,986	-17.2%
2013	83	-18%	251	-10%	0.33	125	6%	18.04	104	88.8%	124,000	-4.6%	127,567	-8.2%
Jan-14	9	13%	10	-44%	0.90	100	-13%	11.11	123	86.5%	115,000	-5.7%	111,556	-6.9%
Feb-14	1	-50%	10	-33%	0.10	103	-9%	103.00	303	82.9%	165,000	85.4%	165,000	85.4%
Mar-14	4	33%	20	18%	0.20	107	-9%	26.75	104	91.0%	130,000	-25.7%	119,375	-33.3%
Apr-14	11	10%	45	114%	0.24	127	9%	11.55	158	87.3%	65,000	-49.4%	101,318	-25.1%
May-14	12	20%	33	-23%	0.36	137	5%	11.42	105	88.9%	128,000	-16.1%	150,125	-4.6%
Jun-14	11	10%	23	-15%	0.48	137	3%	12.45	71	87.8%	156,000	23.6%	146,855	20.5%
Jul-14	9	-10%	26	-4%	0.35	142	3%	15.78	136	85.3%	95,000	-12.4%	104,056	-2.8%
Aug-14	7	17%	16	-11%	0.44	140	4%	20.00	77	94.0%	150,000	150.0%	134,343	81.1%
Sep-14	10	67%	15	-29%	0.67	125	-5%	12.50	93	92.0%	104,500	-1.4%	137,700	8.4%
Oct-14	6	0%	25	19%	0.24	119	-10%	19.83	93	89.0%	113,500	-5.8%	118,033	6.2%
Nov-14	4	-20%	15	7%	0.27	114	-10%	28.50	72	89.1%	136,500	5.0%	141,000	-19.9%
Dec-14	7	0%	15	67%	0.47	109	-1%	15.57	91	84.6%	68,000	-45.6%	88,729	-34.3%
2014	91	10%	253	1%	0.36	122	-2%	16.04	107	88.6%	110,000	-11.3%	124,452	-2.4%
Jan-15	5	-44%	6	-40%	0.83	106	6%	21.20	108	81.5%	90,000	-21.7%	89,300	-20.0%
Feb-15	3	200%	14	40%	0.21	108	5%	36.00	157	93.2%	200,000	21.2%	151,667	-8.1%
Mar-15	9	125%	23	15%	0.39	107	0%	11.89	136	91.5%	130,000	0.0%	115,222	-3.5%
Apr-15	5	-55%	26	-42%	0.19	110	-13%	22.00	166	90.4%	125,000	92.3%	145,400	43.5%
May-15	8	-33%	18	-45%	0.44	113	-18%	14.13	50	89.9%	121,000	-5.5%	121,625	-19.0%
Jun-15	10	-9%	33	43%	0.30	120	-12%	12.00	65	89.5%	124,500	-20.2%	132,000	-10.1%
Jul-15	6	-33%	22	-15%	0.27	81	-43%	13.50	121	91.9%	151,500	59.5%	172,250	65.5%
Aug-15	7	0%	58	263%	0.12	122	-13%	17.43	49	90.9%	90,000	-40.0%	159,214	18.5%
Sep-15	12	20%	13	-13%	0.92	112	-10%	9.33	85	86.4%	102,500	-1.9%	115,792	-15.9%
Oct-15	4	-33%	23	-8%	0.17	99	-17%	24.75	40	86.4%	80,000	-29.5%	111,000	-6.0%
Nov-15	6	50%	17	13%	0.35	103	-10%	17.17	108	92.6%	212,750	55.9%	201,250	42.7%
Dec-15	2	-71%	7	-53%	0.29	96	-12%	48.00	136	91.3%	157,000	130.9%	157,000	76.9%
2015	77	-15%	260	3%	0.30	106	-13%	16.58	94	89.8%	124,000	12.7%	135,864	9.2%
Jan-16	3	-40%	14	133%	0.21	99	-7%	33.00	65	93.5%	85,000	-5.6%	95,165	6.6%
Feb-16	7	133%	21	50%	0.33	105	-3%	15.00	183	89.3%	160,000	-20.0%	157,857	4.1%
Mar-16	3	-67%	9	-61%	0.33	106	-1%	35.33	66	89.2%	103,000	-20.8%	93,333	-19.0%
Apr-16	7	40%	23	-12%	0.30	114	4%	16.29	75	92.6%	139,000	11.2%	128,643	-11.5%
May-16	8	0%	19	6%	0.42	116	3%	14.50	75	93.4%	85,500	-29.3%	97,313	-20.0%
Jun-16	6	-40%	24	-27%	0.25	124	3%	20.67	84	86.7%	98,000	-21.3%	116,167	-12.0%
Jul-16	8	33%	20	-9%	0.40	115	42%	14.38	151	89.7%	118,000	-22.1%	145,625	-15.5%
Aug-16	2	-71%	30	-48%	0.07	128	5%	64.00	107	97.1%	300,050	233.4%	300,050	88.5%
Sep-16	7	-42%	18	38%	0.39	132	18%	18.86	91	91.5%	105,000	2.4%	109,071	-5.8%
Oct-16	6	50%	8	-65%	0.75	117	18%	19.50	136	80.7%	97,500	21.9%	89,000	-19.8%
Nov-16	4	-33%	16	-6%	0.25	109	6%	27.25	122	94.0%	104,250	-51.0%	133,750	-33.5%
Dec-16	3	50%	17	143%	0.18	113	18%	37.67	119	92.6%	134,500	-14.3%	156,833	-0.1%
2016	64	-17%	219	-16%	0.29	115	8%	21.53	110	90.6%	109,000	-12.1%	126,791	-6.7%
Jan-17	4	33%	6	-57%	0.67	105	6%	26.25	197	80.6%	117,750	38.5%	120,625	26.8%
Feb-17	4	-43%	9	-57%	0.44	101	-4%	25.25	183	86.0%	86,500	-45.9%	92,225	-41.6%
Mar-17	3	0%	35	289%	0.09	124	17%	41.33	82	83.8%	58,000	-43.7%	90,767	-2.7%
Apr-17	11	57%	11	-52%	1.00	115	1%	10.45	115	88.1%	40,000	-71.2%	80,818	-37.2%
May-17	9	13%	26	37%	0.35	125	8%	13.89	126	91.8%	87,500	2.3%	110,022	13.1%
Jun-17	14	133%	34	42%	0.41	135	9%	9.64	136	89.3%	82,500	-15.8%	97,464	-16.1%
Jul-17	11	38%	9	-55%	1.22	122	6%	11.09	108	91.7%	195,000	65.3%	191,318	31.4%
Aug-17	14	600%	21	-30%	0.67	118	-8%	8.43	116	92.4%	162,250	-45.9%	162,893	-45.7%
Sep-17	9	29%	16	-11%	0.56	107	-19%	11.89	101	90.1%	110,000	4.8%	137,778	26.3%
Oct-17	4	-33%	20	150%	0.20	109	-7%	27.25	173	85.9%	131,250	34.6%	139,375	56.6%
Nov-17	7	75%	14	-13%	0.50	99	-9%	14.14	104	85.3%	131,000	25.7%	113,143	-15.4%
Dec-17	3	0%	5	-71%	0.60	83	-27%	27.67	126	87.5%	85,000	-36.8%	93,167	-40.6%
2017	93	45%	206	-6%	0.45	112	-3%	14.44	124	89.4%	115,000	5.5%	124,961	-1.4%
Jan-18	8	100%	13	117%	0.62	86	-18%	10.75	133	84.0%	80,000	-32.1%	127,500	5.7%
Feb-18	4	0%	13	44%	0.31	89	-12%	22.25	132	88.6%	140,000	61.8%	130,000	41.0%
Mar-18	6	100%	12	-66%	0.50	86	-31%	14.33	103	94.2%	99,500	71.6%	143,500	58.1%
Apr-18	8	-27%	28	155%	0.29	96	-17%	12.00	109	92.2%	136,250	240.6%	128,088	58.5%
May-18	9	0%	31	19%	0.29	112	-10%	12.44	67	89.5%	55,000	-37.1%	91,167	-17.1%
Jun-18	6	-57%	22	-35%	0.27	118	-13%	19.67	86	96.4%	103,500	25.5%	147,167	51.0%
Jul-18	9	-18%	21	133%	0.43	122	0%	13.56	82	89.9%	102,000	-47.7%	146,000	-23.7%
Aug-18	10	-29%	17	-19%	0.59	112	-5%	11.20	71	89.8%	44,250	-72.7%	76,775	-52.9%
Sep-18	5	-44%	26	63%	0.19	126	18%	25.20	82	89.8%	127,500	15.9%	165,000	19.8%
Oct-18	7	75%	32	60%	0.22	134	23%	19.14	139	90.3%	60,000	-54.3%	89,643	-35.7%
Nov-18	7	0%	20	43%	0.35	129	30%	18.43	87	91.2%	185,000	41.2%	172,606	52.6%
Dec-18	8	167%	11	120%	0.73	125	51%	15.63	88	92.7%	81,500	-4.1%	176,063	89.0%
2018	87	-6%	246	19%	0.35	111	-1%	15.34	96	90.7%	100,000	-13.0%	129,657	3.8%

CENSUS DIVISION 4														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	2	-75%	14	8%	0.14	125	45%	62.50	124	90.7%	117,450	46.8%	117,450	-7.9%
Feb-19	4	0%	19	46%	0.21	133	49%	33.25	108	92.5%	139,500	-0.4%	162,750	25.2%
Mar-19	6	0%	20	67%	0.30	135	57%	22.50	131	88.3%	112,750	13.3%	129,000	-10.1%
Apr-19	4	-50%	28	0%	0.14	151	57%	37.75	86	91.2%	147,500	8.3%	155,000	21.0%
May-19	12	33%	28	-10%	0.43	152	36%	12.67	113	93.4%	119,000	116.4%	119,075	30.6%
Jun-19	3	-50%	24	9%	0.13	165	40%	55.00	46	93.5%	95,000	-8.2%	108,000	-26.6%
Jul-19	7	-22%	15	-29%	0.47	157	29%	22.43	105	88.8%	155,000	52.0%	147,643	1.1%
Aug-19	8	-20%	21	24%	0.38	148	32%	18.50	91	91.8%	193,500	337.3%	247,738	222.7%
Sep-19	8	60%	15	-42%	0.53	129	2%	16.13	110	87.4%	117,500	-7.8%	123,888	-24.9%
Oct-19	6	-14%	21	-34%	0.29	128	-4%	21.33	123	92.5%	111,250	85.4%	107,583	20.0%
Nov-19	4	-43%	24	20%	0.17	133	3%	33.25	91	83.4%	70,000	-62.2%	98,750	-42.8%
Dec-19	7	-13%	8	-27%	0.88	119	-5%	17.00	132	87.6%	130,000	59.5%	109,643	-37.7%
2019	71	-18%	237	-4%	0.30	140	25%	23.59	108	90.3%	124,000	24.0%	138,694	7.0%
Jan-20	3	50%	18	29%	0.17	118	-6%	39.33	114	91.7%	150,000	27.7%	115,833	-1.4%
Feb-20	1	-75%	13	-32%	0.08	114	-14%	114.00	258	80.0%	8,000	-94.3%	8,000	-95.1%
Mar-20	-	-100%	20	0%	-	122	-10%	-	-	-	-	-	-	-
Apr-20	2	-50%	14	-50%	0.14	117	-23%	58.50	128	90.1%	67,500	-54.2%	67,500	-56.5%
May-20	6	-50%	30	7%	0.20	123	-19%	20.50	114	86.4%	78,000	-34.5%	79,250	-33.4%
Jun-20	7	133%	21	-13%	0.33	129	-22%	18.43	137	90.1%	142,000	49.5%	220,786	104.4%
Jul-20	9	29%	17	13%	0.53	124	-21%	13.78	72	91.5%	59,000	-61.9%	76,044	-48.5%
Aug-20	6	-25%	15	-29%	0.40	122	-18%	20.33	91	88.7%	107,000	-44.7%	109,650	-55.7%
Sep-20	7	-13%	22	47%	0.32	122	-5%	17.43	93	87.1%	160,000	36.2%	161,143	30.1%
Oct-20	9	50%	18	-14%	0.50	114	-11%	12.67	99	89.9%	139,000	24.9%	135,222	25.7%
Nov-20	3	-25%	16	-33%	0.19	106	-20%	35.33	34	93.5%	199,000	184.3%	184,667	87.0%
Dec-20	9	29%	14	75%	0.64	100	-16%	11.11	47	93.4%	169,500	30.4%	215,778	96.8%
2020	62	-13%	218	-8%	0.28	118	-16%	22.76	93	90.4%	133,500	7.7%	140,239	1.1%
Jan-21	6	100%	17	-6%	0.35	99	-16%	16.50	137	89.5%	152,500	1.7%	152,813	31.9%
Feb-21	6	500%	16	23%	0.38	102	-11%	17.00	159	96.6%	166,600	1982.5%	177,200	2115.0%
Mar-21	10	-	22	10%	0.45	103	-16%	10.30	106	93.3%	48,500	-	102,900	-
Apr-21	10	400%	23	64%	0.43	107	-9%	10.70	100	89.9%	90,000	33.3%	105,350	56.1%
May-21	17	183%	19	-37%	0.89	99	-20%	5.82	104	94.9%	143,000	83.3%	142,847	80.2%
Jun-21	11	57%	24	14%	0.46	105	-19%	9.55	132	93.5%	175,000	23.2%	166,618	-24.5%
Jul-21	8	-11%	22	29%	0.36	107	-14%	13.38	117	94.4%	124,250	110.6%	153,625	102.0%
Aug-21	13	117%	19	27%	0.68	100	-18%	7.69	89	92.9%	105,000	-1.9%	147,654	34.7%
Sep-21	8	14%	15	-32%	0.53	98	-20%	12.25	84	94.6%	173,350	8.3%	175,400	8.8%
Oct-21	5	-44%	13	-28%	0.38	88	-23%	17.60	123	90.6%	114,000	-18.0%	120,780	-10.7%
Nov-21	7	133%	17	6%	0.41	84	-21%	12.00	92	95.1%	67,000	-66.3%	141,214	-23.5%
Dec-21	5	-44%	16	14%	0.31	87	-13%	17.40	107	90.2%	150,000	-11.5%	139,000	-35.6%
2021	106	71%	223	2%	0.48	98	-16%	11.12	110	93.3%	114,500	-14.2%	143,046	2.0%
Jan-22	5	-17%	20	18%	0.25	94	-5%	18.80	85	90.6%	165,000	8.2%	135,800	-11.1%
Feb-22	8	33%	16	0%	0.50	91	-11%	11.38	147	92.6%	76,500	-54.1%	139,625	-21.2%
Mar-22	11	10%	23	5%	0.48	96	-7%	8.73	102	94.1%	165,000	240.2%	203,255	97.5%
Apr-22	8	-20%	13	-43%	0.62	95	-11%	11.88	79	93.0%	202,125	124.6%	182,688	73.4%
May-22	10	-41%	30	58%	0.33	102	3%	10.20	99	94.2%	170,000	18.9%	160,550	12.4%
Jun-22	12	9%	25	4%	0.48	102	-3%	8.50	51	94.6%	201,750	15.3%	246,167	47.7%
Jul-22	15	88%	28	27%	0.54	102	-5%	6.80	120	94.8%	175,000	40.8%	179,800	17.0%
Aug-22	18	38%	33	74%	0.55	108	8%	6.00	62	93.4%	120,000	14.3%	164,939	11.7%
Sep-22	12	50%	12	-20%	1.00	103	5%	8.58	102	91.5%	93,500	-46.1%	143,242	-18.3%
Oct-22	3	-40%	6	-54%	0.50	101	15%	33.67	222	96.1%	360,000	215.8%	345,333	185.9%
Nov-22	10	43%	12	-29%	0.83	86	2%	8.60	85	90.7%	170,500	154.5%	189,550	34.2%
Dec-22	8	60%	16	0%	0.50	90	3%	11.25	114	87.7%	107,250	-28.5%	105,063	-24.4%
2022	120	13%	234	5%	0.51	98	-1%	9.75	96	93.2%	156,750	36.9%	176,747	23.6%
Jan-23	2	-60%	12	-40%	0.17	89	-5%	44.50	70	94.5%	52,000	-68.5%	52,000	-61.7%
Feb-23	2	-75%	17	6%	0.12	90	-1%	45.00	146	95.6%	141,500	85.0%	141,500	1.3%
Mar-23	9	-18%	15	-35%	0.60	92	-4%	10.22	141	89.1%	145,000	-12.1%	132,333	-34.9%
Apr-23	4	-50%	18	38%	0.22	100	5%	25.00	101	91.7%	140,000	-30.7%	152,125	-16.7%
May-23	10	0%	27	-10%	0.37	104	2%	10.40	67	93.4%	172,000	1.2%	198,950	23.9%
Jun-23	5	-58%	21	-16%	0.24	109	7%	21.80	89	92.7%	150,000	-25.7%	231,000	-6.2%
Jul-23	5	-67%	17	-39%	0.29	111	9%	22.20	40	89.0%	105,000	-40.0%	111,300	-38.1%
Aug-23	5	-72%	21	-36%	0.24	111	3%	22.20	91	87.7%	123,000	2.5%	109,800	-33.4%
Sep-23	8	-33%	16	33%	0.50	107	4%	13.38	128	89.7%	97,500	4.3%	118,500	-17.3%
Oct-23	11	267%	12	100%	0.92	101	0%	9.18	72	93.9%	169,000	-53.1%	188,423	-45.4%
Nov-23	7	-30%	9	-25%	0.78	90	5%	12.86	132	87.8%	60,000	-64.8%	99,000	-47.8%
Dec-23														
2023	68	-39%	185	-15%	0.37	100	2%	16.24	97	91.6%	139,375	-12.9%	149,267	-17.9%

Monthly Sales Comparison



SALES

29

↓ 21.6% Y/Y ↓ 18.8% YTD
10-year average spread

↑ 27.8% ↑ 13.5% YTD

NEW LISTINGS

30

↓ 30.2% Y/Y ↓ 15.4% YTD
10-year average spread

↓ 28.6% ↓ 14.2% YTD

INVENTORY

227

↓ 20.9% Y/Y Monthly trend*
10-year average spread

↓ 27.8% ↓ 15.3% YTD

MONTHS OF SUPPLY

7.83

↑ 0.9% Y/Y Monthly trend*
10-year average spread

↓ 46.9% ↓ 29.0% YTD



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 174,550

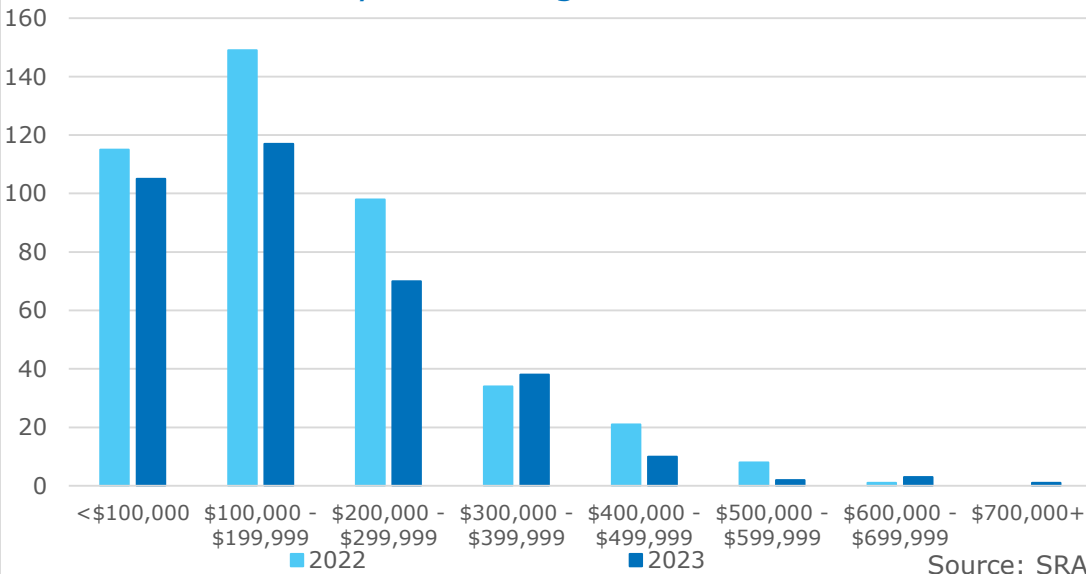
↑ 12.8% Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	25	-24%	25	-24%	176	-21%	7.04	4%	96	\$167,736	23%
Semi-Detached	0	-	0	-	3	-67%	-	-	-	-	-
Row/Townhouse	0	-	0	-	1	-	-	-	-	-	-
Apartment	0	-	0	-	3	-	-	-	-	-	-
Acreage	2	-33%	4	-43%	31	-14%	15.50	29%	131	\$354,000	-1%
Mobile	1	0%	0	-100%	7	0%	7.00	0%	45	\$75,000	-48%
Mutli-Family	1	-	1	0%	6	-45%	6.00	-	18	\$85,550	-
Total Residential	29	-22%	30	-30%	227	-21%	7.83	1%	94	\$174,550	13%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	23	28%	42	-29%	314	-28%	14.73	-47%	110	\$162,058	8%

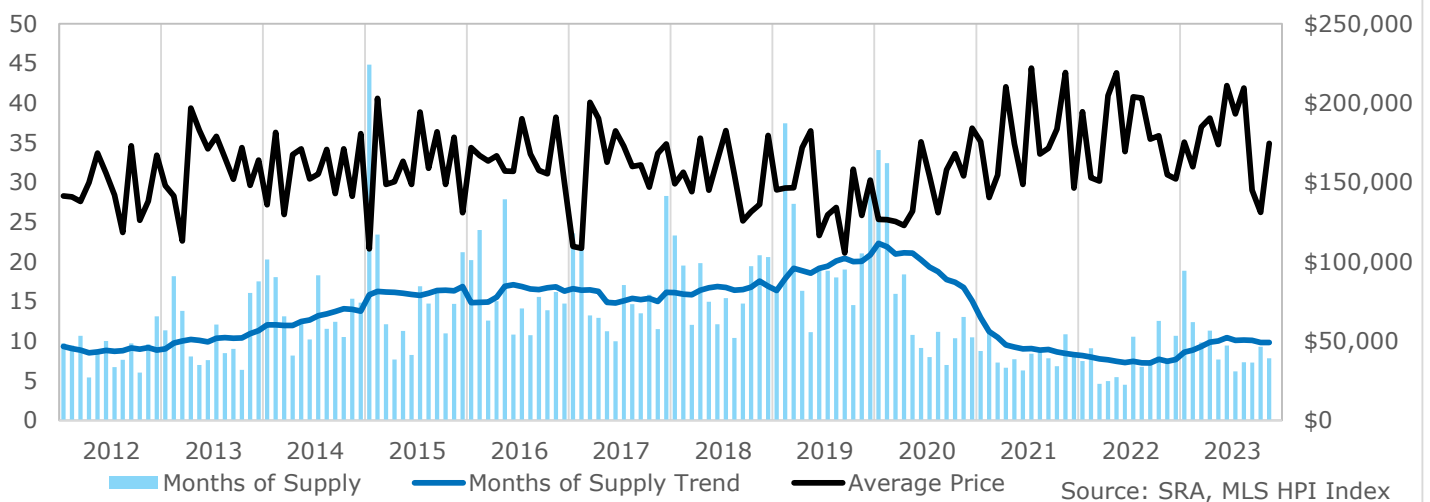
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	300	-21%	486	-16%	217	1%	7.96	28%	99	\$163,695	-6%
Semi-Detached	1	-	4	-69%	4	-38%	42.00	-	16	\$260,000	-
Row/Townhouse	0	-100%	1	-50%	0	-33%	-	-	-	-	-
Apartment	1	0%	6	100%	2	64%	18.00	64%	154	\$140,000	-22%
Acreage	37	9%	72	-6%	39	40%	11.68	29%	102	\$293,197	4%
Mobile	5	0%	14	27%	8	51%	18.40	51%	117	\$172,600	14%
Mutli-Family	2	-60%	9	-44%	8	-13%	45.50	117%	67	\$347,775	59%
Total Residential	346	-19%	592	-15%	279	5%	8.86	30%	99	\$178,946	-2%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	305	13%	690	-14%	329	-15%	12.46	-29%	103	\$162,582	10%

Residential Months of Supply and Price



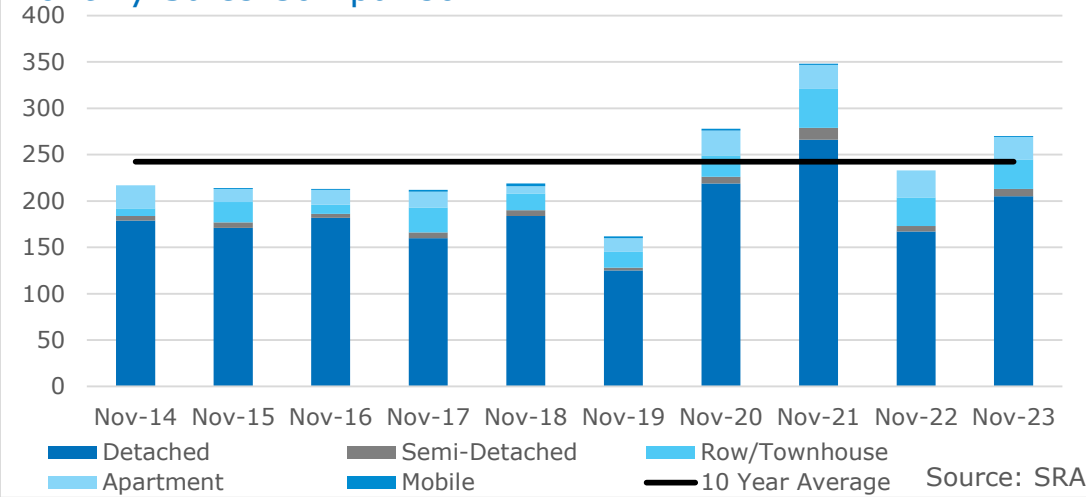
CENSUS DIVISION 5														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	19	6%	40	8%	0.48	216	23%	11.37	138	93.8%	135,000	9.1%	148,003	4.6%
Feb-13	12	-37%	35	-17%	0.34	218	22%	18.17	125	91.2%	127,500	2.0%	141,458	0.4%
Mar-13	17	-15%	45	-31%	0.38	235	10%	13.82	82	92.4%	114,500	-3.2%	113,129	-18.0%
Apr-13	30	-21%	61	30%	0.49	242	17%	8.07	95	93.8%	150,050	1.4%	196,907	31.3%
May-13	37	32%	86	8%	0.43	259	10%	7.00	106	92.3%	175,000	6.4%	182,811	8.5%
Jun-13	37	42%	78	5%	0.47	281	8%	7.59	66	94.9%	159,000	6.9%	171,073	9.8%
Jul-13	26	-33%	95	40%	0.27	314	20%	12.08	52	95.2%	173,500	36.6%	179,077	26.1%
Aug-13	36	6%	55	-14%	0.65	306	18%	8.50	103	92.5%	146,750	16.9%	165,686	39.9%
Sep-13	33	27%	61	-6%	0.54	297	18%	9.00	79	93.2%	135,000	5.9%	152,039	-12.2%
Oct-13	41	5%	51	6%	0.80	262	11%	6.39	95	92.3%	155,000	29.2%	171,996	36.3%
Nov-13	16	-33%	46	5%	0.35	257	12%	16.06	100	91.4%	130,000	3.2%	148,094	7.2%
Dec-13	13	-19%	27	23%	0.48	228	9%	17.54	80	90.4%	163,000	-11.2%	164,000	-1.9%
2013	317	-3%	680	4%	0.47	260	15%	9.83	91	93.1%	148,000	13.8%	166,009	14.5%
Jan-14	11	-42%	33	-18%	0.33	223	3%	20.27	57	90.6%	115,000	-14.8%	135,855	-8.2%
Feb-14	13	8%	39	11%	0.33	235	8%	18.08	121	88.8%	158,000	23.9%	181,577	28.4%
Mar-14	18	6%	45	0%	0.40	236	0%	13.11	100	89.7%	125,000	9.2%	129,800	14.7%
Apr-14	31	3%	67	10%	0.46	254	5%	8.19	91	93.2%	159,000	6.0%	167,527	-14.9%
May-14	23	-38%	85	-1%	0.27	289	12%	12.57	78	95.2%	167,000	-4.6%	171,167	-6.4%
Jun-14	30	-19%	73	-6%	0.41	306	9%	10.20	115	89.9%	139,000	-12.6%	152,170	-11.0%
Jul-14	18	-31%	89	-6%	0.20	329	5%	18.28	72	91.5%	167,750	-3.3%	155,244	-13.3%
Aug-14	29	-19%	65	18%	0.45	335	9%	11.55	92	93.8%	157,000	7.0%	170,872	3.1%
Sep-14	26	-21%	50	-18%	0.52	323	9%	12.42	62	89.3%	130,000	-3.7%	143,077	-5.9%
Oct-14	28	-32%	46	-10%	0.61	294	12%	10.50	69	94.3%	159,450	2.9%	171,100	-0.5%
Nov-14	18	13%	45	-2%	0.40	276	7%	15.33	79	91.9%	97,500	-25.0%	141,361	-4.5%
Dec-14	17	31%	32	19%	0.53	252	11%	14.82	101	92.2%	171,000	4.9%	180,744	10.2%
2014	262	-17%	669	-2%	0.39	279	8%	12.79	87	92.0%	145,000	-2.0%	159,406	-4.0%
Jan-15	6	-45%	49	48%	0.12	269	21%	44.83	160	89.4%	87,450	-24.0%	108,067	-20.5%
Feb-15	12	-8%	41	5%	0.29	281	20%	23.42	117	89.3%	210,500	33.2%	203,000	11.8%
Mar-15	25	39%	70	56%	0.36	303	28%	12.12	119	92.3%	154,500	23.6%	148,824	14.7%
Apr-15	39	26%	70	4%	0.56	300	18%	7.69	102	92.4%	135,000	-15.1%	150,508	-10.2%
May-15	30	30%	91	7%	0.33	338	17%	11.27	98	92.9%	152,500	-8.7%	163,317	-4.6%
Jun-15	41	37%	86	18%	0.48	339	11%	8.27	85	90.5%	136,000	-2.2%	148,741	-2.3%
Jul-15	22	22%	96	8%	0.23	372	13%	16.91	104	92.1%	161,000	-4.0%	194,377	25.2%
Aug-15	25	-14%	53	-18%	0.47	368	10%	14.72	79	92.4%	152,000	-3.2%	158,828	-7.0%
Sep-15	22	-15%	69	38%	0.32	362	12%	16.45	88	93.1%	183,500	41.2%	181,814	27.1%
Oct-15	33	18%	78	70%	0.42	362	23%	10.97	87	90.2%	145,000	-9.1%	148,761	-13.1%
Nov-15	23	28%	37	-18%	0.62	338	22%	14.70	119	91.4%	175,000	79.5%	178,424	26.2%
Dec-15	14	-18%	32	0%	0.44	297	18%	21.21	68	89.3%	117,500	-31.3%	130,964	-27.5%
2015	292	11%	772	15%	0.38	327	17%	13.46	97	91.6%	152,000	4.8%	160,157	0.5%
Jan-16	15	150%	40	-18%	0.38	303	13%	20.20	136	89.2%	170,000	94.4%	172,000	59.2%
Feb-16	14	17%	64	56%	0.22	336	20%	24.00	102	93.0%	155,000	-26.4%	166,986	-17.7%
Mar-16	26	4%	57	-19%	0.46	327	8%	12.58	122	89.5%	154,000	-0.3%	163,588	9.9%
Apr-16	24	-38%	92	31%	0.26	361	20%	15.04	94	93.5%	164,000	21.5%	166,829	10.8%
May-16	14	-53%	81	-11%	0.17	390	15%	27.86	177	91.0%	147,500	-3.3%	157,214	-3.7%
Jun-16	35	-15%	81	-6%	0.43	378	12%	10.80	108	91.1%	155,000	14.0%	156,929	5.5%
Jul-16	29	32%	98	2%	0.30	409	10%	14.10	70	93.4%	175,000	8.7%	190,134	-2.2%
Aug-16	38	52%	71	34%	0.54	408	11%	10.74	81	92.6%	168,750	11.0%	167,945	5.7%
Sep-16	26	18%	70	1%	0.37	405	12%	15.58	116	89.2%	135,000	-26.4%	157,596	-13.3%
Oct-16	27	-18%	56	-28%	0.48	375	4%	13.89	95	90.5%	140,000	-3.4%	155,370	4.4%
Nov-16	22	-4%	51	38%	0.43	356	5%	16.18	111	91.9%	155,500	-11.1%	191,000	7.0%
Dec-16	22	57%	30	-6%	0.73	324	9%	14.73	99	91.4%	137,500	17.0%	149,768	14.4%
2016	292	0%	791	2%	0.37	364	11%	14.97	104	91.5%	155,000	2.0%	166,280	3.8%
Jan-17	14	-7%	51	28%	0.27	330	9%	23.57	117	89.4%	84,750	-50.1%	109,643	-36.3%
Feb-17	16	14%	53	-17%	0.30	347	3%	21.69	94	91.9%	84,750	-45.3%	108,528	-35.0%
Mar-17	26	0%	67	18%	0.39	344	5%	13.23	117	93.2%	180,450	17.2%	200,489	22.6%
Apr-17	27	13%	68	-26%	0.40	349	-3%	12.93	140	91.6%	150,000	-8.5%	190,389	14.1%
May-17	33	136%	82	1%	0.40	371	-5%	11.24	121	93.1%	165,000	11.9%	162,818	3.6%
Jun-17	35	0%	51	-37%	0.69	349	-8%	9.97	94	93.6%	165,000	6.5%	182,493	16.3%
Jul-17	21	-28%	73	-26%	0.29	358	-12%	17.05	104	93.9%	170,000	-2.9%	172,876	-9.1%
Aug-17	25	-34%	76	7%	0.33	366	-10%	14.64	107	90.6%	149,900	-11.2%	160,076	-4.7%
Sep-17	27	4%	73	4%	0.37	365	-10%	13.52	105	92.1%	128,750	-4.6%	161,043	2.2%
Oct-17	21	-22%	44	-21%	0.48	333	-11%	15.86	115	90.7%	125,000	-10.7%	147,098	-5.3%
Nov-17	27	23%	33	-35%	0.82	311	-13%	11.52	107	91.5%	160,000	2.9%	168,219	-11.9%
Dec-17	10	-55%	27	-10%	0.37	283	-13%	28.30	122	93.0%	219,750	59.8%	174,250	16.3%
2017	282	-3%	698	-12%	0.40	342	-6%	14.56	112	92.3%	150,000	-3.2%	165,741	-0.3%
Jan-18	13	-7%	59	16%	0.22	303	-8%	23.31	71	89.9%	130,000	53.4%	149,131	36.0%
Feb-18	16	0%	45	-15%	0.36	312	-10%	19.50	141	91.2%	141,500	67.0%	156,406	44.1%
Mar-18	26	0%	52	-22%	0.50	313	-9%	12.04	105	92.2%	151,000	-16.3%	144,177	-28.1%
Apr-18	18	-33%	94	38%	0.19	357	2%	19.83	85	92.2%	148,000	-1.3%	177,944	-6.5%
May-18	27	-18%	95	16%	0.28	404	9%	14.96	133	91.5%	147,500	-10.6%	145,087	-10.9%
Jun-18	33	-6%	74	45%	0.45	400	15%	12.12	91	92.3%	170,000	3.0%	164,145	-10.1%
Jul-18	26	24%	72	-1%	0.36	401	12%	15.42	114	92.1%	152,500	-10.3%	182,663	5.7%
Aug-18	37	48%	59	-22%	0.63	384	5%	10.38	105	90.5%	117,000	-21.9%	154,841	-3.3%
Sep-18	26	-4%	57	-22%	0.46	383	5%	14.73	123	90.2%	80,500	-37.5%	125,746	-21.9%
Oct-18	18	-14%	42	-5%	0.43	350	5%	19.44	105	90.6%	99,250	-20.6%	131,583	-10.5%
Nov-18	16	-41%	34	3%	0.47	333	7%	20.81	130	93.5%	113,000	-29.4%	136,144	-19.1%
Dec-18	15	50%	27	0%	0.56	309	9%	20.60	113	92.4%	155,000	-29.5%	179,633	3.1%
2018	271	-4%	710	2%	0.38	354	3%	15.68	110	91.6%	140,000	-6.7%	153,934	-7.1%

CENSUS DIVISION 5														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	19	46%	54	-8%	0.35	319	5%	16.79	113	94.8%	89,000	-31.5%	145,342	-2.5%
Feb-19	9	-44%	42	-7%	0.21	337	8%	37.44	97	91.4%	93,000	-34.3%	146,489	-6.3%
Mar-19	13	-50%	55	6%	0.24	355	13%	27.31	103	90.2%	134,500	-10.9%	146,692	1.7%
Apr-19	24	33%	91	-3%	0.26	392	10%	16.33	131	93.0%	145,000	-2.0%	171,871	-3.4%
May-19	38	41%	99	4%	0.38	423	5%	11.13	113	91.6%	162,450	10.1%	182,500	25.8%
Jun-19	22	-33%	75	1%	0.29	428	7%	19.45	106	89.7%	110,000	-35.3%	116,511	-29.0%
Jul-19	23	-12%	73	1%	0.32	434	8%	18.87	105	91.0%	90,000	-41.0%	129,539	-29.1%
Aug-19	25	-32%	72	22%	0.35	451	17%	18.04	113	91.2%	122,000	4.3%	134,170	-13.3%
Sep-19	23	-12%	57	0%	0.40	437	14%	19.00	89	90.4%	90,000	11.8%	105,557	-16.1%
Oct-19	29	61%	61	45%	0.48	421	20%	14.52	117	91.2%	160,000	61.2%	158,300	20.3%
Nov-19	19	19%	46	35%	0.41	400	20%	21.05	112	90.8%	94,500	-16.4%	129,194	-5.1%
Dec-19	12	-20%	48	78%	0.25	367	19%	30.58	139	91.5%	105,850	-31.7%	151,475	-15.7%
2019	256	-6%	773	9%	0.33	397	12%	18.61	112	91.5%	124,250	-11.3%	145,448	-5.5%
Jan-20	11	-42%	50	-7%	0.22	375	18%	34.09	162	86.3%	112,000	25.8%	126,673	-12.8%
Feb-20	12	33%	53	26%	0.23	389	15%	32.42	139	92.3%	105,000	12.9%	126,583	-13.6%
Mar-20	26	100%	88	60%	0.30	415	17%	15.96	102	91.8%	119,611	-11.1%	125,303	-14.6%
Apr-20	22	-8%	47	-48%	0.47	405	3%	18.41	159	89.9%	98,000	-32.4%	122,826	-28.5%
May-20	37	-3%	71	-28%	0.52	399	-6%	10.78	121	90.1%	123,000	-24.3%	131,957	-27.7%
Jun-20	43	95%	83	11%	0.52	393	-8%	9.14	111	91.6%	158,000	43.6%	175,505	50.6%
Jul-20	48	109%	62	-15%	0.77	384	-12%	8.00	124	92.2%	135,000	50.0%	153,923	18.8%
Aug-20	34	36%	63	-13%	0.54	380	-16%	11.18	121	91.2%	122,500	0.4%	131,009	-2.4%
Sep-20	51	122%	64	12%	0.80	356	-19%	6.98	94	92.8%	150,000	66.7%	157,917	49.6%
Oct-20	33	14%	52	-15%	0.63	342	-19%	10.36	81	93.3%	140,000	-12.5%	168,027	6.1%
Nov-20	24	26%	50	9%	0.48	313	-22%	13.04	142	89.8%	136,500	44.4%	154,125	19.3%
Dec-20	28	133%	37	-23%	0.76	293	-20%	10.46	112	92.5%	159,500	50.7%	184,171	21.6%
2020	369	44%	720	-7%	0.51	370	-7%	12.04	116	91.6%	132,000	6.2%	150,674	3.6%
Jan-21	32	191%	40	-20%	0.80	280	-25%	8.75	146	92.5%	150,500	34.4%	175,746	38.7%
Feb-21	25	108%	50	-6%	0.50	284	-27%	11.36	87	92.3%	105,500	0.5%	140,412	10.9%
Mar-21	41	58%	76	-14%	0.54	299	-28%	7.29	120	92.2%	137,000	14.5%	154,696	23.5%
Apr-21	45	105%	65	38%	0.69	299	-26%	6.64	132	94.2%	189,000	92.9%	210,292	71.2%
May-21	41	11%	71	0%	0.58	316	-21%	7.71	127	94.8%	172,000	39.8%	174,400	32.2%
Jun-21	50	16%	86	4%	0.58	314	-20%	6.28	83	94.5%	124,500	-21.2%	148,724	-15.3%
Jul-21	38	-21%	65	5%	0.58	319	-17%	8.39	92	95.1%	162,500	20.4%	222,043	44.3%
Aug-21	34	0%	57	-10%	0.60	310	-18%	9.12	100	92.1%	157,500	28.6%	167,821	28.1%
Sep-21	39	-24%	51	-20%	0.76	305	-14%	7.82	98	94.9%	172,000	14.7%	171,477	8.6%
Oct-21	43	30%	53	2%	0.81	294	-14%	6.84	108	92.1%	187,500	33.9%	183,542	9.2%
Nov-21	25	4%	35	-30%	0.71	271	-13%	10.84	111	91.7%	180,000	31.9%	219,216	42.2%
Dec-21	30	7%	26	-30%	1.15	249	-15%	8.30	124	90.8%	137,500	-13.8%	146,392	-20.5%
2021	443	20%	675	-6%	0.66	295	-20%	7.99	111	93.3%	160,000	21.2%	176,348	17.0%
Jan-22	32	0%	35	-13%	0.91	240	-14%	7.50	112	94.1%	192,500	27.9%	194,481	10.7%
Feb-22	25	0%	31	-38%	0.81	227	-20%	9.08	144	92.2%	145,000	37.4%	153,048	9.0%
Mar-22	48	17%	71	-7%	0.68	222	-26%	4.63	119	94.6%	139,000	1.5%	150,898	-2.5%
Apr-22	44	-2%	58	-11%	0.76	218	-27%	4.95	118	95.0%	205,000	8.5%	204,623	-2.7%
May-22	45	10%	89	25%	0.51	246	-22%	5.47	95	94.3%	188,000	9.3%	219,156	25.7%
Jun-22	57	14%	89	3%	0.64	256	-18%	4.49	76	93.8%	153,000	22.9%	169,407	13.9%
Jul-22	29	-24%	91	40%	0.32	306	-4%	10.55	70	94.8%	182,500	12.3%	203,928	-8.2%
Aug-22	45	32%	65	14%	0.69	304	-2%	6.76	61	95.3%	174,900	11.0%	203,165	21.1%
Sep-22	40	3%	67	31%	0.60	301	-1%	7.53	78	92.7%	136,250	-20.8%	177,338	3.4%
Oct-22	24	-44%	61	15%	0.39	301	2%	12.54	74	91.3%	155,000	-17.3%	179,460	-2.2%
Nov-22	37	48%	43	23%	0.86	287	6%	7.76	85	91.7%	115,000	-36.1%	154,808	-29.4%
Dec-22	24	-20%	24	-8%	1.00	256	3%	10.67	119	90.3%	145,000	5.5%	152,121	3.9%
2022	450	2%	724	7%	0.62	264	-11%	7.03	94	93.7%	159,317	-0.4%	181,444	2.9%
Jan-23	14	-56%	32	-9%	0.44	264	10%	18.86	121	92.9%	165,000	-14.3%	175,300	-9.9%
Feb-23	21	-16%	34	10%	0.62	260	15%	12.38	100	93.0%	150,000	3.4%	159,910	4.5%
Mar-23	26	-46%	46	-35%	0.57	255	15%	9.81	102	93.0%	171,750	23.6%	185,038	22.6%
Apr-23	25	-43%	70	21%	0.36	283	30%	11.32	116	94.9%	180,000	-12.2%	190,420	-6.9%
May-23	39	-13%	78	-12%	0.50	299	22%	7.67	136	93.5%	153,500	-18.4%	173,918	-20.6%
Jun-23	33	-42%	73	-18%	0.45	311	21%	9.42	87	95.4%	212,000	38.6%	210,988	24.5%
Jul-23	49	69%	70	-23%	0.70	303	-1%	6.18	83	93.6%	181,000	-0.8%	193,214	-5.3%
Aug-23	42	-7%	65	0%	0.65	308	1%	7.33	87	95.5%	169,500	-3.1%	209,399	3.1%
Sep-23	39	-3%	39	-42%	1.00	285	-5%	7.31	90	92.4%	110,000	-19.3%	145,072	-18.2%
Oct-23	29	21%	55	-10%	0.53	269	-11%	9.28	101	87.6%	105,000	-32.3%	131,172	-26.9%
Nov-23	29	-22%	30	-30%	0.97	227	-21%	7.83	94	94.8%	120,000	4.3%	174,550	12.8%
Dec-23														
2023	346	-19%	592	-15%	0.58	279	5%	8.86	99	93.6%	159,500	-0.3%	178,946	-2.3%

CENSUS DIVISION 5														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	18	0%	36	9%	0.50	182	20%	10.11	144	93.5%	135,000	9.1%	145,947	3.1%
Feb-13	12	-29%	32	-14%	0.38	184	16%	15.33	125	91.2%	127,500	2.0%	141,458	-2.0%
Mar-13	15	-25%	38	-38%	0.39	198	5%	13.20	83	92.5%	114,500	-3.2%	111,367	-19.3%
Apr-13	24	-29%	52	24%	0.46	207	13%	8.63	102	92.7%	127,500	-13.9%	168,925	16.1%
May-13	33	22%	68	-6%	0.49	218	2%	6.61	116	92.3%	177,000	7.3%	182,864	6.2%
Jun-13	32	33%	71	15%	0.45	242	5%	7.56	67	95.0%	147,000	-1.2%	164,031	5.8%
Jul-13	25	-32%	80	27%	0.31	264	14%	10.56	52	94.9%	175,000	42.9%	179,440	28.2%
Aug-13	32	0%	42	-32%	0.76	251	6%	7.84	93	92.2%	145,500	20.0%	159,059	40.1%
Sep-13	31	24%	51	-6%	0.61	240	9%	7.74	82	93.7%	135,000	8.0%	151,719	-12.3%
Oct-13	33	-6%	42	5%	0.79	212	4%	6.42	102	93.1%	150,000	30.4%	151,041	26.1%
Nov-13	15	-32%	41	21%	0.37	208	7%	13.87	105	91.1%	130,000	9.5%	142,967	8.5%
Dec-13	11	-21%	23	28%	0.48	183	3%	16.64	76	92.0%	128,500	-28.2%	157,636	1.0%
2013	281	-8%	576	0%	0.49	216	8%	9.21	94	93.1%	142,000	11.9%	158,273	11.0%
Jan-14	10	-44%	31	-14%	0.32	182	0%	18.20	54	90.6%	116,500	-13.7%	140,440	-3.8%
Feb-14	11	-8%	33	3%	0.33	191	4%	17.36	127	91.7%	158,000	23.9%	191,227	35.2%
Mar-14	15	0%	40	5%	0.38	192	-3%	12.80	88	91.0%	140,000	22.3%	117,760	5.7%
Apr-14	26	8%	59	13%	0.44	214	3%	8.23	77	93.3%	156,750	22.9%	165,360	-2.1%
May-14	21	-36%	74	9%	0.28	245	12%	11.67	74	95.6%	167,000	-5.6%	170,802	-6.6%
Jun-14	28	-13%	62	-13%	0.45	256	6%	9.14	117	90.4%	136,500	-7.1%	146,504	-10.7%
Jul-14	16	-36%	81	1%	0.20	281	6%	17.56	74	90.7%	127,500	-27.1%	148,775	-17.1%
Aug-14	27	-16%	52	24%	0.52	284	13%	10.52	88	94.4%	155,000	6.5%	156,530	-1.6%
Sep-14	25	-19%	46	-10%	0.54	273	14%	10.92	63	88.7%	125,000	-7.4%	127,400	-16.0%
Oct-14	28	-15%	40	-5%	0.70	247	17%	8.82	69	94.3%	159,450	6.3%	171,100	13.3%
Nov-14	17	13%	39	-5%	0.44	232	12%	13.65	73	91.6%	105,000	-19.2%	144,382	1.0%
Dec-14	13	18%	29	26%	0.45	215	17%	16.54	107	92.3%	171,000	33.1%	182,127	15.5%
2014	237	-16%	586	2%	0.40	234	9%	11.86	83	92.4%	145,000	2.1%	154,714	-2.2%
Jan-15	6	-40%	38	23%	0.16	224	23%	37.33	160	89.4%	87,450	-24.9%	108,067	-23.1%
Feb-15	10	-9%	32	-3%	0.31	231	21%	23.10	86	89.6%	187,500	18.7%	177,100	-7.4%
Mar-15	22	47%	60	50%	0.37	248	29%	11.27	113	92.7%	157,250	12.3%	148,891	26.4%
Apr-15	33	27%	59	0%	0.56	244	14%	7.39	92	90.5%	135,000	-13.9%	142,418	-13.9%
May-15	30	43%	73	-1%	0.41	271	11%	9.03	98	92.9%	152,500	-8.7%	163,317	-4.4%
Jun-15	35	25%	73	18%	0.48	271	6%	7.74	84	91.3%	119,000	-12.8%	141,726	-3.3%
Jul-15	19	19%	82	1%	0.23	303	8%	15.95	111	94.2%	160,000	25.5%	193,595	30.1%
Aug-15	24	-11%	47	-10%	0.51	302	6%	12.58	80	92.1%	151,400	-2.3%	150,029	-4.2%
Sep-15	20	-20%	61	33%	0.33	303	11%	15.15	91	92.2%	169,500	35.6%	168,495	32.3%
Oct-15	29	4%	63	58%	0.46	303	23%	10.45	88	90.6%	130,000	-18.5%	136,262	-20.4%
Nov-15	20	18%	32	-18%	0.63	287	24%	14.35	108	92.0%	172,500	64.3%	172,063	19.2%
Dec-15	13	0%	28	-3%	0.46	253	18%	19.46	70	89.1%	120,000	-29.8%	137,346	-24.6%
2015	261	10%	648	11%	0.40	270	15%	12.41	94	91.7%	150,000	3.4%	153,571	-0.7%
Jan-16	12	100%	35	-8%	0.34	257	15%	21.42	124	87.1%	164,000	87.5%	139,708	29.3%
Feb-16	13	30%	50	56%	0.26	278	20%	21.38	98	93.1%	155,000	-17.3%	177,985	0.5%
Mar-16	24	9%	36	-40%	0.67	256	3%	10.67	129	88.9%	154,000	-2.1%	148,263	-0.4%
Apr-16	23	-30%	78	32%	0.29	288	18%	12.52	98	93.9%	172,500	27.8%	169,300	18.9%
May-16	12	-60%	68	-7%	0.18	308	14%	25.67	171	91.3%	147,500	-3.3%	160,500	-1.7%
Jun-16	33	-6%	73	0%	0.45	315	16%	9.55	106	90.9%	155,000	30.3%	155,227	9.5%
Jul-16	27	42%	68	-17%	0.40	329	9%	12.19	68	93.4%	175,000	9.4%	189,756	-2.0%
Aug-16	36	50%	64	36%	0.56	326	8%	9.06	82	92.5%	168,750	11.5%	165,664	10.4%
Sep-16	20	0%	62	2%	0.32	332	10%	16.60	111	90.0%	135,000	-20.4%	149,075	-11.5%
Oct-16	23	-21%	48	-24%	0.48	319	5%	13.87	97	90.4%	135,000	3.8%	151,000	10.8%
Nov-16	20	0%	45	41%	0.44	304	6%	15.20	108	91.7%	155,500	-9.9%	185,275	7.7%
Dec-16	19	46%	28	0%	0.68	280	11%	14.74	86	90.4%	145,000	20.8%	138,994	1.2%
2016	262	0%	655	1%	0.40	299	11%	13.71	102	91.4%	155,000	3.3%	161,753	5.3%
Jan-17	14	17%	41	17%	0.34	283	10%	20.21	117	89.4%	84,750	-48.3%	109,643	-21.5%
Feb-17	15	15%	46	-8%	0.33	298	7%	19.87	97	92.3%	97,500	-37.1%	111,097	-37.6%
Mar-17	21	-13%	48	33%	0.44	287	12%	13.67	125	93.8%	175,000	13.6%	199,225	34.4%
Apr-17	22	-4%	52	-33%	0.42	287	0%	13.05	124	91.3%	150,000	-13.0%	182,523	7.8%
May-17	26	117%	71	4%	0.37	311	1%	11.96	121	93.2%	149,250	1.2%	157,808	-1.7%
Jun-17	32	-3%	45	-38%	0.71	291	-8%	9.09	100	94.2%	164,500	6.1%	175,852	13.3%
Jul-17	20	-26%	62	-9%	0.32	294	-11%	14.70	102	93.8%	172,500	-1.4%	174,270	-8.2%
Aug-17	20	-44%	66	3%	0.30	301	-8%	15.05	97	91.3%	143,700	-14.8%	141,595	-14.5%
Sep-17	24	20%	58	-6%	0.41	293	-12%	12.21	102	91.2%	126,875	-6.0%	153,319	2.8%
Oct-17	20	-13%	37	-23%	0.54	270	-15%	13.50	111	90.3%	116,500	-13.7%	142,503	-5.6%
Nov-17	23	15%	27	-40%	0.85	251	-17%	10.91	110	91.5%	137,500	-11.6%	159,343	-14.0%
Dec-17	9	-53%	23	-18%	0.39	229	-18%	25.44	130	93.0%	232,000	60.0%	177,167	27.5%
2017	246	-6%	576	-12%	0.43	283	-5%	13.80	110	92.4%	149,200	-3.7%	159,501	-1.4%
Jan-18	11	-21%	37	-10%	0.30	234	-17%	21.27	66	91.1%	130,000	53.4%	139,836	27.5%
Feb-18	13	-13%	40	-13%	0.33	243	-18%	18.69	140	89.3%	138,000	41.5%	134,077	20.7%
Mar-18	24	14%	44	-8%	0.55	244	-15%	10.17	101	92.6%	148,500	-15.1%	138,275	-30.6%
Apr-18	17	-23%	76	46%	0.22	280	-2%	16.47	81	92.8%	140,000	-6.7%	177,529	-2.7%
May-18	23	-12%	81	14%	0.28	323	4%	14.04	130	92.7%	147,500	-1.2%	148,407	-6.0%
Jun-18	26	-19%	55	22%	0.47	312	7%	12.00	74	94.2%	150,000	-8.8%	157,673	-10.3%
Jul-18	23	15%	59	-5%	0.39	321	9%	13.96	119	92.4%	150,000	-13.0%	177,804	2.0%
Aug-18	34	70%	52	-21%	0.65	307	2%	9.03	105	90.9%	121,000	-15.8%	157,621	11.3%
Sep-18	21	-13%	45	-22%	0.47	306	4%	14.57	120	89.3%	80,000	-36.9%	114,167	-25.5%
Oct-18	16	-20%	38	3%	0.42	279	3%	17.44	109	92.3%	98,250	-15.7%	116,219	-18.4%
Nov-18	14	-39%	32	19%	0.44	266	6%	19.00	113	94.2%	121,500	-11.6%	142,736	-10.4%
Dec-18	14	56%	22	-4%	0.64	246	7%	17.57	104	92.2%	152,000	-34.5%	174,607	-1.4%
2018	236	-4%	581	1%	0.41	280	-1%	14.24	105	92.1%	136,250	-8.7%	149,488	-6.3%

CENSUS DIVISION 5														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	16	45%	45	22%	0.36	259	11%	16.19	102	94.3%	50,500	-61.2%	128,406	-8.2%
Feb-19	9	-31%	36	-10%	0.25	273	12%	30.33	97	91.4%	93,000	-32.6%	146,489	9.3%
Mar-19	9	-63%	46	5%	0.20	292	20%	32.44	107	88.8%	134,500	-9.4%	136,889	-1.0%
Apr-19	20	18%	78	3%	0.26	326	16%	16.30	111	93.1%	127,500	-8.9%	134,550	-24.2%
May-19	32	39%	84	4%	0.38	354	10%	11.06	115	92.6%	156,450	6.1%	170,500	14.9%
Jun-19	20	-23%	70	27%	0.29	368	18%	18.40	103	90.6%	110,000	-26.7%	119,463	-24.2%
Jul-19	22	-4%	62	5%	0.35	373	16%	16.95	105	90.8%	90,000	-40.0%	128,155	-27.9%
Aug-19	22	-35%	62	19%	0.35	386	26%	17.55	109	91.1%	91,000	-24.8%	121,443	-23.0%
Sep-19	22	5%	52	16%	0.42	376	23%	17.09	86	90.7%	89,750	12.2%	99,900	-12.5%
Oct-19	24	50%	55	45%	0.44	366	31%	15.25	102	92.2%	154,500	57.3%	151,196	30.1%
Nov-19	16	14%	40	25%	0.40	348	31%	21.75	103	90.5%	97,250	-20.0%	128,355	-10.1%
Dec-19	12	-14%	42	91%	0.29	318	29%	26.50	139	91.5%	105,850	-30.4%	151,475	-13.2%
2019	224	-5%	672	16%	0.33	337	20%	18.03	106	91.7%	107,750	-20.9%	135,403	-9.4%
Jan-20	9	-44%	40	-11%	0.23	326	26%	36.22	141	87.2%	112,000	121.8%	111,989	-12.8%
Feb-20	10	11%	43	19%	0.23	334	22%	33.40	141	92.4%	95,000	2.2%	111,450	-23.9%
Mar-20	23	156%	71	54%	0.32	350	20%	15.22	113	92.2%	135,000	0.4%	136,125	-0.6%
Apr-20	18	-10%	38	-51%	0.47	338	4%	18.78	183	89.9%	90,000	-29.4%	120,981	-10.1%
May-20	35	9%	58	-31%	0.60	328	-7%	9.37	125	90.0%	120,000	-23.3%	126,126	-26.0%
Jun-20	32	60%	73	4%	0.44	331	-10%	10.34	119	93.4%	142,500	29.5%	150,103	25.6%
Jul-20	42	91%	57	-8%	0.74	326	-13%	7.76	117	92.6%	105,500	17.2%	141,772	10.6%
Aug-20	30	36%	56	-10%	0.54	324	-16%	10.80	126	90.4%	100,000	9.9%	119,643	-1.5%
Sep-20	48	118%	55	6%	0.87	301	-20%	6.27	91	92.8%	166,000	85.0%	162,422	62.6%
Oct-20	28	17%	40	-27%	0.70	284	-22%	10.14	84	92.6%	139,500	-9.7%	157,679	4.3%
Nov-20	21	31%	43	8%	0.49	259	-26%	12.33	132	90.1%	140,000	44.0%	157,000	22.3%
Dec-20	23	92%	34	-19%	0.68	248	-22%	10.78	102	95.0%	135,000	27.5%	159,795	5.5%
2020	319	42%	608	-10%	0.52	312	-7%	11.75	117	92.0%	130,000	20.6%	142,244	5.1%
Jan-21	30	233%	33	-18%	0.91	234	-28%	7.80	138	92.9%	144,750	29.2%	160,975	43.7%
Feb-21	24	140%	47	9%	0.51	239	-28%	9.96	84	92.7%	112,750	18.7%	142,096	27.5%
Mar-21	35	52%	66	-7%	0.53	253	-28%	7.23	120	91.9%	126,500	-6.3%	150,480	10.5%
Apr-21	35	94%	53	39%	0.66	258	-24%	7.37	129	93.6%	180,000	100.0%	176,433	45.8%
May-21	37	6%	62	7%	0.60	274	-16%	7.41	124	94.8%	162,000	35.0%	169,554	34.4%
Jun-21	45	41%	74	1%	0.61	269	-19%	5.98	73	95.0%	124,000	-13.0%	144,249	-3.9%
Jul-21	33	-21%	61	7%	0.54	279	-14%	8.45	83	92.8%	150,000	42.2%	178,443	25.9%
Aug-21	29	-3%	46	-18%	0.63	268	-17%	9.24	96	92.6%	129,900	29.9%	162,445	35.8%
Sep-21	34	-29%	43	-22%	0.79	262	-13%	7.71	100	94.1%	164,000	-1.2%	159,618	-1.7%
Oct-21	38	36%	47	18%	0.81	252	-11%	6.63	110	92.0%	183,750	31.7%	181,250	14.9%
Nov-21	22	5%	33	-23%	0.67	235	-9%	10.68	118	91.9%	177,000	26.4%	210,155	33.9%
Dec-21	27	17%	20	-41%	1.35	213	-14%	7.89	123	90.7%	124,000	-8.1%	142,287	-11.0%
2021	389	22%	585	-4%	0.66	253	-19%	7.80	107	93.0%	146,500	12.7%	164,076	15.3%
Jan-22	30	0%	32	-3%	0.94	202	-14%	6.73	117	94.4%	192,500	33.0%	195,113	21.2%
Feb-22	21	-13%	26	-45%	0.81	193	-19%	9.19	151	92.1%	125,000	10.9%	142,914	0.6%
Mar-22	41	17%	51	-23%	0.80	185	-27%	4.51	127	93.9%	138,000	9.1%	151,871	0.9%
Apr-22	40	14%	49	-8%	0.82	180	-30%	4.50	115	95.1%	195,000	8.3%	201,323	14.1%
May-22	41	11%	71	15%	0.58	195	-29%	4.76	99	93.9%	175,000	8.0%	209,659	23.7%
Jun-22	53	18%	80	8%	0.66	203	-25%	3.83	78	93.7%	142,500	14.9%	159,146	10.3%
Jul-22	25	-24%	74	21%	0.34	241	-14%	9.64	59	94.8%	160,000	6.7%	177,956	-0.3%
Aug-22	39	34%	57	24%	0.68	244	-9%	6.26	64	95.0%	158,635	22.1%	188,773	16.2%
Sep-22	35	3%	58	35%	0.60	244	-7%	6.97	81	93.0%	135,000	-17.7%	170,214	6.6%
Oct-22	21	-45%	47	0%	0.45	241	-4%	11.48	69	90.0%	165,000	-10.2%	167,717	-7.5%
Nov-22	33	50%	33	0%	1.00	224	-5%	6.79	88	92.2%	114,500	-35.3%	136,664	-35.0%
Dec-22	20	-26%	20	0%	1.00	199	-7%	9.95	105	91.4%	152,250	22.8%	153,795	8.1%
2022	399	3%	598	2%	0.67	213	-16%	6.39	95	93.6%	155,000	5.8%	173,036	5.5%
Jan-23	11	-63%	23	-28%	0.48	202	0%	18.36	125	93.2%	150,000	-22.1%	174,927	-10.3%
Feb-23	15	-29%	31	19%	0.48	204	6%	13.60	101	91.2%	110,000	-12.0%	127,133	-11.0%
Mar-23	24	-41%	36	-29%	0.67	200	8%	8.33	105	92.8%	169,750	23.0%	164,125	8.1%
Apr-23	20	-50%	56	14%	0.36	225	25%	11.25	121	94.4%	160,000	-17.9%	178,075	-11.5%
May-23	36	-12%	66	-7%	0.55	239	23%	6.64	135	93.4%	141,500	-19.1%	164,522	-21.5%
Jun-23	29	-45%	58	-28%	0.50	244	20%	8.41	85	95.6%	205,000	43.9%	201,083	26.4%
Jul-23	41	64%	54	-27%	0.76	234	-3%	5.71	81	94.1%	152,000	-5.0%	175,622	-1.3%
Aug-23	36	-8%	54	-5%	0.67	237	-3%	6.58	96	93.6%	162,000	2.1%	175,799	-6.9%
Sep-23	36	3%	34	-41%	1.06	216	-11%	6.00	76	92.1%	110,000	-18.5%	139,328	-18.1%
Oct-23	27	29%	49	4%	0.55	210	-13%	7.78	99	89.9%	100,000	-39.4%	121,630	-27.5%
Nov-23	25	-24%	25	-24%	1.00	176	-21%	7.04	96	94.2%	120,000	4.8%	167,736	22.7%
Dec-23														
2023	300	-21%	486	-16%	0.62	217	1%	7.96	99	93.4%	144,500	-6.8%	163,695	-6.0%

Monthly Sales Comparison



SALES

277

17.4% Y/Y ↑ 5.9% YTD ↓
 10-year average spread YTD
 14.3% ↑ 14.2% ↑

NEW LISTINGS

336

8.2% Y/Y ↓ 9.4% YTD ↓
 10-year average spread YTD
 14.0% ↓ 12.0% ↓

INVENTORY

1,110

15.7% Y/Y ↓ Monthly trend* ↓
 10-year average spread YTD
 29.6% ↓ 25.9% ↓

MONTHS OF SUPPLY

4.01

28.2% Y/Y ↓ Monthly trend* ↓
 10-year average spread YTD
 41.5% ↓ 37.0% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 306,098

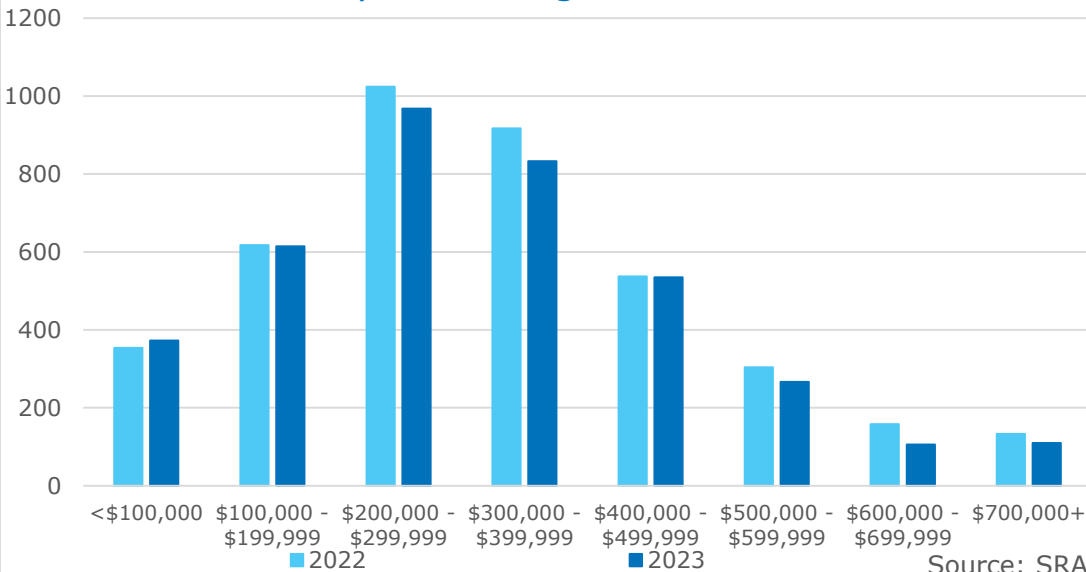
↑ **6.3%** Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



Source: SRA

November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	205	23%	240	-13%	788	-15%	3.84	-30%	48	\$310,515	1%
Semi-Detached	8	33%	14	-7%	35	-30%	4.38	-48%	46	\$280,025	-25%
Row/Townhouse	32	3%	33	18%	85	-16%	2.66	-18%	54	\$256,225	10%
Apartment	24	-17%	30	-3%	113	-22%	4.71	-5%	41	\$251,838	21%
Acreage	7	600%	9	0%	60	9%	8.57	-84%	116	\$637,157	128%
Mobile	1	-	4	-20%	12	-37%	12.00	-	147	\$190,000	-
Mutli-Family	0	-100%	6	100%	17	-32%	-	-	-	-	-
Total Residential	277	17%	336	-8%	1,110	-16%	4.01	-28%	50	\$306,098	6%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	242	14%	391	-14%	1,576	-30%	6.85	-41%	57	\$305,948	0%

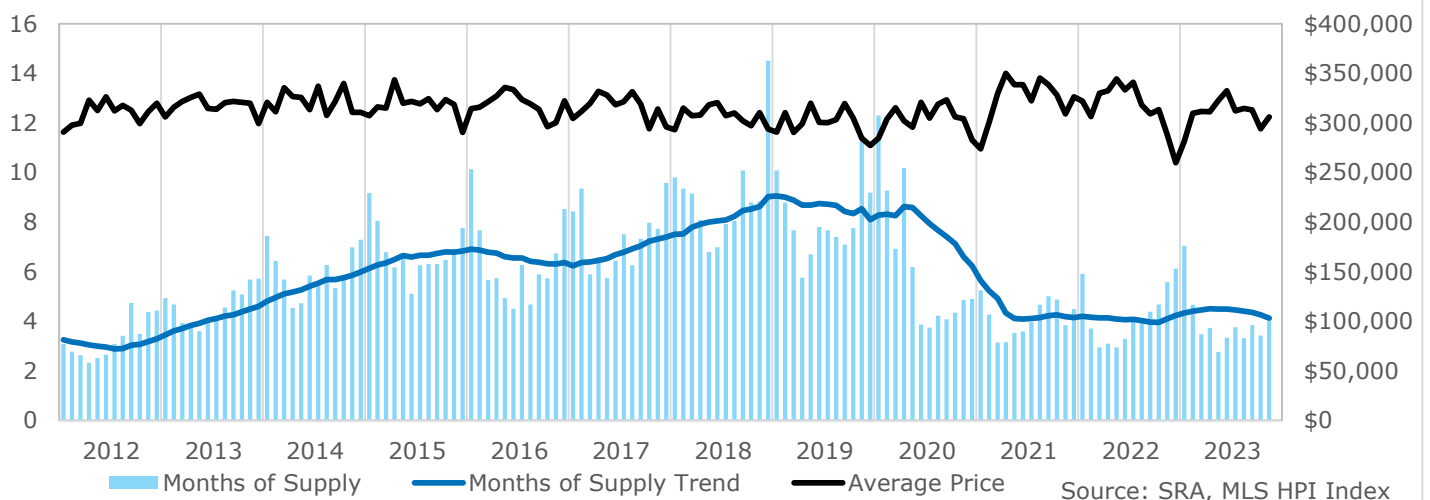
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	2,727	-9%	4,165	-10%	901	-7%	3.63	2%	49	\$331,458	-5%
Semi-Detached	144	4%	187	-12%	36	-8%	2.74	-12%	50	\$315,990	4%
Row/Townhouse	441	-2%	554	-8%	97	-27%	2.42	-25%	47	\$258,813	0%
Apartment	363	3%	534	-10%	144	-20%	4.36	-22%	63	\$216,577	3%
Acreage	75	42%	187	32%	68	44%	10.04	2%	82	\$484,243	-8%
Mobile	27	-13%	50	-15%	15	-16%	6.00	-4%	68	\$115,933	-5%
Mutli-Family	30	-6%	45	-44%	15	-41%	5.67	-37%	82	\$280,339	-4%
Total Residential	3,807	-6%	5,722	-9%	1,276	-9%	3.69	-4%	51	\$312,582	-4%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	3,332	14%	6,503	-12%	1,721	-26%	5.85	-37%	51	\$318,000	-2%

Residential Months of Supply and Price



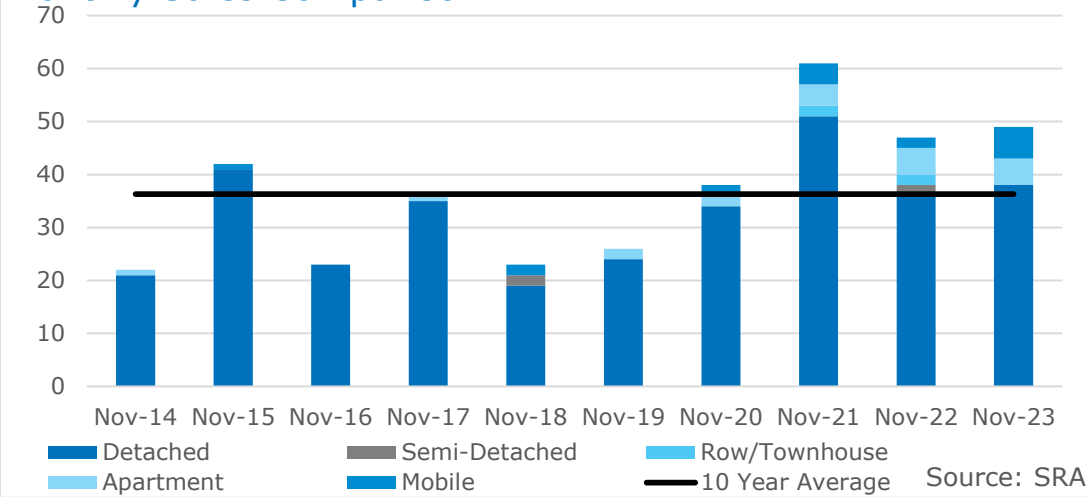
CENSUS DIVISION 6														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	176	-23%	396	1%	0.44	869	23%	4.94	42	97.1%	298,500	6.6%	306,071	5.3%
Feb-13	209	-24%	457	13%	0.46	977	28%	4.67	38	97.4%	305,000	7.0%	315,784	6.1%
Mar-13	272	-21%	514	-13%	0.53	1,070	19%	3.93	30	97.8%	309,500	9.7%	321,550	7.3%
Apr-13	317	-23%	633	14%	0.50	1,181	23%	3.73	32	97.3%	306,000	2.3%	325,657	0.8%
May-13	395	-7%	845	24%	0.47	1,420	33%	3.59	31	97.4%	311,500	3.8%	329,156	5.4%
Jun-13	375	-4%	687	24%	0.55	1,532	48%	4.09	30	97.0%	297,000	-1.3%	314,707	-3.6%
Jul-13	401	12%	715	22%	0.56	1,615	46%	4.03	33	97.1%	307,000	2.3%	313,633	0.5%
Aug-13	356	8%	637	20%	0.56	1,623	44%	4.56	37	97.0%	310,000	0.0%	320,320	0.8%
Sep-13	309	25%	588	23%	0.53	1,619	38%	5.24	40	96.5%	307,500	0.7%	321,812	2.9%
Oct-13	297	-2%	535	28%	0.56	1,509	42%	5.08	38	96.7%	293,000	1.6%	320,669	7.1%
Nov-13	245	9%	388	10%	0.63	1,393	42%	5.69	40	96.3%	290,000	-2.4%	319,916	2.8%
Dec-13	186	6%	206	-2%	0.90	1,063	36%	5.72	50	96.8%	287,250	-5.8%	299,201	-6.4%
2013	3,538	-5%	6,601	15%	0.54	1,323	36%	4.49	36	97.1%	303,500	2.2%	318,571	2.4%
Jan-14	162	-8%	504	27%	0.32	1,206	39%	7.44	51	96.7%	301,500	1.0%	320,811	4.8%
Feb-14	203	-3%	474	4%	0.43	1,305	34%	6.43	43	97.3%	292,000	-4.3%	311,247	-1.4%
Mar-14	261	-4%	641	25%	0.41	1,483	39%	5.68	43	97.2%	306,900	-0.8%	335,609	4.4%
Apr-14	368	16%	804	27%	0.46	1,670	41%	4.54	39	97.4%	310,000	1.3%	326,663	0.3%
May-14	400	1%	834	-1%	0.48	1,891	33%	4.73	35	96.9%	312,500	0.3%	325,736	-1.0%
Jun-14	344	-8%	739	8%	0.47	2,009	31%	5.84	40	96.9%	299,422	0.8%	313,524	-0.4%
Jul-14	367	-8%	696	-3%	0.53	2,017	25%	5.50	41	96.7%	315,000	2.6%	337,039	7.5%
Aug-14	316	-11%	618	-3%	0.51	1,982	22%	6.27	50	96.4%	290,000	-6.5%	307,464	-4.0%
Sep-14	350	13%	685	16%	0.51	1,868	15%	5.34	45	96.4%	303,250	-1.4%	321,830	0.0%
Oct-14	298	0%	569	6%	0.52	1,735	15%	5.82	48	95.8%	315,000	7.5%	339,688	5.9%
Nov-14	229	-7%	429	11%	0.53	1,600	15%	6.99	53	95.7%	290,000	0.0%	310,655	-2.9%
Dec-14	182	-2%	318	54%	0.57	1,326	25%	7.29	47	95.9%	283,500	-1.3%	310,670	3.8%
2014	3,480	-2%	7,311	11%	0.48	1,674	27%	5.77	44	96.6%	305,000	0.5%	322,847	1.3%
Jan-15	151	-7%	462	-8%	0.33	1,386	15%	9.18	55	95.5%	305,000	1.2%	307,135	-4.3%
Feb-15	185	-9%	534	13%	0.35	1,489	14%	8.05	52	96.1%	303,000	3.8%	316,179	1.6%
Mar-15	251	-4%	721	12%	0.35	1,704	15%	6.79	45	96.5%	299,900	-2.3%	314,809	-6.2%
Apr-15	312	-15%	772	-4%	0.40	1,925	15%	6.17	44	96.7%	320,000	3.2%	343,309	5.1%
May-15	320	-20%	800	-4%	0.40	2,123	12%	6.63	40	96.7%	305,000	-2.4%	319,725	-1.8%
Jun-15	408	19%	739	0%	0.55	2,082	4%	5.10	39	96.6%	308,575	3.1%	321,638	2.6%
Jul-15	327	-11%	643	-8%	0.51	2,048	2%	6.26	48	96.7%	304,000	-3.5%	319,197	-5.3%
Aug-15	309	-2%	560	-9%	0.55	1,947	-2%	6.30	47	96.4%	302,500	4.3%	324,318	5.5%
Sep-15	300	-14%	637	-7%	0.47	1,891	1%	6.30	51	96.0%	300,000	-1.1%	313,465	-2.6%
Oct-15	264	-11%	459	-19%	0.58	1,707	-2%	6.47	51	95.7%	294,900	-6.4%	323,469	-4.8%
Nov-15	227	-1%	434	1%	0.52	1,570	-2%	6.92	52	95.6%	295,000	1.7%	318,467	2.5%
Dec-15	166	-9%	257	-19%	0.65	1,289	-3%	7.77	58	96.0%	286,000	0.9%	290,321	-6.6%
2015	3,220	-7%	7,018	-4%	0.46	1,763	5%	6.57	47	96.3%	300,500	-1.5%	319,582	-1.0%
Jan-16	137	-9%	438	-5%	0.31	1,388	0%	10.13	59	96.1%	297,000	-2.6%	314,289	2.3%
Feb-16	196	6%	544	2%	0.36	1,502	1%	7.66	53	96.1%	303,250	0.1%	315,751	-0.1%
Mar-16	280	12%	618	-14%	0.45	1,584	-7%	5.66	49	96.3%	301,354	0.5%	321,373	2.1%
Apr-16	293	-6%	655	-15%	0.45	1,683	-13%	5.74	43	96.5%	298,500	-6.7%	327,220	-4.7%
May-16	364	14%	752	-6%	0.48	1,794	-15%	4.93	41	96.8%	320,000	4.9%	335,781	5.0%
Jun-16	408	0%	724	-2%	0.56	1,837	-12%	4.50	38	97.0%	320,000	3.7%	333,521	3.7%
Jul-16	293	-10%	534	-17%	0.55	1,838	-10%	6.27	43	96.7%	305,000	0.3%	323,656	1.4%
Aug-16	382	24%	630	13%	0.61	1,784	-8%	4.67	47	96.5%	300,000	-0.8%	319,101	-1.6%
Sep-16	296	-1%	589	-8%	0.50	1,742	-8%	5.89	42	96.4%	305,450	1.8%	313,641	0.1%
Oct-16	270	2%	410	-11%	0.66	1,548	-9%	5.73	48	96.3%	288,450	-2.2%	296,194	-8.4%
Nov-16	223	-2%	433	0%	0.52	1,502	-4%	6.74	48	96.0%	287,000	-2.7%	300,188	-5.7%
Dec-16	146	-12%	265	3%	0.55	1,244	-3%	8.52	54	96.1%	313,250	9.5%	322,199	11.0%
2016	3,288	2%	6,592	-6%	0.50	1,621	-8%	5.91	45	96.5%	304,000	1.2%	320,142	0.2%
Jan-17	159	16%	456	4%	0.35	1,341	-3%	8.43	50	96.4%	287,000	-3.4%	304,652	-3.1%
Feb-17	157	-20%	486	-11%	0.32	1,467	-2%	9.34	49	96.6%	298,000	-1.7%	311,610	-1.3%
Mar-17	284	1%	737	19%	0.39	1,672	6%	5.89	48	96.7%	300,000	-0.4%	319,668	-0.5%
Apr-17	285	-3%	735	12%	0.39	1,874	11%	6.58	40	96.5%	314,000	5.2%	331,870	1.4%
May-17	369	1%	881	17%	0.42	2,119	18%	5.74	38	97.0%	304,613	-4.8%	328,024	-2.3%
Jun-17	353	-13%	834	15%	0.42	2,274	24%	6.44	40	96.7%	300,000	-6.3%	318,211	-4.6%
Jul-17	295	1%	550	3%	0.54	2,214	20%	7.51	47	96.5%	305,000	0.0%	321,349	-0.7%
Aug-17	357	-7%	694	10%	0.51	2,233	25%	6.25	55	96.8%	320,000	6.7%	331,512	3.9%
Sep-17	291	-2%	572	-3%	0.51	2,131	22%	7.32	61	96.2%	300,000	-1.8%	318,818	1.7%
Oct-17	249	-8%	537	31%	0.46	1,987	28%	7.98	62	95.9%	285,000	-1.2%	293,938	-0.8%
Nov-17	230	3%	383	-12%	0.60	1,779	18%	7.73	61	96.0%	285,000	-0.7%	314,117	4.6%
Dec-17	156	7%	288	9%	0.54	1,495	20%	9.58	70	95.8%	282,000	-10.0%	295,786	-8.2%
2017	3,185	-3%	7,153	9%	0.45	1,882	16%	7.09	50	96.5%	300,000	-1.3%	318,243	-0.6%
Jan-18	162	2%	556	22%	0.29	1,587	18%	9.80	77	95.7%	270,963	-5.6%	293,050	-3.8%
Feb-18	181	15%	506	4%	0.36	1,693	15%	9.35	59	95.8%	305,000	2.3%	314,934	1.1%
Mar-18	208	-27%	672	-9%	0.31	1,904	14%	9.15	64	96.5%	280,500	-6.5%	307,322	-3.9%
Apr-18	263	-8%	710	-3%	0.37	2,125	13%	8.08	60	96.4%	280,000	-10.8%	307,924	-7.2%
May-18	357	-3%	940	7%	0.38	2,425	14%	6.79	56	96.5%	308,000	1.1%	318,202	-3.0%
Jun-18	350	-1%	711	-15%	0.49	2,445	8%	6.99	62	96.0%	301,900	0.6%	320,341	0.7%
Jul-18	308	4%	621	13%	0.50	2,442	10%	7.93	65	96.0%	297,250	-2.5%	307,245	-4.4%
Aug-18	303	-15%	633	-9%	0.48	2,437	9%	8.04	68	96.0%	285,000	-10.9%	309,990	-6.5%
Sep-18	232	-20%	491	-14%	0.47	2,338	10%	10.08	68	95.9%	298,500	-0.5%	302,084	-5.2%
Oct-18	247	-1%	525	-2%	0.47	2,174	9%	8.80	70	95.6%	285,000	0.0%	297,160	1.1%
Nov-18	225	-2%	372	-3%	0.60	1,988	12%	8.84	74	94.9%	290,000	1.8%	310,405	-1.2%
Dec-18	111	-29%	192	-33%	0.58	1,611	8%	14.51	69	95.4%	290,000	2.8%	293,712	-0.7%
2018	2,947	-7%	6,929	-3%	0.43	2,097	11%	8.54	65	95.9%	290,000	-3.3%	308,648	-3.0%

CENSUS DIVISION 6														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	167	3%	469	-16%	0.36	1,683	6%	10.08	80	94.9%	281,300	3.8%	290,793	-0.8%
Feb-19	191	6%	370	-27%	0.52	1,677	-1%	8.78	79	95.9%	303,500	-0.5%	310,312	-1.5%
Mar-19	235	13%	656	-2%	0.36	1,801	-5%	7.66	84	95.6%	265,100	-5.5%	290,559	-5.5%
Apr-19	345	31%	779	10%	0.44	1,986	-7%	5.76	66	95.8%	285,000	1.8%	298,961	-2.9%
May-19	334	-6%	812	-14%	0.41	2,237	-8%	6.70	54	96.4%	294,250	-4.5%	319,794	0.5%
Jun-19	293	-16%	606	-15%	0.48	2,285	-7%	7.80	58	96.0%	285,000	-5.6%	300,440	-6.2%
Jul-19	304	-1%	628	1%	0.48	2,332	-5%	7.67	59	95.4%	277,500	-6.6%	300,165	-2.3%
Aug-19	307	1%	536	-15%	0.57	2,271	-7%	7.40	65	95.7%	290,500	1.9%	303,351	-2.1%
Sep-19	297	28%	473	-4%	0.63	2,107	-10%	7.09	68	95.9%	314,000	5.2%	319,470	5.8%
Oct-19	251	2%	465	-11%	0.54	1,946	-10%	7.75	77	95.7%	282,000	-1.1%	304,928	2.6%
Nov-19	162	-28%	335	-10%	0.48	1,829	-8%	11.29	68	95.4%	281,000	-3.1%	284,486	-8.4%
Dec-19	162	46%	192	0%	0.84	1,489	-8%	9.19	77	94.9%	266,104	-8.2%	277,347	-5.6%
2019	3,048	3%	6,321	-9%	0.48	1,970	-8%	7.76	68	95.7%	286,250	-1.3%	302,136	-2.1%
Jan-20	130	-22%	429	-9%	0.30	1,599	-5%	12.30	86	94.9%	277,500	-1.4%	284,472	-2.2%
Feb-20	180	-6%	442	19%	0.41	1,669	0%	9.27	77	95.8%	294,500	-3.0%	303,861	-2.1%
Mar-20	254	8%	555	-15%	0.46	1,757	-2%	6.92	73	96.1%	302,500	14.1%	315,199	8.5%
Apr-20	165	-52%	373	-52%	0.44	1,679	-15%	10.18	69	95.2%	287,500	0.9%	301,953	1.0%
May-20	290	-13%	624	-23%	0.46	1,794	-20%	6.19	64	95.8%	280,000	-4.8%	295,516	-7.6%
Jun-20	470	60%	736	21%	0.64	1,816	-21%	3.86	61	96.7%	300,000	5.3%	320,669	6.7%
Jul-20	484	59%	686	9%	0.71	1,813	-22%	3.75	54	96.6%	292,500	5.4%	304,934	1.6%
Aug-20	424	38%	584	9%	0.73	1,789	-21%	4.22	57	96.4%	300,000	3.3%	319,023	5.2%
Sep-20	422	42%	587	24%	0.72	1,722	-18%	4.08	56	96.5%	290,000	-7.6%	323,265	1.2%
Oct-20	354	41%	475	2%	0.75	1,538	-21%	4.34	61	96.5%	293,500	4.1%	306,073	0.4%
Nov-20	288	78%	374	12%	0.77	1,399	-24%	4.86	64	95.9%	291,250	3.6%	304,074	6.9%
Dec-20	235	45%	277	44%	0.85	1,152	-23%	4.90	63	96.3%	275,000	3.3%	282,720	1.9%
2020	3,696	21%	6,142	-3%	0.60	1,644	-17%	5.34	63	96.3%	291,000	1.7%	308,335	2.1%
Jan-21	221	70%	382	-11%	0.58	1,157	-28%	5.24	64	96.1%	261,000	-5.9%	273,717	-3.8%
Feb-21	278	54%	452	2%	0.62	1,187	-29%	4.27	58	97.4%	275,700	-6.4%	300,523	-1.1%
Mar-21	443	74%	828	49%	0.54	1,390	-21%	3.14	44	97.8%	315,000	4.1%	329,573	4.6%
Apr-21	486	195%	784	110%	0.62	1,532	-9%	3.15	43	98.2%	320,500	11.5%	350,000	15.9%
May-21	479	65%	787	26%	0.61	1,688	-6%	3.52	43	98.2%	321,850	14.9%	338,610	14.6%
Jun-21	490	4%	753	2%	0.65	1,758	-3%	3.59	41	98.1%	317,500	5.8%	338,537	5.6%
Jul-21	443	-8%	642	-6%	0.69	1,759	-3%	3.97	44	97.4%	310,000	6.0%	322,416	5.7%
Aug-21	365	-14%	572	-2%	0.64	1,703	-5%	4.67	47	97.6%	325,000	8.3%	345,220	8.2%
Sep-21	334	-21%	556	-5%	0.60	1,671	-3%	5.00	54	97.5%	319,200	10.1%	338,486	4.7%
Oct-21	323	-9%	492	4%	0.66	1,574	2%	4.87	55	96.8%	305,000	3.9%	328,232	7.2%
Nov-21	359	25%	395	6%	0.91	1,379	-1%	3.84	62	96.7%	290,000	-0.4%	309,094	1.7%
Dec-21	240	2%	230	-17%	1.04	1,077	-7%	4.49	64	96.7%	295,000	7.3%	326,287	15.4%
2021	4,461	21%	6,873	12%	0.65	1,490	-9%	4.01	50	97.5%	309,000	6.2%	328,491	6.5%
Jan-22	188	-15%	354	-7%	0.53	1,111	-4%	5.91	68	96.3%	290,000	11.1%	322,058	17.7%
Feb-22	301	8%	440	-3%	0.68	1,117	-6%	3.71	55	97.4%	267,500	-3.0%	306,236	1.9%
Mar-22	401	-9%	624	-25%	0.64	1,183	-15%	2.95	52	98.0%	303,303	-3.7%	329,995	0.1%
Apr-22	435	-10%	736	-6%	0.59	1,346	-12%	3.09	43	98.6%	311,752	-2.7%	332,468	-5.0%
May-22	515	8%	840	7%	0.61	1,519	-10%	2.95	40	98.9%	328,000	1.9%	344,394	1.7%
Jun-22	501	2%	812	8%	0.62	1,650	-6%	3.29	38	98.4%	307,000	-3.3%	333,275	-1.6%
Jul-22	408	-8%	641	0%	0.64	1,698	-3%	4.16	42	97.6%	305,500	-1.5%	340,866	5.7%
Aug-22	408	12%	546	-5%	0.75	1,618	-5%	3.97	48	96.7%	300,000	-7.7%	318,001	-7.9%
Sep-22	349	4%	532	-4%	0.66	1,529	-8%	4.38	55	96.6%	288,000	-9.8%	309,233	-8.6%
Oct-22	303	-6%	423	-14%	0.72	1,416	-10%	4.67	53	96.5%	300,000	-1.6%	313,331	-4.5%
Nov-22	236	-34%	366	-7%	0.64	1,317	-4%	5.58	52	96.8%	275,000	-5.2%	288,081	-6.8%
Dec-22	168	-30%	178	-23%	0.94	1,029	-4%	6.13	58	95.4%	253,000	-14.2%	259,832	-20.4%
2022	4,213	-6%	6,492	-6%	0.65	1,378	-8%	3.92	48	97.6%	300,000	-2.9%	322,176	-1.9%
Jan-23	152	-19%	346	-2%	0.44	1,071	-4%	7.05	73	95.7%	247,950	-14.5%	281,496	-12.6%
Feb-23	236	-22%	393	-11%	0.60	1,102	-1%	4.67	65	96.3%	279,000	4.3%	309,870	1.2%
Mar-23	329	-18%	520	-17%	0.63	1,141	-4%	3.47	59	96.7%	287,500	-5.2%	311,586	-5.6%
Apr-23	334	-23%	542	-26%	0.62	1,246	-7%	3.73	52	96.9%	293,250	-5.9%	311,267	-6.4%
May-23	494	-4%	750	-11%	0.66	1,366	-10%	2.77	45	97.8%	306,250	-6.6%	322,641	-6.3%
Jun-23	435	-13%	677	-17%	0.64	1,452	-12%	3.34	44	97.6%	320,000	4.2%	332,506	-0.2%
Jul-23	401	-2%	611	-5%	0.66	1,507	-11%	3.76	51	96.9%	296,500	-2.9%	312,322	-8.4%
Aug-23	434	6%	564	3%	0.77	1,441	-11%	3.32	46	96.8%	291,500	-2.8%	314,628	-1.1%
Sep-23	355	2%	518	-3%	0.69	1,366	-11%	3.85	54	96.8%	292,500	1.6%	313,126	1.3%
Oct-23	360	19%	465	10%	0.77	1,233	-13%	3.43	49	96.6%	280,000	-6.7%	294,019	-6.2%
Nov-23	277	17%	336	-8%	0.82	1,110	-16%	4.01	50	96.3%	295,000	7.3%	306,098	6.3%
Dec-23														
2023	3,807	-6%	5,722	-9%	0.67	1,276	-9%	3.69	51	96.9%	292,500	-2.5%	312,582	-3.8%

CENSUS DIVISION 6														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	151	-21%	295	-5%	0.51	644	14%	4.26	44	97.0%	310,000	3.3%	315,796	5.1%
Feb-13	164	-27%	365	13%	0.45	740	22%	4.51	38	97.4%	327,450	11.0%	332,765	6.8%
Mar-13	222	-20%	412	-8%	0.54	818	19%	3.68	28	97.7%	315,000	3.6%	332,223	5.6%
Apr-13	255	-24%	469	2%	0.54	862	17%	3.38	32	97.4%	315,000	-0.8%	338,523	-0.5%
May-13	318	-7%	672	23%	0.47	1,057	28%	3.32	30	97.4%	328,250	4.2%	342,613	4.1%
Jun-13	306	-1%	558	16%	0.55	1,144	37%	3.74	28	97.1%	315,000	-4.0%	326,776	-4.6%
Jul-13	312	3%	591	26%	0.53	1,237	40%	3.96	29	97.0%	322,000	4.9%	326,206	2.1%
Aug-13	296	10%	523	18%	0.57	1,239	36%	4.19	34	97.0%	325,000	3.2%	337,029	1.9%
Sep-13	254	23%	476	18%	0.53	1,245	32%	4.90	39	96.4%	315,500	1.0%	329,925	3.0%
Oct-13	244	-2%	418	26%	0.58	1,136	35%	4.66	37	96.5%	303,500	2.9%	330,570	7.9%
Nov-13	199	8%	296	10%	0.67	1,010	32%	5.08	38	96.3%	306,325	-1.5%	340,720	6.7%
Dec-13	157	10%	150	-14%	1.05	760	27%	4.84	50	96.6%	295,000	-4.2%	310,143	-5.8%
2013	2,878	-5%	5,225	12%	0.55	991	29%	4.13	34	97.0%	315,000	1.6%	331,401	2.5%
Jan-14	133	-12%	353	20%	0.38	829	29%	6.23	53	96.7%	321,000	3.5%	334,277	5.9%
Feb-14	165	1%	345	-5%	0.48	894	21%	5.42	40	97.2%	300,000	-8.4%	320,425	-3.7%
Mar-14	202	-9%	497	21%	0.41	1,030	26%	5.10	43	97.0%	321,000	1.9%	354,509	6.7%
Apr-14	293	15%	615	31%	0.48	1,165	35%	3.98	36	97.2%	325,000	3.2%	335,782	-0.8%
May-14	322	1%	678	1%	0.47	1,358	28%	4.22	33	96.7%	320,000	-2.5%	337,530	-1.5%
Jun-14	262	-14%	574	3%	0.46	1,469	28%	5.61	35	96.7%	313,100	-0.6%	324,797	-0.6%
Jul-14	307	-2%	527	-11%	0.58	1,446	17%	4.71	40	96.6%	327,000	1.6%	343,189	5.2%
Aug-14	248	-16%	491	-6%	0.51	1,431	15%	5.77	47	96.5%	310,000	-4.6%	320,127	-5.0%
Sep-14	296	17%	539	13%	0.55	1,364	10%	4.61	44	96.2%	314,000	-0.5%	331,993	0.6%
Oct-14	242	-1%	435	4%	0.56	1,251	10%	5.17	41	95.6%	317,500	4.6%	348,257	5.4%
Nov-14	179	-10%	296	0%	0.60	1,112	10%	6.21	47	95.8%	298,000	-2.7%	316,166	-7.2%
Dec-14	155	-1%	232	55%	0.67	905	19%	5.84	44	96.0%	300,000	1.7%	323,496	4.3%
2014	2,804	-3%	5,582	7%	0.50	1,188	20%	5.08	41	96.5%	315,375	0.1%	333,502	0.6%
Jan-15	123	-8%	330	-7%	0.37	936	13%	7.61	54	95.4%	312,000	-2.8%	316,401	-5.3%
Feb-15	152	-8%	361	5%	0.42	985	10%	6.48	46	96.1%	312,000	4.0%	324,068	1.1%
Mar-15	196	-3%	513	3%	0.38	1,120	9%	5.71	42	96.3%	304,750	-5.1%	313,765	-11.5%
Apr-15	249	-15%	684	-5%	0.43	1,290	11%	5.18	39	96.6%	337,500	3.8%	357,539	6.5%
May-15	263	-18%	503	-11%	0.44	1,441	6%	5.48	39	96.8%	315,000	-1.6%	330,251	-2.2%
Jun-15	317	21%	522	-9%	0.61	1,413	-4%	4.46	34	96.6%	330,000	5.4%	334,302	2.9%
Jul-15	258	-16%	491	-7%	0.53	1,404	-3%	5.44	43	96.7%	320,000	-2.1%	336,803	-1.9%
Aug-15	231	-7%	406	-17%	0.57	1,337	-7%	5.79	43	96.3%	317,000	2.3%	340,506	6.4%
Sep-15	241	-19%	460	-15%	0.52	1,290	-5%	5.35	48	95.9%	310,000	-1.3%	320,024	-3.6%
Oct-15	211	-13%	333	-23%	0.63	1,148	-8%	5.44	48	95.6%	310,000	-2.4%	336,662	-3.3%
Nov-15	171	-4%	307	4%	0.56	1,042	-6%	6.09	50	95.5%	303,000	1.7%	329,688	4.3%
Dec-15	131	-15%	182	-22%	0.72	864	-5%	6.60	55	95.9%	288,000	-4.0%	296,091	-8.5%
2015	2,543	-9%	5,092	-9%	0.50	1,189	0%	5.61	44	96.2%	315,000	-0.1%	330,479	-0.9%
Jan-16	103	-16%	304	-8%	0.34	924	-1%	8.97	55	95.9%	318,500	2.1%	317,639	0.4%
Feb-16	161	6%	379	5%	0.42	988	0%	6.14	49	96.1%	305,500	-2.1%	324,446	0.1%
Mar-16	210	7%	460	-10%	0.46	1,069	-5%	5.09	45	96.2%	310,000	1.7%	334,254	6.5%
Apr-16	222	-11%	494	-15%	0.45	1,163	-10%	5.24	40	96.5%	325,000	-3.7%	346,509	-3.1%
May-16	290	10%	577	-4%	0.50	1,264	-12%	4.36	36	96.9%	333,500	5.9%	346,151	4.8%
Jun-16	323	2%	556	7%	0.58	1,294	-8%	4.01	33	96.9%	347,000	5.2%	351,180	5.0%
Jul-16	234	-9%	428	-13%	0.55	1,305	-7%	5.58	38	96.6%	315,500	-1.4%	338,245	0.4%
Aug-16	300	30%	455	12%	0.66	1,249	-7%	4.16	38	96.5%	321,500	1.4%	339,141	-0.4%
Sep-16	239	-1%	427	-7%	0.56	1,197	-7%	5.01	40	96.6%	315,000	1.6%	321,225	0.4%
Oct-16	200	-5%	293	-12%	0.68	1,058	-8%	5.29	42	96.2%	295,250	-4.8%	313,255	-7.0%
Nov-16	182	6%	317	3%	0.57	1,017	-2%	5.59	48	95.9%	290,000	-4.3%	303,946	-7.8%
Dec-16	107	-18%	197	8%	0.54	841	-3%	7.86	49	96.3%	328,000	13.9%	343,378	16.0%
2016	2,571	1%	4,887	-4%	0.53	1,114	-6%	5.20	41	96.5%	318,500	1.1%	333,824	1.0%
Jan-17	127	23%	331	9%	0.38	899	-3%	7.08	45	96.4%	296,500	-6.9%	309,671	-2.5%
Feb-17	123	-24%	334	-12%	0.37	970	-2%	7.89	44	96.5%	302,000	-1.1%	317,760	-2.1%
Mar-17	208	-1%	506	10%	0.41	1,096	3%	5.27	46	96.8%	312,400	0.8%	328,886	-1.6%
Apr-17	220	-1%	527	7%	0.42	1,240	7%	5.64	35	96.4%	327,454	0.8%	340,927	-1.6%
May-17	289	0%	648	12%	0.45	1,420	12%	4.91	33	97.0%	315,000	-5.5%	337,581	-2.5%
Jun-17	271	-16%	613	10%	0.44	1,547	20%	5.71	37	96.7%	312,500	-9.9%	333,025	-5.2%
Jul-17	233	0%	402	-6%	0.58	1,510	16%	6.48	43	96.2%	309,000	-2.1%	331,531	-2.0%
Aug-17	270	-10%	514	13%	0.53	1,534	23%	5.68	51	96.6%	344,500	7.2%	353,165	4.1%
Sep-17	223	-7%	411	-4%	0.54	1,456	22%	6.53	59	96.1%	310,000	-1.6%	328,064	2.1%
Oct-17	183	-9%	380	30%	0.48	1,333	26%	7.28	54	95.8%	296,000	0.3%	303,103	-3.2%
Nov-17	160	-12%	273	-14%	0.59	1,183	16%	7.39	60	95.9%	305,000	5.2%	337,992	11.2%
Dec-17	122	14%	221	12%	0.55	1,012	20%	8.30	68	95.7%	285,500	-13.0%	304,720	-11.3%
2017	2,429	-6%	5,160	6%	0.47	1,267	14%	6.26	46	96.4%	312,000	-2.0%	330,226	-1.1%
Jan-18	120	-6%	351	6%	0.34	1,043	16%	8.69	69	95.5%	285,500	-3.7%	307,811	-0.6%
Feb-18	137	11%	353	6%	0.39	1,106	14%	8.07	51	95.7%	317,500	5.1%	329,213	3.6%
Mar-18	156	-25%	490	-3%	0.32	1,287	17%	8.25	62	96.1%	282,000	-9.7%	312,648	-4.9%
Apr-18	201	-9%	512	-3%	0.39	1,445	17%	7.19	56	96.4%	305,000	-6.9%	327,350	-4.0%
May-18	273	-6%	701	8%	0.39	1,686	19%	6.18	49	96.7%	315,000	0.0%	331,604	-1.8%
Jun-18	264	-3%	539	-12%	0.49	1,712	11%	6.48	57	95.9%	310,000	-0.8%	330,935	-0.6%
Jul-18	240	3%	461	15%	0.52	1,701	13%	7.09	56	95.9%	308,000	-0.3%	315,675	-4.8%
Aug-18	246	-9%	482	-6%	0.51	1,697	11%	6.90	65	96.0%	300,000	-12.9%	320,378	-9.3%
Sep-18	186	-17%	369	-10%	0.50	1,618	11%	8.70	65	95.9%	310,000	0.0%	318,465	-2.9%
Oct-18	200	9%	385	1%	0.52	1,489	12%	7.45	65	95.7%	296,750	0.3%	308,274	1.7%
Nov-18	184	15%	261	-4%	0.70	1,327	12%	7.21	71	95.0%	307,750	0.9%	317,333	-6.1%
Dec-18	80	-34%	147	-33%	0.54	1,094	8%	13.68	64	95.3%	303,750	6.4%	304,835	0.0%
2018	2,287	-6%	5,051	-2%	0.45	1,434	13%	7.52	60	95.9%	307,000	-1.6%	320,396	-3.0%

CENSUS DIVISION 6														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	130	8%	317	-10%	0.41	1,134	9%	8.72	73	94.8%	297,000	4.0%	306,880	-0.3%
Feb-19	150	9%	269	-24%	0.56	1,117	1%	7.45	73	95.7%	315,000	-0.8%	323,106	-1.9%
Mar-19	185	19%	447	-9%	0.41	1,185	-8%	6.41	78	95.4%	280,000	-0.7%	300,114	-4.0%
Apr-19	266	32%	574	12%	0.46	1,326	-8%	4.98	63	96.0%	300,000	-1.6%	313,982	-4.1%
May-19	253	-7%	600	-14%	0.42	1,513	-10%	5.98	47	96.4%	314,500	-0.2%	338,544	2.1%
Jun-19	223	-16%	469	-13%	0.48	1,577	-8%	7.07	53	96.1%	297,500	-4.0%	309,505	-6.5%
Jul-19	220	-8%	460	0%	0.48	1,613	-5%	7.33	56	95.3%	295,000	-4.2%	320,024	1.4%
Aug-19	232	-6%	381	-21%	0.61	1,583	-7%	6.82	59	95.7%	302,500	0.8%	317,238	-1.0%
Sep-19	238	28%	365	-1%	0.65	1,462	-10%	6.14	61	96.0%	330,000	6.5%	333,433	4.7%
Oct-19	193	-4%	336	-13%	0.57	1,328	-11%	6.88	69	95.8%	295,900	-0.3%	322,510	4.6%
Nov-19	125	-32%	229	-12%	0.55	1,223	-8%	9.78	62	95.4%	316,900	3.0%	309,056	-2.6%
Dec-19	125	56%	145	-1%	0.86	983	-10%	7.86	73	94.7%	275,000	-9.5%	289,777	-4.9%
2019	2,340	2%	4,592	-9%	0.51	1,337	-7%	6.86	63	95.7%	300,000	-2.3%	317,321	-1.0%
Jan-20	87	-33%	298	-6%	0.29	1,070	-6%	12.30	75	95.8%	303,300	2.1%	304,862	-0.7%
Feb-20	141	-6%	322	20%	0.44	1,124	1%	7.97	72	96.1%	315,000	0.0%	316,329	-2.1%
Mar-20	193	4%	394	-12%	0.49	1,179	-1%	6.11	64	96.2%	325,000	16.1%	329,456	9.8%
Apr-20	139	-48%	292	-49%	0.48	1,126	-15%	8.10	64	95.1%	280,000	-6.7%	309,255	-1.5%
May-20	232	-8%	458	-24%	0.51	1,206	-20%	5.20	59	96.0%	299,950	-4.6%	309,461	-8.6%
Jun-20	378	70%	551	17%	0.69	1,219	-23%	3.22	58	96.7%	315,000	5.9%	334,545	8.1%
Jul-20	367	67%	505	10%	0.73	1,223	-24%	3.33	49	96.9%	315,000	6.8%	323,257	1.0%
Aug-20	335	44%	425	12%	0.79	1,190	-25%	3.55	50	96.6%	316,000	4.5%	337,456	6.4%
Sep-20	334	40%	443	21%	0.75	1,148	-21%	3.44	54	96.9%	318,250	-3.6%	346,707	4.0%
Oct-20	271	40%	338	1%	0.80	1,010	-24%	3.73	58	96.6%	309,500	4.6%	319,644	-0.9%
Nov-20	219	75%	268	17%	0.82	899	-26%	4.11	56	95.9%	310,000	-2.2%	320,834	3.8%
Dec-20	176	41%	199	37%	0.88	729	-26%	4.14	55	96.4%	296,000	7.6%	298,222	2.9%
2020	2,872	23%	4,493	-2%	0.64	1,094	-18%	4.57	57	96.4%	310,000	3.3%	324,793	2.4%
Jan-21	151	74%	260	-13%	0.58	739	-31%	4.89	54	96.2%	279,000	-8.0%	292,335	-4.1%
Feb-21	198	40%	337	5%	0.59	789	-30%	3.98	53	97.5%	304,450	-3.3%	326,056	3.1%
Mar-21	346	79%	593	51%	0.58	911	-23%	2.63	38	98.2%	336,750	3.6%	345,434	4.8%
Apr-21	374	169%	598	105%	0.63	1,032	-8%	2.76	37	98.5%	345,625	23.4%	369,961	19.6%
May-21	388	67%	567	24%	0.68	1,106	-8%	2.85	38	98.4%	339,400	13.2%	359,530	16.2%
Jun-21	390	3%	573	4%	0.68	1,152	-5%	2.95	38	98.3%	336,000	6.7%	359,562	7.5%
Jul-21	337	-8%	479	-5%	0.70	1,161	-5%	3.45	38	97.6%	325,000	3.2%	344,106	6.4%
Aug-21	277	-17%	451	6%	0.61	1,166	-2%	4.21	43	97.7%	351,000	11.1%	371,317	10.0%
Sep-21	258	-23%	418	-6%	0.62	1,145	0%	4.44	49	97.6%	344,500	8.2%	356,213	2.7%
Oct-21	246	-9%	370	9%	0.66	1,086	8%	4.41	47	97.0%	335,150	8.3%	352,297	10.2%
Nov-21	266	21%	269	0%	0.99	924	3%	3.47	55	96.9%	295,500	-4.7%	323,896	1.0%
Dec-21	182	3%	167	-16%	1.09	716	-2%	3.93	59	96.8%	309,950	4.7%	341,525	14.5%
2021	3,413	19%	5,082	13%	0.67	994	-9%	3.49	44	97.8%	330,000	6.5%	349,257	7.5%
Jan-22	144	-5%	240	-8%	0.60	730	-1%	5.07	67	96.2%	307,075	10.1%	345,460	18.2%
Feb-22	228	15%	312	-7%	0.73	727	-8%	3.19	49	97.6%	285,250	-6.3%	325,568	-0.1%
Mar-22	287	-17%	447	-25%	0.64	775	-15%	2.70	48	98.3%	329,000	-2.3%	359,725	4.1%
Apr-22	317	-15%	536	-10%	0.59	894	-13%	2.82	38	99.1%	345,000	-0.2%	363,189	-1.8%
May-22	377	-3%	641	13%	0.59	1,047	-5%	2.78	33	99.3%	352,000	3.7%	377,991	5.1%
Jun-22	380	-3%	603	5%	0.63	1,140	-1%	3.00	32	98.5%	338,000	0.6%	355,497	-1.1%
Jul-22	307	-9%	481	0%	0.64	1,188	2%	3.87	37	97.8%	335,000	3.1%	365,997	6.4%
Aug-22	277	0%	391	-13%	0.71	1,146	-2%	4.14	45	96.8%	324,500	-7.5%	344,017	-7.4%
Sep-22	262	2%	394	-6%	0.66	1,083	-5%	4.13	52	96.6%	309,950	-10.0%	325,207	-8.7%
Oct-22	239	-3%	303	-18%	0.79	984	-9%	4.12	53	96.5%	300,000	-10.5%	317,277	-9.9%
Nov-22	167	-37%	275	2%	0.61	923	0%	5.53	50	97.1%	285,000	-3.6%	307,790	-5.0%
Dec-22	122	-33%	122	-27%	1.00	704	-2%	5.77	54	95.4%	270,000	-12.9%	276,080	-19.2%
2022	3,107	-9%	4,745	-7%	0.65	945	-5%	3.65	44	97.8%	323,000	-2.1%	345,577	-1.1%
Jan-23	106	-26%	263	10%	0.40	752	3%	7.09	68	95.6%	262,500	-14.5%	287,709	-16.7%
Feb-23	155	-32%	286	-8%	0.54	795	9%	5.13	59	96.5%	309,900	8.6%	338,943	4.1%
Mar-23	238	-17%	356	-20%	0.67	792	2%	3.33	58	96.7%	308,250	-6.3%	327,141	-9.1%
Apr-23	234	-26%	347	-35%	0.67	830	-7%	3.55	51	97.0%	324,500	-5.9%	332,802	-8.4%
May-23	338	-10%	535	-17%	0.63	927	-11%	2.74	42	98.1%	320,500	-8.9%	344,987	-8.7%
Jun-23	318	-16%	529	-12%	0.60	1,026	-10%	3.23	42	97.7%	338,250	0.1%	357,027	0.4%
Jul-23	288	-6%	464	-4%	0.62	1,095	-8%	3.80	47	97.1%	319,000	-4.8%	331,195	-9.5%
Aug-23	323	17%	420	7%	0.77	1,039	-9%	3.22	46	96.8%	307,500	-5.2%	331,076	-3.8%
Sep-23	262	0%	374	-5%	0.70	979	-10%	3.74	51	96.7%	313,000	1.0%	336,063	3.3%
Oct-23	260	9%	351	16%	0.74	885	-10%	3.40	49	96.7%	300,000	0.0%	311,354	-1.9%
Nov-23	205	23%	240	-13%	0.85	788	-15%	3.84	48	96.4%	303,000	6.3%	310,515	0.9%
Dec-23														
2023	2,727	-9%	4,165	-10%	0.65	901	-7%	3.63	49	97.0%	314,000	-3.4%	331,458	-4.9%

Monthly Sales Comparison



SALES

50

2.0% Y/Y ↑ 10.3% YTD ↓
 10-year average spread

37.7% ↑ 5.2% YTD ↑

NEW LISTINGS

61

19.6% Y/Y ↑ 6.1% YTD ↓
 10-year average spread

6.9% ↓ 18.1% YTD ↓

INVENTORY

183

20.1% Y/Y ↓ Monthly trend* →
 10-year average spread

44.6% ↓ 34.5% YTD ↓

MONTHS OF SUPPLY

3.66

21.7% Y/Y ↓ Monthly trend* →
 10-year average spread

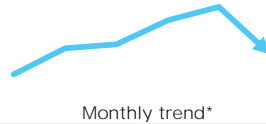
65.4% ↓ 39.6% YTD ↓



TOTAL RESIDENTIAL AVERAGE PRICE

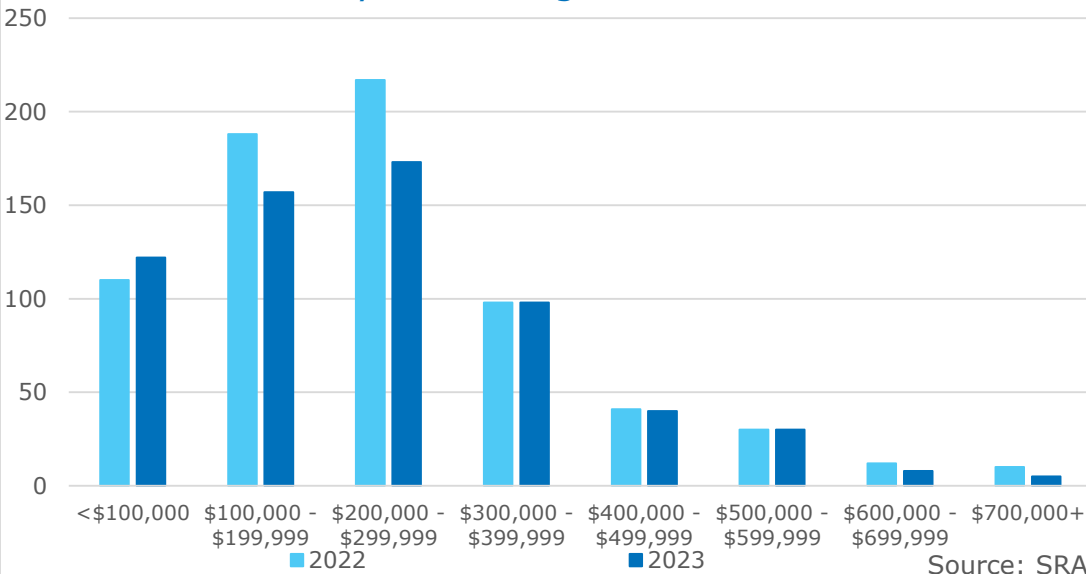
\$ 179,032

↓ **26.4%** Y/Y



Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	38	6%	48	17%	140	-19%	3.68	-23%	54	\$176,753	-27%
Semi-Detached	0	-100%	1	-	2	-33%	-	-	-	-	-
Row/Townhouse	0	-100%	1	-	3	0%	-	-	-	-	-
Apartment	5	0%	6	20%	12	-20%	2.40	-20%	87	\$228,400	87%
Acreage	1	-50%	5	150%	15	-17%	15.00	67%	321	\$470,000	-35%
Mobile	6	200%	0	-100%	9	-44%	1.50	-81%	136	\$103,833	64%
Mutli-Family	0	-	0	-	2	100%	-	-	-	-	-
Total Residential	50	2%	61	20%	183	-20%	3.66	-22%	73	\$179,032	-26%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	36	38%	66	-7%	330	-45%	10.56	-65%	73	\$222,619	-20%

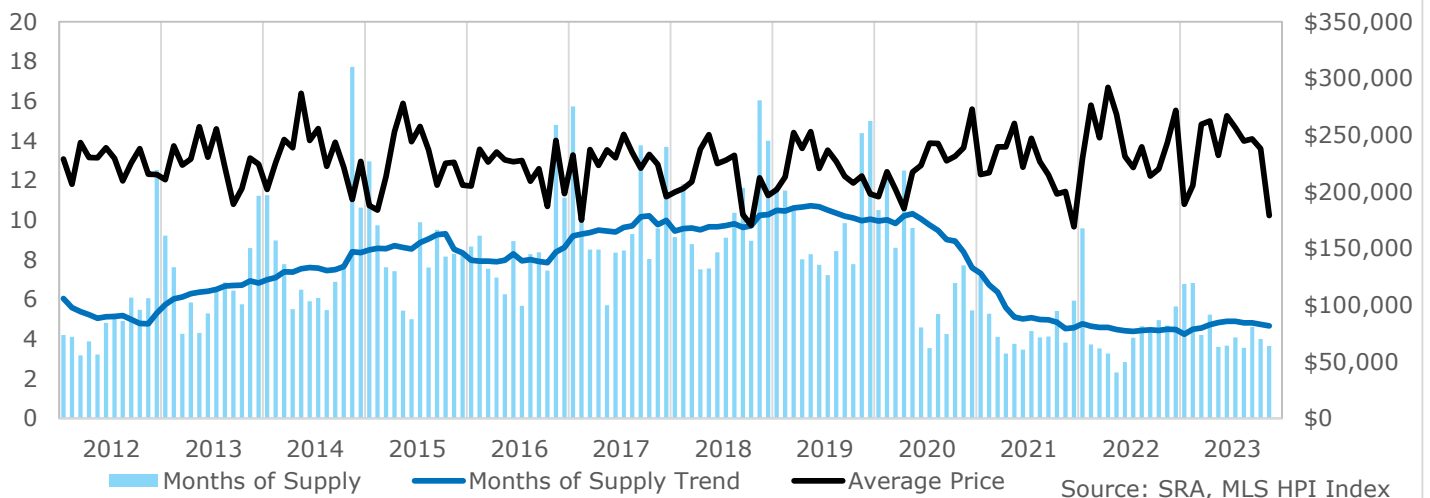
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	511	-12%	814	-6%	186	0%	3.99	13%	49	\$254,539	0%
Semi-Detached	13	18%	12	-14%	2	-36%	1.38	-46%	60	\$262,154	16%
Row/Townhouse	14	-7%	22	-19%	6	-13%	4.64	-7%	69	\$207,964	-22%
Apartment	42	8%	63	-2%	17	5%	4.36	-2%	71	\$139,255	-10%
Acreage	17	-19%	40	0%	16	-3%	10.65	20%	173	\$376,676	-6%
Mobile	33	-13%	52	-12%	17	-12%	5.58	1%	71	\$70,773	-35%
Mutli-Family	3	0%	6	-14%	2	40%	7.00	40%	67	\$336,333	-23%
Total Residential	633	-10%	1,009	-6%	245	-1%	4.25	10%	55	\$240,103	-2%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	602	5%	1,232	-18%	374	-34%	7.05	-40%	66	\$230,120	4%

Residential Months of Supply and Price



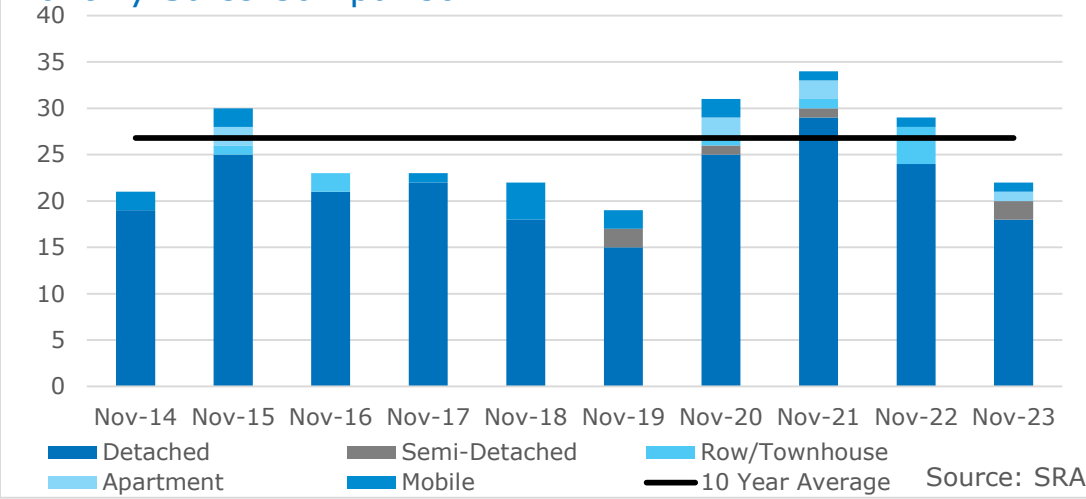
CENSUS DIVISION 7														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	27	-50%	73	12%	0.37	249	10%	9.22	53	94.9%	195,000	-1.8%	210,722	-8.0%
Feb-13	35	-38%	81	-8%	0.43	267	16%	7.63	88	96.6%	236,000	24.9%	240,550	16.4%
Mar-13	59	-28%	72	-42%	0.82	252	-3%	4.27	79	96.5%	225,000	3.0%	223,653	-8.2%
Apr-13	54	-28%	161	22%	0.34	316	9%	5.85	60	95.0%	213,750	-4.8%	228,929	-0.6%
May-13	85	-15%	176	11%	0.48	366	13%	4.31	63	96.6%	229,000	4.1%	257,456	11.9%
Jun-13	73	7%	141	37%	0.52	386	18%	5.29	51	95.5%	224,000	-2.6%	230,529	-3.4%
Jul-13	59	-3%	129	42%	0.46	382	19%	6.47	51	96.1%	220,000	6.3%	255,576	11.4%
Aug-13	54	-21%	109	-10%	0.50	370	11%	6.85	62	94.7%	202,000	2.3%	221,767	5.8%
Sep-13	54	0%	138	17%	0.39	348	6%	6.44	42	94.3%	184,500	-16.4%	189,050	-16.2%
Oct-13	58	0%	109	27%	0.53	334	5%	5.76	55	94.6%	193,750	-14.3%	202,985	-14.7%
Nov-13	34	-26%	68	-3%	0.50	292	5%	8.59	57	94.8%	231,000	15.8%	229,585	6.5%
Dec-13	22	16%	41	5%	0.54	247	4%	11.23	72	94.1%	210,500	-6.4%	224,400	4.3%
2013	614	-17%	1,298	9%	0.47	317	9%	6.20	60	95.5%	215,000	0.9%	228,270	0.3%
Jan-14	24	-11%	81	11%	0.30	270	8%	11.25	75	92.6%	188,500	-3.3%	202,063	-4.1%
Feb-14	32	-9%	74	-9%	0.43	287	7%	8.97	74	96.0%	210,000	-11.0%	225,797	-6.1%
Mar-14	40	-32%	93	29%	0.43	311	23%	7.78	71	95.9%	222,500	-1.1%	246,023	10.0%
Apr-14	66	22%	168	4%	0.39	364	15%	5.52	70	95.2%	221,250	3.5%	238,923	4.4%
May-14	67	-21%	191	9%	0.35	435	19%	6.49	41	96.1%	275,000	20.1%	286,906	11.4%
Jun-14	79	8%	153	9%	0.52	467	21%	5.91	54	94.9%	215,000	-4.0%	245,158	6.3%
Jul-14	77	31%	151	17%	0.51	468	23%	6.08	60	95.9%	232,500	5.7%	255,773	0.1%
Aug-14	79	46%	125	15%	0.63	432	17%	5.47	57	95.3%	225,000	11.4%	222,325	0.3%
Sep-14	60	11%	135	-2%	0.44	413	19%	6.88	66	95.3%	240,000	30.1%	243,545	28.8%
Oct-14	53	-9%	126	16%	0.42	403	21%	7.60	58	95.7%	210,000	8.4%	221,730	9.2%
Nov-14	22	-35%	61	-10%	0.36	390	34%	17.73	65	92.3%	188,500	-18.4%	193,234	-15.8%
Dec-14	30	36%	49	20%	0.61	319	29%	10.63	63	93.8%	206,000	-2.1%	226,857	1.1%
2014	629	2%	1,407	8%	0.45	380	20%	7.25	61	95.3%	227,000	5.6%	239,991	5.1%
Jan-15	25	4%	80	-1%	0.31	324	20%	12.96	75	93.7%	175,000	-7.2%	187,913	-7.0%
Feb-15	35	9%	96	30%	0.36	341	19%	9.74	71	92.9%	180,000	-14.3%	183,810	-18.6%
Mar-15	51	28%	154	66%	0.33	389	25%	7.63	77	95.3%	205,000	-7.9%	213,209	-13.3%
Apr-15	61	-8%	187	11%	0.33	453	24%	7.43	61	96.1%	228,000	3.1%	253,088	5.9%
May-15	88	31%	155	-19%	0.57	478	10%	5.43	64	98.5%	231,000	-16.0%	278,000	-3.1%
Jun-15	92	16%	136	-11%	0.68	460	-1%	5.00	59	95.8%	223,450	3.9%	244,302	-0.3%
Jul-15	47	-39%	136	-10%	0.35	465	-1%	9.89	48	95.7%	238,000	2.4%	257,629	0.7%
Aug-15	59	-25%	124	-1%	0.48	449	4%	7.61	70	94.6%	205,000	-8.9%	236,947	6.6%
Sep-15	45	-25%	108	-20%	0.42	428	4%	9.51	64	95.3%	195,000	-18.8%	205,791	-15.5%
Oct-15	49	-8%	95	-25%	0.52	400	-1%	8.16	50	94.8%	195,000	-7.1%	225,242	1.6%
Nov-15	43	95%	83	36%	0.52	357	-8%	8.30	63	93.5%	207,000	9.8%	225,932	16.9%
Dec-15	36	20%	58	18%	0.62	302	-5%	8.39	69	94.4%	190,000	-7.8%	205,824	-9.3%
2015	631	0%	1,412	0%	0.45	404	6%	7.68	63	95.6%	215,000	-5.3%	234,380	-2.3%
Jan-16	36	44%	95	19%	0.38	312	-4%	8.67	79	94.7%	166,000	-5.1%	204,957	9.1%
Feb-16	37	6%	103	7%	0.36	341	0%	9.22	61	95.4%	200,000	11.1%	237,560	29.2%
Mar-16	48	-6%	109	-29%	0.44	362	-7%	7.54	67	93.9%	217,500	6.1%	226,113	6.1%
Apr-16	60	-2%	179	-4%	0.34	426	-6%	7.10	51	95.3%	218,250	-4.3%	235,022	-7.1%
May-16	74	-16%	144	-7%	0.51	463	-3%	6.26	49	95.0%	215,500	-6.7%	228,111	-17.9%
Jun-16	53	-42%	130	-4%	0.41	474	3%	8.94	52	95.7%	227,500	1.8%	226,373	-7.3%
Jul-16	79	68%	105	-23%	0.75	448	-4%	5.67	55	95.2%	224,000	-5.9%	227,452	-11.7%
Aug-16	53	-10%	115	-7%	0.46	439	-2%	8.28	71	94.6%	188,000	-8.3%	209,325	-11.7%
Sep-16	49	9%	93	-14%	0.53	410	-4%	8.37	71	95.4%	208,000	6.7%	220,437	7.1%
Oct-16	50	2%	89	-6%	0.56	373	-7%	7.46	53	94.5%	143,250	-26.5%	187,155	-16.9%
Nov-16	24	-44%	79	-5%	0.30	355	-1%	14.79	92	96.0%	170,450	-17.7%	245,156	8.5%
Dec-16	29	-19%	69	19%	0.42	323	7%	11.14	71	92.9%	151,000	-20.5%	198,190	-3.7%
2016	592	-6%	1,310	-7%	0.45	394	-2%	7.98	61	94.9%	206,000	-4.2%	221,038	-5.7%
Jan-17	22	-39%	104	9%	0.21	346	11%	15.73	59	95.3%	219,000	31.9%	232,268	13.3%
Feb-17	35	-5%	95	-8%	0.37	357	5%	10.20	70	93.9%	157,000	-21.5%	174,883	-26.4%
Mar-17	47	-2%	127	17%	0.37	400	10%	8.51	56	96.1%	225,000	3.4%	237,281	4.9%
Apr-17	56	-7%	175	-2%	0.32	477	12%	8.52	69	95.4%	194,000	-11.1%	223,150	-5.1%
May-17	86	16%	150	4%	0.57	491	6%	5.71	52	95.2%	213,750	-0.8%	236,981	3.9%
Jun-17	61	15%	146	12%	0.42	510	8%	8.36	59	95.3%	200,000	-12.1%	229,873	1.5%
Jul-17	60	-24%	123	17%	0.49	508	13%	8.47	71	94.5%	228,000	1.8%	250,669	10.2%
Aug-17	54	2%	139	21%	0.39	502	14%	9.30	79	94.4%	211,000	12.2%	234,596	12.1%
Sep-17	34	-31%	101	9%	0.34	468	14%	13.76	67	94.4%	230,362	10.8%	220,846	0.2%
Oct-17	50	0%	82	-8%	0.61	402	8%	8.04	86	93.7%	231,000	61.3%	232,946	24.5%
Nov-17	38	58%	66	-16%	0.58	364	3%	9.58	92	94.1%	200,500	17.6%	224,059	-8.6%
Dec-17	23	-21%	49	-29%	0.47	315	-2%	13.70	56	95.2%	191,000	26.5%	195,565	-1.3%
2017	566	-4%	1,357	4%	0.42	428	9%	9.08	67	94.8%	210,000	1.9%	228,196	3.2%
Jan-18	36	64%	86	-17%	0.42	329	-5%	9.14	72	95.2%	169,950	-22.4%	199,530	-14.1%
Feb-18	30	-14%	89	-6%	0.34	354	-1%	11.80	115	95.2%	182,500	16.2%	202,818	16.0%
Mar-18	47	0%	143	13%	0.33	413	3%	8.79	82	95.2%	207,000	-8.0%	208,717	-12.0%
Apr-18	61	9%	145	-17%	0.42	458	-4%	7.51	71	95.5%	225,000	16.0%	237,440	6.4%
May-18	68	-21%	179	19%	0.38	514	5%	7.56	82	93.8%	229,000	7.1%	250,421	5.7%
Jun-18	61	0%	126	-14%	0.48	511	0%	8.38	76	94.3%	216,000	8.0%	225,002	-2.1%
Jul-18	57	-5%	134	9%	0.43	519	2%	9.11	68	94.6%	210,000	-7.9%	227,891	-9.1%
Aug-18	49	-9%	118	-15%	0.42	508	1%	10.37	60	94.7%	205,000	-2.8%	232,244	-1.0%
Sep-18	43	26%	106	5%	0.41	500	7%	11.63	77	93.0%	169,900	-26.2%	179,806	-18.6%
Oct-18	49	-2%	73	-11%	0.67	439	9%	8.96	73	93.0%	165,000	-28.6%	170,361	-26.9%
Nov-18	25	-34%	65	-2%	0.38	401	10%	16.04	79	91.9%	195,000	-2.7%	212,140	-5.3%
Dec-18	25	9%	41	-16%	0.61	350	11%	14.00	93	94.2%	191,000	0.0%	196,608	0.5%
2018	551	-3%	1,305	-4%	0.42	441	3%	9.61	77	94.3%	200,000	-4.8%	215,940	-5.4%

CENSUS DIVISION 7														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	29	-19%	67	-22%	0.43	339	3%	11.69	113	94.4%	165,000	-2.9%	201,770	1.1%
Feb-19	31	3%	75	-16%	0.41	356	1%	11.48	109	93.5%	170,000	-6.8%	213,165	5.1%
Mar-19	36	-23%	109	-24%	0.33	385	-7%	10.69	92	94.8%	232,500	12.3%	252,281	20.9%
Apr-19	56	-8%	168	16%	0.33	449	-2%	8.02	83	95.6%	242,000	7.6%	238,168	0.3%
May-19	59	-13%	144	-20%	0.41	489	-5%	8.29	82	94.7%	250,000	9.2%	253,132	1.1%
Jun-19	62	2%	127	1%	0.49	480	-6%	7.74	69	93.5%	197,500	-8.6%	220,668	-1.9%
Jul-19	67	18%	140	4%	0.48	484	-7%	7.22	87	94.2%	212,500	1.2%	236,614	3.8%
Aug-19	57	16%	121	3%	0.47	481	-5%	8.44	68	94.1%	197,000	-3.9%	226,774	-2.4%
Sep-19	44	2%	100	-6%	0.44	433	-13%	9.84	80	94.3%	175,000	3.0%	213,498	18.7%
Oct-19	50	2%	89	22%	0.56	389	-11%	7.78	65	95.0%	209,000	26.7%	207,653	21.9%
Nov-19	26	4%	67	3%	0.39	374	-7%	14.38	90	94.1%	201,250	3.2%	213,994	0.9%
Dec-19	22	-12%	49	20%	0.45	330	-6%	15.00	86	93.5%	160,500	-16.0%	198,155	0.8%
2019	539	-2%	1,256	-4%	0.43	416	-6%	9.26	82	94.4%	205,000	2.5%	226,297	4.8%
Jan-20	32	10%	91	36%	0.35	336	-1%	10.50	92	93.1%	191,500	16.1%	195,680	-3.0%
Feb-20	29	-6%	89	19%	0.33	354	-1%	12.21	88	95.3%	215,000	26.5%	217,671	2.1%
Mar-20	45	25%	120	10%	0.38	387	1%	8.60	87	92.5%	182,000	-21.7%	202,202	-19.9%
Apr-20	30	-46%	63	-63%	0.48	375	-16%	12.50	84	92.6%	186,500	-22.9%	185,198	-22.2%
May-20	40	-32%	90	-38%	0.44	384	-21%	9.60	89	94.1%	211,500	-15.4%	217,258	-14.2%
Jun-20	83	34%	134	6%	0.62	381	-21%	4.59	77	94.8%	212,000	7.3%	223,384	1.2%
Jul-20	105	57%	140	0%	0.75	373	-23%	3.55	74	95.6%	230,000	8.2%	242,721	2.6%
Aug-20	71	25%	104	-14%	0.68	374	-22%	5.27	76	94.9%	219,000	11.2%	242,540	7.0%
Sep-20	83	89%	121	21%	0.69	353	-18%	4.25	67	95.1%	212,500	21.4%	227,400	6.5%
Oct-20	48	-4%	81	-9%	0.59	328	-16%	6.83	58	95.1%	217,500	4.1%	231,418	11.4%
Nov-20	39	50%	48	-28%	0.81	301	-20%	7.72	71	96.3%	220,000	9.3%	238,790	11.6%
Dec-20	45	105%	55	12%	0.82	245	-26%	5.44	84	95.7%	250,000	55.8%	272,820	37.7%
2020	650	21%	1,136	-10%	0.57	349	-16%	6.45	77	94.9%	211,375	3.1%	228,828	1.1%
Jan-21	36	13%	74	-19%	0.49	258	-23%	7.17	77	95.4%	170,000	-11.2%	215,178	10.0%
Feb-21	50	72%	85	-4%	0.59	264	-25%	5.28	74	94.3%	176,750	-17.8%	216,921	-0.3%
Mar-21	68	51%	117	-3%	0.58	280	-28%	4.12	64	95.7%	235,000	29.1%	239,551	18.5%
Apr-21	92	207%	146	132%	0.63	301	-20%	3.27	59	96.4%	232,500	24.7%	239,688	29.4%
May-21	89	123%	147	63%	0.61	335	-13%	3.76	56	96.1%	243,000	14.9%	260,168	19.8%
Jun-21	95	14%	129	-4%	0.74	330	-13%	3.47	59	95.4%	206,000	-2.8%	221,695	-0.8%
Jul-21	78	-26%	125	-11%	0.62	343	-8%	4.40	53	94.5%	229,750	-0.1%	247,191	1.8%
Aug-21	78	10%	96	-8%	0.81	319	-15%	4.09	60	95.7%	211,450	-3.4%	226,523	-6.6%
Sep-21	70	-16%	95	-21%	0.74	289	-18%	4.13	65	94.9%	207,500	-2.4%	214,900	-5.5%
Oct-21	53	10%	97	20%	0.55	287	-13%	5.42	72	95.2%	195,000	-10.3%	198,116	-14.4%
Nov-21	63	62%	67	40%	0.94	241	-20%	3.83	71	94.2%	207,500	-5.7%	200,075	-16.2%
Dec-21	33	-27%	36	-35%	0.92	196	-20%	5.94	62	93.6%	162,000	-35.2%	169,088	-38.0%
2021	805	24%	1,214	7%	0.66	287	-18%	4.28	63	95.3%	214,000	1.2%	225,872	-1.3%
Jan-22	22	-39%	72	-3%	0.31	211	-18%	9.59	75	93.6%	206,250	21.3%	229,150	6.5%
Feb-22	55	10%	64	-25%	0.86	205	-22%	3.73	64	95.5%	235,000	33.0%	276,340	27.4%
Mar-22	63	-7%	104	-11%	0.61	222	-21%	3.52	49	96.4%	225,000	-4.3%	247,555	3.3%
Apr-22	75	-18%	115	-21%	0.65	245	-19%	3.27	47	98.2%	262,000	12.7%	292,097	21.9%
May-22	102	15%	125	-15%	0.82	236	-30%	2.31	50	96.8%	241,200	-0.7%	268,251	3.1%
Jun-22	88	-7%	130	1%	0.68	250	-24%	2.84	43	97.3%	215,000	4.4%	230,981	4.2%
Jul-22	72	-8%	128	2%	0.56	293	-15%	4.07	54	96.1%	204,450	-11.0%	221,297	-10.5%
Aug-22	62	-21%	94	-2%	0.66	288	-10%	4.65	45	95.1%	217,000	2.6%	239,557	5.8%
Sep-22	64	-9%	103	8%	0.62	286	-1%	4.47	58	95.2%	197,500	-4.8%	213,806	-0.5%
Oct-22	54	2%	88	-9%	0.61	268	-7%	4.96	57	94.9%	201,250	3.2%	219,915	11.0%
Nov-22	49	-22%	51	-24%	0.96	229	-5%	4.67	53	94.5%	215,000	3.6%	243,229	21.6%
Dec-22	34	3%	42	17%	0.81	192	-2%	5.65	64	95.3%	212,750	31.3%	271,837	60.8%
2022	740	-8%	1,116	-8%	0.66	244	-15%	3.95	53	96.1%	220,000	2.8%	247,212	9.4%
Jan-23	28	27%	55	-24%	0.51	190	-10%	6.79	76	93.8%	163,500	-20.7%	188,939	-17.5%
Feb-23	29	-47%	56	-13%	0.52	198	-3%	6.83	56	94.7%	197,900	-15.8%	205,676	-25.6%
Mar-23	53	-16%	98	-6%	0.54	223	0%	4.21	67	96.0%	240,000	6.7%	259,547	4.8%
Apr-23	48	-36%	100	-13%	0.48	251	2%	5.23	47	96.0%	257,500	-1.7%	262,537	-10.1%
May-23	79	-23%	135	8%	0.59	285	21%	3.61	52	96.6%	210,000	-12.9%	232,028	-13.5%
Jun-23	83	-6%	134	3%	0.62	305	22%	3.67	49	97.3%	264,000	22.8%	266,888	15.5%
Jul-23	71	-1%	92	-28%	0.77	290	-1%	4.08	47	95.6%	244,900	19.8%	256,584	15.9%
Aug-23	79	27%	112	19%	0.71	281	-2%	3.56	53	95.5%	220,000	1.4%	244,822	2.2%
Sep-23	56	-13%	91	-12%	0.62	259	-9%	4.63	61	96.0%	226,000	14.4%	246,618	15.3%
Oct-23	57	6%	75	-15%	0.76	228	-15%	4.00	49	95.1%	207,000	2.9%	238,074	8.3%
Nov-23	50	2%	61	20%	0.82	183	-20%	3.66	73	94.1%	149,000	-30.7%	179,032	-26.4%
Dec-23														
2023	633	-10%	1,009	-6%	0.63	245	-1%	4.25	55	95.8%	220,000	0.0%	240,103	-2.4%

CENSUS DIVISION 7														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	22	-53%	69	15%	0.32	213	9%	9.68	52	94.4%	203,500	-9.6%	221,750	-11.9%
Feb-13	32	-38%	68	-16%	0.47	228	17%	7.13	90	96.6%	237,500	22.3%	244,696	14.1%
Mar-13	54	-25%	61	-47%	0.89	214	-5%	3.96	81	96.5%	227,500	2.9%	233,417	-6.1%
Apr-13	47	-34%	129	0%	0.36	257	-1%	5.47	61	94.9%	222,000	-1.1%	240,152	4.3%
May-13	73	-22%	155	13%	0.47	302	8%	4.14	60	96.4%	238,000	8.2%	265,951	12.8%
Jun-13	60	-6%	125	29%	0.48	324	14%	5.40	46	95.6%	229,500	-1.1%	242,928	-1.3%
Jul-13	52	-5%	115	40%	0.45	332	20%	6.38	48	96.2%	227,450	11.0%	267,463	17.6%
Aug-13	48	-25%	96	-13%	0.50	321	13%	6.69	64	94.7%	207,500	2.5%	227,613	6.2%
Sep-13	47	-6%	110	15%	0.43	294	5%	6.26	38	94.5%	189,900	-15.1%	200,974	-11.7%
Oct-13	48	-6%	81	14%	0.59	269	0%	5.60	58	94.3%	199,950	-12.1%	212,597	-11.3%
Nov-13	30	-19%	59	-3%	0.51	236	0%	7.87	56	95.1%	235,000	13.5%	238,413	5.8%
Dec-13	18	29%	36	16%	0.50	197	-1%	10.94	74	94.0%	217,500	-5.4%	236,994	5.0%
2013	531	-21%	1,104	3%	0.48	286	7%	6.00	59	95.5%	224,500	2.0%	238,216	2.1%
Jan-14	20	-9%	73	6%	0.27	218	2%	10.90	74	92.2%	201,500	-1.0%	213,275	-3.8%
Feb-14	29	-9%	62	-9%	0.47	229	0%	7.90	73	96.0%	225,000	-5.3%	230,603	-5.8%
Mar-14	35	-35%	82	34%	0.43	251	17%	7.17	71	95.9%	230,000	1.1%	251,783	7.9%
Apr-14	60	28%	127	-2%	0.47	278	8%	4.63	68	95.1%	223,250	0.6%	240,866	0.3%
May-14	64	-12%	163	5%	0.39	333	10%	5.20	39	96.2%	275,000	15.5%	289,731	8.9%
Jun-14	72	20%	128	2%	0.56	354	9%	4.92	54	95.3%	217,500	-5.2%	246,140	1.3%
Jul-14	64	23%	117	2%	0.55	363	9%	5.67	59	96.1%	239,450	5.3%	272,391	1.8%
Aug-14	67	40%	103	7%	0.65	332	3%	4.96	55	95.3%	230,000	10.8%	238,958	5.0%
Sep-14	54	15%	109	-1%	0.50	315	7%	5.83	67	95.3%	240,000	26.4%	247,978	23.4%
Oct-14	49	2%	100	23%	0.49	295	10%	6.02	58	95.4%	210,000	5.0%	223,477	5.1%
Nov-14	21	-30%	58	-2%	0.36	292	24%	13.90	65	92.7%	175,000	-25.5%	186,436	-21.8%
Dec-14	29	61%	40	11%	0.73	232	18%	8.00	65	93.9%	203,000	-6.7%	226,645	-4.4%
2014	564	6%	1,162	5%	0.49	291	10%	6.19	60	95.3%	230,000	2.4%	246,019	3.3%
Jan-15	23	15%	67	-8%	0.34	235	8%	10.22	73	93.5%	165,000	-18.1%	180,992	-15.1%
Feb-15	33	14%	79	27%	0.42	249	9%	7.55	66	92.9%	185,000	-17.8%	187,526	-18.7%
Mar-15	44	26%	125	52%	0.35	289	15%	6.57	72	95.8%	202,500	-12.0%	215,833	-14.3%
Apr-15	54	-10%	134	6%	0.40	331	19%	6.13	61	96.2%	232,000	3.9%	263,168	9.3%
May-15	72	13%	136	-17%	0.53	363	9%	5.04	66	99.0%	243,500	-11.5%	302,076	4.3%
Jun-15	82	14%	108	-16%	0.76	339	-4%	4.13	57	95.9%	232,950	7.1%	251,242	2.1%
Jul-15	42	-34%	117	0%	0.36	351	-3%	8.36	41	95.7%	236,000	-1.4%	254,561	-6.5%
Aug-15	53	-21%	102	-1%	0.52	336	1%	6.34	67	94.7%	210,000	-8.7%	240,686	0.7%
Sep-15	40	-26%	91	-17%	0.44	324	3%	8.10	67	95.6%	191,250	-20.3%	206,128	-16.9%
Oct-15	44	-10%	73	-27%	0.60	293	-1%	6.66	49	94.7%	182,750	-13.0%	219,019	-2.0%
Nov-15	41	95%	69	19%	0.59	257	-12%	6.27	61	93.5%	207,000	18.3%	227,490	22.0%
Dec-15	31	7%	51	28%	0.61	215	-7%	6.94	66	94.8%	215,000	5.9%	222,916	-1.6%
2015	559	-1%	1,152	-1%	0.49	299	3%	6.41	62	95.7%	218,000	-5.2%	239,674	-2.6%
Jan-16	32	39%	70	4%	0.46	218	-7%	6.81	79	95.1%	177,500	7.6%	216,545	19.6%
Feb-16	34	3%	80	1%	0.43	240	-4%	7.06	54	97.1%	197,500	6.8%	209,771	11.9%
Mar-16	38	-14%	94	-25%	0.40	266	-8%	7.00	65	94.2%	212,500	4.9%	220,932	2.4%
Apr-16	54	0%	138	3%	0.39	320	-3%	5.93	50	95.4%	232,750	0.3%	242,561	-7.8%
May-16	70	-3%	125	-8%	0.56	347	-4%	4.96	48	95.0%	215,500	-11.5%	229,433	-24.0%
Jun-16	47	-43%	111	3%	0.42	358	6%	7.62	52	95.8%	227,500	-2.3%	229,367	-8.7%
Jul-16	69	64%	86	-26%	0.80	343	-2%	4.97	56	95.2%	215,000	-8.9%	226,246	-11.1%
Aug-16	48	-9%	100	-2%	0.48	334	-1%	6.96	64	94.7%	207,000	-1.4%	218,422	-9.3%
Sep-16	42	5%	73	-20%	0.58	304	-6%	7.24	68	94.9%	209,000	9.3%	215,762	4.7%
Oct-16	45	2%	67	-8%	0.67	276	-6%	6.13	52	94.6%	142,500	-22.0%	187,850	-14.2%
Nov-16	23	-44%	64	-7%	0.36	260	1%	11.30	94	96.4%	166,000	-19.8%	244,728	7.6%
Dec-16	27	-13%	55	8%	0.49	240	12%	8.89	65	92.7%	151,000	-29.8%	194,907	-12.6%
2016	529	-5%	1,063	-8%	0.50	292	-2%	6.63	59	95.1%	206,000	-5.5%	220,979	-7.8%
Jan-17	20	-38%	83	19%	0.24	260	19%	13.00	59	94.9%	219,000	23.4%	228,845	5.7%
Feb-17	32	-6%	69	-14%	0.46	265	10%	8.28	70	94.1%	157,500	-20.3%	178,403	-15.0%
Mar-17	41	8%	108	15%	0.38	303	14%	7.39	53	96.3%	247,000	16.2%	256,215	16.0%
Apr-17	49	-9%	153	11%	0.32	374	17%	7.63	67	95.8%	190,000	-18.4%	227,946	-6.0%
May-17	71	1%	128	2%	0.55	388	12%	5.46	49	95.5%	202,500	-6.0%	232,141	1.2%
Jun-17	55	17%	126	14%	0.44	405	13%	7.36	55	95.5%	210,000	-7.7%	239,988	4.6%
Jul-17	52	-25%	101	17%	0.51	401	17%	7.71	61	94.6%	228,000	6.0%	252,070	11.4%
Aug-17	46	-4%	122	22%	0.38	407	22%	8.85	71	94.7%	213,500	3.1%	244,578	12.0%
Sep-17	30	-29%	80	10%	0.38	377	24%	12.57	66	94.3%	227,862	9.0%	220,459	2.2%
Oct-17	45	0%	72	7%	0.63	325	18%	7.22	82	93.8%	250,000	75.4%	239,009	27.2%
Nov-17	35	52%	50	-22%	0.70	280	8%	8.00	95	93.6%	197,000	18.7%	216,825	-11.4%
Dec-17	20	-26%	40	-27%	0.50	244	2%	12.20	46	95.6%	179,000	18.5%	198,650	1.9%
2017	496	-6%	1,132	6%	0.44	336	15%	8.12	64	95.0%	213,000	3.4%	231,715	4.9%
Jan-18	31	55%	66	-20%	0.47	252	-3%	8.13	74	94.6%	169,900	-22.4%	193,229	-15.6%
Feb-18	28	-13%	74	7%	0.38	272	3%	9.71	110	95.2%	213,500	35.6%	214,564	20.3%
Mar-18	41	0%	126	17%	0.33	326	8%	7.95	79	95.3%	217,000	-12.1%	222,907	-13.0%
Apr-18	59	20%	126	-18%	0.47	360	-4%	6.10	69	95.4%	225,000	18.4%	236,845	3.9%
May-18	61	-14%	158	23%	0.39	413	6%	6.77	78	93.8%	220,000	8.6%	248,582	7.1%
Jun-18	51	-7%	106	-16%	0.48	418	3%	8.20	75	94.4%	220,000	4.8%	235,345	-1.9%
Jul-18	51	-2%	119	18%	0.43	426	6%	8.35	53	94.7%	212,000	-7.0%	235,888	-6.4%
Aug-18	44	-4%	99	-19%	0.44	413	1%	9.39	63	94.8%	219,450	2.8%	244,111	-0.2%
Sep-18	42	40%	87	9%	0.48	397	5%	9.45	74	92.8%	174,950	-23.2%	180,111	-18.3%
Oct-18	44	-2%	58	-19%	0.76	341	5%	7.75	68	93.1%	167,450	-33.0%	173,300	-27.5%
Nov-18	19	-46%	53	6%	0.36	314	12%	16.53	82	92.2%	205,000	4.1%	242,500	11.8%
Dec-18	21	5%	27	-33%	0.78	267	9%	12.71	99	94.7%	200,000	11.7%	209,962	5.7%
2018	492	-1%	1,099	-3%	0.45	350	4%	8.53	74	94.4%	205,000	-3.8%	222,063	-4.2%

CENSUS DIVISION 7														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	23	-26%	53	-20%	0.43	255	1%	11.09	108	95.2%	159,000	-6.4%	197,319	2.1%
Feb-19	24	-14%	65	-12%	0.37	274	1%	11.42	117	93.9%	169,950	-20.4%	219,130	2.1%
Mar-19	34	-17%	95	-25%	0.36	307	-6%	9.03	88	95.0%	239,000	10.1%	260,327	16.8%
Apr-19	52	-12%	134	6%	0.39	355	-1%	6.83	84	95.9%	247,500	10.0%	243,902	3.0%
May-19	53	-13%	119	-25%	0.45	387	-6%	7.30	74	94.8%	250,000	13.6%	261,001	5.0%
Jun-19	50	-2%	100	-6%	0.50	377	-10%	7.54	71	94.5%	198,471	-9.8%	223,650	-5.0%
Jul-19	62	22%	102	-14%	0.61	365	-14%	5.89	88	94.3%	211,750	-0.1%	235,263	-0.3%
Aug-19	47	7%	101	2%	0.47	370	-10%	7.87	73	94.2%	205,000	-6.6%	243,273	-0.3%
Sep-19	38	-10%	80	-8%	0.48	336	-15%	8.84	83	94.7%	175,000	0.0%	217,734	20.9%
Oct-19	44	0%	75	29%	0.59	307	-10%	6.98	65	95.2%	223,500	33.5%	214,787	23.9%
Nov-19	24	26%	60	13%	0.40	297	-5%	12.38	87	94.2%	211,750	3.3%	226,931	-6.4%
Dec-19	17	-19%	38	41%	0.45	264	-1%	15.53	76	93.7%	169,900	-15.1%	225,171	7.2%
2019	468	-5%	1,022	-7%	0.46	325	-7%	8.32	82	94.7%	211,750	3.3%	233,688	5.2%
Jan-20	25	9%	71	34%	0.35	267	5%	10.68	99	92.9%	186,000	17.0%	192,000	-2.7%
Feb-20	27	13%	77	18%	0.35	278	1%	10.30	80	95.4%	217,900	28.2%	228,873	4.4%
Mar-20	35	3%	98	3%	0.36	301	-2%	8.60	80	94.1%	187,000	-21.8%	202,703	-22.1%
Apr-20	25	-52%	54	-60%	0.46	293	-17%	11.72	76	92.1%	185,000	-25.3%	169,422	-30.5%
May-20	37	-30%	79	-34%	0.47	302	-22%	8.16	91	94.4%	225,000	-10.0%	224,035	-14.2%
Jun-20	73	46%	110	10%	0.66	300	-20%	4.11	76	95.2%	212,000	6.8%	228,382	2.1%
Jul-20	93	50%	122	20%	0.76	292	-20%	3.14	68	95.8%	239,900	13.3%	254,011	8.0%
Aug-20	63	34%	86	-15%	0.73	287	-22%	4.56	63	95.1%	219,000	6.8%	243,236	0.0%
Sep-20	72	89%	93	16%	0.77	265	-21%	3.68	67	94.8%	213,250	21.9%	227,633	4.5%
Oct-20	38	-14%	69	-8%	0.55	247	-20%	6.50	57	95.4%	247,500	10.7%	245,311	14.2%
Nov-20	34	42%	38	-37%	0.89	222	-25%	6.53	67	96.6%	222,500	5.1%	245,847	8.3%
Dec-20	38	124%	47	24%	0.81	180	-32%	4.74	76	96.1%	269,250	58.5%	277,524	23.3%
2020	560	20%	944	-8%	0.59	270	-17%	5.78	73	95.1%	215,000	1.5%	233,632	0.0%
Jan-21	34	36%	58	-18%	0.59	184	-31%	5.41	70	95.4%	174,250	-6.3%	225,438	17.4%
Feb-21	38	41%	68	-12%	0.56	194	-30%	5.11	62	94.4%	195,250	-10.4%	202,356	-11.6%
Mar-21	62	77%	94	-4%	0.66	200	-34%	3.23	63	95.7%	235,000	25.7%	234,623	15.7%
Apr-21	74	196%	127	135%	0.58	226	-23%	3.05	56	96.8%	239,375	29.4%	259,438	53.1%
May-21	76	105%	117	48%	0.65	250	-17%	3.29	53	96.3%	244,000	8.4%	254,624	13.7%
Jun-21	77	5%	110	0%	0.70	254	-15%	3.30	53	95.2%	215,000	1.4%	229,068	0.3%
Jul-21	63	-32%	106	-13%	0.59	276	-5%	4.38	42	94.7%	255,000	6.3%	271,524	6.9%
Aug-21	68	8%	78	-9%	0.87	254	-11%	3.74	56	95.6%	205,925	-6.0%	225,197	-7.4%
Sep-21	58	-19%	80	-14%	0.73	236	-11%	4.07	60	95.2%	231,500	8.6%	243,353	6.9%
Oct-21	48	26%	81	17%	0.59	227	-8%	4.73	72	95.4%	196,250	-20.7%	200,347	-18.3%
Nov-21	51	50%	48	26%	1.06	180	-19%	3.53	67	94.8%	225,000	1.1%	224,376	-8.7%
Dec-21	30	-21%	35	-26%	0.86	144	-20%	4.80	64	93.8%	163,500	-39.3%	173,900	-37.3%
2021	679	21%	1,002	6%	0.68	219	-19%	3.87	58	95.5%	220,000	2.3%	234,020	0.2%
Jan-22	18	-47%	60	3%	0.30	158	-14%	8.78	72	94.8%	256,500	47.2%	249,697	10.8%
Feb-22	48	26%	53	-22%	0.91	153	-21%	3.19	65	95.5%	247,750	26.9%	283,912	40.3%
Mar-22	52	-16%	75	-20%	0.69	162	-19%	3.12	51	96.7%	235,000	0.0%	260,961	11.2%
Apr-22	62	-16%	96	-24%	0.65	181	-20%	2.92	42	98.7%	275,000	14.9%	303,216	16.9%
May-22	80	5%	101	-14%	0.79	179	-28%	2.24	42	97.4%	260,000	6.6%	285,341	12.1%
Jun-22	74	-4%	101	-8%	0.73	187	-26%	2.53	36	97.7%	217,500	1.2%	240,282	4.9%
Jul-22	57	-10%	103	-3%	0.55	221	-20%	3.88	47	97.0%	215,000	-15.7%	243,248	-10.4%
Aug-22	52	-24%	80	3%	0.65	218	-14%	4.19	45	94.8%	217,000	5.4%	231,411	2.8%
Sep-22	55	-5%	79	-1%	0.70	214	-9%	3.89	58	95.7%	209,900	-9.3%	219,301	-9.9%
Oct-22	45	-6%	74	-9%	0.61	199	-12%	4.42	56	95.5%	197,500	0.6%	212,886	6.3%
Nov-22	36	-29%	41	-15%	0.88	173	-4%	4.81	56	95.1%	216,750	-3.7%	240,717	7.3%
Dec-22	30	0%	31	-11%	0.97	144	0%	4.80	61	95.6%	218,750	33.8%	286,182	64.6%
2022	609	-10%	894	-11%	0.68	182	-17%	3.59	50	96.6%	224,500	2.0%	255,979	9.4%
Jan-23	25	39%	42	-30%	0.60	137	-13%	5.48	74	94.1%	159,000	-38.0%	195,092	-21.9%
Feb-23	19	-60%	45	-15%	0.42	146	-5%	7.68	43	95.4%	238,000	-3.9%	251,374	-11.5%
Mar-23	43	-17%	78	4%	0.55	168	4%	3.91	56	96.3%	240,000	2.1%	268,295	2.8%
Apr-23	41	-34%	84	-13%	0.49	194	7%	4.73	39	96.0%	260,000	-5.5%	275,787	-9.0%
May-23	66	-18%	105	4%	0.63	216	21%	3.27	47	96.8%	242,000	-6.9%	250,928	-12.1%
Jun-23	70	-5%	115	14%	0.61	236	26%	3.37	45	97.4%	267,700	23.1%	279,304	16.2%
Jul-23	58	2%	75	-27%	0.77	221	0%	3.81	42	95.8%	245,000	14.0%	270,525	11.2%
Aug-23	65	25%	89	11%	0.73	214	-2%	3.29	53	95.7%	229,000	5.5%	256,883	11.0%
Sep-23	48	-13%	72	-9%	0.67	193	-10%	4.02	50	96.0%	228,700	9.0%	261,054	19.0%
Oct-23	38	-16%	61	-18%	0.62	176	-12%	4.63	42	95.5%	220,000	11.4%	258,532	21.4%
Nov-23	38	6%	48	17%	0.79	140	-19%	3.68	54	94.8%	155,000	-28.5%	176,753	-26.6%
Dec-23														
2023	511	-12%	814	-6%	0.63	186	0%	3.99	49	96.1%	236,000	4.9%	254,539	0.0%

Monthly Sales Comparison



SALES

24

17.2% Y/Y ↓ 14.0% YTD ↓
 10-year average spread YTD
 10.4% ↓ 0.9% ↑

NEW LISTINGS

47

11.9% Y/Y ↑ 6.1% YTD ↓
 10-year average spread YTD
 5.6% ↓ 3.9% ↓

INVENTORY

252

2.3% Y/Y ↓ Monthly trend* ↓
 10-year average spread YTD
 6.1% ↓ 2.1% ↓

MONTHS OF SUPPLY

10.50

18.0% Y/Y ↑ Monthly trend* ↑
 10-year average spread YTD
 2.3% ↑ 6.1% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 220,773

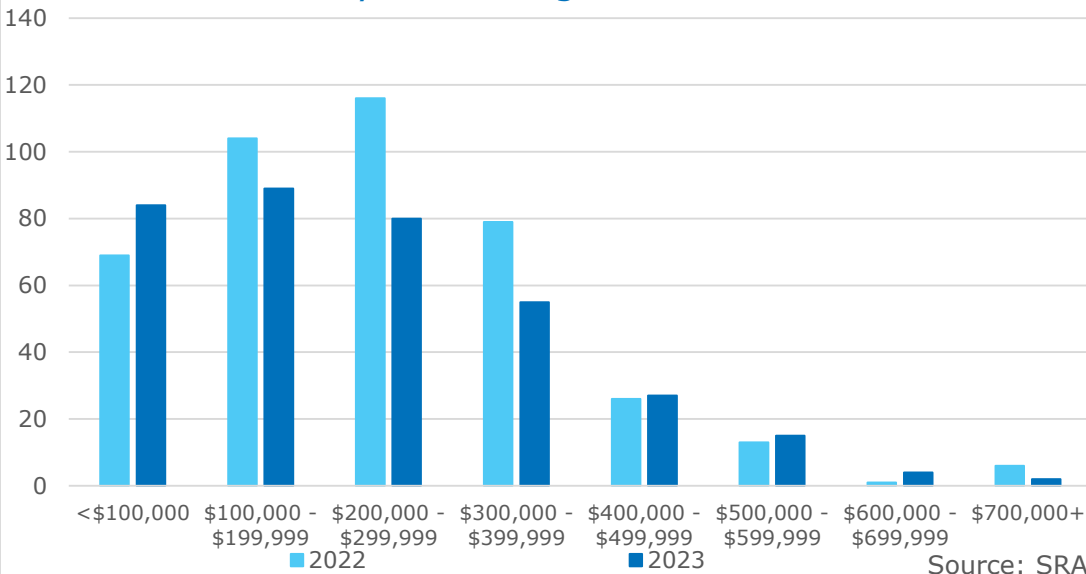
↓ **1.4%** Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	18	-25%	37	42%	175	2%	9.72	36%	100	\$211,425	-1%
Semi-Detached	2	-	5	25%	11	0%	5.50	-	166	\$320,700	-
Row/Townhouse	0	-100%	0	-100%	13	44%	-	-	-	-	-
Apartment	1	-	2	0%	6	-63%	6.00	-	89	\$90,000	-
Acreage	2	-	1	-50%	21	-22%	10.50	-	25	\$325,000	-
Mobile	1	0%	2	-50%	17	6%	17.00	6%	42	\$111,500	-16%
Mutli-Family	0	-	0	-100%	9	13%	-	-	-	-	-
Total Residential	24	-17%	47	12%	252	-2%	10.50	18%	97	\$220,773	-1%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	27	-10%	50	-6%	268	-6%	10.26	2%	94	\$225,187	-2%

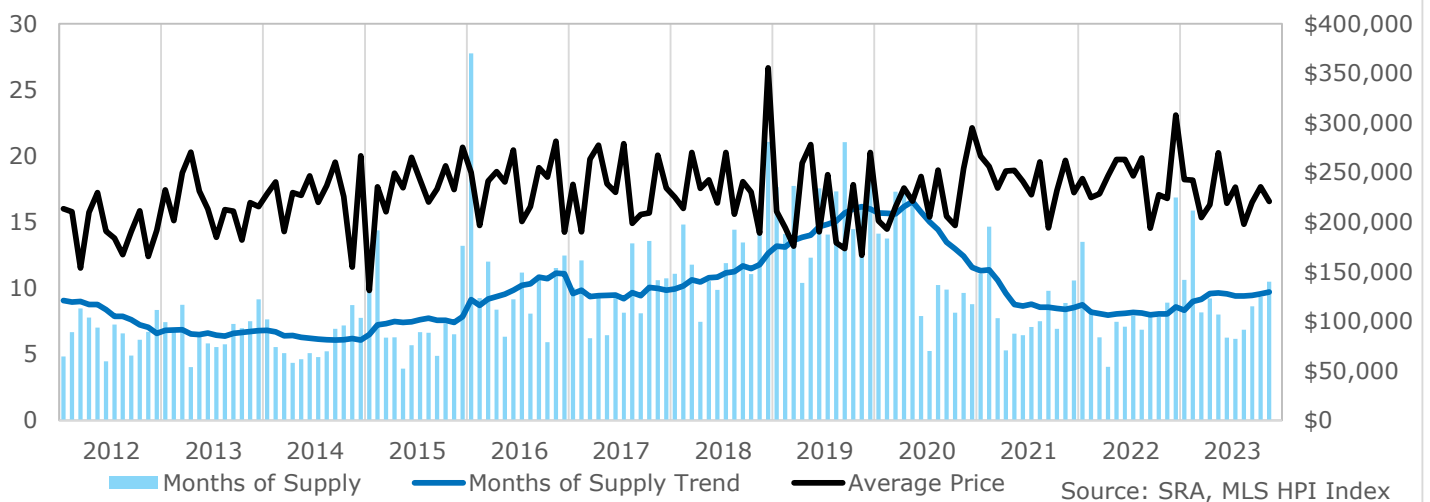
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	261	-15%	486	-7%	188	-2%	7.94	16%	87	\$233,551	-2%
Semi-Detached	12	0%	26	37%	9	26%	8.42	26%	77	\$289,733	-4%
Row/Townhouse	12	-50%	33	-13%	13	18%	11.58	136%	110	\$271,792	11%
Apartment	22	-12%	32	-22%	13	-24%	6.32	-13%	82	\$164,041	1%
Acreage	25	25%	47	-4%	22	-12%	9.56	-29%	100	\$293,560	-35%
Mobile	23	21%	41	17%	16	-5%	7.48	-21%	78	\$81,348	-3%
Mutli-Family	1	-86%	17	-19%	9	8%	103.00	659%	133	\$185,000	-26%
Total Residential	356	-14%	682	-6%	270	-2%	8.33	14%	88	\$226,682	-6%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	353	1%	710	-4%	275	-2%	8.87	-6%	85	\$231,287	-2%

Residential Months of Supply and Price



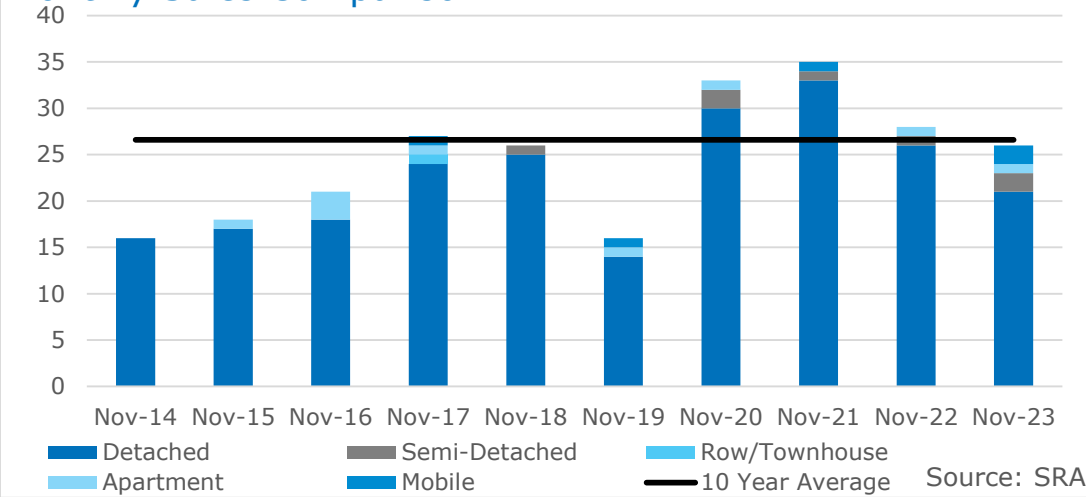
CENSUS DIVISION 8														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	21	-43%	48	0%	0.44	156	-13%	7.43	74	94.6%	213,000	6.5%	232,329	8.8%
Feb-13	24	-11%	44	-12%	0.55	165	-8%	6.88	72	95.2%	194,065	-4.2%	201,610	-4.1%
Mar-13	19	-21%	35	-45%	0.54	166	-18%	8.74	80	96.8%	215,500	54.5%	249,566	62.3%
Apr-13	47	68%	83	32%	0.57	189	-13%	4.02	72	95.8%	248,500	32.7%	270,423	28.9%
May-13	37	12%	107	47%	0.35	236	2%	6.38	71	94.9%	215,000	-5.5%	231,190	0.6%
Jun-13	42	-14%	69	21%	0.61	245	12%	5.83	52	94.7%	201,500	19.9%	213,212	11.7%
Jul-13	44	38%	75	19%	0.59	244	5%	5.55	57	94.4%	194,375	7.7%	184,593	0.5%
Aug-13	40	21%	56	17%	0.71	230	6%	5.75	59	93.6%	217,000	31.5%	212,605	27.2%
Sep-13	30	-25%	51	-4%	0.59	219	12%	7.30	78	93.7%	216,000	34.2%	211,050	10.8%
Oct-13	31	7%	49	14%	0.63	216	22%	6.97	66	93.8%	205,000	-2.8%	181,852	-14.0%
Nov-13	26	13%	42	40%	0.62	195	27%	7.50	84	95.0%	175,000	8.7%	219,663	32.8%
Dec-13	18	6%	18	-38%	1.00	165	16%	9.17	59	95.4%	190,000	-9.5%	215,733	12.5%
2013	379	2%	677	9%	0.56	202	3%	6.40	67	94.8%	208,000	13.4%	218,648	12.5%
Jan-14	22	5%	38	-21%	0.58	168	8%	7.64	96	95.5%	222,500	4.5%	228,564	-1.6%
Feb-14	29	21%	35	-20%	0.83	161	-2%	5.55	78	93.9%	225,000	15.9%	240,431	19.3%
Mar-14	32	68%	51	46%	0.63	163	-2%	5.09	80	95.1%	180,500	-16.2%	190,614	-23.6%
Apr-14	43	-9%	88	6%	0.49	187	-1%	4.35	83	95.0%	260,000	4.6%	229,814	-15.0%
May-14	45	22%	94	-12%	0.48	208	-12%	4.62	44	95.4%	220,000	2.3%	227,078	-1.8%
Jun-14	44	5%	83	20%	0.53	224	-9%	5.09	53	95.6%	221,500	9.9%	246,498	15.6%
Jul-14	45	2%	58	-23%	0.78	216	-11%	4.80	66	95.2%	218,900	12.6%	219,978	19.2%
Aug-14	43	8%	67	20%	0.64	225	-2%	5.23	57	95.0%	210,000	-3.2%	236,655	11.3%
Sep-14	32	7%	58	14%	0.55	222	1%	6.94	78	93.8%	240,000	11.1%	260,300	23.3%
Oct-14	28	-10%	39	-20%	0.72	201	-7%	7.18	57	95.2%	220,000	7.3%	225,775	24.2%
Nov-14	21	-19%	29	-31%	0.72	183	-6%	8.71	89	92.0%	163,000	-6.9%	154,705	-29.6%
Dec-14	20	11%	21	17%	0.95	155	-6%	7.75	53	95.1%	258,250	35.9%	266,800	23.7%
2014	404	7%	661	-2%	0.61	193	-5%	5.73	68	94.9%	220,000	5.8%	228,609	4.6%
Jan-15	13	-41%	38	0%	0.34	162	-4%	12.46	88	93.2%	134,000	-39.8%	131,069	-42.7%
Feb-15	13	-55%	46	31%	0.28	187	16%	14.38	84	94.4%	263,000	16.9%	235,462	-2.1%
Mar-15	31	-3%	58	14%	0.53	194	19%	6.26	75	95.2%	210,000	16.3%	210,484	10.4%
Apr-15	36	-16%	83	-6%	0.43	226	21%	6.28	79	92.3%	226,450	-12.9%	249,185	8.4%
May-15	55	22%	82	-13%	0.67	215	3%	3.91	50	95.8%	220,000	0.0%	234,770	3.4%
Jun-15	39	-11%	79	-5%	0.49	222	-1%	5.69	66	94.7%	268,000	21.0%	265,412	7.7%
Jul-15	35	-22%	72	24%	0.49	234	8%	6.69	38	95.6%	227,000	3.7%	242,637	10.3%
Aug-15	36	-16%	59	-12%	0.61	239	6%	6.64	75	95.0%	215,250	2.5%	220,317	-6.9%
Sep-15	48	50%	68	17%	0.71	234	5%	4.88	68	94.2%	210,446	-12.3%	233,408	-10.3%
Oct-15	29	4%	47	21%	0.62	213	6%	7.34	63	96.1%	230,000	4.5%	256,690	13.7%
Nov-15	31	48%	52	79%	0.60	202	10%	6.52	92	93.8%	250,000	53.4%	232,885	50.5%
Dec-15	14	-30%	24	14%	0.58	185	19%	13.21	70	94.9%	181,750	-29.6%	275,250	3.2%
2015	380	-6%	708	7%	0.54	209	9%	6.61	68	94.7%	225,000	2.3%	235,969	3.2%
Jan-16	8	-38%	60	58%	0.13	222	37%	27.75	30	96.0%	238,500	78.0%	250,063	90.8%
Feb-16	25	92%	46	0%	0.54	231	24%	9.24	99	94.3%	200,000	-24.0%	196,660	-16.5%
Mar-16	20	-35%	53	-9%	0.38	240	24%	12.00	98	95.4%	250,750	19.4%	241,495	14.7%
Apr-16	31	-14%	71	-14%	0.44	260	15%	8.39	90	92.9%	250,000	10.4%	250,838	0.7%
May-16	42	-24%	74	-10%	0.57	266	24%	6.33	61	94.9%	226,000	2.7%	240,295	2.4%
Jun-16	30	-23%	90	14%	0.33	275	24%	9.17	101	94.1%	266,000	-0.7%	272,783	2.8%
Jul-16	26	-26%	61	-15%	0.43	291	24%	11.19	86	93.7%	182,500	-19.6%	200,596	-17.3%
Aug-16	37	3%	80	36%	0.46	299	25%	8.08	74	93.7%	207,000	-3.8%	215,493	-2.2%
Sep-16	27	-44%	57	-16%	0.47	294	26%	10.89	74	94.7%	250,000	18.8%	254,722	9.1%
Oct-16	44	52%	54	15%	0.81	260	22%	5.91	76	94.4%	235,000	2.2%	245,236	-4.5%
Nov-16	23	-26%	63	21%	0.37	265	31%	11.52	90	95.7%	260,000	4.0%	281,663	20.9%
Dec-16	19	36%	24	0%	0.79	237	28%	12.47	95	93.5%	210,000	15.5%	189,876	-31.0%
2016	332	-13%	733	4%	0.45	262	25%	9.46	82	94.3%	230,000	2.2%	237,173	0.5%
Jan-17	24	200%	56	-7%	0.43	241	9%	10.04	100	93.7%	192,500	-19.3%	238,052	-4.8%
Feb-17	20	-20%	44	-4%	0.45	242	5%	12.10	91	94.1%	192,500	-3.8%	190,070	-3.4%
Mar-17	40	100%	71	34%	0.56	249	4%	6.23	85	95.4%	258,000	2.9%	263,516	9.1%
Apr-17	29	-6%	76	7%	0.38	273	5%	9.41	70	95.7%	232,000	-7.2%	277,393	10.6%
May-17	45	7%	84	14%	0.54	290	9%	6.44	77	95.0%	235,000	4.0%	238,742	-0.6%
Jun-17	32	7%	65	-28%	0.49	299	9%	9.34	71	95.5%	246,500	-7.3%	229,872	-15.7%
Jul-17	36	38%	71	16%	0.51	293	1%	8.14	76	95.3%	276,500	51.5%	278,944	39.1%
Aug-17	23	-38%	61	-24%	0.38	308	3%	13.39	115	92.9%	167,000	-19.3%	198,854	-7.7%
Sep-17	37	37%	64	12%	0.58	300	2%	8.11	89	93.2%	192,000	-23.2%	207,706	-18.5%
Oct-17	21	-52%	50	-7%	0.42	285	10%	13.57	100	93.6%	170,000	-27.7%	209,153	-14.7%
Nov-17	26	13%	54	-14%	0.48	276	4%	10.62	94	94.1%	268,250	3.2%	267,308	-5.1%
Dec-17	23	21%	33	38%	0.70	247	4%	10.74	104	94.4%	274,000	30.5%	234,359	23.4%
2017	356	7%	729	-1%	0.49	275	5%	9.28	87	94.6%	227,200	-1.2%	239,416	0.9%
Jan-18	23	-4%	50	-11%	0.46	255	6%	11.09	98	94.2%	245,000	27.3%	225,261	-5.4%
Feb-18	17	-15%	27	-39%	0.63	252	4%	14.82	99	94.9%	201,000	4.4%	213,735	12.5%
Mar-18	23	-43%	65	-8%	0.35	271	9%	11.78	121	95.0%	260,000	0.8%	270,043	2.5%
Apr-18	39	34%	91	20%	0.43	291	7%	7.46	104	94.5%	218,000	-6.0%	234,013	-15.6%
May-18	30	-33%	85	1%	0.35	316	9%	10.53	109	94.4%	217,500	-7.4%	242,560	1.6%
Jun-18	33	3%	79	22%	0.42	326	9%	9.88	74	95.3%	227,000	-7.9%	219,404	-4.6%
Jul-18	27	-25%	63	-11%	0.43	321	10%	11.89	91	93.2%	270,000	-2.4%	270,046	-3.2%
Aug-18	23	0%	59	-3%	0.39	332	8%	14.43	109	92.7%	186,000	11.4%	207,833	4.5%
Sep-18	24	-35%	52	-19%	0.46	323	8%	13.46	88	95.4%	231,500	20.6%	240,829	15.9%
Oct-18	28	33%	64	28%	0.44	310	9%	11.07	68	93.7%	218,750	28.7%	230,247	10.1%
Nov-18	22	-15%	58	7%	0.38	310	12%	14.09	120	93.6%	171,250	-36.2%	188,981	-29.3%
Dec-18	13	-43%	37	12%	0.35	274	11%	21.08	68	94.8%	335,000	22.3%	355,530	51.7%
2018	302	-15%	730	0%	0.41	298	8%	11.86	96	94.3%	229,700	1.1%	237,572	-0.8%

CENSUS DIVISION 8														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	17	-26%	74	48%	0.23	300	18%	17.65	81	93.7%	195,000	-20.4%	210,853	-6.4%
Feb-19	21	24%	42	56%	0.50	296	17%	14.10	76	94.6%	195,000	-3.0%	194,376	-9.1%
Mar-19	19	-17%	84	29%	0.23	337	24%	17.74	139	93.4%	135,000	-48.1%	175,737	-34.9%
Apr-19	36	-8%	100	10%	0.36	374	29%	10.39	82	95.5%	269,500	23.6%	259,386	10.8%
May-19	33	10%	101	19%	0.33	406	28%	12.30	79	94.6%	256,000	17.7%	278,282	14.7%
Jun-19	24	-27%	70	-11%	0.34	421	29%	17.54	99	93.8%	215,000	-5.3%	190,063	-13.4%
Jul-19	30	11%	64	2%	0.47	422	31%	14.07	104	93.4%	218,000	-19.3%	247,867	-8.2%
Aug-19	25	9%	59	0%	0.42	433	30%	17.32	113	93.0%	169,000	-9.1%	179,048	-13.9%
Sep-19	20	-17%	54	4%	0.37	421	30%	21.05	108	94.9%	132,250	-42.9%	173,295	-28.0%
Oct-19	28	0%	55	-14%	0.51	405	31%	14.46	155	94.4%	236,225	8.0%	237,766	3.3%
Nov-19	23	5%	52	-10%	0.44	374	21%	16.26	123	90.4%	145,500	-15.0%	166,422	-11.9%
Dec-19	18	38%	29	-22%	0.62	340	24%	18.89	115	93.3%	211,000	-37.0%	270,272	-24.0%
2019	294	-3%	784	7%	0.38	377	26%	15.40	105	94.0%	210,000	-8.6%	220,463	-7.2%
Jan-20	23	35%	52	-30%	0.44	325	8%	14.13	114	94.1%	180,000	-7.7%	201,257	-4.6%
Feb-20	24	14%	58	38%	0.41	330	11%	13.75	143	93.4%	167,500	-14.1%	192,862	-0.8%
Mar-20	20	5%	70	-17%	0.29	346	3%	17.30	138	96.8%	212,500	57.4%	215,237	22.5%
Apr-20	19	-47%	43	-57%	0.44	325	-13%	17.11	101	92.6%	212,500	-21.2%	234,263	-9.7%
May-20	20	-39%	67	-34%	0.30	335	-17%	16.75	88	93.1%	175,000	-31.6%	221,165	-20.5%
Jun-20	43	79%	82	17%	0.52	339	-19%	7.88	116	95.0%	225,000	4.7%	245,884	29.4%
Jul-20	62	107%	94	47%	0.66	326	-23%	5.26	89	94.8%	202,250	-7.2%	205,265	-17.2%
Aug-20	35	40%	90	53%	0.39	358	-17%	10.23	92	94.1%	245,000	45.0%	252,431	41.0%
Sep-20	35	75%	67	24%	0.52	346	-18%	9.89	85	94.9%	180,000	36.1%	205,671	18.7%
Oct-20	41	46%	93	69%	0.44	334	-18%	8.15	77	94.3%	165,000	-30.2%	196,705	-17.3%
Nov-20	33	43%	43	-17%	0.77	318	-15%	9.64	89	95.8%	210,000	44.3%	254,083	52.7%
Dec-20	32	78%	30	3%	1.07	281	-17%	8.78	75	94.9%	234,500	11.1%	295,016	9.2%
2020	387	32%	789	1%	0.49	330	-12%	10.24	97	94.6%	206,000	-1.9%	226,511	2.7%
Jan-21	25	9%	58	12%	0.43	277	-15%	11.08	108	95.0%	227,250	26.3%	266,540	32.4%
Feb-21	20	-17%	56	-3%	0.36	293	-11%	14.65	95	96.7%	245,000	46.3%	256,125	32.8%
Mar-21	39	95%	72	3%	0.54	302	-13%	7.74	116	95.8%	242,500	14.1%	234,376	8.9%
Apr-21	59	211%	87	102%	0.68	312	-4%	5.29	100	94.4%	235,000	10.6%	251,575	7.4%
May-21	49	145%	79	18%	0.62	321	-4%	6.55	89	96.1%	235,000	34.3%	251,939	13.9%
Jun-21	51	19%	87	6%	0.59	329	-3%	6.45	84	95.2%	232,500	3.3%	240,980	-2.0%
Jul-21	44	-29%	60	-36%	0.73	311	-5%	7.07	70	94.0%	212,835	5.2%	227,639	10.9%
Aug-21	40	14%	68	-24%	0.59	300	-16%	7.50	87	95.1%	253,750	3.6%	260,731	3.3%
Sep-21	32	-9%	68	1%	0.47	314	-9%	9.81	108	94.7%	159,250	-11.5%	194,111	-5.6%
Oct-21	44	7%	81	-13%	0.54	305	-9%	6.93	72	95.6%	218,000	32.1%	231,913	17.9%
Nov-21	34	3%	63	47%	0.54	302	-5%	8.88	82	96.5%	254,950	21.4%	262,340	3.2%
Dec-21	26	-19%	39	30%	0.67	275	-2%	10.58	75	95.4%	208,250	-11.2%	229,838	-22.1%
2021	463	20%	818	4%	0.57	303	-8%	7.86	90	95.3%	230,000	11.7%	242,248	6.9%
Jan-22	20	-20%	35	-40%	0.57	270	-3%	13.50	100	95.1%	243,750	7.3%	243,796	-8.5%
Feb-22	33	65%	51	-9%	0.65	265	-10%	8.03	67	94.2%	227,500	-7.1%	224,835	-12.2%
Mar-22	40	3%	63	-13%	0.63	251	-17%	6.28	111	94.8%	214,750	-11.4%	228,603	-2.5%
Apr-22	60	2%	81	-7%	0.74	243	-22%	4.05	104	94.7%	231,000	-1.7%	246,590	-2.0%
May-22	38	-22%	101	28%	0.38	283	-12%	7.45	74	96.1%	244,000	3.8%	263,070	4.4%
Jun-22	42	-18%	88	1%	0.48	298	-9%	7.10	76	95.1%	244,000	4.9%	263,041	9.2%
Jul-22	39	-11%	70	17%	0.56	309	-1%	7.92	64	93.5%	202,000	-5.1%	246,586	8.3%
Aug-22	43	8%	62	-9%	0.69	295	-2%	6.86	85	94.6%	279,000	10.0%	264,764	1.5%
Sep-22	35	9%	60	-12%	0.58	287	-9%	8.20	83	94.1%	185,000	16.2%	193,825	-0.1%
Oct-22	35	-20%	73	-10%	0.48	274	-10%	7.83	96	88.6%	195,000	-10.6%	227,476	-1.9%
Nov-22	29	-15%	42	-33%	0.69	258	-15%	8.90	73	94.9%	221,000	-13.3%	223,816	-14.7%
Dec-22	14	-46%	21	-46%	0.67	236	-14%	16.86	86	94.4%	300,500	44.3%	307,735	33.9%
2022	428	-8%	747	-9%	0.57	272	-10%	7.64	86	94.2%	225,000	-2.2%	242,583	0.1%
Jan-23	22	10%	37	6%	0.59	234	-13%	10.64	89	93.6%	186,250	-23.6%	242,991	-0.3%
Feb-23	16	-52%	49	-4%	0.33	254	-4%	15.88	90	94.4%	191,942	-15.6%	242,315	7.8%
Mar-23	29	-28%	39	-38%	0.74	237	-6%	8.17	112	93.6%	175,000	-18.5%	204,525	-10.5%
Apr-23	27	-55%	72	-11%	0.38	249	2%	9.22	103	95.1%	185,000	-19.9%	217,300	-11.9%
May-23	36	-5%	101	0%	0.36	288	2%	8.00	68	96.1%	256,500	5.1%	269,812	2.6%
Jun-23	50	19%	105	19%	0.48	313	5%	6.26	84	94.1%	201,250	-17.5%	219,046	-16.7%
Jul-23	49	26%	60	-14%	0.82	302	-2%	6.16	84	95.2%	234,500	16.1%	235,152	-4.6%
Aug-23	41	-5%	56	-10%	0.73	281	-5%	6.85	84	93.8%	162,500	-41.8%	197,730	-25.3%
Sep-23	33	-6%	65	8%	0.51	285	-1%	8.64	96	93.5%	187,000	1.1%	219,824	13.4%
Oct-23	29	-17%	51	-30%	0.57	271	-1%	9.34	74	95.4%	239,000	22.6%	235,521	3.5%
Nov-23	24	-17%	47	12%	0.51	252	-2%	10.50	97	93.9%	182,500	-17.4%	220,773	-1.4%
Dec-23														
2023	356	-14%	682	-6%	0.52	270	-2%	8.33	88	94.5%	204,942	-8.5%	226,682	-5.7%

CENSUS DIVISION 8														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	21	-32%	40	-2%	0.53	128	-7%	6.10	74	94.6%	213,000	4.7%	232,329	4.7%
Feb-13	19	-17%	38	9%	0.50	140	1%	7.37	58	94.9%	204,000	0.2%	215,184	-0.6%
Mar-13	11	-39%	25	-51%	0.44	140	-13%	12.73	81	97.3%	240,000	28.7%	254,173	44.6%
Apr-13	43	95%	72	26%	0.60	157	-12%	3.65	69	95.9%	245,000	21.4%	260,756	16.3%
May-13	31	11%	91	47%	0.34	198	3%	6.39	78	94.6%	220,000	-4.9%	245,142	11.5%
Jun-13	40	-9%	55	28%	0.73	202	16%	5.05	51	94.6%	201,500	19.9%	212,010	11.2%
Jul-13	38	36%	61	7%	0.62	199	6%	5.24	59	94.1%	195,875	6.5%	188,947	-1.3%
Aug-13	33	10%	43	5%	0.77	183	7%	5.55	58	93.6%	199,190	18.9%	211,491	30.1%
Sep-13	25	-29%	44	-15%	0.57	175	11%	7.00	84	93.5%	237,000	63.4%	228,680	24.0%
Oct-13	27	8%	43	16%	0.63	174	18%	6.44	52	93.7%	207,500	-5.0%	186,885	-16.2%
Nov-13	21	-5%	36	24%	0.58	155	19%	7.38	82	95.1%	188,100	8.7%	219,231	29.9%
Dec-13	16	7%	16	-30%	1.00	131	10%	8.19	62	95.8%	190,000	-9.5%	209,575	13.1%
2013	325	1%	564	7%	0.58	165	5%	6.10	66	94.7%	215,500	14.3%	221,338	12.3%
Jan-14	20	-5%	27	-33%	0.74	127	-1%	6.35	99	95.3%	212,500	-0.2%	225,920	-2.8%
Feb-14	22	16%	30	-21%	0.73	123	-12%	5.59	57	94.1%	228,750	12.1%	243,114	13.0%
Mar-14	25	127%	42	68%	0.60	125	-11%	5.00	79	95.1%	175,000	-27.1%	198,640	-21.8%
Apr-14	35	-19%	73	1%	0.48	148	-6%	4.23	77	95.2%	232,000	-5.3%	223,257	-14.4%
May-14	38	23%	80	-12%	0.48	168	-15%	4.42	42	95.4%	225,000	2.3%	238,526	-2.7%
Jun-14	39	-3%	67	22%	0.58	181	-10%	4.64	52	95.5%	221,000	9.7%	235,023	10.9%
Jul-14	39	3%	46	-25%	0.85	171	-14%	4.38	61	95.2%	218,900	11.8%	216,872	14.8%
Aug-14	36	9%	61	42%	0.59	185	1%	5.14	54	94.9%	232,500	16.7%	254,700	20.4%
Sep-14	31	24%	51	16%	0.61	182	4%	5.87	74	93.7%	235,000	-0.8%	258,600	13.1%
Oct-14	26	-4%	29	-33%	0.90	160	-8%	6.15	57	95.2%	220,000	6.0%	234,873	25.7%
Nov-14	19	-10%	23	-36%	0.83	142	-8%	7.47	91	92.2%	165,000	-12.3%	159,042	-27.5%
Dec-14	12	-25%	16	0%	0.75	126	-4%	10.50	67	94.4%	274,250	44.3%	328,104	56.6%
2014	342	5%	545	-3%	0.63	153	-7%	5.37	65	94.8%	220,000	2.1%	232,709	5.1%
Jan-15	13	-35%	29	7%	0.45	129	2%	9.92	88	93.2%	134,000	-36.9%	131,069	-42.0%
Feb-15	11	-50%	35	17%	0.31	147	20%	13.36	98	94.2%	218,000	-4.7%	214,182	-11.9%
Mar-15	26	4%	47	12%	0.55	153	22%	5.88	80	94.8%	217,500	24.3%	214,154	7.8%
Apr-15	27	-23%	63	-14%	0.43	178	20%	6.59	75	93.4%	225,900	-2.6%	223,496	0.1%
May-15	44	16%	65	-19%	0.68	169	1%	3.84	48	95.8%	235,000	4.4%	234,632	-1.6%
Jun-15	29	-26%	71	6%	0.41	182	1%	6.28	64	95.1%	260,500	17.9%	265,140	12.8%
Jul-15	31	-21%	57	24%	0.54	187	9%	6.03	36	95.4%	227,000	3.7%	244,268	12.6%
Aug-15	30	-17%	46	-25%	0.65	191	3%	6.37	85	94.8%	215,250	-7.4%	214,463	-15.8%
Sep-15	37	19%	54	6%	0.69	188	3%	5.08	72	94.0%	209,000	-11.1%	231,611	-10.4%
Oct-15	22	-15%	39	34%	0.56	173	8%	7.86	63	96.2%	205,000	-6.8%	265,295	13.0%
Nov-15	25	32%	39	70%	0.64	162	14%	6.48	95	94.0%	255,742	55.0%	246,088	54.7%
Dec-15	12	0%	18	13%	0.67	145	15%	12.08	68	94.8%	234,500	-14.5%	304,833	-7.1%
2015	307	-10%	563	3%	0.55	167	9%	6.53	69	94.8%	225,900	2.7%	234,194	0.6%
Jan-16	8	-38%	49	69%	0.16	174	35%	21.75	30	96.0%	238,500	78.0%	250,063	90.8%
Feb-16	24	118%	33	-6%	0.73	176	20%	7.33	98	94.3%	187,500	-14.0%	194,646	-9.1%
Mar-16	17	-35%	42	-11%	0.40	186	22%	10.94	84	95.3%	268,500	23.4%	248,553	16.1%
Apr-16	26	-4%	57	-10%	0.46	201	13%	7.73	81	92.9%	241,500	6.9%	244,423	9.4%
May-16	32	-27%	62	-5%	0.52	210	24%	6.56	59	95.5%	228,500	-2.8%	244,125	4.0%
Jun-16	23	-21%	71	0%	0.32	219	20%	9.52	103	94.1%	262,000	0.6%	256,978	-3.1%
Jul-16	24	-23%	50	-12%	0.48	229	22%	9.54	90	94.0%	166,250	-26.8%	196,063	-19.7%
Aug-16	31	3%	65	41%	0.48	235	23%	7.58	71	95.1%	192,500	-10.6%	204,911	-4.5%
Sep-16	23	-38%	46	-15%	0.50	231	23%	10.04	73	95.3%	250,000	19.6%	266,783	15.2%
Oct-16	37	68%	40	3%	0.93	197	14%	5.32	85	94.1%	235,000	14.6%	253,392	-4.5%
Nov-16	21	-16%	53	36%	0.40	204	26%	9.71	90	95.6%	279,000	9.1%	286,262	16.3%
Dec-16	14	17%	18	0%	0.78	182	26%	13.00	96	92.9%	214,500	-8.5%	187,154	-38.6%
2016	280	-9%	586	4%	0.48	204	22%	8.73	81	94.6%	228,750	1.3%	236,342	0.9%
Jan-17	17	113%	45	-8%	0.38	185	6%	10.88	117	93.2%	192,000	-19.5%	244,550	-2.2%
Feb-17	17	-29%	33	0%	0.52	188	7%	11.06	88	95.2%	200,000	6.7%	183,376	-5.8%
Mar-17	35	106%	47	12%	0.74	182	-2%	5.20	81	95.5%	271,250	1.0%	276,390	11.2%
Apr-17	24	-8%	54	-5%	0.44	197	-2%	8.21	77	95.7%	247,500	2.5%	285,475	16.8%
May-17	36	13%	66	6%	0.55	210	0%	5.83	70	95.2%	242,500	6.1%	244,608	0.2%
Jun-17	24	4%	53	-25%	0.45	221	1%	9.21	63	95.6%	253,500	-3.2%	229,600	-10.7%
Jul-17	30	25%	60	20%	0.50	219	-4%	7.30	80	95.8%	297,500	78.9%	307,200	56.7%
Aug-17	16	-48%	49	-25%	0.33	236	0%	14.75	107	93.4%	202,500	5.2%	235,041	14.7%
Sep-17	27	17%	52	13%	0.52	232	0%	8.59	89	94.6%	190,000	-24.0%	199,230	-25.3%
Oct-17	14	-62%	39	-3%	0.36	222	13%	15.86	104	93.3%	173,250	-26.3%	117,621	-14.1%
Nov-17	22	5%	42	-21%	0.52	217	6%	9.86	91	94.4%	254,750	-8.7%	250,864	-12.4%
Dec-17	19	36%	24	33%	0.79	191	5%	10.05	100	93.9%	215,000	0.2%	215,632	15.2%
2017	281	0%	564	-4%	0.50	208	2%	8.90	86	94.9%	245,000	7.1%	246,031	4.1%
Jan-18	18	6%	42	-7%	0.43	197	6%	10.94	98	94.0%	236,000	22.9%	210,333	-14.0%
Feb-18	14	-18%	22	-33%	0.64	195	4%	13.93	111	95.8%	240,000	20.0%	234,750	28.0%
Mar-18	17	-51%	50	6%	0.34	213	17%	12.53	104	94.7%	260,000	-4.1%	254,235	-8.0%
Apr-18	35	46%	68	26%	0.51	222	13%	6.34	109	94.3%	220,000	-11.1%	236,471	-17.2%
May-18	26	-28%	64	-3%	0.41	241	15%	9.27	120	94.3%	220,250	-9.2%	248,415	1.6%
Jun-18	22	-8%	56	6%	0.39	247	12%	11.23	55	95.1%	258,500	2.0%	253,538	10.4%
Jul-18	22	-27%	53	-12%	0.42	244	11%	11.09	92	93.4%	282,500	-5.0%	263,716	-14.2%
Aug-18	21	31%	43	-12%	0.49	244	3%	11.62	110	92.6%	186,000	-8.1%	207,127	-11.9%
Sep-18	19	-30%	42	-19%	0.45	235	1%	12.37	85	95.2%	260,000	36.8%	258,263	29.6%
Oct-18	22	57%	52	33%	0.42	233	5%	10.59	69	93.7%	207,000	19.5%	235,678	8.3%
Nov-18	18	-18%	33	-21%	0.55	221	2%	12.28	125	93.7%	213,000	-16.4%	217,760	-13.2%
Dec-18	9	-53%	28	17%	0.32	202	6%	22.44	78	95.4%	335,000	55.8%	346,778	60.8%
2018	243	-14%	553	-2%	0.44	225	8%	11.09	97	94.3%	235,000	-4.1%	242,764	-1.3%

CENSUS DIVISION 8														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	13	-28%	47	12%	0.28	211	7%	16.23	71	93.4%	225,000	-4.7%	214,962	2.2%
Feb-19	17	21%	33	50%	0.52	209	7%	12.29	75	94.5%	210,000	-12.5%	207,147	-11.8%
Mar-19	15	-12%	65	30%	0.23	240	13%	16.00	116	93.2%	130,000	-50.0%	177,100	-30.3%
Apr-19	29	-17%	72	6%	0.40	263	18%	9.07	70	96.0%	286,600	30.3%	263,859	11.6%
May-19	24	-8%	78	22%	0.31	291	21%	12.13	74	94.2%	229,500	4.2%	255,042	2.7%
Jun-19	21	-5%	49	-13%	0.43	298	21%	14.19	103	94.5%	220,000	-14.9%	208,548	-17.7%
Jul-19	24	9%	44	-17%	0.55	290	19%	12.08	99	92.9%	231,500	-18.1%	261,208	-1.0%
Aug-19	21	0%	44	2%	0.48	299	23%	14.24	102	93.0%	180,000	-3.2%	198,962	-3.9%
Sep-19	14	-26%	41	-2%	0.34	294	25%	21.00	117	94.5%	153,500	-41.0%	181,386	-29.8%
Oct-19	22	0%	43	-17%	0.51	281	21%	12.77	158	94.1%	236,225	14.1%	237,843	0.9%
Nov-19	15	-17%	37	12%	0.41	273	24%	18.20	109	93.1%	135,000	-36.6%	141,620	-35.0%
Dec-19	17	89%	20	-29%	0.85	245	21%	14.41	103	93.8%	212,000	-36.7%	280,582	-19.1%
2019	232	-5%	573	4%	0.40	266	19%	13.77	99	94.1%	216,750	-7.8%	225,165	-7.2%
Jan-20	19	46%	35	-26%	0.54	234	11%	12.32	115	93.7%	180,000	-20.0%	199,705	-7.1%
Feb-20	23	35%	45	36%	0.51	236	13%	10.26	138	93.4%	165,000	-21.4%	191,682	-7.5%
Mar-20	15	0%	56	-14%	0.27	251	5%	16.73	145	97.3%	235,000	80.8%	244,143	37.9%
Apr-20	12	-59%	37	-49%	0.32	240	-9%	20.00	89	92.8%	216,250	-24.5%	241,833	-8.3%
May-20	16	-33%	52	-33%	0.31	249	-14%	15.56	80	93.8%	172,500	-24.8%	226,619	-11.1%
Jun-20	35	67%	67	37%	0.52	256	-14%	7.31	104	95.0%	225,000	2.3%	244,475	17.2%
Jul-20	54	125%	66	50%	0.82	234	-19%	4.33	86	94.7%	202,250	-12.6%	205,499	-21.3%
Aug-20	29	38%	65	48%	0.45	253	-15%	8.72	88	94.1%	245,000	36.1%	238,221	19.7%
Sep-20	25	79%	41	0%	0.61	238	-19%	9.52	88	93.6%	139,000	-9.4%	157,900	-12.9%
Oct-20	32	45%	68	58%	0.47	230	-18%	7.19	68	94.3%	175,000	-25.9%	196,169	-17.5%
Nov-20	25	67%	33	-11%	0.76	218	-20%	8.72	87	95.9%	232,000	71.9%	262,810	85.6%
Dec-20	23	35%	21	5%	1.10	195	-20%	8.48	71	95.5%	235,000	10.8%	292,652	4.3%
2020	308	33%	586	2%	0.53	236	-11%	9.20	94	94.6%	205,500	-5.2%	222,342	-1.3%
Jan-21	18	-5%	39	11%	0.46	189	-19%	10.50	88	94.4%	228,500	26.9%	272,297	36.3%
Feb-21	20	-13%	39	-13%	0.51	197	-17%	9.85	95	96.7%	245,000	48.5%	256,125	33.6%
Mar-21	29	93%	54	-4%	0.54	207	-18%	7.14	107	96.0%	250,000	6.4%	248,392	1.7%
Apr-21	46	283%	64	73%	0.72	211	-12%	4.59	102	94.5%	223,250	3.2%	247,846	2.5%
May-21	39	144%	54	4%	0.72	207	-17%	5.31	81	95.8%	235,000	36.2%	250,723	10.6%
Jun-21	40	14%	72	7%	0.56	219	-14%	5.48	83	95.4%	232,250	3.2%	234,919	-3.9%
Jul-21	31	-43%	45	-32%	0.69	210	-10%	6.77	57	94.3%	210,669	4.2%	222,596	8.3%
Aug-21	33	14%	52	-20%	0.63	205	-19%	6.21	86	95.3%	240,000	-2.0%	250,144	5.0%
Sep-21	27	8%	50	22%	0.54	214	-10%	7.93	98	94.4%	163,500	17.6%	192,761	22.1%
Oct-21	35	9%	59	-13%	0.59	207	-10%	5.91	64	95.4%	217,000	24.0%	218,151	11.2%
Nov-21	29	16%	45	36%	0.64	202	-7%	6.97	69	96.7%	270,000	16.4%	274,095	4.3%
Dec-21	20	-13%	24	14%	0.83	180	-8%	9.00	75	95.0%	200,500	-14.7%	208,440	-28.8%
2021	367	19%	597	2%	0.61	204	-14%	6.67	84	95.3%	225,000	9.5%	239,552	7.7%
Jan-22	15	-17%	25	-36%	0.60	178	-6%	11.87	90	95.4%	245,000	7.2%	258,195	-5.2%
Feb-22	25	25%	36	-8%	0.69	174	-12%	6.96	68	94.2%	225,000	-8.2%	215,042	-16.0%
Mar-22	26	-10%	46	-15%	0.57	173	-16%	6.65	106	95.0%	225,000	-10.0%	243,581	-1.9%
Apr-22	41	-11%	60	-6%	0.68	172	-18%	4.20	95	95.1%	225,000	0.8%	241,085	-2.7%
May-22	27	-31%	76	41%	0.36	211	2%	7.81	63	95.7%	274,000	16.6%	275,598	9.9%
Jun-22	38	-5%	67	-7%	0.57	217	-1%	5.71	71	95.3%	244,000	5.1%	266,519	13.5%
Jul-22	31	0%	50	11%	0.62	220	5%	7.10	65	94.2%	193,000	-8.4%	222,697	0.0%
Aug-22	30	-9%	40	-23%	0.75	206	0%	6.87	73	94.6%	287,500	19.8%	278,003	11.1%
Sep-22	25	-7%	43	-14%	0.58	196	-8%	7.84	71	94.0%	185,000	13.1%	196,616	2.0%
Oct-22	25	-29%	54	-8%	0.46	188	-9%	7.52	94	94.7%	195,000	-10.1%	207,136	-5.0%
Nov-22	24	-17%	26	-42%	0.92	171	-15%	7.13	72	94.6%	221,250	-18.1%	214,090	-21.9%
Dec-22	9	-55%	17	-29%	0.53	158	-12%	17.56	73	95.1%	293,000	46.1%	288,803	38.6%
2022	316	-14%	540	-10%	0.59	189	-8%	7.16	79	94.9%	229,000	1.8%	240,855	0.5%
Jan-23	17	13%	25	0%	0.68	161	-10%	9.47	85	93.4%	187,500	-23.5%	214,224	-17.0%
Feb-23	10	-60%	32	-11%	0.31	177	2%	17.70	95	94.7%	189,942	-15.6%	232,703	8.2%
Mar-23	24	-8%	25	-46%	0.96	158	-9%	6.58	121	93.5%	226,500	0.7%	219,363	-9.9%
Apr-23	17	-59%	53	-12%	0.32	173	1%	10.18	109	95.9%	190,000	-15.6%	215,624	-10.6%
May-23	28	4%	70	-8%	0.40	197	-7%	7.04	61	96.4%	293,500	7.1%	297,544	8.0%
Jun-23	34	-11%	82	22%	0.41	224	3%	6.59	77	93.7%	206,250	-15.5%	214,008	-19.7%
Jul-23	36	16%	46	-8%	0.78	216	-2%	6.00	72	95.2%	245,500	27.2%	252,457	13.4%
Aug-23	29	-3%	39	-3%	0.74	202	-2%	6.97	95	93.9%	225,000	-21.7%	226,429	-18.6%
Sep-23	25	0%	44	2%	0.57	202	3%	8.08	97	92.4%	187,000	1.1%	216,152	9.9%
Oct-23	23	-8%	33	-39%	0.70	188	0%	8.17	76	95.6%	251,000	28.7%	242,857	17.2%
Nov-23	18	-25%	37	42%	0.49	175	2%	9.72	100	94.2%	182,500	-17.5%	211,425	-1.2%
Dec-23														
2023	261	-15%	486	-7%	0.54	188	-2%	7.94	87	94.5%	215,000	-4.4%	233,551	-2.5%

Monthly Sales Comparison



SALES

27

6.9% Y/Y ↓ 3.3% YTD ↓
10-year average spread YTD

1.5% ↑ 8.8% ↑

NEW LISTINGS

38

8.6% Y/Y ↑ 8.9% YTD ↓
10-year average spread YTD

20.7% ↓ 23.0% ↓

INVENTORY

187

14.6% Y/Y ↓ Monthly trend* →
10-year average spread YTD

40.0% ↓ 40.2% ↓

MONTHS OF SUPPLY

6.93

8.3% Y/Y ↓ Monthly trend* →
10-year average spread YTD

46.1% ↓ 46.9% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

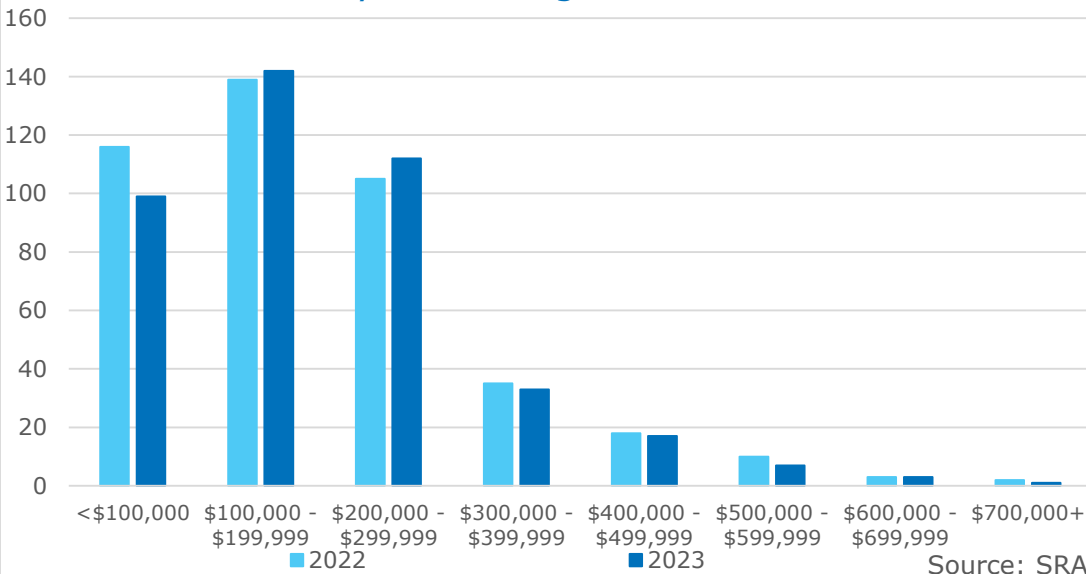
\$ 180,430

↑ **10.6%** Y/Y



Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	21	-19%	30	-3%	143	-17%	6.81	3%	87	\$163,433	3%
Semi-Detached	2	100%	1	-	5	67%	2.50	-17%	131	\$344,750	9%
Row/Townhouse	0	-	1	-	1	-50%	-	-	-	-	-
Apartment	1	0%	2	100%	9	0%	9.00	0%	149	\$125,000	-46%
Acreage	1	0%	2	0%	23	28%	23.00	28%	67	\$335,000	509%
Mobile	2	-	0	-	3	-63%	1.50	-	131	\$145,000	-
Mutli-Family	0	-	2	100%	3	-57%	-	-	-	-	-
Total Residential	27	-7%	38	9%	187	-15%	6.93	-8%	95	\$180,430	11%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	27	2%	48	-21%	312	-40%	12.85	-46%	93	\$182,262	-1%

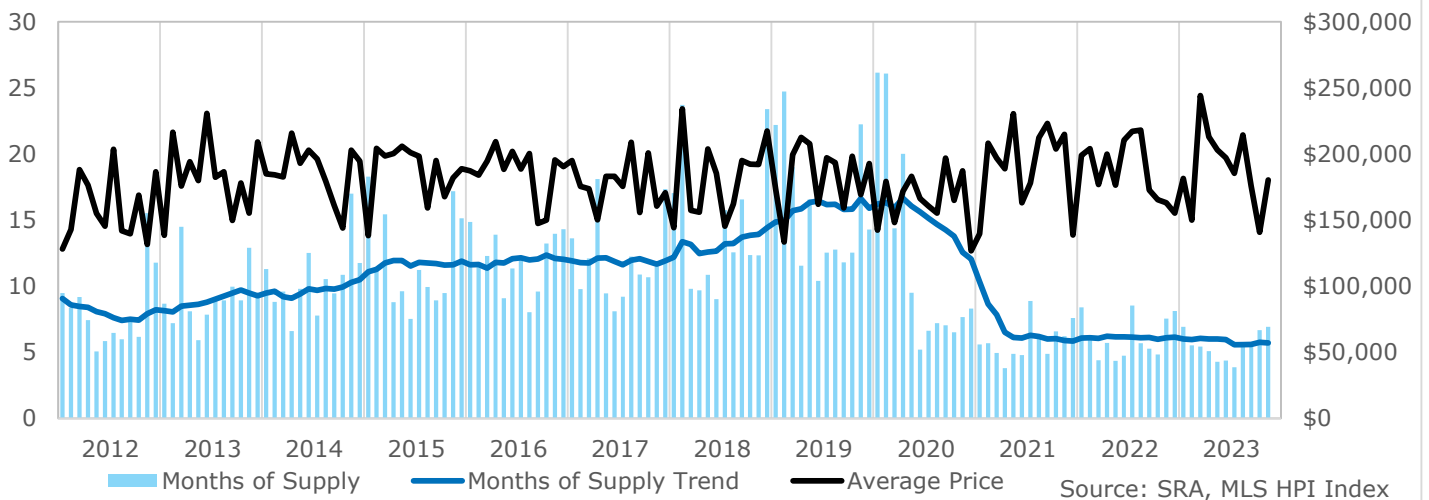
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	327	-11%	486	-14%	147	-15%	4.94	-5%	70	\$180,370	-2%
Semi-Detached	18	100%	24	140%	6	89%	3.67	-6%	80	\$280,106	11%
Row/Townhouse	4	33%	7	17%	2	-41%	6.00	-56%	95	\$183,500	-14%
Apartment	22	69%	33	50%	9	-13%	4.36	-48%	84	\$191,477	-14%
Acreage	28	4%	52	2%	23	33%	9.07	28%	94	\$299,911	17%
Mobile	12	50%	14	-22%	7	-8%	6.83	-39%	107	\$94,083	12%
Mutli-Family	3	50%	7	-30%	3	-32%	12.67	-55%	126	\$234,500	-25%
Total Residential	414	-3%	623	-9%	198	-10%	5.25	-7%	75	\$191,303	1%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	381	9%	809	-23%	331	-40%	9.89	-47%	92	\$184,326	4%

Residential Months of Supply and Price



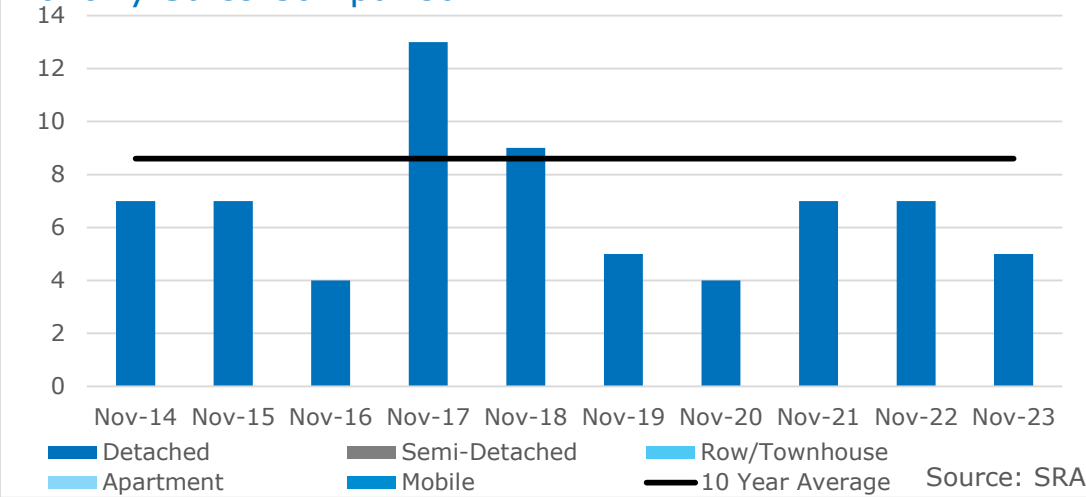
CENSUS DIVISION 9														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	25	0%	46	-19%	0.54	217	-8%	8.68	133	92.5%	132,000	25.7%	138,550	8.0%
Feb-13	29	4%	41	3%	0.71	209	-11%	7.21	103	93.4%	215,000	53.6%	216,348	51.3%
Mar-13	16	-43%	55	-24%	0.29	232	-10%	14.50	71	94.4%	168,250	-5.2%	175,838	-6.5%
Apr-13	31	-6%	66	35%	0.47	251	2%	8.10	94	94.6%	182,500	4.3%	194,098	10.0%
May-13	47	-4%	98	26%	0.48	278	12%	5.91	98	89.5%	160,000	7.4%	179,864	16.1%
Jun-13	39	-7%	91	26%	0.43	306	24%	7.85	59	95.0%	215,000	43.8%	230,703	58.7%
Jul-13	36	-5%	85	20%	0.42	327	33%	9.08	68	93.3%	166,250	-2.2%	182,405	-10.4%
Aug-13	37	-12%	84	-1%	0.44	330	31%	8.92	70	95.5%	183,000	37.6%	186,628	31.5%
Sep-13	32	-3%	64	31%	0.50	319	31%	9.97	79	91.3%	125,000	-4.9%	149,750	7.3%
Oct-13	33	-13%	59	-6%	0.56	295	26%	8.94	82	87.8%	155,000	28.1%	178,123	5.5%
Nov-13	21	40%	40	-11%	0.53	271	16%	12.90	114	92.4%	129,000	15.8%	155,180	18.0%
Dec-13	27	50%	38	100%	0.71	247	17%	9.15	76	93.8%	187,000	7.3%	209,081	12.0%
2013	373	-4%	767	10%	0.49	274	14%	8.80	86	92.7%	170,000	14.9%	185,161	16.1%
Jan-14	21	-16%	54	17%	0.39	237	9%	11.29	110	94.7%	145,000	9.8%	184,931	33.5%
Feb-14	26	-10%	39	-5%	0.67	229	10%	8.81	96	94.4%	192,000	-10.7%	184,269	-14.8%
Mar-14	25	56%	56	2%	0.45	240	3%	9.60	86	93.0%	145,000	-13.8%	182,676	3.9%
Apr-14	38	23%	70	6%	0.54	251	0%	6.61	135	93.5%	205,750	12.7%	215,810	11.2%
May-14	31	-34%	109	11%	0.28	304	9%	9.81	80	94.0%	160,000	0.0%	192,963	7.3%
Jun-14	27	-31%	95	4%	0.28	338	10%	12.52	60	94.5%	156,790	-27.1%	202,822	-12.1%
Jul-14	46	28%	108	27%	0.43	358	9%	7.78	82	93.2%	182,500	9.8%	196,289	7.6%
Aug-14	34	-8%	74	-12%	0.46	358	8%	10.53	93	94.6%	170,000	-7.1%	179,435	-3.9%
Sep-14	38	19%	90	41%	0.42	359	13%	9.45	64	91.8%	141,000	12.8%	160,921	7.5%
Oct-14	31	-6%	65	10%	0.48	337	14%	10.87	76	92.3%	140,500	-9.4%	144,400	-19.1%
Nov-14	19	-10%	60	50%	0.32	323	19%	17.00	86	96.8%	189,000	46.5%	202,784	30.7%
Dec-14	24	-11%	27	-29%	0.89	282	14%	11.75	92	94.5%	172,450	-7.8%	194,663	-6.9%
2014	360	-3%	847	10%	0.43	301	10%	10.04	88	93.8%	167,500	-1.5%	186,487	0.7%
Jan-15	17	-19%	71	31%	0.24	311	31%	18.29	98	92.4%	135,000	-6.9%	138,340	-25.2%
Feb-15	29	12%	60	54%	0.48	324	41%	11.17	107	94.4%	190,000	-1.0%	204,197	10.8%
Mar-15	23	-8%	78	39%	0.29	355	48%	15.43	120	91.3%	173,000	19.3%	198,406	8.6%
Apr-15	42	11%	89	27%	0.47	369	47%	8.79	98	93.4%	185,250	-10.0%	200,411	-7.1%
May-15	42	35%	106	-3%	0.40	404	33%	9.62	118	94.4%	196,000	22.5%	205,768	6.6%
Jun-15	53	96%	96	1%	0.55	399	18%	7.53	87	94.8%	192,112	22.5%	201,029	-0.9%
Jul-15	36	-22%	95	-12%	0.38	404	13%	11.22	101	95.1%	168,500	-7.7%	198,316	1.0%
Aug-15	40	18%	75	1%	0.53	398	11%	9.95	89	91.5%	145,000	-14.7%	159,197	-11.3%
Sep-15	42	11%	82	-9%	0.51	375	4%	8.93	108	92.9%	190,171	34.9%	195,158	21.3%
Oct-15	35	13%	66	2%	0.53	332	-1%	9.49	105	93.0%	130,000	-7.5%	167,606	16.4%
Nov-15	21	11%	84	40%	0.25	361	12%	17.19	79	95.4%	200,000	5.8%	181,994	-10.3%
Dec-15	22	-8%	26	-4%	0.85	333	18%	15.14	138	88.7%	187,500	8.7%	188,995	-3.0%
2015	402	12%	928	10%	0.43	364	21%	10.86	103	93.4%	179,450	7.1%	189,300	1.5%
Jan-16	22	29%	63	-11%	0.35	327	5%	14.86	87	95.5%	144,000	6.7%	187,189	35.3%
Feb-16	30	3%	70	17%	0.43	344	6%	11.47	108	93.8%	193,875	2.0%	183,995	-9.9%
Mar-16	29	26%	71	-9%	0.41	356	0%	12.28	103	92.4%	190,000	9.8%	194,541	-1.9%
Apr-16	27	-36%	90	1%	0.30	375	2%	13.89	66	94.8%	212,000	14.4%	209,293	4.4%
May-16	42	0%	99	-7%	0.42	382	-5%	9.10	109	94.2%	153,000	-21.9%	188,271	-8.5%
Jun-16	35	-34%	90	-6%	0.39	397	-1%	11.34	86	93.7%	221,500	15.3%	201,879	0.4%
Jul-16	32	-11%	77	-19%	0.42	391	-3%	12.22	98	92.5%	185,000	9.8%	188,547	-4.9%
Aug-16	47	18%	83	11%	0.57	378	-5%	8.04	95	92.7%	188,000	29.7%	200,286	25.8%
Sep-16	38	-10%	79	-4%	0.48	365	-3%	9.61	92	91.3%	139,900	-26.4%	147,374	-24.5%
Oct-16	27	-23%	69	5%	0.39	357	8%	13.22	98	92.0%	139,900	7.6%	149,913	-10.6%
Nov-16	24	14%	56	-33%	0.43	335	-7%	13.96	85	92.2%	152,500	-23.8%	195,617	7.5%
Dec-16	22	0%	31	19%	0.71	315	-5%	14.32	105	89.9%	197,000	5.1%	190,468	0.8%
2016	375	-7%	878	-5%	0.43	360	-1%	11.53	95	93.0%	178,000	-0.8%	186,356	-1.6%
Jan-17	24	9%	51	-19%	0.47	327	0%	13.63	98	94.6%	212,500	47.6%	195,090	4.2%
Feb-17	33	10%	60	-14%	0.55	323	-6%	9.79	80	94.1%	139,900	-27.8%	175,577	-4.6%
Mar-17	29	0%	98	38%	0.30	351	-1%	12.10	230	93.8%	173,000	-8.9%	173,648	-10.7%
Apr-17	22	-19%	102	13%	0.22	398	6%	18.09	115	94.8%	139,900	-34.0%	150,238	-28.2%
May-17	44	5%	99	0%	0.44	416	9%	9.45	72	93.6%	157,500	2.9%	183,034	-2.8%
Jun-17	52	49%	117	30%	0.44	421	6%	8.10	79	93.7%	159,000	-28.2%	183,075	-9.3%
Jul-17	46	44%	98	27%	0.47	423	8%	9.20	68	94.0%	151,000	-18.4%	175,475	-6.9%
Aug-17	35	-26%	87	5%	0.40	428	13%	12.23	95	93.7%	169,000	-10.1%	208,894	4.3%
Sep-17	37	-3%	68	-14%	0.54	403	10%	10.89	100	92.9%	117,500	-16.0%	155,816	5.7%
Oct-17	35	30%	69	0%	0.51	374	5%	10.69	92	94.7%	157,000	12.2%	200,843	34.0%
Nov-17	29	21%	38	-32%	0.76	333	-1%	11.48	104	94.4%	155,000	1.6%	160,474	-18.0%
Dec-17	18	-18%	40	29%	0.45	312	-1%	17.33	113	92.9%	143,500	-27.2%	170,625	-10.4%
2017	404	8%	927	6%	0.44	376	4%	11.16	99	93.9%	154,500	-13.2%	178,944	-4.0%
Jan-18	19	-21%	61	20%	0.31	324	-1%	17.05	96	92.4%	143,000	-32.7%	144,332	-26.0%
Feb-18	14	-58%	61	2%	0.23	332	3%	23.71	95	96.0%	194,750	39.2%	234,223	33.4%
Mar-18	34	17%	69	-30%	0.49	333	-5%	9.79	113	93.0%	147,500	-14.7%	157,247	-9.4%
Apr-18	36	64%	87	-15%	0.41	349	-12%	9.69	109	93.1%	129,750	-7.3%	155,958	3.8%
May-18	38	-14%	122	23%	0.31	413	-1%	10.87	111	94.3%	174,000	10.5%	203,708	11.3%
Jun-18	45	-13%	109	-7%	0.41	406	-4%	9.02	84	93.7%	160,000	0.6%	185,327	1.2%
Jul-18	29	-37%	129	32%	0.22	457	8%	15.76	58	91.9%	145,000	-4.0%	145,310	-17.2%
Aug-18	36	3%	93	7%	0.39	452	6%	12.56	56	93.0%	178,000	5.3%	162,114	-22.4%
Sep-18	27	-27%	71	4%	0.38	447	11%	16.56	80	91.9%	157,450	34.0%	195,109	25.2%
Oct-18	33	-6%	56	-19%	0.59	408	9%	12.36	119	93.0%	190,000	21.0%	192,358	-4.2%
Nov-18	30	3%	38	0%	0.79	370	11%	12.33	98	93.3%	207,000	33.5%	192,139	19.7%
Dec-18	13	-28%	27	-33%	0.48	304	-3%	23.38	100	94.6%	232,500	62.0%	217,462	27.4%
2018	354	-12%	923	0%	0.38	383	2%	12.98	93	93.3%	164,500	6.5%	178,870	0.0%

CENSUS DIVISION 9														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	15	-21%	70	15%	0.21	333	3%	22.20	114	90.8%	124,400	-13.0%	173,360	20.1%
Feb-19	14	0%	44	-28%	0.32	346	4%	24.71	131	92.1%	118,000	-39.4%	133,500	-43.0%
Mar-19	20	-41%	86	25%	0.23	380	14%	19.00	132	93.5%	172,000	16.6%	199,304	26.7%
Apr-19	35	-3%	88	1%	0.40	404	16%	11.54	82	94.0%	175,000	34.9%	212,562	36.3%
May-19	27	-29%	100	-18%	0.27	447	8%	16.56	77	93.2%	193,000	10.9%	207,796	2.0%
Jun-19	42	-7%	76	-30%	0.55	437	8%	10.40	110	93.2%	154,000	-3.8%	162,039	-12.6%
Jul-19	35	21%	85	-34%	0.41	439	-4%	12.54	86	93.7%	190,000	31.0%	197,083	35.6%
Aug-19	35	-3%	100	8%	0.35	447	-1%	12.77	113	94.1%	156,900	-11.9%	193,466	19.3%
Sep-19	36	33%	67	-6%	0.54	425	-5%	11.81	86	92.3%	169,500	7.7%	159,125	-18.4%
Oct-19	31	-6%	52	-7%	0.60	389	-5%	12.55	108	91.5%	165,000	-13.2%	198,282	3.1%
Nov-19	17	-43%	45	18%	0.38	378	2%	22.24	131	91.7%	178,000	-14.0%	169,265	-11.9%
Dec-19	24	85%	29	7%	0.83	343	13%	14.29	142	92.8%	175,000	-24.7%	192,836	-11.3%
2019	331	-6%	842	-9%	0.39	397	4%	14.40	105	93.0%	170,000	3.3%	185,382	3.6%
Jan-20	13	-13%	49	-30%	0.27	340	2%	26.15	121	90.5%	145,000	16.6%	142,300	-17.9%
Feb-20	14	0%	73	66%	0.19	365	5%	26.07	116	93.4%	103,750	-12.1%	179,221	34.2%
Mar-20	26	30%	71	-17%	0.37	374	-2%	14.38	121	92.1%	138,500	-19.5%	148,215	-25.6%
Apr-20	19	-46%	48	-45%	0.40	380	-6%	20.00	111	93.3%	165,500	-5.4%	171,793	-19.2%
May-20	40	48%	73	-27%	0.55	380	-15%	9.50	122	94.3%	175,000	-9.3%	183,198	-11.8%
Jun-20	69	64%	91	20%	0.76	359	-18%	5.20	108	93.1%	170,000	10.4%	166,352	2.7%
Jul-20	56	60%	98	15%	0.57	371	-15%	6.63	116	93.6%	125,950	-33.7%	160,575	-18.5%
Aug-20	49	40%	81	-19%	0.60	353	-21%	7.20	108	93.8%	135,000	-14.0%	155,271	-19.7%
Sep-20	48	33%	64	-4%	0.75	338	-20%	7.04	95	94.6%	183,750	8.4%	196,928	23.8%
Oct-20	47	52%	48	-8%	0.98	306	-21%	6.51	90	93.5%	158,000	-4.2%	164,966	-16.8%
Nov-20	36	112%	39	-13%	0.92	276	-27%	7.67	87	93.1%	177,650	-0.2%	187,331	10.7%
Dec-20	29	21%	24	-17%	1.21	241	-30%	8.31	85	91.6%	103,000	-41.1%	126,724	-34.3%
2020	446	35%	759	-10%	0.59	340	-14%	9.15	105	93.4%	150,000	-11.8%	167,059	-9.9%
Jan-21	41	215%	48	-2%	0.85	229	-33%	5.59	108	91.6%	122,000	-15.9%	139,683	-1.8%
Feb-21	40	186%	56	-23%	0.71	227	-38%	5.68	108	94.2%	204,000	96.6%	208,233	16.2%
Mar-21	49	88%	97	37%	0.51	243	-35%	4.96	95	94.5%	164,000	18.4%	196,937	32.9%
Apr-21	67	253%	97	102%	0.69	254	-33%	3.79	76	94.9%	175,000	5.7%	188,907	10.0%
May-21	50	25%	59	-19%	0.85	244	-36%	4.88	62	96.3%	210,000	20.0%	230,444	25.8%
Jun-21	52	-25%	83	-9%	0.63	249	-31%	4.79	77	94.5%	145,000	-14.7%	163,069	-2.0%
Jul-21	31	-45%	80	-18%	0.39	275	-26%	8.87	64	94.7%	169,000	34.2%	178,055	10.9%
Aug-21	46	-6%	87	7%	0.53	290	-18%	6.30	62	93.5%	162,750	20.6%	212,572	36.7%
Sep-21	56	17%	67	5%	0.84	274	-19%	4.89	60	95.6%	192,000	4.5%	223,026	13.3%
Oct-21	40	-15%	57	19%	0.70	263	-14%	6.58	81	95.3%	203,750	29.0%	203,708	23.5%
Nov-21	40	11%	44	13%	0.91	249	-10%	6.23	86	94.7%	188,250	6.0%	214,709	14.6%
Dec-21	27	-7%	29	21%	0.93	205	-15%	7.59	74	93.7%	138,000	34.0%	138,763	9.5%
2021	539	21%	804	6%	0.67	250	-26%	5.57	79	94.7%	170,000	13.3%	194,102	16.2%
Jan-22	23	-44%	31	-35%	0.74	193	-16%	8.39	85	94.8%	155,000	27.0%	198,974	42.4%
Feb-22	30	-25%	45	-20%	0.67	182	-20%	6.07	100	93.7%	190,500	-6.6%	204,023	-2.0%
Mar-22	41	-16%	66	-32%	0.62	180	-26%	4.39	65	95.5%	153,000	-6.7%	176,793	-10.2%
Apr-22	37	-45%	82	-15%	0.45	211	-17%	5.70	59	95.5%	195,000	11.4%	199,781	5.8%
May-22	52	4%	79	34%	0.66	226	-7%	4.35	68	94.9%	157,500	-25.0%	176,348	-23.5%
Jun-22	50	-4%	84	1%	0.60	237	-5%	4.74	52	96.4%	199,800	37.8%	210,446	29.1%
Jul-22	30	-3%	64	-20%	0.47	256	-7%	8.53	60	97.1%	177,500	5.0%	217,088	21.9%
Aug-22	44	-4%	69	-21%	0.64	250	-14%	5.68	72	95.6%	182,500	12.1%	218,134	2.8%
Sep-22	45	-20%	66	-1%	0.68	237	-14%	5.27	57	93.1%	130,000	-32.3%	172,807	-22.5%
Oct-22	47	18%	63	11%	0.75	227	-14%	4.83	82	93.0%	155,000	-23.9%	165,334	-18.8%
Nov-22	29	-28%	35	-20%	0.83	219	-12%	7.55	57	93.2%	179,000	-4.9%	163,122	-24.0%
Dec-22	23	-15%	23	-21%	1.00	187	-9%	8.13	69	92.7%	130,000	-5.8%	155,326	11.9%
2022	451	-16%	707	-12%	0.64	217	-13%	5.78	68	94.8%	168,000	-1.2%	188,449	-2.9%
Jan-23	26	13%	36	16%	0.72	180	-7%	6.92	77	94.9%	197,475	27.4%	181,575	-8.7%
Feb-23	31	3%	35	-22%	0.89	171	-6%	5.52	100	93.3%	150,000	-21.3%	149,990	-26.5%
Mar-23	32	-22%	55	-17%	0.58	174	-3%	5.44	73	95.7%	191,750	25.3%	244,168	38.1%
Apr-23	36	-3%	62	-24%	0.58	183	-13%	5.08	102	95.1%	192,500	-1.3%	213,044	6.6%
May-23	51	-2%	102	29%	0.50	219	-3%	4.29	70	95.6%	217,000	37.8%	203,084	15.2%
Jun-23	50	0%	70	-17%	0.71	219	-8%	4.38	45	95.9%	159,650	-20.1%	197,036	-6.4%
Jul-23	53	77%	59	-8%	0.90	205	-20%	3.87	76	94.3%	172,000	-3.1%	185,295	-14.6%
Aug-23	39	-11%	70	1%	0.56	221	-12%	5.67	57	95.3%	210,000	15.1%	214,247	-1.8%
Sep-23	39	-13%	49	-26%	0.80	216	-9%	5.54	57	93.4%	140,000	7.7%	175,979	1.8%
Oct-23	30	-36%	47	-25%	0.64	200	-12%	6.67	95	92.3%	122,500	-21.0%	140,850	-14.8%
Nov-23	27	-7%	38	9%	0.71	187	-15%	6.93	95	94.6%	178,000	-0.6%	180,430	10.6%
Dec-23														
2023	414	-3%	623	-9%	0.66	198	-10%	5.25	75	94.8%	175,000	3.0%	191,303	0.6%

CENSUS DIVISION 9														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	21	-13%	44	-12%	0.48	188	-12%	8.95	120	91.5%	129,000	32.3%	132,083	3.0%
Feb-13	25	0%	32	-14%	0.78	180	-15%	7.20	94	93.8%	215,000	43.3%	209,764	41.1%
Mar-13	14	-50%	49	-25%	0.29	200	-13%	14.29	77	93.7%	166,950	-5.9%	164,671	-12.5%
Apr-13	27	-16%	59	34%	0.46	217	-1%	8.04	85	94.3%	172,000	-0.3%	185,576	5.5%
May-13	44	-4%	89	20%	0.49	240	8%	5.45	96	90.4%	162,500	8.4%	177,241	12.6%
Jun-13	38	-5%	75	17%	0.51	255	17%	6.71	60	95.0%	217,500	42.2%	236,248	59.4%
Jul-13	34	-8%	75	19%	0.45	273	25%	8.03	68	93.8%	174,000	-0.6%	184,914	-10.4%
Aug-13	32	-16%	78	-1%	0.41	283	25%	8.84	69	95.7%	191,500	49.7%	191,133	36.9%
Sep-13	29	0%	55	28%	0.53	276	26%	9.52	79	92.8%	125,000	-4.9%	157,086	16.7%
Oct-13	26	-26%	53	6%	0.49	260	29%	10.00	78	91.2%	145,000	23.9%	159,463	-0.4%
Nov-13	19	46%	32	-18%	0.59	242	22%	12.74	111	91.8%	125,000	12.2%	149,936	9.9%
Dec-13	25	67%	31	94%	0.81	218	22%	8.72	76	94.2%	185,000	-4.4%	209,327	4.7%
2013	334	-8%	672	8%	0.50	236	11%	8.48	83	93.3%	168,250	13.3%	183,523	14.4%
Jan-14	19	-10%	41	-7%	0.46	202	7%	10.63	104	94.0%	130,000	0.8%	165,384	25.2%
Feb-14	21	-16%	32	0%	0.66	194	8%	9.24	92	95.2%	197,000	-8.4%	180,929	-13.7%
Mar-14	22	57%	52	6%	0.42	206	3%	9.36	93	93.3%	137,500	-17.6%	158,723	-3.6%
Apr-14	35	30%	58	-2%	0.60	212	-2%	6.06	134	93.7%	211,000	22.7%	221,594	19.4%
May-14	23	-48%	91	2%	0.25	258	8%	11.22	76	94.8%	180,500	11.1%	220,587	24.5%
Jun-14	24	-37%	85	13%	0.28	286	12%	11.92	57	94.9%	182,145	-16.3%	211,591	-10.4%
Jul-14	40	18%	99	32%	0.40	312	14%	7.80	77	93.3%	182,500	4.9%	183,733	-0.6%
Aug-14	30	-6%	62	-21%	0.48	311	10%	10.37	92	94.7%	160,000	-16.4%	173,926	-9.0%
Sep-14	33	14%	72	31%	0.46	305	11%	9.24	64	92.1%	140,000	12.0%	160,909	2.4%
Oct-14	24	-8%	51	-4%	0.47	285	10%	11.88	83	92.0%	138,500	-4.5%	144,010	-9.7%
Nov-14	16	-16%	32	0%	0.50	253	5%	15.81	82	93.3%	189,500	51.6%	191,406	27.7%
Dec-14	21	-16%	20	-35%	1.05	216	-1%	10.29	87	94.3%	185,000	0.0%	184,590	-11.8%
2014	308	-8%	695	3%	0.44	253	7%	9.87	87	93.8%	170,000	1.0%	183,810	0.2%
Jan-15	14	-26%	66	61%	0.21	247	22%	17.64	93	91.2%	127,500	-1.9%	138,436	-16.3%
Feb-15	21	0%	53	66%	0.40	264	36%	12.57	116	93.4%	225,000	14.2%	205,131	13.4%
Mar-15	19	-14%	62	19%	0.31	288	40%	15.16	123	90.4%	165,000	20.0%	197,683	24.5%
Apr-15	34	-3%	78	34%	0.44	303	43%	8.91	102	93.2%	185,250	-12.2%	200,747	-9.4%
May-15	37	61%	94	3%	0.39	337	31%	9.11	113	94.1%	205,000	13.6%	212,068	-3.9%
Jun-15	41	71%	78	-8%	0.53	333	16%	8.12	75	94.2%	170,500	-6.4%	196,380	-7.2%
Jul-15	29	-28%	79	-20%	0.37	336	8%	11.59	93	94.9%	179,000	-1.9%	207,703	13.0%
Aug-15	38	27%	69	11%	0.55	332	7%	8.74	86	91.2%	135,500	-15.3%	156,804	-9.8%
Sep-15	37	12%	63	-13%	0.59	310	2%	8.38	101	92.4%	170,000	21.4%	186,609	16.0%
Oct-15	31	29%	52	2%	0.60	271	-5%	8.74	102	93.1%	130,000	-6.1%	169,977	18.0%
Nov-15	17	6%	55	72%	0.31	281	11%	16.53	88	95.2%	200,000	5.5%	183,000	-4.4%
Dec-15	19	-10%	25	25%	0.76	265	23%	13.95	126	92.8%	185,000	0.0%	185,221	0.3%
2015	337	9%	774	11%	0.44	297	17%	10.58	100	93.2%	175,000	2.9%	188,461	2.5%
Jan-16	18	29%	38	-42%	0.47	259	5%	14.39	95	93.7%	121,000	-5.1%	154,572	11.7%
Feb-16	25	19%	58	9%	0.43	272	3%	10.88	105	94.2%	175,000	-22.2%	180,684	-11.9%
Mar-16	28	47%	60	-3%	0.47	280	-3%	10.00	106	92.4%	189,250	14.7%	192,739	-2.5%
Apr-16	25	-26%	72	-8%	0.35	291	-4%	11.64	66	94.7%	205,000	10.7%	201,236	0.2%
May-16	39	5%	84	-11%	0.46	307	-9%	7.87	106	94.4%	151,000	-26.3%	187,856	-11.4%
Jun-16	32	-22%	74	-5%	0.43	316	-5%	9.88	84	93.4%	205,500	20.5%	194,644	-4.9%
Jul-16	23	-21%	63	-20%	0.37	315	-6%	13.70	105	93.8%	190,000	6.1%	178,239	-14.2%
Aug-16	42	11%	71	3%	0.59	299	-10%	7.12	92	92.1%	167,750	23.8%	193,537	23.4%
Sep-16	35	-5%	60	-5%	0.58	289	-7%	8.26	95	91.0%	150,000	-11.8%	150,869	-19.2%
Oct-16	24	-23%	52	0%	0.46	279	3%	11.63	98	92.2%	137,450	5.7%	145,944	-14.1%
Nov-16	18	6%	46	-16%	0.39	261	-7%	14.50	87	91.7%	145,000	-27.5%	175,972	-3.8%
Dec-16	20	5%	25	0%	0.80	241	-9%	12.05	102	89.4%	182,000	-1.6%	184,690	-0.3%
2016	329	-2%	703	-9%	0.47	284	-4%	10.36	95	92.8%	165,000	-5.7%	179,801	-4.6%
Jan-17	22	22%	42	11%	0.52	250	-3%	11.36	98	94.6%	212,500	75.6%	190,768	23.4%
Feb-17	20	-20%	40	-31%	0.50	247	-9%	12.35	97	92.2%	134,500	-23.1%	180,663	0.0%
Mar-17	24	-14%	79	32%	0.30	278	-1%	11.58	262	92.7%	166,250	-12.2%	159,875	-17.1%
Apr-17	15	-40%	84	17%	0.18	322	11%	21.47	154	93.4%	104,000	-49.3%	144,367	-28.3%
May-17	38	-3%	86	2%	0.44	341	11%	8.97	67	93.9%	157,500	4.3%	189,355	0.8%
Jun-17	47	47%	95	28%	0.49	340	8%	7.23	73	93.1%	153,000	-25.5%	180,279	-7.4%
Jul-17	42	83%	82	30%	0.51	338	7%	8.05	65	94.3%	153,000	-19.5%	183,628	3.0%
Aug-17	29	-31%	74	4%	0.39	342	14%	11.79	88	94.3%	218,000	30.0%	223,579	15.5%
Sep-17	32	-9%	52	-13%	0.62	319	10%	9.97	106	92.5%	101,750	-32.2%	142,678	-5.4%
Oct-17	35	46%	56	8%	0.63	294	5%	8.40	92	94.7%	157,000	14.2%	200,843	37.6%
Nov-17	24	33%	31	-33%	0.77	267	2%	11.13	100	95.1%	162,500	12.1%	159,677	-9.3%
Dec-17	14	-30%	25	0%	0.56	248	3%	17.71	126	92.4%	122,000	-33.0%	161,264	-12.7%
2017	342	4%	746	6%	0.46	299	5%	10.49	101	93.7%	155,000	-6.1%	179,423	-0.2%
Jan-18	15	-32%	44	5%	0.34	257	3%	17.13	108	92.3%	172,900	-18.6%	158,420	-17.0%
Feb-18	13	-35%	49	23%	0.27	259	5%	19.92	85	96.6%	195,000	45.0%	239,163	32.4%
Mar-18	28	17%	56	-29%	0.50	260	-6%	9.29	120	93.2%	149,000	-10.4%	157,871	-1.3%
Apr-18	29	93%	77	-8%	0.38	282	-12%	9.72	106	92.9%	129,500	24.5%	155,159	7.5%
May-18	33	-13%	96	12%	0.34	331	-3%	10.03	109	94.3%	173,000	9.8%	196,239	3.6%
Jun-18	38	-19%	84	-12%	0.45	319	-6%	8.39	83	92.7%	157,000	2.6%	176,518	-2.1%
Jul-18	28	-33%	108	32%	0.26	363	7%	12.96	59	91.8%	145,500	-4.9%	148,446	-19.2%
Aug-18	32	10%	77	4%	0.42	359	5%	11.22	55	92.9%	178,000	-18.3%	163,144	-27.0%
Sep-18	24	-25%	54	4%	0.44	353	11%	14.71	79	91.0%	157,225	54.5%	177,748	24.6%
Oct-18	24	-31%	39	-30%	0.62	320	9%	13.33	125	93.0%	182,500	16.2%	188,471	-6.2%
Nov-18	25	4%	34	10%	0.74	295	10%	11.80	99	92.5%	147,000	-9.5%	174,091	9.0%
Dec-18	11	-21%	22	-12%	0.50	249	0%	22.64	84	94.6%	210,000	72.1%	196,545	21.9%
2018	300	-12%	740	-1%	0.41	304	2%	12.16	92	93.1%	161,000	3.9%	174,232	-2.9%

CENSUS DIVISION 9														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	14	-7%	56	27%	0.25	268	4%	19.14	120	90.5%	117,200	-32.2%	175,386	10.7%
Feb-19	11	-15%	37	-24%	0.30	282	9%	25.64	154	93.6%	86,000	-55.9%	108,273	-54.7%
Mar-19	19	-32%	69	23%	0.28	303	17%	15.95	128	93.7%	179,000	20.1%	201,110	27.4%
Apr-19	30	3%	71	-8%	0.42	320	13%	10.67	84	94.3%	168,500	30.1%	202,423	30.5%
May-19	23	-30%	86	-10%	0.27	360	9%	15.65	79	93.5%	191,000	10.4%	203,804	3.9%
Jun-19	35	-8%	61	-27%	0.57	348	9%	9.94	106	93.3%	144,000	-8.3%	160,501	-9.1%
Jul-19	31	11%	72	-33%	0.43	349	-4%	11.26	84	93.7%	180,000	23.7%	199,465	34.4%
Aug-19	30	-6%	85	10%	0.35	358	0%	11.93	103	94.1%	155,950	-12.4%	190,843	17.0%
Sep-19	29	21%	50	-7%	0.58	340	-4%	11.72	77	91.8%	169,000	7.5%	160,741	-9.6%
Oct-19	24	0%	42	8%	0.57	318	-1%	13.25	101	92.7%	156,350	-14.3%	201,698	7.0%
Nov-19	14	-44%	36	6%	0.39	306	4%	21.86	125	91.7%	133,500	-9.2%	160,179	-8.0%
Dec-19	22	100%	21	-5%	1.05	269	8%	12.23	141	92.9%	175,000	-16.7%	191,503	-2.6%
2019	282	-6%	686	-7%	0.41	318	5%	13.55	103	93.2%	165,000	2.5%	183,375	5.2%
Jan-20	13	-7%	43	-23%	0.30	272	1%	20.92	121	90.5%	145,000	23.7%	142,300	-18.9%
Feb-20	13	18%	57	54%	0.23	289	2%	22.23	122	92.8%	100,000	16.3%	175,392	62.0%
Mar-20	22	16%	60	-13%	0.37	298	-2%	13.55	120	92.3%	121,000	-32.4%	143,277	-28.8%
Apr-20	16	-47%	42	-41%	0.38	307	-4%	19.19	113	93.8%	167,750	-0.4%	176,681	-12.7%
May-20	36	57%	57	-34%	0.63	305	-15%	8.47	125	94.4%	175,000	-8.4%	185,140	-9.2%
Jun-20	56	60%	75	23%	0.75	289	-17%	5.16	90	92.9%	172,500	19.8%	166,980	4.0%
Jul-20	50	61%	88	22%	0.57	304	-13%	6.08	123	93.3%	125,950	-30.0%	155,036	-22.3%
Aug-20	44	47%	74	-13%	0.59	290	-19%	6.59	110	93.7%	134,950	-13.5%	157,723	-17.4%
Sep-20	42	45%	55	10%	0.76	281	-17%	6.69	84	94.7%	172,500	2.1%	192,739	19.9%
Oct-20	42	75%	43	2%	0.98	252	-21%	6.00	90	93.4%	149,000	-4.7%	155,033	-23.1%
Nov-20	30	114%	34	-6%	0.88	230	-25%	7.67	79	93.3%	162,000	21.3%	182,573	14.0%
Dec-20	26	18%	22	5%	1.18	200	-26%	7.69	80	92.3%	104,000	-40.6%	129,846	-32.2%
2020	390	38%	650	-5%	0.60	276	-13%	8.51	102	93.4%	146,000	-11.5%	164,811	-10.1%
Jan-21	38	192%	45	5%	0.84	194	-29%	5.11	105	91.7%	113,750	-21.6%	128,795	-9.5%
Feb-21	35	169%	48	-16%	0.73	191	-34%	5.46	102	93.7%	168,000	68.0%	194,151	10.7%
Mar-21	44	100%	78	30%	0.56	201	-33%	4.57	93	95.0%	162,000	33.9%	200,998	40.3%
Apr-21	62	288%	83	98%	0.75	204	-34%	3.29	74	94.7%	172,500	2.8%	186,723	5.7%
May-21	45	25%	47	-18%	0.96	193	-37%	4.29	65	96.5%	205,000	17.1%	227,471	22.9%
Jun-21	47	-16%	71	-5%	0.66	197	-32%	4.19	76	95.3%	130,000	-24.6%	162,972	-2.4%
Jul-21	28	-44%	67	-24%	0.42	218	-28%	7.79	60	94.4%	153,250	21.7%	172,818	11.5%
Aug-21	40	-9%	72	-3%	0.56	233	-20%	5.83	60	93.5%	162,750	20.6%	186,108	18.0%
Sep-21	51	21%	54	-2%	0.94	215	-23%	4.22	57	96.0%	200,000	15.9%	227,058	17.8%
Oct-21	36	-14%	52	21%	0.69	214	-15%	5.94	76	95.3%	181,250	21.6%	195,661	26.2%
Nov-21	33	10%	33	-3%	1.00	199	-13%	6.03	74	94.9%	175,000	8.0%	186,314	2.0%
Dec-21	19	-27%	27	23%	0.70	167	-17%	8.79	74	94.8%	138,000	32.7%	135,268	4.2%
2021	478	23%	677	4%	0.71	202	-27%	5.08	76	94.9%	165,750	13.5%	187,514	13.8%
Jan-22	18	-53%	25	-44%	0.72	156	-20%	8.67	81	95.1%	141,500	24.4%	174,356	35.4%
Feb-22	28	-20%	37	-23%	0.76	142	-26%	5.07	100	94.5%	183,000	8.9%	202,346	4.2%
Mar-22	36	-18%	54	-31%	0.67	138	-31%	3.83	62	95.4%	152,000	-6.2%	172,847	-14.0%
Apr-22	33	-47%	65	-22%	0.51	158	-23%	4.79	51	95.2%	195,000	13.0%	197,315	5.7%
May-22	41	-9%	68	45%	0.60	176	-9%	4.29	54	94.6%	150,000	-26.8%	166,202	-26.9%
Jun-22	45	-4%	72	1%	0.63	188	-5%	4.18	48	96.4%	160,000	23.1%	208,296	27.8%
Jul-22	28	0%	52	-22%	0.54	201	-8%	7.18	58	97.5%	169,000	10.3%	211,063	22.1%
Aug-22	38	-5%	57	-21%	0.67	196	-16%	5.16	68	95.2%	172,500	6.0%	203,734	9.5%
Sep-22	37	-27%	58	7%	0.64	190	-12%	5.14	55	92.9%	130,000	-35.0%	162,076	-28.6%
Oct-22	36	0%	48	-8%	0.75	179	-16%	4.97	79	92.4%	121,000	-33.2%	163,714	-16.3%
Nov-22	26	-21%	31	-6%	0.84	172	-14%	6.62	56	93.6%	177,450	1.4%	158,867	-14.7%
Dec-22	19	0%	17	-37%	1.12	143	-14%	7.53	62	92.6%	159,000	15.2%	162,632	20.2%
2022	385	-19%	584	-14%	0.66	170	-16%	5.30	63	94.8%	164,000	-1.1%	183,086	-2.4%
Jan-23	21	17%	28	12%	0.75	137	-12%	6.52	80	94.8%	195,000	37.8%	169,498	-2.8%
Feb-23	26	-7%	24	-35%	1.08	123	-13%	4.73	97	92.7%	128,250	-29.9%	146,258	-27.7%
Mar-23	27	-25%	45	-17%	0.60	130	-6%	4.81	69	95.3%	190,000	25.0%	235,107	36.0%
Apr-23	28	-15%	46	-29%	0.61	135	-15%	4.82	88	95.4%	176,950	-9.3%	181,754	-7.9%
May-23	40	-2%	75	10%	0.53	161	-9%	4.03	73	95.6%	201,000	34.0%	194,820	17.2%
Jun-23	38	-16%	50	-31%	0.76	156	-17%	4.11	46	95.7%	143,750	-10.2%	169,839	-18.5%
Jul-23	40	43%	48	-8%	0.83	151	-25%	3.78	74	94.6%	181,500	7.4%	188,141	-10.9%
Aug-23	31	-18%	58	2%	0.53	164	-16%	5.29	48	95.7%	205,000	18.8%	213,295	4.7%
Sep-23	30	-19%	44	-24%	0.68	164	-14%	5.47	44	94.0%	134,500	3.5%	168,173	3.8%
Oct-23	25	-31%	38	-21%	0.66	151	-16%	6.04	84	91.3%	115,000	-5.0%	132,800	-18.9%
Nov-23	21	-19%	30	-3%	0.70	143	-17%	6.81	87	93.2%	168,000	-5.3%	163,433	2.9%
Dec-23														
2023	327	-11%	486	-14%	0.67	147	-15%	4.94	70	94.7%	165,000	0.0%	180,370	-2.1%

Monthly Sales Comparison



SALES

6

45.5% Y/Y ↓ 9.4% YTD ↑
10-year average spread

30.2% ↓ 19.2% YTD ↑

NEW LISTINGS

16

5.9% Y/Y ↓ 4.7% YTD ↑
10-year average spread

6.4% ↓ 10.3% YTD ↓

INVENTORY

105

12.5% Y/Y ↓ Monthly trend* ↑
10-year average spread

24.6% ↓ 25.6% YTD ↓

MONTHS OF SUPPLY

17.50

60.4% Y/Y ↑ Monthly trend* ↓
10-year average spread

4.9% ↓ 39.1% YTD ↓



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 113,583

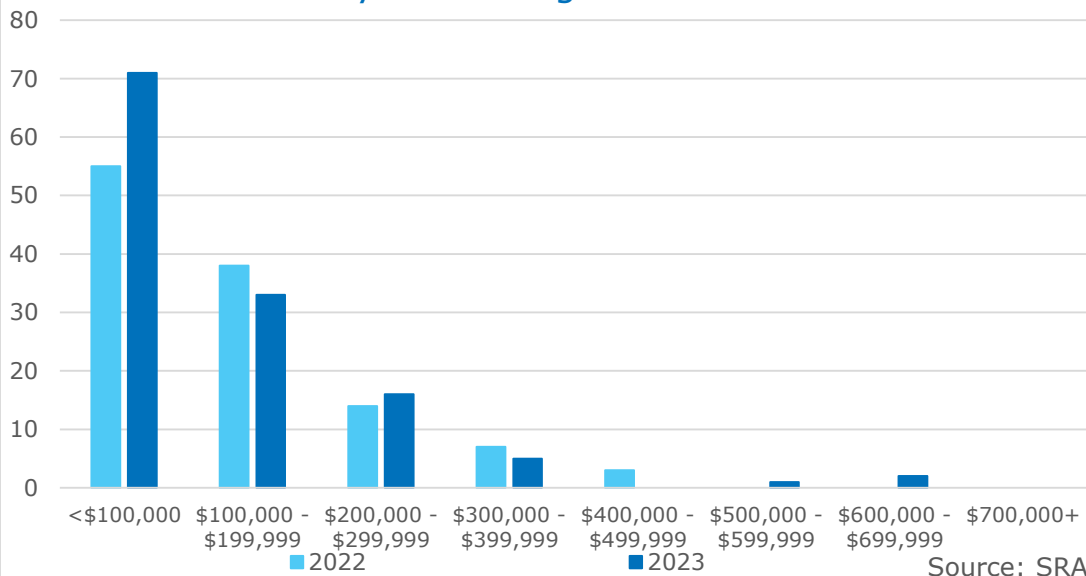
↓ **30.7%** Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	5	-29%	13	-19%	86	-14%	17.20	20%	62	\$82,300	-43%
Semi-Detached	0	-	0	-	0	-	-	-	-	-	-
Row/Townhouse	0	-	0	-	1	0%	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	1	-50%	2	100%	16	33%	16.00	167%	38	\$270,000	-20%
Mobile	0	-	0	-	1	-67%	-	-	-	-	-
Mutli-Family	0	-100%	1	-	1	-75%	-	-	-	-	-
Total Residential	6	-45%	16	-6%	105	-13%	17.50	60%	58	\$113,583	-31%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	9	-30%	17	-6%	139	-25%	18.40	-5%	107	\$123,356	-8%

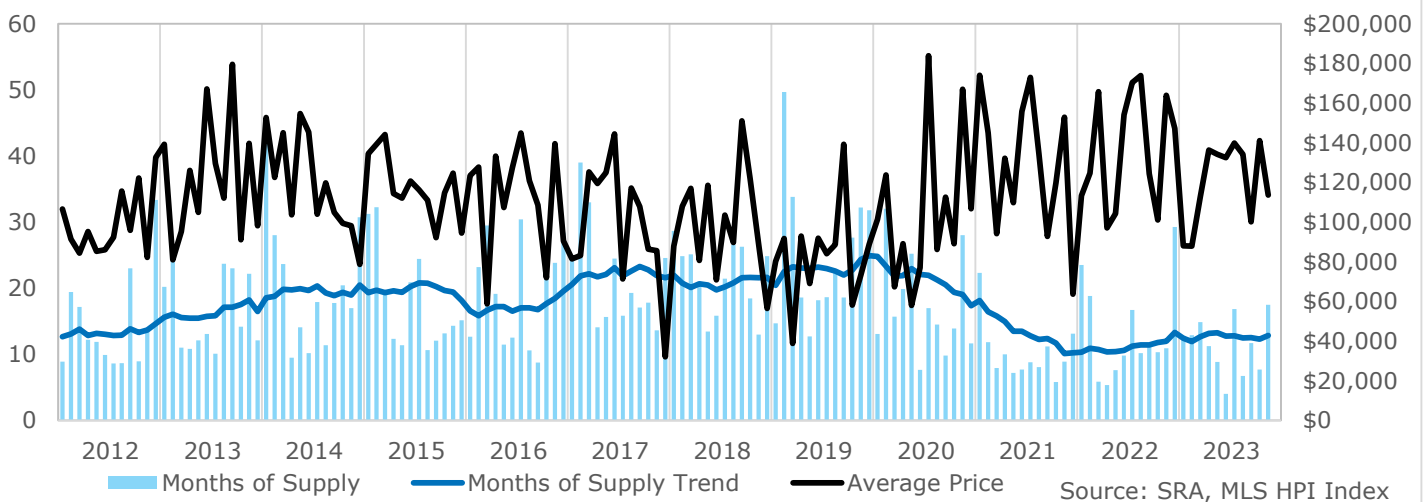
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	105	13%	197	5%	89	4%	9.30	-8%	89	\$98,260	-21%
Semi-Detached	2	-	2	-	0	0%	2.50	-	82	\$252,500	-
Row/Townhouse	0	-100%	1	-50%	1	-31%	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	15	0%	40	25%	16	21%	11.47	21%	82	\$270,367	14%
Mobile	1	-50%	1	-75%	2	-44%	18.00	13%	364	\$120,000	82%
Mutli-Family	5	0%	5	-44%	3	0%	5.80	0%	125	\$177,200	248%
Total Residential	128	9%	246	5%	110	4%	9.47	-5%	92	\$124,092	-8%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	107	19%	274	-10%	148	-26%	15.55	-39%	111	\$113,738	9%

Residential Months of Supply and Price



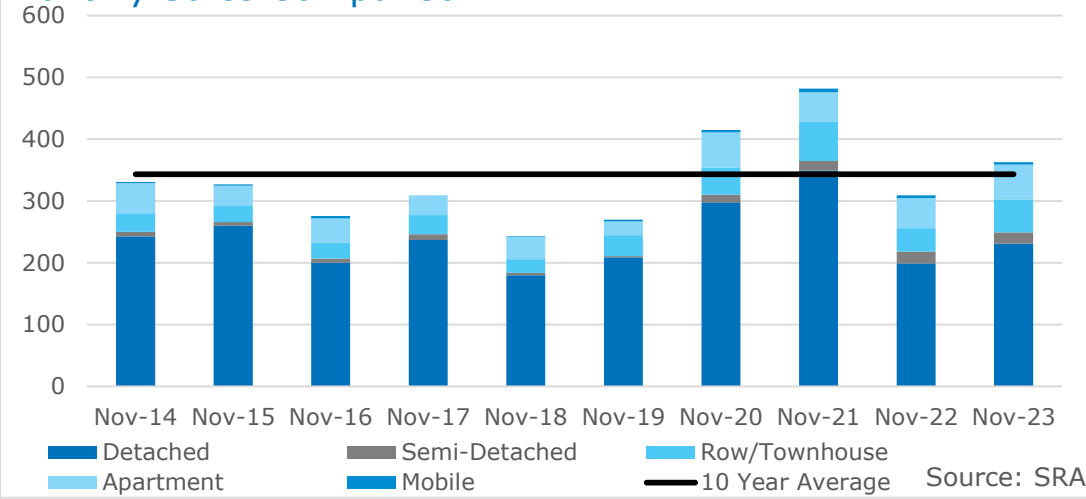
CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	5	-50%	13	-19%	0.38	101	13%	20.20	109	94.1%	161,000	32.8%	139,200	30.6%
Feb-13	4	-20%	12	-37%	0.33	101	4%	25.25	93	88.9%	60,450	-11.1%	80,975	-11.4%
Mar-13	9	50%	18	-14%	0.50	99	-4%	11.00	101	93.0%	53,000	-39.4%	95,167	12.7%
Apr-13	10	11%	26	18%	0.38	108	-2%	10.80	170	92.2%	113,750	51.7%	126,040	32.4%
May-13	11	10%	43	54%	0.26	133	12%	12.09	105	92.3%	79,000	-4.5%	104,864	23.0%
Jun-13	11	-15%	34	-3%	0.32	144	12%	13.09	60	96.9%	193,000	223.0%	167,182	94.4%
Jul-13	15	0%	39	26%	0.38	151	17%	10.07	108	94.2%	111,000	39.4%	129,593	40.3%
Aug-13	7	-50%	34	70%	0.21	166	37%	23.71	146	94.1%	119,000	43.4%	112,143	-3.0%
Sep-13	7	17%	18	-47%	0.39	161	17%	23.00	74	93.4%	189,000	182.1%	179,500	87.3%
Oct-13	10	-29%	15	-40%	0.67	142	14%	14.20	96	90.6%	71,500	-31.9%	91,150	-25.4%
Nov-13	6	-25%	13	-19%	0.46	133	21%	22.17	138	92.7%	120,000	69.0%	139,650	69.9%
Dec-13	10	233%	11	10%	0.91	121	21%	12.10	84	90.8%	90,750	-4.5%	98,150	-26.0%
2013	105	-7%	276	0%	0.38	130	14%	14.86	106	93.3%	110,000	35.8%	122,339	23.4%
Jan-14	3	-40%	26	100%	0.12	136	35%	45.33	116	88.3%	100,000	-37.9%	152,667	9.7%
Feb-14	5	25%	14	17%	0.36	140	39%	28.00	98	95.2%	130,000	115.1%	122,500	51.3%
Mar-14	6	-33%	19	6%	0.32	142	43%	23.67	168	94.3%	111,000	109.4%	145,083	52.5%
Apr-14	15	50%	36	38%	0.42	142	31%	9.47	138	89.0%	74,000	-34.9%	103,627	-17.8%
May-14	11	0%	36	-16%	0.31	155	17%	14.09	58	96.0%	160,000	102.5%	154,741	47.6%
Jun-14	15	36%	30	-12%	0.50	153	6%	10.20	92	92.1%	150,000	-22.3%	145,300	-13.1%
Jul-14	9	-40%	41	5%	0.22	161	7%	17.89	58	89.0%	105,000	-5.4%	104,000	-19.7%
Aug-14	14	100%	28	-18%	0.50	159	-4%	11.36	85	91.9%	112,500	-5.5%	119,750	6.8%
Sep-14	9	29%	26	44%	0.35	160	-1%	17.78	116	86.7%	88,000	-53.4%	104,944	-41.5%
Oct-14	7	-30%	19	27%	0.37	143	1%	20.43	65	81.9%	90,000	25.9%	99,429	9.1%
Nov-14	8	33%	18	38%	0.44	136	2%	17.00	76	87.8%	88,750	-29.0%	98,188	-29.7%
Dec-14	4	-60%	10	-9%	0.40	123	2%	30.75	158	91.8%	67,250	-25.9%	78,625	-19.9%
2014	106	1%	303	10%	0.35	146	12%	16.51	98	90.8%	102,500	-6.8%	120,095	-1.8%
Jan-15	4	33%	17	-35%	0.24	125	-8%	31.25	119	93.9%	123,500	23.5%	134,500	-11.9%
Feb-15	4	-20%	15	7%	0.27	129	-8%	32.25	106	91.9%	155,500	19.6%	139,250	13.7%
Mar-15	7	17%	28	47%	0.25	138	-3%	19.71	145	96.9%	154,000	38.7%	144,071	-0.7%
Apr-15	12	-20%	36	0%	0.33	148	4%	12.33	143	93.3%	80,000	8.1%	114,433	10.4%
May-15	14	27%	36	0%	0.39	159	3%	11.36	84	92.0%	107,500	-32.8%	112,100	-27.6%
Jun-15	8	-47%	33	10%	0.24	167	9%	20.88	165	92.6%	97,500	-35.0%	120,613	-17.0%
Jul-15	7	-22%	32	-22%	0.22	171	6%	24.43	83	93.4%	87,500	-16.7%	116,214	11.7%
Aug-15	16	14%	32	14%	0.50	170	7%	10.63	114	92.4%	98,750	-12.2%	111,031	-7.3%
Sep-15	13	44%	17	-35%	0.76	157	-2%	12.08	107	89.3%	70,000	-20.5%	92,115	-12.2%
Oct-15	11	57%	17	-11%	0.65	145	1%	13.18	142	86.0%	120,000	33.3%	114,682	15.3%
Nov-15	9	13%	13	-28%	0.69	129	-5%	14.33	143	92.8%	114,000	28.5%	124,667	27.0%
Dec-15	8	100%	8	-20%	1.00	121	-2%	15.13	123	85.4%	77,500	15.2%	94,425	20.1%
2015	113	7%	284	-6%	0.40	147	1%	15.57	122	91.5%	104,000	1.5%	114,490	-4.7%
Jan-16	9	125%	9	-47%	1.00	114	-9%	12.67	90	90.6%	105,000	-15.0%	123,500	-8.2%
Feb-16	5	25%	17	13%	0.29	116	-10%	23.20	168	92.8%	65,000	-58.2%	127,700	-8.3%
Mar-16	4	-43%	18	-36%	0.22	118	-14%	29.50	103	89.0%	60,250	-60.9%	58,750	-59.2%
Apr-16	7	-42%	40	11%	0.18	134	-9%	19.14	200	91.4%	145,000	81.3%	133,286	16.5%
May-16	13	-7%	39	8%	0.33	149	-6%	11.46	122	92.8%	98,000	-8.8%	107,308	-4.3%
Jun-16	12	50%	24	-27%	0.50	150	-10%	12.50	93	90.8%	103,000	5.6%	127,375	5.6%
Jul-16	5	-29%	23	-28%	0.22	152	-11%	30.40	128	93.3%	155,000	77.1%	144,900	24.7%
Aug-16	15	-6%	31	-3%	0.48	159	-6%	10.60	64	91.5%	100,000	1.3%	120,880	8.9%
Sep-16	17	31%	22	29%	0.77	149	-5%	8.76	87	89.9%	102,000	45.7%	108,588	17.9%
Oct-16	6	-45%	18	6%	0.33	145	0%	24.17	123	88.5%	72,500	-39.6%	71,981	-37.2%
Nov-16	6	-33%	25	92%	0.24	143	11%	23.83	105	89.3%	132,500	16.2%	139,583	12.0%
Dec-16	5	-38%	17	113%	0.29	142	17%	28.40	91	87.3%	105,000	35.5%	90,500	-4.2%
2016	104	-8%	283	0%	0.37	139	-5%	16.07	106	90.9%	101,000	-2.9%	114,876	0.3%
Jan-17	6	-33%	17	89%	0.35	148	30%	24.67	72	83.7%	47,500	-54.8%	81,417	-34.1%
Feb-17	4	-20%	19	12%	0.21	156	34%	39.00	40	89.9%	80,000	23.1%	83,100	-34.9%
Mar-17	5	25%	20	11%	0.25	165	40%	33.00	96	91.7%	162,000	168.9%	125,300	113.3%
Apr-17	13	86%	51	28%	0.25	183	37%	14.08	93	92.2%	95,000	-34.5%	119,492	-10.3%
May-17	12	-8%	37	-5%	0.32	188	26%	15.67	113	94.5%	102,450	4.5%	124,975	16.5%
Jun-17	8	-33%	32	33%	0.25	196	31%	24.50	189	92.3%	73,750	-28.4%	144,438	13.4%
Jul-17	13	160%	38	65%	0.34	206	36%	15.85	119	86.7%	50,000	-67.7%	71,262	-50.8%
Aug-17	11	-27%	37	19%	0.30	212	33%	19.27	94	93.3%	140,000	40.0%	117,173	-3.1%
Sep-17	12	-29%	27	23%	0.44	205	38%	17.08	89	92.0%	90,500	-11.3%	107,875	-0.7%
Oct-17	11	83%	30	67%	0.37	196	35%	17.82	118	88.3%	65,000	-10.3%	86,318	19.9%
Nov-17	13	117%	21	-16%	0.62	177	24%	13.62	114	85.9%	80,000	-39.6%	85,615	-38.7%
Dec-17	7	40%	14	-18%	0.50	172	21%	24.57	100	82.1%	30,000	-71.4%	32,057	-64.6%
2017	115	11%	343	21%	0.34	184	32%	19.17	107	90.5%	75,000	-25.7%	99,589	-13.3%
Jan-18	6	0%	16	-6%	0.38	172	16%	28.67	115	84.8%	61,500	29.5%	87,833	7.9%
Feb-18	7	75%	21	11%	0.33	174	12%	24.86	167	90.7%	55,000	-31.3%	107,986	29.9%
Mar-18	7	40%	20	0%	0.35	176	7%	25.14	143	86.5%	112,500	-30.6%	117,000	-6.6%
Apr-18	8	-38%	24	-53%	0.33	166	-9%	20.75	182	87.5%	64,000	-32.6%	80,650	-32.5%
May-18	14	17%	46	24%	0.30	188	0%	13.43	112	92.5%	70,000	-31.7%	118,571	-5.1%
Jun-18	12	50%	34	6%	0.35	190	-3%	15.83	71	84.9%	58,000	-21.4%	70,854	-50.9%
Jul-18	9	-31%	31	-18%	0.29	193	-6%	21.44	115	87.5%	105,000	110.0%	103,444	45.2%
Aug-18	7	-36%	28	-24%	0.25	186	-12%	26.57	121	92.2%	63,000	-55.0%	89,686	-23.5%
Sep-18	7	-42%	26	-4%	0.27	184	-10%	26.29	104	91.6%	134,000	48.1%	151,071	40.0%
Oct-18	9	-18%	20	-33%	0.45	166	-15%	18.44	160	91.0%	112,000	72.3%	121,944	41.3%
Nov-18	12	-8%	20	-5%	0.60	156	-12%	13.00	117	86.2%	67,500	-15.6%	88,950	3.9%
Dec-18	6	-14%	13	-7%	0.46	149	-13%	24.83	101	86.4%	59,000	96.7%	56,417	76.0%
2018	104	-10%	299	-13%	0.35	175	-5%	20.19	123	88.9%	70,000	-6.7%	99,779	0.2%

CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	10	67%	22	38%	0.45	147	-15%	14.70	109	86.9%	34,250	-44.3%	80,270	-8.6%
Feb-19	3	-57%	12	-43%	0.25	149	-14%	49.67	145	78.9%	115,000	109.1%	91,667	-15.1%
Mar-19	5	-29%	31	55%	0.16	169	-4%	33.80	128	79.9%	38,000	-66.2%	38,800	-66.8%
Apr-19	10	25%	40	67%	0.25	186	12%	18.60	174	89.4%	72,950	14.0%	92,940	15.2%
May-19	16	14%	46	0%	0.35	203	8%	12.69	122	89.6%	69,250	-1.1%	69,094	-41.7%
Jun-19	11	-8%	24	-29%	0.46	200	5%	18.18	164	89.4%	73,000	25.9%	91,936	29.8%
Jul-19	11	22%	31	0%	0.35	205	6%	18.64	73	85.4%	72,500	-31.0%	84,000	-18.8%
Aug-19	9	29%	24	-14%	0.38	203	9%	22.56	105	90.3%	63,000	0.0%	88,678	-1.1%
Sep-19	10	43%	18	-31%	0.56	186	1%	18.60	160	87.7%	100,000	-25.4%	139,190	-7.9%
Oct-19	6	-33%	16	-20%	0.38	166	0%	27.67	88	86.9%	61,000	-45.5%	58,167	-52.3%
Nov-19	5	-58%	16	-20%	0.31	161	3%	32.20	133	92.9%	62,000	-8.1%	73,200	-17.7%
Dec-19	5	-17%	16	23%	0.31	159	7%	31.80	192	84.8%	46,000	-22.0%	89,000	57.8%
2019	101	-3%	296	-1%	0.34	178	2%	21.13	130	87.7%	64,600	-7.7%	85,068	-14.7%
Jan-20	12	20%	18	-18%	0.67	157	7%	13.08	171	90.3%	88,500	158.4%	101,333	26.2%
Feb-20	5	67%	15	25%	0.33	160	7%	32.00	168	92.3%	157,000	36.5%	123,800	35.1%
Mar-20	10	100%	18	-42%	0.56	157	-7%	15.70	134	89.8%	57,500	51.3%	67,400	73.7%
Apr-20	7	-30%	18	-55%	0.39	139	-25%	19.86	133	87.8%	75,000	2.8%	89,157	-4.1%
May-20	5	-69%	39	-15%	0.13	126	-38%	25.20	84	87.4%	50,000	-27.8%	58,000	-16.1%
Jun-20	17	55%	45	88%	0.38	130	-35%	7.65	114	89.4%	59,500	-18.5%	77,000	-16.2%
Jul-20	8	-27%	24	-23%	0.33	136	-34%	17.00	93	91.5%	155,500	114.5%	183,875	118.9%
Aug-20	10	11%	29	21%	0.34	145	-29%	14.50	81	93.3%	26,750	-57.5%	86,250	-2.7%
Sep-20	15	50%	26	44%	0.58	147	-21%	9.80	82	87.9%	50,000	-50.0%	112,567	-19.1%
Oct-20	10	67%	19	19%	0.53	139	-16%	13.90	56	90.7%	66,500	9.0%	89,100	53.2%
Nov-20	5	0%	16	0%	0.31	140	-13%	28.00	76	90.1%	183,000	195.2%	167,000	128.1%
Dec-20	11	120%	9	-44%	1.22	128	-19%	11.64	171	89.4%	104,000	126.1%	106,791	20.0%
2020	115	14%	276	-7%	0.42	142	-20%	14.82	114	90.0%	72,500	12.2%	101,346	19.1%
Jan-21	6	-50%	19	6%	0.32	134	-15%	22.33	107	95.2%	179,000	102.3%	174,000	71.7%
Feb-21	11	120%	14	-7%	0.79	130	-19%	11.82	115	92.4%	91,000	-42.0%	145,000	17.1%
Mar-21	16	60%	21	17%	0.76	127	-19%	7.94	101	89.5%	73,500	27.8%	94,144	39.7%
Apr-21	13	86%	24	33%	0.54	130	-6%	10.00	151	93.9%	135,000	80.0%	132,200	48.3%
May-21	18	260%	38	-3%	0.47	129	2%	7.17	117	93.3%	89,250	78.5%	109,739	89.2%
Jun-21	16	-6%	28	-38%	0.57	123	-5%	7.69	100	91.9%	158,000	165.5%	155,781	102.3%
Jul-21	14	75%	24	0%	0.58	123	-10%	8.79	58	94.2%	145,000	-6.8%	172,957	-5.9%
Aug-21	15	50%	27	-7%	0.56	121	-17%	8.07	84	92.4%	134,000	400.9%	134,467	55.9%
Sep-21	11	-27%	22	-15%	0.50	123	-16%	11.18	103	91.5%	45,000	-10.0%	92,727	-17.6%
Oct-21	19	90%	15	-21%	1.27	110	-21%	5.79	107	91.8%	82,000	23.3%	119,732	34.4%
Nov-21	11	120%	12	-25%	0.92	98	-30%	8.91	101	92.1%	130,000	-29.0%	152,818	-8.5%
Dec-21	7	-36%	7	-22%	1.00	92	-28%	13.14	99	86.2%	55,000	-47.1%	63,643	-40.4%
2021	157	37%	251	-9%	0.63	120	-15%	9.17	103	92.4%	91,000	25.5%	128,608	26.9%
Jan-22	4	-33%	13	-32%	0.31	94	-30%	23.50	98	84.0%	108,750	-39.2%	113,375	-34.8%
Feb-22	5	-55%	8	-43%	0.63	94	-28%	18.80	173	92.0%	140,000	53.8%	124,700	-14.0%
Mar-22	16	0%	22	5%	0.73	94	-26%	5.88	165	94.1%	130,000	76.9%	165,706	76.0%
Apr-22	17	31%	21	-13%	0.81	91	-30%	5.35	102	91.3%	70,000	-48.1%	97,085	-26.6%
May-22	13	-28%	26	-32%	0.50	99	-23%	7.62	125	93.2%	87,300	-2.2%	104,238	-5.0%
Jun-22	11	-31%	27	-4%	0.41	108	-12%	9.82	130	93.3%	140,000	-11.4%	154,136	-1.1%
Jul-22	7	-50%	24	0%	0.29	117	-5%	16.71	75	88.9%	182,500	25.9%	170,357	-1.5%
Aug-22	11	-27%	18	-33%	0.61	112	-7%	10.18	90	91.9%	140,000	4.5%	173,818	29.3%
Sep-22	10	-9%	27	23%	0.37	113	-8%	11.30	85	89.8%	105,000	133.3%	124,340	34.1%
Oct-22	12	-37%	32	113%	0.38	124	13%	10.33	73	90.6%	76,250	-7.0%	100,992	-15.7%
Nov-22	11	0%	17	42%	0.65	120	22%	10.91	70	94.8%	135,000	3.8%	163,891	7.2%
Dec-22	4	-43%	5	-29%	0.80	117	27%	29.25	79	91.4%	159,250	189.5%	147,125	131.2%
2022	121	-23%	240	-4%	0.50	107	-11%	10.60	107	92.0%	110,000	20.9%	135,376	5.3%
Jan-23	9	125%	12	-8%	0.75	115	22%	12.78	171	89.5%	58,000	-46.7%	87,989	-22.4%
Feb-23	8	60%	5	-38%	1.60	103	10%	12.88	101	88.8%	77,300	-44.8%	87,950	-29.5%
Mar-23	7	-56%	25	14%	0.28	104	11%	14.86	189	90.0%	115,000	-11.5%	112,929	-31.9%
Apr-23	9	-47%	14	-33%	0.64	101	11%	11.22	78	93.9%	96,000	37.1%	136,267	40.4%
May-23	13	0%	40	54%	0.33	115	16%	8.85	93	91.0%	120,000	37.5%	134,185	28.7%
Jun-23	28	155%	40	48%	0.70	112	4%	4.00	60	92.1%	75,450	-46.1%	132,514	-14.0%
Jul-23	7	0%	24	0%	0.29	118	1%	16.86	77	93.5%	95,000	-47.9%	139,900	-17.9%
Aug-23	17	55%	22	22%	0.77	114	2%	6.71	93	91.8%	90,000	-35.7%	134,176	-22.8%
Sep-23	10	0%	30	11%	0.33	117	4%	11.70	77	91.6%	90,000	-14.3%	100,090	-19.5%
Oct-23	14	17%	18	-44%	0.78	108	-13%	7.71	91	93.6%	98,750	29.5%	140,991	39.6%
Nov-23	6	-45%	16	-6%	0.38	105	-13%	17.50	58	91.0%	78,750	-41.7%	113,583	-30.7%
Dec-23														
2023	128	9%	246	5%	0.52	110	4%	9.47	92	91.9%	85,000	-22.7%	124,092	-8.1%

CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	5	-50%	12	0%	0.42	89	11%	17.80	109	94.1%	161,000	32.8%	139,200	30.6%
Feb-13	3	-25%	11	-31%	0.27	90	5%	30.00	76	93.6%	45,000	-52.1%	82,667	-24.7%
Mar-13	8	33%	17	-11%	0.47	89	-2%	11.13	112	91.0%	49,000	-44.0%	77,563	-8.1%
Apr-13	10	11%	21	5%	0.48	95	-1%	9.50	170	92.2%	113,750	51.7%	126,040	32.4%
May-13	10	11%	35	52%	0.29	115	14%	11.50	112	93.2%	76,750	-10.2%	104,850	20.1%
Jun-13	10	0%	28	-10%	0.36	123	10%	12.30	44	96.7%	196,500	244.0%	169,900	108.1%
Jul-13	12	0%	35	13%	0.34	129	8%	10.75	127	93.3%	95,000	72.7%	99,242	36.4%
Aug-13	7	-46%	30	58%	0.23	141	23%	20.14	146	94.1%	119,000	56.6%	112,143	2.7%
Sep-13	6	0%	13	-57%	0.46	136	5%	22.67	53	94.5%	189,500	182.8%	184,417	92.4%
Oct-13	10	-23%	14	-33%	0.71	120	5%	12.00	96	90.6%	71,500	-28.5%	91,150	-10.7%
Nov-13	6	-25%	11	-21%	0.55	112	12%	18.67	138	92.7%	120,000	69.0%	139,650	69.9%
Dec-13	9	200%	11	22%	0.82	102	15%	11.33	81	89.5%	91,500	-3.7%	99,056	-25.3%
2013	96	-7%	238	-3%	0.40	112	9%	13.97	107	93.2%	109,250	36.6%	117,664	24.7%
Jan-14	3	-40%	19	58%	0.16	112	26%	37.33	116	88.3%	100,000	-37.9%	152,667	9.7%
Feb-14	5	67%	13	18%	0.38	115	28%	23.00	98	95.2%	130,000	188.9%	122,500	48.2%
Mar-14	5	-38%	16	-6%	0.31	117	31%	23.40	188	93.6%	82,000	67.3%	120,300	55.1%
Apr-14	13	30%	31	48%	0.42	117	23%	9.00	138	89.6%	65,000	-42.9%	90,723	-28.0%
May-14	9	-10%	29	-17%	0.31	127	10%	14.11	55	95.8%	160,000	108.5%	147,461	40.6%
Jun-14	15	50%	22	-21%	0.68	120	-2%	8.00	92	92.1%	150,000	-23.7%	145,300	-14.5%
Jul-14	6	-50%	34	-3%	0.18	131	2%	21.83	63	85.0%	74,750	-21.3%	79,333	-20.1%
Aug-14	12	71%	22	-27%	0.55	127	-10%	10.58	92	91.4%	92,000	-22.7%	120,958	7.9%
Sep-14	8	33%	22	69%	0.36	127	-7%	15.88	112	92.1%	88,500	-53.3%	107,063	-41.9%
Oct-14	5	-50%	16	14%	0.31	111	-8%	22.20	37	79.6%	80,500	12.6%	81,200	-10.9%
Nov-14	7	17%	15	36%	0.47	111	-1%	15.86	80	88.2%	80,000	-33.3%	80,071	-42.7%
Dec-14	3	-67%	8	-27%	0.38	101	-1%	33.67	156	89.6%	62,500	-31.7%	54,833	-44.6%
2014	91	-5%	247	4%	0.37	118	6%	15.56	99	91.1%	90,000	-17.6%	112,891	-4.1%
Jan-15	3	0%	15	-21%	0.20	105	-6%	35.00	127	92.5%	101,000	1.0%	130,667	-14.4%
Feb-15	4	-20%	12	-8%	0.33	106	-8%	26.50	106	91.9%	155,500	19.6%	139,250	13.7%
Mar-15	6	20%	22	38%	0.27	112	-4%	18.67	131	97.4%	160,750	96.0%	165,750	37.8%
Apr-15	12	-8%	30	-3%	0.40	119	2%	9.92	143	93.3%	80,000	23.1%	114,433	26.1%
May-15	14	56%	32	10%	0.44	128	1%	9.14	84	92.0%	107,500	-32.8%	112,100	-24.0%
Jun-15	8	-47%	26	18%	0.31	135	13%	16.88	165	92.6%	97,500	-35.0%	120,613	-17.0%
Jul-15	6	0%	26	-24%	0.23	137	5%	22.83	89	94.4%	127,250	70.2%	121,417	53.0%
Aug-15	14	17%	26	18%	0.54	138	9%	9.86	126	91.9%	83,750	-9.0%	101,179	-16.4%
Sep-15	10	25%	15	-32%	0.67	130	2%	13.00	108	89.5%	67,500	-23.7%	92,350	-13.7%
Oct-15	10	100%	14	-13%	0.71	118	6%	11.80	147	85.2%	117,500	46.0%	113,150	39.3%
Nov-15	7	0%	13	-13%	0.54	107	-4%	15.29	120	90.4%	70,000	-12.5%	105,286	31.5%
Dec-15	6	100%	8	0%	0.75	102	1%	17.00	102	84.7%	112,450	79.9%	111,483	103.3%
2015	100	10%	239	-3%	0.42	120	1%	14.37	121	91.3%	102,500	13.9%	114,569	1.5%
Jan-16	8	167%	7	-53%	1.14	95	-10%	11.88	98	90.9%	110,000	8.9%	125,813	-3.7%
Feb-16	4	0%	15	25%	0.27	98	-8%	24.50	186	84.0%	64,250	-58.7%	64,625	-53.6%
Mar-16	4	-33%	16	-27%	0.25	100	-11%	25.00	103	89.0%	60,250	-62.5%	58,750	-64.6%
Apr-16	6	-50%	36	20%	0.17	117	-2%	19.50	198	91.5%	137,500	71.9%	130,500	14.0%
May-16	10	-29%	34	6%	0.29	130	2%	13.00	124	92.0%	88,000	-18.1%	100,550	-10.3%
Jun-16	12	50%	22	-15%	0.55	132	-2%	11.00	93	90.8%	103,000	5.6%	127,375	5.6%
Jul-16	4	-33%	15	-42%	0.27	133	-3%	33.25	83	94.2%	152,250	19.6%	140,875	16.0%
Aug-16	14	0%	26	0%	0.54	138	0%	9.86	67	90.5%	92,500	10.4%	108,086	6.8%
Sep-16	14	40%	20	33%	0.70	130	0%	9.29	96	89.9%	101,000	49.6%	98,607	6.8%
Oct-16	6	-40%	12	-14%	0.50	126	7%	21.00	123	88.5%	72,500	-38.3%	71,981	-36.4%
Nov-16	4	-43%	22	69%	0.18	124	16%	31.00	107	87.1%	132,500	89.3%	136,875	30.0%
Dec-16	5	-17%	13	63%	0.38	121	19%	24.20	91	87.3%	105,000	-6.6%	90,500	-18.8%
2016	91	-9%	238	0%	0.38	120	0%	15.87	107	90.3%	96,000	-6.3%	106,660	-6.3%
Jan-17	6	-25%	14	100%	0.43	124	31%	20.67	72	83.7%	47,500	-56.8%	81,417	-35.3%
Feb-17	2	-50%	16	7%	0.13	132	35%	66.00	40	94.3%	101,250	57.6%	101,250	56.7%
Mar-17	5	25%	16	0%	0.31	137	37%	27.40	96	91.7%	162,000	168.9%	125,300	113.3%
Apr-17	10	67%	44	22%	0.23	152	30%	15.20	75	91.5%	105,000	-23.6%	115,700	-11.3%
May-17	11	10%	35	3%	0.31	158	22%	14.36	113	94.7%	105,000	19.3%	134,791	34.1%
Jun-17	8	-33%	29	32%	0.28	167	27%	20.88	189	92.3%	73,750	-28.4%	144,438	13.4%
Jul-17	13	225%	31	107%	0.42	173	30%	13.31	119	86.7%	50,000	-67.2%	71,262	-49.4%
Aug-17	10	-29%	26	0%	0.38	172	25%	17.20	100	93.1%	112,500	21.6%	111,390	3.1%
Sep-17	12	-14%	19	-5%	0.63	164	26%	13.67	89	92.0%	90,500	-10.4%	107,875	9.4%
Oct-17	8	33%	27	125%	0.30	162	29%	20.25	116	88.4%	62,000	-14.5%	72,500	0.7%
Nov-17	13	225%	15	-32%	0.87	140	13%	10.77	114	85.9%	80,000	-39.6%	85,615	-37.4%
Dec-17	7	40%	11	-15%	0.64	134	11%	19.14	100	82.1%	30,000	-71.4%	32,057	-64.6%
2017	105	15%	283	19%	0.37	151	26%	17.29	107	90.4%	75,000	-21.9%	98,713	-7.5%
Jan-18	6	0%	13	-7%	0.46	132	6%	22.00	115	84.8%	61,500	29.5%	87,833	7.9%
Feb-18	6	200%	18	13%	0.33	136	3%	22.67	169	87.9%	55,000	-45.7%	81,817	-19.2%
Mar-18	5	0%	19	19%	0.26	140	2%	28.00	154	84.5%	90,000	-44.4%	85,000	-32.2%
Apr-18	7	-30%	22	-50%	0.32	137	-10%	19.57	164	86.4%	60,000	-42.9%	68,814	-40.5%
May-18	12	9%	38	9%	0.32	154	-3%	12.83	103	92.5%	62,500	-40.5%	88,333	-34.5%
Jun-18	12	50%	27	-7%	0.44	152	-9%	12.67	71	84.9%	58,000	-21.4%	70,854	-50.9%
Jul-18	9	-31%	27	-13%	0.33	155	-10%	17.22	115	87.5%	105,000	110.0%	103,444	45.2%
Aug-18	7	-30%	22	-15%	0.32	149	-13%	21.29	121	92.2%	63,000	-44.0%	89,686	-19.5%
Sep-18	5	-58%	17	-11%	0.29	144	-12%	28.80	108	93.1%	52,000	-42.5%	133,200	23.5%
Oct-18	7	-13%	17	-37%	0.41	132	-19%	18.86	150	90.5%	55,500	-10.5%	82,500	13.8%
Nov-18	9	-31%	14	-7%	0.64	122	-13%	13.56	123	85.9%	57,400	-28.3%	66,600	-22.2%
Dec-18	6	-14%	12	9%	0.50	117	-13%	19.50	101	86.4%	59,000	96.7%	56,417	76.0%
2018	91	-13%	246	-13%	0.37	139	-8%	18.35	120	88.3%	60,000	-20.0%	83,242	-15.7%

CENSUS DIVISION 10														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	9	50%	19	46%	0.47	115	-13%	12.78	112	88.2%	34,000	-44.7%	75,300	-14.3%
Feb-19	3	-50%	9	-50%	0.33	115	-15%	38.33	145	78.9%	115,000	109.1%	91,667	12.0%
Mar-19	5	0%	27	42%	0.19	133	-5%	26.60	128	79.9%	38,000	-57.8%	38,800	-54.4%
Apr-19	9	29%	35	59%	0.26	151	10%	16.78	168	89.6%	75,900	26.5%	102,433	48.9%
May-19	13	8%	35	-8%	0.37	161	5%	12.38	111	86.1%	70,000	12.0%	72,923	-17.4%
Jun-19	8	-33%	20	-26%	0.40	162	7%	20.25	171	88.1%	50,150	-13.5%	70,788	-0.1%
Jul-19	8	-11%	22	-19%	0.36	164	6%	20.50	47	87.9%	76,250	-27.4%	95,250	-7.9%
Aug-19	9	29%	21	-5%	0.43	162	9%	18.00	105	90.3%	63,000	0.0%	88,678	-1.1%
Sep-19	9	80%	15	-12%	0.60	149	3%	16.56	154	86.7%	65,000	25.0%	104,878	-21.3%
Oct-19	6	-14%	15	-12%	0.40	138	5%	23.00	88	86.9%	61,000	9.9%	58,167	-29.5%
Nov-19	5	-44%	12	-14%	0.42	133	9%	26.60	133	92.9%	62,000	8.0%	73,200	9.9%
Dec-19	5	-17%	13	8%	0.38	130	11%	26.00	192	84.8%	46,000	-22.0%	89,000	57.8%
2019	89	-2%	243	-1%	0.37	143	3%	19.25	127	87.4%	64,600	7.7%	81,426	-2.2%
Jan-20	8	-11%	15	-21%	0.53	131	14%	16.38	172	91.3%	40,000	17.6%	92,250	22.5%
Feb-20	5	67%	12	33%	0.42	132	15%	26.40	168	92.3%	157,000	36.5%	123,800	35.1%
Mar-20	10	100%	16	-41%	0.63	129	-3%	12.90	134	89.8%	57,500	51.3%	67,400	73.7%
Apr-20	7	-22%	16	-54%	0.44	113	-25%	16.14	133	87.8%	75,000	-1.2%	89,157	-13.0%
May-20	3	-77%	31	-11%	0.10	101	-37%	33.67	122	84.3%	35,500	-49.3%	42,667	-41.5%
Jun-20	15	88%	38	90%	0.39	105	-35%	7.00	117	88.9%	53,000	5.7%	57,767	-18.4%
Jul-20	8	0%	19	-14%	0.42	107	-35%	13.38	93	91.5%	155,500	103.9%	183,875	93.0%
Aug-20	8	-11%	27	29%	0.30	118	-27%	14.75	85	90.5%	26,750	-57.5%	65,375	-26.3%
Sep-20	14	56%	22	47%	0.64	121	-19%	8.64	82	87.9%	45,000	-30.8%	111,250	6.1%
Oct-20	9	50%	15	0%	0.60	112	-19%	12.44	62	89.9%	58,000	-4.9%	79,222	36.2%
Nov-20	4	-20%	10	-17%	0.40	114	-14%	28.50	76	89.2%	144,000	132.3%	148,750	103.2%
Dec-20	10	100%	9	-31%	1.11	105	-19%	10.50	158	89.0%	89,500	94.6%	101,970	14.6%
2020	101	13%	230	-5%	0.44	116	-19%	13.74	115	89.6%	62,000	-4.0%	94,345	15.9%
Jan-21	6	-25%	15	0%	0.40	107	-18%	17.83	107	95.2%	179,000	347.5%	174,000	88.6%
Feb-21	8	60%	13	8%	0.62	107	-19%	13.38	115	93.3%	83,500	-46.8%	141,875	14.6%
Mar-21	15	50%	19	19%	0.79	105	-19%	7.00	97	89.1%	55,000	-4.3%	85,820	27.3%
Apr-21	10	43%	23	44%	0.43	111	-2%	11.10	132	93.8%	60,100	-19.9%	124,360	39.5%
May-21	15	400%	31	0%	0.48	108	7%	7.20	111	93.1%	87,900	147.6%	104,387	144.7%
Jun-21	15	0%	23	-39%	0.65	100	-5%	6.67	103	91.4%	150,000	183.0%	152,167	163.4%
Jul-21	13	63%	18	-5%	0.72	96	-10%	7.38	61	94.2%	135,000	-13.2%	155,108	-15.6%
Aug-21	11	38%	21	-22%	0.52	96	-19%	8.73	85	90.6%	97,500	264.5%	123,273	88.6%
Sep-21	9	-36%	20	-9%	0.45	100	-17%	11.11	119	92.4%	87,000	93.3%	104,444	-6.1%
Oct-21	18	100%	14	-7%	1.29	89	-21%	4.94	111	91.2%	73,500	26.7%	108,883	37.4%
Nov-21	7	75%	11	10%	0.64	86	-25%	12.29	58	95.1%	60,000	-58.3%	118,571	-20.3%
Dec-21	6	-40%	6	-33%	1.00	82	-22%	13.67	94	89.3%	55,000	-38.5%	53,833	-47.2%
2021	133	32%	214	-7%	0.62	99	-14%	8.92	100	92.4%	85,000	37.1%	120,177	27.4%
Jan-22	4	-33%	11	-27%	0.36	83	-22%	20.75	98	84.0%	108,750	-39.2%	113,375	-34.8%
Feb-22	5	-38%	4	-69%	1.25	79	-26%	15.80	173	92.0%	140,000	67.7%	124,700	-12.1%
Mar-22	14	-7%	19	0%	0.74	79	-25%	5.64	181	96.1%	122,000	121.8%	161,164	87.8%
Apr-22	16	60%	15	-35%	1.07	71	-36%	4.44	99	90.9%	70,000	16.5%	95,653	-23.1%
May-22	11	-27%	22	-29%	0.50	77	-29%	7.00	117	93.1%	87,000	-1.0%	98,900	-5.3%
Jun-22	9	-40%	18	-22%	0.50	81	-19%	9.00	137	92.1%	120,000	-20.0%	127,833	-16.0%
Jul-22	5	-62%	20	11%	0.25	89	-7%	17.80	81	92.9%	92,500	-31.5%	160,000	3.2%
Aug-22	8	-27%	18	-14%	0.44	90	-6%	11.25	93	91.0%	103,750	6.4%	144,563	17.3%
Sep-22	5	-44%	21	5%	0.24	93	-7%	18.60	65	92.7%	110,000	26.4%	117,700	12.7%
Oct-22	9	-50%	24	71%	0.38	100	12%	11.11	84	90.0%	82,500	12.2%	100,767	-7.5%
Nov-22	7	0%	16	45%	0.44	100	16%	14.29	52	93.6%	135,000	125.0%	144,843	22.2%
Dec-22	4	-33%	5	-17%	0.80	98	20%	24.50	79	91.4%	159,250	189.5%	147,125	173.3%
2022	97	-27%	193	-10%	0.50	87	-12%	10.72	111	92.3%	100,000	17.6%	125,324	4.3%
Jan-23	8	100%	12	9%	0.67	99	19%	12.38	180	89.3%	56,500	-48.0%	90,863	-19.9%
Feb-23	7	40%	5	25%	1.40	89	13%	12.71	77	90.3%	75,000	-46.4%	79,086	-36.6%
Mar-23	7	-50%	19	0%	0.37	84	6%	12.00	189	90.0%	115,000	-5.7%	112,929	-29.9%
Apr-23	6	-63%	11	-27%	0.55	84	18%	14.00	38	93.8%	92,450	32.1%	133,067	39.1%
May-23	12	9%	27	23%	0.44	89	16%	7.42	99	90.1%	106,950	22.9%	124,533	25.9%
Jun-23	23	156%	32	78%	0.72	86	6%	3.74	63	92.4%	60,000	-50.0%	95,235	-25.5%
Jul-23	5	0%	20	0%	0.25	92	3%	18.40	84	93.7%	95,000	2.7%	109,160	-31.8%
Aug-23	13	63%	18	0%	0.72	89	-1%	6.85	80	88.1%	59,000	-43.1%	87,769	-39.3%
Sep-23	8	60%	25	19%	0.32	93	0%	11.63	87	88.7%	74,000	-32.7%	80,738	-31.4%
Oct-23	11	22%	15	-38%	0.73	86	-14%	7.82	68	90.9%	60,000	-27.3%	92,625	-8.1%
Nov-23	5	-29%	13	-19%	0.38	86	-14%	17.20	62	89.7%	77,500	-42.6%	82,300	-43.2%
Dec-23														
2023	105	13%	197	5%	0.53	89	4%	9.30	89	90.8%	73,000	-25.1%	98,260	-21.0%

Monthly Sales Comparison



SALES

373

18.0% Y/Y ↑ 1.0% YTD ↓
 10-year average spread YTD
 8.7% ↑ 10.7% ↑

NEW LISTINGS

522

5.0% Y/Y ↑ 7.5% YTD ↓
 10-year average spread YTD
 18.8% ↓ 21.4% ↓

INVENTORY

1,136

21.0% Y/Y ↓ Monthly trend* →
 10-year average spread YTD
 44.0% ↓ 38.8% ↓

MONTHS OF SUPPLY

3.05

33.1% Y/Y ↓ Monthly trend* →
 10-year average spread YTD
 51.3% ↓ 46.9% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

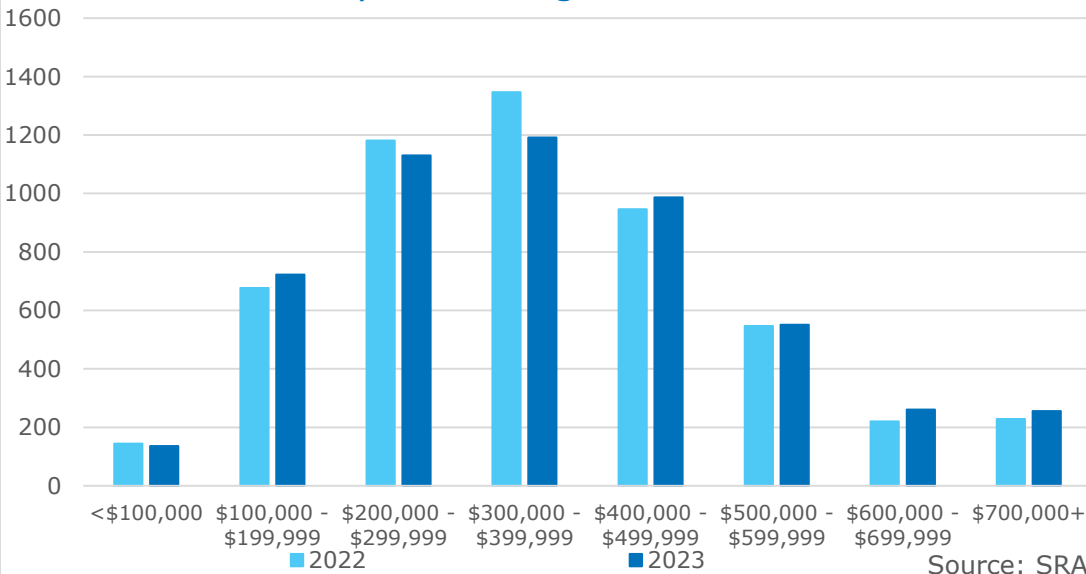
\$ 366,573

↑ **5.4%** Y/Y



Residential Sales by Price Range

YTD-NOV



Source: SRA

November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	231	16%	328	-1%	731	-16%	3.16	-27%	38	\$422,982	7%
Semi-Detached	18	-5%	27	50%	51	-2%	2.83	4%	38	\$388,296	16%
Row/Townhouse	53	39%	72	53%	122	-23%	2.30	-45%	24	\$290,408	3%
Apartment	57	16%	69	-15%	151	-41%	2.65	-50%	51	\$205,490	-7%
Acreage	7	75%	16	14%	64	-15%	9.14	-51%	80	\$518,214	-5%
Mobile	4	0%	5	-17%	8	-43%	2.00	-43%	51	\$126,625	340%
Mutli-Family	3	0%	5	400%	9	-31%	3.00	-31%	14	\$264,967	-31%
Total Residential	373	18%	522	5%	1,136	-21%	3.05	-33%	39	\$366,573	5%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	343	9%	643	-19%	2,027	-44%	6.26	-51%	52	\$346,734	6%

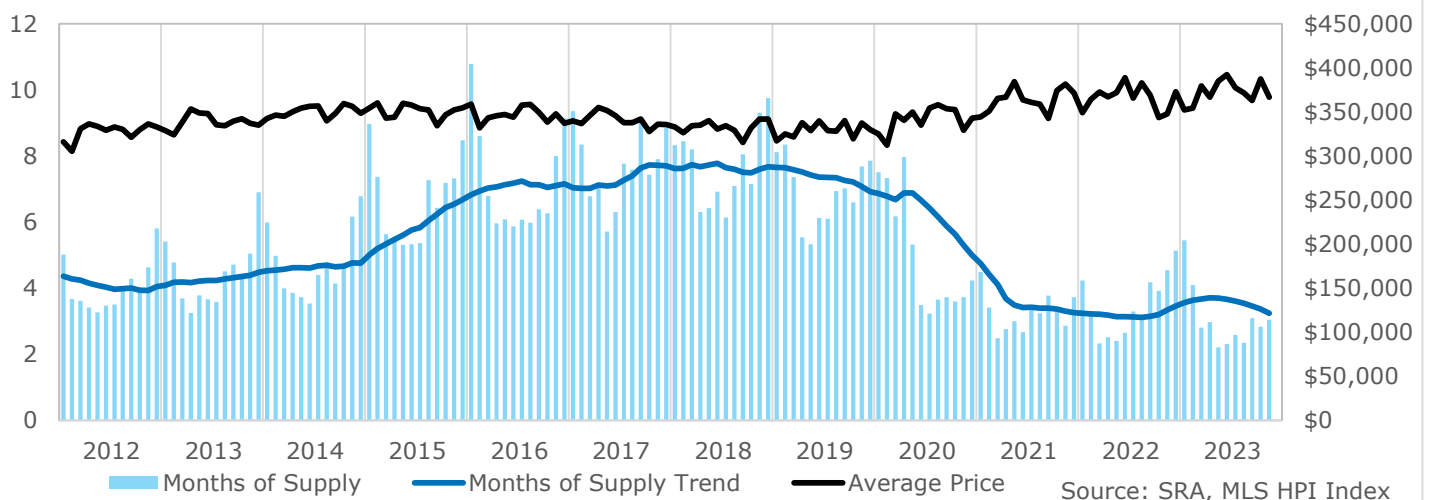
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	3,190	-3%	4,974	-8%	834	-2%	2.88	1%	39	\$429,917	2%
Semi-Detached	219	6%	340	1%	60	-14%	3.00	-20%	47	\$374,001	3%
Row/Townhouse	768	-3%	1,002	-2%	153	-10%	2.19	-7%	37	\$297,453	4%
Apartment	876	7%	1,218	-9%	214	-31%	2.69	-36%	46	\$217,650	-3%
Acreage	106	6%	229	-7%	68	0%	7.06	-5%	69	\$669,538	4%
Mobile	34	-19%	53	-13%	12	-5%	3.82	17%	58	\$101,312	-11%
Mutli-Family	44	-6%	64	-36%	12	-43%	3.07	-39%	40	\$400,950	1%
Total Residential	5,237	-1%	7,880	-7%	1,353	-10%	2.84	-9%	41	\$375,120	2%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	4,733	11%	10,028	-21%	2,211	-39%	5.35	-47%	49	\$347,136	8%

Residential Months of Supply and Price



CENSUS DIVISION 11														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	273	-1%	757	19%	0.36	1,477	7%	5.41	51	98.0%	320,000	4.9%	328,643	4.0%
Feb-13	317	-19%	622	-9%	0.51	1,515	6%	4.78	44	98.5%	306,500	0.5%	323,931	6.1%
Mar-13	436	1%	800	-5%	0.55	1,611	3%	3.69	41	98.3%	320,000	3.1%	338,368	2.2%
Apr-13	527	8%	958	7%	0.55	1,712	3%	3.25	37	98.1%	333,000	-0.2%	353,405	5.0%
May-13	525	-5%	1,160	17%	0.45	1,987	9%	3.78	36	98.3%	334,000	6.1%	348,887	4.6%
Jun-13	554	7%	974	12%	0.57	2,027	13%	3.66	41	98.2%	326,400	3.7%	347,969	5.7%
Jul-13	573	12%	974	17%	0.59	2,052	14%	3.58	40	98.0%	321,900	2.2%	335,348	0.7%
Aug-13	465	3%	967	22%	0.48	2,099	17%	4.51	44	97.8%	331,900	3.1%	334,429	1.3%
Sep-13	441	10%	941	31%	0.47	2,077	20%	4.71	43	97.7%	323,000	4.5%	339,481	5.7%
Oct-13	453	10%	902	25%	0.50	2,011	24%	4.44	49	97.5%	327,000	3.2%	342,154	3.8%
Nov-13	369	13%	629	13%	0.59	1,861	23%	5.04	56	97.3%	317,500	-2.5%	337,169	0.2%
Dec-13	233	6%	414	27%	0.56	1,608	27%	6.90	52	97.8%	325,000	3.2%	335,018	0.6%
2013	5,166	4%	10,098	14%	0.51	1,836	14%	4.27	44	98.0%	325,000	3.2%	340,102	3.5%
Jan-14	288	5%	814	8%	0.35	1,725	17%	5.99	57	97.7%	322,000	0.6%	342,517	4.2%
Feb-14	358	13%	744	20%	0.48	1,781	18%	4.97	45	97.8%	330,000	7.7%	346,226	6.9%
Mar-14	481	10%	976	22%	0.49	1,923	19%	4.00	48	98.1%	338,000	5.6%	345,040	2.0%
Apr-14	547	4%	1,128	18%	0.48	2,109	23%	3.86	42	98.1%	339,900	2.1%	350,208	-0.9%
May-14	607	16%	1,194	3%	0.51	2,263	14%	3.73	40	97.8%	337,000	0.9%	354,256	1.5%
Jun-14	644	16%	1,157	19%	0.56	2,279	12%	3.54	38	97.8%	345,500	5.9%	356,425	2.4%
Jul-14	533	-7%	1,174	21%	0.45	2,344	14%	4.40	41	97.7%	343,000	6.6%	356,564	6.3%
Aug-14	490	5%	989	2%	0.50	2,348	12%	4.79	45	97.7%	324,900	-2.1%	339,973	1.7%
Sep-14	548	24%	1,115	18%	0.49	2,270	9%	4.14	44	97.7%	335,000	3.7%	347,961	2.5%
Oct-14	468	3%	978	8%	0.48	2,191	9%	4.68	47	97.6%	335,000	2.4%	359,622	5.1%
Nov-14	349	-5%	750	19%	0.47	2,152	16%	6.17	42	97.6%	343,500	8.2%	356,289	5.7%
Dec-14	261	12%	437	6%	0.60	1,771	10%	6.79	51	97.3%	336,900	3.7%	348,398	4.0%
2014	5,574	8%	11,456	13%	0.49	2,096	14%	4.51	44	97.8%	337,000	3.7%	350,842	3.2%
Jan-15	227	-21%	920	13%	0.25	2,037	18%	8.97	57	97.9%	330,000	2.5%	354,208	3.4%
Feb-15	289	-19%	816	10%	0.35	2,130	20%	7.37	65	97.8%	336,000	1.8%	360,263	4.1%
Mar-15	430	-11%	1,117	14%	0.38	2,423	26%	5.63	51	98.0%	331,180	-2.0%	342,797	-0.7%
Apr-15	484	-12%	1,216	8%	0.40	2,663	26%	5.50	47	97.8%	335,000	-1.4%	343,872	-1.8%
May-15	532	-12%	1,272	7%	0.42	2,824	25%	5.31	50	97.9%	343,950	2.1%	359,923	1.6%
Jun-15	548	-15%	1,299	12%	0.42	2,920	28%	5.33	45	97.8%	349,900	1.3%	357,846	0.4%
Jul-15	538	1%	1,169	0%	0.46	2,884	23%	5.36	50	97.4%	337,950	-1.5%	353,693	-0.8%
Aug-15	391	-20%	1,050	6%	0.37	2,841	21%	7.27	52	97.2%	345,000	6.2%	352,074	3.6%
Sep-15	434	-21%	1,177	6%	0.37	2,790	23%	6.43	48	97.1%	329,950	-1.5%	334,453	-3.9%
Oct-15	369	-21%	940	-4%	0.39	2,652	21%	7.19	53	97.3%	339,900	1.5%	346,786	-3.6%
Nov-15	336	-4%	789	5%	0.43	2,462	14%	7.33	55	97.3%	342,500	-0.3%	352,121	-1.2%
Dec-15	241	-8%	513	17%	0.47	2,041	15%	8.47	59	96.9%	340,000	0.9%	354,754	1.8%
2015	4,819	-14%	12,278	7%	0.39	2,556	22%	6.36	52	97.6%	339,000	0.6%	350,863	0.0%
Jan-16	204	-10%	847	-8%	0.24	2,200	8%	10.78	52	96.8%	346,750	5.1%	358,916	1.3%
Feb-16	281	-3%	919	13%	0.31	2,417	13%	8.60	58	96.8%	325,000	-3.3%	331,747	-7.9%
Mar-16	376	-13%	1,046	-6%	0.36	2,554	5%	6.79	49	97.1%	331,950	0.2%	343,237	0.1%
Apr-16	455	-6%	1,208	-1%	0.38	2,715	2%	5.97	49	97.4%	335,000	0.0%	345,736	0.5%
May-16	470	-12%	1,212	-5%	0.39	2,859	1%	6.08	45	97.1%	327,300	-4.8%	346,981	-3.6%
Jun-16	487	-11%	1,148	-12%	0.42	2,859	-2%	5.87	50	97.5%	333,750	-4.6%	343,933	-3.9%
Jul-16	451	-16%	966	-17%	0.47	2,739	-5%	6.07	51	97.1%	339,900	0.6%	357,882	1.2%
Aug-16	456	17%	1,062	1%	0.43	2,729	-4%	5.98	52	97.0%	335,450	-2.8%	358,475	1.8%
Sep-16	403	-7%	983	-16%	0.41	2,572	-8%	6.38	53	97.3%	340,000	3.0%	349,374	4.5%
Oct-16	387	5%	904	-4%	0.43	2,425	-9%	6.27	54	96.9%	320,000	-5.9%	338,343	-2.4%
Nov-16	290	-14%	801	2%	0.36	2,319	-6%	8.00	52	96.8%	332,625	-2.9%	347,717	-1.3%
Dec-16	218	-10%	489	-5%	0.45	1,991	-2%	9.13	53	96.8%	331,950	-2.4%	337,200	-4.9%
2016	4,478	-7%	11,585	-6%	0.39	2,532	-1%	6.78	51	97.1%	332,825	-1.8%	347,105	-1.1%
Jan-17	231	13%	907	7%	0.25	2,162	-2%	9.36	56	96.8%	325,000	-6.3%	339,721	-5.3%
Feb-17	273	-3%	789	-14%	0.35	2,277	-6%	8.34	54	96.8%	320,000	-1.5%	336,550	1.4%
Mar-17	371	-1%	1,048	0%	0.35	2,515	-2%	6.78	48	97.0%	327,500	-1.3%	345,901	0.8%
Apr-17	380	-16%	1,078	-11%	0.35	2,723	0%	7.17	50	96.9%	334,950	0.0%	355,139	2.7%
May-17	511	9%	1,320	9%	0.39	2,922	2%	5.72	49	97.0%	340,000	3.9%	351,423	1.3%
Jun-17	475	-2%	1,200	5%	0.40	2,994	5%	6.30	48	97.1%	328,000	-1.7%	345,796	0.5%
Jul-17	388	-14%	1,001	4%	0.39	3,013	10%	7.77	51	96.4%	325,000	-4.4%	337,855	-5.6%
Aug-17	395	-13%	1,032	-3%	0.38	2,995	10%	7.58	56	97.1%	331,000	-1.3%	337,632	-5.8%
Sep-17	312	-23%	941	-4%	0.33	2,868	12%	9.19	55	96.5%	320,000	-5.9%	341,783	-2.2%
Oct-17	359	-7%	894	-1%	0.40	2,670	10%	7.44	56	96.7%	327,500	2.3%	327,838	-3.1%
Nov-17	317	9%	724	-10%	0.44	2,506	8%	7.91	56	96.4%	320,000	-3.8%	336,129	-3.3%
Dec-17	236	8%	405	-17%	0.58	2,091	5%	8.86	63	96.2%	318,750	-4.0%	335,651	-0.5%
2017	4,248	-5%	11,339	-2%	0.37	2,645	4%	7.47	53	96.8%	327,500	-1.6%	341,811	-1.5%
Jan-18	253	10%	778	-14%	0.33	2,107	-3%	8.33	74	96.5%	324,900	0.0%	332,778	-2.0%
Feb-18	258	-5%	655	-17%	0.39	2,178	-4%	8.44	61	96.5%	312,000	-2.5%	326,215	-3.1%
Mar-18	287	-23%	869	-17%	0.33	2,352	-6%	8.20	66	96.6%	320,000	-2.3%	334,205	-3.4%
Apr-18	401	6%	1,032	-4%	0.39	2,529	-7%	6.31	56	96.8%	315,000	-6.0%	334,852	-5.7%
May-18	438	-14%	1,201	-9%	0.36	2,813	-4%	6.42	50	96.7%	320,000	-5.9%	340,212	-3.2%
Jun-18	424	-11%	1,076	-10%	0.39	2,932	-2%	6.92	51	96.7%	320,000	-2.4%	330,567	-4.4%
Jul-18	467	20%	915	-9%	0.51	2,868	-5%	6.14	51	96.9%	324,000	-0.3%	334,364	-1.0%
Aug-18	399	1%	945	-8%	0.42	2,832	-5%	7.10	56	96.6%	320,000	-3.3%	329,171	-2.5%
Sep-18	336	8%	784	-17%	0.43	2,706	-6%	8.05	64	96.6%	310,000	-3.1%	315,248	-7.8%
Oct-18	348	-3%	753	-16%	0.46	2,488	-7%	7.15	63	96.1%	315,950	-3.5%	332,026	1.3%
Nov-18	252	-21%	652	-10%	0.39	2,346	-6%	9.31	60	96.2%	323,500	1.1%	341,872	1.7%
Dec-18	199	-16%	376	-7%	0.53	1,941	-7%	9.75	60	95.7%	325,000	2.0%	342,049	1.9%
2018	4,062	-4%	10,036	-11%	0.40	2,508	-5%	7.41	58	96.6%	320,000	-2.3%	332,570	-2.7%

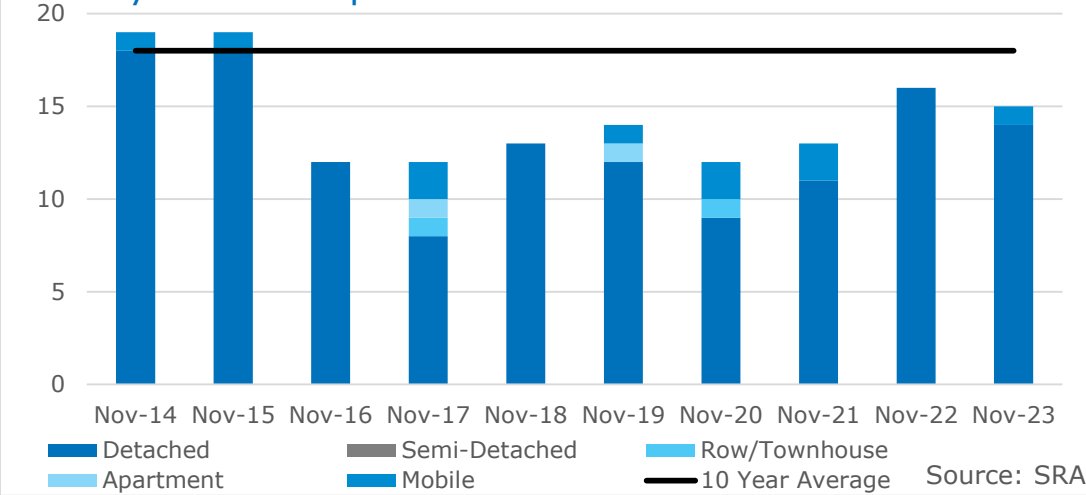
CENSUS DIVISION 11														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	245	-3%	689	-11%	0.36	1,988	-6%	8.11	70	95.6%	290,000	-10.7%	316,885	-4.8%
Feb-19	246	-5%	610	-7%	0.40	2,052	-6%	8.34	61	96.8%	308,850	-1.0%	325,153	-0.3%
Mar-19	309	8%	899	3%	0.34	2,274	-3%	7.36	61	96.7%	317,500	-0.8%	321,402	-3.8%
Apr-19	447	11%	1,021	-1%	0.44	2,477	-2%	5.54	59	96.9%	326,000	3.5%	337,612	0.8%
May-19	502	15%	1,130	-6%	0.44	2,673	-5%	5.32	51	97.2%	324,250	1.3%	328,711	-3.4%
Jun-19	447	5%	1,005	-7%	0.44	2,738	-7%	6.13	51	96.6%	319,800	-0.1%	339,820	2.8%
Jul-19	445	-5%	932	2%	0.48	2,713	-5%	6.10	56	96.7%	317,000	-2.2%	328,932	-1.6%
Aug-19	389	-3%	881	-7%	0.44	2,699	-5%	6.94	62	96.6%	310,000	-3.1%	328,073	-0.3%
Sep-19	372	11%	877	12%	0.42	2,611	-4%	7.02	60	96.5%	323,450	4.3%	340,251	7.9%
Oct-19	359	3%	742	-1%	0.48	2,368	-5%	6.60	57	96.8%	306,000	-3.1%	319,476	-3.8%
Nov-19	285	13%	548	-16%	0.52	2,189	-7%	7.68	61	96.7%	325,000	0.5%	337,466	-1.3%
Dec-19	235	18%	370	-2%	0.64	1,846	-5%	7.86	66	96.4%	312,500	-3.8%	329,873	-3.6%
2019	4,281	5%	9,704	-3%	0.44	2,386	-5%	6.69	59	96.7%	316,000	-1.3%	330,231	-0.7%
Jan-20	262	7%	710	3%	0.37	1,966	-1%	7.50	67	96.6%	318,500	9.8%	325,054	2.6%
Feb-20	276	12%	607	0%	0.45	2,024	-1%	7.33	76	96.3%	315,000	2.0%	312,161	-4.0%
Mar-20	333	8%	718	-20%	0.46	2,055	-10%	6.17	57	96.9%	332,000	4.6%	347,594	8.1%
Apr-20	252	-44%	590	-42%	0.43	2,007	-19%	7.96	62	95.8%	318,750	-2.2%	340,476	0.8%
May-20	405	-19%	934	-17%	0.43	2,155	-19%	5.32	53	96.7%	326,000	0.5%	349,921	6.5%
Jun-20	618	38%	1,019	1%	0.61	2,157	-21%	3.49	48	97.2%	325,000	1.6%	334,942	-1.4%
Jul-20	659	48%	1,004	8%	0.66	2,127	-22%	3.23	50	97.4%	337,500	6.5%	354,173	7.7%
Aug-20	571	47%	949	8%	0.60	2,088	-23%	3.66	45	97.4%	337,500	8.9%	358,123	9.2%
Sep-20	553	49%	962	10%	0.57	2,062	-21%	3.73	47	97.0%	339,900	5.1%	353,684	3.9%
Oct-20	521	45%	728	-2%	0.72	1,874	-21%	3.60	46	96.9%	329,900	7.8%	352,731	10.4%
Nov-20	426	49%	502	-8%	0.85	1,589	-27%	3.73	45	97.1%	310,950	-4.3%	329,199	-2.4%
Dec-20	315	34%	421	14%	0.75	1,334	-28%	4.23	50	97.6%	330,000	5.6%	342,847	3.9%
2020	5,191	21%	9,144	-6%	0.57	1,953	-18%	4.52	51	97.0%	329,500	4.3%	344,262	4.2%
Jan-21	321	23%	662	-7%	0.48	1,441	-27%	4.49	57	97.3%	310,000	-2.7%	344,440	6.0%
Feb-21	430	56%	640	5%	0.67	1,467	-28%	3.41	46	97.7%	340,000	7.9%	350,855	12.4%
Mar-21	673	102%	1,100	53%	0.61	1,673	-19%	2.49	41	98.3%	349,900	5.4%	365,183	5.1%
Apr-21	672	167%	1,155	96%	0.58	1,854	-8%	2.76	37	98.9%	358,950	12.6%	366,646	7.7%
May-21	684	69%	1,206	29%	0.57	2,054	-5%	3.00	35	98.7%	365,000	12.0%	384,435	9.9%
Jun-21	737	19%	995	-2%	0.74	1,965	-9%	2.67	40	98.2%	343,900	5.8%	363,582	8.6%
Jul-21	581	-12%	887	-12%	0.66	1,955	-8%	3.36	44	98.2%	339,900	0.7%	360,867	1.9%
Aug-21	585	2%	909	-4%	0.64	1,893	-9%	3.24	43	98.1%	325,000	-3.7%	358,626	0.1%
Sep-21	485	-12%	789	-18%	0.61	1,832	-11%	3.78	47	97.7%	330,000	-2.9%	342,656	-3.1%
Oct-21	495	-5%	671	-8%	0.74	1,646	-12%	3.33	45	97.8%	355,000	7.6%	374,364	6.1%
Nov-21	493	16%	533	6%	0.92	1,411	-11%	2.86	49	97.9%	360,000	15.8%	381,620	15.9%
Dec-21	313	-1%	359	-15%	0.87	1,166	-13%	3.73	47	97.9%	350,000	6.1%	371,596	8.4%
2021	6,469	25%	9,906	8%	0.65	1,696	-13%	3.15	43	98.1%	347,000	5.3%	364,803	6.0%
Jan-22	283	-12%	523	-21%	0.54	1,197	-17%	4.23	52	97.7%	335,000	8.1%	349,220	1.4%
Feb-22	390	-9%	606	-5%	0.64	1,258	-14%	3.23	47	98.5%	352,000	3.5%	364,458	3.9%
Mar-22	584	-13%	887	-19%	0.66	1,359	-19%	2.33	44	98.8%	358,400	2.4%	372,424	2.0%
Apr-22	571	-15%	830	-28%	0.69	1,436	-23%	2.51	38	99.3%	349,900	-2.5%	367,187	0.1%
May-22	648	-5%	1,035	-14%	0.63	1,557	-24%	2.40	36	99.4%	350,505	-4.0%	371,819	-3.3%
Jun-22	649	-12%	1,130	14%	0.57	1,723	-12%	2.65	32	99.5%	355,000	3.2%	388,772	6.9%
Jul-22	531	-9%	862	-3%	0.62	1,748	-11%	3.29	32	98.7%	340,000	0.0%	365,591	1.3%
Aug-22	538	-8%	806	-11%	0.67	1,653	-13%	3.07	39	98.0%	361,950	11.4%	382,859	6.8%
Sep-22	390	-20%	706	-11%	0.55	1,630	-11%	4.18	41	97.5%	344,750	4.5%	368,854	7.6%
Oct-22	392	-21%	633	-6%	0.62	1,538	-7%	3.92	42	97.1%	322,250	-9.2%	343,570	-8.2%
Nov-22	316	-36%	497	-7%	0.64	1,438	2%	4.55	45	97.2%	335,000	-6.9%	347,753	-8.9%
Dec-22	231	-26%	288	-20%	0.80	1,187	2%	5.14	49	96.9%	333,900	-4.6%	373,004	0.4%
2022	5,523	-15%	8,803	-11%	0.63	1,477	-13%	3.21	40	98.5%	347,500	0.1%	368,653	1.1%
Jan-23	228	-19%	500	-4%	0.46	1,242	4%	5.45	56	97.1%	327,500	-2.2%	352,400	0.9%
Feb-23	309	-21%	504	-17%	0.61	1,266	1%	4.10	53	97.5%	340,000	-3.4%	354,469	-2.7%
Mar-23	455	-22%	676	-24%	0.67	1,279	-6%	2.81	48	98.1%	357,500	-0.3%	379,341	1.9%
Apr-23	471	-18%	800	-4%	0.59	1,400	-3%	2.97	43	98.1%	341,000	-2.5%	366,552	-0.2%
May-23	661	2%	959	-7%	0.69	1,460	-6%	2.21	37	98.9%	354,900	1.3%	384,873	3.5%
Jun-23	652	0%	967	-14%	0.67	1,507	-13%	2.31	36	98.5%	358,750	1.1%	392,279	0.9%
Jul-23	593	12%	842	-2%	0.70	1,533	-12%	2.59	38	98.6%	355,000	4.4%	377,487	3.3%
Aug-23	609	13%	799	-1%	0.76	1,431	-13%	2.35	37	98.4%	348,900	-3.6%	371,600	-2.9%
Sep-23	444	14%	690	-2%	0.64	1,373	-16%	3.09	41	98.5%	344,000	-0.2%	362,895	-1.6%
Oct-23	442	13%	621	-2%	0.71	1,255	-18%	2.84	39	98.1%	356,500	10.6%	387,330	12.7%
Nov-23	373	18%	522	5%	0.71	1,136	-21%	3.05	39	97.8%	350,000	4.5%	366,573	5.4%
Dec-23														
2023	5,237	-1%	7,880	-7%	0.66	1,353	-10%	2.84	41	98.3%	350,000	0.3%	375,120	1.8%

CENSUS DIVISION 11

	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	198	-2%	495	10%	0.40	990	6%	5.00	52	98.0%	347,000	9.1%	347,312	3.4%
Feb-13	216	-23%	446	-8%	0.48	1,024	4%	4.74	43	98.4%	325,000	1.6%	347,158	7.5%
Mar-13	299	-2%	569	-3%	0.53	1,103	4%	3.69	38	98.4%	348,000	6.3%	361,347	5.6%
Apr-13	381	3%	668	2%	0.57	1,170	2%	3.07	34	98.2%	355,000	2.0%	370,293	5.0%
May-13	389	-8%	833	14%	0.47	1,339	8%	3.44	33	98.3%	358,400	5.4%	370,358	4.9%
Jun-13	382	5%	670	4%	0.57	1,350	7%	3.53	36	98.2%	350,000	2.9%	367,075	4.6%
Jul-13	405	9%	688	19%	0.59	1,365	10%	3.37	40	97.9%	341,000	1.2%	353,246	-0.6%
Aug-13	338	5%	718	25%	0.47	1,408	12%	4.17	41	98.0%	349,000	2.9%	356,776	1.9%
Sep-13	316	4%	679	28%	0.47	1,393	15%	4.41	42	97.8%	351,500	7.9%	357,976	5.9%
Oct-13	331	9%	649	26%	0.51	1,350	20%	4.08	49	97.5%	357,000	6.5%	358,682	3.6%
Nov-13	257	6%	431	8%	0.60	1,230	19%	4.79	51	97.6%	345,500	-0.7%	357,710	2.3%
Dec-13	166	19%	284	25%	0.58	1,056	20%	6.36	51	97.7%	340,000	0.4%	345,721	-2.2%
2013	3,678	1%	7,130	12%	0.52	1,232	10%	4.02	41	98.0%	349,900	4.4%	359,432	3.7%
Jan-14	189	-5%	520	5%	0.36	1,113	12%	5.89	53	97.6%	356,000	2.6%	375,231	8.0%
Feb-14	248	15%	509	14%	0.49	1,133	11%	4.57	43	97.6%	377,445	16.1%	371,439	7.0%
Mar-14	335	12%	672	18%	0.50	1,234	12%	3.68	46	98.2%	362,500	4.2%	366,520	1.4%
Apr-14	364	-4%	765	15%	0.48	1,358	16%	3.73	38	98.0%	367,750	3.6%	371,945	0.4%
May-14	426	10%	825	-1%	0.52	1,460	9%	3.43	37	97.9%	369,700	3.2%	377,860	2.0%
Jun-14	459	20%	780	16%	0.59	1,450	7%	3.16	38	97.9%	370,000	5.7%	381,877	4.0%
Jul-14	373	-8%	818	19%	0.46	1,509	11%	4.05	37	97.8%	370,000	8.5%	375,499	6.3%
Aug-14	332	-2%	738	3%	0.45	1,538	9%	4.63	44	97.7%	359,450	3.0%	371,036	4.0%
Sep-14	385	22%	803	18%	0.48	1,493	7%	3.88	40	97.7%	361,000	2.7%	367,968	2.8%
Oct-14	340	3%	674	4%	0.50	1,428	6%	4.20	42	97.7%	355,000	-0.6%	375,340	4.6%
Nov-14	243	-5%	470	9%	0.52	1,350	10%	5.56	39	97.7%	359,000	3.9%	376,217	5.2%
Dec-14	177	7%	280	-1%	0.63	1,088	3%	6.15	48	97.0%	369,000	8.5%	372,429	7.7%
2014	3,871	5%	7,854	10%	0.49	1,346	9%	4.17	41	97.8%	365,000	4.3%	373,889	4.0%
Jan-15	155	-18%	587	13%	0.26	1,239	11%	7.99	54	97.7%	360,000	1.1%	379,931	1.3%
Feb-15	200	-19%	522	3%	0.38	1,288	14%	6.44	66	97.8%	365,500	-3.2%	392,003	5.5%
Mar-15	302	-10%	724	8%	0.42	1,449	17%	4.80	46	98.1%	355,000	-2.1%	368,653	0.6%
Apr-15	337	-7%	826	8%	0.41	1,612	19%	4.78	43	97.8%	359,900	-2.1%	368,939	-0.8%
May-15	365	-14%	853	3%	0.43	1,729	18%	4.74	48	98.0%	379,000	2.5%	381,349	0.9%
Jun-15	394	-14%	899	15%	0.44	1,835	27%	4.66	43	97.9%	369,500	-0.1%	377,766	-1.1%
Jul-15	370	-1%	757	-7%	0.49	1,793	19%	4.85	46	97.4%	365,000	-1.4%	384,269	2.3%
Aug-15	269	-19%	708	-4%	0.38	1,785	16%	6.64	50	97.3%	370,000	2.9%	377,215	1.7%
Sep-15	325	-16%	789	-2%	0.41	1,702	14%	5.24	42	97.2%	348,500	-3.5%	350,359	-4.8%
Oct-15	256	-25%	624	-7%	0.41	1,621	14%	6.33	48	97.4%	372,500	4.9%	366,788	-2.3%
Nov-15	260	7%	501	7%	0.52	1,464	8%	5.63	50	97.4%	367,500	2.4%	367,642	-2.3%
Dec-15	170	-4%	334	19%	0.51	1,215	12%	7.15	56	97.0%	356,000	-3.5%	371,934	-0.1%
2015	3,403	-12%	8,124	3%	0.42	1,561	16%	5.50	48	97.6%	364,500	-0.1%	373,558	-0.1%
Jan-16	146	-6%	517	-12%	0.28	1,294	4%	8.86	46	97.0%	365,000	1.4%	383,184	0.9%
Feb-16	192	-4%	559	7%	0.34	1,399	9%	7.29	58	96.6%	341,000	-6.7%	358,233	-8.6%
Mar-16	276	-9%	685	-5%	0.40	1,463	1%	5.30	50	97.2%	354,500	-0.1%	363,625	-1.4%
Apr-16	330	-2%	789	-4%	0.42	1,576	-2%	4.78	44	97.8%	358,250	-0.5%	366,147	-0.8%
May-16	332	-9%	797	-7%	0.42	1,699	-2%	5.12	36	97.2%	355,250	-6.3%	368,320	-3.4%
Jun-16	353	-10%	744	-17%	0.47	1,679	-9%	4.76	47	97.6%	355,000	-3.9%	369,839	-2.1%
Jul-16	322	-13%	619	-18%	0.52	1,592	-11%	4.94	46	97.1%	364,250	-0.2%	383,722	-0.1%
Aug-16	305	13%	708	0%	0.43	1,625	-9%	5.33	49	97.3%	371,000	0.3%	378,006	0.2%
Sep-16	293	-10%	658	-17%	0.45	1,517	-11%	5.18	45	97.3%	356,500	2.3%	372,677	6.4%
Oct-16	272	6%	611	-2%	0.45	1,435	-11%	5.28	46	96.8%	353,750	-5.0%	361,854	-1.3%
Nov-16	200	-23%	504	1%	0.40	1,355	-7%	6.78	47	96.9%	359,950	-2.1%	378,632	3.0%
Dec-16	153	-10%	306	-8%	0.50	1,155	-5%	7.55	51	96.5%	340,000	-4.5%	351,057	-5.6%
2016	3,174	-7%	7,497	-8%	0.42	1,482	-5%	5.60	46	97.2%	357,000	-2.1%	370,087	-0.9%
Jan-17	165	13%	570	10%	0.29	1,247	-4%	7.56	49	97.0%	340,000	-6.8%	357,760	-6.6%
Feb-17	193	1%	511	-9%	0.38	1,306	-7%	6.77	51	96.8%	348,900	2.3%	363,384	1.4%
Mar-17	243	-12%	704	3%	0.35	1,488	2%	6.12	41	96.9%	360,000	1.6%	384,579	5.8%
Apr-17	264	-20%	714	-10%	0.37	1,599	1%	6.06	46	97.7%	355,000	-0.9%	377,051	3.0%
May-17	364	10%	906	14%	0.40	1,762	4%	4.84	43	97.3%	364,500	2.6%	377,323	2.4%
Jun-17	341	-3%	800	8%	0.43	1,823	9%	5.35	41	97.2%	357,500	0.7%	369,598	-0.1%
Jul-17	286	-11%	697	13%	0.41	1,839	16%	6.43	45	96.4%	358,500	-1.6%	364,307	-5.1%
Aug-17	271	-11%	703	-1%	0.39	1,843	13%	6.80	48	97.4%	357,500	-3.6%	364,015	-3.7%
Sep-17	220	-25%	647	-2%	0.34	1,803	19%	8.20	47	96.8%	353,950	-0.7%	372,705	0.0%
Oct-17	272	0%	585	-4%	0.46	1,636	14%	6.01	53	96.8%	348,450	-1.5%	346,626	-4.2%
Nov-17	237	19%	488	-3%	0.49	1,515	12%	6.39	52	96.5%	350,000	-2.8%	360,983	-4.7%
Dec-17	164	7%	247	-19%	0.66	1,245	8%	7.59	62	96.3%	357,225	5.1%	364,518	3.8%
2017	3,020	-5%	7,572	1%	0.40	1,592	7%	6.33	47	97.0%	355,000	-0.6%	367,545	-0.7%
Jan-18	191	16%	446	-22%	0.43	1,213	-3%	6.35	70	96.7%	338,000	-0.6%	349,958	-2.2%
Feb-18	177	-8%	424	-17%	0.42	1,267	-3%	7.16	59	96.5%	345,000	-1.1%	348,915	-4.0%
Mar-18	197	-19%	541	-23%	0.36	1,368	-8%	6.94	56	96.8%	350,000	-2.8%	359,791	-6.4%
Apr-18	300	14%	646	-10%	0.46	1,452	-9%	4.84	53	96.9%	340,000	-4.2%	359,210	-4.7%
May-18	306	-16%	776	-14%	0.39	1,651	-6%	5.40	42	97.2%	350,000	-4.0%	362,224	-4.0%
Jun-18	287	-16%	682	-15%	0.42	1,736	-5%	6.05	44	97.0%	350,000	-2.1%	362,997	-1.8%
Jul-18	321	12%	612	-12%	0.52	1,709	-7%	5.32	48	97.0%	352,500	-1.7%	366,532	0.6%
Aug-18	275	1%	595	-15%	0.46	1,691	-8%	6.15	50	96.8%	348,000	-2.7%	355,683	-2.3%
Sep-18	233	6%	516	-20%	0.45	1,611	-11%	6.91	60	96.7%	332,900	-5.9%	338,306	-9.2%
Oct-18	237	-13%	501	-14%	0.47	1,495	-9%	6.31	58	96.6%	351,400	0.8%	361,794	4.4%
Nov-18	180	-24%	438	-10%	0.41	1,423	-6%	7.91	59	96.5%	350,000	0.0%	361,306	0.1%
Dec-18	141	-14%	247	0%	0.57	1,197	-4%	8.49	53	95.8%	345,000	-3.4%	367,709	0.9%
2018	2,845	-6%	6,424	-15%	0.44	1,484	-7%	6.26	53	96.8%	346,250	-2.5%	358,237	-2.5%

CENSUS DIVISION 11														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	169	-12%	434	-3%	0.39	1,216	0%	7.20	70	95.8%	322,900	-4.5%	350,832	0.2%
Feb-19	187	6%	386	-9%	0.48	1,223	-3%	6.54	55	97.1%	335,000	-2.9%	352,028	0.9%
Mar-19	205	4%	581	7%	0.35	1,363	0%	6.65	58	96.9%	344,700	-1.5%	349,752	-2.8%
Apr-19	304	1%	653	1%	0.47	1,480	2%	4.87	56	97.2%	357,950	5.3%	366,771	2.1%
May-19	349	14%	756	-3%	0.46	1,618	-2%	4.64	46	97.4%	355,000	1.4%	360,365	-0.5%
Jun-19	320	11%	682	0%	0.47	1,679	-3%	5.25	45	96.8%	348,500	-0.4%	370,866	2.2%
Jul-19	296	-8%	628	3%	0.47	1,672	-2%	5.65	49	96.9%	364,500	3.4%	369,752	0.9%
Aug-19	249	-9%	602	1%	0.41	1,705	1%	6.85	57	96.7%	348,300	0.1%	360,637	1.4%
Sep-19	264	13%	609	18%	0.43	1,654	3%	6.27	53	96.6%	350,000	5.1%	368,291	8.9%
Oct-19	240	1%	516	3%	0.47	1,523	2%	6.35	52	97.0%	345,250	-1.8%	354,027	-2.1%
Nov-19	209	16%	374	-15%	0.56	1,400	-2%	6.70	54	96.8%	360,000	2.9%	356,558	-1.3%
Dec-19	163	16%	242	-2%	0.67	1,162	-3%	7.13	62	96.3%	342,000	-0.9%	359,218	-2.3%
2019	2,955	4%	6,463	1%	0.46	1,475	-1%	5.99	53	96.9%	350,000	1.4%	361,176	0.8%
Jan-20	193	14%	472	9%	0.41	1,217	0%	6.31	67	96.8%	350,000	8.4%	358,886	2.3%
Feb-20	184	-2%	400	4%	0.46	1,260	3%	6.85	66	96.5%	343,000	2.4%	341,698	-2.9%
Mar-20	234	14%	484	-17%	0.48	1,288	-6%	5.50	55	97.1%	357,500	3.7%	364,412	4.2%
Apr-20	180	-41%	378	-42%	0.48	1,250	-16%	6.94	56	96.0%	333,500	-6.8%	367,632	0.2%
May-20	302	-13%	633	-16%	0.48	1,329	-18%	4.40	50	96.9%	355,000	0.0%	371,218	3.0%
Jun-20	452	41%	686	1%	0.66	1,315	-22%	2.91	46	97.4%	354,500	1.7%	363,547	-2.0%
Jul-20	472	59%	675	7%	0.70	1,283	-23%	2.72	45	97.7%	370,700	1.7%	383,349	3.7%
Aug-20	417	67%	641	6%	0.65	1,250	-27%	3.00	41	97.6%	363,500	4.4%	383,966	6.5%
Sep-20	400	52%	652	7%	0.61	1,224	-26%	3.06	43	97.2%	364,750	4.2%	372,507	1.1%
Oct-20	377	57%	463	-10%	0.81	1,077	-29%	2.86	41	97.2%	360,000	4.3%	381,876	7.9%
Nov-20	298	43%	334	-11%	0.89	874	-38%	2.93	39	97.4%	349,900	-2.8%	361,285	1.3%
Dec-20	220	35%	240	-1%	0.92	691	-41%	3.14	42	97.7%	347,500	1.6%	362,601	0.9%
2020	3,729	26%	6,058	-6%	0.62	1,172	-21%	3.77	47	97.2%	355,000	1.4%	370,468	2.6%
Jan-21	224	16%	383	-19%	0.58	723	-41%	3.23	50	97.5%	348,950	-0.3%	376,554	4.9%
Feb-21	287	56%	384	-4%	0.75	726	-42%	2.53	41	98.1%	379,000	10.5%	396,034	15.9%
Mar-21	457	95%	693	43%	0.66	837	-35%	1.83	29	98.8%	382,000	6.9%	397,932	9.2%
Apr-21	477	165%	775	105%	0.62	976	-22%	2.05	32	99.3%	388,000	16.3%	398,456	8.4%
May-21	481	59%	763	21%	0.63	1,074	-19%	2.23	30	99.0%	393,000	10.7%	417,451	12.5%
Jun-21	480	6%	667	-3%	0.72	1,059	-19%	2.21	32	98.8%	385,000	8.6%	401,890	10.5%
Jul-21	375	-21%	580	-14%	0.65	1,072	-16%	2.86	34	98.5%	384,000	3.6%	402,643	5.0%
Aug-21	366	-12%	585	-9%	0.63	1,046	-16%	2.86	36	98.2%	384,998	5.9%	389,334	1.4%
Sep-21	316	-21%	490	-25%	0.64	1,007	-18%	3.19	41	97.8%	370,000	1.4%	382,832	2.8%
Oct-21	339	-10%	427	-8%	0.79	893	-17%	2.63	39	98.1%	387,000	7.5%	406,950	6.6%
Nov-21	349	17%	303	-9%	1.15	696	-20%	1.99	46	97.9%	390,000	11.5%	413,260	14.4%
Dec-21	213	-3%	224	-7%	0.95	555	-20%	2.61	41	98.1%	377,500	8.6%	396,931	9.5%
2021	4,364	17%	6,274	4%	0.70	889	-24%	2.44	36	98.5%	383,000	7.9%	399,822	7.9%
Jan-22	170	-24%	287	-25%	0.59	572	-21%	3.36	44	97.9%	377,000	8.0%	410,367	9.0%
Feb-22	236	-18%	393	2%	0.60	644	-11%	2.73	39	98.9%	405,000	6.9%	412,358	4.1%
Mar-22	353	-23%	533	-23%	0.66	711	-15%	2.01	36	99.1%	397,000	3.9%	415,995	4.5%
Apr-22	346	-27%	521	-33%	0.66	781	-20%	2.26	32	99.6%	395,000	1.8%	414,813	4.1%
May-22	385	-20%	654	-14%	0.59	886	-18%	2.30	30	100.1%	410,000	4.3%	429,291	2.8%
Jun-22	423	-12%	718	8%	0.59	971	-8%	2.30	29	100.1%	420,000	9.1%	443,751	10.4%
Jul-22	319	-15%	570	-2%	0.56	1,027	-4%	3.22	30	99.4%	410,000	6.8%	426,300	5.9%
Aug-22	363	-1%	530	-9%	0.68	971	-7%	2.67	36	98.0%	401,000	4.2%	429,046	10.2%
Sep-22	248	-22%	475	-3%	0.52	982	-2%	3.96	38	97.6%	413,750	11.8%	421,358	10.1%
Oct-22	244	-28%	393	-8%	0.62	923	3%	3.78	40	97.4%	370,375	-4.3%	382,014	-6.1%
Nov-22	199	-43%	330	9%	0.60	867	25%	4.36	43	97.1%	380,000	-2.6%	394,823	-4.5%
Dec-22	159	-25%	178	-21%	0.89	707	27%	4.45	47	96.9%	372,000	-1.5%	405,510	2.2%
2022	3,445	-21%	5,582	-11%	0.62	837	-6%	2.91	35	98.8%	400,000	4.4%	418,845	4.8%
Jan-23	136	-20%	288	0%	0.47	721	26%	5.30	46	97.4%	382,500	1.5%	400,161	-2.5%
Feb-23	180	-24%	305	-22%	0.59	741	15%	4.12	51	97.8%	395,000	-2.5%	404,502	-1.9%
Mar-23	283	-20%	441	-17%	0.64	773	9%	2.73	44	98.5%	410,000	3.3%	430,147	3.4%
Apr-23	292	-16%	489	-6%	0.60	840	8%	2.88	43	98.3%	402,000	1.8%	417,250	0.6%
May-23	400	4%	579	-11%	0.69	863	-3%	2.16	36	99.1%	415,000	1.2%	448,220	4.4%
Jun-23	393	-7%	643	-10%	0.61	930	-4%	2.37	33	98.8%	430,000	2.4%	450,630	1.6%
Jul-23	348	9%	532	-7%	0.65	964	-6%	2.77	36	99.1%	420,450	2.5%	432,551	1.5%
Aug-23	369	2%	504	-5%	0.73	908	-6%	2.46	35	98.7%	410,000	2.2%	421,540	-1.7%
Sep-23	266	7%	464	-2%	0.57	899	-8%	3.38	40	98.7%	410,000	-0.9%	422,622	0.3%
Oct-23	292	20%	401	2%	0.73	804	-13%	2.75	37	98.2%	417,500	12.7%	438,510	14.8%
Nov-23	231	16%	328	-1%	0.70	731	-16%	3.16	38	98.1%	412,500	8.6%	422,982	7.1%
Dec-23														
2023	3,190	-3%	4,974	-8%	0.64	834	-2%	2.88	39	98.6%	413,500	3.4%	429,917	2.5%

Monthly Sales Comparison



SALES

18

↑ 5.9% Y/Y ↑ 5.7% YTD
10-year average spread

0.0% ↑ 13.0% ↑

NEW LISTINGS

25

↓ 13.8% Y/Y ↓ 1.3% YTD
10-year average spread

22.6% ↓ 16.9% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 256,561

↑ 7.3% Y/Y



INVENTORY

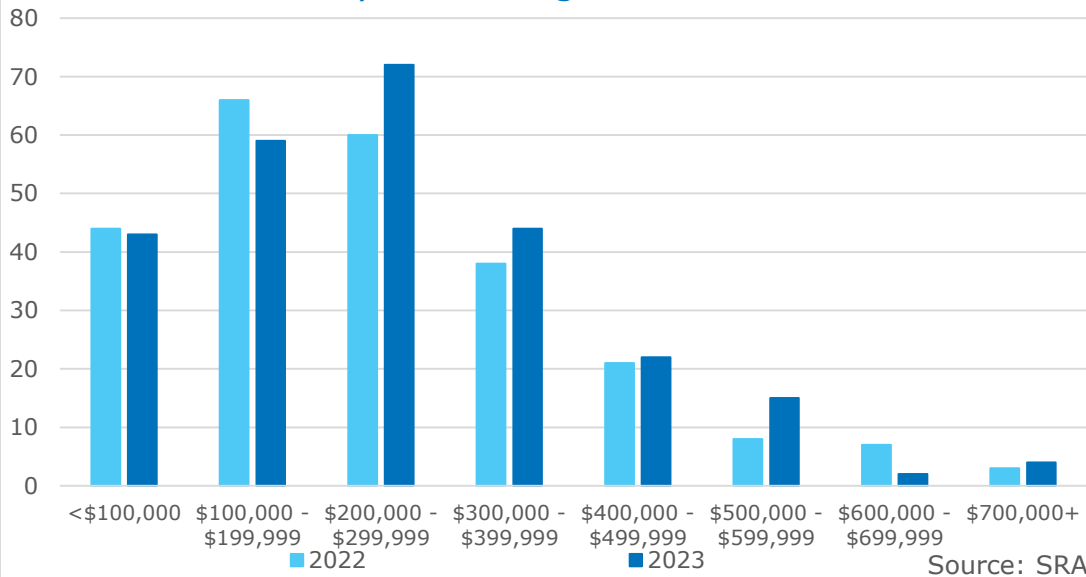
128

↓ 19.5% Y/Y Monthly trend* →
10-year average spread

33.9% ↓ 24.0% ↓

Residential Sales by Price Range

YTD-NOV



MONTHS OF SUPPLY

7.11

↓ 24.0% Y/Y Monthly trend* →
10-year average spread

36.8% ↓ 35.4% ↓

November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	14	-13%	17	6%	84	-22%	6.00	-11%	78	\$247,636	10%
Semi-Detached	0	-	1	-	1	-50%	-	-	-	-	-
Row/Townhouse	0	-	0	-100%	3	-40%	-	-	-	-	-
Apartment	0	-	0	-100%	6	-40%	-	-	-	-	-
Acreage	3	200%	6	0%	27	8%	9.00	-64%	45	\$349,400	-22%
Mobile	1	-	0	-100%	4	-43%	4.00	-	89	\$103,000	-
Mutli-Family	0	-	1	-	3	50%	-	-	-	-	-
Total Residential	18	6%	25	-14%	128	-19%	7.11	-24%	73	\$256,561	7%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	18	0%	32	-23%	194	-34%	11.26	-37%	91	\$240,385	7%

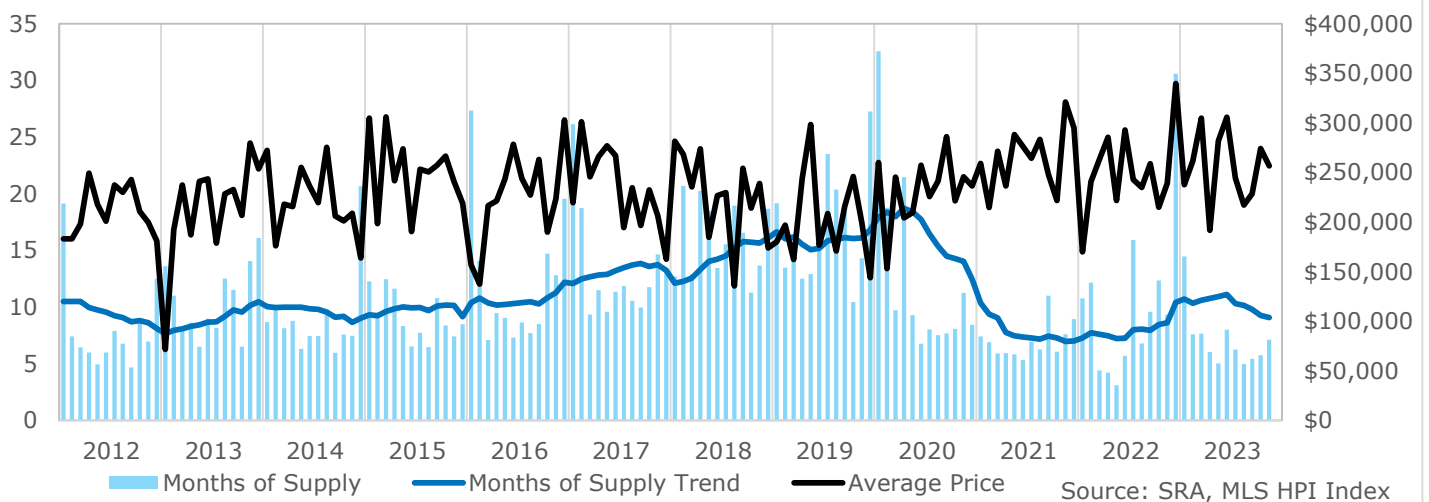
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	185	2%	299	-3%	98	-8%	5.84	-10%	79	\$224,914	0%
Semi-Detached	2	-50%	4	-20%	1	-58%	5.50	-15%	62	\$229,500	-12%
Row/Townhouse	9	125%	11	-15%	4	-17%	5.33	-63%	137	\$279,611	39%
Apartment	9	50%	11	-35%	10	8%	12.22	-28%	180	\$210,833	12%
Acreage	44	2%	93	18%	33	47%	8.20	43%	73	\$409,225	7%
Mobile	8	-11%	16	-27%	7	-11%	9.63	0%	119	\$106,438	1%
Mutli-Family	4	-	7	133%	2	24%	5.25	-	44	\$170,875	-
Total Residential	261	6%	441	-1%	155	0%	6.55	-6%	84	\$252,962	2%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	231	13%	531	-17%	204	-24%	10.13	-35%	83	\$234,942	8%

Residential Months of Supply and Price



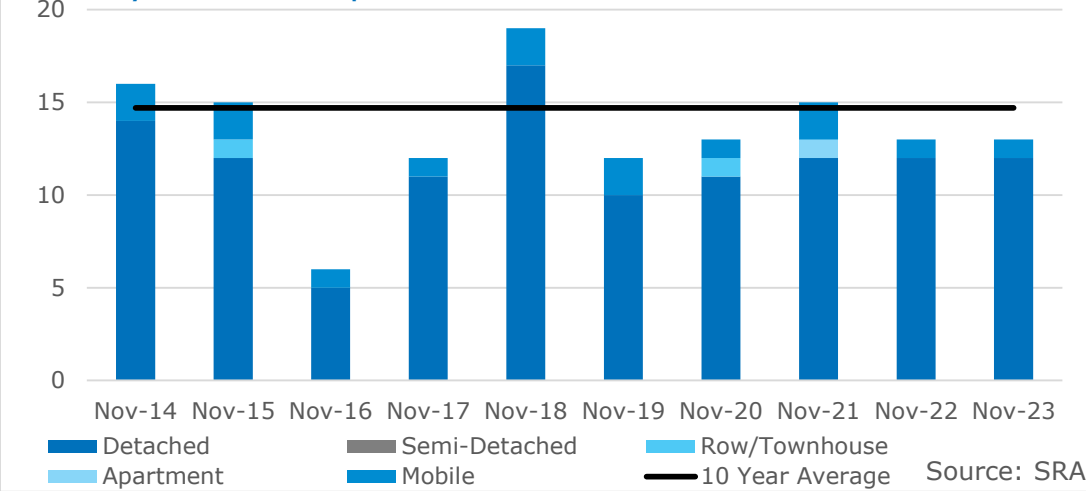
CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	10	43%	33	0%	0.30	136	1%	13.60	67	90.7%	51,500	-65.7%	71,600	-60.9%
Feb-13	14	-30%	43	-14%	0.33	154	4%	11.00	56	95.2%	183,500	-1.6%	192,629	5.2%
Mar-13	20	-13%	36	-18%	0.56	159	7%	7.95	51	96.2%	179,750	8.6%	237,450	19.8%
Apr-13	21	-19%	59	18%	0.36	181	16%	8.62	85	95.5%	175,900	-19.1%	187,019	-25.0%
May-13	30	-9%	58	-6%	0.52	195	20%	6.50	63	96.2%	219,200	8.0%	240,903	10.7%
Jun-13	23	-12%	60	25%	0.38	206	32%	8.96	51	97.2%	241,000	30.8%	243,495	21.3%
Jul-13	25	19%	54	4%	0.46	204	23%	8.16	71	94.4%	155,000	-34.9%	178,828	-24.7%
Aug-13	16	-36%	40	-11%	0.40	200	18%	12.50	30	95.2%	170,500	-10.3%	228,494	-0.7%
Sep-13	17	-50%	46	5%	0.37	196	23%	11.53	108	95.6%	212,500	-3.4%	232,800	-4.2%
Oct-13	28	47%	49	0%	0.57	182	10%	6.50	61	93.7%	182,500	-13.1%	206,607	-1.9%
Nov-13	13	-38%	33	57%	0.39	183	25%	14.08	75	95.3%	270,000	48.4%	279,577	40.0%
Dec-13	10	0%	21	5%	0.48	161	29%	16.10	94	96.4%	205,000	35.2%	253,680	40.2%
2013	227	-14%	532	3%	0.43	180	17%	9.50	66	95.5%	190,000	-0.4%	215,670	-0.4%
Jan-14	19	90%	44	33%	0.43	165	21%	8.68	101	93.2%	235,000	356.3%	272,442	280.5%
Feb-14	16	14%	30	-30%	0.53	161	5%	10.06	78	95.3%	144,950	-21.0%	176,156	-8.6%
Mar-14	22	10%	59	64%	0.37	179	13%	8.14	82	95.7%	193,500	7.6%	218,191	-8.1%
Apr-14	22	5%	55	-7%	0.40	193	7%	8.77	85	94.2%	229,900	30.7%	215,582	15.3%
May-14	34	13%	78	34%	0.44	215	10%	6.32	51	95.6%	243,000	10.9%	255,156	5.9%
Jun-14	30	30%	66	10%	0.45	223	8%	7.43	80	93.4%	206,750	-14.2%	236,007	-3.1%
Jul-14	29	16%	60	11%	0.48	216	6%	7.45	80	92.5%	230,000	48.4%	219,497	22.7%
Aug-14	22	38%	45	13%	0.49	212	6%	9.64	55	97.0%	264,950	55.4%	275,460	20.6%
Sep-14	31	82%	47	2%	0.66	185	-6%	5.97	76	91.3%	181,000	-14.8%	206,126	-11.5%
Oct-14	23	-18%	39	-20%	0.59	174	-4%	7.57	109	94.8%	205,000	12.3%	201,161	-2.6%
Nov-14	21	62%	26	-21%	0.81	157	-14%	7.48	106	95.1%	180,000	-33.3%	208,876	-25.3%
Dec-14	6	-40%	16	-24%	0.38	124	-23%	20.67	106	94.7%	165,000	-19.5%	163,900	-35.4%
2014	275	21%	565	6%	0.49	184	2%	8.01	81	94.3%	208,500	9.7%	225,838	4.7%
Jan-15	11	-42%	41	-7%	0.27	135	-18%	12.27	52	94.7%	320,000	36.2%	304,682	11.8%
Feb-15	16	0%	40	33%	0.40	148	-8%	9.25	86	94.2%	159,500	10.0%	198,469	12.7%
Mar-15	13	-41%	45	-24%	0.29	162	-9%	12.46	86	96.0%	273,000	41.1%	306,038	40.3%
Apr-15	16	-27%	60	9%	0.27	186	-4%	11.63	51	94.6%	215,000	-6.5%	241,666	12.1%
May-15	25	-26%	65	-17%	0.38	208	-3%	8.32	52	96.5%	265,000	9.1%	273,962	7.4%
Jun-15	32	7%	69	5%	0.46	209	-6%	6.53	64	94.8%	166,400	-19.5%	190,456	-19.3%
Jul-15	29	0%	74	23%	0.39	224	4%	7.72	53	94.1%	260,000	13.0%	253,445	15.5%
Aug-15	33	50%	53	18%	0.62	214	1%	6.48	63	94.2%	279,000	5.3%	250,506	-9.1%
Sep-15	20	-35%	64	36%	0.31	216	17%	10.80	65	95.4%	244,250	34.9%	257,400	24.9%
Oct-15	24	4%	47	21%	0.51	201	16%	8.38	67	94.3%	292,000	42.4%	266,350	32.4%
Nov-15	26	24%	43	65%	0.60	193	23%	7.42	85	93.9%	217,500	20.8%	240,827	15.3%
Dec-15	19	217%	17	6%	1.12	161	30%	8.47	86	94.6%	190,000	15.2%	219,000	33.6%
2015	264	-4%	618	9%	0.43	188	2%	8.55	67	94.7%	228,500	9.6%	245,816	8.8%
Jan-16	6	-45%	27	-34%	0.22	164	21%	27.33	106	95.3%	112,050	-65.0%	156,850	-48.5%
Feb-16	12	-25%	33	-18%	0.36	169	14%	14.08	105	92.5%	108,500	-32.0%	137,583	-30.7%
Mar-16	24	85%	49	9%	0.49	170	5%	7.08	90	94.1%	211,000	-22.7%	216,529	-29.2%
Apr-16	21	31%	64	7%	0.33	199	7%	9.48	67	92.8%	220,000	2.3%	221,376	-8.4%
May-16	24	-4%	70	8%	0.34	217	4%	9.04	78	95.8%	262,000	-1.1%	243,296	-11.2%
Jun-16	29	-9%	61	-12%	0.48	212	1%	7.31	59	95.2%	258,000	55.0%	278,433	46.2%
Jul-16	25	-14%	69	-7%	0.36	216	-4%	8.64	66	95.3%	227,000	-12.7%	243,836	-3.8%
Aug-16	27	-18%	46	-13%	0.59	208	-3%	7.70	69	94.8%	225,000	-19.4%	227,241	-9.3%
Sep-16	24	20%	55	-14%	0.44	204	-6%	8.50	67	94.5%	210,250	-13.9%	263,035	2.2%
Oct-16	14	-42%	54	15%	0.26	206	2%	14.71	109	101.2%	176,250	-39.6%	189,718	-28.8%
Nov-16	15	-42%	29	-33%	0.52	192	-1%	12.80	68	95.7%	210,000	-3.4%	223,733	-7.1%
Dec-16	9	-53%	19	12%	0.47	176	9%	19.56	70	94.5%	271,000	42.6%	302,944	38.3%
2016	230	-13%	576	-7%	0.40	194	3%	10.14	75	95.0%	220,000	-3.7%	233,192	-5.1%
Jan-17	7	17%	34	26%	0.21	183	12%	26.14	73	94.8%	205,000	83.0%	219,571	40.0%
Feb-17	11	-8%	39	18%	0.28	206	22%	18.73	69	94.6%	270,000	148.8%	301,041	118.8%
Mar-17	23	-4%	58	18%	0.40	215	26%	9.35	69	94.6%	230,000	9.0%	245,652	13.4%
Apr-17	21	0%	72	13%	0.29	241	21%	11.48	90	94.0%	242,000	10.0%	265,952	20.1%
May-17	27	13%	74	6%	0.36	259	19%	9.59	58	93.7%	249,000	-5.0%	276,854	13.8%
Jun-17	23	-21%	57	-7%	0.40	261	23%	11.35	79	95.1%	274,900	6.6%	267,126	-4.1%
Jul-17	22	-12%	53	-23%	0.42	261	21%	11.86	61	94.0%	157,450	-30.6%	194,605	-20.2%
Aug-17	25	-7%	68	48%	0.37	264	27%	10.56	103	93.1%	239,000	6.2%	234,644	3.3%
Sep-17	25	4%	58	5%	0.43	249	22%	9.96	76	93.8%	179,900	-14.4%	196,644	-25.2%
Oct-17	20	43%	45	-17%	0.44	235	14%	11.75	82	93.9%	194,000	10.1%	232,500	22.6%
Nov-17	15	0%	29	0%	0.52	220	15%	14.67	75	94.1%	178,000	-15.2%	206,407	-7.7%
Dec-17	14	56%	24	26%	0.58	187	6%	13.36	91	91.2%	147,000	-45.8%	162,600	-46.3%
2017	233	1%	611	6%	0.38	232	19%	11.94	77	94.0%	210,000	-4.5%	235,143	0.8%
Jan-18	16	129%	47	38%	0.34	203	11%	12.69	107	93.9%	264,500	29.0%	281,375	28.1%
Feb-18	10	-9%	35	-10%	0.29	207	0%	20.70	87	95.7%	248,500	-8.0%	268,450	-10.8%
Mar-18	17	-26%	48	-17%	0.35	219	2%	12.88	114	94.5%	265,000	15.2%	235,503	-4.1%
Apr-18	12	-43%	66	-8%	0.18	243	1%	20.25	157	94.3%	250,000	3.3%	273,771	2.9%
May-18	14	-48%	54	-27%	0.26	259	0%	18.50	53	94.0%	151,250	-39.3%	184,686	-33.3%
Jun-18	20	-13%	63	11%	0.32	269	3%	13.45	56	90.6%	192,950	-29.8%	226,510	-15.2%
Jul-18	17	-23%	46	-13%	0.37	264	1%	15.53	113	94.8%	180,000	14.3%	229,662	18.0%
Aug-18	15	-40%	61	-10%	0.25	284	8%	18.93	107	92.8%	115,000	-51.9%	135,500	-42.3%
Sep-18	16	-36%	48	-17%	0.33	265	6%	16.56	122	94.7%	218,500	21.5%	254,213	29.3%
Oct-18	22	10%	42	-7%	0.52	248	6%	11.27	87	91.8%	200,000	3.1%	214,132	-7.9%
Nov-18	18	20%	44	52%	0.41	246	12%	13.67	98	92.8%	215,000	20.8%	239,028	15.8%
Dec-18	12	-14%	14	-42%	0.86	224	20%	18.67	96	88.9%	166,750	13.4%	173,792	6.9%
2018	189	-19%	568	-7%	0.33	244	5%	15.51	98	93.2%	200,000	-4.8%	225,895	-3.9%

CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	12	-25%	39	-17%	0.31	230	13%	19.17	128	93.5%	171,500	-35.2%	180,117	-36.0%
Feb-19	17	70%	46	31%	0.37	229	11%	13.47	94	91.0%	200,000	-19.5%	196,974	-26.6%
Mar-19	16	-6%	45	-6%	0.36	234	7%	14.63	122	91.4%	94,500	-64.3%	162,369	-31.1%
Apr-19	20	67%	60	-9%	0.33	250	3%	12.50	87	94.0%	241,000	-3.6%	243,940	-10.9%
May-19	21	50%	66	22%	0.32	271	5%	12.90	74	94.3%	269,000	77.9%	298,424	61.6%
Jun-19	18	-10%	53	-16%	0.34	270	0%	15.00	114	91.7%	165,000	-14.5%	176,750	-22.0%
Jul-19	12	-29%	57	24%	0.21	282	7%	23.50	94	94.6%	187,500	4.2%	208,458	-9.2%
Aug-19	14	-7%	48	-21%	0.29	285	0%	20.36	125	92.3%	165,000	43.5%	170,814	26.1%
Sep-19	15	-6%	42	-13%	0.36	275	4%	18.33	131	92.7%	242,000	10.8%	215,933	-15.1%
Oct-19	23	5%	32	-24%	0.72	240	-3%	10.43	94	94.1%	234,000	17.0%	245,991	14.9%
Nov-19	16	-11%	34	-23%	0.47	229	-7%	14.31	124	93.8%	172,500	-19.8%	199,625	-16.5%
Dec-19	8	-33%	19	36%	0.42	218	-3%	27.25	134	90.5%	115,000	-31.0%	143,825	-17.2%
2019	192	2%	541	-5%	0.35	251	3%	15.69	107	93.1%	200,000	0.0%	211,299	-6.5%
Jan-20	7	-42%	40	3%	0.18	228	-1%	32.57	136	92.4%	287,500	67.6%	260,071	44.4%
Feb-20	12	-29%	30	-35%	0.40	225	-2%	18.75	105	93.7%	143,000	-28.5%	153,158	-22.2%
Mar-20	24	50%	50	11%	0.48	233	0%	9.71	131	91.5%	221,250	134.1%	245,208	51.0%
Apr-20	11	-45%	33	-45%	0.33	236	-6%	21.45	102	93.2%	210,000	-12.9%	204,291	-16.3%
May-20	25	19%	46	-30%	0.54	232	-14%	9.28	122	93.5%	220,000	-18.2%	209,396	-29.8%
Jun-20	32	78%	56	6%	0.57	217	-20%	6.78	111	94.5%	257,500	56.1%	257,378	45.6%
Jul-20	27	125%	61	7%	0.44	217	-23%	8.04	111	95.4%	248,000	32.3%	225,798	8.3%
Aug-20	29	107%	55	15%	0.53	218	-24%	7.52	71	94.6%	230,000	39.4%	241,231	41.2%
Sep-20	26	73%	41	-2%	0.63	200	-27%	7.69	92	94.7%	286,500	18.4%	286,112	32.5%
Oct-20	24	4%	41	28%	0.59	194	-19%	8.08	75	93.8%	199,500	-14.7%	221,458	-10.0%
Nov-20	17	6%	25	-26%	0.68	191	-17%	11.24	109	93.3%	260,000	50.7%	245,559	23.0%
Dec-20	19	138%	11	-42%	1.73	160	-27%	8.42	96	95.6%	205,000	78.3%	236,342	64.3%
2020	253	32%	489	-10%	0.52	213	-15%	10.08	103	94.0%	232,500	16.3%	236,256	11.8%
Jan-21	22	214%	43	8%	0.51	163	-29%	7.41	86	94.5%	260,000	-9.6%	259,295	-0.3%
Feb-21	23	92%	36	20%	0.64	159	-29%	6.91	110	93.0%	189,500	32.5%	214,761	40.2%
Mar-21	29	21%	56	12%	0.52	171	-27%	5.90	73	96.0%	254,900	15.2%	271,521	10.7%
Apr-21	32	191%	72	118%	0.44	190	-19%	5.94	84	95.6%	197,500	-6.0%	236,431	15.7%
May-21	33	32%	50	9%	0.66	192	-17%	5.82	63	95.9%	274,000	24.5%	288,352	37.7%
Jun-21	34	6%	41	-27%	0.83	181	-17%	5.32	60	96.0%	286,500	11.3%	276,435	7.4%
Jul-21	27	0%	52	-15%	0.52	188	-13%	6.96	72	94.6%	242,000	-2.4%	264,311	17.1%
Aug-21	30	3%	49	-11%	0.61	188	-14%	6.27	75	95.7%	225,000	-2.2%	283,402	17.5%
Sep-21	17	-35%	34	-17%	0.50	187	-7%	11.00	61	94.9%	210,000	-26.7%	247,978	-13.3%
Oct-21	28	17%	35	-15%	0.80	170	-12%	6.07	59	94.3%	217,200	8.9%	221,639	0.1%
Nov-21	22	29%	31	24%	0.71	167	-13%	7.59	81	96.4%	247,450	-4.8%	321,082	30.8%
Dec-21	16	-16%	14	27%	1.14	143	-11%	8.94	90	94.7%	292,500	42.7%	295,063	24.8%
2021	313	24%	513	5%	0.61	175	-18%	6.71	75	95.3%	240,000	3.2%	264,674	12.0%
Jan-22	13	-41%	20	-53%	0.65	140	-14%	10.77	149	92.5%	130,000	-50.0%	170,038	-34.4%
Feb-22	12	-48%	34	-6%	0.35	146	-8%	12.17	129	96.2%	235,000	24.0%	240,858	12.2%
Mar-22	32	10%	43	-23%	0.74	141	-18%	4.41	103	95.6%	235,450	-7.6%	263,428	-3.0%
Apr-22	33	3%	42	-42%	0.79	139	-27%	4.21	71	95.6%	234,000	18.5%	285,436	20.7%
May-22	44	33%	52	4%	0.85	136	-29%	3.09	104	95.1%	202,000	-26.3%	221,680	-23.1%
Jun-22	26	-24%	55	34%	0.47	148	-18%	5.69	74	95.3%	265,000	-7.5%	292,978	6.0%
Jul-22	11	-59%	52	0%	0.21	175	-7%	15.91	51	94.4%	155,000	-36.0%	242,864	-8.1%
Aug-22	26	-13%	45	-8%	0.58	177	-6%	6.81	93	96.4%	238,000	5.8%	234,777	-17.2%
Sep-22	19	12%	44	29%	0.43	182	-3%	9.58	66	95.9%	210,000	0.0%	258,713	4.3%
Oct-22	14	-50%	31	-11%	0.45	173	2%	12.36	68	94.4%	189,500	-12.8%	214,910	-3.0%
Nov-22	17	-23%	29	-6%	0.59	159	-5%	9.35	89	96.8%	246,500	-0.4%	239,132	-25.5%
Dec-22	5	-69%	15	7%	0.33	153	7%	30.60	93	93.4%	240,000	-17.9%	339,700	15.1%
2022	252	-19%	462	-10%	0.55	156	-11%	7.42	90	95.4%	226,250	-5.7%	249,147	-5.9%
Jan-23	11	-15%	25	25%	0.44	159	14%	14.45	127	93.3%	225,000	73.1%	237,818	39.9%
Feb-23	20	67%	23	-32%	0.87	152	4%	7.60	70	94.6%	247,500	5.3%	261,675	8.6%
Mar-23	20	-38%	39	-9%	0.51	153	9%	7.65	100	95.4%	274,485	16.6%	304,698	15.7%
Apr-23	25	-24%	39	-7%	0.64	151	9%	6.04	97	93.9%	195,000	-16.7%	191,676	-32.8%
May-23	31	-30%	55	6%	0.56	156	15%	5.03	113	95.0%	272,500	34.9%	281,795	27.1%
Jun-23	22	-15%	61	11%	0.36	176	19%	8.00	69	96.9%	259,500	-2.1%	305,836	4.4%
Jul-23	28	155%	46	-12%	0.61	175	0%	6.25	67	95.9%	213,000	37.4%	244,314	0.6%
Aug-23	33	27%	52	16%	0.63	164	-7%	4.97	68	94.5%	225,000	-5.5%	216,996	-7.6%
Sep-23	29	53%	47	7%	0.62	157	-14%	5.41	72	94.9%	197,000	-6.2%	228,517	-11.7%
Oct-23	24	71%	29	-6%	0.83	138	-20%	5.75	92	95.6%	265,000	39.8%	274,033	27.5%
Nov-23	18	6%	25	-14%	0.72	128	-19%	7.11	73	94.3%	227,450	-7.7%	256,561	7.3%
Dec-23														
2023	261	6%	441	-1%	0.59	155	0%	6.55	84	95.1%	229,900	2.2%	252,962	2.3%

CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	7	40%	22	-27%	0.32	102	-8%	14.57	73	87.1%	30,000	-80.0%	58,714	-66.1%
Feb-13	11	-31%	34	-17%	0.32	118	-4%	10.73	51	94.6%	179,000	14.4%	177,718	-2.4%
Mar-13	12	-40%	29	-22%	0.41	126	3%	10.50	61	94.4%	134,750	-23.6%	186,333	-10.9%
Apr-13	19	-14%	48	30%	0.40	141	14%	7.42	90	95.4%	175,900	-12.6%	187,889	-16.8%
May-13	26	-7%	46	7%	0.57	149	19%	5.73	66	95.8%	211,250	3.2%	229,181	2.2%
Jun-13	18	-14%	43	10%	0.42	156	30%	8.67	36	97.3%	223,500	20.8%	225,822	15.4%
Jul-13	21	31%	40	0%	0.53	152	16%	7.24	63	94.2%	150,500	-37.0%	162,895	-28.1%
Aug-13	13	-28%	29	-19%	0.45	146	8%	11.23	29	94.7%	167,500	-11.8%	185,069	-13.3%
Sep-13	12	-60%	36	16%	0.33	146	22%	12.17	126	95.0%	229,950	5.7%	245,108	8.0%
Oct-13	22	47%	41	8%	0.54	137	8%	6.23	60	94.3%	172,500	-19.8%	190,909	-12.6%
Nov-13	9	-53%	23	44%	0.39	138	25%	15.33	79	95.2%	249,000	41.5%	256,167	54.5%
Dec-13	9	29%	17	6%	0.53	119	24%	13.22	90	96.0%	205,000	25.2%	220,867	32.3%
2013	179	-18%	408	1%	0.44	136	13%	9.11	66	95.2%	179,000	-5.8%	198,082	-4.9%
Jan-14	15	114%	29	32%	0.52	121	19%	8.07	98	93.2%	235,000	683.3%	249,627	325.2%
Feb-14	13	18%	19	-44%	0.68	115	-3%	8.85	93	94.4%	149,900	-16.3%	167,846	-5.6%
Mar-14	16	33%	39	34%	0.41	122	-3%	7.63	86	95.1%	180,000	33.6%	186,356	0.0%
Apr-14	20	5%	38	-21%	0.53	126	-11%	6.30	92	94.4%	208,450	18.5%	206,145	9.7%
May-14	29	12%	61	33%	0.48	142	-5%	4.90	52	96.1%	231,000	9.3%	246,083	7.4%
Jun-14	20	11%	46	7%	0.43	154	-1%	7.70	67	93.3%	182,000	-18.6%	186,410	-17.5%
Jul-14	24	14%	38	-5%	0.63	143	-6%	5.96	78	93.3%	214,500	42.5%	207,975	27.7%
Aug-14	15	15%	32	10%	0.47	145	-1%	9.67	52	96.3%	260,000	55.2%	239,275	29.3%
Sep-14	28	133%	34	-6%	0.82	127	-13%	4.54	73	90.2%	173,000	-24.8%	189,746	-22.6%
Oct-14	17	-23%	27	-34%	0.63	116	-15%	6.82	127	94.5%	172,500	0.0%	181,806	-4.8%
Nov-14	18	100%	22	-4%	0.82	106	-23%	5.89	115	94.6%	172,000	-30.9%	195,717	-23.6%
Dec-14	5	-44%	10	-41%	0.50	80	-33%	16.00	85	94.4%	190,000	-7.3%	171,700	-22.3%
2014	220	23%	395	-3%	0.56	125	-8%	6.80	82	94.1%	190,000	6.1%	205,732	3.9%
Jan-15	9	-40%	32	10%	0.28	88	-27%	9.78	62	93.6%	285,000	21.3%	290,167	16.2%
Feb-15	12	-8%	24	26%	0.50	92	-20%	7.67	78	94.0%	159,500	6.4%	192,375	14.6%
Mar-15	10	-38%	36	-8%	0.28	107	-12%	10.70	72	96.3%	246,000	36.7%	254,450	36.5%
Apr-15	13	-35%	39	3%	0.33	122	-3%	9.38	46	93.8%	205,000	-1.7%	199,108	-3.4%
May-15	18	-38%	46	-25%	0.39	141	-1%	7.83	51	96.7%	272,500	18.0%	269,622	9.6%
Jun-15	26	30%	52	13%	0.50	144	-6%	5.54	66	94.1%	166,400	-8.6%	177,046	-5.0%
Jul-15	22	-8%	58	53%	0.38	158	10%	7.18	53	93.6%	176,250	-17.8%	221,768	6.6%
Aug-15	23	53%	36	13%	0.64	149	3%	6.48	63	94.4%	210,000	-19.2%	244,991	2.4%
Sep-15	17	-39%	49	44%	0.35	156	23%	9.18	67	95.4%	238,500	37.9%	243,882	28.5%
Oct-15	17	0%	30	11%	0.57	146	26%	8.59	56	93.0%	285,000	65.2%	269,794	48.4%
Nov-15	18	0%	32	45%	0.56	142	34%	7.89	87	94.5%	198,500	15.4%	202,917	3.7%
Dec-15	12	140%	13	30%	0.92	119	49%	9.92	99	93.3%	158,750	-16.4%	175,125	2.0%
2015	197	-10%	447	13%	0.44	130	4%	7.94	66	94.4%	210,000	10.5%	225,937	9.8%
Jan-16	3	-67%	20	-38%	0.15	124	41%	41.33	105	96.3%	95,000	-66.7%	118,333	-59.2%
Feb-16	11	-8%	22	-8%	0.50	121	32%	11.00	112	92.4%	90,000	-43.6%	138,545	-28.0%
Mar-16	15	50%	40	11%	0.38	126	18%	8.40	80	93.5%	189,000	-23.2%	184,520	-27.5%
Apr-16	17	31%	43	10%	0.40	142	16%	8.35	52	93.1%	215,000	4.9%	208,171	4.6%
May-16	17	-6%	39	-15%	0.44	145	3%	8.53	82	96.5%	295,000	8.3%	267,271	-0.9%
Jun-16	19	-27%	43	-17%	0.44	144	0%	7.58	68	94.6%	225,000	35.2%	247,711	39.9%
Jul-16	21	-5%	56	-3%	0.38	144	-9%	6.86	59	94.2%	220,000	24.8%	227,024	2.4%
Aug-16	19	-17%	30	-17%	0.63	142	-5%	7.47	59	93.8%	183,000	-12.9%	195,426	-20.2%
Sep-16	21	24%	40	-18%	0.53	139	-11%	6.62	70	94.6%	198,000	-17.0%	252,055	3.4%
Oct-16	11	-35%	40	33%	0.28	144	-1%	13.09	103	90.9%	160,000	-43.9%	166,914	-38.1%
Nov-16	12	-33%	20	-38%	0.60	133	-6%	11.08	75	95.6%	210,000	5.8%	236,167	16.4%
Dec-16	5	-58%	11	-15%	0.45	119	0%	23.80	67	93.7%	225,000	41.7%	258,900	47.8%
2016	171	-13%	404	-10%	0.42	135	4%	9.49	73	94.3%	210,000	0.0%	217,392	-3.8%
Jan-17	4	33%	25	25%	0.16	126	2%	31.50	67	94.1%	189,000	98.9%	160,500	35.6%
Feb-17	9	-18%	27	23%	0.33	142	17%	15.78	68	94.3%	195,000	116.7%	255,772	84.6%
Mar-17	17	13%	33	-18%	0.52	140	11%	8.24	84	93.5%	190,000	0.5%	213,353	15.6%
Apr-17	19	12%	57	33%	0.33	164	15%	8.63	91	93.6%	232,000	7.9%	260,895	25.3%
May-17	20	18%	51	31%	0.39	178	23%	8.90	61	95.4%	228,750	-22.5%	218,440	-18.3%
Jun-17	18	-5%	34	-21%	0.53	176	22%	9.78	65	95.6%	200,000	-11.1%	229,106	-7.5%
Jul-17	20	-5%	34	-39%	0.59	164	14%	8.20	59	94.3%	128,950	-41.4%	183,315	-19.3%
Aug-17	16	-16%	47	57%	0.34	167	18%	10.44	88	91.6%	156,000	-14.8%	183,525	-6.1%
Sep-17	20	-5%	42	5%	0.48	157	13%	7.85	82	92.7%	179,000	-9.6%	190,170	-24.6%
Oct-17	15	36%	28	-30%	0.54	143	-1%	9.53	77	94.3%	190,000	18.8%	210,867	26.3%
Nov-17	8	-33%	21	5%	0.38	136	2%	17.00	63	93.5%	191,500	-8.8%	192,775	-18.4%
Dec-17	10	100%	18	64%	0.56	120	1%	12.00	97	90.5%	131,650	-41.5%	165,740	-36.0%
2017	176	3%	417	3%	0.42	151	12%	10.30	76	93.8%	190,000	-9.5%	209,030	-3.8%
Jan-18	9	125%	31	24%	0.29	132	5%	14.67	74	92.5%	195,000	3.2%	234,222	45.9%
Feb-18	8	-11%	26	-4%	0.31	138	-3%	17.25	73	95.9%	248,500	27.4%	265,563	3.8%
Mar-18	9	-47%	34	3%	0.26	153	9%	17.00	130	95.0%	136,000	-28.4%	201,861	-5.4%
Apr-18	5	-74%	45	-21%	0.11	174	6%	34.80	178	93.1%	225,000	-3.0%	266,800	2.3%
May-18	12	-40%	27	-47%	0.44	175	-2%	14.58	54	92.4%	135,000	-41.0%	158,133	-27.6%
Jun-18	15	-17%	46	35%	0.33	184	5%	12.27	37	89.5%	150,000	-25.0%	205,480	-10.3%
Jul-18	10	-50%	36	6%	0.28	187	14%	18.70	139	95.4%	181,875	41.0%	238,275	30.0%
Aug-18	10	-38%	47	0%	0.21	206	23%	20.60	91	92.7%	120,500	-22.8%	141,750	-22.8%
Sep-18	11	-45%	31	-26%	0.35	188	20%	17.09	133	93.5%	205,000	14.5%	207,264	9.0%
Oct-18	14	-7%	32	14%	0.44	178	24%	12.71	91	90.7%	187,500	-1.3%	187,493	-11.1%
Nov-18	13	63%	27	29%	0.48	175	29%	13.46	88	92.7%	200,000	4.4%	193,808	0.5%
Dec-18	9	-10%	9	-50%	1.00	154	28%	17.11	72	87.6%	192,500	46.2%	176,500	6.5%
2018	125	-29%	391	-6%	0.32	170	13%	16.35	91	92.5%	180,000	-5.3%	201,409	-3.6%

CENSUS DIVISION 12														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	10	11%	29	-6%	0.34	158	20%	15.80	143	92.3%	156,500	-19.7%	161,340	-31.1%
Feb-19	13	63%	35	35%	0.37	155	12%	11.92	103	88.5%	187,000	-24.7%	165,119	-37.8%
Mar-19	10	11%	31	-9%	0.32	161	5%	16.10	126	88.1%	73,750	-45.8%	96,240	-52.3%
Apr-19	14	180%	48	7%	0.29	178	2%	12.71	70	92.6%	230,000	2.2%	215,136	-19.4%
May-19	15	25%	36	33%	0.42	185	6%	12.33	80	93.1%	261,000	93.3%	262,700	66.1%
Jun-19	13	-13%	33	-28%	0.39	182	-1%	14.00	111	90.4%	145,000	-3.3%	142,423	-30.7%
Jul-19	9	-10%	42	17%	0.21	192	3%	21.33	67	95.0%	170,000	-6.5%	214,278	-10.1%
Aug-19	10	0%	35	-26%	0.29	197	-4%	19.70	115	92.7%	180,000	49.4%	177,640	25.3%
Sep-19	14	27%	27	-13%	0.52	190	1%	13.57	134	93.2%	246,000	20.0%	225,643	8.9%
Oct-19	15	7%	22	-31%	0.68	167	-6%	11.13	86	95.7%	235,000	25.3%	258,720	38.0%
Nov-19	12	-8%	13	-52%	0.92	150	-14%	12.50	147	93.1%	135,000	-32.5%	165,833	-14.4%
Dec-19	4	-56%	16	78%	0.25	151	-2%	37.75	118	86.9%	115,000	-40.3%	126,375	-28.4%
2019	139	11%	367	-6%	0.38	172	1%	14.86	106	92.6%	185,000	2.8%	192,564	-4.4%
Jan-20	2	-80%	25	-14%	0.08	153	-3%	76.50	179	93.4%	130,000	-16.9%	130,000	-19.4%
Feb-20	8	-38%	21	-40%	0.38	153	-1%	19.13	134	93.2%	126,500	-32.4%	138,988	-15.8%
Mar-20	17	70%	31	0%	0.55	155	-4%	9.12	120	93.3%	195,000	164.4%	198,971	106.7%
Apr-20	10	-29%	26	-46%	0.38	156	-12%	15.60	109	92.9%	199,950	-13.1%	197,470	-8.2%
May-20	18	20%	29	-19%	0.62	151	-18%	8.39	116	94.2%	220,251	-15.6%	204,745	-22.1%
Jun-20	20	54%	34	3%	0.59	138	-24%	6.90	116	93.0%	193,500	33.4%	210,630	47.9%
Jul-20	20	122%	43	2%	0.47	143	-26%	7.15	113	94.9%	244,000	43.5%	220,728	3.0%
Aug-20	18	80%	32	-9%	0.56	141	-28%	7.83	78	94.3%	242,500	34.7%	236,400	33.1%
Sep-20	17	21%	27	0%	0.63	128	-33%	7.53	89	94.2%	245,000	-0.4%	246,294	9.2%
Oct-20	20	33%	31	41%	0.65	127	-24%	6.35	79	93.9%	199,500	-15.1%	210,750	-18.5%
Nov-20	9	-25%	20	54%	0.45	132	-12%	14.67	62	95.5%	255,000	88.9%	247,611	49.3%
Dec-20	16	300%	8	-50%	2.00	110	-27%	6.88	93	94.5%	182,500	58.7%	184,350	45.9%
2020	175	26%	327	-11%	0.54	141	-18%	9.64	102	94.0%	205,000	10.8%	210,725	9.4%
Jan-21	16	700%	34	36%	0.47	117	-24%	7.31	84	94.4%	205,000	57.7%	234,031	80.0%
Feb-21	17	113%	26	24%	0.65	115	-25%	6.76	102	92.0%	172,000	36.0%	179,824	29.4%
Mar-21	23	35%	41	32%	0.56	120	-23%	5.22	78	95.8%	249,900	28.2%	248,443	24.9%
Apr-21	26	160%	55	112%	0.47	136	-13%	5.23	90	95.0%	190,000	-5.0%	196,608	-0.4%
May-21	20	11%	36	24%	0.56	142	-6%	7.10	60	94.6%	236,000	7.2%	241,205	17.8%
Jun-21	28	40%	22	-35%	1.27	126	-9%	4.50	61	95.6%	270,000	39.5%	264,854	25.7%
Jul-21	19	-5%	27	-37%	0.70	125	-13%	6.58	66	94.7%	210,000	-13.9%	238,126	7.9%
Aug-21	18	0%	36	13%	0.50	131	-7%	7.28	69	94.3%	187,500	-22.7%	212,000	-10.3%
Sep-21	13	-24%	20	-26%	0.65	124	-3%	9.54	64	94.0%	207,500	-15.3%	211,646	-14.1%
Oct-21	22	10%	28	-10%	0.79	113	-11%	5.14	64	94.3%	214,750	7.6%	211,182	0.2%
Nov-21	11	22%	25	25%	0.44	120	-9%	10.91	50	97.1%	188,000	-26.3%	243,764	-1.6%
Dec-21	13	-19%	7	-13%	1.86	101	-8%	7.77	72	95.4%	280,000	53.4%	284,154	54.1%
2021	226	29%	357	9%	0.63	123	-13%	6.50	72	94.9%	210,000	2.4%	230,003	9.1%
Jan-22	13	-19%	13	-62%	1.00	96	-18%	7.38	149	92.5%	130,000	-36.6%	170,038	-27.3%
Feb-22	7	-59%	26	0%	0.27	101	-12%	14.43	112	96.5%	240,000	39.5%	218,486	21.5%
Mar-22	22	-4%	33	-20%	0.67	99	-18%	4.50	80	95.7%	235,450	-5.8%	244,391	-1.6%
Apr-22	23	-12%	33	-40%	0.70	101	-26%	4.39	72	95.2%	210,000	10.5%	234,022	19.0%
May-22	33	65%	29	-19%	1.14	88	-38%	2.67	85	95.3%	190,000	-19.5%	205,315	-14.9%
Jun-22	20	-29%	36	64%	0.56	97	-23%	4.85	50	96.1%	240,000	-11.1%	284,997	7.6%
Jul-22	4	-79%	34	26%	0.12	118	-6%	29.50	47	93.2%	141,250	-32.7%	152,375	-36.0%
Aug-22	18	0%	33	-8%	0.55	122	-7%	6.78	93	95.8%	227,500	21.3%	227,772	7.4%
Sep-22	13	0%	31	55%	0.42	127	2%	9.77	81	94.5%	207,000	-0.2%	217,927	3.0%
Oct-22	12	-45%	24	-14%	0.50	123	9%	10.25	76	94.5%	189,500	-11.8%	212,395	0.6%
Nov-22	16	45%	16	-36%	1.00	108	-10%	6.75	91	96.4%	238,250	26.7%	225,953	-7.3%
Dec-22	3	-77%	9	29%	0.33	103	2%	34.33	78	93.7%	240,000	-14.3%	329,500	16.0%
2022	184	-19%	317	-11%	0.58	107	-13%	6.97	84	95.3%	206,000	-1.9%	226,463	-1.5%
Jan-23	8	-38%	14	8%	0.57	103	7%	12.88	155	91.8%	219,500	68.8%	218,875	28.7%
Feb-23	14	100%	15	-42%	0.93	99	-2%	7.07	67	95.7%	247,500	3.1%	290,500	33.0%
Mar-23	15	-32%	24	-27%	0.63	93	-6%	6.20	114	94.9%	200,000	-15.1%	253,531	3.7%
Apr-23	19	-17%	28	-15%	0.68	90	-11%	4.74	94	94.1%	205,000	-2.4%	199,153	-14.9%
May-23	20	-39%	37	28%	0.54	100	14%	5.00	100	94.7%	281,250	48.0%	270,688	31.8%
Jun-23	14	-30%	35	-3%	0.40	109	12%	7.79	57	95.9%	237,450	-1.1%	244,886	-14.1%
Jul-23	21	425%	34	0%	0.62	110	-7%	5.24	49	96.0%	208,000	47.3%	214,800	41.0%
Aug-23	25	39%	40	21%	0.63	102	-16%	4.08	64	93.8%	149,000	-34.5%	200,179	-12.1%
Sep-23	20	54%	34	10%	0.59	99	-22%	4.95	60	94.4%	137,500	-33.6%	163,255	-25.1%
Oct-23	15	25%	21	-13%	0.71	92	-25%	6.13	86	93.2%	177,000	-6.6%	207,653	-2.2%
Nov-23	14	-13%	17	6%	0.82	84	-22%	6.00	78	94.9%	227,450	-4.5%	247,636	9.6%
Dec-23														
2023	185	2%	299	-3%	0.62	98	-8%	5.84	79	94.6%	213,000	3.9%	224,914	0.1%

Monthly Sales Comparison



SALES

16

23.1% Y/Y ↑ 5.5% YTD ↓
 10-year average spread

8.8% ↑ 11.4% ↑

NEW LISTINGS

34

36.0% Y/Y ↑ 4.2% YTD ↑
 10-year average spread

11.5% ↑ 1.2% ↑

INVENTORY

228

2.6% Y/Y ↓ Monthly trend* ↑
 10-year average spread

0.6% ↑ 7.3% ↑

MONTHS OF SUPPLY

14.25

20.8% Y/Y ↓ Monthly trend* ↓
 10-year average spread

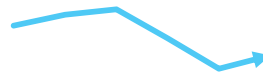
16.8% ↓ 8.0% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 198,625

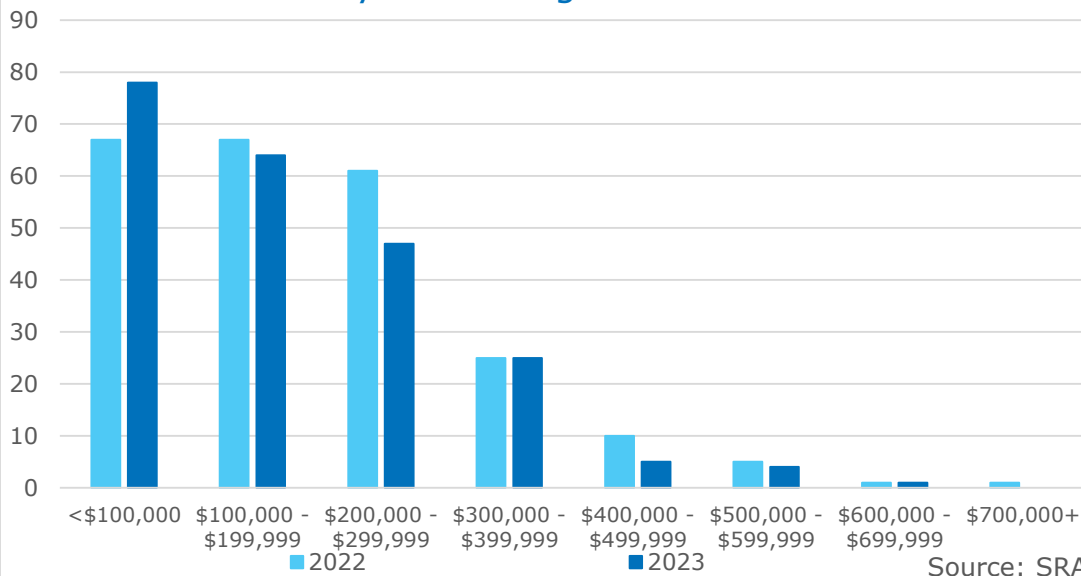
↑ **15.6%** Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	12	0%	26	30%	174	-4%	14.50	-4%	90	\$178,750	-3%
Semi-Detached	0	-	0	-	0	-	-	-	-	-	-
Row/Townhouse	0	-	0	-	1	-80%	-	-	-	-	-
Apartment	0	-	2	100%	10	-29%	-	-	-	-	-
Acreage	3	-	2	0%	27	42%	9.00	-	100	\$340,000	-
Mobile	1	0%	4	100%	15	25%	15.00	25%	43	\$13,000	8%
Mutli-Family	0	-	0	-	1	-50%	-	-	-	-	-
Total Residential	16	23%	34	36%	228	-3%	14.25	-21%	89	\$198,625	16%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	15	9%	31	11%	227	1%	17.13	-17%	101	\$169,785	17%

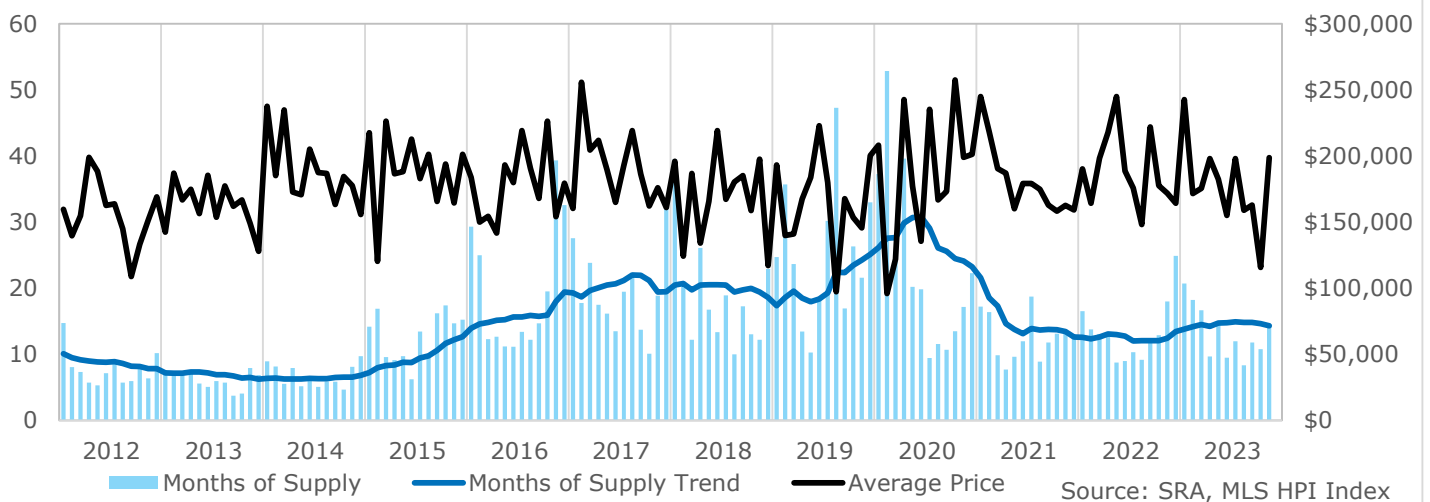
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	184	1%	371	4%	199	-1%	11.88	-2%	120	\$171,980	-3%
Semi-Detached	1	-67%	1	-50%	0	-91%	1.00	-73%	16	\$420,000	5%
Row/Townhouse	2	100%	3	-50%	2	-64%	9.00	-82%	98	\$192,000	-30%
Apartment	5	25%	16	-11%	12	-4%	25.80	-23%	122	\$168,900	-9%
Acreage	18	-44%	48	20%	24	22%	14.56	117%	81	\$269,793	-9%
Mobile	14	27%	30	15%	13	8%	10.00	-15%	84	\$53,107	-33%
Mutli-Family	0	-100%	2	-33%	1	-54%	-	-	-	-	-
Total Residential	224	-5%	471	4%	250	-1%	12.26	5%	114	\$173,628	-10%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	201	11%	466	1%	233	7%	13.32	-8%	113	\$182,697	-5%

Residential Months of Supply and Price



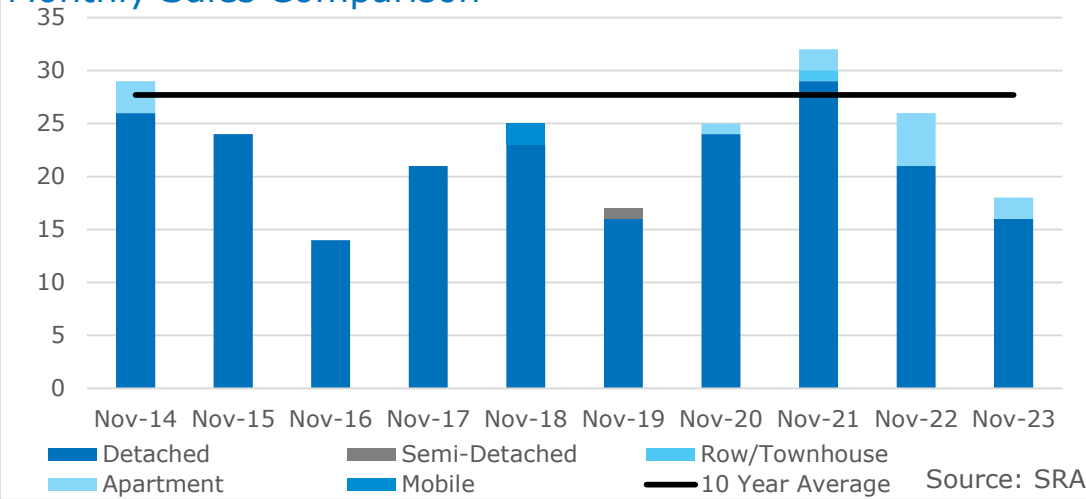
CENSUS DIVISION 13														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	16	45%	24	-47%	0.67	119	-27%	7.44	123	93.0%	126,250	-27.9%	142,281	-10.9%
Feb-13	15	-21%	20	-26%	0.75	112	-27%	7.47	153	91.4%	165,000	44.7%	187,100	33.9%
Mar-13	16	-27%	33	-20%	0.48	119	-26%	7.44	46	94.2%	158,500	27.8%	166,688	7.7%
Apr-13	17	-43%	44	-19%	0.39	129	-25%	7.59	78	89.7%	147,000	-26.7%	174,824	-12.1%
May-13	26	-21%	51	0%	0.51	145	-17%	5.58	62	94.1%	139,000	-28.7%	156,404	-17.0%
Jun-13	27	17%	34	6%	0.79	137	-16%	5.07	59	94.7%	155,000	6.9%	185,407	14.1%
Jul-13	23	21%	36	0%	0.64	137	-19%	5.96	57	93.0%	120,000	-25.0%	153,670	-6.2%
Aug-13	24	-11%	36	64%	0.67	137	-11%	5.71	####	93.3%	147,500	9.3%	177,333	22.3%
Sep-13	29	12%	31	-30%	0.94	109	-30%	3.76	70	96.2%	135,000	38.5%	161,931	48.8%
Oct-13	25	39%	31	0%	0.81	102	-32%	4.08	92	95.4%	139,000	11.2%	166,712	25.3%
Nov-13	13	-38%	26	63%	0.50	103	-23%	7.92	40	94.4%	152,000	12.6%	149,177	-1.6%
Dec-13	15	25%	20	67%	0.75	103	-16%	6.87	65	92.1%	120,000	-26.2%	127,833	-24.4%
2013	246	-6%	386	-6%	0.64	121	-22%	5.90	210	93.7%	141,500	-0.4%	163,843	3.8%
Jan-14	12	-25%	21	-13%	0.57	107	-10%	8.92	58	97.5%	265,000	109.9%	237,617	67.0%
Feb-14	13	-13%	17	-15%	0.76	106	-5%	8.15	77	95.7%	180,000	9.1%	185,108	-1.1%
Mar-14	20	25%	30	-9%	0.67	111	-7%	5.55	72	93.5%	211,250	33.3%	234,750	40.8%
Apr-14	15	-12%	29	-34%	0.52	119	-8%	7.93	48	95.0%	185,000	25.9%	172,800	-1.2%
May-14	26	0%	54	6%	0.48	134	-8%	5.15	68	95.8%	166,500	19.8%	170,673	9.1%
Jun-14	21	-22%	42	24%	0.50	138	1%	6.57	69	95.4%	169,000	9.0%	205,190	10.7%
Jul-14	28	22%	40	11%	0.70	142	4%	5.07	62	93.9%	177,500	47.9%	187,482	22.0%
Aug-14	23	-4%	32	-11%	0.72	136	-1%	5.91	81	94.1%	179,900	22.0%	186,713	5.3%
Sep-14	24	-17%	48	55%	0.50	141	29%	5.88	67	94.7%	133,750	-0.9%	163,223	0.8%
Oct-14	29	16%	45	45%	0.64	135	32%	4.66	62	94.4%	164,000	18.0%	184,579	10.7%
Nov-14	17	31%	31	19%	0.55	138	34%	8.12	59	93.8%	162,000	6.6%	177,529	19.0%
Dec-14	14	-7%	23	15%	0.61	136	32%	9.71	66	91.4%	122,500	2.1%	155,679	21.8%
2014	242	-2%	412	7%	0.59	129	6%	6.38	66	94.6%	165,000	16.6%	187,202	14.3%
Jan-15	11	-8%	38	81%	0.29	156	46%	14.18	52	96.8%	157,500	-40.6%	217,636	-8.4%
Feb-15	10	-23%	28	65%	0.36	169	59%	16.90	96	93.0%	81,000	-55.0%	120,400	-35.0%
Mar-15	19	-5%	54	80%	0.35	182	64%	9.58	92	94.0%	181,000	-14.3%	226,253	-3.6%
Apr-15	20	33%	40	38%	0.50	182	53%	9.10	47	92.5%	189,000	2.2%	186,620	8.0%
May-15	21	-19%	56	4%	0.38	204	52%	9.71	55	93.4%	139,500	-16.2%	188,238	10.3%
Jun-15	33	57%	57	36%	0.58	205	49%	6.21	58	92.5%	180,000	6.5%	212,815	3.7%
Jul-15	16	-43%	55	38%	0.29	215	51%	13.44	101	91.7%	181,000	2.0%	182,844	-2.5%
Aug-15	24	4%	48	50%	0.50	227	67%	9.46	70	93.9%	188,500	4.8%	201,329	7.8%
Sep-15	14	-42%	48	0%	0.29	227	61%	16.21	81	96.2%	139,500	4.3%	165,518	1.4%
Oct-15	13	-55%	30	-33%	0.43	226	67%	17.38	80	91.9%	150,000	-8.5%	193,838	5.0%
Nov-15	15	-12%	32	3%	0.47	220	59%	14.67	73	93.1%	142,000	-12.3%	164,520	-7.3%
Dec-15	13	-7%	22	-4%	0.59	198	46%	15.23	64	94.2%	170,000	38.8%	201,231	29.3%
2015	209	-14%	508	23%	0.41	201	56%	11.54	70	93.4%	170,000	3.0%	192,744	3.0%
Jan-16	7	-36%	33	-13%	0.21	205	31%	29.29	96	93.0%	184,000	16.8%	183,857	-15.5%
Feb-16	9	-10%	47	68%	0.19	225	33%	25.00	99	89.0%	120,900	49.3%	150,044	24.6%
Mar-16	18	-5%	40	-26%	0.45	221	21%	12.28	88	91.5%	145,000	-19.9%	154,319	-31.8%
Apr-16	18	-10%	51	28%	0.35	228	25%	12.67	115	89.5%	111,250	-41.1%	141,661	-24.1%
May-16	21	0%	48	-14%	0.44	235	15%	11.19	111	92.8%	168,000	20.4%	193,198	2.6%
Jun-16	21	-36%	54	-5%	0.39	234	14%	11.14	91	94.2%	126,500	-29.7%	179,810	-15.5%
Jul-16	18	13%	69	25%	0.26	241	12%	13.39	108	92.5%	180,000	-0.6%	219,125	19.8%
Aug-16	21	-13%	60	25%	0.35	256	13%	12.19	79	91.8%	190,000	0.8%	190,571	-5.3%
Sep-16	17	21%	53	10%	0.32	250	10%	14.71	91	93.2%	156,000	11.8%	167,994	1.5%
Oct-16	12	-8%	39	30%	0.31	234	4%	19.50	97	94.3%	180,000	20.0%	226,417	16.8%
Nov-16	6	-60%	29	-9%	0.21	236	7%	39.33	141	90.8%	166,250	17.1%	154,083	-6.3%
Dec-16	7	-46%	24	9%	0.29	228	15%	32.57	134	91.6%	180,000	5.9%	179,329	-10.9%
2016	175	-16%	547	8%	0.32	233	16%	15.96	100	92.3%	159,000	-6.5%	179,984	-6.6%
Jan-17	9	29%	49	48%	0.18	248	21%	27.56	87	95.6%	182,500	-0.8%	160,422	-12.7%
Feb-17	14	56%	37	-21%	0.38	249	11%	17.79	84	94.8%	210,500	74.1%	255,850	70.5%
Mar-17	11	-39%	47	18%	0.23	262	19%	23.82	127	93.2%	200,000	37.9%	204,409	32.5%
Apr-17	16	-11%	62	22%	0.26	280	23%	17.50	130	92.8%	197,000	77.1%	211,875	49.6%
May-17	19	-10%	68	42%	0.28	307	31%	16.16	108	94.4%	162,000	-3.6%	189,579	-1.9%
Jun-17	23	10%	52	-4%	0.44	310	32%	13.48	91	92.5%	168,000	32.8%	164,926	-8.3%
Jul-17	15	-17%	45	-35%	0.33	292	21%	19.47	78	94.5%	157,500	-12.5%	192,427	-12.2%
Aug-17	13	-38%	55	-8%	0.24	290	13%	22.31	128	94.3%	145,000	-23.7%	219,115	15.0%
Sep-17	19	12%	38	-28%	0.50	261	4%	13.74	86	94.4%	120,000	-23.1%	186,263	10.9%
Oct-17	25	108%	40	3%	0.63	252	8%	10.08	61	93.6%	150,000	-16.7%	162,176	-28.4%
Nov-17	13	117%	35	21%	0.37	245	4%	18.85	141	93.0%	145,000	-12.8%	175,962	14.2%
Dec-17	7	0%	15	-38%	0.47	231	1%	33.00	115	86.7%	84,000	-53.3%	161,071	-10.2%
2017	184	5%	543	-1%	0.34	269	16%	17.54	99	93.6%	163,250	2.7%	189,146	5.1%
Jan-18	6	-33%	24	-51%	0.25	237	-4%	39.50	90	90.3%	165,000	-9.6%	195,917	22.1%
Feb-18	11	-21%	31	-16%	0.35	228	-8%	20.73	116	90.8%	143,500	-31.8%	124,291	-51.4%
Mar-18	20	82%	56	19%	0.36	244	-7%	12.20	129	91.4%	175,000	-12.5%	186,775	-8.6%
Apr-18	10	-38%	52	-16%	0.19	261	-7%	26.10	144	91.4%	144,000	-26.9%	134,050	-36.7%
May-18	16	-16%	48	-29%	0.33	268	-13%	16.75	146	92.6%	157,500	-2.8%	165,594	-12.7%
Jun-18	20	-13%	55	6%	0.36	267	-14%	13.35	109	91.7%	167,250	-0.4%	219,178	32.9%
Jul-18	15	0%	54	20%	0.28	284	-3%	18.93	92	93.2%	125,000	-20.6%	167,333	-13.0%
Aug-18	27	108%	41	-25%	0.66	270	-7%	10.00	78	92.7%	160,000	10.3%	180,348	-17.7%
Sep-18	16	-16%	49	29%	0.33	276	6%	17.25	77	91.2%	182,000	51.7%	185,094	-0.6%
Oct-18	20	-20%	40	0%	0.50	261	4%	13.05	107	93.1%	140,000	-6.7%	158,825	-2.1%
Nov-18	20	54%	22	-37%	0.91	244	0%	12.20	127	93.0%	203,000	40.0%	197,475	12.2%
Dec-18	10	43%	12	-20%	0.83	229	-1%	22.90	151	90.7%	82,500	-1.8%	117,210	-27.2%
2018	191	4%	484	-11%	0.39	256	-5%	16.07	111	92.1%	159,000	-2.6%	174,297	-7.9%

CENSUS DIVISION 13														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	10	67%	41	71%	0.24	247	4%	24.70	120	92.8%	147,500	-10.6%	193,150	-1.4%
Feb-19	7	-36%	27	-13%	0.26	250	10%	35.71	102	90.6%	96,000	-33.1%	139,857	12.5%
Mar-19	11	-45%	44	-21%	0.25	260	7%	23.64	161	93.1%	131,500	-24.9%	140,945	-24.5%
Apr-19	20	100%	51	-2%	0.39	269	3%	13.45	91	92.9%	147,500	2.4%	167,570	25.0%
May-19	26	63%	48	0%	0.54	267	0%	10.27	96	93.7%	186,750	18.6%	183,669	10.9%
Jun-19	16	-20%	62	13%	0.26	291	9%	18.19	117	93.8%	159,500	-4.6%	222,813	1.7%
Jul-19	10	-33%	49	-9%	0.20	302	6%	30.20	97	92.7%	195,000	56.0%	179,800	7.5%
Aug-19	7	-74%	63	54%	0.11	331	23%	47.29	76	94.1%	95,000	-40.6%	97,250	-46.1%
Sep-19	19	19%	39	-20%	0.49	322	17%	16.95	93	90.0%	180,000	-1.1%	167,626	-9.4%
Oct-19	12	-40%	42	5%	0.29	316	21%	26.33	133	90.7%	145,000	3.6%	153,417	-3.4%
Nov-19	14	-30%	24	9%	0.58	302	24%	21.57	145	89.3%	127,000	-37.4%	145,671	-26.2%
Dec-19	9	-10%	23	92%	0.39	297	30%	33.00	134	92.5%	194,000	135.2%	200,278	70.9%
2019	161	-16%	513	6%	0.31	288	13%	21.45	112	92.3%	150,000	-5.7%	170,803	-2.0%
Jan-20	8	-20%	33	-20%	0.24	298	21%	37.25	153	97.2%	152,750	3.6%	208,063	7.7%
Feb-20	6	-14%	43	59%	0.14	317	27%	52.83	149	91.0%	88,900	-7.4%	95,967	-31.4%
Mar-20	13	18%	34	-23%	0.38	319	23%	24.54	124	92.6%	85,000	-35.4%	121,846	-13.6%
Apr-20	8	-60%	28	-45%	0.29	317	18%	39.63	60	93.0%	200,500	35.9%	242,613	44.8%
May-20	16	-38%	45	-6%	0.36	323	21%	20.19	97	93.3%	140,000	-25.0%	177,125	-3.6%
Jun-20	16	0%	46	-26%	0.35	317	9%	19.81	116	92.9%	110,500	-30.7%	135,463	-39.2%
Jul-20	31	210%	44	-10%	0.70	292	-3%	9.42	118	93.1%	210,000	7.7%	235,387	30.9%
Aug-20	24	243%	48	-24%	0.50	277	-16%	11.54	163	89.5%	152,500	60.5%	166,781	71.5%
Sep-20	25	32%	41	5%	0.61	267	-17%	10.68	106	92.8%	151,000	-16.1%	173,304	3.4%
Oct-20	20	67%	49	17%	0.41	270	-15%	13.50	118	94.6%	225,000	55.2%	257,478	67.8%
Nov-20	16	14%	41	71%	0.39	275	-9%	17.19	87	93.9%	195,001	53.5%	198,919	36.6%
Dec-20	12	33%	27	17%	0.44	267	-10%	22.25	95	94.1%	204,000	5.2%	201,292	0.5%
2020	195	21%	479	-7%	0.41	295	2%	18.15	117	93.1%	174,000	16.0%	190,496	11.5%
Jan-21	15	88%	29	-12%	0.52	258	-13%	17.20	120	94.2%	210,000	37.5%	245,027	17.8%
Feb-21	15	150%	31	-28%	0.48	246	-22%	16.40	162	93.9%	225,000	153.1%	218,600	127.8%
Mar-21	26	100%	52	53%	0.50	256	-20%	9.85	82	94.2%	179,750	111.5%	190,462	56.3%
Apr-21	35	338%	67	139%	0.52	269	-15%	7.69	104	95.0%	185,000	-7.7%	187,063	-22.9%
May-21	28	75%	46	2%	0.61	270	-16%	9.64	126	92.6%	147,250	5.2%	160,036	-9.6%
Jun-21	24	50%	59	28%	0.41	287	-9%	11.96	105	93.3%	176,000	59.3%	179,266	32.3%
Jul-21	16	-48%	41	-7%	0.39	300	3%	18.75	123	93.5%	172,750	-17.7%	179,125	-23.9%
Aug-21	33	38%	48	0%	0.69	294	6%	8.91	131	93.3%	156,000	2.3%	174,795	4.8%
Sep-21	25	0%	49	20%	0.51	295	10%	11.80	93	92.7%	122,000	-19.2%	162,865	-6.0%
Oct-21	21	5%	36	-27%	0.58	276	2%	13.14	154	93.9%	115,000	-48.9%	158,369	-38.5%
Nov-21	20	25%	40	-2%	0.50	269	-2%	13.45	120	91.7%	157,250	-19.4%	162,675	-18.2%
Dec-21	20	67%	19	-30%	1.05	252	-6%	12.60	115	94.1%	132,000	-35.3%	159,250	-20.9%
2021	278	43%	517	8%	0.54	273	-8%	11.77	117	93.6%	168,750	-3.0%	178,803	-6.1%
Jan-22	15	0%	26	-10%	0.58	248	-4%	16.53	145	93.0%	125,000	-40.5%	190,167	-22.4%
Feb-22	18	20%	31	0%	0.58	248	1%	13.78	128	92.8%	157,500	-30.0%	164,233	-24.9%
Mar-22	19	-27%	41	-21%	0.46	248	-3%	13.05	151	94.5%	205,000	14.0%	198,379	4.2%
Apr-22	20	-43%	49	-27%	0.41	260	-3%	13.00	132	96.4%	199,500	7.8%	217,718	16.4%
May-22	31	11%	55	20%	0.56	272	1%	8.77	130	94.1%	255,000	73.2%	244,910	53.0%
Jun-22	30	25%	52	-12%	0.58	269	-6%	8.97	114	93.7%	166,500	-5.4%	188,497	5.1%
Jul-22	26	63%	44	7%	0.59	268	-11%	10.31	119	92.4%	155,000	-10.3%	175,685	-1.9%
Aug-22	26	-21%	38	-21%	0.68	238	-19%	9.15	119	93.3%	135,500	-13.1%	148,139	-15.3%
Sep-22	20	-20%	50	2%	0.40	243	-18%	12.15	80	94.2%	188,450	54.5%	221,885	36.2%
Oct-22	19	-10%	41	14%	0.46	245	-11%	12.89	85	91.6%	130,000	13.0%	177,474	12.1%
Nov-22	13	-35%	25	-38%	0.52	234	-13%	18.00	81	92.2%	135,000	-14.1%	171,838	5.6%
Dec-22	9	-55%	20	5%	0.45	224	-11%	24.89	99	93.4%	105,000	-20.5%	164,167	3.1%
2022	246	-12%	472	-9%	0.52	250	-8%	12.18	117	93.6%	174,000	3.1%	191,544	7.1%
Jan-23	11	-27%	35	35%	0.31	228	-8%	20.73	119	93.3%	180,000	44.0%	242,636	27.6%
Feb-23	13	-28%	32	3%	0.41	237	-4%	18.23	138	90.2%	155,000	-1.6%	171,485	4.4%
Mar-23	15	-21%	47	15%	0.32	250	1%	16.67	102	93.5%	140,000	-31.7%	175,460	-11.6%
Apr-23	26	30%	49	0%	0.53	251	-3%	9.65	80	95.4%	175,000	-12.3%	197,996	-9.1%
May-23	18	-42%	56	2%	0.32	269	-1%	14.94	87	94.4%	183,500	-28.0%	182,338	-25.5%
Jun-23	28	-7%	44	-15%	0.64	266	-1%	9.50	108	91.7%	145,000	-12.9%	155,027	-17.8%
Jul-23	22	-15%	46	5%	0.48	263	-2%	11.95	130	92.6%	183,500	18.4%	198,132	12.8%
Aug-23	31	19%	46	21%	0.67	259	9%	8.35	155	92.0%	118,000	-12.9%	158,944	7.3%
Sep-23	22	10%	43	-14%	0.51	259	7%	11.77	122	89.3%	109,500	-41.9%	162,864	-26.6%
Oct-23	22	16%	39	-5%	0.56	237	-3%	10.77	116	89.5%	118,000	-9.2%	115,659	-34.8%
Nov-23	16	23%	34	36%	0.47	228	-3%	14.25	89	92.2%	197,500	46.3%	198,625	15.6%
Dec-23														
2023	224	-5%	471	4%	0.48	250	-1%	12.26	114	92.3%	158,000	-9.2%	173,628	-9.8%

CENSUS DIVISION 13														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	14	75%	22	-42%	0.64	104	-25%	7.43	122	93.2%	126,250	-27.9%	145,429	-15.9%
Feb-13	12	-37%	18	-25%	0.67	100	-22%	8.33	159	90.9%	149,500	31.1%	179,083	28.2%
Mar-13	15	-25%	25	-32%	0.60	101	-27%	6.73	48	94.0%	160,000	29.0%	169,467	11.3%
Apr-13	16	-33%	38	-19%	0.42	108	-27%	6.75	81	89.2%	143,500	-38.2%	170,813	-17.8%
May-13	23	-18%	45	2%	0.51	123	-19%	5.35	65	93.7%	138,000	-29.7%	155,087	-19.2%
Jun-13	25	9%	25	-14%	1.00	110	-23%	4.40	61	94.7%	155,000	6.9%	190,520	17.2%
Jul-13	18	0%	29	-9%	0.62	112	-23%	6.22	61	92.0%	118,750	-26.9%	144,606	-14.4%
Aug-13	17	-23%	25	25%	0.68	109	-20%	6.41	####	95.5%	104,000	-25.2%	140,941	-5.2%
Sep-13	26	8%	24	-37%	1.08	83	-39%	3.19	71	96.1%	138,000	20.0%	162,692	44.6%
Oct-13	19	19%	22	-15%	0.86	75	-43%	3.95	96	96.5%	139,000	11.2%	180,179	39.7%
Nov-13	10	-44%	18	38%	0.56	74	-36%	7.40	41	93.6%	138,500	-2.6%	141,330	-14.5%
Dec-13	10	-9%	17	42%	0.59	80	-25%	8.00	75	92.9%	133,000	-21.8%	151,050	-14.8%
2013	205	-11%	308	-14%	0.67	98	-27%	5.75	240	93.8%	140,000	-3.4%	162,761	1.1%
Jan-14	11	-21%	17	-23%	0.65	82	-21%	7.45	48	97.2%	260,000	105.9%	228,764	57.3%
Feb-14	11	-8%	11	-39%	1.00	79	-21%	7.18	78	95.5%	180,000	20.4%	184,855	3.2%
Mar-14	15	0%	22	-12%	0.68	83	-18%	5.53	70	93.0%	280,000	75.0%	269,333	58.9%
Apr-14	13	-19%	23	-39%	0.57	89	-18%	6.85	54	94.5%	185,000	28.9%	174,538	2.2%
May-14	21	-9%	45	0%	0.47	102	-17%	4.86	66	96.4%	180,000	30.4%	182,952	18.0%
Jun-14	16	-36%	36	44%	0.44	111	1%	6.94	77	95.0%	169,500	9.4%	179,000	-6.0%
Jul-14	22	22%	31	7%	0.71	114	2%	5.18	64	94.5%	194,250	63.6%	185,909	28.6%
Aug-14	20	18%	23	-8%	0.87	106	-3%	5.30	80	95.0%	179,950	73.0%	195,945	39.0%
Sep-14	19	-27%	32	33%	0.59	105	27%	5.53	66	95.4%	125,000	-9.4%	158,655	-2.5%
Oct-14	24	26%	37	68%	0.65	103	37%	4.29	63	94.2%	165,250	18.9%	185,700	3.1%
Nov-14	14	40%	24	33%	0.58	106	43%	7.57	60	94.4%	175,000	26.4%	199,286	41.0%
Dec-14	12	20%	17	0%	0.71	101	26%	8.42	73	91.4%	159,000	19.5%	172,317	14.1%
2014	198	-3%	318	3%	0.62	98	0%	5.96	67	94.7%	170,000	21.4%	191,428	17.6%
Jan-15	7	-36%	31	82%	0.23	121	48%	17.29	49	96.9%	255,000	-1.9%	250,357	9.4%
Feb-15	10	-9%	19	73%	0.53	127	61%	12.70	96	93.0%	81,000	-55.0%	120,400	-34.9%
Mar-15	15	0%	41	86%	0.37	139	67%	9.27	103	94.8%	280,000	0.0%	255,253	-5.2%
Apr-15	17	31%	38	65%	0.45	143	61%	8.41	43	93.2%	195,000	5.4%	203,494	16.6%
May-15	15	-29%	41	-9%	0.37	157	54%	10.47	45	93.2%	162,500	-9.7%	188,567	3.1%
Jun-15	26	63%	43	19%	0.60	153	38%	5.88	64	93.0%	209,500	23.6%	218,208	21.9%
Jul-15	14	-36%	42	35%	0.33	168	47%	12.00	88	92.1%	196,000	0.9%	198,071	6.5%
Aug-15	15	-25%	32	39%	0.47	176	66%	11.73	72	93.8%	227,000	26.1%	205,500	4.9%
Sep-15	11	-42%	38	19%	0.29	175	67%	15.91	72	95.9%	145,000	16.0%	171,045	7.8%
Oct-15	10	-58%	24	-35%	0.42	173	68%	17.30	86	89.8%	143,500	-13.2%	160,690	-13.5%
Nov-15	12	-14%	29	21%	0.41	171	61%	14.25	78	92.7%	143,500	-18.0%	166,192	-16.6%
Dec-15	9	-25%	18	6%	0.50	155	53%	17.22	65	94.5%	200,000	25.8%	207,667	20.5%
2015	161	-19%	396	25%	0.41	155	57%	11.54	71	93.5%	178,500	5.0%	198,471	3.7%
Jan-16	6	-14%	27	-13%	0.22	162	34%	27.00	108	93.3%	169,500	-33.5%	181,167	-27.6%
Feb-16	7	-30%	40	111%	0.18	180	42%	25.71	124	88.8%	130,000	60.5%	160,643	33.4%
Mar-16	15	0%	32	-22%	0.47	177	27%	11.80	89	91.2%	140,000	-50.0%	151,617	-40.6%
Apr-16	16	-6%	41	8%	0.39	180	26%	11.25	102	89.5%	111,250	-42.9%	136,681	-32.8%
May-16	16	7%	35	-15%	0.46	182	16%	11.38	119	92.8%	177,500	9.2%	215,884	14.5%
Jun-16	18	-31%	43	0%	0.42	185	21%	10.28	71	94.4%	171,000	-18.4%	198,028	-9.2%
Jul-16	17	21%	54	29%	0.31	191	14%	11.24	111	92.3%	180,000	-8.2%	224,956	13.6%
Aug-16	16	7%	43	34%	0.37	200	14%	12.50	83	90.9%	192,500	-15.2%	206,375	0.4%
Sep-16	15	36%	37	-3%	0.41	188	7%	12.53	101	91.6%	154,000	6.2%	159,327	-6.9%
Oct-16	9	-10%	31	29%	0.29	175	1%	19.44	102	94.8%	240,000	67.2%	255,556	59.0%
Nov-16	5	-58%	24	-17%	0.21	178	4%	35.60	135	90.8%	170,000	18.5%	174,900	5.2%
Dec-16	5	-44%	15	-17%	0.33	172	11%	34.40	150	93.5%	180,000	-10.0%	151,560	-27.0%
2016	145	-10%	422	7%	0.34	181	17%	14.97	102	92.2%	168,000	-5.9%	187,171	-5.7%
Jan-17	6	0%	36	33%	0.17	185	14%	30.83	89	96.7%	184,750	9.0%	192,000	6.0%
Feb-17	11	57%	32	-20%	0.34	186	3%	16.91	76	93.9%	180,000	38.5%	189,000	17.7%
Mar-17	9	-40%	32	0%	0.28	193	9%	21.44	114	92.5%	200,000	42.9%	214,667	41.6%
Apr-17	11	-31%	43	5%	0.26	204	13%	18.55	113	92.6%	189,000	69.9%	224,909	64.6%
May-17	15	-6%	54	54%	0.28	228	25%	15.20	117	94.6%	162,000	-8.7%	198,067	-8.3%
Jun-17	18	0%	38	-12%	0.47	226	22%	12.56	83	91.6%	140,000	-18.1%	153,078	-22.7%
Jul-17	13	-24%	33	-39%	0.39	210	10%	16.15	67	93.5%	111,000	-38.3%	153,185	-31.9%
Aug-17	12	-25%	43	0%	0.28	211	6%	17.58	137	94.1%	142,000	-26.2%	178,000	-13.7%
Sep-17	13	-13%	30	-19%	0.43	199	6%	15.31	101	91.5%	140,000	-9.1%	151,423	-5.0%
Oct-17	23	156%	29	-6%	0.79	190	9%	8.26	58	93.9%	157,500	-34.4%	170,865	-33.1%
Nov-17	11	120%	26	8%	0.42	182	2%	16.55	161	91.7%	145,000	-14.7%	163,409	-6.6%
Dec-17	6	20%	10	-33%	0.60	171	-1%	28.50	105	86.5%	134,500	-25.3%	177,417	17.1%
2017	148	2%	406	-4%	0.36	199	10%	16.11	98	92.9%	163,250	-2.8%	177,373	-5.2%
Jan-18	6	0%	21	-42%	0.29	179	-3%	29.83	90	90.3%	165,000	-10.7%	195,917	2.0%
Feb-18	8	-27%	26	-19%	0.31	172	-8%	21.50	118	90.6%	111,500	-38.1%	124,838	-33.9%
Mar-18	15	67%	44	38%	0.34	186	-4%	12.40	123	92.1%	185,000	-7.5%	208,067	-3.1%
Apr-18	7	-36%	42	-2%	0.17	203	0%	29.00	117	92.3%	163,000	-13.8%	153,286	-31.8%
May-18	13	-13%	39	-28%	0.33	212	-7%	16.31	133	92.6%	165,000	1.9%	174,885	-11.7%
Jun-18	17	-6%	44	16%	0.39	212	-6%	12.47	109	93.5%	150,000	7.1%	183,444	19.8%
Jul-18	10	-23%	48	45%	0.21	234	11%	23.40	92	93.1%	130,000	17.1%	175,850	14.8%
Aug-18	22	83%	31	-28%	0.71	221	5%	10.05	78	93.3%	140,000	-1.4%	157,473	-11.5%
Sep-18	15	15%	39	30%	0.38	220	11%	14.67	79	90.8%	179,000	27.9%	173,100	14.3%
Oct-18	15	-35%	36	24%	0.42	212	12%	14.13	106	92.2%	130,000	-17.5%	162,167	-5.1%
Nov-18	17	55%	15	-42%	1.13	195	7%	11.47	128	93.5%	211,000	45.5%	212,676	30.1%
Dec-18	8	33%	9	-10%	0.89	180	5%	22.50	146	91.5%	87,500	-34.9%	134,388	-24.3%
2018	153	3%	394	-3%	0.39	202	2%	15.86	108	92.4%	159,500	-2.3%	174,528	-1.6%

CENSUS DIVISION 13														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	8	33%	29	38%	0.28	193	8%	24.13	146	93.0%	114,500	-30.6%	128,563	-34.4%
Feb-19	6	-25%	23	-12%	0.26	194	13%	32.33	80	89.6%	82,000	-26.5%	147,167	17.9%
Mar-19	9	-40%	36	-18%	0.25	203	9%	22.56	165	93.8%	163,000	-11.9%	167,767	-19.4%
Apr-19	15	114%	42	0%	0.36	215	6%	14.33	98	93.8%	150,000	-8.0%	176,193	14.9%
May-19	21	62%	32	-18%	0.66	209	-1%	9.95	107	94.8%	210,000	27.3%	203,114	16.1%
Jun-19	14	-18%	51	16%	0.27	230	8%	16.43	110	94.8%	209,500	39.7%	239,750	30.7%
Jul-19	10	0%	44	-8%	0.23	239	2%	23.90	97	92.7%	195,000	50.0%	179,800	2.2%
Aug-19	6	-73%	50	61%	0.12	265	20%	44.17	78	93.9%	94,125	-32.8%	97,625	-38.0%
Sep-19	15	0%	30	-23%	0.50	257	17%	17.13	90	89.4%	130,000	-27.4%	138,727	-19.9%
Oct-19	9	-40%	31	-14%	0.29	248	17%	27.56	151	90.0%	130,000	0.0%	145,500	-10.3%
Nov-19	10	-41%	19	27%	0.53	238	22%	23.80	148	90.1%	128,500	-39.1%	164,790	-22.5%
Dec-19	8	0%	18	100%	0.44	236	31%	29.50	143	92.5%	212,000	142.3%	215,375	60.3%
2019	131	-14%	405	3%	0.32	227	12%	20.82	116	92.8%	150,000	-6.0%	174,284	-0.1%
Jan-20	7	-13%	25	-14%	0.28	233	21%	33.29	140	97.2%	145,500	27.1%	214,929	67.2%
Feb-20	6	0%	37	61%	0.16	247	27%	41.17	149	91.0%	88,900	8.4%	95,967	-34.8%
Mar-20	11	22%	32	-11%	0.34	255	26%	23.18	126	92.5%	160,000	-1.8%	139,182	-17.0%
Apr-20	8	-47%	24	-43%	0.33	255	19%	31.88	60	93.0%	200,500	33.7%	242,613	37.7%
May-20	16	-24%	35	9%	0.46	260	24%	16.25	97	93.3%	140,000	-33.3%	177,125	-12.8%
Jun-20	15	7%	40	-22%	0.38	255	11%	17.00	123	92.9%	106,000	-49.4%	132,827	-44.6%
Jul-20	28	180%	34	-23%	0.82	228	-5%	8.14	116	92.6%	205,000	5.1%	232,089	29.1%
Aug-20	17	183%	38	-24%	0.45	218	-18%	12.82	179	91.3%	150,000	59.4%	145,926	49.5%
Sep-20	22	47%	34	13%	0.65	211	-18%	9.59	105	94.1%	163,000	25.4%	171,027	23.3%
Oct-20	18	100%	38	23%	0.47	210	-15%	11.67	108	94.5%	225,000	73.1%	257,067	76.7%
Nov-20	11	10%	29	53%	0.38	213	-11%	19.36	100	92.1%	175,000	36.2%	166,943	1.3%
Dec-20	9	13%	21	17%	0.43	207	-12%	23.00	110	95.7%	199,999	-5.7%	182,500	-15.3%
2020	168	28%	387	-4%	0.43	233	2%	16.62	118	93.4%	171,250	14.2%	185,872	6.6%
Jan-21	12	71%	21	-16%	0.57	201	-14%	16.75	130	93.5%	196,500	35.1%	223,992	4.2%
Feb-21	13	117%	25	-32%	0.52	191	-23%	14.69	146	93.7%	220,000	147.5%	202,808	111.3%
Mar-21	23	109%	39	22%	0.59	193	-24%	8.39	85	94.2%	205,000	28.1%	205,152	47.4%
Apr-21	28	250%	55	129%	0.51	205	-20%	7.32	109	95.6%	200,500	0.0%	205,168	-15.4%
May-21	24	50%	38	9%	0.63	207	-20%	8.63	133	92.0%	147,250	5.2%	168,125	-5.1%
Jun-21	18	20%	46	15%	0.39	220	-14%	12.22	97	93.5%	174,750	64.9%	162,021	22.0%
Jul-21	13	-54%	28	-18%	0.46	226	-1%	17.38	111	93.3%	165,500	-19.3%	176,462	-24.0%
Aug-21	25	47%	39	3%	0.64	224	3%	8.96	137	93.4%	179,000	19.3%	189,480	29.8%
Sep-21	21	-5%	34	0%	0.62	224	6%	10.67	104	92.0%	122,000	-25.2%	171,567	0.3%
Oct-21	18	0%	27	-29%	0.67	213	1%	11.83	133	93.2%	106,500	-52.7%	129,542	-49.6%
Nov-21	12	9%	34	17%	0.35	214	0%	17.83	129	92.7%	163,750	-6.4%	157,375	-5.7%
Dec-21	19	111%	16	-24%	1.19	200	-3%	10.53	119	94.2%	134,000	-33.0%	167,263	-8.3%
2021	226	35%	402	4%	0.56	210	-10%	11.14	118	93.6%	173,250	1.2%	180,403	-2.9%
Jan-22	12	0%	21	0%	0.57	199	-1%	16.58	140	92.6%	132,275	-32.7%	182,292	-18.6%
Feb-22	15	15%	26	4%	0.58	199	4%	13.27	138	91.8%	100,000	-54.5%	157,080	-22.5%
Mar-22	14	-39%	31	-21%	0.45	197	2%	14.07	128	94.8%	184,750	-9.9%	195,593	-4.7%
Apr-22	14	-50%	39	-29%	0.36	208	1%	14.86	146	96.4%	191,350	-4.6%	185,746	-9.5%
May-22	22	-8%	42	11%	0.52	219	6%	9.95	107	94.6%	227,500	54.5%	233,645	39.0%
Jun-22	24	33%	43	-7%	0.56	215	-2%	8.96	119	92.7%	154,500	-11.6%	168,663	4.1%
Jul-22	21	62%	35	25%	0.60	214	-5%	10.19	108	93.9%	150,000	-9.4%	161,705	-8.4%
Aug-22	20	-20%	28	-28%	0.71	187	-17%	9.35	113	92.4%	121,600	-32.1%	138,985	-26.6%
Sep-22	14	-33%	40	18%	0.35	194	-13%	13.86	82	93.0%	188,450	54.5%	185,307	8.0%
Oct-22	15	-17%	32	19%	0.47	195	-8%	13.00	82	92.4%	130,000	22.1%	162,133	25.2%
Nov-22	12	0%	20	-41%	0.60	182	-15%	15.17	74	92.4%	142,500	-13.0%	185,158	17.7%
Dec-22	9	-53%	16	0%	0.56	174	-13%	19.33	99	93.4%	105,000	-21.6%	164,167	-1.9%
2022	192	-15%	373	-7%	0.51	199	-5%	12.41	112	93.5%	162,250	-6.3%	176,936	-1.9%
Jan-23	6	-50%	28	33%	0.21	182	-9%	30.33	145	93.6%	213,250	61.2%	271,083	48.7%
Feb-23	11	-27%	28	8%	0.39	190	-5%	17.27	116	90.3%	160,000	60.0%	196,118	24.9%
Mar-23	15	7%	39	26%	0.38	199	1%	13.27	102	93.5%	140,000	-24.2%	175,460	-10.3%
Apr-23	18	29%	39	0%	0.46	202	-3%	11.22	85	95.2%	170,000	-11.2%	186,911	0.6%
May-23	13	-41%	48	14%	0.27	225	3%	17.31	79	94.1%	189,000	-16.9%	190,908	-18.3%
Jun-23	25	4%	31	-28%	0.81	217	1%	8.68	114	92.1%	132,000	-14.6%	153,950	-8.7%
Jul-23	19	-10%	36	3%	0.53	216	1%	11.37	133	93.3%	183,500	22.3%	203,889	26.1%
Aug-23	29	45%	35	25%	0.83	204	9%	7.03	162	91.5%	109,000	-10.4%	149,284	7.4%
Sep-23	18	29%	30	-25%	0.60	198	2%	11.00	143	91.3%	129,500	-31.3%	175,000	-5.6%
Oct-23	18	20%	31	-3%	0.58	179	-8%	9.94	122	88.9%	105,000	-19.2%	113,083	-30.3%
Nov-23	12	0%	26	30%	0.46	174	-4%	14.50	90	94.2%	174,000	22.1%	178,750	-3.5%
Dec-23														
2023	184	1%	371	4%	0.50	199	-1%	11.88	120	92.6%	155,000	-5.8%	171,980	-3.1%

Monthly Sales Comparison



SALES

20

↓ 33.3% Y/Y ↓ 13.1% YTD

10-year average spread YTD

27.8% ↓ 1.6% ↑

NEW LISTINGS

27

↓ 25.0% Y/Y ↓ 9.3% YTD

10-year average spread YTD

40.7% ↓ 17.4% ↓

INVENTORY

212

↓ 19.7% Y/Y Monthly trend*

10-year average spread YTD

40.2% ↓ 30.1% ↓

MONTHS OF SUPPLY

10.60

↑ 20.5% Y/Y Monthly trend*

10-year average spread YTD

22.9% ↓ 33.5% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 145,575

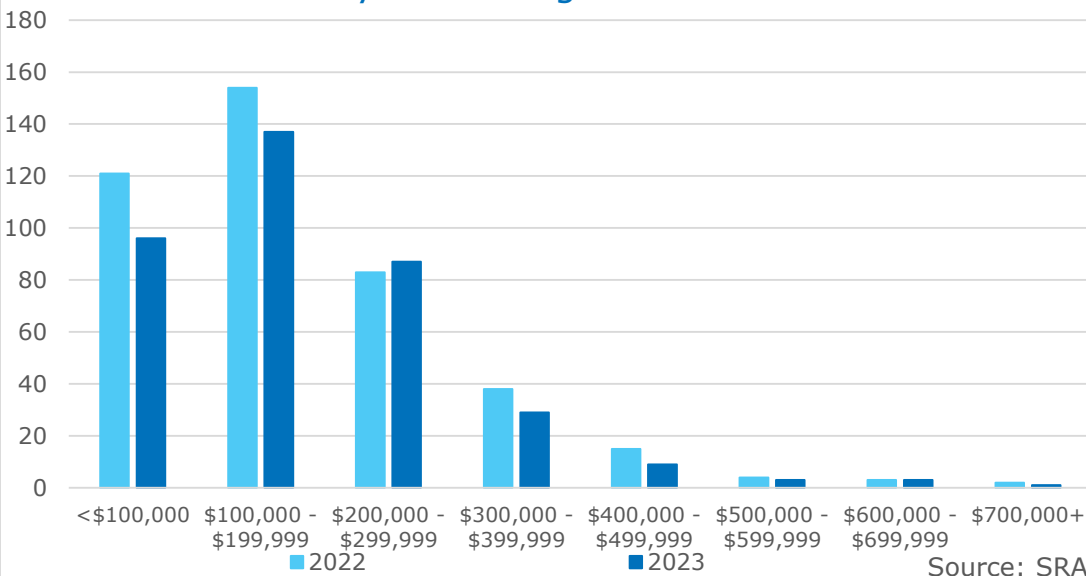
↑ 5.2% Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



Source: SRA

November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	16	-24%	24	-23%	158	-14%	9.88	13%	112	\$134,344	-13%
Semi-Detached	0	-	0	-	0	-100%	-	-	-	-	-
Row/Townhouse	0	-	0	-	1	-	-	-	-	-	-
Apartment	2	-60%	0	-100%	11	-15%	5.50	112%	68	\$123,500	110%
Acreage	2	-50%	3	0%	37	-35%	18.50	30%	84	\$257,500	66%
Mobile	0	-	0	-100%	4	-20%	-	-	-	-	-
Mutli-Family	0	-	0	-	1	-75%	-	-	-	-	-
Total Residential	20	-33%	27	-25%	212	-20%	10.60	20%	105	\$145,575	5%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	28	-28%	46	-41%	354	-40%	13.75	-23%	105	\$161,002	-10%

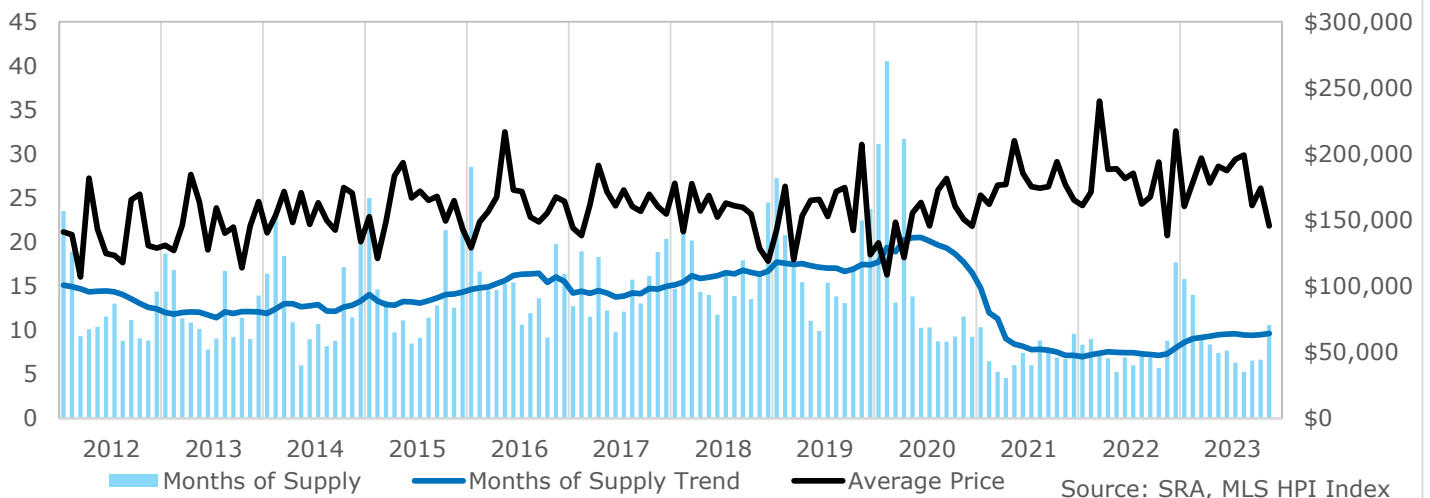
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	284	-13%	467	-5%	187	-2%	7.23	12%	83	\$172,144	-1%
Semi-Detached	5	25%	5	0%	1	-67%	1.20	-73%	60	\$231,400	8%
Row/Townhouse	1	0%	2	100%	0	-	3.00	-	6	\$180,000	-6%
Apartment	26	8%	32	-14%	13	-37%	5.46	-42%	103	\$109,811	1%
Acreage	44	-27%	84	-28%	53	20%	13.18	64%	114	\$287,451	13%
Mobile	4	-20%	12	50%	7	69%	20.25	111%	54	\$112,000	66%
Mutli-Family	1	0%	2	-50%	3	24%	31.00	24%	300	\$390,000	86%
Total Residential	365	-13%	604	-9%	263	0%	7.93	15%	88	\$182,375	1%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	359	2%	731	-17%	377	-30%	11.93	-34%	103	\$163,283	12%

Residential Months of Supply and Price



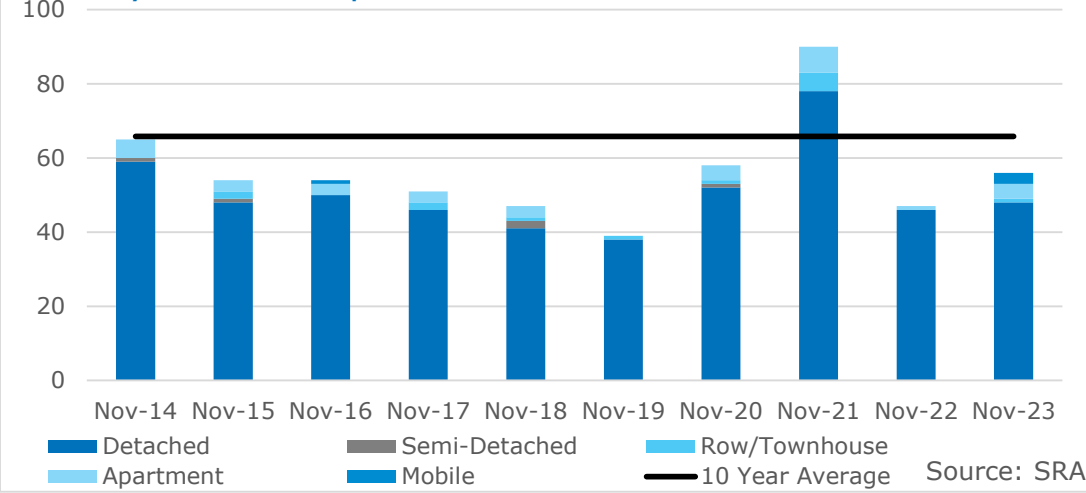
CENSUS DIVISION 14														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	17	0%	29	-41%	0.59	318	-21%	18.71	112	91.7%	123,500	-14.8%	130,997	-7.2%
Feb-13	19	-14%	55	-19%	0.35	320	-23%	16.84	121	95.0%	130,000	-6.0%	126,989	-8.6%
Mar-13	28	-33%	50	6%	0.56	318	-19%	11.36	132	93.7%	134,000	45.3%	146,201	36.7%
Apr-13	31	-24%	87	-15%	0.36	337	-19%	10.87	99	93.4%	181,000	0.6%	184,500	1.5%
May-13	39	-7%	132	35%	0.30	396	-9%	10.15	96	93.6%	147,000	1.4%	163,788	14.4%
Jun-13	48	26%	64	-14%	0.75	375	-15%	7.81	84	94.3%	125,000	7.8%	127,507	2.2%
Jul-13	42	27%	71	-10%	0.59	380	-11%	9.05	58	94.1%	164,500	41.8%	159,238	29.2%
Aug-13	23	-50%	74	4%	0.31	385	-5%	16.74	82	94.2%	142,000	31.5%	140,039	18.8%
Sep-13	39	5%	57	-30%	0.68	360	-13%	9.23	112	92.8%	155,000	-3.1%	144,781	-12.5%
Oct-13	30	-29%	66	-1%	0.45	342	-10%	11.40	95	93.9%	112,875	-25.5%	113,915	-32.8%
Nov-13	34	-15%	30	-19%	1.13	307	-13%	9.03	80	94.1%	149,800	26.5%	145,475	11.4%
Dec-13	21	-9%	33	27%	0.64	293	-11%	13.95	110	92.4%	135,000	8.4%	164,114	27.4%
2013	371	-12%	748	-7%	0.50	344	-14%	11.13	95	93.6%	142,000	5.2%	146,432	4.9%
Jan-14	21	24%	84	190%	0.25	344	8%	16.38	96	90.1%	145,000	17.4%	140,405	7.2%
Feb-14	15	-21%	50	-9%	0.30	348	9%	23.20	102	93.3%	117,500	-9.6%	153,683	21.0%
Mar-14	21	-25%	81	62%	0.26	387	22%	18.43	87	92.5%	170,000	26.9%	171,631	17.4%
Apr-14	35	13%	59	-32%	0.59	382	13%	10.91	97	94.0%	142,000	-21.5%	148,191	-19.7%
May-14	62	59%	110	-17%	0.56	372	-6%	6.00	99	93.9%	162,750	10.7%	170,779	4.3%
Jun-14	44	-8%	97	52%	0.45	395	5%	8.98	89	92.0%	116,500	-6.8%	146,702	15.1%
Jul-14	38	-10%	79	11%	0.48	407	7%	10.71	74	94.1%	130,250	-20.8%	163,028	2.4%
Aug-14	47	104%	57	-23%	0.82	384	0%	8.17	95	93.5%	133,000	-6.3%	149,705	6.9%
Sep-14	43	10%	74	30%	0.58	379	5%	8.81	78	93.3%	133,000	-14.2%	142,316	-1.7%
Oct-14	21	-30%	52	-21%	0.40	360	5%	17.14	102	95.4%	140,000	24.0%	174,500	53.2%
Nov-14	30	-12%	44	47%	0.68	344	12%	11.47	111	94.2%	161,000	7.5%	170,482	17.2%
Dec-14	17	-19%	37	12%	0.46	337	15%	19.82	136	93.8%	109,000	-19.3%	133,662	-18.6%
2014	394	6%	824	10%	0.48	370	7%	11.27	95	93.4%	142,000	0.0%	156,066	6.6%
Jan-15	13	-38%	43	-49%	0.30	325	-6%	25.00	113	95.0%	135,000	-6.9%	152,623	8.7%
Feb-15	22	47%	38	-24%	0.58	322	-7%	14.64	147	92.0%	139,000	18.3%	121,105	-21.2%
Mar-15	24	14%	51	-37%	0.47	321	-17%	13.38	126	93.2%	143,500	-15.6%	148,735	-13.3%
Apr-15	36	3%	89	51%	0.40	352	-8%	9.78	100	92.7%	151,750	6.9%	183,549	23.9%
May-15	34	-45%	101	-8%	0.34	378	2%	11.12	86	93.4%	189,001	16.1%	193,435	13.3%
Jun-15	45	2%	79	-19%	0.57	382	-3%	8.49	98	94.1%	170,000	45.9%	166,818	13.7%
Jul-15	42	11%	84	6%	0.50	385	-5%	9.17	67	95.2%	182,000	39.7%	171,778	5.4%
Aug-15	34	-28%	72	26%	0.47	388	1%	11.41	93	95.0%	162,500	22.2%	164,971	10.2%
Sep-15	30	-30%	67	-9%	0.45	384	1%	12.80	88	93.9%	163,750	23.1%	167,940	18.0%
Oct-15	17	-19%	44	-15%	0.39	363	1%	21.35	84	93.5%	155,000	10.7%	149,276	-14.5%
Nov-15	30	0%	70	59%	0.43	377	10%	12.57	122	92.1%	145,000	-9.9%	164,805	-3.3%
Dec-15	16	-6%	22	-41%	0.73	358	6%	22.38	127	93.5%	158,500	45.4%	143,294	7.2%
2015	343	-13%	760	-8%	0.45	361	-2%	12.64	100	93.7%	159,500	12.3%	164,857	5.6%
Jan-16	13	0%	46	7%	0.28	371	14%	28.54	92	89.6%	127,500	-5.6%	128,962	-15.5%
Feb-16	23	5%	53	39%	0.43	383	19%	16.65	78	90.9%	134,900	-2.9%	148,670	22.8%
Mar-16	27	13%	70	37%	0.39	392	22%	14.52	138	94.1%	130,000	-9.4%	156,333	5.1%
Apr-16	28	-22%	85	-4%	0.33	408	16%	14.57	112	92.2%	193,500	27.5%	167,393	-8.8%
May-16	29	-15%	102	1%	0.28	442	17%	15.24	90	94.7%	192,250	1.7%	216,591	12.0%
Jun-16	30	-33%	89	13%	0.34	463	21%	15.43	123	93.7%	150,000	-11.8%	172,647	3.5%
Jul-16	42	0%	68	-19%	0.62	447	16%	10.64	94	92.0%	160,000	-12.1%	171,654	-0.1%
Aug-16	36	6%	65	-10%	0.55	430	11%	11.94	92	91.8%	157,500	-3.1%	152,306	-7.7%
Sep-16	30	0%	64	-4%	0.47	409	7%	13.63	80	92.5%	134,950	-17.6%	148,672	-11.5%
Oct-16	41	141%	57	30%	0.72	376	4%	9.17	86	92.5%	159,000	2.6%	155,577	4.2%
Nov-16	19	-37%	63	-10%	0.30	376	0%	19.79	118	92.9%	166,000	14.5%	167,342	1.5%
Dec-16	22	38%	33	50%	0.67	361	1%	16.41	121	92.8%	163,125	2.9%	164,165	14.6%
2016	340	-1%	795	5%	0.43	405	12%	14.29	101	92.7%	160,000	0.3%	164,079	-0.5%
Jan-17	28	115%	51	11%	0.55	357	-4%	12.75	109	90.4%	128,750	1.0%	143,955	11.6%
Feb-17	19	-17%	45	-15%	0.42	360	-6%	18.95	116	93.2%	139,000	3.0%	138,211	-7.0%
Mar-17	32	19%	72	3%	0.44	369	-6%	11.53	105	92.9%	144,250	11.0%	161,611	3.4%
Apr-17	22	-21%	87	2%	0.25	403	-1%	18.32	121	93.3%	170,500	-11.9%	191,432	14.4%
May-17	35	21%	97	-5%	0.36	429	-3%	12.26	68	95.1%	160,000	-16.8%	171,391	-20.9%
Jun-17	44	47%	85	-4%	0.52	431	-7%	9.80	90	94.8%	161,500	7.7%	160,822	-6.8%
Jul-17	36	-14%	71	4%	0.51	436	-2%	12.11	122	93.6%	143,750	-10.2%	172,683	0.6%
Aug-17	28	-22%	62	-5%	0.45	441	3%	15.75	75	94.2%	146,500	-7.0%	160,300	5.2%
Sep-17	32	7%	60	-6%	0.53	418	2%	13.06	138	92.5%	155,000	14.9%	156,566	5.3%
Oct-17	26	-37%	72	26%	0.36	420	12%	16.15	103	92.7%	96,250	-39.5%	169,535	9.0%
Nov-17	22	16%	54	-14%	0.41	415	10%	18.86	128	92.8%	163,500	-1.5%	160,414	-4.1%
Dec-17	20	-9%	40	21%	0.50	407	13%	20.35	93	92.2%	133,000	-18.5%	154,695	-5.8%
2017	344	1%	796	0%	0.43	407	1%	14.20	104	93.3%	150,000	-6.3%	162,386	-1.0%
Jan-18	27	-4%	49	-4%	0.55	397	11%	14.70	114	92.5%	134,000	4.1%	177,822	23.5%
Feb-18	18	-5%	48	7%	0.38	409	14%	22.72	130	93.1%	118,500	-14.7%	141,217	2.2%
Mar-18	21	-34%	65	-10%	0.32	424	15%	20.19	162	93.1%	152,000	5.4%	177,529	9.8%
Apr-18	31	41%	86	-1%	0.36	445	10%	14.35	112	94.6%	163,000	-4.4%	156,973	-18.0%
May-18	33	-6%	89	-8%	0.37	462	8%	14.00	111	94.1%	147,500	-7.8%	168,659	-1.6%
Jun-18	40	-9%	86	1%	0.47	471	9%	11.78	89	93.0%	140,000	-13.3%	152,318	-5.3%
Jul-18	29	-19%	115	62%	0.25	482	11%	16.62	112	92.7%	155,000	7.8%	162,845	-5.7%
Aug-18	34	21%	60	-3%	0.57	472	7%	13.88	93	92.8%	140,000	-4.4%	160,747	0.3%
Sep-18	26	-19%	53	-12%	0.49	467	12%	17.96	106	92.0%	145,000	-6.5%	159,658	2.0%
Oct-18	33	27%	80	11%	0.41	447	6%	13.55	100	93.5%	145,000	50.6%	154,618	-8.8%
Nov-18	26	18%	43	-20%	0.60	421	1%	16.19	94	91.0%	118,700	-27.4%	128,619	-19.8%
Dec-18	16	-20%	35	-13%	0.46	392	-4%	24.50	128	90.0%	115,500	-13.2%	119,031	-23.1%
2018	334	-3%	809	2%	0.41	441	8%	15.84	109	92.9%	140,000	-6.7%	156,544	-3.6%

CENSUS DIVISION 14														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	15	-44%	55	12%	0.27	409	3%	27.27	129	90.0%	129,999	-3.0%	142,527	-19.8%
Feb-19	20	11%	46	-4%	0.43	416	2%	20.80	119	94.0%	158,450	33.7%	175,415	24.2%
Mar-19	23	10%	62	-5%	0.37	432	2%	18.78	102	92.9%	105,000	-30.9%	120,148	-32.3%
Apr-19	30	-3%	95	10%	0.32	464	4%	15.47	163	91.3%	135,000	-17.2%	153,310	-2.3%
May-19	43	30%	100	12%	0.43	476	3%	11.07	114	90.4%	135,000	-8.5%	164,866	-2.2%
Jun-19	48	20%	84	-2%	0.57	475	1%	9.90	104	92.9%	154,000	10.0%	165,527	8.7%
Jul-19	31	7%	98	-15%	0.32	477	-1%	15.39	150	91.0%	134,500	-13.2%	152,765	-6.2%
Aug-19	36	6%	76	27%	0.47	498	6%	13.83	94	93.0%	166,500	18.9%	171,700	6.8%
Sep-19	36	38%	68	28%	0.53	471	1%	13.08	108	93.6%	167,500	15.5%	174,618	9.4%
Oct-19	27	-18%	60	-25%	0.45	464	4%	17.19	97	91.7%	129,000	-11.0%	142,185	-8.0%
Nov-19	20	-23%	37	-14%	0.54	449	7%	22.45	97	91.1%	159,500	34.4%	207,140	61.0%
Dec-19	18	13%	23	-34%	0.78	427	9%	23.72	99	88.3%	87,000	-24.7%	123,806	4.0%
2019	347	4%	804	-1%	0.43	455	3%	15.73	114	91.9%	142,000	1.4%	159,818	2.1%
Jan-20	14	-7%	44	-20%	0.32	436	7%	31.14	179	90.5%	125,000	-3.8%	132,671	-6.9%
Feb-20	11	-45%	35	-24%	0.31	446	7%	40.55	153	92.0%	112,500	-29.0%	108,500	-38.1%
Mar-20	32	39%	34	-45%	0.94	421	-3%	13.16	152	92.4%	131,250	25.0%	148,466	23.6%
Apr-20	13	-57%	42	-56%	0.31	412	-11%	31.69	160	92.7%	102,000	-24.4%	121,615	-20.7%
May-20	29	-33%	75	-25%	0.39	401	-16%	13.83	157	93.5%	155,000	14.8%	155,431	-5.7%
Jun-20	40	-17%	100	19%	0.40	412	-13%	10.30	115	92.9%	174,500	13.3%	163,338	-1.3%
Jul-20	40	29%	92	-6%	0.43	413	-13%	10.33	108	94.1%	135,125	0.5%	145,574	-4.7%
Aug-20	46	28%	77	1%	0.60	402	-19%	8.74	111	93.9%	134,000	-19.5%	172,805	0.6%
Sep-20	45	25%	66	-3%	0.68	391	-17%	8.69	92	92.7%	164,000	-2.1%	181,420	3.9%
Oct-20	40	48%	58	-3%	0.69	371	-20%	9.28	111	91.8%	143,500	11.2%	160,673	13.0%
Nov-20	30	50%	47	27%	0.64	347	-23%	11.57	110	92.2%	144,000	-9.7%	150,707	-27.2%
Dec-20	35	94%	30	30%	1.17	324	-24%	9.26	134	92.0%	128,500	47.7%	145,437	17.5%
2020	375	8%	700	-13%	0.54	398	-12%	12.74	123	92.8%	140,000	-1.4%	155,728	-2.6%
Jan-21	31	121%	57	30%	0.54	321	-26%	10.35	132	94.8%	169,900	35.9%	168,761	27.2%
Feb-21	47	327%	55	57%	0.85	306	-31%	6.51	118	93.7%	141,000	25.3%	161,823	49.1%
Mar-21	57	78%	77	126%	0.74	301	-29%	5.28	97	93.5%	160,000	21.9%	176,468	18.9%
Apr-21	62	377%	57	36%	1.09	285	-31%	4.60	103	94.7%	157,000	53.9%	176,865	45.4%
May-21	50	72%	89	19%	0.56	303	-24%	6.06	110	96.8%	189,500	22.3%	209,986	35.1%
Jun-21	43	8%	88	-12%	0.49	320	-22%	7.44	82	94.6%	170,000	-2.6%	185,416	13.5%
Jul-21	51	28%	67	-27%	0.76	308	-25%	6.04	76	94.5%	158,000	16.9%	175,345	20.5%
Aug-21	35	-24%	62	-19%	0.56	310	-23%	8.86	105	95.5%	148,500	10.8%	174,226	0.8%
Sep-21	38	-16%	31	-53%	1.23	287	-27%	7.55	117	95.2%	142,500	-13.1%	175,287	-3.4%
Oct-21	39	-3%	49	-16%	0.80	270	-27%	6.92	84	94.3%	170,000	18.5%	194,196	20.9%
Nov-21	36	20%	31	-34%	1.16	243	-30%	6.75	83	91.5%	117,500	-18.4%	176,713	17.3%
Dec-21	24	-31%	25	-17%	0.96	230	-29%	9.58	127	94.0%	153,750	19.6%	165,250	13.6%
2021	513	37%	688	-2%	0.75	290	-27%	6.79	101	94.5%	157,000	12.1%	179,213	15.1%
Jan-22	27	-13%	33	-42%	0.82	226	-30%	8.37	108	96.9%	144,000	-15.2%	161,115	-4.5%
Feb-22	26	-45%	50	-9%	0.52	234	-24%	9.00	78	94.8%	164,250	16.5%	171,087	5.7%
Mar-22	30	-47%	46	-40%	0.65	223	-26%	7.43	122	96.3%	182,500	14.1%	239,967	36.0%
Apr-22	36	-42%	73	28%	0.49	245	-14%	6.81	110	96.6%	176,250	12.3%	188,264	6.4%
May-22	49	-2%	79	-11%	0.62	257	-15%	5.24	108	96.4%	163,500	-13.7%	188,861	-10.1%
Jun-22	41	-5%	88	0%	0.47	283	-12%	6.90	82	93.9%	166,500	-2.1%	181,373	-2.2%
Jul-22	48	-6%	70	4%	0.69	289	-6%	6.02	68	94.6%	161,450	2.2%	185,402	5.7%
Aug-22	41	17%	70	13%	0.59	292	-6%	7.12	75	94.7%	135,000	-9.1%	162,146	-6.9%
Sep-22	43	13%	65	110%	0.66	297	3%	6.91	70	93.8%	162,500	14.0%	167,567	-4.4%
Oct-22	49	26%	56	14%	0.88	281	4%	5.73	72	93.5%	164,000	-3.5%	193,847	-0.2%
Nov-22	30	-17%	36	16%	0.83	264	9%	8.80	109	92.0%	119,000	1.3%	138,323	-21.7%
Dec-22	14	-42%	16	-36%	0.88	248	8%	17.71	99	92.5%	154,000	0.2%	217,304	31.5%
2022	434	-15%	682	-1%	0.64	262	-10%	7.23	89	94.8%	157,250	0.2%	181,817	1.5%
Jan-23	16	-41%	34	3%	0.47	253	12%	15.81	92	93.4%	154,000	6.9%	160,303	-0.5%
Feb-23	18	-31%	29	-42%	0.62	252	8%	14.00	91	93.0%	165,750	0.9%	178,583	4.4%
Mar-23	28	-7%	53	15%	0.53	260	17%	9.29	104	95.0%	158,500	-13.2%	196,964	-17.9%
Apr-23	32	-11%	65	-11%	0.49	268	9%	8.38	108	93.6%	176,500	0.1%	178,031	-5.4%
May-23	38	-22%	73	-8%	0.52	282	10%	7.42	96	95.2%	180,000	10.1%	190,729	1.0%
Jun-23	39	-5%	75	-15%	0.52	300	6%	7.69	75	94.3%	175,000	5.1%	187,449	3.3%
Jul-23	47	-2%	81	16%	0.58	297	3%	6.32	74	94.8%	175,000	8.4%	195,985	5.7%
Aug-23	52	27%	66	-6%	0.79	275	-6%	5.29	78	93.9%	185,450	37.4%	199,246	22.9%
Sep-23	40	-7%	66	2%	0.61	263	-11%	6.58	88	92.6%	147,500	-9.2%	161,025	-3.9%
Oct-23	35	-29%	35	-38%	1.00	233	-17%	6.66	86	92.5%	161,000	-1.8%	174,079	-10.2%
Nov-23	20	-33%	27	-25%	0.74	212	-20%	10.60	105	92.3%	130,000	9.2%	145,575	5.2%
Dec-23														
2023	365	-13%	604	-9%	0.60	263	0%	7.93	88	93.9%	168,000	6.1%	182,375	1.0%

CENSUS DIVISION 14														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	16	14%	21	-45%	0.76	253	-12%	15.81	99	90.6%	121,750	-18.3%	125,994	-11.6%
Feb-13	14	-22%	40	-25%	0.35	257	-16%	18.36	143	94.9%	127,450	-2.0%	134,564	3.6%
Mar-13	24	-35%	41	8%	0.59	262	-10%	10.92	134	93.8%	126,500	40.6%	141,589	33.8%
Apr-13	27	-16%	71	-15%	0.38	277	-13%	10.26	106	93.1%	157,000	-15.9%	168,407	-7.9%
May-13	38	12%	112	33%	0.34	322	-6%	8.47	98	93.5%	135,500	-6.2%	163,757	16.9%
Jun-13	39	30%	53	-20%	0.74	307	-13%	7.87	93	94.7%	125,000	23.8%	129,919	6.1%
Jul-13	35	13%	53	-18%	0.66	308	-13%	8.80	60	93.2%	147,000	26.7%	155,714	30.5%
Aug-13	21	-51%	55	-18%	0.38	304	-9%	14.48	70	94.9%	140,000	29.6%	128,948	15.7%
Sep-13	33	-6%	48	-27%	0.69	278	-17%	8.42	121	92.1%	150,000	-8.3%	145,025	-13.6%
Oct-13	27	-31%	41	-31%	0.66	250	-19%	9.26	99	94.4%	93,000	-38.0%	106,720	-36.9%
Nov-13	31	0%	26	-4%	1.19	223	-22%	7.19	88	94.0%	149,900	57.8%	145,553	21.1%
Dec-13	17	-6%	19	-14%	0.89	205	-24%	12.06	90	91.3%	125,000	25.3%	145,147	18.1%
2013	322	-11%	580	-13%	0.56	271	-14%	10.08	98	93.4%	135,500	4.2%	142,669	4.5%
Jan-14	18	13%	73	248%	0.25	252	0%	14.00	107	91.6%	146,250	20.1%	148,444	17.8%
Feb-14	13	-7%	39	-3%	0.33	260	1%	20.00	111	92.6%	114,500	-10.2%	130,827	-2.8%
Mar-14	16	-33%	63	54%	0.25	289	10%	18.06	87	93.3%	169,000	33.6%	162,516	14.8%
Apr-14	30	11%	47	-34%	0.64	286	3%	9.53	92	94.9%	145,000	-7.6%	152,460	-9.5%
May-14	50	32%	85	-24%	0.59	285	-11%	5.70	98	93.6%	146,000	7.7%	159,878	-2.4%
Jun-14	39	0%	80	51%	0.49	303	-1%	7.77	92	91.9%	115,000	-8.0%	148,600	14.4%
Jul-14	29	-17%	55	4%	0.53	308	0%	10.62	65	94.2%	119,900	-18.4%	141,071	-9.4%
Aug-14	39	86%	47	-15%	0.83	292	-4%	7.49	93	93.8%	119,000	-15.0%	146,763	13.8%
Sep-14	41	24%	55	15%	0.75	279	0%	6.80	81	92.7%	133,000	-11.3%	136,212	-6.1%
Oct-14	12	-56%	41	0%	0.29	272	9%	22.67	102	94.0%	143,500	54.3%	153,833	44.1%
Nov-14	26	-16%	32	23%	0.81	259	16%	9.96	96	93.5%	151,250	0.9%	160,487	10.3%
Dec-14	14	-18%	35	84%	0.40	259	26%	18.50	129	93.0%	113,000	-9.6%	142,321	-1.9%
2014	327	2%	652	12%	0.50	279	3%	10.23	93	93.3%	136,000	0.4%	149,073	4.5%
Jan-15	10	-44%	36	-51%	0.28	244	-3%	24.40	108	93.5%	131,000	-10.4%	140,700	-5.2%
Feb-15	19	46%	31	-21%	0.61	248	-5%	13.05	140	91.6%	138,000	20.5%	116,868	-10.7%
Mar-15	22	38%	42	-33%	0.52	243	-16%	11.05	132	93.4%	143,500	-15.1%	149,716	-7.9%
Apr-15	31	3%	71	51%	0.44	268	-6%	8.65	100	93.0%	148,000	2.1%	177,750	16.6%
May-15	29	-42%	84	-1%	0.35	288	1%	9.93	80	93.1%	180,000	23.3%	185,552	16.1%
Jun-15	39	0%	59	-26%	0.66	285	-6%	7.31	92	93.6%	170,000	47.8%	160,174	7.8%
Jul-15	35	21%	71	29%	0.49	292	-5%	8.34	62	95.0%	157,000	30.9%	162,019	14.8%
Aug-15	26	-33%	60	28%	0.43	298	2%	11.46	87	95.3%	159,750	34.2%	163,192	11.2%
Sep-15	21	-49%	48	-13%	0.44	301	8%	14.33	71	94.0%	150,000	12.8%	156,000	14.5%
Oct-15	16	33%	35	-15%	0.46	283	4%	17.69	86	93.5%	152,500	6.3%	145,356	-5.5%
Nov-15	24	-8%	55	72%	0.44	295	14%	12.29	108	92.6%	145,000	-4.1%	163,281	1.7%
Dec-15	15	7%	18	-49%	0.83	276	7%	18.40	116	93.2%	161,000	42.5%	146,853	3.2%
2015	287	-12%	610	-6%	0.47	277	-1%	11.57	95	93.6%	152,500	12.1%	159,220	6.8%
Jan-16	11	10%	38	6%	0.29	287	18%	26.09	95	89.5%	135,000	3.1%	135,227	-3.9%
Feb-16	21	11%	39	26%	0.54	293	18%	13.95	84	91.4%	130,000	-5.8%	144,138	23.3%
Mar-16	24	9%	54	29%	0.44	295	21%	12.29	140	94.1%	142,000	-1.0%	165,896	10.8%
Apr-16	25	-19%	69	-3%	0.36	308	15%	12.32	110	92.4%	195,000	31.8%	172,260	-3.1%
May-16	25	-14%	77	-8%	0.32	329	14%	13.16	89	94.6%	192,250	6.8%	211,906	14.2%
Jun-16	26	-33%	70	19%	0.37	349	22%	13.42	126	94.0%	150,000	-11.8%	175,865	9.8%
Jul-16	30	-14%	49	-31%	0.61	337	15%	11.23	92	92.6%	165,500	5.4%	174,065	7.4%
Aug-16	33	27%	45	-25%	0.73	314	5%	9.52	92	92.1%	155,000	-3.0%	146,030	-10.5%
Sep-16	23	10%	47	-2%	0.49	301	0%	13.09	83	92.2%	126,000	-16.0%	136,315	-12.6%
Oct-16	31	94%	39	11%	0.79	274	-3%	8.84	87	93.7%	119,000	-22.0%	145,537	0.1%
Nov-16	14	-42%	54	-2%	0.26	276	-6%	19.71	111	92.6%	126,750	-12.6%	156,429	-4.2%
Dec-16	16	7%	23	28%	0.70	266	-4%	16.63	127	91.9%	130,000	-19.3%	137,586	-6.3%
2016	279	-3%	604	-1%	0.46	302	9%	13.01	102	92.9%	155,000	1.6%	160,401	0.7%
Jan-17	22	100%	39	3%	0.56	260	-9%	11.82	116	90.2%	126,500	-6.3%	140,955	4.2%
Feb-17	16	-24%	32	-18%	0.50	260	-11%	16.25	123	93.1%	128,500	-1.2%	142,438	-1.2%
Mar-17	26	8%	57	6%	0.46	270	-8%	10.38	99	93.6%	144,250	1.6%	160,867	-3.0%
Apr-17	15	-40%	71	3%	0.21	300	-3%	20.00	86	93.1%	165,000	-15.4%	172,767	0.3%
May-17	26	4%	73	-5%	0.36	321	-2%	12.35	60	95.4%	177,950	-7.4%	176,646	-16.6%
Jun-17	37	42%	62	-11%	0.60	321	-8%	8.68	83	94.7%	169,000	12.7%	168,855	-4.0%
Jul-17	31	3%	51	4%	0.61	319	-5%	10.29	129	93.7%	142,500	-13.9%	175,600	0.9%
Aug-17	22	-33%	48	7%	0.46	326	4%	14.82	73	93.9%	143,500	-7.4%	151,609	3.8%
Sep-17	27	17%	48	2%	0.56	311	3%	11.52	140	92.7%	150,000	19.0%	152,079	11.6%
Oct-17	22	-29%	58	49%	0.38	318	16%	14.45	107	92.8%	96,250	-19.1%	173,655	19.3%
Nov-17	21	50%	31	-43%	0.68	298	8%	14.19	127	92.9%	175,000	38.1%	164,386	5.1%
Dec-17	16	0%	36	57%	0.44	292	10%	18.25	87	91.7%	107,500	-17.3%	131,088	-4.7%
2017	281	1%	606	0%	0.46	300	-1%	12.80	102	93.4%	150,000	-3.2%	161,030	0.4%
Jan-18	22	0%	39	0%	0.56	288	11%	13.09	117	92.1%	110,500	-12.6%	141,536	0.4%
Feb-18	16	0%	38	19%	0.42	297	14%	18.56	108	94.3%	114,950	-10.5%	138,775	-2.6%
Mar-18	17	-35%	55	-4%	0.31	315	17%	18.53	160	93.4%	149,000	3.3%	177,918	10.6%
Apr-18	26	73%	70	-1%	0.37	331	10%	12.73	96	94.8%	163,000	-1.2%	155,775	-9.8%
May-18	29	12%	72	-1%	0.40	346	8%	11.93	110	94.7%	147,500	-17.1%	157,578	-10.8%
Jun-18	30	-19%	63	2%	0.48	355	11%	11.83	92	93.6%	140,000	-17.2%	148,343	-12.1%
Jul-18	27	-13%	91	78%	0.30	368	15%	13.63	115	92.5%	155,000	8.8%	162,167	-7.6%
Aug-18	28	27%	45	-6%	0.62	358	10%	12.79	104	93.5%	138,000	-3.8%	147,782	-2.5%
Sep-18	23	-15%	42	-13%	0.55	348	12%	15.13	98	92.4%	140,000	-6.7%	151,831	-0.2%
Oct-18	28	27%	66	14%	0.42	334	5%	11.93	104	93.6%	132,500	37.7%	141,871	-18.3%
Nov-18	23	10%	29	-6%	0.79	316	6%	13.74	99	90.2%	109,900	-37.2%	116,330	-29.2%
Dec-18	13	-19%	30	-17%	0.43	297	2%	22.85	132	91.5%	126,000	17.2%	118,115	-9.9%
2018	282	0%	640	6%	0.44	329	10%	14.02	109	93.2%	136,000	-9.3%	147,592	-8.3%

CENSUS DIVISION 14														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	11	-50%	42	8%	0.26	314	9%	28.55	128	89.0%	85,000	-23.1%	99,818	-29.5%
Feb-19	17	6%	36	-5%	0.47	319	7%	18.76	109	94.1%	149,900	30.4%	144,665	4.2%
Mar-19	18	6%	53	-4%	0.34	333	6%	18.50	77	93.7%	115,000	-22.8%	125,328	-29.6%
Apr-19	25	-4%	72	3%	0.35	355	7%	14.20	152	90.5%	115,000	-29.4%	140,172	-10.0%
May-19	36	24%	82	14%	0.44	365	5%	10.14	100	90.8%	128,700	-12.7%	160,645	1.9%
Jun-19	39	30%	68	8%	0.57	366	3%	9.38	96	93.1%	155,000	10.7%	164,367	10.8%
Jul-19	24	-11%	68	-25%	0.35	361	-2%	15.04	160	90.6%	137,750	-11.1%	149,100	-8.1%
Aug-19	28	0%	51	13%	0.55	371	4%	13.25	93	92.5%	161,250	16.8%	164,511	11.3%
Sep-19	23	0%	51	21%	0.45	353	1%	15.35	112	92.3%	120,000	-14.3%	135,272	-10.9%
Oct-19	25	-11%	45	-32%	0.56	340	2%	13.60	97	91.4%	125,000	-5.7%	137,560	-3.0%
Nov-19	16	-30%	32	10%	0.50	333	5%	20.81	96	92.8%	131,500	19.7%	200,613	72.5%
Dec-19	14	8%	19	-37%	0.74	317	7%	22.64	80	88.5%	77,500	-38.5%	115,607	-2.1%
2019	276	-2%	619	-3%	0.45	344	4%	14.95	108	91.8%	128,500	-5.5%	148,820	0.8%
Jan-20	10	-9%	32	-24%	0.31	324	3%	32.40	179	91.9%	147,500	73.5%	145,290	45.6%
Feb-20	9	-47%	29	-19%	0.31	334	5%	37.11	114	93.3%	112,500	-24.9%	102,611	-29.1%
Mar-20	22	22%	28	-47%	0.79	315	-5%	14.32	161	92.5%	111,250	-3.3%	140,000	11.7%
Apr-20	11	-56%	32	-56%	0.34	308	-13%	28.00	164	93.3%	102,000	-11.3%	123,591	-11.8%
May-20	24	-33%	60	-27%	0.40	299	-18%	12.46	141	93.9%	152,000	18.1%	149,896	-6.7%
Jun-20	32	-18%	76	12%	0.42	308	-16%	9.63	113	92.5%	137,500	-11.3%	154,547	-6.0%
Jul-20	35	46%	72	6%	0.49	304	-16%	8.69	97	93.6%	130,000	-5.6%	137,059	-8.1%
Aug-20	41	46%	67	31%	0.61	302	-19%	7.37	102	94.6%	133,000	-17.5%	174,099	5.8%
Sep-20	31	35%	54	6%	0.57	301	-15%	9.71	82	93.0%	160,000	33.3%	180,787	33.6%
Oct-20	32	28%	43	-4%	0.74	287	-16%	8.97	105	91.1%	130,000	4.0%	144,528	5.1%
Nov-20	24	50%	37	16%	0.65	268	-20%	11.17	98	92.2%	132,500	0.8%	147,092	-26.7%
Dec-20	23	64%	21	11%	1.10	250	-21%	10.87	127	92.8%	140,000	80.6%	153,730	33.0%
2020	294	7%	551	-11%	0.53	300	-13%	12.24	115	93.0%	136,000	5.8%	151,664	1.9%
Jan-21	24	140%	41	28%	0.59	248	-23%	10.33	139	94.6%	166,000	12.5%	175,488	20.8%
Feb-21	38	322%	41	41%	0.93	230	-31%	6.05	115	92.9%	130,250	15.8%	144,071	40.4%
Mar-21	45	105%	63	125%	0.71	231	-27%	5.13	101	93.3%	160,000	43.8%	171,360	22.4%
Apr-21	54	391%	44	38%	1.23	210	-32%	3.89	101	95.0%	157,000	53.9%	176,641	42.9%
May-21	38	58%	64	7%	0.59	219	-27%	5.76	89	96.7%	194,000	27.6%	220,968	47.4%
Jun-21	28	-13%	67	-12%	0.42	239	-22%	8.54	86	94.6%	164,500	19.6%	167,039	8.1%
Jul-21	43	23%	56	-22%	0.77	230	-24%	5.35	81	94.2%	150,000	15.4%	165,886	21.0%
Aug-21	24	-41%	48	-28%	0.50	229	-24%	9.54	104	95.2%	153,500	15.4%	157,625	-9.5%
Sep-21	27	-13%	24	-56%	1.13	216	-28%	8.00	112	94.3%	122,000	-23.8%	130,759	-27.7%
Oct-21	24	-25%	40	-7%	0.60	210	-27%	8.75	91	94.8%	158,000	21.5%	181,506	25.6%
Nov-21	29	21%	20	-46%	1.45	186	-31%	6.41	92	90.5%	108,500	-18.1%	169,747	15.4%
Dec-21	17	-26%	15	-29%	1.13	171	-32%	10.06	122	94.3%	145,000	3.6%	163,859	6.6%
2021	391	33%	523	-5%	0.75	218	-27%	6.70	101	94.3%	152,500	12.1%	170,131	12.2%
Jan-22	21	-13%	25	-39%	0.84	168	-32%	8.00	91	98.1%	147,000	-11.4%	172,362	-1.8%
Feb-22	23	-39%	36	-12%	0.64	171	-26%	7.43	73	94.8%	161,000	23.6%	161,837	12.3%
Mar-22	25	-44%	34	-46%	0.74	160	-31%	6.40	128	95.8%	180,000	12.5%	240,780	40.5%
Apr-22	25	-54%	56	27%	0.45	178	-15%	7.12	108	95.5%	153,500	-2.2%	183,800	4.1%
May-22	37	-3%	63	-2%	0.59	194	-11%	5.24	98	95.9%	163,500	-15.7%	180,059	-18.5%
Jun-22	31	11%	65	-3%	0.48	213	-11%	6.87	91	93.8%	163,000	-0.9%	173,429	3.8%
Jul-22	37	-14%	48	-14%	0.77	211	-8%	5.70	71	94.3%	164,900	9.9%	170,551	2.8%
Aug-22	33	38%	51	6%	0.65	209	-9%	6.33	73	93.1%	130,000	-15.3%	134,061	-14.9%
Sep-22	28	4%	46	92%	0.61	212	-2%	7.57	64	93.1%	124,000	1.6%	141,461	8.2%
Oct-22	44	83%	39	-3%	1.13	192	-9%	4.36	73	93.4%	163,250	3.3%	191,705	5.6%
Nov-22	21	-28%	31	55%	0.68	183	-2%	8.71	94	92.9%	126,500	16.6%	154,086	-9.2%
Dec-22	11	-35%	13	-13%	0.85	173	1%	15.73	90	91.0%	147,000	1.4%	194,659	18.8%
2022	336	-14%	507	-3%	0.66	189	-14%	6.74	86	94.4%	154,250	1.1%	174,114	2.3%
Jan-23	11	-48%	25	0%	0.44	175	4%	15.91	95	92.9%	83,500	-43.2%	142,677	-17.2%
Feb-23	16	-30%	18	-50%	0.89	166	-3%	10.38	92	92.7%	166,250	3.3%	185,563	14.7%
Mar-23	18	-28%	40	18%	0.45	175	9%	9.72	112	92.9%	157,250	-12.6%	165,194	-31.4%
Apr-23	27	8%	49	-13%	0.55	180	1%	6.67	93	93.2%	183,000	19.2%	176,370	-4.0%
May-23	25	-32%	62	-2%	0.40	200	3%	8.00	76	95.5%	155,000	-5.2%	164,606	-8.6%
Jun-23	29	-6%	57	-12%	0.51	215	1%	7.41	62	94.6%	175,000	7.4%	191,155	10.2%
Jul-23	37	0%	65	35%	0.57	220	4%	5.95	77	93.9%	165,000	0.1%	176,295	3.4%
Aug-23	45	36%	50	-2%	0.90	200	-4%	4.44	73	94.7%	177,000	36.2%	186,720	39.3%
Sep-23	33	18%	50	9%	0.66	192	-9%	5.82	79	93.2%	145,000	16.9%	157,242	11.2%
Oct-23	27	-39%	27	-31%	1.00	171	-11%	6.33	90	93.0%	161,000	-1.4%	173,800	-9.3%
Nov-23	16	-24%	24	-23%	0.67	158	-14%	9.88	112	91.8%	117,500	-7.1%	134,344	-12.8%
Dec-23														
2023	284	-13%	467	-5%	0.61	187	-2%	7.23	83	93.8%	160,000	3.2%	172,144	-0.7%

Monthly Sales Comparison



SALES

61

5.2% ↑ Y/Y 0.4% ↓ YTD
10-year average spread

7.3% ↓ 8.0% ↑

NEW LISTINGS

83

13.7% ↑ Y/Y 6.3% ↓ YTD
10-year average spread

23.8% ↓ 22.9% ↓

INVENTORY

383

19.7% ↓ Y/Y Monthly trend* →
10-year average spread

45.7% ↓ 42.1% ↓

MONTHS OF SUPPLY

6.28

23.7% ↓ Y/Y Monthly trend* →
10-year average spread

45.0% ↓ 48.6% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

\$ 214,907

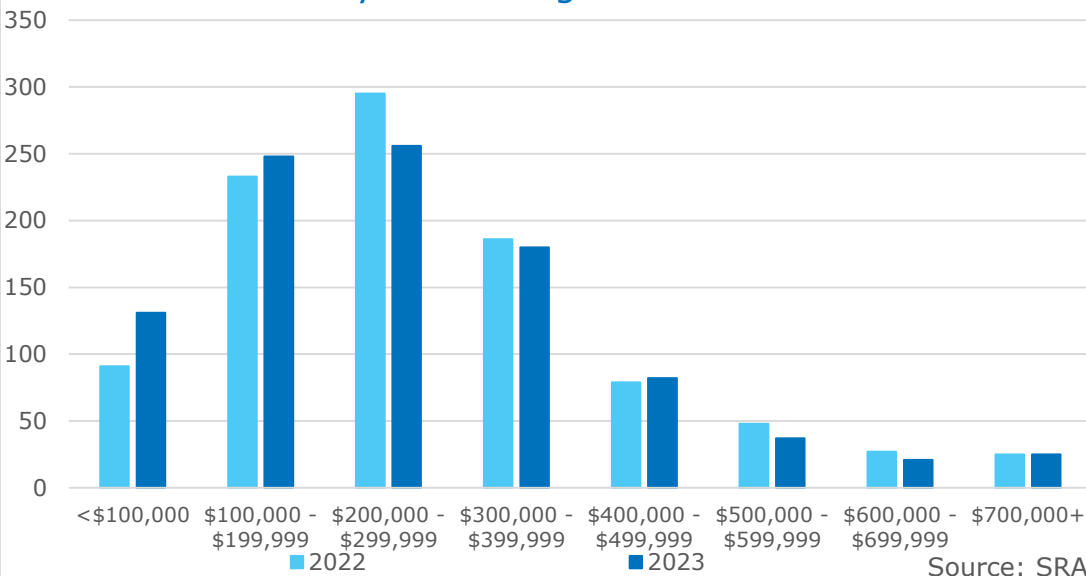
↓ **27.5%** Y/Y



Monthly trend*

Residential Sales by Price Range

YTD-NOV



Source: SRA

November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	48	4%	59	23%	260	-17%	5.42	-20%	78	\$215,238	-18%
Semi-Detached	0	-	1	0%	3	0%	-	-	-	-	-
Row/Townhouse	1	-	1	-75%	6	-45%	6.00	-	45	\$274,900	-
Apartment	4	300%	6	100%	34	-39%	8.50	-85%	72	\$150,750	44%
Acreage	5	-55%	14	0%	64	-19%	12.80	78%	105	\$365,000	-19%
Mobile	3	-	1	0%	9	13%	3.00	-	184	\$25,000	-
Mutli-Family	0	-	1	-50%	7	0%	-	-	-	-	-
Total Residential	61	5%	83	14%	383	-20%	6.28	-24%	85	\$214,907	-27%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	66	-7%	109	-24%	706	-46%	11.41	-45%	90	\$240,434	-11%

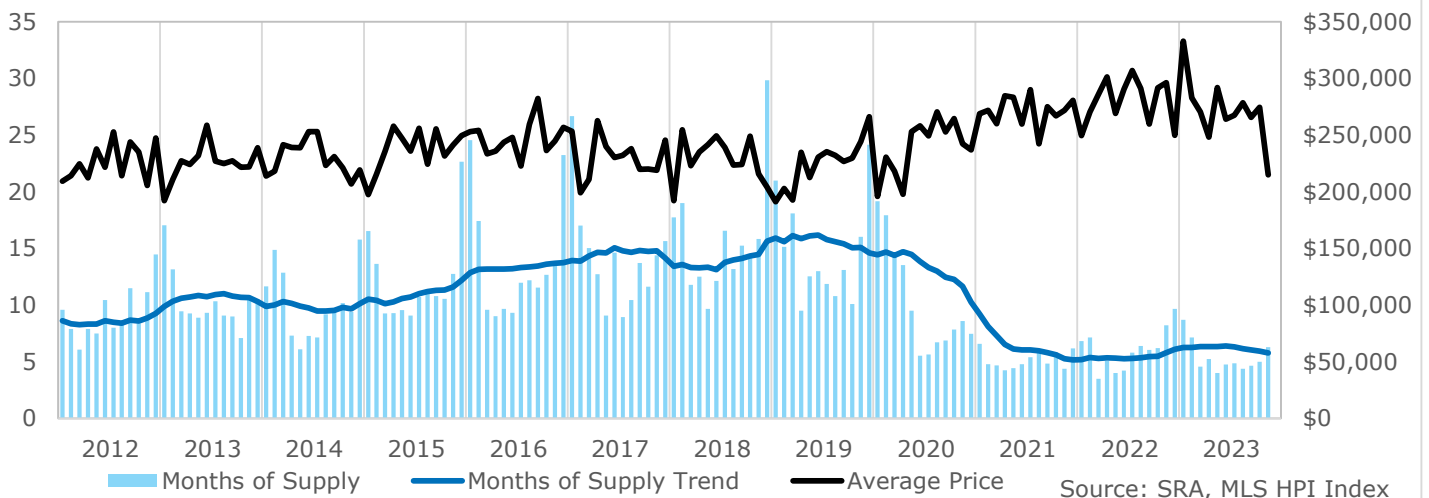
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	732	0%	1,103	-5%	317	-5%	4.76	-5%	72	\$253,084	-5%
Semi-Detached	2	-60%	4	-56%	2	14%	12.50	184%	51	\$255,000	7%
Row/Townhouse	26	-26%	35	-24%	8	-33%	3.54	-10%	62	\$311,765	22%
Apartment	74	25%	98	-10%	43	-17%	6.45	-34%	117	\$191,143	-2%
Acreage	128	-5%	229	-5%	68	-3%	5.84	2%	72	\$432,308	-3%
Mobile	13	44%	25	32%	9	16%	7.77	-20%	120	\$60,569	-25%
Mutli-Family	5	-17%	12	-25%	7	-9%	14.60	10%	146	\$347,080	49%
Total Residential	980	0%	1,506	-6%	454	-6%	5.10	-6%	76	\$271,302	-4%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	907	8%	1,953	-23%	785	-42%	9.92	-49%	84	\$243,679	11%

Residential Months of Supply and Price



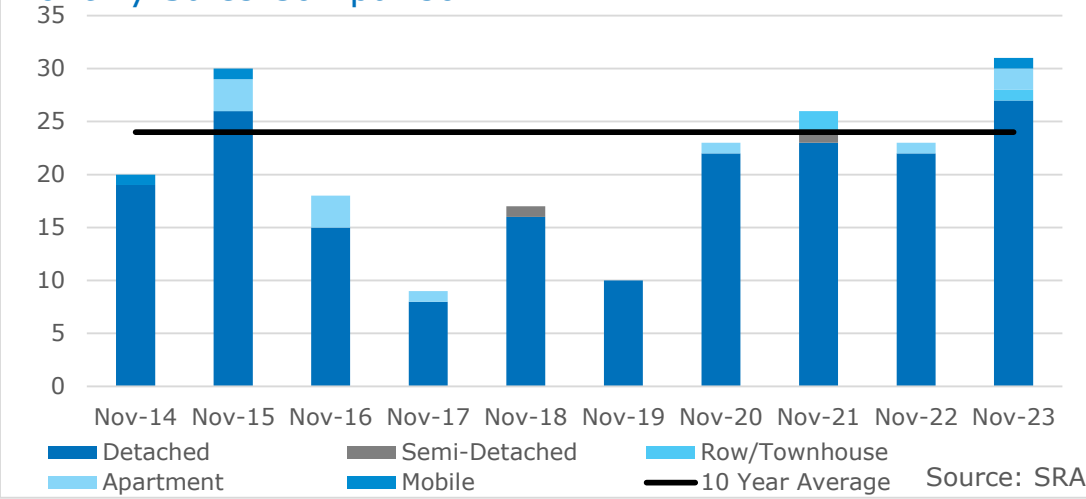
CENSUS DIVISION 15														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	39	-34%	145	-8%	0.27	665	17%	17.05	75	94.9%	175,000	-7.9%	192,127	-8.2%
Feb-13	54	-30%	155	-3%	0.35	710	17%	13.15	85	95.8%	190,500	-4.8%	210,860	-1.6%
Mar-13	81	-26%	192	-4%	0.42	765	16%	9.44	79	96.0%	224,000	1.8%	227,409	1.2%
Apr-13	90	-4%	223	-6%	0.40	833	12%	9.26	84	95.5%	227,500	6.4%	223,961	5.5%
May-13	104	-2%	267	10%	0.39	924	16%	8.88	76	96.2%	228,750	-1.1%	231,811	-2.4%
Jun-13	102	29%	233	28%	0.44	949	15%	9.30	81	96.3%	235,000	13.0%	258,649	16.7%
Jul-13	96	-6%	230	27%	0.42	992	21%	10.33	71	95.5%	209,000	-11.1%	226,973	-10.2%
Aug-13	105	2%	198	-9%	0.53	953	12%	9.08	68	94.7%	213,000	-0.9%	224,905	5.1%
Sep-13	99	36%	180	17%	0.55	891	6%	9.00	86	95.4%	225,000	9.8%	227,380	-6.7%
Oct-13	113	24%	158	17%	0.72	801	5%	7.09	83	95.5%	222,500	1.1%	221,693	-5.7%
Nov-13	68	1%	107	-10%	0.64	733	-2%	10.78	73	95.6%	210,000	10.5%	222,035	8.0%
Dec-13	60	36%	75	60%	0.80	630	-1%	10.50	87	95.6%	227,500	-4.2%	238,919	-3.4%
2013	1,011	1%	2,163	6%	0.47	821	11%	9.74	79	95.6%	220,750	1.8%	227,840	0.5%
Jan-14	52	33%	116	-20%	0.45	606	-9%	11.65	115	95.0%	194,950	11.4%	213,840	11.3%
Feb-14	44	-19%	142	-8%	0.31	654	-8%	14.86	101	94.9%	199,000	4.5%	218,214	3.5%
Mar-14	56	-31%	178	-7%	0.31	720	-6%	12.86	90	95.8%	236,000	5.4%	241,393	6.1%
Apr-14	107	19%	246	10%	0.43	783	-6%	7.32	95	95.3%	211,000	-7.3%	239,221	6.8%
May-14	141	36%	296	11%	0.48	860	-7%	6.10	67	95.8%	220,000	-3.8%	238,847	3.0%
Jun-14	119	17%	224	-4%	0.53	866	-9%	7.28	71	96.1%	234,000	-0.4%	253,170	-2.1%
Jul-14	123	28%	232	1%	0.53	880	-11%	7.15	75	95.2%	240,000	14.8%	253,147	11.5%
Aug-14	98	-7%	212	7%	0.46	899	-6%	9.17	63	95.4%	213,500	0.2%	223,238	-0.7%
Sep-14	91	-8%	202	12%	0.45	879	-1%	9.66	72	95.6%	212,000	-5.8%	230,915	1.6%
Oct-14	80	-29%	172	9%	0.47	813	1%	10.16	81	95.0%	217,500	-2.2%	221,115	-0.3%
Nov-14	76	12%	117	9%	0.65	714	-3%	9.39	84	94.3%	196,000	-6.7%	206,965	-6.8%
Dec-14	40	-33%	72	-4%	0.56	631	0%	15.78	87	95.8%	208,950	-8.2%	219,215	-8.2%
2014	1,027	2%	2,209	2%	0.46	775	-5%	9.06	80	95.4%	220,000	-0.3%	233,550	2.5%
Jan-15	39	-25%	130	12%	0.30	645	6%	16.54	108	93.8%	160,000	-17.9%	197,562	-7.6%
Feb-15	51	16%	157	11%	0.32	695	6%	13.63	105	95.1%	172,000	-13.4%	215,418	-1.3%
Mar-15	82	46%	215	21%	0.38	759	5%	9.26	99	96.3%	234,000	-0.8%	235,639	-2.4%
Apr-15	94	-12%	293	19%	0.32	873	11%	9.29	81	95.7%	229,500	8.8%	257,783	7.8%
May-15	102	-28%	278	-6%	0.37	975	13%	9.56	73	95.3%	221,000	0.5%	247,084	3.4%
Jun-15	112	-6%	251	12%	0.45	1,016	17%	9.07	75	94.7%	219,000	-6.4%	235,811	-6.9%
Jul-15	95	-23%	197	-15%	0.48	1,017	16%	10.71	84	95.0%	240,000	0.0%	256,042	1.1%
Aug-15	88	-10%	165	-22%	0.53	1,000	11%	11.36	91	95.0%	210,000	-1.6%	224,272	0.5%
Sep-15	86	-5%	167	-17%	0.51	927	5%	10.78	88	96.1%	241,250	13.8%	255,540	10.7%
Oct-15	80	0%	176	2%	0.45	845	4%	10.56	83	95.2%	225,000	3.4%	231,470	4.7%
Nov-15	62	-18%	127	9%	0.49	791	11%	12.76	88	95.5%	225,000	14.8%	241,114	16.5%
Dec-15	32	-20%	90	25%	0.36	725	15%	22.66	100	95.6%	241,750	15.7%	249,449	13.8%
2015	923	-10%	2,246	2%	0.41	856	10%	11.12	87	95.3%	222,500	1.1%	239,809	2.7%
Jan-16	31	-21%	134	3%	0.23	761	18%	24.55	85	95.3%	240,187	50.1%	252,954	28.0%
Feb-16	46	-10%	164	4%	0.28	801	15%	17.41	91	94.9%	226,500	31.7%	254,223	18.0%
Mar-16	87	6%	216	0%	0.40	834	10%	9.59	97	94.9%	218,000	-6.8%	233,464	-0.9%
Apr-16	102	9%	274	-6%	0.37	920	5%	9.02	99	95.2%	220,000	-4.1%	235,905	-8.5%
May-16	105	3%	307	10%	0.34	1,016	4%	9.68	80	95.3%	225,000	1.8%	243,549	-1.4%
Jun-16	111	-1%	252	0%	0.44	1,033	2%	9.31	68	95.3%	230,000	5.0%	247,827	5.1%
Jul-16	86	-9%	195	-1%	0.44	1,030	1%	11.98	67	95.1%	213,450	-11.1%	222,649	-13.0%
Aug-16	85	-3%	202	22%	0.42	1,037	4%	12.20	77	95.6%	225,000	7.1%	259,529	15.7%
Sep-16	84	-2%	174	4%	0.48	969	5%	11.54	95	94.9%	232,750	-3.5%	282,310	10.5%
Oct-16	70	-13%	139	-21%	0.50	887	5%	12.67	90	94.2%	213,500	-5.1%	236,334	2.1%
Nov-16	61	-2%	141	11%	0.43	840	6%	13.77	85	94.2%	205,000	-8.9%	244,830	1.5%
Dec-16	33	3%	76	-16%	0.43	767	6%	23.24	90	93.8%	230,000	-4.9%	256,876	3.0%
2016	901	-2%	2,274	1%	0.40	908	6%	12.09	84	95.0%	223,000	0.2%	246,246	2.7%
Jan-17	30	-3%	133	-1%	0.23	800	5%	26.67	129	94.2%	217,000	-9.7%	253,261	0.1%
Feb-17	48	4%	148	-10%	0.32	817	2%	17.02	112	92.9%	186,250	-17.8%	199,053	-21.7%
Mar-17	57	-34%	199	-8%	0.29	856	3%	15.02	116	94.7%	199,900	-8.3%	210,940	-9.6%
Apr-17	71	-30%	234	-15%	0.30	903	-2%	12.72	96	94.9%	240,000	9.1%	262,562	11.3%
May-17	107	2%	279	-9%	0.38	970	-5%	9.07	89	95.4%	222,500	-1.1%	239,899	-1.5%
Jun-17	72	-35%	274	9%	0.26	1,054	2%	14.64	82	94.3%	189,000	-17.8%	230,299	-7.1%
Jul-17	115	34%	195	0%	0.59	1,029	0%	8.95	76	93.5%	211,000	-1.1%	232,112	4.3%
Aug-17	97	14%	187	-7%	0.52	1,012	-2%	10.43	88	94.2%	207,500	-7.8%	237,958	-8.3%
Sep-17	71	-15%	160	-8%	0.44	973	0%	13.70	84	93.7%	190,000	-18.4%	219,870	-22.1%
Oct-17	75	7%	148	6%	0.51	872	-2%	11.63	98	93.7%	216,540	1.4%	220,079	-6.9%
Nov-17	57	-7%	131	-7%	0.44	820	-2%	14.39	104	94.6%	210,000	2.4%	219,079	-10.5%
Dec-17	46	39%	73	-4%	0.63	720	-6%	15.65	100	93.5%	219,750	-4.5%	245,465	-4.4%
2017	846	-6%	2,161	-5%	0.39	902	-1%	12.80	94	94.2%	212,000	-4.9%	231,370	-6.0%
Jan-18	41	37%	123	-8%	0.33	727	-9%	17.73	102	93.7%	175,000	-19.4%	192,256	-24.1%
Feb-18	40	-17%	133	-10%	0.30	760	-7%	19.00	121	94.4%	225,500	21.1%	254,730	28.0%
Mar-18	67	18%	162	-19%	0.41	789	-8%	11.78	131	94.4%	200,000	0.1%	223,006	5.7%
Apr-18	66	-7%	191	-18%	0.35	826	-9%	12.52	104	94.6%	219,950	-8.4%	235,154	-10.4%
May-18	97	-9%	306	10%	0.32	938	-3%	9.67	90	94.4%	215,000	-3.4%	241,397	0.6%
Jun-18	81	13%	224	-18%	0.36	982	-7%	12.12	64	95.0%	245,000	29.6%	249,377	8.3%
Jul-18	62	-46%	185	-5%	0.34	1,027	0%	16.56	77	93.9%	207,500	-1.7%	239,168	3.0%
Aug-18	78	-20%	185	-1%	0.42	1,028	2%	13.18	88	93.1%	200,500	-3.4%	223,420	-6.1%
Sep-18	64	-10%	142	-11%	0.45	976	0%	15.25	99	94.3%	215,000	13.2%	224,113	1.9%
Oct-18	64	-15%	135	-9%	0.47	911	4%	14.23	88	94.4%	236,000	9.0%	249,141	13.2%
Nov-18	53	-7%	103	-21%	0.51	839	2%	15.83	122	92.9%	224,000	6.7%	215,808	-1.5%
Dec-18	25	-46%	61	-16%	0.41	746	4%	29.84	112	94.1%	205,000	-6.7%	204,004	-16.9%
2018	738	-13%	1,950	-10%	0.38	879	-3%	14.29	97	94.2%	216,000	1.9%	232,018	0.3%

CENSUS DIVISION 15														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	36	-12%	141	15%	0.26	755	4%	20.97	123	92.4%	143,500	-18.0%	191,203	-0.5%
Feb-19	48	20%	90	-32%	0.53	727	-4%	15.15	113	92.8%	185,000	-18.0%	202,849	-20.4%
Mar-19	44	-34%	168	4%	0.26	796	1%	18.09	129	92.7%	190,000	-5.0%	192,552	-13.7%
Apr-19	88	33%	229	20%	0.38	836	1%	9.50	85	94.6%	215,000	-2.3%	234,922	-0.1%
May-19	75	-23%	269	-12%	0.28	941	0%	12.55	90	93.4%	210,000	-2.3%	212,471	-12.0%
Jun-19	75	-7%	206	-8%	0.36	974	-1%	12.99	76	94.6%	230,000	-6.1%	230,444	-7.6%
Jul-19	83	34%	184	-1%	0.45	984	-4%	11.86	97	94.5%	220,000	6.0%	235,366	-1.6%
Aug-19	88	13%	163	-12%	0.54	950	-8%	10.80	86	94.7%	234,000	16.7%	232,035	3.9%
Sep-19	70	9%	157	11%	0.45	916	-6%	13.09	98	94.1%	217,500	1.2%	226,862	1.2%
Oct-19	81	27%	120	-11%	0.68	817	-10%	10.09	92	93.8%	225,000	-4.7%	229,715	-7.8%
Nov-19	49	-8%	106	3%	0.46	785	-6%	16.02	101	93.9%	220,000	-1.8%	244,138	13.1%
Dec-19	28	12%	66	8%	0.42	676	-9%	24.14	87	95.4%	220,000	7.3%	266,175	30.5%
2019	765	4%	1,899	-3%	0.40	846	-4%	13.28	95	94.1%	215,000	-0.5%	225,937	-2.6%
Jan-20	36	0%	114	-19%	0.32	690	-9%	19.17	105	93.8%	200,000	39.4%	195,949	2.5%
Feb-20	40	-17%	118	31%	0.34	717	-1%	17.93	114	93.9%	210,000	13.5%	230,475	13.6%
Mar-20	51	16%	158	-6%	0.32	736	-8%	14.43	106	93.9%	210,916	11.0%	218,174	13.3%
Apr-20	52	-41%	128	-44%	0.41	704	-16%	13.54	107	92.5%	220,000	2.3%	197,714	-15.8%
May-20	81	8%	259	-4%	0.31	769	-18%	9.49	83	93.7%	230,000	9.5%	252,980	19.1%
Jun-20	136	81%	221	7%	0.62	752	-23%	5.53	76	94.7%	240,000	4.3%	258,255	12.1%
Jul-20	139	67%	225	22%	0.62	783	-20%	5.63	78	95.8%	210,000	-4.5%	249,209	5.9%
Aug-20	114	30%	164	1%	0.70	764	-20%	6.70	89	96.4%	242,350	3.6%	270,349	16.5%
Sep-20	105	50%	147	-6%	0.71	722	-21%	6.88	89	95.1%	239,000	9.9%	252,744	11.4%
Oct-20	85	5%	139	16%	0.61	666	-18%	7.84	99	96.1%	250,000	11.1%	264,513	15.1%
Nov-20	70	43%	88	-17%	0.80	602	-23%	8.60	78	95.0%	240,000	9.1%	242,374	-0.7%
Dec-20	70	150%	83	26%	0.84	522	-23%	7.46	90	94.4%	191,500	-13.0%	236,866	-11.0%
2020	979	28%	1,844	-3%	0.53	702	-17%	8.61	89	94.9%	229,500	6.7%	246,500	9.1%
Jan-21	80	122%	130	14%	0.62	527	-24%	6.59	91	94.2%	243,750	21.9%	268,861	37.2%
Feb-21	104	160%	106	-10%	0.98	497	-31%	4.78	98	95.6%	257,500	22.6%	271,734	17.9%
Mar-21	119	133%	222	41%	0.54	555	-25%	4.66	88	96.0%	240,000	13.8%	259,977	19.2%
Apr-21	135	160%	212	66%	0.64	575	-18%	4.26	88	95.9%	245,000	11.4%	284,659	44.0%
May-21	133	64%	191	-26%	0.70	591	-23%	4.44	73	96.6%	262,500	14.1%	283,458	12.0%
Jun-21	126	-7%	198	-10%	0.64	602	-20%	4.78	71	96.1%	233,750	-2.6%	259,870	0.6%
Jul-21	117	-16%	186	-17%	0.63	633	-19%	5.41	68	95.5%	260,000	23.8%	290,184	16.4%
Aug-21	109	-4%	162	-1%	0.67	635	-17%	5.83	81	95.8%	248,000	2.3%	242,335	-10.4%
Sep-21	117	11%	131	-11%	0.89	567	-21%	4.85	65	95.6%	244,000	2.1%	274,906	8.8%
Oct-21	90	6%	136	-2%	0.66	525	-21%	5.83	80	95.3%	255,000	2.0%	266,993	0.9%
Nov-21	104	49%	96	9%	1.08	455	-24%	4.38	79	95.7%	250,000	4.2%	271,756	12.1%
Dec-21	62	-11%	69	-17%	0.90	383	-27%	6.18	80	96.3%	224,250	17.1%	280,729	18.5%
2021	1,296	32%	1,839	0%	0.70	545	-22%	5.05	80	95.8%	246,250	7.3%	271,455	10.1%
Jan-22	53	-34%	67	-48%	0.79	361	-31%	6.81	78	95.1%	217,000	-11.0%	249,546	-7.2%
Feb-22	53	-49%	92	-13%	0.58	378	-24%	7.13	103	94.2%	240,000	-6.8%	270,400	-0.5%
Mar-22	111	-7%	154	-31%	0.72	387	-30%	3.49	83	96.9%	245,000	2.1%	285,971	10.0%
Apr-22	85	-37%	169	-20%	0.50	432	-25%	5.08	59	97.6%	267,900	9.3%	301,366	5.9%
May-22	124	-7%	227	19%	0.55	498	-16%	4.02	61	97.6%	236,250	-10.0%	269,012	-5.1%
Jun-22	129	2%	230	16%	0.56	544	-10%	4.22	44	97.1%	270,000	15.5%	290,714	11.9%
Jul-22	96	-18%	156	-16%	0.62	556	-12%	5.79	46	96.7%	271,000	4.2%	306,883	5.8%
Aug-22	92	-16%	177	9%	0.52	588	-7%	6.39	53	96.7%	265,000	6.9%	291,235	20.2%
Sep-22	98	-16%	157	20%	0.62	592	4%	6.04	50	95.8%	233,500	-4.3%	259,823	-5.5%
Oct-22	85	-6%	105	-23%	0.81	527	0%	6.20	72	94.9%	245,000	-3.9%	291,729	9.3%
Nov-22	58	-44%	73	-24%	0.79	477	5%	8.22	81	94.6%	256,000	2.4%	296,237	9.0%
Dec-22	43	-31%	45	-35%	0.96	416	9%	9.67	82	94.7%	220,000	-1.9%	249,767	-11.0%
2022	1,027	-21%	1,652	-10%	0.62	480	-12%	5.60	64	96.3%	250,000	1.5%	282,582	4.1%
Jan-23	48	-9%	92	37%	0.52	417	16%	8.69	99	95.8%	311,300	43.5%	332,868	33.4%
Feb-23	60	13%	109	18%	0.55	429	13%	7.15	101	96.1%	227,500	-5.2%	282,774	4.6%
Mar-23	91	-18%	125	-19%	0.73	415	7%	4.56	91	95.3%	255,000	4.1%	270,547	-5.4%
Apr-23	86	1%	152	-10%	0.57	450	4%	5.23	94	95.5%	247,500	-7.6%	248,097	-17.7%
May-23	120	-3%	195	-14%	0.62	482	-3%	4.02	76	96.4%	272,500	15.3%	291,907	8.5%
Jun-23	105	-19%	190	-17%	0.55	499	-8%	4.75	64	96.4%	255,000	-5.6%	264,152	-9.1%
Jul-23	104	8%	158	1%	0.66	507	-9%	4.88	53	96.3%	247,000	-8.9%	267,457	-12.8%
Aug-23	118	28%	183	3%	0.64	518	-12%	4.39	63	95.6%	234,500	-11.5%	278,524	-4.4%
Sep-23	103	5%	127	-19%	0.81	480	-19%	4.66	70	96.5%	239,000	2.4%	265,659	2.2%
Oct-23	84	-1%	92	-12%	0.91	419	-20%	4.99	77	93.2%	210,225	-14.2%	274,492	-5.9%
Nov-23	61	5%	83	14%	0.73	383	-20%	6.28	85	94.5%	188,000	-26.6%	214,907	-27.5%
Dec-23														
2023	980	0%	1,506	-6%	0.65	454	-6%	5.10	76	95.7%	242,500	-3.0%	271,302	-4.5%

CENSUS DIVISION 15														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	35	-24%	98	-25%	0.36	498	12%	14.23	73	94.9%	175,000	-5.4%	194,169	-0.2%
Feb-13	45	-25%	119	-2%	0.38	526	12%	11.69	82	95.5%	175,000	-11.6%	196,390	-3.9%
Mar-13	67	-23%	152	-1%	0.44	572	12%	8.54	80	95.8%	224,000	14.9%	221,512	2.6%
Apr-13	65	-22%	170	-13%	0.38	625	9%	9.62	89	95.4%	219,000	4.3%	209,551	-0.4%
May-13	89	-2%	208	-1%	0.43	688	9%	7.73	75	96.3%	229,000	1.8%	232,063	1.9%
Jun-13	78	24%	172	20%	0.45	704	7%	9.03	80	96.6%	229,500	10.3%	252,507	18.0%
Jul-13	74	-19%	186	31%	0.40	753	18%	10.18	68	95.8%	207,250	-11.8%	221,965	-10.4%
Aug-13	89	1%	148	-16%	0.60	706	6%	7.93	67	94.6%	207,000	0.0%	214,988	3.1%
Sep-13	75	17%	133	14%	0.56	650	0%	8.67	82	95.3%	210,000	8.7%	214,090	-10.3%
Oct-13	90	20%	123	26%	0.73	583	-1%	6.48	82	95.5%	212,250	-3.1%	214,854	-4.6%
Nov-13	58	-3%	85	-11%	0.68	528	-8%	9.10	78	95.6%	215,000	16.2%	227,802	14.0%
Dec-13	47	34%	60	54%	0.78	454	-9%	9.66	82	96.1%	226,000	-2.6%	240,855	-1.0%
2013	812	-4%	1,654	2%	0.49	607	5%	8.97	78	95.6%	215,500	2.6%	221,589	0.8%
Jan-14	39	11%	91	-7%	0.43	450	-10%	11.54	102	95.0%	178,000	1.7%	201,956	4.0%
Feb-14	33	-27%	112	-6%	0.29	488	-7%	14.79	91	94.3%	203,000	16.0%	199,894	1.8%
Mar-14	44	-34%	142	-7%	0.31	544	-5%	12.36	84	95.4%	211,250	-5.7%	213,070	-3.8%
Apr-14	89	37%	187	10%	0.48	584	-7%	6.56	95	95.0%	210,000	-4.1%	216,494	3.3%
May-14	119	34%	242	16%	0.49	655	-5%	5.50	64	96.4%	214,900	-6.2%	234,789	1.2%
Jun-14	95	22%	181	5%	0.52	664	-6%	6.99	63	96.1%	230,000	0.2%	255,229	1.1%
Jul-14	99	34%	179	-4%	0.55	669	-11%	6.76	68	95.0%	235,000	13.4%	247,359	11.4%
Aug-14	79	-11%	169	14%	0.47	686	-3%	8.68	67	95.3%	210,000	1.4%	219,500	2.1%
Sep-14	73	-3%	142	7%	0.51	659	1%	9.03	72	95.7%	200,000	-4.8%	220,453	3.0%
Oct-14	63	-30%	128	4%	0.49	607	4%	9.63	78	95.3%	210,000	-1.1%	218,419	1.7%
Nov-14	59	2%	95	12%	0.62	532	1%	9.02	80	94.2%	177,000	-17.7%	189,853	-16.7%
Dec-14	34	-28%	43	-28%	0.79	461	2%	13.56	92	95.1%	212,950	-5.8%	222,841	-7.5%
2014	826	2%	1,711	3%	0.48	583	-4%	8.47	76	95.4%	215,000	-0.2%	224,895	1.5%
Jan-15	30	-23%	97	7%	0.31	474	5%	15.80	106	93.8%	164,500	-7.6%	197,080	-2.4%
Feb-15	35	6%	116	4%	0.30	508	4%	14.51	113	94.6%	170,000	-1.6%	193,023	-3.4%
Mar-15	63	43%	169	19%	0.37	562	3%	8.92	89	96.3%	230,000	8.9%	228,588	7.3%
Apr-15	76	-15%	233	25%	0.33	659	13%	8.67	78	96.1%	233,750	11.3%	252,733	16.7%
May-15	88	-26%	222	-8%	0.40	738	13%	8.39	76	95.2%	221,000	-2.8%	245,116	4.4%
Jun-15	89	-6%	185	2%	0.48	758	14%	8.52	72	94.6%	208,000	-9.6%	221,863	-13.1%
Jul-15	81	-18%	139	-22%	0.58	742	11%	9.16	81	95.1%	235,000	0.0%	243,654	-1.5%
Aug-15	69	-13%	128	-24%	0.54	735	7%	10.65	87	94.6%	210,000	0.0%	218,785	-0.3%
Sep-15	66	-10%	116	-18%	0.57	679	3%	10.29	80	95.7%	225,000	12.5%	237,412	7.7%
Oct-15	63	0%	134	5%	0.47	621	2%	9.86	84	95.4%	230,000	9.5%	236,105	8.1%
Nov-15	48	-19%	87	-8%	0.55	576	8%	12.00	91	94.9%	219,700	24.1%	228,285	20.2%
Dec-15	24	-29%	58	35%	0.41	532	15%	22.17	119	95.0%	245,750	15.4%	240,733	8.0%
2015	732	-11%	1,684	-2%	0.43	632	8%	10.36	85	95.2%	218,750	1.7%	231,836	3.1%
Jan-16	23	-23%	93	-4%	0.25	549	16%	23.87	92	94.8%	227,500	38.3%	234,699	19.1%
Feb-16	33	-6%	124	7%	0.27	578	14%	17.52	89	95.3%	247,500	45.6%	260,123	34.8%
Mar-16	75	19%	167	-1%	0.45	605	8%	8.07	98	94.9%	210,100	-8.7%	225,391	-1.4%
Apr-16	82	8%	210	-10%	0.39	668	1%	8.15	88	95.0%	220,000	-5.9%	231,404	-8.4%
May-16	83	-6%	221	0%	0.38	727	-1%	8.76	75	95.0%	220,000	-0.5%	233,895	-4.6%
Jun-16	87	-2%	184	-1%	0.47	736	-3%	8.46	64	95.0%	230,000	10.6%	244,000	10.0%
Jul-16	65	-20%	140	1%	0.46	739	0%	11.37	68	94.7%	189,000	-19.6%	203,662	-16.4%
Aug-16	71	3%	155	21%	0.46	741	1%	10.44	75	95.8%	220,000	4.8%	254,445	16.3%
Sep-16	66	0%	127	9%	0.52	695	2%	10.53	97	94.8%	231,250	2.8%	270,177	13.8%
Oct-16	60	-5%	112	-16%	0.54	642	3%	10.70	89	94.0%	210,000	-8.7%	215,382	-8.8%
Nov-16	50	4%	102	17%	0.49	603	5%	12.06	79	94.1%	203,750	-7.3%	240,672	5.4%
Dec-16	25	4%	61	5%	0.41	551	4%	22.04	88	93.2%	195,000	-20.7%	220,436	-8.4%
2016	720	-2%	1,696	1%	0.42	653	3%	10.88	82	94.9%	220,000	0.6%	236,258	1.9%
Jan-17	22	-4%	96	3%	0.23	577	5%	26.23	136	94.1%	212,000	-6.8%	230,025	-2.0%
Feb-17	36	9%	110	-11%	0.33	600	4%	16.67	98	93.1%	188,750	-23.7%	201,807	-22.4%
Mar-17	49	-35%	158	-5%	0.31	628	4%	12.82	106	95.1%	199,900	-4.9%	205,345	-8.9%
Apr-17	47	-43%	176	-16%	0.27	673	1%	14.32	78	95.7%	239,900	9.0%	248,247	7.3%
May-17	84	1%	210	-5%	0.40	717	-1%	8.54	78	95.2%	219,950	0.0%	232,171	-0.7%
Jun-17	62	-29%	202	10%	0.31	766	4%	12.35	84	93.9%	189,000	-17.8%	220,720	-9.5%
Jul-17	88	35%	151	8%	0.58	753	2%	8.56	76	93.2%	210,500	11.4%	223,276	9.6%
Aug-17	79	11%	136	-12%	0.58	738	0%	9.34	87	93.8%	193,000	-12.3%	237,849	-6.5%
Sep-17	55	-17%	113	-11%	0.49	689	-1%	12.53	84	93.6%	180,000	-22.2%	201,007	-25.6%
Oct-17	60	0%	113	1%	0.53	619	-4%	10.32	90	94.4%	215,770	2.7%	219,891	2.1%
Nov-17	46	-8%	100	-2%	0.46	582	-3%	12.65	96	94.0%	195,200	-4.2%	204,724	-14.9%
Dec-17	38	52%	54	-11%	0.70	511	-7%	13.45	94	93.6%	219,750	12.7%	236,011	7.1%
2017	666	-8%	1,619	-5%	0.41	654	0%	11.79	88	94.2%	208,500	-5.2%	222,695	-5.7%
Jan-18	33	50%	93	-3%	0.35	517	-10%	15.67	91	94.3%	179,000	-15.6%	192,409	-16.4%
Feb-18	32	-11%	99	-10%	0.32	537	-11%	16.78	126	93.8%	212,500	12.6%	231,669	14.8%
Mar-18	51	4%	119	-25%	0.43	557	-11%	10.92	142	94.2%	195,000	-2.5%	211,194	2.8%
Apr-18	52	11%	130	-26%	0.40	574	-15%	11.04	82	94.9%	213,250	-11.1%	212,178	-14.5%
May-18	81	-4%	230	10%	0.35	654	-9%	8.07	84	94.3%	213,500	-2.9%	236,125	1.7%
Jun-18	65	5%	166	-18%	0.39	680	-11%	10.46	61	95.1%	245,000	29.6%	237,058	7.4%
Jul-18	54	-39%	137	-9%	0.39	707	-6%	13.09	70	94.1%	182,500	-13.3%	222,556	-0.3%
Aug-18	55	-30%	137	1%	0.40	723	-2%	13.15	87	93.0%	202,000	4.7%	219,833	-7.6%
Sep-18	51	-7%	112	-1%	0.46	690	0%	13.53	94	93.7%	200,000	11.1%	203,930	1.5%
Oct-18	44	-27%	94	-17%	0.47	649	5%	14.75	89	93.6%	222,000	2.9%	238,441	8.4%
Nov-18	41	-11%	73	-27%	0.56	602	3%	14.68	112	93.6%	218,000	11.7%	208,545	1.9%
Dec-18	16	-58%	41	-24%	0.39	530	4%	33.13	98	94.6%	214,950	-2.2%	203,606	-13.7%
2018	575	-14%	1,431	-12%	0.40	618	-6%	12.90	92	94.1%	210,000	0.7%	220,714	-0.9%

CENSUS DIVISION 15														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	28	-15%	96	3%	0.29	533	3%	19.04	119	91.7%	141,000	-21.2%	175,814	-8.6%
Feb-19	37	16%	59	-40%	0.63	500	-7%	13.51	115	92.2%	185,000	-12.9%	209,682	-9.5%
Mar-19	28	-45%	131	10%	0.21	565	1%	20.18	114	93.2%	171,500	-12.1%	178,600	-15.4%
Apr-19	74	42%	167	28%	0.44	591	3%	7.99	91	94.2%	202,450	-5.1%	222,941	5.1%
May-19	61	-25%	200	-13%	0.31	669	2%	10.97	90	93.3%	210,000	-1.6%	210,060	-11.0%
Jun-19	55	-15%	148	-11%	0.37	696	2%	12.65	68	94.6%	215,000	-12.2%	224,025	-5.5%
Jul-19	60	11%	130	-5%	0.46	698	-1%	11.63	92	94.6%	211,500	15.9%	234,580	5.4%
Aug-19	68	24%	116	-15%	0.59	673	-7%	9.90	82	94.7%	215,000	6.4%	223,143	1.5%
Sep-19	58	14%	112	0%	0.52	642	-7%	11.07	97	93.9%	208,750	4.4%	215,203	5.5%
Oct-19	60	36%	88	-6%	0.68	572	-12%	9.53	86	93.4%	200,000	-9.9%	203,919	-14.5%
Nov-19	38	-7%	78	7%	0.49	548	-9%	14.42	103	93.9%	182,500	-16.3%	213,138	2.2%
Dec-19	24	50%	46	12%	0.52	477	-10%	19.88	72	95.3%	205,000	-4.6%	235,958	15.9%
2019	591	3%	1,371	-4%	0.43	597	-3%	12.12	92	93.9%	199,900	-4.8%	214,961	-2.6%
Jan-20	28	0%	75	-22%	0.37	476	-11%	17.00	93	93.2%	170,000	20.6%	177,100	0.7%
Feb-20	28	-24%	80	36%	0.35	488	-2%	17.43	116	93.1%	197,500	6.8%	207,357	-1.1%
Mar-20	35	25%	117	-11%	0.30	506	-10%	14.46	113	94.8%	187,000	9.0%	205,148	14.9%
Apr-20	39	-47%	88	-47%	0.44	483	-18%	12.38	113	92.4%	190,000	-6.1%	180,722	-18.9%
May-20	58	-5%	199	-1%	0.29	543	-19%	9.36	85	93.4%	202,500	-3.6%	237,708	13.2%
Jun-20	106	93%	164	11%	0.65	538	-23%	5.08	68	94.7%	239,950	11.6%	252,078	12.5%
Jul-20	109	82%	179	38%	0.61	568	-19%	5.21	75	95.0%	219,000	3.5%	240,663	2.6%
Aug-20	89	31%	123	6%	0.72	550	-18%	6.18	83	96.4%	237,500	10.5%	255,942	14.7%
Sep-20	71	22%	107	-4%	0.66	522	-19%	7.35	82	94.9%	200,000	-4.2%	236,821	10.0%
Oct-20	68	13%	100	14%	0.68	473	-17%	6.96	94	95.1%	239,750	19.9%	258,081	26.6%
Nov-20	52	37%	65	-17%	0.80	428	-22%	8.23	80	94.6%	235,000	28.8%	239,788	12.5%
Dec-20	50	108%	55	20%	0.91	365	-23%	7.30	78	94.4%	180,500	-12.0%	208,652	-11.6%
2020	733	24%	1,352	-1%	0.54	495	-17%	8.10	85	94.7%	220,000	10.1%	234,348	9.0%
Jan-21	59	111%	91	21%	0.65	364	-24%	6.17	89	93.0%	211,000	24.1%	253,156	42.9%
Feb-21	82	193%	78	-3%	1.05	338	-31%	4.12	93	95.5%	231,150	17.0%	251,428	21.3%
Mar-21	90	157%	163	39%	0.55	382	-25%	4.24	88	96.1%	239,500	28.1%	256,858	25.2%
Apr-21	102	162%	163	85%	0.63	402	-17%	3.94	80	96.0%	236,000	24.2%	271,758	50.4%
May-21	103	78%	135	-32%	0.76	402	-26%	3.90	74	96.5%	240,000	18.5%	260,753	9.7%
Jun-21	100	-6%	145	-12%	0.69	398	-26%	3.98	63	96.0%	223,950	-6.7%	238,195	-5.5%
Jul-21	85	-22%	146	-18%	0.58	436	-23%	5.13	56	95.8%	220,000	0.5%	270,155	12.3%
Aug-21	77	-13%	119	-3%	0.65	445	-19%	5.78	71	95.8%	242,500	2.1%	232,471	-9.2%
Sep-21	88	24%	89	-17%	0.99	389	-25%	4.42	62	95.3%	230,000	15.0%	262,448	10.8%
Oct-21	65	-4%	102	2%	0.64	367	-22%	5.65	78	95.7%	253,000	5.5%	258,485	0.2%
Nov-21	78	50%	73	12%	1.07	320	-25%	4.10	73	95.8%	240,000	2.1%	252,296	5.2%
Dec-21	50	0%	40	-27%	1.25	256	-30%	5.12	78	96.1%	217,125	20.3%	262,737	25.9%
2021	979	34%	1,344	-1%	0.73	375	-24%	4.60	75	95.7%	232,500	5.7%	256,020	9.2%
Jan-22	34	-42%	47	-48%	0.72	244	-33%	7.18	82	94.7%	195,000	-7.6%	206,526	-18.4%
Feb-22	38	-54%	69	-12%	0.55	259	-23%	6.82	80	95.4%	221,750	-4.1%	233,459	-7.1%
Mar-22	75	-17%	104	-36%	0.72	266	-30%	3.55	72	97.2%	237,500	-0.8%	272,371	6.0%
Apr-22	63	-38%	135	-17%	0.47	310	-23%	4.92	54	97.1%	252,500	7.0%	274,729	1.1%
May-22	98	-5%	168	24%	0.58	353	-12%	3.60	56	98.2%	222,000	-7.5%	254,972	-2.2%
Jun-22	99	-1%	160	10%	0.62	371	-7%	3.75	44	97.1%	261,000	16.5%	271,907	14.2%
Jul-22	68	-20%	117	-20%	0.58	382	-12%	5.62	43	96.8%	267,500	21.6%	281,474	4.2%
Aug-22	74	-4%	134	13%	0.55	403	-9%	5.45	51	96.7%	259,950	7.2%	282,869	21.7%
Sep-22	75	-15%	118	33%	0.64	414	6%	5.52	49	95.6%	228,000	-0.9%	246,491	-6.1%
Oct-22	65	0%	66	-35%	0.98	352	-4%	5.42	63	95.2%	245,000	-3.2%	292,312	13.1%
Nov-22	46	-41%	48	-34%	0.96	313	-2%	6.80	78	94.1%	235,000	-2.1%	263,660	4.5%
Dec-22	28	-44%	32	-20%	0.88	275	7%	9.82	87	92.9%	190,000	-12.5%	199,250	-24.2%
2022	763	-22%	1,198	-11%	0.64	329	-12%	5.17	59	96.4%	239,900	3.2%	263,174	2.8%
Jan-23	31	-9%	66	40%	0.47	280	15%	9.03	97	95.5%	308,100	58.0%	309,605	49.9%
Feb-23	43	13%	79	14%	0.54	293	13%	6.81	95	95.0%	215,000	-3.0%	262,024	12.2%
Mar-23	70	-7%	89	-14%	0.79	275	3%	3.93	82	95.6%	252,250	6.2%	259,198	-4.8%
Apr-23	63	0%	118	-13%	0.53	311	0%	4.94	96	95.3%	220,000	-12.9%	230,703	-16.0%
May-23	91	-7%	143	-15%	0.64	331	-6%	3.64	64	96.6%	254,850	14.8%	271,829	6.6%
Jun-23	73	-26%	140	-13%	0.52	359	-3%	4.92	60	96.6%	259,000	-0.8%	253,614	-6.7%
Jul-23	81	19%	118	1%	0.69	368	-4%	4.54	52	96.3%	249,000	-6.9%	261,343	-7.2%
Aug-23	89	20%	134	0%	0.66	373	-7%	4.19	60	95.4%	225,000	-13.4%	248,048	-12.3%
Sep-23	81	8%	96	-19%	0.84	343	-17%	4.23	66	96.2%	239,000	4.8%	260,682	5.8%
Oct-23	62	-5%	61	-8%	1.02	290	-18%	4.68	82	93.8%	187,500	-23.5%	222,131	-24.0%
Nov-23	48	4%	59	23%	0.81	260	-17%	5.42	78	94.9%	197,500	-16.0%	215,238	-18.4%
Dec-23														
2023	732	0%	1,103	-5%	0.66	317	-5%	4.76	72	95.7%	234,500	-2.3%	253,084	-4.7%

Monthly Sales Comparison



SALES

35

↑ 29.6% Y/Y ↑ 9.5% YTD
10-year average spread

45.8% ↑ 14.8% ↑

NEW LISTINGS

35

↑ 9.4% Y/Y ↓ 12.9% YTD
10-year average spread

21.9% ↓ 20.9% ↓

INVENTORY

187

↓ 18.0% Y/Y Monthly trend*
10-year average spread

36.4% ↓ 28.3% ↓

MONTHS OF SUPPLY

5.34

↓ 36.7% Y/Y Monthly trend*
10-year average spread

65.3% ↓ 41.1% ↓



TOTAL RESIDENTIAL AVERAGE PRICE

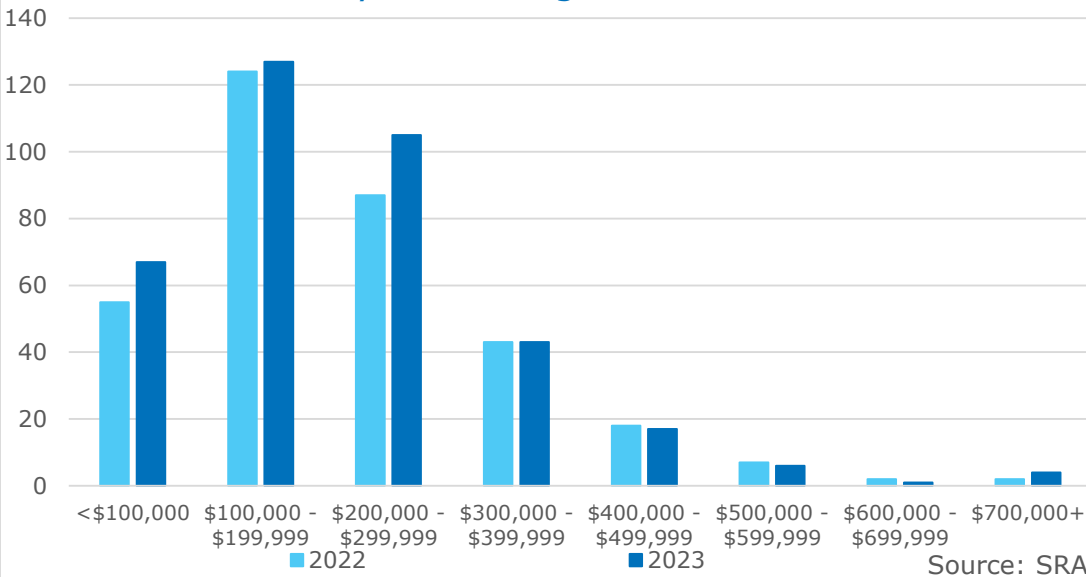
\$ 184,169

↓ 16.1% Y/Y



Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	27	23%	29	26%	145	-13%	5.37	-29%	91	\$182,185	-12%
Semi-Detached	0	-	0	-100%	1	-75%	-	-	-	-	-
Row/Townhouse	1	-	0	-100%	1	-83%	1.00	-	89	\$250,000	-
Apartment	2	100%	1	-50%	11	-15%	5.50	-58%	53	\$194,000	-14%
Acreage	3	50%	4	33%	25	-14%	8.33	-43%	67	\$219,633	-47%
Mobile	1	-	1	-	2	-33%	2.00	-	50	\$105,000	-
Mutli-Family	1	-50%	0	-100%	2	-67%	2.00	-33%	73	\$125,000	-24%
Total Residential	35	30%	35	9%	187	-18%	5.34	-37%	85	\$184,169	-16%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	24	46%	45	-22%	294	-36%	15.38	-65%	97	\$194,913	-6%

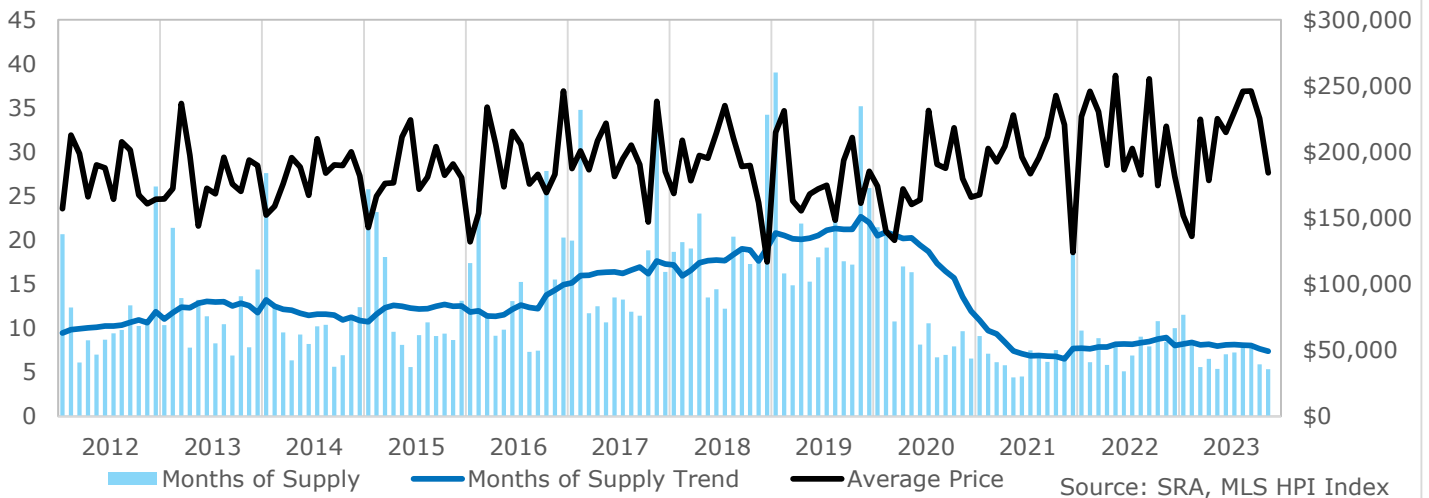
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	288	6%	471	-11%	163	-3%	6.24	-9%	83	\$193,290	-3%
Semi-Detached	3	0%	5	-44%	3	-8%	11.00	-8%	165	\$267,133	12%
Row/Townhouse	8	100%	8	-47%	4	-14%	5.25	-57%	81	\$239,250	21%
Apartment	18	50%	29	0%	14	13%	8.61	-25%	97	\$165,939	-11%
Acreage	45	18%	81	-8%	34	10%	8.24	-7%	102	\$334,831	0%
Mobile	4	100%	7	75%	2	-39%	5.00	-70%	73	\$227,125	258%
Mutli-Family	4	-50%	5	-75%	11	30%	30.25	160%	103	\$121,200	-42%
Total Residential	370	9%	606	-13%	231	0%	6.86	-9%	87	\$210,353	-2%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	322	15%	766	-21%	322	-28%	11.64	-41%	85	\$192,389	9%

Residential Months of Supply and Price



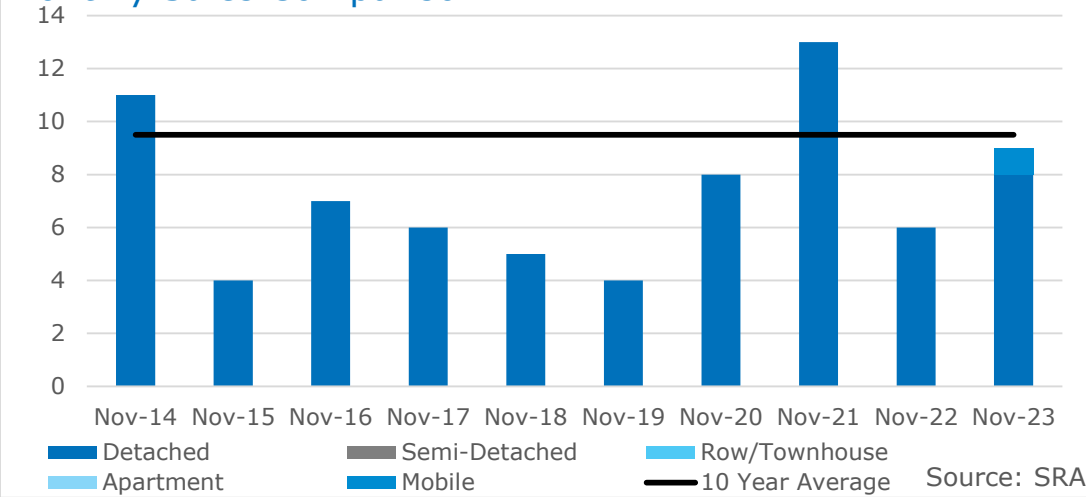
CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	25	178%	46	10%	0.54	259	39%	10.36	112	94.9%	153,500	5.9%	164,476	4.7%
Feb-13	13	-19%	47	2%	0.28	278	40%	21.38	80	94.8%	171,000	-27.5%	172,262	-19.1%
Mar-13	21	-38%	42	-33%	0.50	282	36%	13.43	98	93.4%	190,000	9.7%	236,614	19.1%
Apr-13	38	41%	92	30%	0.41	297	27%	7.82	86	95.0%	178,500	15.5%	197,487	18.9%
May-13	26	-30%	120	38%	0.22	344	32%	13.23	65	96.8%	117,100	-38.2%	144,004	-24.3%
Jun-13	32	-6%	101	-2%	0.32	363	23%	11.34	77	95.9%	157,700	-12.3%	172,409	-8.2%
Jul-13	43	30%	77	5%	0.56	356	14%	8.28	76	94.0%	170,000	3.0%	168,316	2.4%
Aug-13	33	6%	61	-6%	0.54	345	13%	10.45	89	96.1%	199,000	-5.2%	195,945	-5.7%
Sep-13	48	109%	70	27%	0.69	331	14%	6.90	72	94.0%	169,950	-9.6%	175,829	-12.7%
Oct-13	24	-17%	65	-22%	0.37	327	10%	13.63	68	94.0%	169,950	4.9%	170,167	1.6%
Nov-13	35	40%	37	-30%	0.95	274	0%	7.83	85	94.1%	172,000	-7.0%	193,909	20.6%
Dec-13	15	50%	35	52%	0.43	250	-4%	16.67	76	95.5%	180,000	5.9%	189,653	15.5%
2013	353	15%	793	4%	0.45	309	19%	10.50	81	94.8%	170,000	-2.9%	181,148	-1.3%
Jan-14	10	-60%	57	24%	0.18	276	7%	27.60	63	93.0%	165,000	7.5%	152,200	-7.5%
Feb-14	22	69%	50	6%	0.44	279	0%	12.68	82	95.5%	158,750	-7.2%	158,926	-7.7%
Mar-14	30	43%	59	40%	0.51	286	1%	9.53	89	94.5%	156,000	-17.9%	176,057	-25.6%
Apr-14	46	21%	88	-4%	0.52	293	-1%	6.37	81	95.2%	196,700	10.2%	195,846	-0.8%
May-14	36	38%	116	-3%	0.31	335	-3%	9.31	76	94.3%	192,250	64.2%	188,567	30.9%
Jun-14	39	22%	78	-23%	0.50	320	-12%	8.21	83	93.6%	148,000	-6.2%	167,144	-3.1%
Jul-14	33	-23%	86	12%	0.38	337	-5%	10.21	78	94.2%	188,000	10.6%	209,879	24.7%
Aug-14	35	6%	92	51%	0.38	364	6%	10.40	70	95.4%	182,450	-8.3%	184,084	-6.1%
Sep-14	57	19%	66	-6%	0.86	322	-3%	5.65	75	93.3%	180,000	5.9%	190,121	8.1%
Oct-14	41	71%	49	-25%	0.84	284	-13%	6.93	83	96.2%	195,000	14.7%	189,654	11.5%
Nov-14	22	-37%	33	-11%	0.67	251	-8%	11.41	96	93.2%	177,250	3.1%	199,991	3.1%
Dec-14	18	20%	19	-46%	0.95	223	-11%	12.39	73	95.0%	180,000	0.0%	181,878	-4.1%
2014	389	10%	793	0%	0.49	298	-4%	9.18	80	94.5%	180,000	5.9%	185,787	2.6%
Jan-15	9	-10%	36	-37%	0.25	232	-16%	25.78	106	90.6%	107,000	-35.2%	142,833	-6.2%
Feb-15	10	-55%	31	-38%	0.32	232	-17%	23.20	83	95.3%	176,750	11.3%	166,640	4.9%
Mar-15	15	-50%	74	25%	0.20	271	-5%	18.07	56	96.1%	175,000	12.2%	176,120	0.0%
Apr-15	32	-30%	93	6%	0.34	307	5%	9.59	106	93.3%	147,500	-25.0%	176,703	-9.8%
May-15	39	8%	101	-13%	0.39	316	-6%	8.10	57	96.8%	205,000	6.6%	211,323	12.1%
Jun-15	56	44%	92	18%	0.61	314	-2%	5.61	54	95.7%	208,750	41.0%	224,272	34.2%
Jul-15	36	9%	89	3%	0.40	332	-1%	9.22	82	93.6%	165,000	-12.2%	171,778	-18.2%
Aug-15	33	-6%	90	-2%	0.37	352	-3%	10.67	64	93.9%	162,500	-10.9%	181,133	-1.6%
Sep-15	38	-33%	84	27%	0.45	347	8%	9.13	66	94.2%	202,500	12.5%	203,926	7.3%
Oct-15	34	-17%	56	14%	0.61	319	12%	9.38	72	93.3%	168,950	-13.4%	182,474	-3.8%
Nov-15	34	55%	52	58%	0.65	295	18%	8.68	87	90.6%	168,950	-4.7%	190,976	-4.5%
Dec-15	20	11%	34	79%	0.59	262	17%	13.10	80	94.6%	174,250	-3.2%	180,670	-0.7%
2015	356	-8%	832	5%	0.43	298	0%	10.05	73	94.2%	177,800	-1.2%	191,771	3.2%
Jan-16	15	67%	38	6%	0.39	261	13%	17.40	98	92.3%	137,500	28.5%	131,940	-7.6%
Feb-16	11	10%	62	100%	0.18	272	17%	24.73	107	93.4%	156,000	-11.7%	153,773	-7.7%
Mar-16	28	87%	104	41%	0.27	315	16%	11.25	58	95.7%	190,000	8.6%	233,856	32.8%
Apr-16	38	19%	96	3%	0.40	348	13%	9.16	75	94.4%	190,000	28.8%	206,089	16.6%
May-16	39	0%	132	31%	0.30	384	22%	9.85	69	95.0%	165,000	-19.5%	173,736	-17.8%
Jun-16	30	-46%	86	-7%	0.35	392	25%	13.07	65	94.1%	198,750	-4.8%	215,529	-3.9%
Jul-16	26	-28%	76	-15%	0.34	397	20%	15.27	52	95.0%	206,000	24.8%	205,632	19.7%
Aug-16	54	64%	99	10%	0.55	396	13%	7.33	69	94.2%	169,000	4.0%	175,624	-3.0%
Sep-16	48	26%	72	-14%	0.67	358	3%	7.46	79	95.3%	160,000	-21.0%	183,019	-10.3%
Oct-16	12	-65%	54	-4%	0.22	334	5%	27.83	76	95.0%	179,000	5.9%	169,345	-7.2%
Nov-16	21	-38%	65	25%	0.32	326	11%	15.52	100	93.3%	170,000	0.6%	183,048	-4.2%
Dec-16	14	-30%	41	21%	0.34	284	8%	20.29	70	95.1%	255,000	46.3%	246,143	36.2%
2016	336	-6%	925	11%	0.36	339	14%	12.10	73	94.6%	170,000	-4.4%	191,157	-0.3%
Jan-17	15	0%	53	39%	0.28	299	15%	19.93	60	93.9%	212,500	54.5%	187,553	42.2%
Feb-17	9	-18%	62	0%	0.15	313	15%	34.78	66	94.1%	226,000	44.9%	200,778	30.6%
Mar-17	30	7%	99	-5%	0.30	351	11%	11.70	96	95.8%	185,000	-2.6%	186,620	-20.2%
Apr-17	30	-21%	95	-1%	0.32	375	8%	12.50	74	94.8%	182,450	-4.0%	208,390	1.1%
May-17	38	-3%	104	-21%	0.37	406	6%	10.68	71	95.6%	235,500	42.7%	221,632	27.6%
Jun-17	32	7%	113	31%	0.28	432	10%	13.50	83	93.3%	172,450	-13.2%	181,591	-15.7%
Jul-17	32	23%	69	-9%	0.46	424	7%	13.25	74	94.3%	205,000	-0.5%	194,888	-5.2%
Aug-17	36	-33%	84	-15%	0.43	427	8%	11.86	99	92.4%	192,500	13.9%	205,180	16.8%
Sep-17	35	-27%	68	-6%	0.51	400	12%	11.43	72	91.2%	167,250	4.5%	190,450	4.1%
Oct-17	20	67%	58	7%	0.34	377	13%	18.85	76	93.4%	134,000	-25.1%	147,100	-13.1%
Nov-17	11	-48%	54	-17%	0.20	360	10%	32.73	111	92.0%	170,000	0.0%	238,327	30.2%
Dec-17	20	43%	42	2%	0.48	328	15%	16.40	136	94.5%	213,568	-16.2%	185,167	-24.8%
2017	308	-8%	901	-3%	0.34	374	10%	14.58	84	93.8%	181,950	7.0%	195,646	2.3%
Jan-18	18	20%	60	13%	0.30	336	12%	18.67	82	93.3%	157,000	-26.1%	168,517	-10.2%
Feb-18	17	89%	51	-18%	0.33	336	7%	19.76	96	95.1%	183,200	-18.9%	208,818	4.0%
Mar-18	19	-37%	91	-8%	0.21	362	3%	19.05	69	92.0%	202,000	9.2%	178,237	-4.5%
Apr-18	17	-43%	88	-7%	0.19	391	4%	23.00	80	93.8%	183,000	0.3%	197,247	-5.3%
May-18	32	-16%	116	12%	0.28	432	6%	13.50	90	94.0%	185,000	-21.4%	195,273	-11.9%
Jun-18	31	-3%	99	-12%	0.31	447	3%	14.42	72	94.1%	221,000	28.2%	214,268	18.0%
Jul-18	38	19%	82	19%	0.46	464	9%	12.21	65	94.2%	217,500	6.1%	235,101	20.6%
Aug-18	22	-39%	66	-21%	0.33	449	5%	20.41	99	93.4%	184,000	-4.4%	210,750	2.7%
Sep-18	22	-37%	62	-9%	0.35	419	5%	19.05	103	93.6%	158,500	-5.2%	189,023	-0.7%
Oct-18	21	5%	51	-12%	0.41	363	-4%	17.29	77	92.3%	208,000	55.2%	189,667	28.9%
Nov-18	19	73%	43	-20%	0.44	339	-6%	17.84	108	90.4%	160,000	-5.9%	161,732	-32.1%
Dec-18	9	-55%	28	-33%	0.32	308	-6%	34.22	112	89.7%	85,000	-60.2%	116,844	-36.9%
2018	265	-14%	837	-7%	0.32	387	3%	17.53	85	93.4%	182,000	0.0%	196,416	0.4%

CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	8	-56%	54	-10%	0.15	312	-7%	39.00	180	95.2%	123,500	-21.3%	214,750	27.4%
Feb-19	19	12%	39	-24%	0.49	308	-8%	16.21	80	101.7%	200,000	9.2%	231,258	10.7%
Mar-19	22	16%	78	-14%	0.28	327	-10%	14.86	124	91.9%	131,500	-34.9%	163,170	-8.5%
Apr-19	17	0%	87	-1%	0.20	372	-5%	21.88	111	91.9%	150,000	-18.0%	155,488	-21.2%
May-19	27	-16%	109	-6%	0.25	413	-4%	15.30	115	94.2%	162,500	-12.2%	168,089	-13.9%
Jun-19	23	-26%	72	-27%	0.32	415	-7%	18.04	89	92.4%	175,000	-20.8%	172,113	-19.7%
Jul-19	22	-42%	70	-15%	0.31	421	-9%	19.14	86	91.1%	152,500	-29.9%	174,705	-25.7%
Aug-19	18	-18%	60	-9%	0.30	418	-7%	23.22	87	89.5%	122,350	-33.5%	148,267	-29.6%
Sep-19	23	5%	66	6%	0.35	405	-3%	17.61	112	93.1%	195,000	23.0%	193,609	2.4%
Oct-19	23	10%	67	31%	0.34	396	9%	17.22	118	93.1%	195,000	-6.3%	210,861	11.2%
Nov-19	11	-42%	51	19%	0.22	387	14%	35.18	88	91.3%	132,000	-17.5%	161,182	-0.3%
Dec-19	14	56%	28	0%	0.50	363	18%	25.93	84	93.7%	182,450	114.6%	185,343	58.6%
2019	227	-14%	781	-7%	0.29	378	-2%	19.99	104	93.4%	165,000	-9.3%	180,726	-8.0%
Jan-20	17	113%	52	-4%	0.33	365	17%	21.47	115	91.5%	160,000	29.6%	174,206	-18.9%
Feb-20	17	-11%	53	36%	0.32	360	17%	21.18	90	93.3%	125,000	-37.5%	139,806	-39.5%
Mar-20	33	50%	69	-12%	0.48	355	9%	10.76	153	91.4%	115,900	-11.9%	133,273	-18.3%
Apr-20	20	18%	50	-43%	0.40	340	-9%	17.00	122	92.0%	165,000	10.0%	171,945	10.6%
May-20	22	-19%	77	-29%	0.29	360	-13%	16.36	105	91.3%	152,500	-6.2%	160,336	-4.6%
Jun-20	43	87%	84	17%	0.51	351	-15%	8.16	107	91.2%	165,000	-5.7%	163,691	-4.9%
Jul-20	34	55%	81	16%	0.42	359	-15%	10.56	115	93.6%	197,500	29.5%	231,265	32.4%
Aug-20	49	172%	60	0%	0.82	329	-21%	6.71	72	94.6%	154,500	26.3%	190,697	28.6%
Sep-20	44	91%	51	-23%	0.86	307	-24%	6.98	107	93.3%	154,950	-20.5%	187,711	-3.0%
Oct-20	36	57%	50	-25%	0.72	286	-28%	7.94	108	92.5%	188,500	-3.3%	218,281	3.5%
Nov-20	28	155%	46	-10%	0.61	271	-30%	9.68	118	92.6%	171,500	29.9%	179,884	11.6%
Dec-20	34	143%	24	-14%	1.42	223	-39%	6.56	73	94.4%	167,450	-8.2%	165,759	-10.6%
2020	377	66%	697	-11%	0.54	326	-14%	10.36	105	92.8%	165,000	0.0%	179,677	-0.6%
Jan-21	25	47%	46	-12%	0.54	228	-38%	9.12	89	91.5%	150,000	-6.3%	167,660	-3.8%
Feb-21	31	82%	41	-23%	0.76	221	-39%	7.13	120	93.0%	162,000	29.6%	202,545	44.9%
Mar-21	40	21%	88	28%	0.45	246	-31%	6.15	96	95.1%	171,500	48.0%	192,562	44.5%
Apr-21	43	115%	77	54%	0.56	249	-27%	5.79	84	94.0%	190,000	15.2%	204,207	18.8%
May-21	51	132%	55	-29%	0.93	226	-37%	4.43	111	94.7%	195,000	27.9%	227,955	42.2%
Jun-21	53	23%	92	10%	0.58	240	-32%	4.53	63	95.4%	195,000	18.2%	196,132	19.8%
Jul-21	35	3%	74	-9%	0.47	262	-27%	7.49	65	94.9%	159,900	-19.0%	183,491	-20.7%
Aug-21	37	-24%	52	-13%	0.71	257	-22%	6.95	80	94.7%	185,000	19.7%	195,469	2.5%
Sep-21	40	-9%	57	12%	0.70	247	-20%	6.18	88	95.1%	176,000	13.6%	211,298	12.6%
Oct-21	30	-17%	41	-18%	0.73	226	-21%	7.53	96	92.5%	209,500	11.1%	242,680	11.2%
Nov-21	32	14%	35	-24%	0.91	207	-24%	6.47	95	94.8%	181,000	5.5%	220,603	22.6%
Dec-21	9	-74%	26	8%	0.35	185	-17%	20.56	121	91.9%	103,000	-38.5%	124,000	-25.2%
2021	426	13%	684	-2%	0.62	233	-28%	6.56	90	94.3%	177,000	7.3%	203,138	13.1%
Jan-22	18	-28%	35	-24%	0.51	175	-23%	9.72	92	94.1%	202,500	35.0%	226,689	35.2%
Feb-22	30	-3%	50	22%	0.60	184	-17%	6.13	88	95.4%	231,000	42.6%	245,836	21.4%
Mar-22	22	-45%	55	-38%	0.40	195	-21%	8.86	90	94.7%	216,500	26.2%	230,477	19.7%
Apr-22	36	-16%	74	-4%	0.49	210	-16%	5.83	76	95.3%	169,000	-11.1%	190,042	-6.9%
May-22	32	-37%	97	76%	0.33	254	12%	7.94	75	95.4%	228,500	17.2%	257,836	13.1%
Jun-22	49	-8%	80	-13%	0.61	250	4%	5.10	76	94.4%	165,000	-15.4%	186,504	-4.9%
Jul-22	37	6%	67	-9%	0.55	256	-2%	6.92	74	96.0%	162,000	1.3%	202,559	10.4%
Aug-22	29	-22%	63	21%	0.46	262	2%	9.03	78	91.3%	158,000	-14.6%	182,663	-6.6%
Sep-22	34	-15%	81	42%	0.42	270	9%	7.94	58	93.2%	239,500	36.1%	255,309	20.8%
Oct-22	24	-20%	62	51%	0.39	259	15%	10.79	69	93.1%	135,000	-35.6%	174,521	-28.1%
Nov-22	27	-16%	32	-9%	0.84	228	10%	8.44	84	93.3%	196,000	8.3%	219,476	-0.5%
Dec-22	21	133%	35	35%	0.60	210	14%	10.00	79	92.3%	150,000	45.6%	181,494	46.4%
2022	359	-16%	731	7%	0.49	229	-1%	7.67	77	94.2%	185,000	4.5%	212,131	4.4%
Jan-23	19	6%	42	20%	0.45	219	25%	11.53	71	94.6%	140,000	-30.9%	151,758	-33.1%
Feb-23	25	-17%	37	-26%	0.68	208	13%	8.32	99	90.5%	120,000	-48.1%	136,072	-44.6%
Mar-23	38	73%	59	7%	0.64	213	9%	5.61	89	95.0%	194,250	-10.3%	224,804	-2.5%
Apr-23	34	-6%	59	-20%	0.58	222	6%	6.53	113	93.3%	172,500	2.1%	178,553	-6.0%
May-23	45	41%	87	-10%	0.52	243	-4%	5.40	63	94.7%	222,500	-2.6%	225,194	-12.7%
Jun-23	36	-27%	69	-14%	0.52	254	2%	7.06	88	94.5%	221,250	34.1%	214,922	15.2%
Jul-23	35	-5%	56	-16%	0.63	254	-1%	7.26	80	93.2%	202,000	24.7%	230,338	13.7%
Aug-23	32	10%	55	-13%	0.58	257	-2%	8.03	91	92.9%	215,000	36.1%	245,947	34.6%
Sep-23	33	-3%	63	-22%	0.52	257	-5%	7.79	96	93.9%	230,000	-4.0%	246,067	-3.6%
Oct-23	38	58%	44	-29%	0.86	224	-14%	5.89	85	94.5%	188,000	39.3%	225,337	29.1%
Nov-23	35	30%	35	9%	1.00	187	-18%	5.34	85	93.2%	173,000	-11.7%	184,169	-16.1%
Dec-23														
2023	370	9%	606	-13%	0.61	231	0%	6.86	87	93.9%	188,500	1.1%	210,353	-1.7%

CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	21	163%	41	14%	0.51	204	35%	9.71	103	95.2%	152,900	3.7%	158,567	-4.9%
Feb-13	11	-31%	34	-15%	0.32	216	35%	19.64	70	95.2%	158,000	-33.0%	169,045	-20.6%
Mar-13	18	-38%	36	-35%	0.50	219	28%	12.17	92	92.9%	190,000	15.2%	239,111	29.5%
Apr-13	32	28%	73	14%	0.44	227	17%	7.09	79	94.6%	178,500	15.5%	187,753	13.7%
May-13	17	-41%	94	25%	0.18	269	22%	15.82	53	94.4%	69,000	-62.7%	82,206	-51.6%
Jun-13	25	-14%	81	-8%	0.31	287	15%	11.48	67	95.8%	152,000	-10.6%	153,896	-12.9%
Jul-13	40	43%	63	-7%	0.63	278	4%	6.95	70	93.8%	169,500	2.1%	167,073	1.0%
Aug-13	29	-6%	49	-11%	0.59	267	3%	9.21	95	96.0%	165,000	-21.4%	184,438	-11.2%
Sep-13	40	111%	62	35%	0.65	259	5%	6.48	62	94.6%	161,000	-10.6%	156,648	-17.0%
Oct-13	18	-31%	53	-18%	0.34	259	8%	14.39	50	94.8%	177,500	10.2%	176,344	7.7%
Nov-13	25	32%	28	-18%	0.89	219	0%	8.76	89	93.8%	165,000	3.1%	186,152	23.9%
Dec-13	12	20%	29	53%	0.41	199	-1%	16.58	64	94.6%	155,000	-8.8%	182,367	11.0%
2013	288	7%	643	0%	0.45	242	13%	10.08	75	94.6%	160,000	-5.3%	170,348	-3.9%
Jan-14	10	-52%	43	5%	0.23	212	4%	21.20	63	93.0%	165,000	7.9%	152,200	-4.0%
Feb-14	22	100%	42	24%	0.52	215	0%	9.77	82	95.5%	158,750	0.5%	158,926	-6.0%
Mar-14	21	17%	51	42%	0.41	230	5%	10.95	78	95.3%	138,000	-27.4%	171,733	-28.2%
Apr-14	43	34%	72	-1%	0.60	229	1%	5.33	83	95.5%	191,400	7.2%	192,033	2.3%
May-14	33	94%	101	7%	0.33	267	-1%	8.09	72	94.6%	205,000	197.1%	189,027	129.9%
Jun-14	34	36%	62	-23%	0.55	251	-13%	7.38	71	94.2%	140,000	-7.9%	158,785	3.2%
Jul-14	30	-25%	76	21%	0.39	270	-3%	9.00	71	94.3%	187,500	10.6%	206,150	23.4%
Aug-14	29	0%	74	51%	0.39	290	9%	10.00	64	94.5%	179,000	8.5%	165,829	-10.1%
Sep-14	48	20%	50	-19%	0.96	249	-4%	5.19	70	94.4%	177,500	10.2%	194,354	24.1%
Oct-14	36	100%	37	-30%	0.97	213	-18%	5.92	81	96.2%	192,500	8.5%	188,022	6.6%
Nov-14	19	-24%	29	4%	0.66	189	-14%	9.95	85	92.7%	172,000	4.2%	192,279	3.3%
Dec-14	17	42%	14	-52%	1.21	167	-16%	9.82	65	95.2%	180,000	16.1%	181,988	-0.2%
2014	342	19%	651	1%	0.53	232	-4%	8.13	74	94.8%	177,000	10.6%	182,331	7.0%
Jan-15	7	-30%	27	-37%	0.26	172	-19%	24.57	123	90.4%	102,000	-38.2%	128,571	-15.5%
Feb-15	8	-64%	25	-40%	0.32	173	-20%	21.63	67	95.3%	176,750	11.3%	168,925	6.3%
Mar-15	11	-48%	61	20%	0.18	209	-9%	19.00	66	96.1%	185,000	34.1%	194,991	13.5%
Apr-15	28	-35%	58	-19%	0.48	220	-4%	7.86	111	93.3%	144,000	-24.8%	170,232	-11.4%
May-15	32	-3%	91	-10%	0.35	235	-12%	7.34	58	96.6%	202,500	-1.2%	210,806	11.5%
Jun-15	44	29%	79	27%	0.56	240	-4%	5.45	43	95.8%	206,250	47.3%	218,488	37.6%
Jul-15	29	-3%	72	-5%	0.40	255	-6%	8.79	77	94.1%	150,000	-20.0%	159,155	-22.8%
Aug-15	29	0%	67	-9%	0.43	265	-9%	9.14	64	93.7%	162,500	-9.2%	181,876	9.7%
Sep-15	27	-44%	69	38%	0.39	272	9%	10.07	46	96.2%	218,000	22.8%	214,530	10.4%
Oct-15	27	-25%	44	19%	0.61	247	16%	9.15	77	93.2%	160,000	-16.9%	174,907	-7.0%
Nov-15	26	37%	40	38%	0.65	228	21%	8.77	83	92.0%	165,000	-4.1%	188,112	-2.2%
Dec-15	16	-6%	24	71%	0.67	198	19%	12.38	82	93.5%	155,000	-13.9%	158,994	-12.6%
2015	284	-17%	657	1%	0.43	226	-2%	9.56	70	94.5%	174,000	-1.7%	187,893	3.1%
Jan-16	12	71%	32	19%	0.38	199	16%	16.58	86	91.6%	137,250	34.6%	129,433	0.7%
Feb-16	8	0%	54	116%	0.15	224	29%	28.00	75	94.0%	139,500	-21.1%	161,750	-4.2%
Mar-16	21	91%	62	2%	0.34	242	16%	11.52	75	95.5%	182,000	-1.6%	220,357	13.0%
Apr-16	35	25%	73	26%	0.48	262	19%	7.49	78	94.2%	175,000	21.5%	203,054	19.3%
May-16	34	6%	107	18%	0.32	285	21%	8.38	72	94.9%	164,950	-18.5%	170,671	-19.0%
Jun-16	24	-45%	75	-5%	0.32	300	25%	12.50	65	93.6%	187,500	-9.1%	200,475	-8.2%
Jul-16	22	-24%	64	-11%	0.34	304	19%	13.82	55	94.5%	190,500	27.0%	198,432	24.7%
Aug-16	48	66%	74	10%	0.65	299	13%	6.23	64	93.9%	165,950	2.1%	167,150	-8.1%
Sep-16	39	44%	55	-20%	0.71	265	-3%	6.79	75	95.3%	160,000	-26.6%	176,487	-17.7%
Oct-16	11	-59%	42	-5%	0.26	242	-2%	22.00	63	94.4%	168,000	5.0%	156,136	-10.7%
Nov-16	15	-42%	46	15%	0.33	234	3%	15.60	106	94.3%	188,000	13.9%	190,467	1.3%
Dec-16	6	-63%	27	13%	0.22	212	7%	35.33	63	92.7%	247,500	59.7%	194,500	22.3%
2016	275	-3%	711	8%	0.39	256	13%	11.16	72	94.3%	165,000	-5.2%	182,578	-2.8%
Jan-17	10	-17%	33	3%	0.30	212	7%	21.20	72	94.4%	180,500	31.5%	165,280	27.7%
Feb-17	8	0%	49	-9%	0.16	216	-4%	27.00	67	94.4%	214,500	53.8%	194,625	20.3%
Mar-17	28	33%	80	29%	0.35	248	2%	8.86	96	95.9%	190,000	4.4%	188,075	-14.6%
Apr-17	23	-34%	72	-1%	0.32	269	3%	11.70	62	94.5%	179,900	2.8%	182,122	-10.3%
May-17	33	-3%	86	-20%	0.38	296	4%	8.97	54	95.8%	236,000	43.1%	218,882	28.2%
Jun-17	26	8%	98	31%	0.27	326	9%	12.54	78	93.6%	158,500	-15.5%	165,188	-17.6%
Jul-17	26	18%	53	-17%	0.49	314	3%	12.08	61	94.4%	212,500	11.5%	198,458	0.0%
Aug-17	29	-40%	66	-11%	0.44	317	6%	10.93	97	92.5%	170,000	2.4%	189,847	13.6%
Sep-17	28	-28%	46	-16%	0.61	285	8%	10.18	55	92.1%	170,375	6.5%	199,438	13.0%
Oct-17	15	36%	45	7%	0.33	268	11%	17.87	81	94.6%	130,000	-22.6%	142,267	-8.9%
Nov-17	8	-47%	42	-9%	0.19	249	6%	31.13	76	93.7%	175,000	-6.9%	255,000	33.9%
Dec-17	16	167%	25	-7%	0.64	225	6%	14.06	110	94.8%	188,500	-23.8%	180,706	-7.1%
2017	250	-9%	695	-2%	0.36	269	5%	12.90	75	94.2%	179,950	9.1%	189,991	4.1%
Jan-18	13	30%	33	0%	0.39	218	3%	16.77	76	95.5%	159,000	-11.9%	160,600	-2.8%
Feb-18	13	63%	44	-10%	0.30	224	4%	17.23	102	95.5%	175,000	-18.4%	201,231	3.4%
Mar-18	17	-39%	71	-11%	0.24	250	1%	14.71	69	91.5%	185,000	-2.6%	165,147	-12.2%
Apr-18	12	-48%	71	-1%	0.17	284	6%	23.67	75	93.7%	157,500	-12.5%	182,775	0.4%
May-18	28	-15%	96	12%	0.29	321	8%	11.46	87	93.8%	176,500	-25.2%	187,098	-14.5%
Jun-18	27	4%	75	-23%	0.36	326	0%	12.07	62	94.8%	225,000	42.0%	213,419	29.2%
Jul-18	33	27%	67	26%	0.49	339	8%	10.27	67	94.1%	205,000	-3.5%	232,011	16.9%
Aug-18	19	-34%	48	-27%	0.40	326	3%	17.16	89	95.1%	182,000	7.1%	194,316	2.4%
Sep-18	16	-43%	55	20%	0.29	312	9%	19.50	101	92.7%	165,000	-3.2%	190,250	-4.6%
Oct-18	15	0%	41	-9%	0.37	283	6%	18.87	72	92.3%	135,000	3.8%	150,867	6.0%
Nov-18	16	100%	38	-10%	0.42	265	6%	16.56	103	90.7%	155,000	-11.4%	152,681	-40.1%
Dec-18	8	-50%	21	-16%	0.38	239	6%	29.88	111	87.6%	82,500	-56.2%	102,700	-43.2%
2018	217	-13%	660	-5%	0.33	282	5%	15.61	81	93.6%	173,000	-3.9%	187,214	-1.5%

CENSUS DIVISION 16														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	7	-46%	43	30%	0.16	241	11%	34.43	167	91.4%	117,000	-26.4%	131,286	-18.3%
Feb-19	15	15%	36	-18%	0.42	243	8%	16.20	64	94.9%	198,000	13.1%	200,193	-0.5%
Mar-19	19	12%	56	-21%	0.34	256	2%	13.47	130	91.3%	100,000	-45.9%	155,513	-5.8%
Apr-19	15	25%	72	1%	0.21	295	4%	19.67	114	91.3%	135,000	-14.3%	153,387	-16.1%
May-19	23	-18%	91	-5%	0.25	332	3%	14.43	101	94.3%	165,000	-6.5%	167,891	-10.3%
Jun-19	22	-19%	50	-33%	0.44	321	-2%	14.59	92	92.4%	175,000	-22.2%	177,027	-17.1%
Jul-19	18	-45%	57	-15%	0.32	319	-6%	17.72	87	91.3%	118,500	-42.2%	171,861	-25.9%
Aug-19	15	-21%	47	-2%	0.32	316	-3%	21.07	86	91.5%	114,700	-37.0%	141,253	-27.3%
Sep-19	20	25%	51	-7%	0.39	299	-4%	14.95	114	92.8%	177,500	7.6%	188,900	-0.7%
Oct-19	17	13%	47	15%	0.36	288	2%	16.94	112	93.2%	173,000	28.1%	209,694	39.0%
Nov-19	10	-38%	43	13%	0.23	281	6%	28.10	74	92.9%	148,500	-4.2%	167,300	9.6%
Dec-19	11	38%	20	-5%	0.55	264	10%	24.00	78	92.6%	165,000	100.0%	166,355	62.0%
2019	192	-12%	613	-7%	0.31	288	2%	17.99	101	92.6%	157,500	-9.0%	171,831	-8.2%
Jan-20	13	86%	38	-12%	0.34	268	11%	20.62	119	91.4%	160,000	36.8%	131,538	0.2%
Feb-20	14	-7%	41	14%	0.34	261	7%	18.64	76	93.6%	116,000	-41.4%	142,764	-28.7%
Mar-20	24	26%	49	-13%	0.49	257	0%	10.71	159	90.8%	109,000	9.0%	117,692	-24.3%
Apr-20	16	7%	41	-43%	0.39	255	-14%	15.94	131	91.5%	149,500	10.7%	162,369	5.9%
May-20	19	-17%	63	-31%	0.30	271	-18%	14.26	113	91.3%	160,000	-3.0%	164,600	-2.0%
Jun-20	39	77%	73	46%	0.53	272	-15%	6.97	113	90.8%	153,000	-12.6%	155,903	-11.9%
Jul-20	26	44%	61	7%	0.43	277	-13%	10.65	108	93.0%	197,500	66.7%	216,335	25.9%
Aug-20	43	187%	45	-4%	0.96	252	-20%	5.86	72	94.3%	147,500	28.6%	185,841	31.6%
Sep-20	39	95%	38	-25%	1.03	232	-22%	5.95	111	93.0%	150,000	-15.5%	185,200	-2.0%
Oct-20	30	76%	38	-19%	0.79	212	-26%	7.07	109	93.0%	184,800	6.8%	201,287	-4.0%
Nov-20	22	120%	41	-5%	0.54	205	-27%	9.32	126	91.8%	162,500	9.4%	165,330	-1.2%
Dec-20	31	182%	23	15%	1.35	166	-37%	5.35	68	94.6%	169,900	3.0%	164,219	-1.3%
2020	316	65%	551	-10%	0.57	244	-15%	9.27	106	92.7%	154,950	-1.6%	170,709	-0.7%
Jan-21	21	62%	39	3%	0.54	176	-34%	8.38	86	91.0%	126,000	-21.3%	160,048	21.7%
Feb-21	25	79%	32	-22%	0.78	171	-34%	6.84	100	93.8%	160,000	37.9%	190,156	33.2%
Mar-21	34	42%	73	49%	0.47	193	-25%	5.68	88	94.7%	145,000	33.0%	175,928	49.5%
Apr-21	34	113%	59	44%	0.58	190	-25%	5.59	78	94.3%	179,750	20.2%	190,809	17.5%
May-21	43	126%	43	-32%	1.00	168	-38%	3.91	104	94.9%	195,000	21.9%	206,295	25.3%
Jun-21	47	21%	76	4%	0.62	174	-36%	3.70	65	95.1%	190,000	24.2%	192,364	23.4%
Jul-21	29	12%	57	-7%	0.51	188	-32%	6.48	58	94.2%	139,900	-29.2%	173,941	-19.6%
Aug-21	25	-42%	38	-16%	0.66	188	-25%	7.52	73	95.1%	155,000	5.1%	175,478	5.6%
Sep-21	34	-13%	49	29%	0.69	180	-22%	5.29	83	95.1%	167,850	11.9%	193,156	4.3%
Oct-21	25	-17%	33	-13%	0.76	164	-23%	6.56	90	91.7%	185,000	0.1%	218,616	8.6%
Nov-21	23	5%	27	-34%	0.85	150	-27%	6.52	78	94.8%	156,500	-3.7%	183,452	11.0%
Dec-21	8	-74%	20	-13%	0.40	134	-19%	16.75	108	92.3%	98,500	-42.0%	125,125	-23.8%
2021	348	10%	546	-1%	0.64	173	-29%	5.97	82	94.2%	165,000	6.5%	187,299	9.7%
Jan-22	12	-43%	27	-31%	0.44	128	-27%	10.67	66	93.8%	148,250	17.7%	182,325	13.9%
Feb-22	23	-8%	40	25%	0.58	137	-20%	5.96	67	96.0%	212,000	32.5%	232,568	22.3%
Mar-22	21	-38%	43	-41%	0.49	141	-27%	6.71	94	94.4%	210,000	44.8%	227,262	29.2%
Apr-22	30	-12%	57	-3%	0.53	154	-19%	5.13	65	95.3%	152,450	-15.2%	184,983	-3.1%
May-22	23	-47%	74	72%	0.31	190	13%	8.26	84	94.5%	224,000	14.9%	246,720	19.6%
Jun-22	41	-13%	62	-18%	0.66	187	7%	4.56	77	93.8%	165,000	-13.2%	173,383	-9.9%
Jul-22	31	7%	49	-14%	0.63	186	-1%	6.00	74	96.8%	166,900	19.3%	211,961	21.9%
Aug-22	24	-4%	44	16%	0.55	187	-1%	7.79	75	92.3%	157,750	1.8%	170,489	-2.8%
Sep-22	26	-24%	63	29%	0.41	193	7%	7.42	60	95.1%	206,950	23.3%	221,635	14.7%
Oct-22	18	-28%	49	48%	0.37	187	14%	10.39	52	91.3%	123,750	-33.1%	135,833	-37.9%
Nov-22	22	-4%	23	-15%	0.96	167	11%	7.59	76	93.6%	194,250	24.1%	206,395	12.5%
Dec-22	14	75%	19	-5%	0.74	145	8%	10.36	74	92.6%	132,500	34.5%	157,864	26.2%
2022	285	-18%	550	1%	0.52	167	-4%	7.02	73	94.5%	172,000	4.2%	197,414	5.4%
Jan-23	16	33%	35	30%	0.46	155	21%	9.69	60	93.8%	129,700	-12.5%	131,150	-28.1%
Feb-23	21	-9%	29	-28%	0.72	148	8%	7.05	99	90.9%	115,000	-45.8%	139,619	-40.0%
Mar-23	31	48%	42	-2%	0.74	147	4%	4.74	93	94.4%	180,000	-14.3%	210,534	-7.4%
Apr-23	29	-3%	49	-14%	0.59	153	-1%	5.28	108	93.4%	170,000	11.5%	164,234	-11.2%
May-23	37	61%	67	-9%	0.55	164	-14%	4.43	53	95.4%	222,500	-0.7%	215,411	-12.7%
Jun-23	28	-32%	52	-16%	0.54	176	-6%	6.29	91	94.1%	221,250	34.1%	211,850	22.2%
Jul-23	24	-23%	42	-14%	0.57	176	-5%	7.33	63	93.6%	201,000	20.4%	228,767	7.9%
Aug-23	23	-4%	44	0%	0.52	183	-2%	7.96	81	93.3%	162,000	2.7%	208,800	22.5%
Sep-23	28	8%	50	-21%	0.56	183	-5%	6.54	102	93.0%	220,500	6.5%	213,139	-3.8%
Oct-23	24	33%	32	-35%	0.75	166	-11%	6.92	71	93.2%	150,500	21.6%	177,750	30.9%
Nov-23	27	23%	29	26%	0.93	145	-13%	5.37	91	93.4%	173,000	-10.9%	182,185	-11.7%
Dec-23														
2023	288	6%	471	-11%	0.61	163	-3%	6.24	83	93.7%	180,000	4.3%	193,290	-3.1%

Monthly Sales Comparison



SALES

10

↑ 25.0% Y/Y ↓ 11.2% YTD
10-year average spread

5.3% ↑ ↓ 19.6% YTD

NEW LISTINGS

20

↑ 11.1% Y/Y ↓ 5.9% YTD
10-year average spread

0.5% ↑ ↓ 25.3% YTD

INVENTORY

125

↑ 12.6% Y/Y Monthly trend* ↑
10-year average spread

35.0% ↓ ↓ 34.7% YTD

MONTHS OF SUPPLY

12.50

↓ 9.9% Y/Y Monthly trend* ↓
10-year average spread

45.9% ↓ ↓ 23.4% YTD



TOTAL RESIDENTIAL AVERAGE PRICE

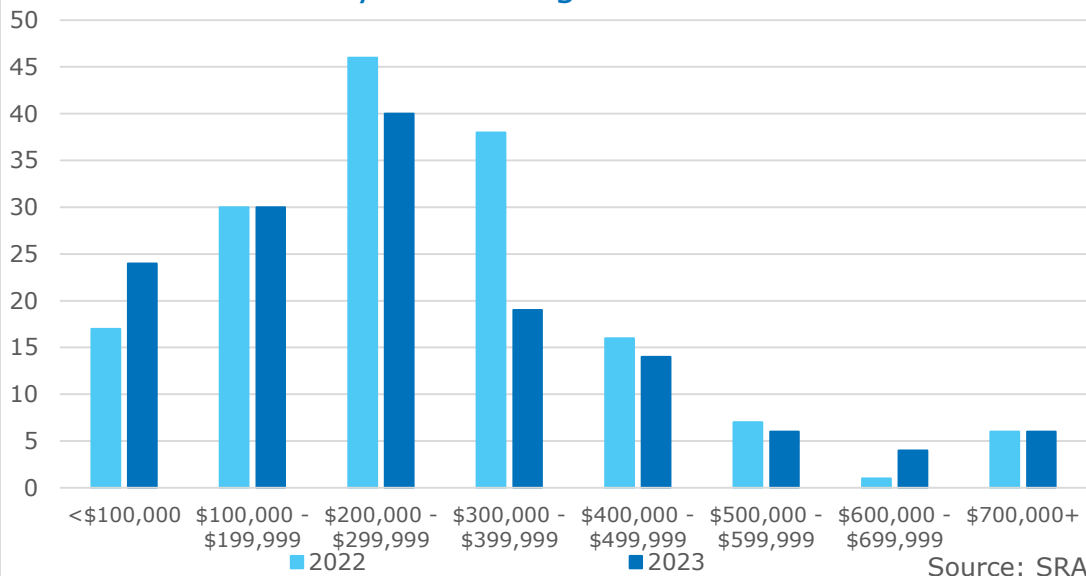
\$ 243,950

↓ **36.7%** Y/Y



Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	8	33%	16	0%	91	8%	11.38	-19%	119	\$234,438	-42%
Semi-Detached	0	-	0	-	2	-	-	-	-	-	-
Row/Townhouse	0	-	0	-	3	0%	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	1	-50%	4	-	27	59%	27.00	218%	178	\$419,000	24%
Mobile	1	-	0	-100%	2	-67%	2.00	-	280	\$145,000	-
Mutli-Family	0	-	0	-100%	0	-100%	-	-	-	-	-
Total Residential	10	25%	20	11%	125	13%	12.50	-10%	141	\$243,950	-37%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	10	5%	20	1%	192	-35%	23.10	-46%	117	\$232,565	5%

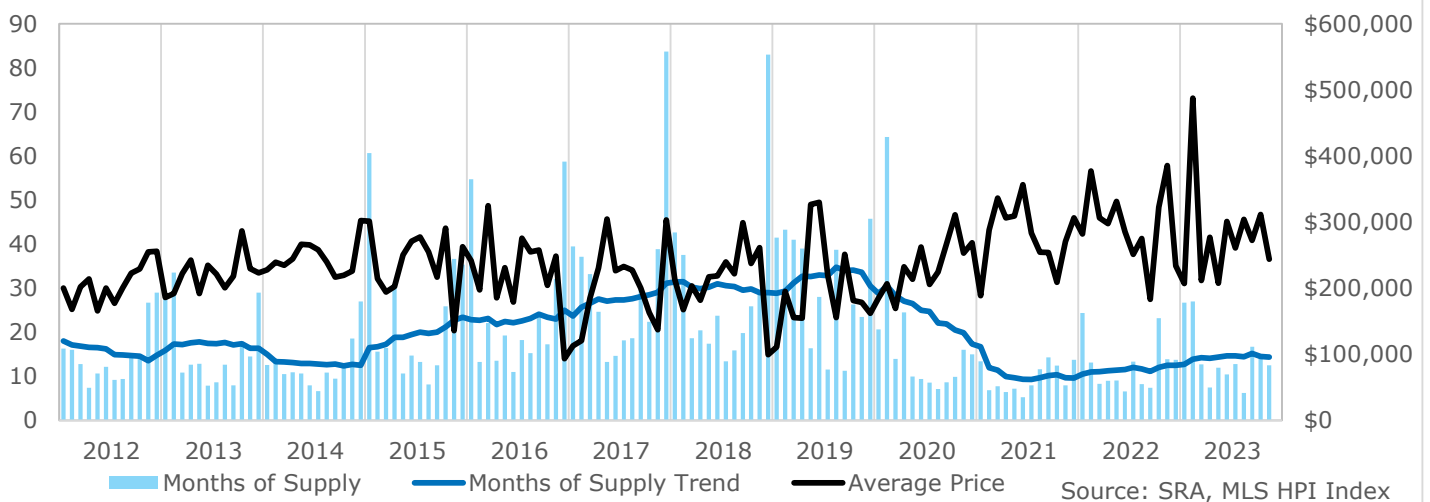
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	116	-11%	258	-13%	113	-2%	10.71	9%	94	\$262,670	-11%
Semi-Detached	0	-100%	2	100%	1	120%	-	-	-	-	-
Row/Townhouse	2	100%	5	25%	3	6%	17.00	-47%	195	\$247,500	17%
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	19	-17%	59	40%	25	6%	14.42	28%	94	\$346,874	29%
Mobile	6	50%	12	-8%	8	50%	14.00	0%	159	\$307,167	89%
Mutli-Family	0	-	0	-100%	1	100%	-	-	-	-	-
Total Residential	143	-11%	336	-6%	150	2%	11.57	14%	98	\$275,513	-5%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	178	-20%	450	-25%	230	-35%	15.12	-23%	102	\$242,502	14%

Residential Months of Supply and Price



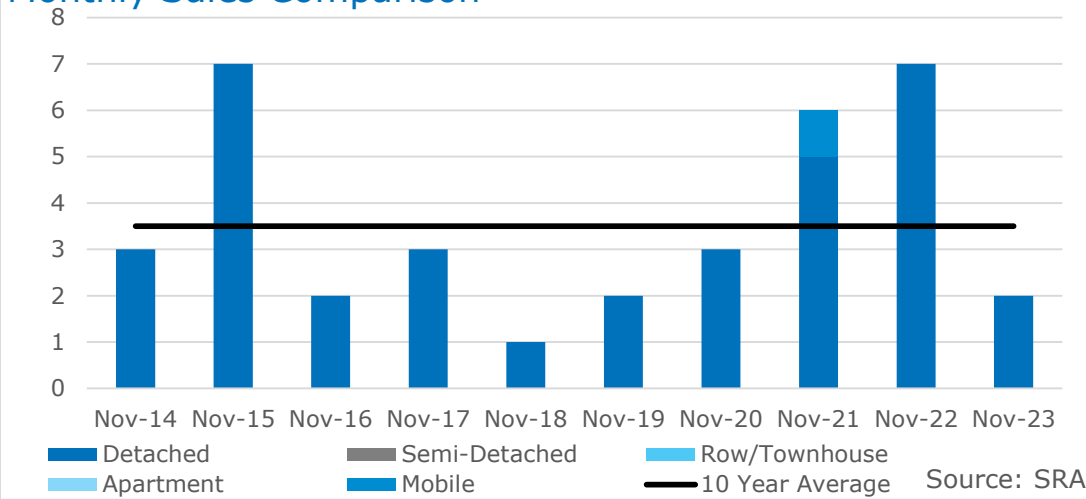
CENSUS DIVISION 17														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	8	-27%	18	-44%	0.44	232	30%	29.00	139	90.7%	138,750	-36.6%	186,125	-7.1%
Feb-13	7	-42%	24	-33%	0.29	235	22%	33.57	121	99.0%	92,500	-43.3%	191,843	14.3%
Mar-13	21	24%	43	-39%	0.49	228	5%	10.86	111	94.3%	195,000	2.6%	222,329	10.2%
Apr-13	21	-30%	72	29%	0.29	265	19%	12.62	80	94.7%	264,000	20.8%	242,500	13.3%
May-13	23	-8%	70	-21%	0.33	295	11%	12.83	75	93.4%	178,500	34.2%	191,865	15.9%
Jun-13	36	57%	59	-11%	0.61	284	1%	7.89	83	94.7%	192,500	-0.5%	234,542	17.2%
Jul-13	33	6%	68	33%	0.49	285	0%	8.64	70	96.8%	210,000	35.9%	221,549	25.0%
Aug-13	23	-26%	58	-11%	0.40	291	0%	12.65	102	94.6%	158,000	0.3%	200,574	-0.1%
Sep-13	34	79%	38	81%	0.89	270	0%	7.94	78	94.2%	185,000	-11.9%	217,971	-2.2%
Oct-13	14	-18%	28	-10%	0.50	238	0%	17.00	89	92.6%	208,500	11.2%	286,429	25.1%
Nov-13	15	88%	21	-5%	0.71	218	2%	14.53	87	94.4%	260,000	-3.7%	229,700	-10.0%
Dec-13	6	-25%	9	-80%	0.67	174	-25%	29.00	112	92.8%	227,125	-17.0%	223,208	-12.8%
2013	241	4%	508	-13%	0.47	251	4%	12.51	88	94.5%	205,000	7.9%	222,323	10.4%
Jan-14	14	75%	28	56%	0.50	176	-24%	12.57	143	94.9%	248,000	78.7%	227,714	22.3%
Feb-14	14	100%	38	58%	0.37	184	-22%	13.14	119	94.1%	214,000	131.4%	239,107	24.6%
Mar-14	19	-10%	54	26%	0.35	199	-13%	10.47	83	93.6%	212,000	8.7%	234,695	5.6%
Apr-14	20	-5%	54	-25%	0.37	218	-18%	10.90	95	95.8%	247,500	-6.3%	244,195	0.7%
May-14	26	13%	101	44%	0.26	276	-6%	10.62	75	93.9%	234,500	31.4%	266,290	38.8%
Jun-14	37	3%	71	20%	0.52	294	4%	7.95	58	96.1%	275,000	42.9%	265,332	13.1%
Jul-14	40	21%	67	-1%	0.60	267	-6%	6.68	93	94.8%	242,900	15.7%	258,179	16.5%
Aug-14	25	9%	50	-14%	0.50	272	-7%	10.88	75	96.0%	239,500	51.6%	239,816	19.6%
Sep-14	27	-21%	47	24%	0.57	255	-6%	9.44	88	94.8%	210,000	13.5%	216,581	-0.6%
Oct-14	19	36%	25	-11%	0.76	230	-3%	12.11	75	80.4%	203,000	-2.6%	219,432	-23.4%
Nov-14	11	-27%	18	-14%	0.61	204	-6%	18.55	122	94.7%	230,000	-11.5%	225,845	-1.7%
Dec-14	7	17%	9	0%	0.78	189	9%	27.00	37	95.9%	318,000	40.0%	302,429	35.5%
2014	259	7%	562	11%	0.46	230	-8%	10.67	86	93.9%	238,900	16.5%	245,406	10.4%
Jan-15	3	-79%	25	-11%	0.12	182	3%	60.67	109	93.0%	320,000	29.0%	301,500	32.4%
Feb-15	12	-14%	41	8%	0.29	187	2%	15.58	112	95.5%	249,500	16.6%	214,208	-10.4%
Mar-15	13	-32%	53	-2%	0.25	214	8%	16.46	109	95.2%	215,000	1.4%	194,338	-17.2%
Apr-15	8	-60%	61	13%	0.13	245	12%	30.63	90	93.7%	197,500	-20.2%	202,438	-17.1%
May-15	25	-4%	62	-39%	0.40	266	-4%	10.64	122	94.5%	270,000	15.1%	250,076	-6.1%
Jun-15	19	-49%	54	-24%	0.35	280	-5%	14.74	79	94.5%	240,000	-12.7%	270,916	2.1%
Jul-15	21	-48%	50	-25%	0.42	279	4%	13.29	94	95.8%	280,000	15.3%	277,552	7.5%
Aug-15	33	32%	51	2%	0.65	269	-1%	8.15	104	94.5%	240,000	0.2%	255,039	6.3%
Sep-15	20	-26%	41	-13%	0.49	250	-2%	12.50	120	92.1%	222,500	6.0%	216,950	0.2%
Oct-15	9	-53%	29	16%	0.31	233	1%	25.89	77	91.8%	225,000	10.8%	290,944	32.6%
Nov-15	6	-45%	23	28%	0.26	220	8%	36.67	77	92.5%	123,450	-46.3%	135,900	-39.8%
Dec-15	6	-14%	16	78%	0.38	212	12%	35.33	104	94.4%	242,500	-23.7%	262,583	-13.2%
2015	175	-32%	506	-10%	0.35	236	3%	16.21	103	94.2%	229,000	-4.1%	243,506	-0.8%
Jan-16	4	33%	20	-20%	0.20	219	20%	54.75	210	88.5%	159,000	-50.3%	241,750	-19.8%
Feb-16	16	33%	32	-22%	0.50	212	13%	13.25	110	93.5%	165,000	-33.9%	197,563	-7.8%
Mar-16	11	-15%	55	4%	0.20	243	14%	22.09	205	91.1%	235,000	9.3%	324,636	67.0%
Apr-16	20	150%	74	21%	0.27	271	11%	13.55	134	93.1%	170,250	-13.8%	185,325	-8.5%
May-16	16	-36%	72	16%	0.22	308	16%	19.25	112	95.4%	232,000	-14.1%	231,075	-7.6%
Jun-16	28	47%	60	11%	0.47	308	10%	11.00	74	92.6%	140,500	-41.5%	179,211	-33.9%
Jul-16	17	-19%	48	-4%	0.35	310	11%	18.24	70	94.2%	300,000	7.1%	275,718	-0.7%
Aug-16	20	-39%	59	16%	0.34	306	14%	15.30	100	93.8%	274,500	14.4%	254,775	-0.1%
Sep-16	13	-35%	40	-2%	0.33	312	25%	24.00	154	93.0%	250,000	12.4%	257,885	18.9%
Oct-16	16	78%	26	-10%	0.62	276	18%	17.25	167	94.3%	183,750	-18.3%	204,341	-29.8%
Nov-16	8	33%	25	9%	0.32	257	17%	32.13	111	89.1%	168,750	36.7%	248,625	82.9%
Dec-16	4	-33%	18	13%	0.22	235	11%	58.75	121	89.4%	89,000	-63.3%	93,375	-64.4%
2016	173	-1%	529	5%	0.33	271	15%	18.83	119	93.0%	188,000	-17.9%	224,785	-7.7%
Jan-17	6	50%	27	35%	0.22	237	8%	39.50	154	90.1%	115,250	-27.5%	112,983	-53.3%
Feb-17	7	-56%	45	41%	0.16	260	23%	37.14	160	86.2%	138,000	-16.4%	120,714	-38.9%
Mar-17	9	-18%	68	24%	0.13	299	23%	33.22	118	95.0%	210,000	-10.6%	185,000	-43.0%
Apr-17	13	-35%	60	-19%	0.22	320	18%	24.62	122	92.9%	176,000	3.4%	230,577	24.4%
May-17	27	69%	88	22%	0.31	359	17%	13.30	92	93.8%	255,000	9.9%	304,370	31.7%
Jun-17	26	-7%	84	40%	0.31	381	24%	14.65	97	93.4%	201,250	43.2%	226,269	26.3%
Jul-17	21	24%	54	13%	0.39	382	23%	18.19	96	91.1%	185,000	-38.3%	232,662	-15.6%
Aug-17	19	-5%	33	-44%	0.58	354	16%	18.63	131	93.7%	164,000	-40.3%	227,105	-10.9%
Sep-17	11	-15%	27	-33%	0.41	327	5%	29.73	134	93.5%	175,000	-30.0%	200,252	-22.3%
Oct-17	13	-19%	22	-15%	0.59	291	5%	22.38	127	86.6%	155,000	-15.6%	162,808	-20.3%
Nov-17	7	-13%	27	8%	0.26	272	6%	38.86	165	88.4%	85,000	-49.6%	137,000	-44.9%
Dec-17	3	-25%	14	-22%	0.21	251	7%	83.67	205	89.3%	300,000	237.1%	303,333	224.9%
2017	162	-6%	549	4%	0.30	311	15%	23.04	118	92.3%	176,750	-6.0%	220,220	-2.0%
Jan-18	6	0%	32	19%	0.19	256	8%	42.67	174	94.4%	231,000	100.4%	213,083	88.6%
Feb-18	7	0%	32	-29%	0.22	263	1%	37.57	95	91.5%	165,000	19.6%	167,429	38.7%
Mar-18	14	56%	43	-37%	0.33	261	-13%	18.64	143	93.4%	160,000	-23.8%	203,554	10.0%
Apr-18	13	0%	59	-2%	0.22	266	-17%	20.46	175	92.2%	217,500	23.6%	181,654	-21.2%
May-18	16	-41%	61	-31%	0.26	279	-22%	17.44	127	91.8%	171,250	-32.8%	217,375	-28.6%
Jun-18	12	-54%	58	-31%	0.21	285	-25%	23.75	69	92.6%	232,750	15.7%	218,375	-3.5%
Jul-18	21	0%	42	-22%	0.50	281	-26%	13.38	91	92.2%	215,000	16.2%	239,900	3.1%
Aug-18	17	-11%	26	-21%	0.65	270	-24%	15.88	118	93.2%	220,000	34.1%	221,912	-2.3%
Sep-18	12	9%	14	-48%	0.86	238	-27%	19.83	131	93.2%	232,200	32.7%	298,992	49.3%
Oct-18	8	-38%	16	-27%	0.50	207	-29%	25.88	93	93.8%	181,500	17.1%	237,375	45.8%
Nov-18	6	-14%	20	-26%	0.30	174	-36%	29.00	195	93.2%	256,750	202.1%	261,333	90.8%
Dec-18	2	-33%	16	14%	0.13	166	-34%	83.00	239	95.1%	99,250	-66.9%	99,250	-67.3%
2018	134	-17%	419	-24%	0.32	246	-21%	21.99	125	92.8%	205,000	16.0%	222,568	1.1%

CENSUS DIVISION 17														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	4	-33%	15	-53%	0.27	166	-35%	41.50	163	88.6%	101,700	-56.0%	110,800	-48.0%
Feb-19	4	-43%	21	-34%	0.19	173	-34%	43.25	184	90.6%	202,500	22.7%	195,000	16.5%
Mar-19	5	-64%	45	5%	0.11	205	-21%	41.00	118	94.6%	187,000	16.9%	155,800	-23.5%
Apr-19	6	-54%	52	-12%	0.12	234	-12%	39.00	136	89.6%	117,000	-46.2%	154,833	-14.8%
May-19	16	0%	74	21%	0.22	262	-6%	16.38	67	92.3%	309,150	80.5%	326,781	50.3%
Jun-19	10	-17%	60	3%	0.17	280	-2%	28.00	112	94.4%	322,500	38.6%	329,900	51.1%
Jul-19	23	10%	38	-10%	0.61	265	-6%	11.52	70	94.4%	220,000	2.3%	220,002	-8.3%
Aug-19	7	-59%	35	35%	0.20	271	0%	38.71	77	92.1%	74,000	-66.4%	155,443	-30.0%
Sep-19	22	83%	27	93%	0.81	248	4%	11.27	107	92.2%	205,000	-11.7%	251,427	-15.9%
Oct-19	9	13%	34	113%	0.26	237	14%	26.33	76	89.2%	213,500	17.6%	181,389	-23.6%
Nov-19	8	33%	16	-20%	0.50	188	8%	23.50	82	90.5%	180,050	-29.9%	178,513	-31.7%
Dec-19	4	100%	23	44%	0.17	183	10%	45.75	85	90.8%	187,700	89.1%	161,850	63.1%
2019	118	-12%	440	5%	0.27	226	-8%	22.98	95	92.4%	216,000	5.4%	227,511	2.2%
Jan-20	9	125%	22	47%	0.41	186	12%	20.67	84	92.9%	170,000	67.2%	184,989	67.0%
Feb-20	3	-25%	23	10%	0.13	193	12%	64.33	43	93.7%	250,000	23.5%	206,667	6.0%
Mar-20	14	180%	32	-29%	0.44	195	-5%	13.93	134	90.3%	129,000	-31.0%	169,457	8.8%
Apr-20	8	33%	28	-46%	0.29	196	-16%	24.50	119	94.4%	258,000	120.5%	232,500	50.2%
May-20	21	31%	54	-27%	0.39	209	-20%	9.95	108	93.3%	175,000	-43.4%	213,448	-34.7%
Jun-20	22	120%	52	-13%	0.42	207	-26%	9.41	75	93.2%	245,000	-24.0%	262,177	-20.5%
Jul-20	24	4%	35	-8%	0.69	206	-22%	8.58	122	91.2%	191,500	-13.0%	205,533	-6.6%
Aug-20	27	286%	40	14%	0.68	193	-29%	7.15	86	96.0%	240,000	224.3%	224,639	44.5%
Sep-20	21	-5%	29	7%	0.72	182	-27%	8.67	85	94.6%	210,000	2.4%	267,090	6.2%
Oct-20	17	89%	28	-18%	0.61	168	-29%	9.88	99	92.2%	300,000	40.5%	310,906	71.4%
Nov-20	9	13%	14	-13%	0.64	144	-23%	16.00	105	94.5%	275,000	52.7%	252,944	41.7%
Dec-20	9	125%	13	-43%	0.69	135	-26%	15.00	142	94.2%	225,000	19.9%	268,861	66.1%
2020	184	56%	370	-16%	0.50	185	-18%	12.03	101	93.4%	207,500	-3.9%	235,631	3.6%
Jan-21	10	11%	21	-5%	0.48	134	-28%	13.40	144	96.5%	180,000	5.9%	188,900	2.1%
Feb-21	19	533%	29	26%	0.66	130	-33%	6.84	138	95.3%	260,000	4.0%	288,084	39.4%
Mar-21	20	43%	52	63%	0.38	155	-21%	7.75	93	96.1%	285,750	121.5%	336,250	98.4%
Apr-21	26	225%	54	93%	0.48	167	-15%	6.42	83	95.4%	294,500	14.1%	306,567	31.9%
May-21	25	19%	47	-13%	0.53	180	-14%	7.20	75	94.4%	300,000	71.4%	309,316	44.9%
Jun-21	33	50%	40	-23%	0.83	173	-16%	5.24	96	95.9%	295,000	20.4%	356,573	36.0%
Jul-21	22	-8%	37	6%	0.59	175	-15%	7.95	88	93.2%	270,000	41.0%	283,518	37.9%
Aug-21	16	-41%	37	-8%	0.43	186	-4%	11.63	83	93.7%	225,000	-6.3%	254,431	13.3%
Sep-21	12	-43%	19	-34%	0.63	172	-5%	14.33	104	95.6%	227,500	8.3%	253,917	-4.9%
Oct-21	13	-24%	24	-14%	0.54	162	-4%	12.46	141	94.1%	190,000	-36.7%	208,962	-32.8%
Nov-21	17	89%	17	21%	1.00	135	-6%	7.94	91	95.7%	275,000	0.0%	270,353	6.9%
Dec-21	9	0%	10	-23%	0.90	124	-8%	13.78	86	94.9%	260,000	15.6%	306,444	14.0%
2021	222	21%	387	5%	0.57	158	-14%	8.53	98	95.1%	275,000	32.5%	292,721	24.2%
Jan-22	5	-50%	14	-33%	0.36	122	-9%	24.40	96	94.4%	245,000	36.1%	282,000	49.3%
Feb-22	10	-47%	31	7%	0.32	131	1%	13.10	130	94.9%	370,000	42.3%	377,400	31.0%
Mar-22	15	-25%	25	-52%	0.60	124	-20%	8.27	104	92.2%	257,000	-10.1%	306,333	-8.9%
Apr-22	16	-38%	45	-17%	0.36	144	-14%	9.00	122	95.3%	316,250	7.4%	297,719	-2.9%
May-22	20	-20%	69	47%	0.29	181	1%	9.05	100	95.2%	310,000	3.3%	331,035	7.0%
Jun-22	27	-18%	39	-3%	0.69	178	3%	6.59	87	93.7%	300,000	1.7%	285,278	-20.0%
Jul-22	14	-36%	43	16%	0.33	187	7%	13.36	90	94.2%	208,750	-22.7%	251,321	-11.4%
Aug-22	20	25%	21	-43%	0.95	164	-12%	8.20	80	94.8%	249,000	10.7%	274,950	8.1%
Sep-22	20	67%	25	32%	0.80	148	-14%	7.40	72	91.6%	195,000	-14.3%	183,000	-27.9%
Oct-22	6	-54%	27	13%	0.22	139	-14%	23.17	90	93.4%	301,000	58.4%	322,667	54.4%
Nov-22	8	-53%	18	6%	0.44	111	-18%	13.88	134	95.9%	321,750	17.0%	385,438	42.6%
Dec-22	7	-22%	7	-30%	1.00	96	-23%	13.71	104	98.1%	150,000	-42.3%	233,757	-23.7%
2022	168	-24%	364	-6%	0.46	144	-9%	10.27	97	94.3%	265,000	-3.6%	286,899	-2.0%
Jan-23	4	-20%	21	50%	0.19	107	-12%	26.75	106	94.5%	245,000	0.0%	207,250	-26.5%
Feb-23	4	-60%	10	-68%	0.40	108	-18%	27.00	169	95.2%	509,950	37.8%	487,475	29.2%
Mar-23	10	-33%	44	76%	0.23	127	2%	12.70	110	94.0%	195,000	-24.1%	211,590	-30.9%
Apr-23	19	19%	46	2%	0.41	142	-1%	7.47	86	94.4%	275,000	-13.0%	277,190	-6.9%
May-23	15	-25%	62	-10%	0.24	179	-1%	11.93	93	93.1%	220,000	-29.0%	207,633	-37.3%
Jun-23	18	-33%	39	0%	0.46	188	6%	10.44	70	95.1%	250,000	-16.7%	300,722	5.4%
Jul-23	15	7%	35	-19%	0.43	192	3%	12.80	67	94.5%	215,000	3.0%	260,900	3.8%
Aug-23	28	40%	21	0%	1.33	174	6%	6.21	107	92.3%	249,500	0.2%	304,321	10.7%
Sep-23	10	-50%	22	-12%	0.45	167	13%	16.70	77	92.8%	257,500	32.1%	272,250	48.8%
Oct-23	10	67%	16	-41%	0.63	146	5%	14.60	133	93.5%	245,000	-18.6%	311,290	-3.5%
Nov-23	10	25%	20	11%	0.50	125	13%	12.50	141	93.4%	230,000	-28.5%	243,950	-36.7%
Dec-23														
2023	143	-11%	336	-6%	0.43	150	2%	11.57	98	93.7%	250,000	-5.7%	275,513	-4.7%

CENSUS DIVISION 17														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	7	-30%	17	-39%	0.41	212	31%	30.29	145	90.8%	207,500	-1.0%	211,357	7.0%
Feb-13	7	-22%	19	-34%	0.37	213	25%	30.43	121	99.0%	92,500	-53.8%	191,843	-5.2%
Mar-13	17	6%	39	-39%	0.44	211	9%	12.41	116	92.9%	145,000	-29.3%	201,053	-1.7%
Apr-13	20	-33%	62	17%	0.32	241	21%	12.05	81	94.7%	260,500	19.2%	236,075	10.3%
May-13	18	-18%	60	-26%	0.30	268	12%	14.89	64	93.5%	176,750	28.5%	191,133	13.5%
Jun-13	29	53%	53	-9%	0.55	262	3%	9.03	78	94.9%	190,000	-1.8%	228,310	11.6%
Jul-13	30	3%	59	40%	0.51	258	1%	8.60	74	97.1%	215,000	39.2%	225,037	24.7%
Aug-13	19	-34%	53	-15%	0.36	264	1%	13.89	105	93.9%	139,000	-11.7%	198,905	-2.7%
Sep-13	30	88%	34	89%	0.88	247	2%	8.23	79	94.7%	197,500	-6.8%	223,283	-2.2%
Oct-13	11	-21%	23	-4%	0.48	218	1%	19.82	90	92.8%	227,000	36.5%	313,818	43.5%
Nov-13	14	100%	16	-16%	0.88	195	1%	13.93	85	94.2%	261,000	-1.5%	231,107	-8.4%
Dec-13	4	-50%	7	-84%	0.57	153	-28%	38.25	141	94.1%	292,125	6.8%	276,063	7.9%
2013	206	-1%	442	-15%	0.47	229	5%	13.31	88	94.6%	200,000	5.3%	223,513	9.2%
Jan-14	10	43%	24	41%	0.42	158	-25%	15.80	143	94.5%	246,500	18.8%	212,700	0.6%
Feb-14	11	57%	34	79%	0.32	166	-22%	15.09	110	95.7%	182,000	96.8%	218,409	13.8%
Mar-14	16	-6%	48	23%	0.33	180	-15%	11.25	86	94.3%	194,750	34.3%	207,075	3.0%
Apr-14	17	-15%	52	-16%	0.33	200	-17%	11.76	88	95.4%	150,000	-42.4%	217,582	-7.8%
May-14	23	28%	92	53%	0.25	253	-6%	11.00	69	93.6%	239,000	35.2%	250,154	30.9%
Jun-14	33	14%	60	13%	0.55	266	2%	8.06	61	95.5%	271,000	42.6%	266,373	16.7%
Jul-14	39	30%	60	2%	0.65	235	-9%	6.03	93	94.8%	234,800	9.2%	257,556	14.5%
Aug-14	21	11%	41	-23%	0.51	236	-11%	11.24	73	96.5%	180,000	29.5%	210,543	5.9%
Sep-14	23	-23%	43	26%	0.53	222	-10%	9.65	92	94.7%	185,700	-6.0%	195,943	-12.2%
Oct-14	15	36%	25	9%	0.60	205	-6%	13.67	71	76.2%	203,000	-10.6%	202,393	-35.5%
Nov-14	11	-21%	16	0%	0.69	187	-4%	17.00	122	94.7%	230,000	-11.9%	225,845	-2.3%
Dec-14	6	50%	7	0%	0.86	172	12%	28.67	41	95.9%	321,500	10.1%	315,333	14.2%
2014	225	9%	502	14%	0.45	207	-10%	11.02	85	93.7%	227,000	13.5%	233,202	4.3%
Jan-15	3	-70%	25	4%	0.12	167	6%	55.67	109	93.0%	320,000	29.8%	301,500	41.7%
Feb-15	12	9%	37	9%	0.32	170	2%	14.17	112	95.5%	249,500	37.1%	214,208	-1.9%
Mar-15	12	-25%	46	-4%	0.26	192	7%	16.00	110	94.7%	195,000	0.1%	175,950	-15.0%
Apr-15	6	-65%	54	4%	0.11	219	10%	36.50	104	94.9%	207,500	38.3%	213,250	-2.0%
May-15	23	0%	53	-42%	0.43	233	-8%	10.13	127	94.5%	278,000	16.3%	254,913	1.9%
Jun-15	19	-42%	47	-22%	0.40	245	-8%	12.89	79	94.5%	240,000	-11.4%	270,916	1.7%
Jul-15	18	-54%	44	-27%	0.41	243	3%	13.50	100	95.6%	319,000	35.9%	281,672	9.4%
Aug-15	28	33%	44	7%	0.64	235	0%	8.39	110	94.1%	241,500	34.2%	248,264	17.9%
Sep-15	19	-17%	35	-19%	0.54	216	-3%	11.37	124	92.7%	220,000	18.5%	213,895	9.2%
Oct-15	7	-53%	22	-12%	0.32	197	-4%	28.14	70	94.1%	225,000	10.8%	267,643	32.2%
Nov-15	4	-64%	17	6%	0.24	183	-2%	45.75	69	87.7%	123,450	-46.3%	124,225	-45.0%
Dec-15	5	-17%	15	114%	0.33	181	5%	36.20	76	93.9%	220,000	-31.6%	262,100	-16.9%
2015	156	-31%	439	-13%	0.36	207	0%	15.90	105	94.3%	235,000	3.5%	241,299	3.5%
Jan-16	2	-33%	15	-40%	0.13	187	12%	93.50	190	92.8%	113,500	-64.5%	113,500	-62.4%
Feb-16	15	25%	28	-24%	0.54	179	5%	11.93	110	93.6%	155,000	-37.9%	190,733	-11.0%
Mar-16	7	-42%	45	-2%	0.16	204	6%	29.14	233	91.7%	165,000	-15.4%	335,714	90.8%
Apr-16	18	200%	61	13%	0.30	224	2%	12.44	133	92.7%	131,750	-36.5%	173,139	-18.8%
May-16	15	-35%	62	17%	0.24	254	9%	16.93	105	95.3%	225,000	-19.1%	223,147	-12.5%
Jun-16	24	26%	52	11%	0.46	255	4%	10.63	76	92.3%	131,750	-45.1%	175,746	-35.1%
Jul-16	14	-22%	39	-11%	0.36	257	6%	18.36	52	95.7%	278,000	-12.9%	266,879	-5.3%
Aug-16	20	-29%	53	20%	0.38	252	7%	12.60	100	93.8%	274,500	13.7%	254,775	2.6%
Sep-16	10	-47%	32	-9%	0.31	256	19%	25.60	153	92.7%	235,000	6.8%	249,950	16.9%
Oct-16	14	100%	22	0%	0.64	223	13%	15.93	162	94.2%	164,475	-26.9%	198,532	-25.8%
Nov-16	7	75%	21	24%	0.33	212	16%	30.29	122	89.2%	177,500	43.8%	274,857	121.3%
Dec-16	4	-20%	14	-7%	0.29	191	6%	47.75	121	89.4%	89,000	-59.5%	93,375	-64.4%
2016	150	-4%	444	1%	0.34	225	9%	17.96	115	93.3%	175,000	-25.5%	216,852	-10.1%
Jan-17	6	200%	22	47%	0.27	193	3%	32.17	154	90.1%	115,250	1.5%	112,983	-0.5%
Feb-17	6	-60%	37	32%	0.16	210	17%	35.00	155	86.4%	105,500	-31.9%	106,667	-44.1%
Mar-17	7	0%	56	24%	0.13	241	18%	34.43	119	95.2%	87,000	-47.3%	162,429	-51.6%
Apr-17	13	-28%	49	-20%	0.27	257	15%	19.77	122	92.9%	176,000	33.6%	230,577	33.2%
May-17	19	27%	69	11%	0.28	292	15%	15.37	96	93.6%	243,000	8.0%	284,921	27.7%
Jun-17	25	4%	71	37%	0.35	311	22%	12.44	97	93.7%	168,000	27.5%	221,120	25.8%
Jul-17	20	43%	47	21%	0.43	312	21%	15.60	98	91.2%	217,500	-21.8%	237,795	-10.9%
Aug-17	18	-10%	27	-49%	0.67	285	13%	15.83	128	93.7%	159,500	-41.9%	221,111	-13.2%
Sep-17	10	0%	19	-41%	0.53	260	2%	26.00	121	95.1%	197,250	-16.1%	202,778	-18.9%
Oct-17	12	-14%	20	-9%	0.60	232	4%	19.33	122	87.0%	166,250	1.1%	171,792	-13.5%
Nov-17	6	-14%	22	5%	0.27	212	0%	35.33	171	81.8%	66,750	-62.4%	79,833	-71.0%
Dec-17	1	-75%	11	-21%	0.09	202	6%	202.00	279	96.3%	260,000	192.1%	260,000	178.4%
2017	143	-5%	450	1%	0.32	251	12%	21.03	117	92.4%	168,000	-4.0%	209,497	-3.4%
Jan-18	6	0%	27	23%	0.22	206	7%	34.33	174	94.4%	231,000	100.4%	213,083	88.6%
Feb-18	7	17%	22	-41%	0.32	207	-1%	29.57	95	91.5%	165,000	56.4%	167,429	57.0%
Mar-18	13	86%	37	-34%	0.35	206	-15%	15.85	153	93.3%	165,000	89.7%	213,596	31.5%
Apr-18	11	-15%	51	4%	0.22	211	-18%	19.18	178	92.6%	217,500	23.6%	181,045	-21.5%
May-18	14	-26%	53	-23%	0.26	230	-21%	16.43	139	91.3%	171,250	-29.5%	222,500	-21.9%
Jun-18	11	-56%	48	-32%	0.23	229	-26%	20.82	74	92.4%	225,500	34.2%	215,045	-2.7%
Jul-18	21	5%	35	-26%	0.60	224	-28%	10.67	91	92.2%	215,000	-1.1%	239,900	0.9%
Aug-18	15	-17%	22	-19%	0.68	220	-23%	14.67	105	93.5%	247,500	55.2%	230,567	4.3%
Sep-18	12	20%	10	-47%	1.20	191	-27%	15.92	131	93.2%	232,200	17.7%	298,992	47.4%
Oct-18	7	-42%	13	-35%	0.54	160	-31%	22.86	100	93.1%	170,999	2.9%	225,857	31.5%
Nov-18	5	-17%	18	-18%	0.28	134	-37%	26.80	168	94.7%	228,500	242.3%	233,600	192.6%
Dec-18	2	100%	14	27%	0.14	129	-36%	64.50	239	95.1%	99,250	-61.8%	99,250	-61.8%
2018	124	-13%	350	-22%	0.35	196	-22%	18.93	125	92.8%	204,000	21.4%	223,637	6.7%

CENSUS DIVISION 17														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	3	-50%	13	-52%	0.23	130	-37%	43.33	122	88.8%	68,400	-70.4%	77,067	-63.8%
Feb-19	3	-57%	16	-27%	0.19	136	-34%	45.33	165	93.7%	120,000	-27.3%	160,000	-4.4%
Mar-19	4	-69%	41	11%	0.10	165	-20%	41.25	100	94.7%	198,500	20.3%	179,750	-15.8%
Apr-19	4	-64%	43	-16%	0.09	190	-10%	47.50	140	94.9%	117,000	-46.2%	129,750	-28.3%
May-19	16	14%	58	9%	0.28	208	-10%	13.00	67	92.3%	309,150	80.5%	326,781	46.9%
Jun-19	8	-27%	45	-6%	0.18	222	-3%	27.75	134	94.1%	340,000	50.8%	352,125	63.7%
Jul-19	21	0%	32	-9%	0.66	209	-7%	9.95	73	94.5%	215,000	0.0%	211,907	-11.7%
Aug-19	7	-53%	25	14%	0.28	214	-3%	30.57	77	92.1%	74,000	-70.1%	155,443	-32.6%
Sep-19	17	42%	19	90%	0.89	191	0%	11.24	106	92.1%	185,000	-20.3%	251,818	-15.8%
Oct-19	7	0%	21	62%	0.33	174	9%	24.86	92	91.5%	213,500	24.9%	189,643	-16.0%
Nov-19	4	-20%	15	-17%	0.27	134	0%	33.50	85	85.9%	82,500	-63.9%	121,275	-48.1%
Dec-19	4	100%	22	57%	0.18	132	2%	33.00	85	90.8%	187,700	89.1%	161,850	63.1%
2019	98	-21%	350	0%	0.28	175	-10%	21.48	93	92.8%	211,750	3.8%	227,283	1.6%
Jan-20	7	133%	13	0%	0.54	132	2%	18.86	94	91.6%	170,000	148.5%	183,557	138.2%
Feb-20	2	-33%	19	19%	0.11	141	4%	70.50	52	91.0%	185,000	54.2%	185,000	15.6%
Mar-20	12	200%	28	-32%	0.43	146	-12%	12.17	125	90.1%	129,000	-35.0%	158,958	-11.6%
Apr-20	7	75%	20	-53%	0.35	146	-23%	20.86	121	94.1%	275,000	135.0%	234,286	80.6%
May-20	20	25%	44	-24%	0.45	156	-25%	7.80	113	93.2%	175,000	-43.4%	209,720	-35.8%
Jun-20	18	125%	40	-11%	0.45	157	-29%	8.72	70	93.2%	245,000	-27.9%	260,556	-26.0%
Jul-20	21	0%	28	-13%	0.75	156	-25%	7.43	133	91.7%	175,000	-18.6%	187,514	-11.5%
Aug-20	24	243%	35	40%	0.69	150	-30%	6.25	80	95.4%	238,000	221.6%	222,531	43.2%
Sep-20	18	6%	25	32%	0.72	144	-25%	8.00	75	94.6%	195,000	5.4%	242,106	-3.9%
Oct-20	12	71%	22	5%	0.55	134	-23%	11.17	104	91.7%	280,000	31.1%	294,458	55.3%
Nov-20	8	100%	12	-20%	0.67	114	-15%	14.25	115	93.7%	232,500	181.8%	247,688	104.2%
Dec-20	8	100%	8	-64%	1.00	101	-23%	12.63	151	94.2%	185,000	-1.4%	259,344	60.2%
2020	157	60%	294	-16%	0.53	140	-20%	10.68	102	93.2%	190,000	-10.3%	224,924	-1.0%
Jan-21	10	43%	15	15%	0.67	99	-25%	9.90	144	96.5%	180,000	5.9%	188,900	2.9%
Feb-21	17	750%	24	26%	0.71	95	-33%	5.59	127	95.4%	249,900	35.1%	265,547	43.5%
Mar-21	16	33%	41	46%	0.39	118	-19%	7.38	73	95.9%	285,750	121.5%	333,781	110.0%
Apr-21	22	214%	43	115%	0.51	129	-12%	5.86	90	95.4%	289,500	5.3%	300,602	28.3%
May-21	23	15%	38	-14%	0.61	137	-12%	5.96	79	94.5%	300,000	71.4%	316,865	51.1%
Jun-21	29	61%	33	-18%	0.88	129	-18%	4.45	105	95.8%	317,000	29.4%	365,255	40.2%
Jul-21	16	-24%	31	11%	0.52	134	-14%	8.38	84	92.8%	273,750	56.4%	302,713	61.4%
Aug-21	14	-42%	27	-23%	0.52	140	-7%	10.00	92	93.3%	225,000	-5.5%	251,243	12.9%
Sep-21	8	-56%	14	-44%	0.57	129	-10%	16.13	107	93.3%	182,500	-6.4%	238,375	-1.5%
Oct-21	9	-25%	19	-14%	0.47	119	-11%	13.22	116	95.1%	254,000	-9.3%	218,168	-25.9%
Nov-21	13	63%	13	8%	1.00	97	-15%	7.46	107	94.1%	275,000	18.3%	258,077	4.2%
Dec-21	7	-13%	6	-25%	1.17	85	-16%	12.14	81	95.5%	260,000	40.5%	249,714	-3.7%
2021	184	17%	304	3%	0.61	118	-16%	7.67	98	94.9%	272,500	43.4%	291,150	29.4%
Jan-22	2	-80%	9	-40%	0.22	85	-14%	42.50	81	95.3%	305,000	69.4%	305,000	61.5%
Feb-22	6	-65%	26	8%	0.23	96	1%	16.00	105	96.3%	417,500	67.1%	424,833	60.0%
Mar-22	12	-25%	23	-44%	0.52	96	-19%	8.00	118	92.3%	271,500	-5.0%	346,667	3.9%
Apr-22	11	-50%	37	-14%	0.30	116	-10%	10.55	115	94.8%	320,000	10.5%	313,682	4.4%
May-22	17	-26%	56	47%	0.30	145	6%	8.53	74	95.8%	265,000	-11.7%	331,806	4.7%
Jun-22	23	-21%	33	0%	0.70	141	9%	6.13	71	93.4%	278,000	-12.3%	280,022	-23.3%
Jul-22	11	-31%	36	16%	0.31	150	12%	13.64	89	94.0%	210,000	-23.3%	269,636	-10.9%
Aug-22	18	29%	20	-26%	0.90	132	-6%	7.33	84	94.6%	249,000	10.7%	284,833	13.4%
Sep-22	20	150%	21	50%	0.95	119	-8%	5.95	72	91.6%	195,000	6.8%	183,000	-23.2%
Oct-22	4	-56%	18	-5%	0.22	108	-9%	27.00	34	96.0%	350,000	37.8%	389,750	78.6%
Nov-22	6	-54%	16	23%	0.38	84	-13%	14.00	109	95.6%	321,750	17.0%	401,417	55.5%
Dec-22	6	-14%	5	-17%	1.20	71	-16%	11.83	121	92.2%	134,250	-48.4%	181,050	-27.5%
2022	136	-26%	300	-1%	0.45	112	-5%	9.88	87	94.2%	262,500	-3.7%	291,599	0.2%
Jan-23	3	50%	16	78%	0.19	81	-5%	27.00	132	93.0%	245,000	-19.7%	194,667	-36.2%
Feb-23	3	-50%	8	-69%	0.38	82	-15%	27.33	120	94.9%	650,000	55.7%	556,633	31.0%
Mar-23	8	-33%	33	43%	0.24	94	-2%	11.75	83	95.0%	175,000	-35.5%	193,863	-44.1%
Apr-23	15	36%	37	0%	0.41	108	-7%	7.20	92	95.6%	265,000	-17.2%	256,360	-18.3%
May-23	15	-12%	50	-11%	0.30	140	-3%	9.33	93	93.1%	220,000	-17.0%	207,633	-37.4%
Jun-23	16	-30%	27	-18%	0.59	140	-1%	8.75	62	95.1%	240,000	-13.7%	302,375	8.0%
Jul-23	12	9%	27	-25%	0.44	144	-4%	12.00	74	92.3%	165,750	-21.1%	219,250	-18.7%
Aug-23	22	22%	20	0%	1.10	131	-1%	5.95	103	92.0%	269,500	8.2%	338,091	18.7%
Sep-23	8	-60%	14	-33%	0.57	124	4%	15.50	92	92.1%	173,500	-11.0%	197,188	7.8%
Oct-23	6	50%	10	-44%	0.60	107	-1%	17.83	138	92.3%	202,500	-42.1%	224,167	-42.5%
Nov-23	8	33%	16	0%	0.50	91	8%	11.38	119	94.7%	198,500	-38.3%	234,438	-41.6%
Dec-23														
2023	116	-11%	258	-13%	0.45	113	-2%	10.71	94	93.6%	233,500	-11.9%	262,670	-11.5%

Monthly Sales Comparison



SALES

2

71.4% Y/Y 4.8% YTD
10-year average spread

42.9% 3.7%

NEW LISTINGS

3

62.5% Y/Y 3.7% YTD
10-year average spread

57.7% 32.5%

INVENTORY

43

26.5% Y/Y Monthly trend*
10-year average spread

41.3% 46.6%

MONTHS OF SUPPLY

21.50

343% Y/Y Monthly trend*
10-year average spread

44.1% 47.8%

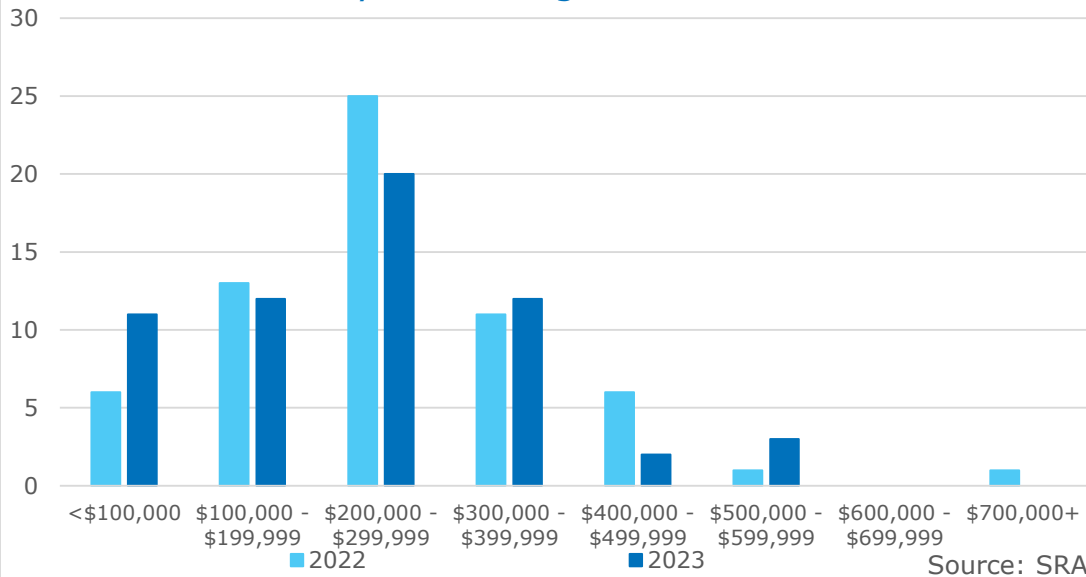


TOTAL RESIDENTIAL AVERAGE PRICE



Residential Sales by Price Range

YTD-NOV



November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	2	-71%	3	-57%	42	31%	21.00	359%	34	\$86,000	-64%
Semi-Detached	0	-	0	-	0	-	-	-	-	-	-
Row/Townhouse	0	-	0	-100%	0	-100%	-	-	-	-	-
Apartment	0	-	0	-	0	-	-	-	-	-	-
Acreage	0	-	0	-	1	0%	-	-	-	-	-
Mobile	0	-	0	-	0	-	-	-	-	-	-
Mutli-Family	0	-	0	-	0	-	-	-	-	-	-
Total Residential	2	-71%	3	-63%	43	26%	21.50	343%	34	\$86,000	-64%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	4	-43%	7	-58%	73	-41%	38.49	-44%	87	\$254,296	-66%

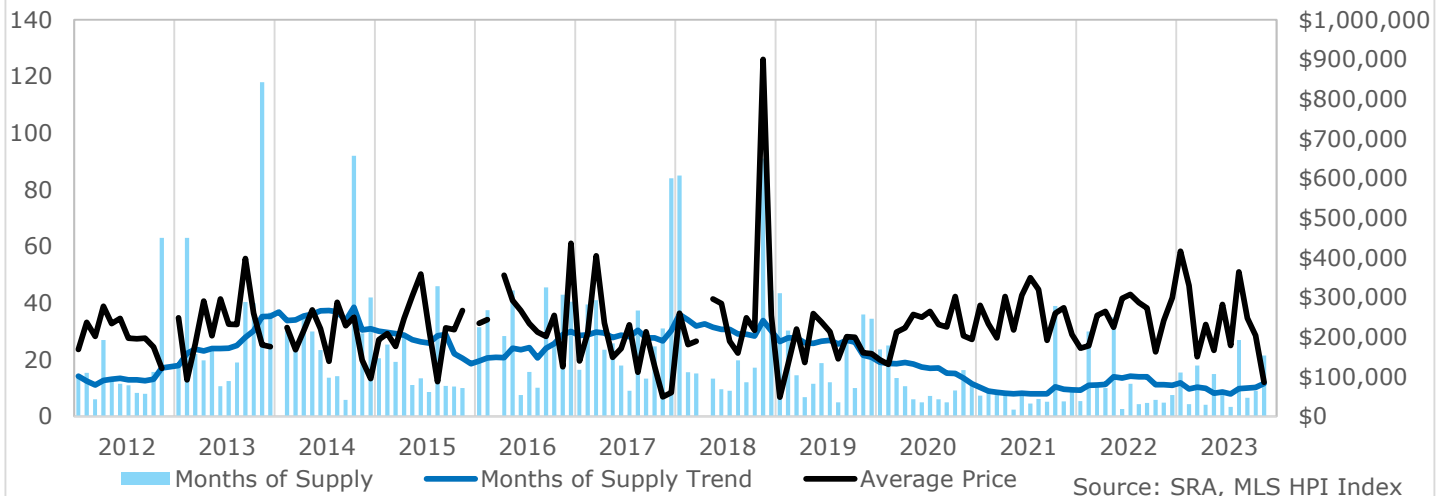
Year-to-Date November 2023

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Actual	Actual	Y/Y%
Detached	52	-13%	96	-6%	39	19%	8.31	37%	80	\$260,688	0%
Semi-Detached	0	-	0	-	0	-	-	-	-	-	-
Row/Townhouse	1	-50%	0	-100%	0	300%	4.00	700%	180	\$204,500	6%
Apartment	6	-	6	-	2	-	3.00	-	84	\$28,167	-
Acreage	1	-	2	0%	1	27%	14.00	-	93	\$252,000	-
Mobile	0	-100%	0	-100%	0	-100%	-	-	-	-	-
Mutli-Family	0	-	0	-	0	-	-	-	-	-	-
Total Residential	60	-5%	104	-4%	43	21%	7.80	27%	82	\$236,355	-8%

10-Year Averages

	Sales		New Listings		Inventory		Months of Supply		DOM	Avg Price	
	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	%Diff	Avg	Avg	%Diff
Total Residential	62	-4%	154	-32%	80	-47%	14.93	-48%	100	\$232,387	2%

Residential Months of Supply and Price



CENSUS DIVISION 18														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	3	0%	8	60%	0.38	56	37%	18.67	77	92.4%	220,000	23.6%	248,333	46.9%
Feb-13	1	-67%	8	0%	0.13	63	37%	63.00	41	100.0%	92,500	-59.1%	92,500	-61.0%
Mar-13	3	-50%	12	200%	0.25	66	83%	22.00	94	93.8%	175,000	-25.8%	182,333	-9.8%
Apr-13	4	100%	24	14%	0.17	79	46%	19.75	169	92.4%	304,500	9.7%	290,750	4.8%
May-13	6	20%	74	236%	0.08	139	121%	23.17	103	91.1%	197,000	-19.6%	203,333	-13.2%
Jun-13	13	117%	21	17%	0.62	139	101%	10.69	56	98.5%	291,000	13.0%	296,185	19.9%
Jul-13	11	57%	17	-15%	0.65	137	78%	12.45	94	97.5%	283,500	54.9%	232,818	17.8%
Aug-13	7	-22%	7	-50%	1.00	133	77%	19.00	124	87.0%	245,000	53.1%	231,714	18.6%
Sep-13	3	-63%	12	71%	0.25	121	89%	40.33	35	98.5%	520,000	148.5%	398,333	101.7%
Oct-13	3	-25%	12	9%	0.25	120	90%	40.00	76	95.2%	245,000	24.1%	260,000	48.6%
Nov-13	1	0%	7	17%	0.14	118	87%	118.00	188	90.0%	180,000	48.8%	180,000	48.8%
Dec-13	3	-	6	-45%	0.50	110	100%	36.67	169	90.5%	156,500	-	176,000	-
2013	58	7%	208	41%	0.28	107	81%	22.09	95	94.7%	245,000	14.4%	249,722	20.6%
Jan-14	-	-100%	8	0%	-	116	107%	-	-	-	-	-	-	-
Feb-14	4	300%	11	38%	0.36	121	92%	30.25	135	92.4%	187,500	102.7%	223,750	141.9%
Mar-14	5	67%	13	8%	0.38	122	85%	24.40	103	95.4%	179,000	2.3%	168,200	-7.8%
Apr-14	4	0%	28	17%	0.14	141	78%	35.25	179	94.0%	223,500	-26.6%	216,500	-25.5%
May-14	4	-33%	32	-57%	0.13	120	-14%	30.00	69	91.5%	260,000	32.0%	268,750	32.2%
Jun-14	5	-62%	18	-14%	0.28	117	-16%	23.40	67	93.6%	173,000	-40.5%	220,600	-25.5%
Jul-14	9	-18%	24	41%	0.38	123	-10%	13.67	138	93.9%	110,000	-61.2%	138,889	-40.3%
Aug-14	8	14%	13	86%	0.62	114	-14%	14.25	87	93.8%	254,000	3.7%	287,438	24.0%
Sep-14	15	400%	15	25%	1.00	87	-28%	5.80	107	93.6%	235,000	-54.8%	228,300	-42.7%
Oct-14	1	-67%	20	67%	0.05	92	-23%	92.00	97	92.9%	250,000	2.0%	150,000	-3.8%
Nov-14	3	200%	6	-14%	0.50	88	-25%	29.33	132	94.1%	165,000	-8.3%	142,000	-21.1%
Dec-14	2	-33%	5	-17%	0.40	84	-24%	42.00	285	87.2%	95,000	-39.3%	95,000	-46.0%
2014	60	3%	193	-7%	0.31	110	3%	22.08	116	93.4%	196,750	-19.7%	210,333	-15.8%
Jan-15	4	-	13	63%	0.31	82	-29%	20.50	70	96.1%	238,500	-	193,750	-
Feb-15	3	-25%	1	-91%	3.00	76	-37%	25.33	230	97.2%	225,000	20.0%	209,000	-6.6%
Mar-15	4	-20%	14	8%	0.29	77	-37%	19.25	224	85.5%	162,500	-9.2%	176,250	4.8%
Apr-15	3	-25%	19	-32%	0.16	86	-39%	28.67	93	92.1%	235,000	5.1%	246,667	13.9%
May-15	8	100%	17	-47%	0.47	89	-26%	11.13	114	92.6%	212,500	-18.3%	303,375	12.9%
Jun-15	7	40%	18	0%	0.39	94	-20%	13.43	142	95.7%	275,000	59.0%	358,986	62.7%
Jul-15	10	11%	15	-38%	0.67	86	-30%	8.60	131	93.9%	240,000	118.2%	219,500	58.0%
Aug-15	2	-75%	19	46%	0.11	92	-19%	46.00	55	92.6%	87,500	-65.6%	87,500	-69.6%
Sep-15	8	-47%	11	-27%	0.73	86	-1%	10.75	117	93.9%	250,000	6.4%	223,125	-2.3%
Oct-15	7	600%	7	-65%	1.00	74	-20%	10.57	123	91.8%	225,000	-10.0%	218,571	-12.6%
Nov-15	7	133%	8	33%	0.88	70	-20%	10.00	89	95.9%	292,500	77.3%	266,929	88.0%
Dec-15	-	-100%	2	-60%	-	66	-21%	-	-	-	-	-	-	-
2015	63	5%	144	-25%	0.44	82	-26%	15.52	125	93.7%	235,000	19.4%	243,498	15.8%
Jan-16	2	-50%	3	-77%	0.67	63	-23%	31.50	181	94.2%	234,950	-1.5%	234,950	21.3%
Feb-16	2	-33%	15	1400%	0.13	75	-1%	37.50	245	96.7%	244,000	8.4%	244,000	16.7%
Mar-16	-	-100%	8	-43%	-	75	-3%	-	-	-	-	-	-	-
Apr-16	3	0%	28	47%	0.11	85	-1%	28.33	52	97.0%	300,000	27.7%	355,967	44.3%
May-16	2	-75%	18	6%	0.11	89	0%	44.50	272	91.4%	292,500	37.6%	292,500	-3.6%
Jun-16	12	71%	19	6%	0.63	90	-4%	7.50	140	94.2%	279,000	1.5%	267,250	-25.6%
Jul-16	6	-40%	18	20%	0.33	94	9%	15.67	84	96.0%	238,750	-0.5%	234,000	6.6%
Aug-16	9	350%	14	-26%	0.64	91	-1%	10.11	82	95.7%	225,000	157.1%	212,778	143.2%
Sep-16	2	-75%	9	-18%	0.22	91	6%	45.50	69	91.8%	201,500	-19.4%	201,500	-9.7%
Oct-16	3	-57%	4	-43%	0.75	77	4%	25.67	92	86.5%	212,000	-5.8%	254,833	16.6%
Nov-16	2	-71%	16	100%	0.13	86	23%	43.00	30	94.4%	125,000	-57.3%	125,000	-53.2%
Dec-16	2	-	2	0%	1.00	81	23%	40.50	181	93.3%	436,500	-	436,500	-
2016	45	-29%	154	7%	0.29	83	2%	22.16	118	94.1%	250,000	6.4%	253,940	4.3%
Jan-17	5	150%	10	233%	0.50	82	30%	16.40	155	94.6%	130,000	-44.7%	139,400	-40.7%
Feb-17	2	0%	9	-40%	0.22	79	5%	39.50	224	80.1%	210,150	-13.9%	210,150	-13.9%
Mar-17	2	-	13	63%	0.15	82	9%	41.00	74	94.7%	405,000	-	405,000	-
Apr-17	4	33%	31	11%	0.13	94	11%	23.50	13	93.3%	272,750	-9.1%	235,250	-33.9%
May-17	4	100%	21	17%	0.19	103	16%	25.75	194	89.1%	160,000	-45.3%	148,750	-49.1%
Jun-17	6	-50%	25	32%	0.24	108	20%	18.00	131	89.1%	150,000	-46.2%	170,833	-36.1%
Jul-17	12	100%	25	39%	0.48	109	16%	9.08	93	91.9%	227,500	-4.7%	230,992	-1.3%
Aug-17	3	-67%	23	64%	0.13	112	23%	37.33	27	96.4%	84,000	-62.7%	111,200	-47.7%
Sep-17	8	300%	15	67%	0.53	107	18%	13.38	88	92.9%	245,000	21.6%	213,500	6.0%
Oct-17	4	33%	11	175%	0.36	99	29%	24.75	124	81.4%	107,500	-49.3%	126,625	-50.3%
Nov-17	3	50%	6	-63%	0.50	93	8%	31.00	56	75.4%	35,000	-72.0%	49,000	-60.8%
Dec-17	1	-50%	5	150%	0.20	84	4%	84.00	21	92.4%	60,000	-86.3%	60,000	-86.3%
2017	54	20%	194	26%	0.28	96	16%	21.33	103	90.8%	182,500	-27.0%	185,469	-27.0%
Jan-18	1	-80%	7	-30%	0.14	85	4%	85.00	82	94.6%	260,000	100.0%	260,000	86.5%
Feb-18	5	150%	5	-44%	1.00	78	-1%	15.60	159	91.6%	182,600	-13.1%	181,320	-13.7%
Mar-18	5	150%	18	38%	0.28	76	-7%	15.20	114	92.7%	180,000	-55.6%	189,700	-53.2%
Apr-18	-	-100%	15	-52%	-	83	-12%	-	-	-	-	-	-	-
May-18	7	75%	25	19%	0.28	93	-10%	13.29	45	94.8%	210,000	31.3%	295,986	99.0%
Jun-18	9	50%	13	-48%	0.69	86	-20%	9.56	171	96.1%	268,000	78.7%	284,278	66.4%
Jul-18	10	-17%	21	-16%	0.48	90	-17%	9.00	129	90.1%	247,500	8.8%	189,300	-18.0%
Aug-18	5	67%	28	22%	0.18	99	-12%	19.80	65	92.3%	120,000	42.9%	160,000	43.9%
Sep-18	8	0%	12	-20%	0.67	96	-10%	12.00	130	93.2%	234,500	-4.3%	248,625	16.5%
Oct-18	5	25%	7	-36%	0.71	86	-13%	17.20	52	95.8%	175,500	63.3%	217,100	71.5%
Nov-18	1	-67%	8	33%	0.13	91	-2%	91.00	90	97.3%	900,000	2471.4%	900,000	1736.7%
Dec-18	2	100%	7	40%	0.29	89	6%	44.50	108	96.2%	254,500	324.2%	254,500	324.2%
2018	58	7%	166	-14%	0.35	88	-9%	18.14	112	93.9%	223,000	22.2%	240,034	29.4%

CENSUS DIVISION 18														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	2	100%	8	14%	0.25	87	2%	43.50	98	92.4%	48,500	-81.3%	48,500	-81.3%
Feb-19	3	-40%	9	80%	0.33	91	17%	30.33	182	95.0%	65,000	-64.4%	131,000	-27.8%
Mar-19	6	20%	13	-28%	0.46	87	14%	14.50	118	94.8%	222,500	23.6%	219,833	15.9%
Apr-19	13	-	22	47%	0.59	88	6%	6.77	116	94.7%	90,000	-	135,962	-
May-19	8	14%	22	-12%	0.36	92	-1%	11.50	135	96.7%	286,250	36.3%	259,500	-12.3%
Jun-19	5	-44%	14	8%	0.36	94	9%	18.80	44	87.7%	255,000	-4.9%	237,600	-16.4%
Jul-19	8	-20%	16	-24%	0.50	96	7%	12.00	118	93.4%	200,500	-19.0%	213,150	12.6%
Aug-19	16	220%	19	-32%	0.84	79	-20%	4.94	80	93.6%	56,750	-52.7%	144,781	-9.5%
Sep-19	3	-63%	15	25%	0.20	81	-16%	27.00	141	94.7%	190,000	-19.0%	200,833	-19.2%
Oct-19	7	40%	5	-29%	1.40	70	-19%	10.00	106	93.1%	200,000	14.0%	199,771	-8.0%
Nov-19	2	100%	6	-25%	0.33	72	-21%	36.00	85	94.7%	160,500	-82.2%	160,500	-82.2%
Dec-19	2	0%	7	0%	0.29	69	-22%	34.50	155	89.4%	158,000	-37.9%	158,000	-37.9%
2019	75	29%	156	-6%	0.48	84	-4%	13.41	108	93.7%	190,000	-14.8%	180,001	-25.0%
Jan-20	3	50%	9	13%	0.33	71	-18%	23.67	76	94.9%	111,000	128.9%	142,417	193.6%
Feb-20	3	0%	9	0%	0.33	75	-18%	25.00	73	95.2%	115,000	76.9%	131,667	0.5%
Mar-20	5	-17%	7	-46%	0.71	68	-22%	13.60	65	93.8%	190,000	-14.6%	212,920	-3.1%
Apr-20	6	-54%	13	-41%	0.46	64	-27%	10.67	218	88.6%	180,000	100.0%	223,333	64.3%
May-20	11	38%	22	0%	0.50	67	-27%	6.09	145	93.8%	235,000	-17.9%	257,268	-0.9%
Jun-20	14	180%	24	71%	0.58	70	-26%	5.00	84	95.1%	260,000	2.0%	250,214	5.3%
Jul-20	10	25%	21	31%	0.48	72	-25%	7.20	91	93.1%	243,950	21.7%	264,290	24.0%
Aug-20	11	-31%	11	-42%	1.00	66	-16%	6.00	66	97.3%	214,000	277.1%	231,627	60.0%
Sep-20	12	300%	10	-33%	1.20	59	-27%	4.92	99	95.0%	174,000	-8.4%	225,200	12.1%
Oct-20	6	-14%	8	60%	0.75	55	-21%	9.17	65	95.4%	303,250	51.6%	302,167	51.3%
Nov-20	3	50%	3	-50%	1.00	49	-32%	16.33	76	94.2%	225,000	40.2%	203,667	26.9%
Dec-20	4	100%	6	-14%	0.67	44	-36%	11.00	159	91.6%	195,000	23.4%	193,875	22.7%
2020	88	17%	143	-8%	0.62	63	-24%	8.64	101	94.3%	230,950	21.6%	234,688	30.4%
Jan-21	6	100%	12	33%	0.50	44	-38%	7.33	70	93.8%	282,750	154.7%	279,667	96.4%
Feb-21	4	33%	3	-67%	1.33	39	-48%	9.75	66	92.7%	252,000	119.1%	233,000	77.0%
Mar-21	5	0%	12	71%	0.42	43	-37%	8.60	196	91.2%	167,000	-12.1%	198,200	-6.9%
Apr-21	6	0%	13	0%	0.46	45	-30%	7.50	28	98.3%	319,500	77.5%	301,983	35.2%
May-21	18	64%	20	-9%	0.90	43	-36%	2.39	71	95.1%	221,850	-5.6%	218,256	-15.2%
Jun-21	6	-57%	17	-29%	0.35	48	-31%	8.00	88	92.8%	270,250	3.9%	305,083	21.9%
Jul-21	10	0%	15	-29%	0.67	45	-38%	4.50	50	92.3%	286,500	17.4%	350,100	32.5%
Aug-21	6	-45%	6	-45%	1.00	37	-44%	6.17	25	98.0%	312,735	46.1%	319,478	37.9%
Sep-21	7	-42%	7	-30%	1.00	36	-39%	5.14	79	90.5%	176,000	1.1%	192,143	-14.7%
Oct-21	1	-83%	6	-25%	0.17	39	-29%	39.00	73	93.2%	260,000	-14.3%	260,000	-14.0%
Nov-21	6	100%	3	0%	2.00	32	-35%	5.33	57	91.7%	235,000	4.4%	274,167	34.6%
Dec-21	3	-25%	4	-33%	0.75	28	-36%	9.33	164	94.1%	203,000	4.1%	206,033	6.3%
2021	78	-11%	118	-17%	0.66	40	-37%	6.14	74	93.9%	265,000	14.7%	262,282	11.8%
Jan-22	5	-17%	4	-67%	1.25	27	-39%	5.40	49	97.6%	186,500	-34.0%	171,900	-38.5%
Feb-22	1	-75%	5	67%	0.20	30	-23%	30.00	18	100.0%	177,900	-29.4%	177,900	-23.6%
Mar-22	3	-40%	5	-58%	0.60	31	-28%	10.33	145	96.2%	239,000	43.1%	254,667	28.5%
Apr-22	3	-50%	5	-62%	0.60	30	-33%	10.00	80	96.7%	238,000	-25.5%	264,333	-12.5%
May-22	1	-94%	13	-35%	0.08	35	-19%	35.00	15	90.4%	225,000	1.4%	225,000	3.1%
Jun-22	15	150%	23	35%	0.65	39	-19%	2.60	51	96.6%	269,000	-0.5%	297,657	-2.4%
Jul-22	4	-60%	17	13%	0.24	46	2%	11.50	49	96.9%	249,000	-13.1%	307,250	-12.2%
Aug-22	10	67%	10	67%	1.00	43	16%	4.30	103	96.3%	238,000	-23.9%	287,180	-10.1%
Sep-22	8	14%	8	14%	1.00	38	6%	4.75	58	94.8%	261,000	48.3%	273,063	42.1%
Oct-22	6	500%	10	67%	0.60	35	-10%	5.83	65	88.7%	172,000	-33.8%	162,750	-37.4%
Nov-22	7	17%	8	167%	0.88	34	6%	4.86	71	97.3%	299,999	27.7%	241,700	-11.8%
Dec-22	4	33%	1	-75%	4.00	30	7%	7.50	91	95.4%	336,250	65.6%	299,375	45.3%
2022	67	-14%	109	-8%	0.61	35	-13%	6.24	70	95.8%	239,000	-9.8%	260,231	-0.8%
Jan-23	2	-60%	4	0%	0.50	31	15%	15.50	83	98.7%	416,500	123.3%	416,500	142.3%
Feb-23	7	600%	6	20%	1.17	30	0%	4.29	113	96.4%	340,000	91.1%	329,429	85.2%
Mar-23	2	-33%	8	60%	0.25	36	16%	18.00	80	94.1%	150,500	-37.0%	150,500	-40.9%
Apr-23	10	233%	15	200%	0.67	41	37%	4.10	55	95.2%	203,000	-14.7%	231,840	-12.3%
May-23	3	200%	9	-31%	0.33	45	29%	15.00	171	94.5%	204,500	-9.1%	166,500	-26.0%
Jun-23	6	-60%	11	-52%	0.55	46	18%	7.67	74	95.3%	287,500	6.9%	281,917	-5.3%
Jul-23	13	225%	15	-12%	0.87	44	-4%	3.38	77	95.8%	154,000	-38.2%	178,954	-41.8%
Aug-23	2	-80%	15	50%	0.13	54	26%	27.00	20	98.8%	364,500	53.2%	364,500	26.9%
Sep-23	8	0%	12	50%	0.67	53	39%	6.63	109	96.8%	269,500	3.3%	247,875	-9.2%
Oct-23	5	-17%	6	-40%	0.83	45	29%	9.00	66	85.7%	212,500	23.5%	204,300	25.5%
Nov-23	2	-71%	3	-63%	0.67	43	26%	21.50	34	86.0%	86,000	-71.3%	86,000	-64.4%
Dec-23														
2023	60	-5%	104	-4%	0.58	43	21%	7.80	82	95.2%	240,000	0.4%	236,355	-8.3%

CENSUS DIVISION 18														
	Sales		New Listings		S/NL Ratio	Inventory		Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-13	3	0%	8	60%	0.38	55	41%	18.33	77	92.4%	220,000	23.6%	248,333	46.9%
Feb-13	1	-67%	8	0%	0.13	62	41%	62.00	41	100.0%	92,500	-59.1%	92,500	-61.0%
Mar-13	3	-50%	12	300%	0.25	65	97%	21.67	94	93.8%	175,000	-25.8%	182,333	-9.8%
Apr-13	4	100%	20	-5%	0.20	74	45%	18.50	169	92.4%	304,500	9.7%	290,750	4.8%
May-13	6	50%	73	248%	0.08	133	122%	22.17	103	91.1%	197,000	-8.4%	203,333	-5.6%
Jun-13	11	120%	21	17%	0.52	135	101%	12.27	58	97.6%	255,000	-12.1%	296,864	17.6%
Jul-13	10	67%	16	-16%	0.63	133	77%	13.30	94	96.9%	259,250	44.0%	227,400	13.7%
Aug-13	6	-33%	7	-50%	0.86	130	78%	21.67	132	87.8%	267,500	67.2%	262,000	34.1%
Sep-13	3	-63%	12	71%	0.25	119	92%	39.67	35	98.5%	520,000	148.5%	398,333	101.7%
Oct-13	3	-25%	11	10%	0.27	118	97%	39.33	76	95.2%	245,000	24.1%	260,000	48.6%
Nov-13	1	0%	7	17%	0.14	116	93%	116.00	188	90.0%	180,000	48.8%	180,000	48.8%
Dec-13	3	-	6	-45%	0.50	109	102%	36.33	169	90.5%	156,500	-	176,000	-
2013	54	6%	201	41%	0.27	104	84%	23.13	97	94.3%	245,000	14.8%	251,148	-2.3%
Jan-14	-	-100%	8	0%	-	115	109%	-	-	-	-	-	-	-
Feb-14	4	300%	10	25%	0.40	119	92%	29.75	135	92.4%	187,500	102.7%	223,750	141.9%
Mar-14	4	33%	13	8%	0.31	121	86%	30.25	120	96.5%	147,000	-16.0%	150,250	-17.6%
Apr-14	4	0%	28	40%	0.14	140	89%	35.00	179	94.0%	223,500	-26.6%	216,500	-25.5%
May-14	4	-33%	32	-56%	0.13	119	-11%	29.75	69	91.5%	260,000	32.0%	268,750	32.2%
Jun-14	5	-55%	16	-24%	0.31	114	-16%	22.80	67	93.6%	173,000	-32.2%	220,600	-25.7%
Jul-14	9	-10%	21	31%	0.43	117	-12%	13.00	138	93.9%	110,000	-57.6%	138,889	-38.9%
Aug-14	8	33%	13	86%	0.62	108	-17%	13.50	87	93.8%	254,000	-5.0%	287,438	9.7%
Sep-14	15	400%	15	25%	1.00	83	-30%	5.53	107	93.6%	235,000	-54.8%	228,300	-42.7%
Oct-14	1	-67%	15	36%	0.07	86	-27%	86.00	97	92.9%	250,000	2.0%	250,000	-3.8%
Nov-14	3	200%	6	-14%	0.50	82	-29%	27.33	132	94.1%	165,000	-8.3%	142,000	-21.1%
Dec-14	1	-67%	3	-50%	0.33	77	-29%	77.00	53	88.2%	60,000	-61.7%	60,000	-65.9%
2014	58	7%	180	-10%	0.32	107	3%	22.09	111	93.5%	196,750	-19.7%	211,207	-15.9%
Jan-15	4	-	13	63%	0.31	79	-31%	19.75	70	96.1%	238,500	-	193,750	-
Feb-15	3	-25%	1	-90%	3.00	73	-39%	24.33	230	97.2%	225,000	20.0%	209,000	-6.6%
Mar-15	4	0%	13	0%	0.31	73	-40%	18.25	224	85.5%	162,500	10.5%	176,250	17.3%
Apr-15	3	-25%	18	-36%	0.17	82	-41%	27.33	93	92.1%	235,000	5.1%	246,667	13.9%
May-15	7	75%	17	-47%	0.41	86	-28%	12.29	107	92.4%	200,000	-23.1%	312,429	16.3%
Jun-15	7	40%	18	13%	0.39	91	-20%	13.00	142	95.7%	275,000	59.0%	358,986	62.7%
Jul-15	10	11%	13	-38%	0.77	81	-31%	8.10	131	93.9%	240,000	118.2%	219,500	58.0%
Aug-15	1	-88%	18	38%	0.06	88	-19%	88.00	74	94.7%	160,000	-37.0%	160,000	-44.3%
Sep-15	7	-53%	11	-27%	0.64	84	1%	12.00	85	93.5%	240,000	2.1%	217,857	-4.6%
Oct-15	7	600%	4	-73%	1.75	69	-20%	9.86	123	91.8%	225,000	-10.0%	218,571	-12.6%
Nov-15	7	133%	8	33%	0.88	65	-21%	9.29	89	95.9%	292,500	77.3%	266,929	88.0%
Dec-15	-	-100%	2	-33%	-	61	-21%	-	-	-	-	-	-	-
2015	60	3%	136	-24%	0.44	78	-27%	15.53	122	93.7%	235,000	19.4%	247,090	17.0%
Jan-16	2	-50%	3	-77%	0.67	59	-25%	29.50	181	94.2%	234,950	-1.5%	234,950	21.3%
Feb-16	2	-33%	14	1300%	0.14	70	-4%	35.00	245	96.7%	244,000	8.4%	244,000	16.7%
Mar-16	-	-100%	7	-46%	-	70	-4%	-	-	-	-	-	-	-
Apr-16	3	0%	26	44%	0.12	81	-1%	27.00	52	97.0%	300,000	27.7%	355,967	44.3%
May-16	2	-71%	17	0%	0.12	84	-2%	42.00	272	91.4%	292,500	46.3%	292,500	-6.4%
Jun-16	11	57%	16	-11%	0.69	83	-9%	7.55	123	94.3%	308,000	12.0%	278,364	-22.5%
Jul-16	6	-40%	18	38%	0.33	88	9%	14.67	84	96.0%	238,750	-0.5%	234,000	6.6%
Aug-16	8	700%	12	-33%	0.67	84	-5%	10.50	74	95.6%	245,000	53.1%	223,750	39.8%
Sep-16	2	-71%	9	-18%	0.22	84	0%	42.00	69	91.8%	201,500	-16.0%	201,500	-7.5%
Oct-16	3	-57%	4	0%	0.75	71	3%	23.67	92	86.5%	212,000	-5.8%	254,833	16.6%
Nov-16	2	-71%	15	88%	0.13	79	22%	39.50	30	94.4%	125,000	-57.3%	125,000	-53.2%
Dec-16	-	-	2	0%	-	76	25%	-	-	-	-	-	-	-
2016	41	-32%	143	5%	0.29	77	0%	22.66	109	94.2%	250,000	6.4%	250,837	1.5%
Jan-17	4	100%	9	200%	0.44	78	32%	19.50	143	91.6%	154,000	-34.5%	141,750	-39.7%
Feb-17	2	0%	9	-36%	0.22	75	7%	37.50	224	80.1%	210,150	-13.9%	210,150	-13.9%
Mar-17	2	-	13	86%	0.15	78	11%	39.00	74	94.7%	405,000	-	405,000	-
Apr-17	4	33%	30	15%	0.13	89	10%	22.25	13	93.3%	272,750	-9.1%	235,250	-33.9%
May-17	4	100%	20	18%	0.20	97	15%	24.25	194	89.1%	160,000	-45.3%	148,750	-49.1%
Jun-17	6	-45%	23	44%	0.26	102	23%	17.00	131	89.1%	150,000	-51.3%	170,833	-38.6%
Jul-17	12	100%	25	39%	0.48	104	18%	8.67	93	91.9%	227,500	-4.7%	230,992	-1.3%
Aug-17	3	-63%	23	92%	0.13	108	29%	36.00	27	96.4%	84,000	-65.7%	111,200	-50.3%
Sep-17	8	300%	15	67%	0.53	103	23%	12.88	88	92.9%	245,000	21.6%	213,500	6.0%
Oct-17	3	0%	10	150%	0.30	97	37%	32.33	108	81.5%	135,000	-36.3%	142,167	-44.2%
Nov-17	3	50%	6	-60%	0.50	91	15%	30.33	56	75.4%	35,000	-72.0%	49,000	-60.8%
Dec-17	1	-	5	150%	0.20	82	8%	82.00	21	92.4%	60,000	-	60,000	-
2017	52	27%	188	31%	0.28	92	19%	21.23	100	90.7%	187,000	-25.2%	188,563	-24.8%
Jan-18	1	-75%	5	-44%	0.20	82	5%	82.00	82	94.6%	260,000	68.8%	260,000	83.4%
Feb-18	4	100%	5	-44%	0.80	76	1%	19.00	168	90.7%	177,000	-15.8%	181,000	-13.9%
Mar-18	5	150%	14	8%	0.36	70	-10%	14.00	114	92.7%	180,000	-55.6%	189,700	-53.2%
Apr-18	-	-100%	13	-57%	-	75	-16%	-	-	-	-	-	-	-
May-18	7	75%	23	15%	0.30	83	-14%	11.86	45	94.8%	210,000	31.3%	295,986	99.0%
Jun-18	9	50%	13	-43%	0.69	76	-25%	8.44	171	96.1%	268,000	78.7%	284,278	66.4%
Jul-18	9	-25%	21	-16%	0.43	82	-21%	9.11	129	94.0%	240,000	5.5%	179,778	-22.2%
Aug-18	5	67%	21	-9%	0.24	84	-22%	16.80	65	92.3%	120,000	42.9%	160,000	43.9%
Sep-18	8	0%	11	-27%	0.73	80	-22%	10.00	130	93.2%	234,500	-4.3%	248,625	16.5%
Oct-18	4	33%	7	-30%	0.57	71	-27%	17.75	57	95.8%	199,250	47.6%	239,125	68.2%
Nov-18	1	-67%	8	33%	0.13	76	-16%	76.00	90	97.3%	900,000	2471.4%	900,000	1736.7%
Dec-18	2	100%	7	40%	0.29	75	-9%	37.50	108	96.2%	254,500	324.2%	254,500	324.2%
2018	55	6%	148	-21%	0.37	78	-16%	16.91	113	94.4%	223,000	19.3%	242,462	28.6%

CENSUS DIVISION 18														
	Sales	Y/Y%	New Listings	Y/Y%	S/NL Ratio	Inventory	Y/Y%	Months of Supply	DOM	SP/LP	Median Price	Y/Y%	Average Price	Y/Y%
Jan-19	2	100%	8	60%	0.25	74	-10%	37.00	98	92.4%	48,500	-81.3%	48,500	-81.3%
Feb-19	2	-50%	9	80%	0.22	80	5%	40.00	91	90.1%	54,000	-69.5%	54,000	-70.2%
Mar-19	6	20%	11	-21%	0.55	77	10%	12.83	118	94.8%	222,500	23.6%	219,833	18.6%
Apr-19	13	-	20	54%	0.65	77	3%	5.92	116	94.7%	90,000	-	135,962	-
May-19	8	14%	19	-17%	0.42	79	-5%	9.88	135	96.7%	286,250	36.3%	259,500	-12.3%
Jun-19	5	-44%	14	8%	0.36	81	7%	16.20	44	87.7%	255,000	-4.9%	237,600	-16.4%
Jul-19	8	-11%	15	-29%	0.53	83	1%	10.38	118	93.4%	200,500	-16.5%	213,150	18.6%
Aug-19	10	100%	14	-33%	0.71	72	-14%	7.20	77	94.0%	252,500	110.4%	214,650	34.2%
Sep-19	2	-75%	13	18%	0.15	73	-9%	36.50	130	92.9%	207,500	-11.5%	207,500	-16.5%
Oct-19	7	75%	4	-43%	1.75	61	-14%	8.71	106	93.1%	200,000	0.4%	199,771	-16.5%
Nov-19	2	100%	5	-38%	0.40	62	-18%	31.00	85	94.7%	160,500	-82.2%	160,500	-82.2%
Dec-19	2	0%	7	0%	0.29	60	-20%	30.00	155	89.4%	158,000	-37.9%	158,000	-37.9%
2019	67	22%	139	-6%	0.48	73	-5%	13.12	106	93.6%	203,000	-9.0%	191,904	-20.9%
Jan-20	3	50%	9	13%	0.33	62	-16%	20.67	76	94.9%	111,000	128.9%	142,417	193.6%
Feb-20	3	50%	8	-11%	0.38	65	-19%	21.67	73	95.2%	115,000	113.0%	131,667	143.8%
Mar-20	4	-33%	7	-36%	0.57	61	-21%	15.25	46	96.3%	111,050	-50.1%	128,650	-41.5%
Apr-20	6	-54%	12	-40%	0.50	59	-23%	9.83	218	88.6%	180,000	100.0%	223,333	64.3%
May-20	10	25%	19	0%	0.53	61	-23%	6.10	151	95.6%	233,450	-18.4%	250,295	-3.5%
Jun-20	14	180%	23	64%	0.61	63	-22%	4.50	84	95.1%	260,000	2.0%	250,214	5.3%
Jul-20	10	25%	18	20%	0.56	64	-23%	6.40	91	93.1%	243,950	21.7%	264,290	24.0%
Aug-20	10	0%	9	-36%	1.11	58	-19%	5.80	66	97.4%	215,500	-14.7%	235,940	9.9%
Sep-20	12	500%	10	-23%	1.20	51	-30%	4.25	99	95.0%	174,000	-16.1%	225,200	8.5%
Oct-20	6	-14%	8	100%	0.75	47	-23%	7.83	65	95.4%	303,250	51.6%	302,167	51.3%
Nov-20	3	50%	3	-40%	1.00	41	-34%	13.67	76	94.2%	225,000	40.2%	203,667	26.9%
Dec-20	4	100%	6	-14%	0.67	36	-40%	9.00	159	91.6%	195,000	23.4%	193,875	22.7%
2020	85	27%	132	-5%	0.64	56	-24%	7.86	102	94.6%	230,000	13.3%	230,435	20.1%
Jan-21	5	67%	12	33%	0.42	39	-37%	7.80	54	93.4%	272,000	145.0%	236,100	65.8%
Feb-21	4	33%	3	-63%	1.33	34	-48%	8.50	66	92.7%	252,000	119.1%	233,000	77.0%
Mar-21	4	0%	12	71%	0.33	41	-33%	10.25	167	94.4%	153,500	38.2%	192,750	49.8%
Apr-21	6	0%	13	8%	0.46	43	-27%	7.17	28	98.3%	319,500	77.5%	301,983	35.2%
May-21	18	80%	20	5%	0.90	41	-33%	2.28	71	95.1%	221,850	-5.0%	218,256	-12.8%
Jun-21	6	-57%	17	-26%	0.35	46	-27%	7.67	88	92.8%	270,250	3.9%	305,083	21.9%
Jul-21	10	0%	14	-22%	0.71	43	-33%	4.30	50	92.3%	286,500	17.4%	350,100	32.5%
Aug-21	6	-40%	4	-56%	1.50	34	-41%	5.67	25	98.0%	312,735	45.1%	319,478	35.4%
Sep-21	7	-42%	7	-30%	1.00	33	-35%	4.71	79	90.5%	176,000	1.1%	192,143	-14.7%
Oct-21	-	-100%	4	-50%	-	35	-26%	-	-	-	-	-	-	-
Nov-21	5	67%	2	-33%	2.50	28	-32%	5.60	60	92.0%	235,000	4.4%	318,000	56.1%
Dec-21	3	-25%	4	-33%	0.75	24	-33%	8.00	164	94.1%	203,000	4.1%	206,033	6.3%
2021	74	-13%	112	-15%	0.66	37	-34%	5.96	70	94.0%	265,250	15.3%	262,506	13.9%
Jan-22	3	-40%	2	-83%	1.50	23	-41%	7.67	63	96.2%	90,000	-66.9%	158,333	-32.9%
Feb-22	-	-100%	5	67%	-	27	-21%	-	-	-	-	-	-	-
Mar-22	3	-25%	4	-67%	0.75	27	-34%	9.00	145	96.2%	239,000	55.7%	254,667	32.1%
Apr-22	3	-50%	5	-62%	0.60	27	-37%	9.00	80	96.7%	238,000	-25.5%	264,333	-12.5%
May-22	1	-94%	13	-35%	0.08	32	-22%	32.00	15	90.4%	225,000	1.4%	225,000	3.1%
Jun-22	15	150%	23	35%	0.65	37	-20%	2.47	51	96.6%	269,000	-0.5%	297,657	-2.4%
Jul-22	4	-60%	16	14%	0.25	45	5%	11.25	49	96.9%	249,000	-13.1%	307,250	-12.2%
Aug-22	10	67%	10	150%	1.00	42	24%	4.20	103	96.3%	238,000	-23.9%	287,180	-10.1%
Sep-22	8	14%	8	14%	1.00	38	15%	4.75	58	94.8%	261,000	48.3%	273,063	42.1%
Oct-22	6	-	9	125%	0.67	34	-3%	5.67	65	88.7%	172,000	-	162,750	-
Nov-22	7	40%	7	250%	1.00	32	14%	4.57	71	97.3%	299,999	27.7%	241,700	-24.0%
Dec-22	4	33%	1	-75%	4.00	28	17%	7.00	91	95.4%	336,250	65.6%	299,375	45.3%
2022	64	-14%	103	-8%	0.62	33	-11%	6.13	72	95.7%	248,500	-6.3%	263,641	0.4%
Jan-23	2	-33%	4	100%	0.50	29	26%	14.50	83	98.7%	416,500	362.8%	416,500	163.1%
Feb-23	7	-	6	20%	1.17	28	4%	4.00	113	96.4%	340,000	-	329,429	-
Mar-23	2	-33%	8	100%	0.25	34	26%	17.00	80	94.1%	150,500	-37.0%	150,500	-40.9%
Apr-23	10	233%	9	80%	1.11	33	22%	3.30	55	95.2%	203,000	-14.7%	231,840	-12.3%
May-23	2	100%	9	-31%	0.22	38	19%	19.00	167	92.5%	147,500	-34.4%	147,500	-34.4%
Jun-23	6	-60%	11	-52%	0.55	39	5%	6.50	74	95.3%	287,500	6.9%	281,917	-5.3%
Jul-23	7	75%	14	-13%	0.50	42	-7%	6.00	71	96.8%	275,000	10.4%	308,200	0.3%
Aug-23	2	-80%	15	50%	0.13	52	24%	26.00	20	98.8%	364,500	53.2%	364,500	26.9%
Sep-23	8	0%	11	38%	0.73	51	34%	6.38	109	96.8%	269,500	3.3%	247,875	-9.2%
Oct-23	4	-33%	6	-33%	0.67	44	29%	11.00	59	94.2%	187,250	8.9%	192,375	18.2%
Nov-23	2	-71%	3	-57%	0.67	42	31%	21.00	34	86.0%	86,000	-71.3%	86,000	-64.4%
Dec-23	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2023	52	-13%	96	-6%	0.54	39	19%	8.31	80	96.0%	261,000	7.4%	260,688	-0.2%